

Ref. No. BAOA/AERA/05/2022-23 November 19, 2022

Director (P&S, Tariff) Airports Economic Regulatory Authority of India (AERA) AERA Building, Administrative Complex, New Delhi -110003.

## Subject: - Comments on AERA's Consultation Paper (CP) 10/2022-23

Sir,

Please refer AERA's CP-10/2022-23, regarding the aeronautical tariff at SVPIA, Ahmedabad public airport.

BAOA has the following comments to make: -

- a) We have not been receiving invitation to be part of AUCC meeting, supposed to be held biannually with all the stakeholders by the airport operator. It is requested that AUCC meetings should have the option to 'join online through VC' to help ensure maximum participation.
- b) Since GH and other mandatorily levied airport charges are aeronautical in nature, as provided in AERA Act, it is requested that, going forward, these charges should be included in the CP issued for MYTP by AERA along with all other aeronautical charges like, landing, parking etc.
- c) Authority (AERA) is requested to refer to recent letter written by BAOA, Ref. No. BAOA/AERA/04/2022-23, dated 17 November 2022 for kind consideration to ensure aeronautical charges levied on small aircraft in NSOP/GA category are always reasonable and affordable. This would go a long way to support government's recent push for last-mile connectivity in India (copy enclosed)

We are available for any further clarification / inputs.

Yours faithfully For Business Aircraft Operators Association Gp Capt Rajesh K. Bali (retd.) Managing Director

Enclosed: - Letter Ref. No. BAOA/AERA/04/2022-23, dated 17 November 2022



Ref. No. BAOA/AERA/04/2022-23 November 17, 2022

Chairperson, Airports Economic Regulatory Authority of India, AERA Building, Administrative Complex, Safdarjung Airport New Delhi – 110 003

## <u>Subject: - Reasonable & Affordable Airport (Aeronautical ) and GH Services Charges at GA</u> <u>Terminal, CSMIA / Public Airports</u>

Sir,

Kindly refer to our letter Ref. No. BAOA/CSMIA/02/2022-23 dated 01 Sep 2022 written to Head Commercial, GA Terminal, CSMIA, Mumbai with a copy to your office (copy attached for ready reference please).

In the above-quoted letter, BAOA had requested for adhering to the guiding principles of NCAP-2016 requiring reasonability and affordability of all airport (aeronautical) charges mandatorily levied for operations of aircraft at public airports. However, Head Commercial, GA Terminal, CSMIA, has issued the revised charges for airport services for flight movements at GA Terminal (GAT) CSMIA, vide MIAL/GA/2022-23 dated 01 November 2022 (copy attached). In this regard, it is submitted that GH charges, and all charges essentially levied for flight movements, are aeronautical, as defined in AERA Act. Any difference in perception, on part of the airport operator, privately managed/operated or under AAI, should be referred to the government (ministry of civil aviation) for necessary clarification. Please also refer to the attached letter on 'Itemised GH charges' recently issued by MoCA vide No AV-24032/184/2022-AAI-MoCA dated 23 September 2022 and, the similar directions for itemized services issued by AAI. Further, itemized charges for GH services were earlier issued by BWFS, the concessionaire appointed by DIAL, in March 2019, for GA Terminal at Delhi. It is the time to implement these charges (please see the attached Annex on page 3 of the attached email of BWFS of March 2019), in view of the recent directive from MoCA dated 23 Sep 2022.

Since the GH services are yet not the regulated services, through licensed personnel at all airports, the charges for these skilled/semi-skilled services, like Marshaling, Toilet cleaning, Towing, Pax manifest, etc, required by small aircraft, be decided with the 'soft touch approach' linked with the approved labour rates, promulgated state-wise in India. Attached please find a comparative chart of labour rates in 2018 (when BWFS issued itemized rates for GH charges), and also the recent rates of 2022, for reference, to decide on year-on-year percentage increase, based on WPI. It is requested that GH charges, being part of essential airport (aeronautical) charges at all public airports, should be clubbed with the main CP issued for deciding MYTP of public airports under the



purview of AERA. The competing ISPs, offering GH services at the public airports, be asked to quote their itemized charges based on similar charges issued by BWFS in 2019, as was approved by DIAL/AERA. This would help to align all the stakeholders of the aviation industry with the recent 'directive of MoCA' for itemized and affordable/reasonable GH charges.

In view of the government's recent push for last-mile connectivity, there is a need to rationalize airport (aeronautical) charges applicable at GA Terminal across all major airports in India. We request you to direct GAT, CSMIA, to seek AERA's approval for all essential airport charges levied on small aircraft using GAT.

We are readily available for further consultation/discussions.

Yours faithfully For Business Aircraft Operators Association



Gp Capt Rajesh K. Bali (retd.) Managing Director

- Copy:- Shri. Ajay Yadav, P.S to HMCA Shri. Joyanta Chakraborty, Director MoCA Shri. Chandra Pratap. Dwivedi, GM (Ops.) AAI Shri. Ram Krishan, Director (Tariff, Policy & Stat.) AERA
- Enclosed: Letter Ref. No. BAOA/CSMIA/02/2022-23 dated 01 Sep 2022 CSMIA letter Ref. No. MIAL/GA/2022-23 dated 01 November 2022 MoCA letter Ref. No AV-24032/184/2022-AAI-MoCA dated 23 September 2022 AAI letter Ref. No. OP-12018/18/2022-Operations (164139) dated 29 September 2022 Annex on page 3 of the email of BWFS of 16 March 2019 Comparative chart of labour rates in 2018



Ref No: BAOA/CSMIA/02/2022-23

01 September 2022

Head – Commercial General Aviation Terminal CSMIA, Mumbai

### Subject: - Circular dated 14 July 2022 on Revision of GA Terminal Services & Ancillary Charges

Sir,

Refer to our letter Ref. no. BAOA/CSMIA/01/2022-23 dated. 07 August 2022. We are still awaiting your reply. BAOA is coordinating with AERA in this matter for the necessary reconciliation of your view regarding GH charges being aeronautical, as provided in AERA Act.

While your organization deliberates on this issue, it is urged that all the stakeholders, using your GH services at CSMIA, be called for a meeting by you to discuss the revised charges and to let them express their views on each charge. As per the NCAP 2016, all the aeronautical charges should be reasonable and affordable for optimal growth of the aviation industry in India. This can only be achieved through a regular consultative process involving all the stakeholders.

Please await your advice in this regard.

Thanking You

Yours faithfully For Business Aircraft Operators Association

Gp. Capt. Bajesh K. Bali (retd.) Managing Director

Copy: - Sh. Ram I

Sh. Ram Krishan, Director (Tariff, Policy & Stat.) Chairman, AERA



#### MIAL/GA/2022/5

To,

All Non-Scheduled Airlines/Charter flight Operators/Business Aviation Operators operating through the General Aviation Terminal ("GAT"), at Chhatrapati Shivaji Maharaj International Airport, Mumbai ("CSMIA").

Sub: Revision in GA Terminal service & Ancillary service Charge w.e.f 15th July 2022.

This is to inform you that GA Terminal service charge w.e.f 15<sup>th</sup> July 2022 will be as per appended categories:

_	GA service charges for all flight movements					
Sr. No.	Scenarios – Departure & Arrival	Charges without GST (INR)				
Dom	estic flights					
1,	Ferry flight, training flight, Proving flight	10,000				
2,	0 – 8 passengers	10,000				
3.	9 – 14 passengers	20,000				
4.	15 – 39 passengers	50,000				
5,	Admin Charges (Tech Halt)					
	Category A and B	5,000				
	C	10,000				
	D	15,000				
Inter	national flights					
	For point no. 1 to 5 above (A and B Cat)	+ 25% for respective category				
	Special flight on assessment basis and requirement basis (for 15 passengers on international aircraft) Code "C" and above.	2,65,000 is minimum to start off; 17,667 per passenger. Above 15 Pax. (For below 15 pax of Rs.17667/- Per pax)				

### Note:

- GST is applicable on above rates.
- All above rates are for arrival & departure within 24 hours.
- Turnaround Flight Any flight which arrives or departs within 24 hours will be treated as a "Turnaround Flight" .e.g.. If there is a departure flight (Mumbai to Ahmedabad) with 35 passengers and returning same day (Ahmedabad to Mumbai) with 0 passengers within 24 hours, it will be categorized as turnaround flight and charges would be INR 50,000 (charges as per point no. 4 above for 15 – 39 passengers) for the departure.
- For more then 24 hours and upto 48 hours the charges shall be above rate + 35%.
- Beyond 48 hours, fresh charges as per the above table will be applicable along with additional conditions till actual departure

Mumbai International Airport Limited Chhatrapati Shivaji Maharaj International Airport 1st Floor, Terminai 18, Santacruz (E), Mumbai 400 099, Maharashtra, India CIN: U45200MH2006PLC160164

Tel +91 22 6685 0900 / 6685 0901 csmia.adanlairports.com



 Please adhere to SOP of having not more than 8 pax at a time to pass through for dep/arr in order to keep the terminal congestion free for all other flights.

Special flights will be categorized as CODE C and above Non-VT registered Aircraft. Example: if there is an arrival flight (Dubai to Mumbai) with 15 passengers and departing with 10 passengers charges would be 2,65,000 for 15 passengers and remaining 10 passengers will be charged 17,667 per passenger

- Special flights will be categorized as CODE C and above Non-VT registered Aircraft. Example: if there is an arrival flight (Dubai to Mumbai) with 5 passengers and departing with 6 passengers charges would be (Of Rs 17667/- Per pax)
- Special Flights will not be considered for qualifying as a 'Turnaround Flight'

Category (Aircraft MTOW KG)	Facilities Maintenance Charges INR per turnaround		
	Domestic	International 6600	
0-5000	2200		
5001-10000	4400	13200	
10001 - 20000	8800	26400	
20001 - 30000	13100	39300	
30001 – 40000	17500	52500	
40001 - 50000	21900	65700	
50001 – 70000	30600	91800	
70001 – above	43800	131400	

Post renovation facilities maintenance charges will be applicable as follows.

Mumbai International Airport Limited Chhatrapati Shivaji Maharaj International Airport 1st Floor, Terminal 1B, Santacruz (E), Mumbal 400 099, Maharashtra, India CIN: U45200MH2006PLC160164

Tel +9122 6685 0900 / 6685 0901 csmia.adanlairports.com



For ancillary service charge revision refer appended details:

### Revised Ancillary service charge.

Facilities	Charges w/o GST (INR)	Remarks For 2 hours, beyond 2 hours per hourly 3500		
VIP Lounge Commitment / Collaboration	10,000			
Meeting Room Resolute	8,000	For 2 hours, beyond 2 hours per hourly 3000		
Premium Lounge) Certitude	15,000	Exclusive usage with self service and on call butler service. For 2 hours, beyond 2 hours per hourly 5000		
Crew Rest Room charges	5,000	For 2 hours, beyond 2 hours per hourly 2000		
Conference Room Fortitude	18,000	For 2 hours, beyond 2 hours per hourly 6000		
Meeting Room Humility / Creativity	15,000	For 2 hours, beyond 2 hours per hourly 4500		
Projector	4,000	For 2 hours, beyond 2 hours per hourly 2000		
**Breath Analyzer charges (MIAL Instrument)	2,038	Per crew		
**Breath Analyzer charges (Operators Instrument)	1,019	Per crew		
**UV Machine Charges	16,666.66	Per hour		

### Note:

GST is applicable on above rates.

### For Mumbai International Airport Limited

10

Sandeep Sonawane Head – Commercial



Mumbai International Airport Limited Chhatrapati Shivaji Maharaj International Airport 1st Floor, Terminal 1B, Santacruz (E), Mumbai 400 099, Maharashtra, India CIN: U45200MH2006PLC160164

Tel +91 22 6685 0900 / 6685 0901 csmia.adaniairports.com

OUT TODAY

# No. AV-24032/184/2022-AAI-MOCA Government of India Ministry of Civil Aviation

B-Block, Rajiv Gandhi Bhawan Safdarjung Airport, New Delhi-110003 Dated: 23rd September, 2022

To

- I. AAI Operators (Major Airports only)
- II. All Airport Operators of Major PPP Airports

Subject: Item-wise Charges for Ground Handling Services at Airports - reg.

Madam/Sir,

Ground Handling services are regulated under the Airports Authority of India (Ground Handling Services) Regulations, 2018 in respect of airports managed by AAI, and under AIC SI.No. 03/2022 dated 25.02.2022 issued by Directorate General of Civil Aviation for airports other than those belonging to AAI.

2. In the meeting of the Civil Aviation Advisory Group of Small Aircraft and Helicopter Operators on 01.09.2022, the operators raised the issue of providing item-wise charges for Ground Handling at Airports. Currently, comprehensive charges comprising of more than five to six Ground Handling (GH) services are prescribed for GH tariff charged at most of the public airports in the country. This results in high GH costs for small aircraft, of Non-Scheduled Operators Permit (NSOP) holders/ General Aviation (GA), having All Up Weight (AUW) less than 5700 kgs and having up to nine seating capacity.

3. The issue has been reviewed in the Ministry and it has been decided that Major Airport Operators be advised to issue instructions to the Ground Handling Agencies (GHA) to provide an option of 'Item-wise Charges', in addition to the ongoing practice of 'Comprehensive charges' for GH services at the Airports.

Yours faithfully,

# (Joyanta Chakraborty) 29 Director Tel: 2461 0366

# Copy to:

 DG, DGCA, DGCA Headquarters, Opp. Safdarjung Airport, New Delhi-110003.
The Chairman, Airports Economic Regulatory Authority, Administrative Complex, AERA Building, Safdarjung Airport Area, Safdarjung Airport, New Delhi, Delhi 110003.



## भारतीय विमानपत्तन प्राधिकरण AIRPORTS AUTHORITY OF INDIA

No. OP-12018/18/2022-Operations (164139)

Dated: 29.09.2022

To Ground Handling Agencies (As per distribution list attached)

# Subject: Rationalization of Ground Handling charges for small aircrafts by way of item wise rates for ground handling services at Major AAI airports.

Ground Handling services are regulated under the Airports Authority of India (Ground Handling Services) Regulations, 2018 in respect of airports managed by AAI.

Presently, comprehensive charges are prescribed for GH tariff charged at most of the AAI airports. This results in high GHS costs for small aircraft, of Non-Scheduled Operator's Permit (NSOP) holders/ General Aviation (GA), having All Up Weight (AUW) less than 5700 kgs and having up to nine seating capacity. This results in higher ground handling charges to small aircrafts although they avail limited services only.

In view of the above, it has been decided that all Ground Handling Agencies at the Major AAI Airports to provide an option of 'Item-wise Charges' w.e.f. 01.10.2022 to small aircrafts (NSOP/GA) having All Up Weight (AUW) less than 5700 kgs and having up to nine seating capacity, in addition to the ongoing practice of 'Comprehensive charges for GH services.

The above is Issued for strict compliance.

Yours Sincerely

Stredicie. 29.09.2022

(Chandra Pratap Dwivedi) General Manager (Ops)

Copy to:

- 1. OSD to Chairman
- 2. OSD to Member (Ops)
- 3. EA to Member (Finance)
- 4. RED, NR/ER/WR/SR/NER
- 5. APD, Chennai / Kolkata

Distribution List:

- 1. M/s AI Airport Services Ltd. (AIASL)
- 2. M/s Indo Thai Airport Management Services Pvt. Ltd.
- 3. M/s Globe Ground India Pvt. Ltd.
- 4. M/s Global Flight Handling Services Pvt. Ltd.
- 5. M/s Surva Chetan Aviation Handling Services

दूरभाष : 24632950 Phone: 24632950 From: Anurag Srivastava [mailto:aus@bird.in] Sent: 16 March 2019 15:42 To: Cc: Subject: RE: Request for your kind permission for Landing/Takeoff of our aircraft VT BMD

Dear Sir,

Please find rate list published as per DIAL's approval for your kind perusal. You may choose to take itemised services or comprehensive ground handling.

The landing and parking charges shall be advised by team. These charges are to be paid directly to DIAL.

Regards,

Anurag Srivastava Chief Executive Officer & Accountable Manager

Bird ExecuJet Airport Services Private Limited Tel: +91 11 2567 1840 Mobile: +91 9910039727 Fax: +91 11 2567 4057 www.execujet.com



## SCHEDULE I

# SCOPE OF SERVICES

1. The Companywill operate, manage, maintainthe T1D Reserve & GA Lounge and provision of Meet & Greet and Ground Handling services etc. as has been set out under Schedule-II

2. The Companywill further operate, manage and maintain the TIC VIP Arrival Lounge wherein the Companyshall provide Catering Services as has been more elaborately set out under Schedule-II

3. The GA flight services shall be carried out by the Concessionaire from T1 as well as T3.

# SCHEDULE-II

## LIST OF SERVICES AND RATES

The services shall be provided by the Companyto the Operators/Users.

## COMPREHENSIVE TURNAROUND HANDLING

As a part of the comprehensive handling theCompany will provide:-

- (a) Pre flight documentation / intimation to agencies, aircraft marshaling, chocks, staff for monitoring the arrival and departure.
- (b) Adequate staff for passenger and crew facilitation
- (c) Baggage handling
- (d) Issuance of boarding cards and baggage tags
- (e) CIQ Services (Customs, Immigration and Quarantine information) assistance for the passengers and crew.
- (f) Toilet & Water services on request only
- (g) Liaise with all regulatory authorities
- (h) Liaise for settlement of third party payments, e.g. Landing & Parking, RNFC/TNLC charges, Security charges, Catering Charges& Fuel.
- (i) Met folder & filing of fight plan
- (j) One pushback included in the turnaround rate, tow bar to be provided by the Carrier/Operator
- (k) Lounge Services for passengers
- (l) Cars/coach for transportation for the passengers and crew within the airport.

## NOTE-

Services not mentioned above will be additional as per itemized rates mentioned in the table below

All third party charges such as Landing, Parking, RNFC, TNLC and any other Government charges are to be cleared by operator unless otherwise specified by the Operator to extend credit facility against security deposit.

Service tax would be charged on all the bills as per the prevailing rates.

# RATES FOR THE SERVICES

			RATES IN INR	
S.No.	SERVICE	METRIC	DOMESTIC	INTERNATIONAL
1	GH CHARGES BASED ON MTOW IN KGS	PER TURNAROUND		
A	Upto 2999		₹12,000.00	₹22,000.00
В	3000 to 7999	1	₹16,800.00	₹25,000.00
С	8000 to 10999	1	₹19,200.00	₹ 35,000.00
D	11000 to 14999	1	₹26,400.00	₹45,000.00
E	15000 to 17999		₹28,000.00	₹ 52,800.00
F	18000 to 24999	1	₹31,200.00	₹57,600.00
G	25000 to 35999	1	₹33,600.00	₹67,200.00
Н	36000 to 59999	]	₹36,000.00	₹1,41,600.00
1	60000 to 99999	]	₹40,000.00	₹1,53,600.00
J	1000000 >	1	₹45,000.00	₹1,98,360.00
	ITEMIZED ADHOC SERVICES			
2	BAGGAGE HANDLING	Per Turnaround	₹ 3,000.00	₹ 5,000.00
3	PASSENGER SERVICES	Per Turnaround	₹2,000.00	₹ 3,000.00
4	PORTER SERVICES	Per Passenger	₹ 350.00	₹ 500.00
5	LOUNGE CHARGES	Per flight	₹4,000.00	₹4,000.00
6	*FERRY SERVICES	per trip	₹1,500.00	₹2,000.00
7	VALET PARKING	Per hour	₹ 300.00	₹ 300.00
8	BUSINESS CENTRE	Per hour	₹4,000.00	₹4,000.00
9	CONFERENCE / MEETING ROOM	Per hour	₹7,500.00	₹ 7,500.00
10	CREW ROOM DAY USE	Per Day	₹ 7,500.00	₹ 7,500.00
11	INTERNET SERVICES	Per hour	₹200.00	₹200.00
12	RESERVATIONS FOR TRANSPORTATION(LIMO/TAXI)	Per Reservation	₹1,500.00	₹1,500.00
13	HOTEL RESERVATION	Per Reservation	₹1,500.00	₹1,500.00
14	CUSTOMS & IMMIGRATION CHARGES	Lingerick protocologic and the second	₹1,000.00	₹1,000.00
15	ASSISTANCE FOR VISA ISSUE	Per Passenger	₹1,000.00	₹1,000.00
16	GPU	Per hour	₹ 7,200.00	₹ 7,200.00
17	ACU	Per hour	₹7,200.00	₹7,200.00
18	FORK LIFT	Per hour	₹4,000.00	₹4,000.00
19	ASU	Per Start	₹4,000.00	₹4,000.00
20	MARSHALLING	Per	₹400.00	₹400.00

		flight/turnaround		
21	LOAD CONTROL & COMMUNICATIONS	Per flight/turnaround	₹ 500.00	₹ 500.00
22	FLIGHT OPERATIONS	Per flight/turnaround	₹2,500.00	₹2,500.00
23	AIRCRAFT CLEANING	Per flight/turnaround	₹ 5,000.00	₹ 5,000.00
24	TOILET SERVICE	Per flight/turnaround	₹4,500.00	₹4,500.00
25	WATER SERVICE	Per flight/turnaround	₹ 5,000.00	₹ 5,000.00
26	ADDITIONAL RAMP LAOR ASSISTANCE	Per hour	₹1,000.00	₹1,000.00
27	PASSENGER STEPS/STAIRS	Per flight/turnaround	₹ 5,000.00	₹ 5,000.00
28	CONVEYER BELT(BFL/UDL/MDL)	Per flight/turnaround	₹ 5,000.00	₹ 5,000.00
29	CONTAINER DOLLIES	Per Dolly	₹600.00	₹ 600.00
30	PALLET DOLLIES	Per Dolly	₹850.00	₹850.00
31	FACILITATION OF FUELLING	Per flight/turnaround	₹ 3,500.00	₹ 5,000.00
32	CATERING SERVICES COORDINATION (INCLUDING LOADING/UNLOADING)		₹ 3,500.00	₹ 3,500.00
33	LINEN SERVICES	Per flight/turnaround	₹1,000.00	₹2,000.00
34	NITROGEN REPLENISHMENT	Per flight/turnaround	₹4,000.00	₹4,000.00
35	OXYGEN REPLENISHMENT	Per flight/turnaround	₹4,000.00	₹4,000.00
36	TIRE CHECK & REFILL	Per flight/turnaround	₹ 3,500.00	₹ 3,500.00
37	AIRCRAFT TOWING			
А	< 5 T ( tons)	Per movement	₹7,500.00	₹7,500.00
В	5T To 10T	Per movement	₹7,500.00	₹7,500.00
С	11T - 50T	Per movement	₹11,000.00	₹11,000.00
D	51T-90T	Per movement	₹11,000.00	₹11,000.00
38	PUSHBACK			
А	1T To 5 T ( tons)	Per movement	₹ 5,500.00	₹ 5,500.00
В	5T To 10T	Per movement	₹7,500.00	₹7,500.00
С	10T - 35T	Per movement	₹9,500.00	₹9,500.00
D	35T- 50T	Per movement	₹10,000.00	₹10,000.00
Ε	50T-90T	Per movement	₹11,000.00	₹11,000.00

*NOTE-THE RATES ARE SUBJECT TO CHANGE AT SOLE DISCRETION OF DIAL		

# SCHEDULE III

# Lounges' details and location

Sr. No.	LOCATION
1	Terminal 1D – General Aviation Lounge
2	Terminal 1C – VIP Arrival Lounge

# APPENDIX

• For smooth handling, kindly forward the following information:

Aircraft Type	Aircraft Registration	MTOW	Name of the Operator	Remarks

Aircraft Operator	:
Aircraft Type	:
Aircraft Redg	:
MTOW	:
DGCA Permit	:
Flight Routing	: NON Schedule
No of Passenger	:
Date of flight	: will intimate
<b>Fuel Authorization</b>	:
Catering	:
Crew Details	

Passenger Details for inbound/outbound as well : Services required :

DELHI		GUJA	RAT	KARNATAKA		
	2018	2022	2018	2022	2018	
	Per Day (INR)					
<b>UN- SKILLED</b>	538	635	312	359	411	445
SEMI - SKILLED	592	700	320	367	449	490
SKILLED	652	770	329	376	492	539