

Date- 25th Feb'22

Letter No.- GGIAL/AERA/2021-22/0924

Director (P&S, Tariff)
Airport Economic Regulatory Authority of India,
AERA Building, Administrative Complex
Safdarjung Airport,
New Delhi-110003

Subject: Response to consultation paper for Dabolim Airport Goa
Reference: Consultation Paper no. 29/2021-22 dtd. 27th Jan'22

Dear Sir,

This is with reference to the abovementioned subject, we would like to bring to your notice that we as Mopa Airport will be soon coming into operation and hence the Goa Air travel requirement is going to be served by two airports. Accordingly, it is paramount to assess the air traffic in Goa as a whole. It is observed that in the above referred consultation paper AAI has not provided the system traffic for Goa.

In this regard we have appointed an expert CRISIL to estimate Goa traffic as a whole. CRISIL has considered historical traffic trend, current constraint due to non-flying hours and Goa market potential. Accordingly, CRISIL has estimated following Goa system traffic for the period considered by Dabolim Airport:

(In Mn)

| Particular | 2022 | 2023 | 2024 | 2025 | 2026 | Total |
|-----------------|-------------|--------------|--------------|--------------|--------------|--------------|
| GGIAL estimates | | | | | | |
| Domestic | 3.76 | 10.74 | 12.19 | 13.82 | 15.68 | 56.19 |
| International | 0.43 | 0.54 | 0.99 | 1.04 | 1.09 | 4.09 |
| Total | 4.19 | 11.28 | 13.18 | 14.86 | 16.77 | 60.28 |

We request Authority to kindly take a note of Goa system traffic estimates while allocation of traffic between Dabolim and Mopa Airport.

Thanking you
For GMR Goa International Airport Ltd.

K Narayana Rao
Director