

AVN/BPCL/AERA/CHIAL

Date: 21.02.2017

Secretary,  
Airports Economic Regulatory Authority of India  
AERA Building,  
Administrative Complex,  
Safdurjung Airport, New Delhi – 110 003

Dear Sir,

Subject : In the matter determination of tariffs for Aeronautical Services in respect of  
Chandigarh International Airport Ltd. (CHIAL)  
for the first control period (01.04.2016 – 31.03.2021)

Reference is invited to the Consultation paper no. 03/2016-17 dated 14.02.2017 in the matter of determination of aeronautical tariffs in respect of Chandigarh International Airport Ltd. (CHIAL) for the 1<sup>st</sup> control period (01.04.2016 – 31.03.2021)

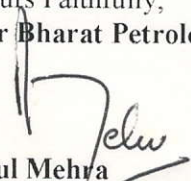
With regard the annual tariff proposal submitted by CHIAL for the first control period, we would like to submit the following:-

1. CHIAL has defined the revenue from “land for refuelling services” as Non-Aeronautical Revenue as per Clause 8 (pg 26-27). However, it is proposed by AERA that the revenue earned from rent for “Land for refuelling services” be considered as the Aeronautical revenue since such rentals from Fuel Farm Operators are essentially in the nature of revenue from Aeronautical services. We concur the same.
2. CHIAL has proposed in its “Annual Tariff Proposal”, the Fuel Throughput charges (FTC) for the 1<sup>st</sup> Control Period (Clause 12 of the Consultation paper) as follows:-

Particulars	FY 17	FY18	FY19	FY20	FY21
INR per KL	143	149	155	161	167

3. BPCL concurs with the FTC charges proposed by CHIAL for the 1<sup>st</sup> control period.
4. It is proposed that any revision should be made on a “prospective basis” only i.e. no retrospective be permitted.

Thanking you,  
Yours Faithfully,  
For Bharat Petroleum Corporation Limited,

  
Atul Mehra  
Chief Manager (Business Development & Strategy), Aviation

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