



CIAL/FIN/AERA/18-19  
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**The Secretary  
Airports Economic Regulatory Authority,  
Administrative complex  
AERA Building,  
Safdarjung Airport,  
New Delhi**

Dear Madam,

**Subject : Response to Consultation Paper no. 20/2018-19 dated 09.10.2018 –thereof**

We invite your kind attention to the Consultation paper no. **20/2018-19 dated 09.10.2018** in the matter of the Multi Year Tariff Proposal and Annual Tariff Proposal (FY. 2017-18 to FY. 2020-21) for the second control period in respect of M/s Bird World-wide Flight services (India) Pvt Ltd for providing Ground Handling Services at Cochin International Airport.

On the outset itself, we would like to complement the Authority for proposing the determination of Ground handling tariffs under Light touch approach during the second control period beginning from 01.04.2016 to 31.03.2021 and not under the price cap/cost plus approach basis. Further, we fully support the proposed maximum tariffs given in the Annexure I, II and III of the consultation paper.

As regards , the issue of introduction of a new category for ‘International Flights for Indian Registered Carriers’ is concerned, CIAL is of the opinion that such discriminatory pricing may not published however, the ground handling agencies may be continued to arrive at negotiated rates with Airlines but it should be within the permissible ceiling rates.

We also seek a clarity on proposal 5 (e) that M/s BWFS should not exceed the tariff charges for its international carriers as approved by AERA for its domestic carriers for similar services, in the final order.

With thanks & regards,

  
V J Kurian

Managing Director