

( saumitra dey <dsaumitra2004@gmail.com

## Consultation Paper No. 02/2014-15 dated 28.05.2014

Tue, Jun 10, 2014 at 12:43 PM

Dear Mr Dey,

Kindly refer to the paper no. 02/2014-15 dated 28.05.2014 in the matter of determination of tariff(s) for the fourth tariff year w.e.f 01.05.2014 in respect of Gujarat State Export Corporation Ltd for Cargo services provided at Sardar Vallabhbhai Patel International Airport, Ahmadabad, which can be downloaded from the Authority's website (http://aera.gov.in).

- As per the performance report 2011to 2012 [pg 5] regulatory operating profits stand at 65.18% for 2011-2012; operating expenditure as a % of revenue at 24.37%. Estimates as per the multi-year tariff order suggest an operating expenditure of 40% of revenues and a marginal drop in revenues the same of 8.45%. At the same time a 50.87% increase in expenditure indicated appears to be very high and figure for the same is not convincing.
- For 20120-2013 operating profits as a percentage of revenues from services 43.75%; operating expenditure 34.78% as a percentage of revenues while capital expenditure which in any case is to be staggered is a comfortable 6.8% of revenues. Depreciation has been accounted for in both years :33.90% in 2011-2012and 314.23% in 2012-2013 of capital expenditure.

Given the existing operating profits /expenditures which are well within the fold (except for 2011-2012 data on expenditure which needs to be verified further ),it is suggested that annual tariffs maybe reduced by 10% [or a status quo be maintained given the slackening demand in global markets ] and Gujarat State Export Corporation Ltd for Cargo services focus on marketing

an achieving higher business volumes to achieve higher levels of profitability.

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Regards,

## Ajay Sahai

From: saumitra dey [mailto:dsaumitra2004@gmail.com]

Sent: Wednesday, June 04, 2014 12:35 PM

To: ajaysahai@fieo.org

Subject: Consultation Paper No. 02/2014-15 dated 28.05.2014

## Dear Sir/Madam,

The Authority has issued the consultation paper no. 02/2014-15 dated 28.05.2014 in the matter of determination of tariff(s) for the fourth tariff year w.e.f 01.05.2014 in respect of Gujarat State Export Corporation Ltd for Cargo services provided at Sardar Vallabhbhai Patel International Airport, Ahmadabad, which can be downloaded from the Authority's website (http://aera.gov.in).

The Authority welcome written evidence based feedback, comments and suggestions from stakeholders latest by 13.06.2014 on the proposal.

Regards,

S. Dey
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