

To,
The Secretary,
Airport Economic Regulatory Authority of India
AERA Building, Administrative Complex,
Safdarjung Airport,
New Delhi – 110003

Dear Sir,

Sub: Comments / Submission received from Stakeholder on the Consultation
Paper No. 19/2023-24 dated 17th November, 2023 regarding determination
of Tariff for the Ground Handling Services in respect of M/s. Indothai Pune
Private Limited (IPPL) at Pune International Airport for the First Control Period
(FY 2023-24 to FY 2027-28)

Ref: Public Notice F.No. AERA/20010/MYTP/Indothai/GH/Pune/CP-III/2021-26 dated 11.12-2023.

This is with reference to the referred Public Notice wherein we are required to clarify the Comments / Submission received from Stakeholder. The same is appended herein below:

## 1. Review of Tendering Process:

This is not in the scope pf Ground Handling agency (GHA), only the concerned Authority can comment.

## 2. Projected Opex: (Refer Table 6 & 7 of the CP):

**Repair and Maintenance Costs:** The cost of Repair and Maintenance is considered is only 2% per annum of the capex and which sounds reasonable in order to maintain proper upkeep and safety parameters.

Registered Office: 1st FL, Srushti, S No. 164/2B, PT 44, Adarsh Colony, Tingre Nagar, Yerwada, Pune, Maharashtra-411006/INDIA

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## 3. Abolishment of Royalty Charges / Concession Fee

The Royalty charges are as per Open Tender floated by the Airport Operator and same has to be honored.

## 4. Tariff: (Refer Table 8,9 & 10 and Annexure I, II of the CP):

Please find appended herein below the Tariffs of GSEC Indothai at Jaipur and IPPL for **Air Conditioning Unit** and **Air Starter Unit**:

<u>Air Conditioning Unit:</u> Since M/s. IPPL has not deployed an ACU at Pune it has not provided any tariff for the same.

**Air Start Unit:** 

	GSEC Indothai – JPR		IPPL	
	Int. INR	Domestic	Int. INR	Domestic
FY 2022-23			N.A.	N.A.
FY 2023-24	15000.00	7500.00	N.A.	N.A.
FY 2024-25	16480.00	8250.00	15750.00	7875.00
FY 2025-26	18000.00	9075.00	16537.50	8268.75
FY 2026-27	18000.00	9075.00	17364.38	8682.19
FY 2027-28	N.A.	N.A.	18232.59	9116.30

From the above it may please be noted that rate considered is lower.

Furthermore, it may please be noted that this is the maxim price approved by AERA. An airline is always welcome to negotiate with us while giving us opportunity to serve them.

Hope you will find the above in order.

Thanking you, Yours sincerely,

For Indothai Pune Private Limited

Vikash Ladia Director

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