



BUSINESS AIRCRAFT OPERATORS ASSOCIATION

Ref. No. BAOA/AERA/13/2019-20

February 14, 2020

Director (P & S)
Airports Economic Regulatory Authority of India,
AERA Building,
Administrative Complex,
Safdarjung Airport
New Delhi – 110 003

Subject: - Comments on AERA Consultation Paper 17/2019-20

Dear Sir/Madam,

Please refer the AERA Consultation Paper 17/2019-20 in respect of Rajiv Gandhi International Airport, Hyderabad. Following comments are offered.

Para 2.4, Colum 12 (*Concession fee payable to the Airport Operator*)

AERA to consider rationalising 'concession fee' payable to airport operator to 13 to 14% for all categories of 'ground handling'. Higher 'concession fee' suggested for 'non-scheduled' and non-commercial (GA) operators, as well as 'international flights', is denial of fair treatment to this section of aviation industry. This requires rationalisation of same 'concession fee' for all

Para 2.4, Colum 13 (*Examination of the proposal as per the "Light Touch" approach parameters provided in the CGF Guidelines, 2011*)

While light touch approach may suit foreign scheduled airlines using outsourced GH services at HIAL, for domestic non-scheduled, and non-commercial (GH) operators, needing limited GH services, cost plus approach for determining tariff should be adopted. The domestic operators should be given option of different rates, item wise, specific to their requirement of 'ground handling'. Comprehensive GH charges include many services not required by smaller NSOP and non-commercial (GH) operators.

Thanking you

For Business Aircraft Operators Association

Gp. Capt. Rajesh K. Bali (retd.)
Managing Director