



BUSINESS AIRCRAFT OPERATORS ASSOCIATION

Ref. No. BAOA/AERA/01/2023-24

May 23, 2023

Director (P&S, Tariff)
Airports Economic Regulatory Authority of India (AERA)
AERA Building, Administrative Complex,
New Delhi -110003.

Subject: - Comments on AERA's Consultation Paper No. 02/2023-24

Sir,

Kindly refer to AERA's CP-02/2023-24, issued by the 'authority' to determine Ground Handling (GH) charges for CASIPL at Manohar International Airport, MOPA, Goa

We appreciate the new policy of AERA to separately prescribe 'itemised charges', in addition to comprehensive charges, for GH services offered to NSOP/GA aircraft at public airports. Following are our specific comments that are aimed at making these charges affordable, for smaller aircraft (below 5700 kgs AUW), and in-line with the policy letter issued by MoCA in September 2022 (please see attached).

- i. Aircraft marshalling charges and crew transport charges should be made optional, and not essential, for smaller aircraft (below 5700 kg), as many aircraft in this category may not need these services depending on the parking slot allotted at the airport. Only 'manual check' @ Rs. 205 per pax should be made essential and rest of the charges should be optional for smaller aircraft operating at public airports.
- ii. Aircraft Marshaling charges and crew transport charges are very high and need to be made reasonable. Please compare with such charges approved at DIAL in the year 2019. (Please see attached). Even with annual inflation being taken into account, these charges should be less than Rs. 1000 for aircraft marshalling & not more than Rs. 2500 for crew transport.

Yours faithfully

For **Business Aircraft Operators Association**

Gp. Capt. Rajesh K. Bali (retd.)
Managing Director

Copy: - Chairperson, AERA

Enclosed: - Extract of Marshaling charges in 2019 at DIAL
GH Policy letter issued by MoCA in September 2022

OUT TODAY

No. AV-24032/184/2022-AAI-MOCA

Government of India
Ministry of Civil Aviation

B-Block, Rajiv Gandhi Bhawan
Safdarjung Airport, New Delhi-110003
Dated: 23rd September, 2022

To

- I. AAI Operators (Major Airports only)
- II. All Airport Operators of Major PPP Airports

Subject: Item-wise Charges for Ground Handling Services at Airports - reg.

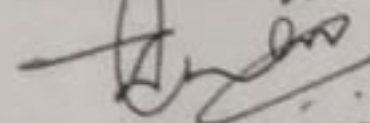
Madam/Sir,

Ground Handling services are regulated under the Airports Authority of India (Ground Handling Services) Regulations, 2018 in respect of airports managed by AAI, and under AIC Sl.No. 03/2022 dated 25.02.2022 issued by Directorate General of Civil Aviation for airports other than those belonging to AAI.

2. In the meeting of the Civil Aviation Advisory Group of Small Aircraft and Helicopter Operators on 01.09.2022, the operators raised the issue of providing item-wise charges for Ground Handling at Airports. Currently, comprehensive charges comprising of more than five to six Ground Handling (GH) services are prescribed for GH tariff charged at most of the public airports in the country. This results in high GH costs for small aircraft, of Non-Scheduled Operators Permit (NSOP) holders/ General Aviation (GA), having All Up Weight (AUW) less than 5700 kgs and having up to nine seating capacity.

3. The issue has been reviewed in the Ministry and it has been decided that Major Airport Operators be advised to issue instructions to the Ground Handling Agencies (GHA) to provide an option of 'Item-wise Charges', in addition to the ongoing practice of 'Comprehensive charges' for GH services at the Airports.

Yours faithfully,



(Joyanta Chakraborty) 23/9/22

Director

Tel: 2461 0366

Copy to:

- i. DG, DGCA, DGCA Headquarters, Opp. Safdarjung Airport, New Delhi-110003.
- ii. The Chairman, Airports Economic Regulatory Authority, Administrative Complex, AERA Building, Safdarjung Airport Area, Safdarjung Airport, New Delhi, Delhi 110003.

From: Anurag Srivastava [<mailto:aus@bird.in>]

Sent: 16 March 2019 15:42

To:

Cc:

Subject: RE: Request for your kind permission for Landing/Takeoff of our aircraft VT BMD

Dear Sir,

Please find rate list published as per DIAL's approval for your kind perusal. You may choose to take itemised services or comprehensive ground handling.

The landing and parking charges shall be advised by team. These charges are to be paid directly to DIAL.

Regards,

Anurag Srivastava
Chief Executive Officer & Accountable Manager

Bird ExecuJet Airport Services Private Limited

Tel: +91 11 2567 1840

Mobile: +91 9910039727

Fax: +91 11 2567 4057

www.execujet.com



SCHEDULE I

SCOPE OF SERVICES

- 1. The Company will operate, manage, maintain the T1D Reserve & GA Lounge and provision of Meet & Greet and Ground Handling services etc. as has been set out under Schedule-II**
- 2. The Company will further operate, manage and maintain the TIC VIP Arrival Lounge wherein the Company shall provide Catering Services as has been more elaborately set out under Schedule-II**
- 3. The GA flight services shall be carried out by the Concessionaire from T1 as well as T3.**

SCHEDULE-II

LIST OF SERVICES AND RATES

The services shall be provided by the Company to the Operators/Users.

COMPREHENSIVE TURNAROUND HANDLING

As a part of the comprehensive handling the Company will provide:-

- (a) Pre - flight documentation / intimation to agencies, aircraft marshaling, chocks, staff for monitoring the arrival and departure.
- (b) Adequate staff for passenger and crew facilitation
- (c) Baggage handling
- (d) Issuance of boarding cards and baggage tags
- (e) CIQ Services (Customs, Immigration and Quarantine information) assistance for the passengers and crew.
- (f) Toilet & Water services on request only
- (g) Liaise with all regulatory authorities
- (h) Liaise for settlement of third party payments, e.g: Landing & Parking, RNFC/TNLC charges, Security charges, Catering Charges & Fuel.
- (i) Met folder & filing of flight plan
- (j) One pushback included in the turnaround rate, tow bar to be provided by the Carrier/Operator
- (k) Lounge Services for passengers
- (l) Cars/coach for transportation for the passengers and crew within the airport.

NOTE-

Services not mentioned above will be additional as per itemized rates mentioned in the table below

All third party charges such as Landing, Parking, RNFC, TNLC and any other Government charges are to be cleared by operator unless otherwise specified by the Operator to extend credit facility against security deposit.

Service tax would be charged on all the bills as per the prevailing rates.

RATES FOR THE SERVICES

COMPREHENSIVE HANDLING RATES BASED ON AIRCRAFT MTOW AND AS PER LIST OF SERVICES				
S.No.	SERVICE	METRIC	RATES IN INR	
			DOMESTIC	INTERNATIONAL
1	GH CHARGES BASED ON MTOW IN KGS	PER TURNAROUND		
A	Upto 2999		₹ 12,000.00	₹ 22,000.00
B	3000 to 7999		₹ 16,800.00	₹ 25,000.00
C	8000 to 10999		₹ 19,200.00	₹ 35,000.00
D	11000 to 14999		₹ 26,400.00	₹ 45,000.00
E	15000 to 17999		₹ 28,000.00	₹ 52,800.00
F	18000 to 24999		₹ 31,200.00	₹ 57,600.00
G	25000 to 35999		₹ 33,600.00	₹ 67,200.00
H	36000 to 59999		₹ 36,000.00	₹ 1,41,600.00
I	60000 to 99999		₹ 40,000.00	₹ 1,53,600.00
J	100000 >		₹ 45,000.00	₹ 1,98,360.00
ITEMIZED ADHOC SERVICES				
2	BAGGAGE HANDLING	Per Turnaround	₹ 3,000.00	₹ 5,000.00
3	PASSENGER SERVICES	Per Turnaround	₹ 2,000.00	₹ 3,000.00
4	PORTER SERVICES	Per Passenger	₹ 350.00	₹ 500.00
5	LOUNGE CHARGES	Per flight	₹ 4,000.00	₹ 4,000.00
6	*FERRY SERVICES	per trip	₹ 1,500.00	₹ 2,000.00
7	VALET PARKING	Per hour	₹ 300.00	₹ 300.00
8	BUSINESS CENTRE	Per hour	₹ 4,000.00	₹ 4,000.00
9	CONFERENCE /MEETING ROOM	Per hour	₹ 7,500.00	₹ 7,500.00
10	CREW ROOM DAY USE	Per Day	₹ 7,500.00	₹ 7,500.00
11	INTERNET SERVICES	Per hour	₹ 200.00	₹ 200.00
12	RESERVATIONS FOR TRANSPORTATION(LIMO/TAXI)	Per Reservation	₹ 1,500.00	₹ 1,500.00
13	HOTEL RESERVATION	Per Reservation	₹ 1,500.00	₹ 1,500.00
14	CUSTOMS & IMMIGRATION CHARGES	Per Passenger	₹ 1,000.00	₹ 1,000.00
15	ASSISTANCE FOR VISA ISSUE	Per Passenger	₹ 1,000.00	₹ 1,000.00
16	GPU	Per hour	₹ 7,200.00	₹ 7,200.00
17	ACU	Per hour	₹ 7,200.00	₹ 7,200.00
18	FORK LIFT	Per hour	₹ 4,000.00	₹ 4,000.00
19	ASU	Per Start	₹ 4,000.00	₹ 4,000.00
20	MARSHALLING	Per	₹ 400.00	₹ 400.00

		flight/turnaround		
21	LOAD CONTROL & COMMUNICATIONS	Per flight/turnaround	₹ 500.00	₹ 500.00
22	FLIGHT OPERATIONS	Per flight/turnaround	₹ 2,500.00	₹ 2,500.00
23	AIRCRAFT CLEANING	Per flight/turnaround	₹ 5,000.00	₹ 5,000.00
24	TOILET SERVICE	Per flight/turnaround	₹ 4,500.00	₹ 4,500.00
25	WATER SERVICE	Per flight/turnaround	₹ 5,000.00	₹ 5,000.00
26	ADDITIONAL RAMP LAOR ASSISTANCE	Per hour	₹ 1,000.00	₹ 1,000.00
27	PASSENGER STEPS/STAIRS	Per flight/turnaround	₹ 5,000.00	₹ 5,000.00
28	CONVEYER BELT(BFL/UDL/MDL)	Per flight/turnaround	₹ 5,000.00	₹ 5,000.00
29	CONTAINER DOLLIES	Per Dolly	₹ 600.00	₹ 600.00
30	PALLET DOLLIES	Per Dolly	₹ 850.00	₹ 850.00
31	FACILITATION OF FUELLING	Per flight/turnaround	₹ 3,500.00	₹ 5,000.00
32	CATERING SERVICES COORDINATION (INCLUDING LOADING/UNLOADING)		₹ 3,500.00	₹ 3,500.00
33	LINEN SERVICES	Per flight/turnaround	₹ 1,000.00	₹ 2,000.00
34	NITROGEN REPLENISHMENT	Per flight/turnaround	₹ 4,000.00	₹ 4,000.00
35	OXYGEN REPLENISHMENT	Per flight/turnaround	₹ 4,000.00	₹ 4,000.00
36	TIRE CHECK & REFILL	Per flight/turnaround	₹ 3,500.00	₹ 3,500.00
37	AIRCRAFT TOWING			
A	< 5 T (tons)	Per movement	₹ 7,500.00	₹ 7,500.00
B	5T To 10T	Per movement	₹ 7,500.00	₹ 7,500.00
C	11T - 50T	Per movement	₹ 11,000.00	₹ 11,000.00
D	51T-90T	Per movement	₹ 11,000.00	₹ 11,000.00
38	PUSHBACK			
A	1T To 5 T (tons)	Per movement	₹ 5,500.00	₹ 5,500.00
B	5T To 10T	Per movement	₹ 7,500.00	₹ 7,500.00
C	10T - 35T	Per movement	₹ 9,500.00	₹ 9,500.00
D	35T- 50T	Per movement	₹ 10,000.00	₹ 10,000.00
E	50T-90T	Per movement	₹ 11,000.00	₹ 11,000.00

	*NOTE-THE RATES ARE SUBJECT TO CHANGE AT SOLE DISCRETION OF DIAL			

SCHEDULE III

Lounges' details and location

Sr. No.	LOCATION
1	Terminal 1D - General Aviation Lounge
2	Terminal 1C - VIP Arrival Lounge

APPENDIX

- For smooth handling, kindly forward the following information:

Aircraft Type	Aircraft Registration	MTOW	Name of the Operator	Remarks

Aircraft Operator :
 Aircraft Type :
 Aircraft Redg :
 MTOW :
 DGCA Permit :
 Flight Routing : **NON Schedule**
 No of Passenger :
 Date of flight : **will intimate**
 Fuel Authorization :
 Catering :
 Crew Details :
 Passenger Details for inbound/outbound as well :
 Services required :