

Subject: RE: Public Notice no. 05/2017-18, comments/suggestions - Air India SATS (AISATS)

Date: 05/01/17 08:59 PM

To: "kaushish,mohit@aera.gov.in" <kaushish,mohit@aera.gov.in>

From: Rahul Singh <Rahul.Singh@aisats.in>

Cc: Kalpesh Singh <Kalpesh.Singh@aisats.in>

PN 05 17-18.pdf (361kB)

To
The Chairman
Airports Economic Regulatory Authority of India (AERA)
AERA Building, Administrative Complex,
Safdarjung Airport, New Delhi – 110 003

Dear Sir/Madam,

Greetings from Air India SATS Airport Services Private Limited (AISATS)!!

This is with reference to public notice No. 05/2017-18 (attached for reference) regarding Capping the percentage of Royalty / Revenue Share payable to Airport Operator as a "Pass Through" expenditure for the Independent Service Providers providing cargo facility, ground handling and supply of fuel to the aircraft at major airports.

AISATS would like to submit the following for your consideration.

The Domestic Carriers are permitted to do self-handling as per the National Civil Aviation Policy which directly impacts the Ground Handlers who are left with international carriers having few flights as compared to huge volume of Domestic Carriers. Any change in the royalty structure will have adverse effect on the financial health of ground handling business.

AISATS is of the opinion that status quo should be maintained regarding Royalty / Revenue Share till such time a comprehensive ground handling policy evolves including all domestic and international carriers and the market dynamics will evolve the appropriate revenue sharing structure.

Regards,
Rahul Singh
Manager - Marketing

Air India SATS Airport Services Private Limited

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----- Original message -----

From: MOHIT KUMAR KAUSHISH MANAGER FINANCE <kaushish,mohit@aera.gov.in>

Date: 24/04/2017 10:28 (GMT+05:30)

Subject: Public Notice no. 05/2017-18 - Extension of time for submission of written comments.