



## BUSINESS AIRCRAFT OPERATORS ASSOCIATION

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Ref. No. BAOA/AERA/03/2022-23

September 01, 2022

**Director (P&S, Tariff)**  
**Airports Economic Regulatory Authority of India (AERA)**  
**AERA Building, Administrative Complex,**  
**New Delhi -110003.**

**Subject: - Comments on AERA's Consultation Paper (CP) 09/2022-23**

Sir,

Please refer AERA's CP-09/2022-23, regarding ground handling charges at CSMIA, Mumbai public airport.

We request the 'Authority' to consider the following changes/modifications, with the required justifications: -

- Refer para 6.6: The YoY increase has been proposed at 7%, which is on the higher side keeping in mind the average inflation rate and other related economic factors. Therefore, it is requested to consider YoY of 5% as has been done for other major airports, like Thiruvananthapuram.
- Annexure I of CP – The heading of comprehensive charges for GH services for NSOP/GA should also include, separately and additionally, the option of itemized charges as per the list approved by the authority. The smaller aircraft, of the NSOP/GA category especially the ones below 5700 kgs (AUW), have limited ground handling or, in some cases, no requirement for GH services. It has been experienced that these small aircraft end up paying disproportionately high GH charges, as 'comprehensive charges' approved by AERA in their category (up to 5000 kgs), compared to even the actual operating cost of the flight, including fuel/landing/parking cost. This situation requires immediate correction and rationalization by way of AERA prescribing itemized GH charges, as an additional option along with comprehensive charges, for aircraft below 5700 kgs (AUW) and, up to 9 seater capacity, Many aircraft in this category need only marshalling and standard vehicle for movement in and out of the apron area.

These itemized charges are already provided in AERA's orders for aeronautical services at Chandigarh/Goa/Mangalore. 'Authority' is requested to reconcile the actual requirements of 'ground handling' for these smaller aircraft (below 5700 kgs AUW) and, additionally, authorize aeronautical tariff at CSMIA as per itemized 'GH services' requirements *on an actual case-to-case basis*, keeping affordability and practicality in view. Further, especially for domestic operations of small aircraft, the tariff should be decided in different weight categories (like up to 2999 kgs, 3000 to 7999 kgs etc), as already being done in some AERA's orders, rather than the category of codes B, C and so on.

- As per CP 09/2022-23, the requirement of three Ground Handling service providers is being fulfilled through GH services being provided by AIASL, Celebi NAS & BWFSMPL. However, all three GH agencies should be encouraged to offer competitive rates, lower than GH charges approved by AERA. This would lend credence to the actual availability of competitive pricing for GH services, especially for NSOP/GA aircraft. The aim should be to treat GH charges, approved by AERA at CSMIA, as the 'MRP' and competitors (three of them) further give incentives to operators through individually offered discounts, based on usage.



## BUSINESS AIRCRAFT OPERATORS ASSOCIATION

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- Comments on Annex II: The proposed GH charges for 'International operations' need to match with similar charges at other international airports of the countries which are also members of ICAO. This is keeping in line with the general guidelines of ICAO to levy aeronautical charges at reasonable rates and comparable to domestic operations of aircraft in a similar category. Further, there are many Indian multinational corporate houses having foreign registered aircraft, in the name of these Indian companies, for efficiently carrying out their business operations in India and abroad. These foreign registered aircraft, of Indian multinational companies, should be given special discounted rates when operating from their own nation's public airports, as compared to the GH tariff applied at these airports on foreign registered aircraft of other nations' multinational companies.
- Since FROR for most public airports is being allowed at an average of about 15%, 'authority' is, therefore, requested not to permit any additional 'royalty' on GH charges, being an aeronautical service at public airports.

AERA is requested to issue a directive to all operators of Public Airports (both under the AAI & PPP model) to mandatorily conduct stakeholder meetings, at least once in six months, especially with NSOP/GA operators, to discuss developmental plans and tariffs for GH services, in order to evolve a more collaborative approach for implementing aeronautical tariff and make it affordable for all categories of air traffic operations.

We are attaching the relevant portions of AERA in this regard for better appreciation of our comments/recommendations.

**Yours faithfully**

**For Business Aircraft Operators Association**

**Gp. Capt. Rajesh K. Bali (retd.)**  
**Managing Director**

Enclosed: - Extract of Order No. 41/2021-22 (Goa International Airport, Goa)  
Extract of order No. 48/2021-22 (Mangalore International Airport, Mangalore)  
Extract of order No. 50/ 2021-22 (Chandigarh International Airport, Mohali)

Copy: - Chairperson, AERA



**APPROVED TARIFF CARD FOR M/s BIRD AIRPORT SERVICES (KONKAN) PVT. LTD. PROVIDING  
GROUND HANDLING SERVICES AT GOA INTERNATIONAL AIRPORT**

Maximum rates to be levied for Additional Service Charges for Domestic\* and International Schedule Flights  
in respect of Ground handling Services for the Third Control Period (FY 2021-22 to FY 2025-26)

**TARIFF RATE IS EFFECTIVE FROM 1<sup>st</sup> APRIL, 2022**

(Rates in ₹)

EQUIPMENTS		Year 1		Year 2		Year 3		Year 4		Year 5	
		Domestic	International	Domestic	International	Domestic	International	Domestic	International	Domestic	International
Ambulift	Per Usage	10,903	17,233	11,666	18,439	12,483	19,730	13,357	21,111	14,292	22,589
Ground Power Unit (GPU) 90 KV	Per Hour	8,461	13,373	9,053	14,309	9,687	15,311	10,365	16,383	11,091	17,530
Ground Power Unit (GPU) 140 KV	Per Hour	10,903	17,233	11,666	18,439	12,483	19,730	13,357	21,111	14,292	22,589
Hook on power	Per flight	872	1,379	933	1,476	998	1,579	1,068	1,690	1,143	1,808
Air Conditioner unit (ACU)	Per Hour	17,270	27,298	18,479	29,209	19,773	31,254	21,157	33,442	22,638	35,783
Ramp to Flight Deck Communication	Per Turnaround	3,490	5,515	3,734	5,901	3,995	6,314	4,275	6,756	4,574	7,229
Step Ladder (remote bay) - Narrow Body	Per Hour	5,670	8,961	6,067	9,588	6,492	10,259	6,946	10,977	7,432	11,745
Step Ladder (remote bay) - Wide Body	Per Hour	8,460	13,373	9,052	14,309	9,686	15,311	10,364	16,383	11,089	17,530
Passenger Bus	Per Trip	3,925	6,204	4,200	6,638	4,494	7,103	4,809	7,600	5,146	8,132
Crew Bus	Per Turnaround	3,490	5,515	3,734	5,901	3,995	6,314	4,275	6,756	4,574	7,229
Conveyor belt loader	Per hour	9,090	14,371	9,726	15,377	10,407	16,453	11,135	17,605	11,914	18,837
Lower Deck Loader (LDL)	Per Hour	23,990	37,914	25,669	40,568	27,466	43,408	29,389	46,447	31,446	49,698
Main Deck Loader (MDL)	Per Hour	27,475	43,428	29,398	46,468	31,456	49,721	33,658	53,201	36,014	56,925
Fork Lift 10 Ton	Per Hour	8,900	14,063	9,523	15,047	10,190	16,100	10,903	17,227	11,666	18,433
Fork Lift 5 Tons	Per Hour	6,280	9,926	6,720	10,621	7,190	11,364	7,693	12,159	8,232	13,010
Fork Lift 3 Tons	Per Hour	4,536	7,169	4,854	7,671	5,194	8,208	5,558	8,783	5,947	9,398
Air Start Unit (ASU)	Per start	12,650	19,991	13,536	21,390	14,484	22,887	15,498	24,489	16,583	26,203
Air Start Unit (ASU)	Per start	13,520	21,369	14,466	22,865	15,479	24,466	16,563	26,179	17,722	28,012
Towbar	Per push / tow	3,490	5,515	3,734	5,901	3,995	6,314	4,275	6,756	4,574	7,229
Push Back - Narrow Body	per service	10,470	16,544	11,203	17,702	11,987	18,941	12,826	20,267	13,724	21,686
Push Back - Wide Body	per service	19,190	30,331	20,533	32,454	21,970	34,726	23,508	37,157	25,154	39,758
Tow Inter Stand - Narrow Body	Per Tow	15,265	24,127	16,334	25,816	17,477	27,623	18,700	29,557	20,009	31,626
Tow Inter Stand - Wide Body	Per Tow	24,420	38,603	26,129	41,805	27,958	43,106	29,915	47,290	32,009	50,600



Wing Walkers	Per turnaround	1,745	2,757	1,867	2,950	1,998	3,157	2,138	3,378	2,288	3,614
Toilet service	per service	6,542	10,340	7,000	11,064	7,490	11,838	8,014	12,667	8,575	13,554
Water service	per service	5,670	8,961	6,067	9,588	6,492	10,259	6,946	10,977	7,432	11,745
<b>Passenger/Terminal Side and Manpower related.</b>											
Unaccompanied minor handling	per child	2,365	3,737	2,531	3,999	2,708	4,279	2,898	4,579	3,101	4,900
Wheel Chair WCHR OR WCHS	per service	2,355	3,722	2,520	3,983	2,696	4,262	2,885	4,560	3,087	4,879
WCHC	per service	2,620	4,136	2,803	4,426	2,999	4,736	3,209	5,068	3,434	5,423
VIPs	per passenger	3,637	5,748	3,892	6,150	4,164	6,581	4,455	7,042	4,767	7,535
Transit w/o visa pax	per passenger	3,637	5,748	3,892	6,150	4,164	6,581	4,455	7,042	4,767	7,535
Deportees	per passenger	3,637	5,748	3,892	6,150	4,164	6,581	4,455	7,042	4,767	7,535
Floor Walkers/Welcom staff	per personnel/ 8hrs	1,745	2,757	1,867	2,950	1,998	3,157	2,138	3,378	2,288	3,614
Manpower (White collar)	per personnel/ 8 hr.	2,617	4,136	2,800	4,426	2,996	4,736	3,206	5,068	3,430	5,423
Manpower (Blue collar)	per personnel/ 8 hr.	1,745	2,757	1,867	2,950	1,998	3,157	2,138	3,378	2,288	3,614
Excess Baggage Collection	per flight	10% of collection	10% of collection	10% of collection	10% of collection	10% of collection	10% of collection	10% of collection	10% of collection	10% of collection	10% of collection
Val Handling	per std. sz. container	9,092	14,371	9,728	15,377	10,409	16,453	11,138	17,605	11,918	18,837
Ballast Bags Refill	Per refill - per Bag	1,308	2,068	1,400	2,213	1,498	2,368	1,603	2,534	1,715	2,711
Interior cleaning (Transit) - Narrow Body	per service	12,210	19,301	13,065	20,652	13,980	22,098	14,959	23,645	16,006	25,300
Interior cleaning (Transit) - Wide Body	per service	21,806	34,467	23,332	36,880	24,965	39,462	26,713	42,224	28,583	45,180
Interior cleaning (Transit) - ATR & like	per service	7,065	11,167	7,560	11,949	8,089	12,785	8,655	13,680	9,261	14,638
Deep Cleaning - Narrow Body	per service	17,445	27,574	18,666	29,504	19,973	31,569	21,371	33,779	22,867	36,144
Deep Cleaning - Wide Body	per service	31,140	49,219	33,320	52,664	35,652	56,350	38,148	60,295	40,818	64,516
Deep Cleaning - ATR & like	per service	10,030	15,855	10,732	16,965	11,483	18,153	12,287	19,424	13,147	20,784
Flight Deck cleaning	per service	4,360	6,893	4,665	7,376	4,992	7,892	5,341	8,444	5,715	9,035
Waste Disposal		1,220	1,930	1,305	2,065	1,396	2,210	1,494	2,365	1,599	2,531
Arrange non-scheduled Crew Hotel accommodation	per service	1,308	2,068	1,400	2,213	1,498	2,368	1,603	2,534	1,715	2,711
Arrange for non-scheduled Crew Transportation	per service	1,308	2,068	1,400	2,213	1,498	2,368	1,603	2,534	1,715	2,711
C.I.Q. assistance / Direct crew thru airport facilities	per arr. or dep. clearance	2,617	4,136	2,800	4,426	2,996	4,736	3,206	5,068	3,430	5,423
Cargo Supervision services	per flight	6,530	10,321	6,987	11,043	7,476	11,816	7,999	12,643	8,559	13,528
Cargo Supervision services	Per flight	10,012	15,826	10,713	16,934	11,463	18,119	12,265	19,387	13,124	20,744
Live Animal Handling	per AVI	1,273	2,012	1,362	2,152	1,457	2,304	1,559	2,465	1,668	2,638
LD3,	per day	523	827	560	886	597	947	641	1,013	686	1,084
LD11	per day	1,220	1,930	1,305	2,065	1,396	2,210	1,494	2,365	1,599	2,531



Stacking of Pallets	per stack per day	1,745	2,757	1,867	2,950	1,998	3,157	2,138	3,378	2,288	3,614
<b>Miscellaneous services</b>											
Valet Service		1,818	2,874	1,945	3,075	2,081	3,290	2,227	3,520	2,383	3,766
Baggage Trolley	per two hour	523	827	560	885	599	947	641	1,013	686	1,084
Container Dollies	per two hour	436	689	467	737	500	789	535	844	572	903
Pallet Dollies	per two hour	611	965	654	1,033	700	1,105	749	1,182	801	1,265
Diesel / Battery Tractor	per hour	3,838	6,066	4,107	6,491	4,394	6,945	4,702	7,431	5,031	7,951
Ramp Car	per hour	1,745	2,757	1,867	2,950	1,998	3,157	2,138	3,378	2,288	3,614

*\*Tariff for Domestic Flights includes Domestic Non-Schedule and General Aviation Operations.*

**Notes:**

- Above Tariff Rates are excluding of all applicable taxes.
- Tariff determined shall be the maximum Tariff to be charged. No other charge is to be levied over and above the approved Tariff Rates.
- For payment in foreign currency, the RBI conversion rate as on the last day of the previous month will be applicable for the first fortnight and rate as on 15th of the month will be applicable for the second fortnight.





## Annexure 'III'

**APPROVED TARIFF CARD FOR M/s GSEC BIRD AIRPORT SERVICES PVT. LTD. PROVIDING  
GROUND HANDLING SERVICES AT MANGALURU INTERNATIONAL AIRPORT, MANGALURU**

Maximum rates to be levied for Additional Service Charges for Domestic\* and International Schedule  
Flights in respect of Ground handling Services for the First Control Period (FY 2021-22 to FY 2025-26)

**TARIFF RATES ARE EFFECTIVE FROM 1<sup>st</sup> APRIL, 2022**

(Rates in ₹)

EQUIPMENTS		FY 2022-23		FY 2023-24		FY 2024-25		FY 2025-26	
		Domestic	International	Domestic	International	Domestic	International	Domestic	International
Ambulift	Per Usage	11,666	18,439	12,483	19,730	13,357	21,111	14,292	22,589
Ground Power Unit (GPU) 90 KV	Per Hour	9,053	14,309	9,687	15,311	10,365	16,383	11,091	17,530
Ground Power Unit (GPU) 140 KV	Per Hour	11,666	18,439	12,483	19,730	13,357	21,111	14,292	22,589
Hook on power	Per flight	933	1,476	998	1,579	1,068	1,690	1,143	1,808
Air Conditioner unit (ACU)	Per Hour	18,479	29,209	19,773	31,254	21,157	33,442	22,638	35,783
Ramp to Flight Deck Communication	Per Turnaround	3,734	5,901	3,995	6,314	4,275	6,756	4,574	7,229
Step Ladder (remote bay) - Narrow Body	Per Hour	6,067	9,588	6,492	10,259	6,946	10,977	7,432	11,745
Step Ladder (remote bay) - Wide Body	Per Hour	9,052	14,309	9,686	15,311	10,364	16,383	11,089	17,530
Passenger Bus	Per Trip	4,200	6,638	4,494	7,103	4,809	7,600	5,146	8,132
Crew Bus	Per Turnaround	3,734	5,901	3,995	6,314	4,275	6,756	4,574	7,229
Conveyor belt loader	Per hour	9,726	15,377	10,407	16,453	11,135	17,605	11,914	18,837
Lower Deck Loader (LDL)	Per Hour	25,669	40,568	27,466	43,408	29,389	46,447	31,446	49,698
Main Deck Loader (MDL)	Per Hour	29,398	46,468	31,456	49,721	33,658	53,201	36,014	56,925
Fork Lift 10 Ton	Per Hour	9,523	15,047	10,190	16,100	10,903	17,227	11,666	18,433
Fork Lift 5 Tons	Per Hour	6,720	10,621	7,190	11,364	7,693	12,159	8,232	13,010
Fork Lift 3 Tons	Per Hour	4,854	7,671	5,194	8,208	5,558	8,783	5,947	9,398
Air Start Unit (ASU)	Per start	13,536	21,390	14,484	22,887	15,498	24,489	16,583	26,203
Air Start Unit (ASU)	Per start	14,466	22,865	15,479	24,466	16,563	26,179	17,722	28,012
Towbar	Per push / tow	3,734	5,901	3,995	6,314	4,275	6,756	4,574	7,229
Push Back -Narrow Body	per service	11,203	17,702	11,987	18,941	12,826	20,267	13,724	21,686
Push Back - Wide Body	per service	20,533	32,454	21,970	34,726	23,508	37,157	25,154	39,758
Tow Inter Stand - Narrow Body	Per Tow	16,334	25,816	17,477	27,623	18,700	29,557	20,009	31,626
Tow Inter Stand - Wide Body	Per Tow	26,129	41,305	27,958	44,196	29,915	47,290	32,009	50,600
Wing Walkers	Per turnaround	1,867	2,950	1,998	3,157	2,138	3,378	2,288	3,614
Toilet service	per service	7,000	11,064	7,490	11,838	8,014	12,667	8,575	13,554
Water service	per service	6,067	9,588	6,492	10,259	6,946	10,977	7,432	11,745
Passenger/Terminal Side and Manpower related.									





Unaccompanied minor handling	per child	2,531	3,999	2,708	4,279	2,898	4,579	3,101	4,900
Wheel Chair WCHR OR WCHS	per service	2,520	3,983	2,696	4,262	2,885	4,560	3,087	4,879
WCHC	per service	2,803	4,426	2,999	4,736	3,209	5,068	3,434	5,423
VIPs	per passenger	3,892	6,150	4,164	6,581	4,455	7,042	4,767	7,535
Transit w/o visa pax	per passenger	3,892	6,150	4,164	6,581	4,455	7,042	4,767	7,535
Deportees	per passenger	3,892	6,150	4,164	6,581	4,455	7,042	4,767	7,535
Floor Walkers/Welcomes staff	per personnel/8hrs	1,867	2,950	1,998	3,157	2,138	3,378	2,288	3,614
Manpower (White collar)	per personnel/8 hr.	2,800	4,426	2,996	4,736	3,206	5,068	3,430	5,423
Manpower (Blue collar)	per personnel/8 hr.	1,867	2,950	1,998	3,157	2,138	3,378	2,288	3,614
Excess Baggage Collection	per flight	10% of collection	10% of collection	10% of collection	10% of collection	10% of collection	10% of collection	10% of collection	10% of collection
Val Handling	per std. sz. container	9,728	15,377	10,409	16,453	11,138	17,605	11,918	18,837
Ballast Bags Refill	Per refill - per Bag	1,400	2,213	1,498	2,368	1,603	2,534	1,715	2,711
Interior cleaning (Transit) - Narrow Body	per service	13,065	20,652	13,980	22,098	14,959	23,645	16,006	25,300
Interior cleaning (Transit) - Wide Body	per service	23,332	36,880	24,965	39,462	26,713	42,224	28,583	45,180
Interior cleaning (Transit) - ATR & like	per service	7,560	11,949	8,089	12,785	8,655	13,680	9,261	14,638
Deep Cleaning - Narrow Body	per service	18,666	29,504	19,973	31,569	21,371	33,779	22,867	36,144
Deep Cleaning - Wide Body	per service	33,320	52,664	35,652	56,350	38,148	60,295	40,818	64,516
Deep Cleaning - ATR & like	per service	10,732	16,965	11,483	18,153	12,287	19,424	13,147	20,784
Flight Deck cleaning	per service	4,665	7,376	4,992	7,892	5,341	8,444	5,715	9,035
Waste Disposal		1,305	2,065	1,396	2,210	1,494	2,365	1,599	2,531
Arrange non-scheduled Crew Hotel accommodation	per service	1,400	2,213	1,498	2,368	1,603	2,534	1,715	2,711
Arrange for non-scheduled Crew Transportation	per service	1,400	2,213	1,498	2,368	1,603	2,534	1,715	2,711
C.I.Q. assistance / Direct crew thru airport facilities	per arr. or dep. clearance	2,800	4,426	2,996	4,736	3,206	5,068	3,430	5,423
Cargo Supervision services	per flight	6,987	11,043	7,476	11,816	7,999	12,643	8,559	13,528
Cargo Supervision services	Per flight	10,713	16,934	11,463	18,119	12,265	19,387	13,124	20,744
Live Animal Handling	per AVI	1,362	2,153	1,457	2,304	1,559	2,465	1,668	2,638
LD3,	per day	560	885	599	947	641	1,013	686	1,084
LD11	per day	1,305	2,065	1,396	2,210	1,494	2,365	1,599	2,531
Stacking of Pallets	per stack per day	1,867	2,950	1,998	3,157	2,138	3,378	2,288	3,614
<b>Miscellaneous services</b>									
Valet Service		1,945	3,075	2,081	3,290	2,227	3,520	2,383	3,766
Baggage Trolley	per two hours	560	885	599	947	641	1,013	686	1,084
Container Dollies	per two hours	467	737	500	789	535	844	572	903
Pallet Dollies	per two hours	654	1,033	700	1,105	749	1,182	801	1,265
Diesel / Battery Tractor	per hour	4,107	6,491	4,394	6,945	4,702	7,431	5,031	7,951
Ramp Car	per hour	1,867	2,950	1,998	3,157	2,138	3,378	2,288	3,614

\* Tariff for Schedule Domestic Flights is also applicable to Domestic Non-Schedule Flights.



**Notes:**

- Above Tariff Rates are excluding of all applicable taxes.
- Tariff determined shall be the maximum Tariff to be charged. No other charge is to be levied over and above the approved Tariff Rates.
- For payment in foreign currency, the RBI conversion rate as on the last day of the previous month will be applicable for the first fortnight and rate as on 15th of the month will be applicable for the second fortnight.



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**APPROVED TARIFF CARD FOR M/s BIRD AIRPORT SERVICES (MOHALI) PVT. LTD. PROVIDING  
GROUND HANDLING SERVICES AT CHANDIGARH INTERNATIONAL AIRPORT, MOHALI**

Maximum rates to be levied for Additional Service Charges for Domestic\* and International Scheduled Flights  
in respect of Ground handling Services for the Second Control Period (FY 2021-22 to FY 2025-26)

**REVISED TARIFF RATES ARE EFFECTIVE FROM 1<sup>st</sup> APRIL, 2022**

(Rates in ₹)

EQUIPMENT		FY 2022-23		FY 2023-24		FY 2024-25		FY 2025-26	
		Domestic	Intl.	Domestic	Intl.	Domestic	Intl.	Domestic	Intl.
Ambulift	Per Usage	11,666	18,440	12,483	19,731	13,357	21,112	14,292	22,590
Ground Power Unit 90 KV	Per Hour	9,053	14,309	9,687	15,311	10,365	16,383	11,090	17,529
Ground Power Unit 140 KV	Per Hour	11,666	18,440	12,483	19,731	13,357	21,112	14,292	22,590
Hook on power	Per flight	933	1,475	999	1,578	1,069	1,689	1,143	1,807
Air Conditioner unit	Per Hour	18,479	29,209	19,773	31,253	21,157	33,441	22,638	35,782
Ramp to Flight Deck Communication	Per Turnaround	3,733	5,901	3,995	6,314	4,274	6,756	4,573	7,229
Step Ladder (remote bay) Towable	Per Turnaround	4,200	6,638	4,494	7,103	4,808	7,600	5,145	8,132
Step Ladder (remote bay) Motorized - NB	Per Hour	6,066	9,589	6,491	10,260	6,945	10,978	7,432	11,747
Step Ladder (remote bay) Motorized - WB	Per Hour	9,053	14,309	9,687	15,311	10,365	16,383	11,090	17,529
Passenger Bus	Per Trip	4,200	6,638	4,494	7,103	4,808	7,600	5,145	8,132
Crew Bus	Per Turnaround	3,733	5,901	3,995	6,314	4,274	6,756	4,573	7,229
Crew Bus	Per Turnaround	4,666	7,376	4,993	7,892	5,343	8,445	5,717	9,036
Conveyor belt loader	Per hour	9,729	15,377	10,410	16,454	11,138	17,605	11,918	18,838
Lower Deck Loader	Per Hour	25,666	40,568	27,462	43,407	29,385	46,446	31,442	49,697
Main Deck Loader	Per Hour	29,399	46,468	31,457	49,721	33,659	53,202	36,015	56,926
Fork Lift 10 Ton	Per Hour	9,520	15,047	10,186	16,100	10,899	17,227	11,662	18,433
Fork Lift 5 Tons	Per Hour	6,720	10,621	7,190	11,365	7,693	12,160	8,232	13,012
Fork Lift 3 Tons	Per Hour	4,853	7,671	5,193	8,208	5,556	8,782	5,945	9,397
Air Start Unit (ASU)	Per start	13,533	21,390	14,480	22,887	15,494	24,490	16,578	26,204
Air Start Unit (ASU)	Per start	14,466	22,865	15,479	24,466	16,562	26,179	17,722	28,011
Towbar	Per push / tow	3,733	5,901	3,995	6,314	4,274	6,756	4,573	7,229
Push Back (Tow Bar included) NB	per service	11,200	17,702	11,984	18,941	12,822	20,267	13,720	21,686
Push Back (Tow Bar included) WB	per service	20,533	32,454	21,970	34,726	23,508	37,157	25,153	39,758
Tow Inter Stand - NB	Per Tow	16,333	25,816	17,476	27,623	18,699	29,556	20,008	31,625
Tow Inter Stand - WB	Per Tow	26,132	41,305	27,962	44,197	29,919	47,290	32,013	50,601
Wing Walkers	Per Turnaround	1,867	2,950	1,997	3,157	2,137	3,378	2,287	3,614
Toilet service	per service	7,000	11,064	7,490	11,838	8,014	12,667	8,575	13,554
Water service	per service	6,066	9,589	6,491	10,260	6,945	10,978	7,432	11,747



<b>Passenger/Terminal Side and Manpower related</b>									
Unaccompanied minor handling	per child	2,529	3,998	2,707	4,278	2,896	4,577	3,099	4,898
Wheel Chair WCHR OR WCHS	per service	2,520	3,983	2,696	4,262	2,885	4,560	3,087	4,879
WCHC	per service	2,800	4,426	2,996	4,735	3,206	5,067	3,430	5,421
VIPs	per passenger	3,891	6,151	4,164	6,581	4,455	7,042	4,767	7,535
Transit w/o visa pax	per passenger	3,891	6,151	4,164	6,581	4,455	7,042	4,767	7,535
Deportees	per passenger	3,891	6,151	4,164	6,581	4,455	7,042	4,767	7,535
Floor Walkers/Welcome staff	per personnel/8hrs	1,867	2,950	1,997	3,157	2,137	3,378	2,287	3,614
Manpower (White collar)	per personnel/8 hr.	2,800	4,426	2,996	4,735	3,206	5,067	3,430	5,421
Manpower (Blue collar)	per personnel/8 hr.	1,867	2,950	1,997	3,157	2,137	3,378	2,287	3,614
Excess Baggage Collection	per flight	10% of collection	10% of collection	10% of collection	10% of collection	10% of collection	10% of collection	10% of collection	10% of collection
Val Handling	per std. sz. container	9,729	15,377	10,410	16,454	11,138	17,605	11,918	18,838
Ballast Bags Refill	Per refill - per Bag	1,400	2,213	1,498	2,368	1,603	2,533	1,715	2,711
Interior cleaning (Transit) - NB	per service	13,066	20,653	13,981	22,098	14,959	23,645	16,007	25,300
Interior cleaning (Transit) - WB	per service	23,332	36,880	24,966	39,461	26,713	42,223	28,583	45,179
Interior cleaning (Transit) - ATR & like	per service	7,560	11,949	8,089	12,785	8,655	13,680	9,261	14,638
Deep Cleaning - NB	per service	18,666	29,504	19,973	31,569	21,371	33,779	22,867	36,143
Deep Cleaning - WB	per service	33,319	52,664	35,651	56,351	38,147	60,295	40,817	64,516
Deep Cleaning - ATR & like	per service	10,733	16,965	11,484	18,152	12,288	19,423	13,148	20,782
Flight Deck cleaning	per service	4,666	7,376	4,993	7,892	5,343	8,445	5,717	9,036
Waste Disposal		1,307	2,065	1,398	2,210	1,496	2,365	1,601	2,530
Arrange non-scheduled Crew Hotel accommodation	per service	1,400	2,213	1,498	2,368	1,603	2,533	1,715	2,711
Arrange for non-scheduled Crew Transportation	per service	1,400	2,213	1,498	2,368	1,603	2,533	1,715	2,711
C.I.Q. assistance / Direct crew thru airport facilities	per arr or dep clearance	2,800	4,426	2,996	4,735	3,206	5,067	3,430	5,421
Cargo Supervision services	per flight	6,987	11,044	7,476	11,817	7,999	12,644	8,559	13,529
Cargo Supervision services	Per flight	10,713	16,933	11,463	18,119	12,266	19,387	13,124	20,744
Live Animal Handling	per AVI	1,362	2,153	1,457	2,304	1,559	2,465	1,669	2,637
LD3,	per day	560	885	599	947	641	1,013	686	1,084
LD11	per day	1,307	2,065	1,398	2,210	1,496	2,365	1,601	2,530
Stacking of Pallets	per stack per day	1,867	2,950	1,997	3,157	2,137	3,378	2,287	3,614

**Miscellaneous services**

Valet Service		1,946	3,075	2,082	3,291	2,228	3,521	2,384	3,768
Baggage Trolley	per two hours	560	885	599	947	641	1,013	686	1,084
Container Dollies	per two hours	467	738	499	789	534	844	572	904
Pallet Dollies	per two hours	653	1,033	699	1,105	748	1,182	800	1,265
Diesel / Battery Tractor	per hour	4,107	6,491	4,394	6,945	4,702	7,431	5,031	7,952
Ramp Car	per hour	1,867	2,950	1,997	3,157	2,137	3,378	2,287	3,614

\* Tariff for Domestic Scheduled Flights is also applicable for Domestic Non-Scheduled & General Aviation Operations.





**Notes:**

- Above Tariff Rates are excluding of all applicable taxes.
- Tariff determined shall be the maximum Tariff to be charged. No other charge is to be levied over and above the approved Tariff Rates.
- For payment in foreign currency, the RBI conversion rate as on the last day of the previous month will be applicable for the first fortnight and rate as on 15<sup>th</sup> of the month will be applicable for the second fortnight.



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