

**Re: AirAsia Group | Stakeholders' Consultation Meeting –
AERA CP No. 07/2025-26**

<
rajan.gupta1 rajan.gupta1@aera.gov.in
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Justin Easo - <justineaso@airasia.com >

Thu, 02 Apr 2026 2:04:20 PM +0530

To "director-ps"<director-ps@aera.gov.in>,"rajan.gupta1"<rajan.gupta1@aera.gov.in>
Cc "Michael Simionescu -"<michaels@airasia.com>,"Vinod Sivagnanam -"
<vinod@airasia.com>

Dear Sir's,

This submission is in reference to the Consultation Paper issued by the Airports Economic Regulatory Authority of India regarding the proposed tariff framework for Noida International Airport and the stakeholder consultation meeting held on 23rd March 2026.

We appreciate the opportunity to participate in this consultation process and submit the following formal comments on behalf of AirAsia Group:

1. Bilateral Rights

At present, Delhi and Noida are treated as a single point under bilateral air service agreements. This restriction limits the ability of AirAsia Group to serve both airports . We recommend that Noida International Airport be designated as a separate point of call from Indira Gandhi International Airport. This separation is essential to enable AirAsia Group to operate from both airports simultaneously, supporting regional growth and network expansion.

2. High Airport Charges

The proposed charges, including UDF and landing fees, are among the highest in India and are not justified. This high cost structure poses a significant challenge to maintaining competitive pricing and sustaining demand in a price-sensitive market.

3. Incentive Scheme

As a greenfield airport with no current demand, the commercial risk resides with the airlines rather than the airport. To mitigate this risk and attract new carriers, a robust 5 Year incentive framework is vital. This should include:

- Waivers or discounts on aeronautical charges, including but not limited to, landing, parking, aerobridge and UDF
- Fuel subsidies

A balanced and pragmatic approach to these tariffs is critical to the long-term success of Noida International Airport. We look forward to further engagement on these matters.

Warm regards,

Justin Easo
Airport Partnerships
AirAsia Group

On Thu, Mar 19, 2026 at 1:04 PM Justin Easo - <justineaso@airasia.com> wrote:

Dear Sir's,

With reference to Public Notice No. 15/2025-26 dated 11.03.2026 regarding the stakeholders' consultation meeting on the Consultation Paper - CP No. 07/2025-26 dated

06.03.2026 for determination of aeronautical tariff for Noida International Airport, Jewar. I would like to confirm my participation in the said meeting.

Please find my details below for registration:

Name: Justin Easo
Organization/Airlines: AirAsia Berhad
Email ID: justineaso@airasia.com
Mobile Number: +91 - 888-607-7712
Mode of Participation: Online

I kindly request you to confirm my registration and share further details, including the meeting access link for online participation.

Thank you.

Yours sincerely,
Justin Easo
Manager-Airport Partnerships
AirAsia Berhad

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