



Menzies Aviation Bobba (Bangalore) Pvt. Ltd.

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The Secretary
Airports Economic Regulatory Authority of India
AERA Building, Administrative Complex
New Delhi - 110003

Subject: Consultation Paper No.05/2018-19 dated May 17th 2018 issued by the AERA in the matter of Tariff determination of Kempegowda International Airport for 2nd Control period

Dear Sir/ Madam,

This letter is in reference to the consultation paper issued by Authority, we take this opportunity to provide our comments.

Menzies Aviation Bobba (Bangalore) Pvt Ltd (MABB) is a joint venture established under the Greenfield Airport Policy of Government of India. The joint venture offers an amalgamation of leading international and domestic Indian practices to customers including leading International & Domestic Airlines. The JV strives to offer world class end to end cargo-handling services in a state of art air cargo terminal. MABB has been one of cargo terminal operators at Kempegowda International Airport, Bengaluru (KIAB) since airport opening in 2008. For the airport to cater to the industry requirements, maintain global service standards and have continual growth the airport infrastructure needs to be upgraded and ground access developed.

KIAB has 3rd highest total passenger traffic in the country after New Delhi & Mumbai which makes it the busiest airport in South of India. KIAB has been a pioneer of change which helped the airport grows as well as its partners have sustained growth. As part of the overall growth; cargo is also expected to have high growth and we are also making necessary investments / measures to cater to the growth.

As part of the stakeholder meeting held on 17 May 2018, we understand that BIAL is undertaking substantial investments. . Given the importance of such investments to KIAB


and the criticality to implement the project given the growth scenario we request the Authority to ensure that investments are approved as it is important that expansion plans are not delayed which could have adverse impact on industry. Further, BIAL has requested for cash flow support to meet the capacity expansion plans, the same should be considered by the Authority as per Regulatory framework.

With added capacities in KIAB, a resurgent aviation market with new airlines and routes are expected to operate in KIAB. Given these premises we request the Authority consider our above submissions

Thanking you

Yours sincerely

For Menzies Aviation Bobba (Bangalore) Pvt. Ltd.



K Venkata Reddy
Chief Executive Officer