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इंडियन ऑयल कॉपेरिशन लिमिटेड

(विपणन प्रभाग), प्रधान कार्यालय : 'इंडियन ऑयल भवन', जी-9, अली यावर जंग मार्ग,

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विपणन प्रभाग

Marketing Division

The Chairman Airports Economic Regulatory Authority (AERA) AERA Building, Administrative Complex. Safdarjung Airport, New Delhi-110003 Date: 01 October 2019

<u>Subject:</u> Stakeholder Comments to CP 06 / 2019-20 dated 13th September 2019 to consider the annual tariff proposal for the second control period in respect of M/s IndianOil Skytanking Private Limited (IOSL) for providing Into Plane Services at Bangalore International Airport (BIAL).

Dear Sir,

With reference to the Consultation paper No: 06/2019-20 dt 13/09/2019, we would like to submit our comments as stated below:

- 1. As per Annual Tariff proposal (Annexure II) of the consultation paper, there is an increase of 20.7% in tariff for 5th tariff year over the previous year. This increase is high and requires rationalization.
- Notwithstanding the above, it is suggested that any change in rate should be uniform for all the ITP operators so as to maintain a non-discriminatory pricing environment at the airport in rendering ITP services. This will result in healthy competition between the service providers on service quality and customer service.
- 3. Further it is requested that any increase in tariff should be on prospective basis, as it would not be possible to recover past dues from the airlines.

Best Regards.

S.Princy Ragila

DGM (Aviation), Head Office For IndianOil Corporation Ltd

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