

File No. AERA/20010/MYTP/BIAL/CP-III/2021-26
Airports Economic Regulatory Authority of India

AERA Building,
Administrative Complex,
Safdarjung Airport,
New Delhi – 110 003.

Date: 01 July, 2021

Public Notice No. 13/2021-22

Sub: Submission of ATP/Tariff Card by Kempegowda International Airport, Bengaluru (BIAL) as required under AERA Consultation Paper No. 10/2021-22 dated 22.06.2021 regarding the Determination of Aeronautical Tariff Kempegowda International Airport, Bengaluru (BIAL) for 3rd Control Period (01.04.2021 - 31.03.2026).

Attention of all concerned is invited to Consultation Paper (C P) No. 10/2021-22 dated 22.06.2021 regarding the Determination of Aeronautical Tariff for Kempegowda International Airport, Bengaluru (BIAL) for 3rd Control Period (01.04.2021 - 31.03.2026).

2. In this regard, Kempegowda International Airport, Bengaluru (BIAL) has submitted the proposed ATP/Tariff Card to AERA as required under the Consultation Paper vide their letter no BIAL/AERA/2020-21 /06 dated 29.06.2021. **However, the Authority will finalise the tariff rate card considering the comments/views of all the Stakeholders in Tariff Order.**

3. The ATP/Tariff Card can be viewed alongside the Consultation Paper no. 10/2021-22 under "Stakeholder Process" on the official website of AERA.

4. The above is for information of all Stakeholders.



(Ram Krishan)
Director (P&S)

29th June 2021

Ref: BIAL/AERA/2020-21/06

The Chairman,
Airports Economic Regulatory Authority of India
AERA Building, Administrative Complex,
Safdarjung Airport, New Delhi -110 003.

Sub: Filing of Annual Tariff Proposal (ATP) for 3rd Control Period (FY 2022-2026)

Dear Sir,

This has reference to the Consultation Paper no 10/2021-22 dated 22nd June 2021, published by the Authority, in the matter of determination of aeronautical tariffs for Kempe Gowda International Airport (KIAB), Bengaluru for the 3rd Control Period beginning from 1st April 2021 to 31st March 2026.

At the outset, we would like to express our sincere gratitude to the Authority for publishing the Consultation Paper for the 3rd Control Period in a timebound manner.

As part of the stakeholder consultation process, BIAL would be submitting detailed responses with respect to the proposals put forth by the Authority in the Consultation paper. We request the Authority to finalize the Aggregate Revenue Requirement (ARR), only after taking into consideration our submissions, and also provide BIAL an opportunity to revise/ refine the Annual Tariff Proposal (ATP), based on the final decision of the Authority, prior to the issuance of the tariff order.

As the leading airport in South India, BIAL has always adopted a user-friendly tariff regime which is demonstrated by the fact that our tariffs (not just limited to UDF and landing charges) have been amongst the lowest in India. However, with the multiple waves of the Covid pandemic flattening passenger traffic numbers to levels previously witnessed in FY2008-09, BIAL finds itself in a precarious financial situation, which is set to be further exacerbated in the short/ medium term (until the sector recovers to pre-Covid levels) considering the need to service the increased financial commitments.

Despite the challenging environment, BIAL has tried to strike a balance between our financial position and user requirements by keeping tariffs lower during FY2021-22 and FY2022-23 and increasing the tariffs in the latter half of the 3rd Control Period.

Hence, as directed by the Authority, we are enclosing the ATP for the years FY2021-22 (1st Oct 2021 - 31st March 2022), FY2022-23, FY2023-24, FY2024-25 and FY2025-26, as per the traffic projections proposed in the Consultation Paper (Annexure 1).

BIAL acknowledges that, under the prevailing circumstances, neither BIAL nor the Authority or any aviation agency globally, can forecast the aviation sector's recovery, with any degree of certainty.



The Authority's proposal that

- BIAL's domestic passenger numbers would grow from 27.78 million in FY2020 (Pre covid) to 48.55 million in FY2026, implying a 1.75X growth in 5 years and
- International passenger traffic will return to FY2020 (pre-Covid 19) levels by FY 2024

appears to be highly over-optimistic and will certainly ensure that BIAL would be faced with an under recovery of ARR during the 3rd Control Period in the event of non-achievement of traffic estimates, which needs to be trued up in the subsequent control period.

Such an under recovery of ARR would result in BIAL defaulting on its loan covenants that need to be maintained under the financing agreements executed with project lenders for the Expansion Project. This is also likely to result in downgrading of BIAL's credit rating.

Given the above background, in addition to submitting the ATP for the traffic projections proposed in the Consultation Paper, BIAL is taking the liberty to submit to the Authority, an alternate ATP based on BIAL's updated assessment of Traffic Projections for the 3rd Control Period. (Annexure 3). Further, a Variable Tariff Plan (VTP) is also proposed along with the ATP (Annexure 4).

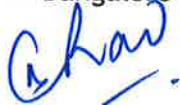
The total passenger traffic (domestic & international), as per BIAL's updated Traffic Projections is ~175 million for the 3rd Control Period, as against the 163 million projected in the MYTP submissions. In this updated traffic scenario as well, we have kept the user rates lower in FY2021-22 and FY2022-23 relative to the latter half of the control period.

We request the Authority to upload all the mentioned Annexures for stakeholder views and comments.

Given the turbulent times and the uncertainty surrounding the recovery of aviation sector, we would request the Authority to conduct a limited mid-term review of the Tariff Proposal at the end of March 2023 and enable us to amend/revise the Annual Tariff Proposal (without redoing the entire tariff determination process) so as to achieve the final ARR determined for the 3rd control period.

Yours Sincerely,

For Bangalore International Airport Limited



Bhaskar Anand Rao
Chief Financial Officer

- Annexure 1 - ATP as per Traffic Projections in Consultation Paper
- Annexure 2 - Background Note for BIAL's updated Traffic Projections
- Annexure 3 - ATP as per BIAL's updated Traffic Projections
- Annexure 4 - Variable Tariff Plan



Schedule of Airport Charges

**PROPOSED RATE CARD FOR AERONAUTICAL SERVICES EFFECTIVE FROM
1ST OCTOBER 2021 UP TO 31ST MARCH 2022**

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KEMPEGOWDA INTERNATIONAL AIRPORT BENGALURU

SCHEDULE OF AIRPORT CHARGES

1. Airport charges as applicable from 1st Oct 2021 to 31st Mar 2022
2. Charges are subject to change and revision.
3. RNFC and TNLC will be collected directly by AAI.

LANDING, PARKING & HOUSING CHARGES

General:

1. Landing and Parking Charges are payable to Bangalore International Airport Limited.
2. Weight of an aircraft means MTOW in MT (1000 kg) as indicated in the certificate of airworthiness
3. Charges shall be calculated on the basis of nearest MT (i.e. 1000 kg)

a) LANDING CHARGES - Proposed Rates (from 1st Oct 2021)

Weight of Aircraft	International Flight	Other than International Flight
Up to 100 MT	Rs. 410.00 per MT	Rs. 280.00 per MT
Above 100 MT	Rs. 41000/- + Rs. 552.00 per MT in excess of 100 MT	Rs. 28000/- + Rs. 378.00 per MT in excess of 100 MT

Note:

1. Scheduled domestic aircraft which are less than 80 seater are exempted from paying landing charges
2. Non-scheduled flights: A minimum fee of Rs 5,000/- shall be charged per landing for all types of aircraft flights, helicopter flights including but not limited to domestic landing, international and general aviation landing.

b) PARKING & HOUSING CHARGES -Proposed Rates (from 1st Oct 2021)

Weight of Aircraft	Parking charges	Housing charges
Up to 100 MT	Rs. 14.00 per hour per MT	Rs. 25.00 per hour per MT
Above 100 MT	Rs. 1400/- + Rs. 18.00 per MT per hour in excess of 100 MT	Rs. 2500/- + Rs. 33.00 per MT per hour in excess of 100 MT

Note:

1. 2 hours of free parking period is allowed on all stands, for the next two hours, parking charges will be applicable & thereafter housing charges will be applicable.
2. Parking & housing time will be calculated based on ON BLOCK and OFF BLOCK time as recorded at Airport Operations Control Centre (AOCC).
3. For calculating chargeable parking & housing time, part of an hour shall be rounded off to the next hour.
4. Housing charges for unauthorized overstay in case of long term parking arrangements shall

KEMPEGOWDA INTERNATIONAL AIRPORT BENGALURU

be 3 times the applicable housing charges.

Exemption in Landing and Parking Charges-

1. Military aircraft (Government of India) including para-military forces such as BSF, Coast Guard etc. are also exempted from parking charges.
2. Domestic leg of International routes of Foreign carriers shall be treated as International flights.
3. Domestic legs of international routes of Indian operators to be treated as domestic flights as far as landing charges are concerned, irrespective of the flight numbers assigned to such flights.

USER DEVELOPMENT FEE (UDF)

Proposed Rates (from 1st Oct 2021)

Type of Passenger	Proposed rate
International embarking passenger	Rs. 1350.00 per Pax
Domestic embarking passenger	Rs. 450.00 per Pax

General:

1. User Development Fee is payable to Bangalore International Airport Ltd.
2. Collection charges on User Development Fee (UDF) -
The domestic and international Scheduled Air Transport Service (Passenger) operator will be entitled for Collection Charges of Rs.5/- (Rupees five only) per embarking passenger, provided, BIAL receives the invoiced UDF amount within the due date mentioned in the invoice. The collection charges so payable to the operator will be adjusted by credit note during the subsequent billing cycle. However, no collection charges will be payable by BIAL to the operator, if the operator fails to make the UDF invoice payment within the aforesaid applicable time limit/credit period.
3. Exemption in User Development Fee -
 - a. Children (under age of 2 years),
 - b. Holders of Diplomatic Passport,
 - c. Airlines crew on duty including sky marshals and airline crew on board for the particular flight only (this would not include Dead Head Crew, or ground personnel),
 - d. Persons travelling on official duty on aircraft operated by Indian Armed Forces,
 - e. Persons travelling on official duty for United Nations Peace Keeping Missions,
 - f. Transit/transfer passengers (this exemption may be granted to all the passengers transiting upto 24 hours. A passenger is treated in transit only if onward travel journey is within 24 hours from arrival into airport and is part of the same ticket, in case 2 separate tickets are issued it would not be treated as transit passenger),
 - g. Passengers departing from the Indian airports due to involuntary re-routing i.e. technical problems or weather conditions.
4. For any travel happening between 1st October 2021 and 31st March 2022, the UDF applicable will be based on the date of ticket booking. For any travel beyond 31st March 2022, the respective period UDF charges shall be applicable, based on the date of travel.

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CUSS/CUTE/BRS CHARGE*

Proposed Rates (from 1st Oct 2021)

Charges per departing passenger	USD (\$) 1.00
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* Concessioned to Concessionaire on revenue share model. The charges mentioned above will be collected by Concessionaire from Airlines.

CUSS/CUTE/BRS charge shall be applicable to the below departing passengers:

- Passengers on scheduled flights
- Passengers on non-scheduled, charter flights

For scheduled passenger flights, the charges shall be billed and collected by the Concessionaire.

For adhoc/non-scheduled passenger flights, the charges shall be billed and collected by Bangalore International Airport Ltd.

For converting the USD in INR, the RBI reference conversion rate as on the last day of the previous month for tickets issued in the 1st fortnight and rate as on 15th of the month for tickets issued in the 2nd fortnight shall be adopted.

Below are the costs of consumables payable by the operating airlines towards the usage of CUSS/CUTE kiosks:

- Baggage Tag: Rs. 1.20 per peel-off tag
- Boarding pass: Rs. 0.50 per boarding pass

The airlines shall be charged on a monthly basis as per the actual utilisation of CUSS/CUTE consumables.

TAXES

All the above Airport Charges and Fee are subject to taxes, duties and cess at applicable rates.

GENERAL CONDITIONS

1. Flight operating under Regional Connectivity Scheme will be completely exempted from charges as per Order No 20/2016-17 dated 31.03.2017 of the Authority from the date the scheme is operationalized by Gol.
2. Airlines operating at KIAB must sign the Airline Operations Agreement (AOA) to operate at the Airport. All benefits (VTP, collection charges, etc) shall be applicable only to the airlines that have signed a formal AOA with BIAL to use the services provided at the Airport.
3. BIAL shall raise invoice for the Aeronautical Charges, on fortnightly basis for the services

KEMPEGOWDA INTERNATIONAL AIRPORT BENGALURU

availed by the Scheduled Operators at the Airport for the preceding fortnight. The credit period will be applicable to only those airlines having credit arrangement with BIAL.

4. All other airlines, unscheduled operators and airlines not having the credit arrangement with BIAL shall pay in advance/charged on cash and carry basis, all Aeronautical Charges, as approved by AERA.
5. The credit arrangement shall be in the form of bank guarantee (2 months of peak aeronautical billing basis previous/estimated operations)
6. All the invoices will be sent to the Airline in electronic format only. All the applicable taxes shall be charged to the Airline at prevailing rates in addition to the charges.
7. If the invoice for any of the airport charges is not paid within the credit period, interest shall be charged as per Company's policy from time to time.
8. Payment received from the airlines shall first be appropriated towards the interest due in case of overdue and unpaid invoices. Thereafter, surplus/remaining amount, if any, shall be applied towards the principal dues in chronological order.
9. All billing data must be submitted, as per the format/requirement of BIAL, within 2 working days of the preceding fortnight.

Variable Tariff Plan (VTP):

Detailed VTP enclosed herewith as part of above ATP (Annexure - 4)

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ANNEXURE - 1

Schedule of Airport Charges

PROPOSED RATE CARD FOR AERONAUTICAL SERVICES EFFECTIVE FROM
1ST APRIL 2022 UP TO 31ST MARCH 2023

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SCHEDULE OF AIRPORT CHARGES

1. Airport charges as applicable from 1st Apr 2022 to 31st Mar 2023.
2. Charges are subject to change and revision.
3. RNFC and TNLC will be collected directly by AAI.

LANDING, PARKING & HOUSING CHARGES

General:

1. Landing and Parking Charges are payable to Bangalore International Airport Limited.
2. Weight of an aircraft means MTOW in MT (1000 kg) as indicated in the certificate of airworthiness.
3. Charges shall be calculated on the basis of nearest MT (i.e 1000 kg).

a) LANDING CHARGES - Proposed Rates (from 1st Apr 2022)

Weight of Aircraft	International Flight	Other than International Flight
Up to 100 MT	Rs. 437.00 per MT	Rs. 364.00 per MT
Above 100 MT	Rs. 43700/- + Rs. 552.00 per MT in excess of 100 MT	Rs. 36400/- + Rs. 491.00 per MT in excess of 100 MT

Note:

1. Scheduled domestic aircraft which are less than 80 seater are exempted from paying landing charges.
2. Non-scheduled flights: A minimum fee of Rs 5,000/- shall be charged per landing for all types of aircraft flights, helicopter flights including but not limited to domestic landing, international and general aviation landing.

b) PARKING & HOUSING CHARGES -Proposed Rates (from 1st Apr 2022)

Weight of Aircraft	Parking charges	Housing charges
Up to 100 MT	Rs. 15.00 per hour per MT	Rs. 26.00 per hour per MT
Above 100 MT	Rs. 1500/- + Rs. 19.00 per MT per hour in excess of 100 MT	Rs. 2600/- + Rs. 33.00 per MT per hour in excess of 100 MT

Note:

1. 2 hours of free parking period is allowed on all stands. For the next two hours, parking charges will be applicable & thereafter housing charges will be applicable.
2. Parking & housing time will be calculated based on ON BLOCK and OFF BLOCK time as recorded at Airport Operations Control Centre (AOCC).
3. For calculating chargeable parking & housing time, part of an hour shall be rounded off to the next hour.
4. Housing charges for unauthorized overstay in case of long term parking arrangements shall

KEMPEGOWDA INTERNATIONAL AIRPORT BENGALURU

be 3 times the applicable housing charges.

Exemption in Landing and Parking Charges-

1. Military aircraft (Government of India) including para-military forces such as BSF, Coast Guard etc. are also exempted from parking charges.
2. Domestic leg of International routes of Foreign carriers shall be treated as International flights.
3. Domestic legs of international routes of Indian operators to be treated as domestic flights as far as landing charges are concerned, irrespective of the flight numbers assigned to such flights.

USER DEVELOPMENT FEE (UDF)

Proposed Rates (For date of travel from 1st Apr 2022)

Type of Passenger	Proposed rate
International embarking passenger	Rs.1350.00 per Pax
Domestic embarking passenger	Rs. 450.00 per Pax

General:

1. User Development Fee is payable to Bangalore International Airport Ltd.
2. Collection charges on User Development Fee (UDF) -
The domestic and international Scheduled Air Transport Service (Passenger) operator will be entitled for Collection Charges of Rs.5/- (Rupees five only) per embarking passenger, provided, BIAL receives the invoiced UDF amount within the due date mentioned in the invoice. The collection charges so payable to the operator will be adjusted by credit note during the subsequent billing cycle. However, no collection charges will be payable by BIAL to the operator, if the operator fails to make the UDF invoice payment within the aforesaid applicable time limit/credit period
3. Exemption in User Development Fee -
 - a. Children (under age of 2 years),
 - b. Holders of Diplomatic Passport,
 - c. Airlines crew on duty including sky marshals and airline crew on board for the particular flight only (this would not include Dead Head Crew, or ground personnel),
 - d. Persons travelling on official duty on aircraft operated by Indian Armed Forces,
 - e. Persons travelling on official duty for United Nations Peace Keeping Missions,
 - f. Transit/transfer passengers (this exemption may be granted to all the passengers transiting upto 24 hours. A passenger is treated in transit only if onward travel journey is within 24 hours from arrival into airport and is part of the same ticket, in case 2 separate tickets are issued it would not be treated as transit passenger),
 - g. Passengers departing from the Indian airports due to involuntary re-routing i.e. technical problems or weather conditions.

CUSS/CUTE/BRS CHARGE*

Proposed Rates (from 1st Apr 2022)

Charges per departing passenger	USD (\$) 1.00
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* Concessioned to Concessionaire on revenue share model. The charges mentioned above will be collected by Concessionaire from Airlines.

CUSS/CUTE/BRS charge shall be applicable to the below departing passengers:

- Passengers on scheduled flights
- Passengers on non-scheduled, charter flights

For scheduled passenger flights, the charges shall be billed and collected by the Concessionaire.

For adhoc/non-scheduled passenger flights, the charges shall be billed and collected by Bangalore International Airport Ltd.

For converting the USD in INR, the RBI reference conversion rate as on the last day of the previous month for tickets issued in the 1st fortnight and rate as on 15th of the month for tickets issued in the 2nd fortnight shall be adopted.

Below are the costs of consumables payable by the operating airlines towards the usage of CUSS/CUTE kiosks:

- Baggage Tag: Rs 1.20 per peel-off tag
- Boarding pass: Rs 0.50 per boarding pass

The airlines shall be charged on a monthly basis as per the actual utilisation of CUSS/CUTE consumables.

TAXES

All the above Airport Charges and Fee are subject to taxes, duties and cess at applicable rates.



GENERAL CONDITIONS

1. Flight operating under Regional Connectivity Scheme will be completely exempted from charges as per Order No 20/2016-17 dated 31.03.2017 of the Authority from the date the scheme is operationalized by GoI.
2. Airlines operating at KIAB must sign the Airline Operations Agreement (AOA) to operate at the Airport. All benefits (VTP, collection charges, etc) shall be applicable only to the airlines that have signed a formal AOA with BIAL to use the services provided at the Airport.
3. BIAL shall raise invoice for the Aeronautical Charges, on fortnightly basis for the services availed by the Scheduled Operators at the Airport for the preceding fortnight. The credit period will be applicable to only those airlines having credit arrangement with BIAL.
4. All other airlines, unscheduled operators and airlines not having the credit arrangement with BIAL shall pay in advance/charged on cash and carry basis, all Aeronautical Charges, as approved by AERA.
5. The credit arrangement shall be in the form of bank guarantee (2 months of peak aeronautical billing basis previous/estimated operations)
6. All the invoices will be sent to the Airline in electronic format only. All the applicable taxes shall be charged to the Airline at prevailing rates in addition to the charges.
7. If the invoice for any of the airport charges is not paid within the credit period, interest shall be charged as per Company's policy from time to time.
8. Payment received from the airlines shall first be appropriated towards the interest due in case of overdue and unpaid invoices. Thereafter, surplus/remaining amount, if any, shall be applied towards the principal dues in chronological order.
9. All billing data must be submitted, as per the format/requirement of BIAL, within 2 working days of the preceding fortnight.

VARIABLE TARIFF PLAN (VTP)

Detailed VTP enclosed herewith as part of above ATP (Annexure - 4)



ANNEXURE - 1

Schedule of Airport Charges

PROPOSED RATE CARD FOR AERONAUTICAL SERVICES EFFECTIVE FROM
1ST APRIL 2023 UP TO 31ST MARCH 2024

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SCHEDULE OF AIRPORT CHARGES

1. Airport charges as applicable from 1st Apr 2023 to 31st Mar 2024.
2. Charges are subject to change and revision.
3. RNFC and TNLC will be collected directly by AAI.

LANDING, PARKING & HOUSING CHARGES

General:

1. Landing and Parking Charges are payable to Bangalore International Airport Limited.
2. Weight of an aircraft means MTOW in MT (1000 kg) as indicated in the certificate of airworthiness.
3. Charges shall be calculated on the basis of nearest MT (i.e 1000 kg).

a) LANDING CHARGES - Proposed Rates (from 1st Apr 2023)

Weight of Aircraft	International Flight	Other than International Flight
Up to 100 MT	Rs. 660.00 per MT	Rs. 550.00 per MT
Above 100 MT	Rs. 66000/- + Rs. 792.00 per MT in excess of 100 MT	Rs. 55000/- + Rs. 743.00 per MT in excess of 100 MT

Note:

1. Scheduled domestic aircraft which are less than 80 seater are exempted from paying landing charges
2. Non-scheduled flights: A minimum fee of Rs 7,500/- shall be charged per landing for all types of aircraft flights, helicopter flights including but not limited to domestic landing, international and general aviation landing.

b) PARKING & HOUSING CHARGES - Proposed Rates (from 1st Apr 2023)

Weight of Aircraft	Parking charges	Housing charges
Up to 100 MT	Rs. 16.00 per hour per MT	Rs. 27.00 per hour per MT
Above 100 MT	Rs. 1600/- + Rs. 20.00 per MT per hour in excess of 100 MT	Rs. 2700/- + Rs. 34.00 per MT per hour in excess of 100 MT

Note:

1. 2 hours of free parking period is allowed on all stands, for the next two hours parking charges will be applicable & thereafter housing charges will be applicable.
2. Parking & housing time will be calculated based on ON BLOCK and OFF BLOCK time as recorded at Airport Operations Control Centre (AOCC).
3. For calculating chargeable parking & housing time, part of an hour shall be rounded off to the next hour.

KEMPEGOWDA INTERNATIONAL AIRPORT BENGALURU

4. Housing charges for unauthorized overstay in case of long term parking arrangements shall be 3 times the applicable housing charges.

Exemption in Landing and Parking Charges

1. Military aircraft (Government of India) including para-military forces such as BSF, Coast Guard etc. are also exempted from parking charges.
2. Domestic leg of International routes of Foreign carriers shall be treated as International flights.
3. Operators of International flights from airports other than those declared as international airports to pay Landing, Parking & housing charges at the current rates applicable to international airports for such international flights.
4. Domestic legs of international routes of Indian operators to be treated as domestic flights as far as landing charges are concerned, irrespective of the flight numbers assigned to such flights.

USER DEVELOPMENT FEE (UDF)

Proposed Rates (For date of travel from 1st Apr 2023)

Type of Passenger	Proposed rate
International embarking passenger	Rs. 1650.00 per Pax
Domestic embarking passenger	Rs. 550.00 per Pax

General:

1. User Development Fee is payable to Bangalore International Airport Ltd.
2. Collection charges on User Development Fee (UDF) -
The domestic and international Scheduled Air Transport Service (Passenger) operator will be entitled for Collection Charges of Rs.5/- (Rupees five only) per embarking passenger, provided, BIAL receives the invoiced UDF amount within the due date mentioned in the invoice. The collection charges so payable to the operator will be adjusted by credit note during the subsequent billing cycle. However, no collection charges will be payable by BIAL to the operator, if the operator fails to make the UDF invoice payment within the aforesaid applicable time limit/credit period
3. Exemption in User Development Fee -
 - a. Children (under age of 2 years),
 - b. Holders of Diplomatic Passport,
 - c. Airlines crew on duty including sky marshals and airline crew on board for the particular flight only (this would not include Dead Head Crew, or ground personnel),
 - d. Persons travelling on official duty on aircraft operated by Indian Armed Forces,
 - e. Persons travelling on official duty for United Nations Peace Keeping Missions,
 - f. Transit/transfer passengers (this exemption may be granted to all the passengers transiting upto 24 hours. A passenger is treated in transit only if onward travel journey is within 24 hours from arrival into airport and is part of the same ticket, in case 2 separate tickets are issued it would not be treated as transit passenger),

KEMPEGOWDA INTERNATIONAL AIRPORT BENGALURU

- g. Passengers departing from the Indian airports due to involuntary re-routing i.e. technical problems or weather conditions.

CUSS/CUTE/BRS CHARGE*

Proposed Rates (from 1st Apr 2023)

Charges per departing passenger	USD (\$) 1.00
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* Concessioned to Concessionaire on revenue share model. The charges mentioned above will be collected by Concessionaire from Airlines.

CUSS/CUTE/BRS charge shall be applicable to the below departing passengers:

- Passengers on scheduled flights
- Passengers on non-scheduled, charter flights

For scheduled passenger flights, the charges shall be billed and collected by the Concessionaire.

For adhoc/non-scheduled passenger flights, the charges shall be billed and collected by Bangalore International Airport Ltd.

For converting the USD in INR, the RBI reference conversion rate as on the last day of the previous month for tickets issued in the 1st fortnight and rate as on 15th of the month for tickets issued in the 2nd fortnight shall be adopted.

Below are the costs of consumables payable by the operating airlines towards the usage of CUSS/CUTE kiosks:

- Baggage Tag: Rs 1.20 per peel-off tag
- Boarding pass: Rs 0.50 per boarding pass

The airlines shall be charged on a monthly basis as per the actual utilisation of CUSS/CUTE consumables.

TAXES

All the above Airport Charges and Fee are subject to taxes, duties and cess at applicable rates.

GENERAL CONDITIONS

1. Flight operating under Regional Connectivity Scheme will be completely exempted from charges as per Order No 20/2016-17 dated 31.03.2017 of the Authority from the date the scheme is operationalized by Gol.



KEMPEGOWDA INTERNATIONAL AIRPORT BENGALURU

2. Airlines operating at KIAB must sign the Airline Operations Agreement (AOA) to operate at the Airport. All benefits (VTP, collection charges, etc) shall be applicable only to the airlines that have signed a formal AOA with BIAL to use the services provided at the Airport.
3. BIAL shall raise invoice for the Aeronautical Charges, on fortnightly basis for the services availed by the Scheduled Operators at the Airport for the preceding fortnight. The credit period will be applicable to only those airlines having credit arrangement with BIAL.
4. All other airlines, unscheduled operators and airlines not having the credit arrangement with BIAL shall pay in advance/charged on cash and carry basis, all Aeronautical Charges, as approved by AERA.
5. The credit arrangement shall be in the form of bank guarantee (2 months of peak aeronautical billing basis previous/estimated operations)
6. All the invoices will be sent to the Airline in electronic format only. All the applicable taxes shall be charged to the Airline at prevailing rates in addition to the charges.
7. If the invoice for any of the airport charges is not paid within the credit period, interest shall be charged as per Company's policy from time to time.
8. Payment received from the airlines shall first be appropriated towards the interest due in case of overdue and unpaid invoices. Thereafter, surplus/remaining amount, if any, shall be applied towards the principal dues in chronological order.
9. All billing data must be submitted, as per the format/requirement of BIAL, within 2 working days of the preceding fortnight.

VARIABLE TARIFF PLAN (VTP)

Detailed VTP enclosed herewith as part of above ATP (Annexure - 4)



ANNEXURE - 1

Schedule of Airport Charges

PROPOSED RATE CARD FOR AERONAUTICAL SERVICES EFFECTIVE FROM
1ST APRIL 2024 UP TO 31ST MARCH 2025

SCHEDULE OF AIRPORT CHARGES

1. Airport charges as applicable from 1st Apr 2024 to 31st Mar 2025
2. Charges are subject to change and revision
3. RNFC and TNLC will be collected directly by AAI

LANDING, PARKING & HOUSING CHARGES

General:

1. Landing and Parking Charges are payable to Bangalore International Airport Limited
2. Weight of an aircraft means MTOW in MT (1000 kg) as indicated in the certificate of airworthiness
3. Charges shall be calculated on the basis of nearest MT (i.e 1000 kg)

a) LANDING CHARGES - Proposed Rates (from 1st Apr 2024)

Weight of Aircraft	International Flight	Other than International Flight
Up to 100 MT	Rs. 684.00 per MT	Rs. 570.00 per MT
Above 100 MT	Rs. 68400/- + Rs. 821.00 per MT in excess of 100 MT	Rs. 57000/- + Rs. 770.00 per MT in excess of 100 MT

Note:

1. Scheduled domestic aircraft which are less than 80 seater are exempted from paying landing charges
2. Non-scheduled flights: A minimum fee of Rs 7,500/- shall be charged per landing for all types of aircraft flights, helicopter flights including but not limited to domestic landing, international and general aviation landing.

b) PARKING & HOUSING CHARGES - Rates (from 1st Apr 2024)

Weight of Aircraft	Parking charges	Housing charges
Up to 100 MT	Rs. 16.00 per hour per MT	Rs. 28.00 per hour per MT
Above 100 MT	Rs. 1600/- + Rs. 21.00 per MT per hour in excess of 100 MT	Rs. 2800/- + Rs. 34.00 per MT per hour in excess of 100 MT

Note:

1. 2 hours of free parking period is allowed on all stands, for the next two hours parking charges will be applicable & thereafter housing charges will be applicable.
2. Parking & housing time will be calculated based on ON BLOCK and OFF BLOCK time as recorded at Airport Operations Control Centre (AOCC).
3. For calculating chargeable parking & housing time, part of an hour shall be rounded off to the next hour.

KEMPEGOWDA INTERNATIONAL AIRPORT BENGALURU

4. Housing charges for unauthorized overstay in case of long term parking arrangements shall be 3 times the applicable housing charges.

Exemption in Landing and Parking Charges-

1. Military aircraft (Government of India) including para-military forces such as BSF, Coast Guard etc. are also exempted from parking charges.
2. Domestic leg of International routes of Foreign carriers shall be treated as International flights.
3. Domestic legs of international routes of Indian operators to be treated as domestic flights as far as landing charges are concerned, irrespective of the flight numbers assigned to such flights.

USER DEVELOPMENT FEE (UDF)

Proposed Rates (For date of travel from 1st Apr 2024)

Type of Passenger	Proposed rate
International embarking passenger	Rs. 2220.00 per Pax
Domestic embarking passenger	Rs. 555.00 per Pax

General:

1. User Development Fee is payable to Bangalore International Airport Ltd.
2. Collection charges on User Development Fee (UDF) -
The domestic and international Scheduled Air Transport Service (Passenger) operator will be entitled for Collection Charges of Rs.5/- (Rupees five only) per embarking passenger, provided, BIAL receives the invoiced UDF amount within the due date mentioned in the invoice. The collection charges so payable to the operator will be adjusted by credit note during the subsequent billing cycle. However, no collection charges will be payable by BIAL to the operator, if the operator fails to make the UDF invoice payment within the aforesaid applicable time limit/credit period
3. Exemption in User Development Fee -
 - a. Children (under age of 2 years),
 - b. Holders of Diplomatic Passport,
 - c. Airlines crew on duty including sky marshals and airline crew on board for the particular flight only (this would not include Dead Head Crew, or ground personnel),
 - d. Persons travelling on official duty on aircraft operated by Indian Armed Forces,
 - e. Persons travelling on official duty for United Nations Peace Keeping Missions,
 - f. Transit/transfer passengers (this exemption may be granted to all the passengers transiting upto 24 hours. A passenger is treated in transit only if onward travel journey is within 24 hours from arrival into airport and is part of the same ticket, in case 2 separate tickets are issued it would not be treated as transit passenger),
 - g. Passengers departing from the Indian airports due to involuntary re-routing i.e. technical problems or weather conditions.

CUSS/CUTE/BRS CHARGE*

Proposed Rates (from 1st Apr 2024)

Charges per departing passenger	USD (\$) 1.00
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* Concessioned to Concessionaire on revenue share model. The charges mentioned above will be collected by Concessionaire from Airlines.

CUSS/CUTE/BRS charge shall be applicable to the below departing passengers:

- Passengers on scheduled flights
- Passengers on non-scheduled, charter flights

For scheduled passenger flights, the charges shall be billed and collected by the Concessionaire.

For adhoc/non-scheduled passenger flights, the charges shall be billed and collected by Bangalore International Airport Ltd.

For converting the USD in INR, the RBI reference conversion rate as on the last day of the previous month for tickets issued in the 1st fortnight and rate as on 15th of the month for tickets issued in the 2nd fortnight shall be adopted.

Below are the costs of consumables payable by the operating airlines towards the usage of CUSS/CUTE kiosks:

- Baggage Tag: Rs 1.20 per peel-off tag
- Boarding pass: Rs 0.50 per boarding pass

The airlines shall be charged on a monthly basis as per the actual utilisation of CUSS/CUTE consumables.

TAXES

All the above Airport Charges and Fee are subject to taxes, duties and cess at applicable rates.

GENERAL CONDITIONS

1. Flight operating under Regional Connectivity Scheme will be completely exempted from charges as per Order No 20/2016-17 dated 31.03.2017 of the Authority from the date the scheme is operationalized by Gol.
2. Airlines operating at KIAB must sign the Airline Operations Agreement to operate at the Airport. All benefits (VTP, collection charges, etc) shall be applicable only to the airlines that have signed a formal AOA with BIAL to use the services provided at the Airport.



KEMPEGOWDA INTERNATIONAL AIRPORT BENGALURU

3. BIAL shall raise invoice for the Aeronautical Charges, on fortnightly basis for the services availed by the Scheduled Operators at the Airport for the preceding fortnight. The credit period will be applicable to only those airlines having credit arrangement with BIAL.
4. All other airlines, unscheduled operators and airlines not having the credit arrangement with BIAL shall pay in advance/charged on cash and carry basis, all Aeronautical Charges, as approved by AERA.
5. The credit arrangement shall be in the form of bank guarantee (2 months of peak aeronautical billing basis previous/estimated operations)
6. All the invoices will be sent to the Airline in electronic format only. All the applicable taxes shall be charged to the Airline at prevailing rates in addition to the charges.
7. If the invoice for any of the airport charges is not paid within the credit period, interest shall be charged as per Company's policy from time to time.
8. Payment received from the airlines shall first be appropriated towards the interest due in case of overdue and unpaid invoices. Thereafter, surplus/remaining amount, if any, shall be applied towards the principal dues in chronological order.
9. All billing data must be submitted, as per the format/requirement of BIAL, within 2 working days of the preceding fortnight.

VARIABLE TARIFF PLAN (VTP)

Detailed VTP enclosed herewith as part of above ATP (Annexure - 4)



ANNEXURE - 1

Schedule of Airport Charges

PROPOSED RATE CARD FOR AERONAUTICAL SERVICES EFFECTIVE FROM 1ST APRIL
2025 UP TO 31ST MARCH 2026

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SCHEDULE OF AIRPORT CHARGES

1. Airport charges as applicable from 1st Apr 2025 to 31st Mar 2026
2. Charges are subject to change and revision
3. RNFC and TNLC will be collected directly by AAI

LANDING, PARKING & HOUSING CHARGES

General:

1. Landing and Parking Charges are payable to Bangalore International Airport Limited
2. Weight of an aircraft means MTOW in MT (1000 kg) as indicated in the certificate of airworthiness
3. Charges shall be calculated on the basis of nearest MT (i.e 1000 kg)

a) LANDING CHARGES - Proposed Rates (from 1st Apr 2025)

Weight of Aircraft	International Flight	Other than International Flight
Up to 100 MT	Rs. 714.00 per MT	Rs. 595.00 per MT
Above 100 MT	Rs. 71400/- + Rs. 857.00 per MT in excess of 100 MT	Rs. 59500/- + Rs. 803.00 per MT in excess of 100 MT

Note:

1. Scheduled domestic aircraft which are less than 80 seater are exempted from paying landing charges
2. Non-scheduled flights: A minimum fee of Rs 7,500/- shall be charged per landing for all types of aircraft flights, helicopter flights including but not limited to domestic landing, international and general aviation landing.

b) PARKING & HOUSING CHARGES - Proposed Rates (from 1st Apr 2025)

Weight of Aircraft	Parking charges	Housing charges
Up to 100 MT	Rs. 17.00 per hour per MT	Rs. 28.00 per hour per MT
Above 100 MT	Rs. 1700/- + Rs. 21.00 per MT per hour in excess of 100 MT	Rs. 2800/- + Rs. 35.00 per MT per hour in excess of 100 MT

Note:

1. 2 hours of free parking period is allowed on all stands, for the next two hours parking charges will be applicable & thereafter housing charges will be applicable.
2. Parking & housing time will be calculated based on ON BLOCK and OFF BLOCK time as recorded at Airport Operations Control Centre (AOCC).
3. For calculating chargeable parking & housing time, part of an hour shall be rounded off to the next hour.

KEMPEGOWDA INTERNATIONAL AIRPORT BENGALURU

4. Housing charges for unauthorized overstay in case of long term parking arrangements shall be 3 times the applicable housing charges.

Exemption in Landing and Parking Charges-

1. Military aircraft (Government of India) including para-military forces such as BSF, Coast Guard etc. are also exempted from parking charges.
2. Domestic leg of International routes of Foreign carriers shall be treated as International flights.
3. Domestic legs of international routes of Indian operators to be treated as domestic flights as far as landing charges are concerned, irrespective of the flight numbers assigned to such flights.

USER DEVELOPMENT FEE (UDF)

Proposed Rates (For date of travel from 1st Apr 2025)

Type of Passenger	Proposed rate
International embarking passenger	Rs. 2220.00 per Pax
Domestic embarking passenger	Rs. 555.00 per Pax

General:

1. User Development Fee is payable to Bangalore International Airport Ltd.
2. Collection charges on User Development Fee (UDF) -
The domestic and international Scheduled Air Transport Service (Passenger) operator will be entitled for Collection Charges of Rs.5/- (Rupees five only) per embarking passenger, provided, BIAL receives the invoiced UDF amount within the due date mentioned in the invoice. The collection charges so payable to the operator will be adjusted by credit note during the subsequent billing cycle. However, no collection charges will be payable by BIAL to the operator, if the operator fails to make the UDF invoice payment within the aforesaid applicable time limit/credit period
3. Exemption in User Development Fee -
 - a. Children (under age of 2 years),
 - b. Holders of Diplomatic Passport,
 - c. Airlines crew on duty including sky marshals and airline crew on board for the particular flight only (this would not include Dead Head Crew, or ground personnel),
 - d. Persons travelling on official duty on aircraft operated by Indian Armed Forces,
 - e. Persons travelling on official duty for United Nations Peace Keeping Missions,
 - f. Transit/transfer passengers (this exemption may be granted to all the passengers transiting upto 24 hours. A passenger is treated in transit only if onward travel journey is within 24 hours from arrival into airport and is part of the same ticket, in case 2 separate tickets are issued it would not be treated as transit passenger),
 - g. Passengers departing from the Indian airports due to involuntary re-routing i.e. technical problems or weather conditions.

CUSS/CUTE/BRS CHARGE*

Proposed Rates (from 1st Apr 2025)

Charges per departing passenger	USD (\$) 1.00
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* Concessioned to Concessionaire on revenue share model. The charges mentioned above will be collected by Concessionaire from Airlines.

CUSS/CUTE/BRS charge shall be applicable to the below departing passengers:

- Passengers on scheduled flights
- Passengers on non-scheduled, charter flights

For scheduled passenger flights, the charges shall be billed and collected by the Concessionaire.

For adhoc/non-scheduled passenger flights, the charges shall be billed and collected by Bangalore International Airport Ltd.

For converting the USD in INR, the RBI reference conversion rate as on the last day of the previous month for tickets issued in the 1st fortnight and rate as on 15th of the month for tickets issued in the 2nd fortnight shall be adopted.

Below are the costs of consumables payable by the operating airlines towards the usage of CUSS/CUTE kiosks:

- Baggage Tag: Rs 1.20 per peel-off tag
- Boarding pass: Rs 0.50 per boarding pass

The airlines shall be charged on a monthly basis as per the actual utilisation of CUSS/CUTE consumables.

TAXES

All the above Airport Charges and Fee are subject to taxes, duties and cess at applicable rates.

GENERAL CONDITIONS

1. Flight operating under Regional Connectivity Scheme will be completely exempted from charges as per Order No 20/2016-17 dated 31.03.2017 of the Authority from the date the scheme is operationalized by Gol.
2. Airlines operating at KIAB must sign the Airline Operations Agreement to operate at the Airport. All benefits (VTP, collection charges, etc) shall be applicable only to the airlines that have signed a formal AOA with BIAL to use the services provided at the Airport.

KEMPEGOWDA INTERNATIONAL AIRPORT BENGALURU

3. BIAL shall raise invoice for the Aeronautical Charges, on fortnightly basis for the services availed by the Scheduled Operators at the Airport for the preceding fortnight. The credit period will be applicable to only those airlines having credit arrangement with BIAL.
4. All other airlines, unscheduled operators and airlines not having the credit arrangement with BIAL shall pay in advance/charged on cash and carry basis, all Aeronautical Charges, as approved by AERA.
5. The credit arrangement shall be in the form of bank guarantee (2 months of peak aeronautical billing basis previous/estimated operations)
6. All the invoices will be sent to the Airline in electronic format only. All the applicable taxes shall be charged to the Airline at prevailing rates in addition to the charges.
7. If the invoice for any of the airport charges is not paid within the credit period, interest shall be charged as per Company's policy from time to time.
8. Payment received from the airlines shall first be appropriated towards the interest due in case of overdue and unpaid invoices. Thereafter, surplus/remaining amount, if any, shall be applied towards the principal dues in chronological order.
9. All billing data must be submitted, as per the format/requirement of BIAL, within 2 working days of the preceding fortnight.

VARIABLE TARIFF PLAN (VTP)

Detailed VTP enclosed herewith as part of above ATP (Annexure - 4)



Annexure 2

Background Note for BIAL's updated Traffic Projections

Domestic passenger traffic:

When BIAL had submitted its traffic projections as part of MYTP in July 2020, the drivers that underpinned our submissions (Paragraphs 8.1.9 to 8.1.11 of the MYTP) were:

- a) Traffic would be impacted for an indeterminate period with most agencies suggesting 3-4 years for recovery of aviation to pre-Covid levels
- a) The steep increase in passenger traffic for FY2022 & FY2023, were based on the assumptions that (i) there will be no lockdown or disruptions to scheduled air travel in this period; (ii) there would be rapid Covid-19 vaccinations; or (iii) a cure would be available, which would enable travellers to resume flying at pre-Covid levels
- b) FY2020 traffic levels would be reached in FY2024 and post FY2024, traffic would grow at historical growth rates (as witnessed by BIAL during FY15-20)

While domestic traffic recovery did fructify briefly during the period Nov'20 - Mar'21, the enormity of the 2nd Covid wave in India, saw passenger traffic in May'21 dip to levels last seen in May and June'20. The high case load and fatalities in the second Covid-19 wave across India and particularly in Karnataka and Bengaluru, resulted in:

- a) Government of India / DGCA capping aircraft movements to 50% from the previous 80% enacted in January 2021
- b) Government of Karnataka placing stringent curbs on movement of people to curtail the spread of the 2nd wave

Beyond government action, passenger / consumer confidence has taken a sharp hit and continues to be soft, based on repeated warnings from the Government of India and expert task forces about an impending 3rd wave.

The economic growth forecast for India for FY22 has also been revised downward with SBI lowering its growth forecast for FY22 from 11% to 7.9%, Reserve Bank of India lowering its forecast to 9.5%, while the World Bank has lowered the forecast to 8.3%. Apart from the worsening macro-economic environment, recovery in business traffic continues to be soft and with corporates adopting a hybrid work culture, business air travel is expected to be a laggard. This is particularly difficult for BLR Airport given our large volumes of corporate / business traffic, which drive both domestic and international traffic.

A survey by EY and ICF in September 2020 suggested that business travel going forward would be limited to business development activities only. The latest survey of EY (done in Jun 21) canvassed the attitudes to existing work practices, with employee respondents broadly positive about the impact of remote working. 76% of employees prefer flexibility in where they work and want to be able to work from home for 2-3 days in a week.

With this backdrop and based on traffic seen in Q1 of FY 2022 and projected recovery rates (as observed after the first wave, which as you are well aware, was milder in terms of impact), BIAL expects FY2022 domestic passenger traffic would probably be closer to 14.3 million (as against 18 million projected in MYTP submissions), i.e. -51% of FY2020 levels.

As part of our updating the Traffic projections, BIAL has also reviewed the stance adopted by the Authority for other major PPP airports viz., DIAL and MIAL. We note that AERA felt it

10

appropriate on 30th December 2020 and 27th February 2021 to consider that both airports will witness a 100% recovery in domestic traffic in FY2023.

Given the crushing impact of Covid's 2nd wave (which manifested itself post the publication of the tariff orders for DIAL & MIAL), it is only logical to assume that traffic recovery projections for India nationally, would need to be calibrated downward.

We have also perused the latest guidance published by ACI, IATA and leading aviation consultants ICF on recovery of aviation sector. Their views are as under:

- ACI - In their report published December 2020, ACI estimated that domestic traffic may recover by CY2023 (which translates to FY2024)
- IATA: In their economic report dated 26th May, IATA suggests that aviation sector may recover to 88% levels of CY19 by CY22. Since Indian aviation sector uses the fiscal year, the periods can be mapped to 88% recovery of FY20 levels by FY23.
- ICF: In their latest publication dated June 2021, ICF expects Asia pacific geographies (excluding China) to reach pre Covid levels in 3 years 5 months (which would translate to mid FY24).

Further, the Authority has stated that airlines shall deploy higher capacities in expectation of demand which has resulted in lower Pax/ ATM assumption in the proposed traffic. However, there is a need to review this assumption based on following:

- 1) Indian airlines are expected to register second consecutive year of losses in FY22 given the impact of 2nd Covid wave. The adverse stress on the cashflows due to lower traffic is expected to severely impact the ability of Indian airlines to add significant additional capacity.
- 2) Most of the recent aircraft deliveries by Indian airlines are for replacing the fleet of their older aircrafts instead of incremental capacity.
- 3) Further, most of the new capacity addition by Indian airlines is expected to be deployed to the international sector, post recovery in future.

As such, while supply is expected to lead demand till recovery to pre-Covid level (i.e. FY23 as assumed by AERA), there is no reason to believe that that airlines will continue to add capacity in domestic sector if Pax/ATM levels don't rise to pre-Covid levels. We expect that Dom Pax/ATM shall reach the pre-Covid levels (Average of 137 during FY18 to FY20) faster and the same has been factored in our revised assessment.

BIAL acknowledges that neither BIAL nor Authority have a reliable/acceptable precedent or an established industry framework to be able to assess the pace of recovery of aviation sector, as Covid-19 has had impacts at hitherto unseen levels in the history of global travel / transport and particularly, aviation.

We would request the Authority to only adopt an approach similar to what has been laid down in DIAL and MIAL tariff orders with 100% domestic traffic recovery in FY2023 for BIAL, followed by historical CAGR for the balance tenure of the 3rd control period.

It is to be noted that the choice of historical CAGR by BIAL is built on the assumption that after a 3-year recovery period, the industry and the Indian economy would be primed for rapid aviation growth and should not be used in isolation while ignoring the 'base effect'.

International passenger traffic:

The international passenger traffic recovery journey is expected to more complicated and dependent largely on border control protocols and harmonised and mutually acceptable travel protocols across regions - something that remains elusive as on date.

12

Prior to the 2nd Covid wave, Gol had managed to establish bubbles arrangements with 21 countries. Post the 2nd wave, the number of countries permitting entry of Indian travellers has dropped from the already truncated list. Even though the number of Covid cases in India has dropped significantly from the peak reached in May 2021, the daily case numbers are still amongst the highest in the world and may prove to be a deterrent to expeditious reinstatement of international travel bubbles or scheduled operations.

Our review of guidance published by aviation experts points to a slow recovery:

- Review of ICAO's latest publication dated 22nd June 2021 suggests that International recovery will remain muted across Asia Pacific with traffic expected to be down -86% - 89% in CY2021 vis a vis CY2019.
- ICF in their publication dated June 2021 also suggests that international traffic recovery in Asia Pacific region (excluding China) could take close to 4.8 years
- ACI in their December 2020 publication expect international passenger traffic recovery by 2024 (FY2025).

On account of the losses incurred, we expect most international carriers (who are network carriers such as BA, EK, LH, AF etc.), to emerge smaller. Further network reinstatements are expected to be slow and will be prioritised towards regions and routes which offer enough base load both ways. This is particularly important, as airlines don't depend on point-to-point traffic, except in a very limited number of markets and the reinstatement of the whole network is key to get volumes up again, even from a supply side (i.e. bringing aircraft back from storage).

Hence, BIAL expects international passenger traffic in FY2022 to be closer to 0.9 million (as against 2.63 million projected in MYTP submissions), which is about 20% of FY2020 levels. As mentioned earlier, the 0.9 million projection is inherently optimistic and does not factor in the potential downside on account of subsequent covid waves. In fact, we believe that international traffic in FY2022 is more likely to be closer to 0.5 million.

We are also hopeful that Gol will achieve its target of 100% vaccination by Q4 of FY2022 and this pent-up demand would drive a strong recovery in international aviation traffic beginning FY2023. That said, a full recovery in international traffic may take as long as FY2025. This is broadly in line with latest projections put out by most aviation experts and consultants, which suggests that international traffic recovery in the Asia Pacific region (excluding China) could take close to 4.8 years.

Details	FY2020	FY2022	FY2023	FY2024	FY2025	FY2026	Total
Pax in Millions							
Domestic	27.78	14.30	27.80	32.50	38.00	44.50	157.10
International	4.58	0.90	3.40	4.10	4.50	4.90	17.80
Total	32.36	15.20	31.20	36.60	42.50	49.40	174.90
Pax ATM ('000)							
Domestic		115.50	213.70	246.20	283.80	320.10	1,179.30
International		5.60	18.30	21.90	24.30	26.60	96.80
% recovery to FY2020 levels							
Domestic		51%	100%	117%	137%	160%	
International		20%	74%	90%	98%	107%	

Details	FY2020	FY2022	FY2023	FY2024	FY2025	FY2026	Total
Cargo Traffic (MT)							
Domestic		148,880	165,257	183,435	203,613	226,010	927,195
International		230,400	255,745	283,876	315,103	349,764	1,434,888
Cargo ATM ('000)							
Domestic		3.20	3.20	2.80	2.60	2.40	14.30
International		4.80	4.20	4.70	5.20	5.70	24.50

The alternate ATP proposed by BIAL is based on the updated Traffic Projections, as given below. We have maintained the projections used by Authority for Cargo (MT and ATMs) Traffic in this updated Traffic Projections.



ANNEXURE - 3

Schedule of Airport Charges

**PROPOSED RATE CARD FOR AERONAUTICAL SERVICES EFFECTIVE FROM
1ST OCTOBER 2021 UP TO 31ST MARCH 2022**

10

KEMPEGOWDA INTERNATIONAL AIRPORT BENGALURU

SCHEDULE OF AIRPORT CHARGES

1. Airport charges as applicable from 1st Oct 2021 to 31st Mar 2022
2. Charges are subject to change and revision
3. RNFC and TNLC will be collected directly by AAI

LANDING, PARKING & HOUSING CHARGES

General:

1. Landing and Parking Charges are payable to Bangalore International Airport Limited
2. Weight of an aircraft means MTOW in MT (1000 kg) as indicated in the certificate of airworthiness
3. Charges shall be calculated on the basis of nearest MT (i.e. 1000 kg)

a) LANDING CHARGES - Proposed Rates (from 1st Oct 2021)

Weight of Aircraft	International Flight	Other than International Flight
Up to 100 MT	Rs. 410.00 per MT	Rs. 280.00 per MT
Above 100 MT	Rs. 41000/- + Rs. 552.00 per MT in excess of 100 MT	Rs. 28000/- + Rs. 378.00 per MT in excess of 100 MT

Note:

1. Scheduled domestic aircraft which are less than 80 seater are exempted from paying landing charges
2. Non-scheduled flights: A minimum fee of Rs 5,000/- shall be charged per landing for all types of aircraft flights, helicopter flights including but not limited to domestic landing, international and general aviation landing

b) PARKING & HOUSING CHARGES -Proposed Rates (from 1st Oct 2021)

Weight of Aircraft	Parking charges	Housing charges
Up to 100 MT	Rs. 14.00 per hour per MT	Rs. 25.00 per hour per MT
Above 100 MT	Rs. 1400/- + Rs. 18.00 per MT per hour in excess of 100 MT	Rs. 2500/- + Rs. 33.00 per MT per hour in excess of 100 MT

Note:

1. 2 hours of free parking period is allowed on all stands, for the next two hours, parking charges will be applicable & thereafter housing charges will be applicable
2. Parking & housing time will be calculated based on ON BLOCK and OFF BLOCK time as recorded at Airport Operations Control Centre (AOCC)
3. For calculating chargeable parking & housing time, part of an hour shall be rounded off to the next hour
4. Housing charges for unauthorized overstay in case of long term parking arrangements shall be 3 times the applicable housing charges

KEMPEGOWDA INTERNATIONAL AIRPORT BENGALURU

Exemption in Landing and Parking Charges-

1. Military aircraft (Government of India) including para-military forces such as BSF, Coast Guard etc. are also exempted from parking charges
2. Domestic leg of International routes of Foreign carriers shall be treated as International flights
3. Domestic legs of international routes of Indian operators to be treated as domestic flights as far as landing charges are concerned, irrespective of the flight numbers assigned to such flights

USER DEVELOPMENT FEE (UDF)

Proposed Rates (from 1st Oct 2021)

Type of Passenger	Proposed rate
International embarking passenger	Rs. 1350.00 per Pax
Domestic embarking passenger	Rs. 450.00 per Pax

General:

1. User Development Fee is payable to Bangalore International Airport Ltd
2. Collection charges on User Development Fee (UDF) -
The domestic and international Scheduled Air Transport Service (Passenger) operator will be entitled for Collection Charges of Rs.5/- (Rupees five only) per embarking passenger, provided, BIAL receives the invoiced UDF amount within the due date mentioned in the invoice. The collection charges so payable to the operator will be adjusted by credit note during the subsequent billing cycle. However, no collection charges will be payable by BIAL to the operator, if the operator fails to make the UDF invoice payment within the aforesaid applicable time limit/credit period
3. Exemption in User Development Fee -
 - a. Children (under age of 2 years),
 - b. Holders of Diplomatic Passport,
 - c. Airlines crew on duty including sky marshals and airline crew on board for the particular flight only (this would not include Dead Head Crew, or ground personnel),
 - d. Persons travelling on official duty on aircraft operated by Indian Armed Forces,
 - e. Persons travelling on official duty for United Nations Peace Keeping Missions,
 - f. Transit/transfer passengers (this exemption may be granted to all the passengers transiting upto 24 hours. A passenger is treated in transit only if onward travel journey is within 24 hours from arrival into airport and is part of the same ticket, in case 2 separate tickets are issued it would not be treated as transit passenger),
 - g. Passengers departing from the Indian airports due to involuntary re-routing i.e. technical problems or weather conditions
4. For any travel happening between 1st October 2021 and 31st March 2022, the UDF applicable will be based on the date of ticket booking. For any travel beyond 31st March 2022, the respective period UDF charges shall be applicable, based on the date of travel

12

KEMPEGOWDA INTERNATIONAL AIRPORT BENGALURU

CUSS/CUTE/BRS CHARGE*

Proposed Rates (from 1st Oct 2021)

Charges per departing passenger	USD (\$) 1.00
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* Concessioned to Concessionaire on revenue share model. The charges mentioned above will be collected by Concessionaire from Airlines

CUSS/CUTE/BRS charge shall be applicable to the below departing passengers:

- Passengers on scheduled flights
- Passengers on non-scheduled, charter flights

For scheduled passenger flights, the charges shall be billed and collected by the Concessionaire

For adhoc/non-scheduled passenger flights, the charges shall be billed and collected by Bangalore International Airport Ltd

For converting the USD in INR, the RBI reference conversion rate as on the last day of the previous month for tickets issued in the 1st fortnight and rate as on 15th of the month for tickets issued in the 2nd fortnight shall be adopted

Below are the costs of consumables payable by the operating airlines towards the usage of CUSS/CUTE kiosks:

- Baggage Tag: Rs. 1.20 per peel-off tag
- Boarding pass: Rs. 0.50 per boarding pass

The airlines shall be charged on a monthly basis as per the actual utilisation of CUSS/CUTE consumables.

TAXES

All the above Airport Charges and Fee are subject to taxes, duties and cess at applicable rates.

GENERAL CONDITIONS

1. Flight operating under Regional Connectivity Scheme will be completely exempted from charges as per Order No 20/2016-17 dated 31.03.2017 of the Authority from the date the scheme is operationalized by Gol
2. Airlines operating at KIAB must sign the Airline Operations Agreement (AOA) to operate at the Airport. All benefits (VTP, collection charges, etc) shall be applicable only to the airlines that have signed a formal AOA with BIAL to use the services provided at the Airport.
3. BIAL shall raise invoice for the Aeronautical Charges, on fortnightly basis for the services

KEMPEGOWDA INTERNATIONAL AIRPORT BENGALURU

- availed by the Scheduled Operators at the Airport for the preceding fortnight. The credit period will be applicable to only those airlines having credit arrangement with BIAL
4. All other airlines, unscheduled operators and airlines not having the credit arrangement with BIAL shall pay in advance/charged on cash and carry basis, all Aeronautical Charges, as approved by AERA
 5. The credit arrangement shall be in the form of bank guarantee (2 months of peak aeronautical billing basis previous/estimated operations)
 6. All the invoices will be sent to the Airline in electronic format only. All the applicable taxes shall be charged to the Airline at prevailing rates in addition to the charges
 7. If the invoice for any of the airport charges is not paid within the credit period, interest shall be charged as per Company's policy from time to time
 8. Payment received from the airlines shall first be appropriated towards the interest due in case of overdue and unpaid invoices. Thereafter, surplus/remaining amount, if any, shall be applied towards the principal dues in chronological order
 9. All billing data must be submitted, as per the format/requirement of BIAL, within 2 working days of the preceding fortnight

Variable Tariff Plan (VTP):

Detailed VTP enclosed herewith as part of above ATP (Annexure - 4)





ANNEXURE - 3

Schedule of Airport Charges

**PROPOSED RATE CARD FOR AERONAUTICAL SERVICES EFFECTIVE FROM
1ST APRIL 2022 UP TO 31ST MARCH 2023**

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SCHEDULE OF AIRPORT CHARGES

1. Airport charges as applicable from 1st Apr 2022 to 31st Mar 2023
2. Charges are subject to change and revision
3. RNFC and TNLC will be collected directly by AAI

LANDING, PARKING & HOUSING CHARGES

General:

1. Landing and Parking Charges are payable to Bangalore International Airport Limited
2. Weight of an aircraft means MTOW in MT (1000 kg) as indicated in the certificate of airworthiness
3. Charges shall be calculated on the basis of nearest MT (i.e 1000 kg)

a) LANDING CHARGES - Proposed Rates (from 1st Apr 2022)

Weight of Aircraft	International Flight	Other than International Flight
Up to 100 MT	Rs. 437.00 per MT	Rs. 364.00 per MT
Above 100 MT	Rs. 43700/- + Rs. 552.00 per MT in excess of 100 MT	Rs. 36400/- + Rs. 491.00 per MT in excess of 100 MT

Note:

1. Scheduled domestic aircraft which are less than 80 seater are exempted from paying landing charges
2. Non-scheduled flights: A minimum fee of Rs 5,000/- shall be charged per landing for all types of aircraft flights, helicopter flights including but not limited to domestic landing, international and general aviation landing

b) PARKING & HOUSING CHARGES -Proposed Rates (from 1st Apr 2022)

Weight of Aircraft	Parking charges	Housing charges
Up to 100 MT	Rs. 15.00 per hour per MT	Rs. 26.00 per hour per MT
Above 100 MT	Rs. 1500/- + Rs. 19.00 per MT per hour in excess of 100 MT	Rs. 2600/- + Rs. 33.00 per MT per hour in excess of 100 MT

Note:

1. 2 hours of free parking period is allowed on all stands. For the next two hours, parking charges will be applicable & thereafter housing charges will be applicable
2. Parking & housing time will be calculated based on ON BLOCK and OFF BLOCK time as recorded at Airport Operations Control Centre (AOCC)
3. For calculating chargeable parking & housing time, part of an hour shall be rounded off to the next hour
4. Housing charges for unauthorized overstay in case of long term parking arrangements shall

KEMPEGOWDA INTERNATIONAL AIRPORT BENGALURU

be 3 times the applicable housing charges

Exemption in Landing and Parking Charges-

1. Military aircraft (Government of India) including para-military forces such as BSF, Coast Guard etc. are also exempted from parking charges
2. Domestic leg of International routes of Foreign carriers shall be treated as International flights
3. Domestic legs of international routes of Indian operators to be treated as domestic flights as far as landing charges are concerned, irrespective of the flight numbers assigned to such flights

USER DEVELOPMENT FEE (UDF)

Proposed Rates (For date of travel from 1st Apr 2022)

Type of Passenger	Proposed rate
International embarking passenger	Rs.1680.00 per Pax
Domestic embarking passenger	Rs. 560.00 per Pax

General:

1. User Development Fee is payable to Bangalore International Airport Ltd
2. Collection charges on User Development Fee (UDF) -
The domestic and international Scheduled Air Transport Service (Passenger) operator will be entitled for Collection Charges of Rs.5/- (Rupees five only) per embarking passenger, provided, BIAL receives the invoiced UDF amount within the due date mentioned in the invoice. The collection charges so payable to the operator will be adjusted by credit note during the subsequent billing cycle. However, no collection charges will be payable by BIAL to the operator, if the operator fails to make the UDF invoice payment within the aforesaid applicable time limit/credit period
3. Exemption in User Development Fee -
 - a. Children (under age of 2 years),
 - b. Holders of Diplomatic Passport,
 - c. Airlines crew on duty including sky marshals and airline crew on board for the particular flight only (this would not include Dead Head Crew, or ground personnel),
 - d. Persons travelling on official duty on aircraft operated by Indian Armed Forces,
 - e. Persons travelling on official duty for United Nations Peace Keeping Missions,
 - f. Transit/transfer passengers (this exemption may be granted to all the passengers transiting upto 24 hours. A passenger is treated in transit only if onward travel journey is within 24 hours from arrival into airport and is part of the same ticket, in case 2 separate tickets are issued it would not be treated as transit passenger),
 - g. Passengers departing from the Indian airports due to involuntary re-routing i.e. technical problems or weather conditions

KEMPEGOWDA INTERNATIONAL AIRPORT BENGALURU

CUSS/CUTE/BRS CHARGE*

Proposed Rates (from 1st Apr 2022)

Charges per departing passenger	USD (\$) 1.00
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* Concessioned to Concessionaire on revenue share model. The charges mentioned above will be collected by Concessionaire from Airlines

CUSS/CUTE/BRS charge shall be applicable to the below departing passengers:

- Passengers on scheduled flights
- Passengers on non-scheduled, charter flights

For scheduled passenger flights, the charges shall be billed and collected by the Concessionaire.

For adhoc/non-scheduled passenger flights, the charges shall be billed and collected by Bangalore International Airport Ltd.

For converting the USD in INR, the RBI reference conversion rate as on the last day of the previous month for tickets issued in the 1st fortnight and rate as on 15th of the month for tickets issued in the 2nd fortnight shall be adopted.

Below are the costs of consumables payable by the operating airlines towards the usage of CUSS/CUTE kiosks:

- Baggage Tag: Rs 1.20 per peel-off tag
- Boarding pass: Rs 0.50 per boarding pass

The airlines shall be charged on a monthly basis as per the actual utilisation of CUSS/CUTE consumables.

TAXES

All the above Airport Charges and Fee are subject to taxes, duties and cess at applicable rates.

GENERAL CONDITIONS

1. Flight operating under Regional Connectivity Scheme will be completely exempted from charges as per Order No 20/2016-17 dated 31.03.2017 of the Authority from the date the scheme is operationalized by Gol.
2. Airlines operating at KIAB must sign the Airline Operations Agreement (AOA) to operate at the Airport. All benefits (VTP, collection charges, etc) shall be applicable only to the airlines that have signed a formal AOA with BIAL to use the services provided at the Airport.
3. BIAL shall raise invoice for the Aeronautical Charges, on fortnightly basis for the services



KEMPEGOWDA INTERNATIONAL AIRPORT BENGALURU

availed by the Scheduled Operators at the Airport for the preceding fortnight. The credit period will be applicable to only those airlines having credit arrangement with BIAL.

4. All other airlines, unscheduled operators and airlines not having the credit arrangement with BIAL shall pay in advance/charged on cash and carry basis, all Aeronautical Charges, as approved by AERA.
5. The credit arrangement shall be in the form of bank guarantee (2 months of peak aeronautical billing basis previous/estimated operations)
6. All the invoices will be sent to the Airline in electronic format only. All the applicable taxes shall be charged to the Airline at prevailing rates in addition to the charges.
7. If the invoice for any of the airport charges is not paid within the credit period, interest shall be charged as per Company's policy from time to time.
8. Payment received from the airlines shall first be appropriated towards the interest due in case of overdue and unpaid invoices. Thereafter, surplus/remaining amount, if any, shall be applied towards the principal dues in chronological order.
9. All billing data must be submitted, as per the format/requirement of BIAL, within 2 working days of the preceding fortnight.

VARIABLE TARIFF PLAN (VTP)

Detailed VTP enclosed herewith as part of above ATP (Annexure - 4)





Schedule of Airport Charges

**PROPOSED RATE CARD FOR AERONAUTICAL SERVICES EFFECTIVE FROM
1ST APRIL 2023 UP TO 31ST MARCH 2024**

VB

SCHEDULE OF AIRPORT CHARGES

1. Airport charges as applicable from 1st Apr 2023 to 31st Mar 2024.
2. Charges are subject to change and revision.
3. RNFC and TNLC will be collected directly by AAI.

LANDING, PARKING & HOUSING CHARGES

General:

1. Landing and Parking Charges are payable to Bangalore International Airport Limited.
2. Weight of an aircraft means MTOW in MT (1000 kg) as indicated in the certificate of airworthiness.
3. Charges shall be calculated on the basis of nearest MT (i.e 1000 kg).

a) LANDING CHARGES - Proposed Rates (from 1st Apr 2023)

Weight of Aircraft	International Flight	Other than International Flight
Up to 100 MT	Rs. 660.00 per MT	Rs. 550.00 per MT
Above 100 MT	Rs. 66000/- + Rs. 792.00 per MT in excess of 100 MT	Rs. 55000/- + Rs. 743.00 per MT in excess of 100 MT

Note:

1. Scheduled domestic aircraft which are less than 80 seater are exempted from paying landing charges
2. Non-scheduled flights: A minimum fee of Rs 7,500/- shall be charged per landing for all types of aircraft flights, helicopter flights including but not limited to domestic landing, international and general aviation landing.

b) PARKING & HOUSING CHARGES - Proposed Rates (from 1st Apr 2023)

Weight of Aircraft	Parking charges	Housing charges
Up to 100 MT	Rs. 16.00 per hour per MT	Rs. 27.00 per hour per MT
Above 100 MT	Rs. 1600/- + Rs. 20.00 per MT per hour in excess of 100 MT	Rs. 2700/- + Rs. 34.00 per MT per hour in excess of 100 MT

Note:

1. 2 hours of free parking period is allowed on all stands, for the next two hours parking charges will be applicable & thereafter housing charges will be applicable.
2. Parking & housing time will be calculated based on ON BLOCK and OFF BLOCK time as recorded at Airport Operations Control Centre (AOCC).
3. For calculating chargeable parking & housing time, part of an hour shall be rounded off to the next hour.

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KEMPEGOWDA INTERNATIONAL AIRPORT BENGALURU

4. Housing charges for unauthorized overstay in case of long term parking arrangements shall be 3 times the applicable housing charges.

Exemption in Landing and Parking Charges

1. Military aircraft (Government of India) including para-military forces such as BSF, Coast Guard etc. are also exempted from parking charges.
2. Domestic leg of International routes of Foreign carriers shall be treated as International flights.
3. Domestic legs of international routes of Indian operators to be treated as domestic flights as far as landing charges are concerned, irrespective of the flight numbers assigned to such flights.

USER DEVELOPMENT FEE (UDF)

Proposed Rates (For date of travel from 1st Apr 2023)

Type of Passenger	Proposed rate
International embarking passenger	Rs. 1950.00 per Pax
Domestic embarking passenger	Rs. 650.00 per Pax

General:

1. User Development Fee is payable to Bangalore International Airport Ltd.
2. Collection charges on User Development Fee (UDF) -
The domestic and international Scheduled Air Transport Service (Passenger) operator will be entitled for Collection Charges of Rs.5/- (Rupees five only) per embarking passenger, provided, BIAL receives the invoiced UDF amount within the due date mentioned in the invoice. The collection charges so payable to the operator will be adjusted by credit note during the subsequent billing cycle. However, no collection charges will be payable by BIAL to the operator, if the operator fails to make the UDF invoice payment within the aforesaid applicable time limit/credit period
3. Exemption in User Development Fee -
 - a. Children (under age of 2 years),
 - b. Holders of Diplomatic Passport,
 - c. Airlines crew on duty including sky marshals and airline crew on board for the particular flight only (this would not include Dead Head Crew, or ground personnel),
 - d. Persons travelling on official duty on aircraft operated by Indian Armed Forces,
 - e. Persons travelling on official duty for United Nations Peace Keeping Missions,
 - f. Transit/transfer passengers (this exemption may be granted to all the passengers transiting upto 24 hours. A passenger is treated in transit only if onward travel journey is within 24 hours from arrival into airport and is part of the same ticket, in case 2 separate tickets are issued it would not be treated as transit passenger),
 - g. Passengers departing from the Indian airports due to involuntary re-routing i.e. technical problems or weather conditions.



CUSS/CUTE/BRS CHARGE*

Proposed Rates (from 1st Apr 2023)

Charges per departing passenger	USD (\$) 1.00
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* Concessioned to Concessionaire on revenue share model. The charges mentioned above will be collected by Concessionaire from Airlines.

CUSS/CUTE/BRS charge shall be applicable to the below departing passengers:

- Passengers on scheduled flights
- Passengers on non-scheduled, charter flights

For scheduled passenger flights, the charges shall be billed and collected by the Concessionaire.

For adhoc/non-scheduled passenger flights, the charges shall be billed and collected by Bangalore International Airport Ltd.

For converting the USD in INR, the RBI reference conversion rate as on the last day of the previous month for tickets issued in the 1st fortnight and rate as on 15th of the month for tickets issued in the 2nd fortnight shall be adopted.

Below are the costs of consumables payable by the operating airlines towards the usage of CUSS/CUTE kiosks:

- Baggage Tag: Rs 1.20 per peel-off tag
- Boarding pass: Rs 0.50 per boarding pass

The airlines shall be charged on a monthly basis as per the actual utilisation of CUSS/CUTE consumables.

TAXES

All the above Airport Charges and Fee are subject to taxes, duties and cess at applicable rates.

GENERAL CONDITIONS

1. Flight operating under Regional Connectivity Scheme will be completely exempted from charges as per Order No 20/2016-17 dated 31.03.2017 of the Authority from the date the scheme is operationalized by Gol.
2. Airlines operating at KIAB must sign the Airline Operations Agreement (AOA) to operate at the Airport. All benefits (VTP, collection charges, etc) shall be applicable only to the airlines that have signed a formal AOA with BIAL to use the services provided at the Airport.

KEMPEGOWDA INTERNATIONAL AIRPORT BENGALURU

3. BIAL shall raise invoice for the Aeronautical Charges, on fortnightly basis for the services availed by the Scheduled Operators at the Airport for the preceding fortnight. The credit period will be applicable to only those airlines having credit arrangement with BIAL.
4. All other airlines, unscheduled operators and airlines not having the credit arrangement with BIAL shall pay in advance/charged on cash and carry basis, all Aeronautical Charges, as approved by AERA.
5. The credit arrangement shall be in the form of bank guarantee (2 months of peak aeronautical billing basis previous/estimated operations)
6. All the invoices will be sent to the Airline in electronic format only. All the applicable taxes shall be charged to the Airline at prevailing rates in addition to the charges.
7. If the invoice for any of the airport charges is not paid within the credit period, interest shall be charged as per Company's policy from time to time.
8. Payment received from the airlines shall first be appropriated towards the interest due in case of overdue and unpaid invoices. Thereafter, surplus/remaining amount, if any, shall be applied towards the principal dues in chronological order.
9. All billing data must be submitted, as per the format/requirement of BIAL, within 2 working days of the preceding fortnight.

VARIABLE TARIFF PLAN (VTP)

Detailed VTP enclosed herewith as part of above ATP (Annexure - 4)

12



ANNEXURE - 3

Schedule of Airport Charges

**PROPOSED RATE CARD FOR AERONAUTICAL SERVICES EFFECTIVE FROM
1ST APRIL 2024 UP TO 31ST MARCH 2025**

VE

SCHEDULE OF AIRPORT CHARGES

1. Airport charges as applicable from 1st Apr 2024 to 31st Mar 2025
2. Charges are subject to change and revision
3. RNFC and TNLC will be collected directly by AAI

LANDING, PARKING & HOUSING CHARGES

General:

1. Landing and Parking Charges are payable to Bangalore International Airport Limited
2. Weight of an aircraft means MTOW in MT (1000 kg) as indicated in the certificate of airworthiness
3. Charges shall be calculated on the basis of nearest MT (i.e 1000 kg)

a) LANDING CHARGES - Proposed Rates (from 1st Apr 2024)

Weight of Aircraft	International Flight	Other than International Flight
Up to 100 MT	Rs. 726.00 per MT	Rs. 605.00 per MT
Above 100 MT	Rs. 72600/- + Rs. 871.00 per MT in excess of 100 MT	Rs. 60500/- + Rs. 817.00 per MT in excess of 100 MT

Note:

1. Scheduled domestic aircraft which are less than 80 seater are exempted from paying landing charges
2. Non-scheduled flights: A minimum fee of Rs 7,500/- shall be charged per landing for all types of aircraft flights, helicopter flights including but not limited to domestic landing, international and general aviation landing.

b) PARKING & HOUSING CHARGES - Rates (from 1st Apr 2024)

Weight of Aircraft	Parking charges	Housing charges
Up to 100 MT	Rs. 16.00 per hour per MT	Rs. 28.00 per hour per MT
Above 100 MT	Rs. 1600/- + Rs. 21.00 per MT per hour in excess of 100 MT	Rs. 2800/- + Rs. 34.00 per MT per hour in excess of 100 MT

Note:

1. 2 hours of free parking period is allowed on all stands, for the next two hours parking charges will be applicable & thereafter housing charges will be applicable.
2. Parking & housing time will be calculated based on ON BLOCK and OFF BLOCK time as recorded at Airport Operations Control Centre (AOCC).
3. For calculating chargeable parking & housing time, part of an hour shall be rounded off to the next hour.

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KEMPEGOWDA INTERNATIONAL AIRPORT BENGALURU

4. Housing charges for unauthorized overstay in case of long term parking arrangements shall be 3 times the applicable housing charges.

Exemption in Landing and Parking Charges-

1. Military aircraft (Government of India) including para-military forces such as BSF, Coast Guard etc. are also exempted from parking charges.
2. Domestic leg of International routes of Foreign carriers shall be treated as International flights.
3. Domestic legs of international routes of Indian operators to be treated as domestic flights as far as landing charges are concerned, irrespective of the flight numbers assigned to such flights.

USER DEVELOPMENT FEE (UDF)

Proposed Rates (For date of travel from 1st Apr 2024)

Type of Passenger	Proposed rate
International embarking passenger	Rs. 2700.00 per Pax
Domestic embarking passenger	Rs. 675.00 per Pax

General:

1. User Development Fee is payable to Bangalore International Airport Ltd.
2. Collection charges on User Development Fee (UDF) -
The domestic and international Scheduled Air Transport Service (Passenger) operator will be entitled for Collection Charges of Rs.5/- (Rupees five only) per embarking passenger, provided, BIAL receives the invoiced UDF amount within the due date mentioned in the invoice. The collection charges so payable to the operator will be adjusted by credit note during the subsequent billing cycle. However, no collection charges will be payable by BIAL to the operator, if the operator fails to make the UDF invoice payment within the aforesaid applicable time limit/credit period
3. Exemption in User Development Fee -
 - a. Children (under age of 2 years),
 - b. Holders of Diplomatic Passport,
 - c. Airlines crew on duty including sky marshals and airline crew on board for the particular flight only (this would not include Dead Head Crew, or ground personnel),
 - d. Persons travelling on official duty on aircraft operated by Indian Armed Forces,
 - e. Persons travelling on official duty for United Nations Peace Keeping Missions,
 - f. Transit/transfer passengers (this exemption may be granted to all the passengers transiting upto 24 hours. A passenger is treated in transit only if onward travel journey is within 24 hours from arrival into airport and is part of the same ticket, in case 2 separate tickets are issued it would not be treated as transit passenger),
 - g. Passengers departing from the Indian airports due to involuntary re-routing i.e. technical problems or weather conditions.

CUSS/CUTE/BRS CHARGE*

Proposed Rates (from 1st Apr 2024)

Charges per departing passenger	USD (\$) 1.00
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* Concessioned to Concessionaire on revenue share model. The charges mentioned above will be collected by Concessionaire from Airlines.

CUSS/CUTE/BRS charge shall be applicable to the below departing passengers:

- Passengers on scheduled flights
- Passengers on non-scheduled, charter flights

For scheduled passenger flights, the charges shall be billed and collected by the Concessionaire.

For adhoc/non-scheduled passenger flights, the charges shall be billed and collected by Bangalore International Airport Ltd.

For converting the USD in INR, the RBI reference conversion rate as on the last day of the previous month for tickets issued in the 1st fortnight and rate as on 15th of the month for tickets issued in the 2nd fortnight shall be adopted.

Below are the costs of consumables payable by the operating airlines towards the usage of CUSS/CUTE kiosks:

- Baggage Tag: Rs 1.20 per peel-off tag
- Boarding pass: Rs 0.50 per boarding pass

The airlines shall be charged on a monthly basis as per the actual utilisation of CUSS/CUTE consumables.

TAXES

All the above Airport Charges and Fee are subject to taxes, duties and cess at applicable rates.

GENERAL CONDITIONS

1. Flight operating under Regional Connectivity Scheme will be completely exempted from charges as per Order No 20/2016-17 dated 31.03.2017 of the Authority from the date the scheme is operationalized by GoI.
2. Airlines operating at KIAB must sign the Airline Operations Agreement to operate at the Airport. All benefits (VTP, collection charges, etc) shall be applicable only to the airlines that have signed a formal AOA with BIAL to use the services provided at the Airport.

KEMPEGOWDA INTERNATIONAL AIRPORT BENGALURU

3. BIAL shall raise invoice for the Aeronautical Charges, on fortnightly basis for the services availed by the Scheduled Operators at the Airport for the preceding fortnight. The credit period will be applicable to only those airlines having credit arrangement with BIAL.
4. All other airlines, unscheduled operators and airlines not having the credit arrangement with BIAL shall pay in advance/charged on cash and carry basis, all Aeronautical Charges, as approved by AERA.
5. The credit arrangement shall be in the form of bank guarantee (2 months of peak aeronautical billing basis previous/estimated operations)
6. All the invoices will be sent to the Airline in electronic format only. All the applicable taxes shall be charged to the Airline at prevailing rates in addition to the charges.
7. If the invoice for any of the airport charges is not paid within the credit period, interest shall be charged as per Company's policy from time to time.
8. Payment received from the airlines shall first be appropriated towards the interest due in case of overdue and unpaid invoices. Thereafter, surplus/remaining amount, if any, shall be applied towards the principal dues in chronological order.
9. All billing data must be submitted, as per the format/requirement of BIAL, within 2 working days of the preceding fortnight.

VARIABLE TARIFF PLAN (VTP)

Detailed VTP enclosed herewith as part of above ATP (Annexure - 4)



ANNEXURE - 3

Schedule of Airport Charges

**PROPOSED RATE CARD FOR AERONAUTICAL SERVICES EFFECTIVE FROM 1ST APRIL
2025 UP TO 31ST MARCH 2026**

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SCHEDULE OF AIRPORT CHARGES

1. Airport charges as applicable from 1st Apr 2025 to 31st Mar 2026
2. Charges are subject to change and revision
3. RNFC and TNLC will be collected directly by AAI

LANDING, PARKING & HOUSING CHARGES

General:

1. Landing and Parking Charges are payable to Bangalore International Airport Limited
2. Weight of an aircraft means MTOW in MT (1000 kg) as indicated in the certificate of airworthiness
3. Charges shall be calculated on the basis of nearest MT (i.e 1000 kg)

a) LANDING CHARGES - Proposed Rates (from 1st Apr 2025)

Weight of Aircraft	International Flight	Other than International Flight
Up to 100 MT	Rs. 798.00 per MT	Rs. 665.00 per MT
Above 100 MT	Rs. 79800/- + Rs. 958.00 per MT in excess of 100 MT	Rs. 66500/- + Rs. 898.00 per MT in excess of 100 MT

Note:

1. Scheduled domestic aircraft which are less than 80 seater are exempted from paying landing charges
2. Non-scheduled flights: A minimum fee of Rs 7,500/- shall be charged per landing for all types of aircraft flights, helicopter flights including but not limited to domestic landing, international and general aviation landing.

b) PARKING & HOUSING CHARGES - Proposed Rates (from 1st Apr 2025)

Weight of Aircraft	Parking charges	Housing charges
Up to 100 MT	Rs. 17.00 per hour per MT	Rs. 28.00 per hour per MT
Above 100 MT	Rs. 1700/- + Rs. 21.00 per MT per hour in excess of 100 MT	Rs. 2800/- + Rs. 35.00 per MT per hour in excess of 100 MT

Note:

1. 2 hours of free parking period is allowed on all stands, for the next two hours parking charges will be applicable & thereafter housing charges will be applicable.
2. Parking & housing time will be calculated based on ON BLOCK and OFF BLOCK time as recorded at Airport Operations Control Centre (AOCC).
3. For calculating chargeable parking & housing time, part of an hour shall be rounded off to the next hour.

KEMPEGOWDA INTERNATIONAL AIRPORT BENGALURU

4. Housing charges for unauthorized overstay in case of long term parking arrangements shall be 3 times the applicable housing charges.

Exemption in Landing and Parking Charges-

1. Military aircraft (Government of India) including para-military forces such as BSF, Coast Guard etc. are also exempted from parking charges.
2. Domestic leg of International routes of Foreign carriers shall be treated as International flights.
3. Domestic legs of international routes of Indian operators to be treated as domestic flights as far as landing charges are concerned, irrespective of the flight numbers assigned to such flights.

USER DEVELOPMENT FEE (UDF)

Proposed Rates (For date of travel from 1st Apr 2025)

Type of Passenger	Proposed rate
International embarking passenger	Rs. 2700.00 per Pax
Domestic embarking passenger	Rs. 675.00 per Pax

General:

1. User Development Fee is payable to Bangalore International Airport Ltd.
2. Collection charges on User Development Fee (UDF) -
The domestic and international Scheduled Air Transport Service (Passenger) operator will be entitled for Collection Charges of Rs.5/- (Rupees five only) per embarking passenger, provided, BIAL receives the invoiced UDF amount within the due date mentioned in the invoice. The collection charges so payable to the operator will be adjusted by credit note during the subsequent billing cycle. However, no collection charges will be payable by BIAL to the operator, if the operator fails to make the UDF invoice payment within the aforesaid applicable time limit/credit period
3. Exemption in User Development Fee -
 - a. Children (under age of 2 years),
 - b. Holders of Diplomatic Passport,
 - c. Airlines crew on duty including sky marshals and airline crew on board for the particular flight only (this would not include Dead Head Crew, or ground personnel),
 - d. Persons travelling on official duty on aircraft operated by Indian Armed Forces,
 - e. Persons travelling on official duty for United Nations Peace Keeping Missions,
 - f. Transit/transfer passengers (this exemption may be granted to all the passengers transiting upto 24 hours. A passenger is treated in transit only if onward travel journey is within 24 hours from arrival into airport and is part of the same ticket, in case 2 separate tickets are issued it would not be treated as transit passenger),
 - g. Passengers departing from the Indian airports due to involuntary re-routing i.e. technical problems or weather conditions.

CUSS/CUTE/BRS CHARGE*

Proposed Rates (from 1st Apr 2025)

Charges per departing passenger	USD (\$) 1.00
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* Concessioned to Concessionaire on revenue share model. The charges mentioned above will be collected by Concessionaire from Airlines.

CUSS/CUTE/BRS charge shall be applicable to the below departing passengers:

- Passengers on scheduled flights
- Passengers on non-scheduled, charter flights

For scheduled passenger flights, the charges shall be billed and collected by the Concessionaire.

For adhoc/non-scheduled passenger flights, the charges shall be billed and collected by Bangalore International Airport Ltd.

For converting the USD in INR, the RBI reference conversion rate as on the last day of the previous month for tickets issued in the 1st fortnight and rate as on 15th of the month for tickets issued in the 2nd fortnight shall be adopted.

Below are the costs of consumables payable by the operating airlines towards the usage of CUSS/CUTE kiosks:

- Baggage Tag: Rs 1.20 per peel-off tag
- Boarding pass: Rs 0.50 per boarding pass

The airlines shall be charged on a monthly basis as per the actual utilisation of CUSS/CUTE consumables.

TAXES

All the above Airport Charges and Fee are subject to taxes, duties and cess at applicable rates.

GENERAL CONDITIONS

1. Flight operating under Regional Connectivity Scheme will be completely exempted from charges as per Order No 20/2016-17 dated 31.03.2017 of the Authority from the date the scheme is operationalized by Gol.
2. Airlines operating at KIAB must sign the Airline Operations Agreement to operate at the Airport. All benefits (VTP, collection charges, etc) shall be applicable only to the airlines that have signed a formal AOA with BIAL to use the services provided at the Airport.

KEMPEGOWDA INTERNATIONAL AIRPORT BENGALURU

3. BIAL shall raise invoice for the Aeronautical Charges, on fortnightly basis for the services availed by the Scheduled Operators at the Airport for the preceding fortnight. The credit period will be applicable to only those airlines having credit arrangement with BIAL.
4. All other airlines, unscheduled operators and airlines not having the credit arrangement with BIAL shall pay in advance/charged on cash and carry basis, all Aeronautical Charges, as approved by AERA.
5. The credit arrangement shall be in the form of bank guarantee (2 months of peak aeronautical billing basis previous/estimated operations)
6. All the invoices will be sent to the Airline in electronic format only. All the applicable taxes shall be charged to the Airline at prevailing rates in addition to the charges.
7. If the invoice for any of the airport charges is not paid within the credit period, interest shall be charged as per Company's policy from time to time.
8. Payment received from the airlines shall first be appropriated towards the interest due in case of overdue and unpaid invoices. Thereafter, surplus/remaining amount, if any, shall be applied towards the principal dues in chronological order.
9. All billing data must be submitted, as per the format/requirement of BIAL, within 2 working days of the preceding fortnight.

VARIABLE TARIFF PLAN (VTP)

Detailed VTP enclosed herewith as part of above ATP (Annexure - 4)

VB

Annexure 4

Variable Tariff Plan Scheduled Domestic & International Passenger and Cargo Airlines

**BIAL's Proposal for development of passenger/cargo
traffic and sustained operational excellence**

3rd Control Period

Variable Tariff Plan:

BIAL proposes a Variable Tariff Plan (VTP), applicable to Scheduled Domestic & International Passenger and Cargo Airlines only.

VTP FOR SCHEDULED PASSENGER FLIGHTS

1. NEW ROUTES (FOR BLR AIRPORT) - INTERNATIONAL									
Years>>	Year 1			Year 2			Year 3		
Distance>>	>8000 km	5000-8000 km	<5000 km	>8000 km	5000-8000 km	<5000 km	>8000 km	5000-8000 km	<5000 km
Landing charges for Intl pax flights									
Rate per MTOW (for MTOW<=100)	-	0.00*RR	0.00*RR	-	0.25*RR	0.50*RR	-	-	-
Rate per MTOW (for MTOW>100)	0.00*RR	0.00*RR	0.00*RR	0.25*RR	0.25*RR	0.50*RR	0.25*RR	0.50*RR	0.70*RR
2. ADDITIONAL FREQUENCY / NEW AIRLINE ON AN EXISTING LONG-HAUL/ULTRA LONG-HAUL ROUTE – INTERNATIONAL									
	Year 1								
	Routes>5000 km								
Landing Charges for Intl pax flights									
Rate per MTOW (for MTOW>100)	0.50*RR								
3. UP-GAUGING OF FLIGHT TO CODE E OR F - INTERNATIONAL									
	Year 1								
Landing Charges for Intl pax flights									
Rate per MTOW (for MTOW>100)	0.50*RR								
4. AIRLINE PARTNERSHIP PROGRAMME FOR INDIAN CARRIER									
<i>Applicable as per the qualification criteria on incremental ATMs above defined base (of Feb'20)</i>									
	Year 1 (FY 22)	Year 2 (FY 23)	Year 3 (FY 24)						
Domestic pax flights - landing									
Rate per MTOW (for MTOW<=100)	0.50*RR	0.50*RR	0.75*RR						
Rate per MTOW (for MTOW>100)	0.50*RR	0.50*RR	0.75*RR						
Intl pax flights - landing									
Rate per MTOW (for MTOW<=100)	0.00*RR	0.25*RR	0.50*RR						
Rate per MTOW (for MTOW>100)	0.00*RR	0.00*RR	0.25*RR						
Parking									
Rate per MTOW (for MTOW<=100)	0.00*RR	0.50*RR	0.75*RR						
Rate per MTOW (for MTOW>100)	0.00*RR	0.50*RR	0.75*RR						
Housing									
Rate per MTOW (for MTOW<=100)	0.00*RR	0.50*RR	0.75*RR						
Rate per MTOW (for MTOW>100)	0.00*RR	0.50*RR	0.75*RR						

*RR indicates Rack Rate

Definitions -

Definition of New Route

- A flight to a new destination that is currently unserved from BLR Airport by any airline in the previous 2 IATA seasons - (Summer'20, Winter'20-21, Summer'21 excluded) and/or
- Ultra Long-haul (ULH) Destinations>8000 km from BLR and having existing frequencies less than 14 departures/week in last 2 IATA seasons, and/or
- Long-haul (LH) Destinations between 5,000-8,000 km from BLR and having existing frequencies less than 7 departures/week in last 2 IATA seasons.

13

Definition of Additional Frequency / New Airline on an existing long-haul/ultra-long-haul route - INTERNATIONAL

- Existing international long haul/ultra long-haul routes - Routes other than ‘New Route’ defined above
- New Airline/additional frequency on existing route
 - Long-haul / Ultra long-haul Destinations beyond 5,000 kms from BLR, and
 - Weekly frequencies: >=14/week for >8000 kms, or
 - Weekly frequencies: >=7/week for 5000-8000 kms

Definition of Aircraft Upgauge (International)

- An airline upgrading aircraft type on any of the weekly frequencies to Code E or F with no reduction in overall frequencies per week

Qualification Criteria for Airline Partnership Programme

% increase compared to Feb'20 - DOMESTIC			
Monthly Targets	Year 1 (FY 22)	Year 2 (FY 23)	Year 3 (FY 24)
Pax Growth	2x	2.5x	3x
Departure ATM growth	2x	2.5x	3x
Dom routes	5x	6x	7x
% increase compared to Feb'20 - INTERNATIONAL			
Monthly Targets	Year 1 (FY 22)	Year 2 (FY 23)	Year 3 (FY 24)
Pax Growth	2x	2.5x	3x
Departure ATM growth	2x	2.5x	3x
International routes	2x	2.5x	3x

- To be eligible for the proposed Airline Partnership Programme, the qualifying airline(s) must be a Scheduled Indian Carrier having operated minimum 10 daily scheduled departures from BLR Airport in the base month of Feb'20 (pre-Covid base).
- The qualification criteria are based on the incremental business compared to pre-covid levels (Feb'20)
- The qualifying airline(s) must meet both domestic and international monthly targets for the respective FY (compared to the pre-covid base of Feb'20 operations) to be eligible for availing the VTP under Airline Partnership Programme.
- Actual annual performance of the qualifying airline(s) shall also be considered as part of incentive eligibility criteria.
- “Airline Partnership Programme” VTP is not exclusive to any one airline. At a given period of time there can be more than one airline qualifying for the above.
- There will be a half yearly evaluation for continued eligibility.
- In the scenario of slow traffic recovery at airport level in FY22 (below 50% of FY20 levels) owing to Covid-19, the period of proposed Airline Partnership Programme shall be extended to 4th year (FY 25) with the same qualification criteria as that of 3rd year

Other General Terms & Conditions

- The proposed VTP is applicable to airlines operating scheduled passenger flights and that have signed a formal Airline Operations Agreement (AOA) with BIAL to use the services provided at the Airport.
- No discount over and above the variable tariff plan shall be applicable.
- An airline should operate a minimum of 16 weeks of continuous scheduled operations to avail VTP.
- The payment of landing charges should be done in full without any deductions, as per the invoicing by BIAL. The discount shall be provided in the form of a 'Credit Note' at the end of a respective IATA season of operations.
- Airlines once enrolled in the incentive schemes will continue benefiting until the expiration of their respective scheme. Airlines already benefiting from a particular scheme cannot switch to the new VTP for same operation. For E.g.: If an Airline XY commences wide operations on a new International Route in Oct 2025, then the VTP applicable as of commencement date shall apply throughout the next 3 years. Any new VTP scheme launched subsequently will not apply to them.
- BIAL reserves the right to change any term or condition of this VTP, withdraw or replace any of the category, at any time at its absolute discretion, by way of prior notification through a channel as it deems fit.
- On a new international route, upgauge of aircraft in the first 2 years to Code E or F will be entitled for the 3rd year of incentives. For eg. If an Airline XY commences operations with a narrow body aircraft on a new international route and upgauges the aircraft type before the end of 2nd year of operations, the airline will be entitled for the 3rd year of incentive as well.
- The aircraft categorization has been defined as per wingspan (Annex 14 ICAO)
- The unit of Kilometers refers to air kilometers for calculating the qualifying distance as per great circle path.

Variable Tariff Plan (VTP) FOR CARGO FLIGHTS:

Type	New Airline and or New Route		Additional Arrival Airline Frequency
	Year 1	Year 2	Year 1
Landing Charges for Domestic & International Flights			
Rate per MTOW (for MTOW <= 100)	0 x RR	0.25 x RR	0.50 x RR
Rate per MTOW (for MTOW > 100)	0 x RR	0.25 x RR	0.50 x RR

*RR indicates Rack Rate

Other Applicable Points for Cargo Flights ONLY:

- RR refers to the rack rate for each individual year in the main tariff plan
- The VTP is for freighters and passenger to cargo (P2C) converted flights
- All benefits under New Airline and New Route shall be applicable only to Scheduled Airlines (i.e., they have signed a formal Airline Operations Agreement with BIAL)
- For purpose of this VTP plan airline frequency means the number of arrival services in a week that an airline may provide
- Scheduled Flights means flights of an airline that provides air transport service between the two or more places and operated according to a published timetable or with flights

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so regular or frequent that they constitute a recognizably systematic series, each flight being open to use by members of the public for their air cargo transportation needs.

- New Airline means a new airline operating into Kempegowda International Airport, Bengaluru with a freighter aircraft
- New Route means a route that is currently unserved by a freighter aircraft from Kempegowda International Airport, Bengaluru by any airline (unserved by the qualifying airline for the previous 6 months)

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