

IndianOil Skytanking

ISO 9001:2008, ISO 14001:2004 Certified

Annexure-1

AV/TSD/BIAL -ITP
9th January 2013

82/21/13
10/1/13

The Secretary,
Airports Economic Regulatory Authority of India,
AERA Building, Administrative Complex,
Safdurjang Airport,
New Delhi 110 003

"Without Prejudice"

Dear Sir,

Subject: Submission of proposal for determination of Annual Tariff for Into Plane Service Fee by Indian Oil Skytanking Ltd. for the years 2013-14 to 2015-16 : ITP Service Provider at Bangalore International Airport, Bangalore

Reference may please be made to AERA Multi Year Tariff Order (MYTO) No. 19/2011-12 dated 26th July 2011 (date of issue : 25th October 2011) on the subject of Into Plane Service at Bangalore International Airport, Bangalore approving the ITP Service by IOSL at Bangalore under 'Light Touch Approach' and the tariff for the ITP service by IOSL. Subsequently AERA has also approved second year tariff for the year 2012-13 vide order no 25 / 2012-13 dated 29th October 2012 (date of issue : 22nd November 2012).

For the purpose of determining the Annual Tariff for 2013-14 to 2015-16, under the 'Light Touch Approach', we are required to submit Form B and Form 14 (b) as pointed out in Clause AI 8.2 of the AERA Guidelines dated 10th January 2011. As per the requirement, we are now attaching herewith Form B and Form 14(b) duly filled.

We request that approval may kindly be accorded to the following tariff for the year 2013-14 to 2015-16 (remaining part of 1st Control Period) which are in line with the user agreements we have entered into with the suppliers:

All figs. in Rs. per KL

Period	Fuelling of Aircraft	Defuelling Aircraft		Refuelling Defuelled Product into an aircraft	
		Within 6 hrs.	Beyond 6 hrs.	Within 6 hrs.	Beyond 6 hrs.
01.04.2013 to 31.05.2013	231.53	231.53	277.83	254.68	277.83
01.06.2013 to 31.03.2014	243.11	243.11	291.72	267.41	291.72
01.04.2014 to 31.05.2014	243.11	243.11	291.72	267.41	291.72
01.06.2014 to 31.03.2015	255.27	255.27	306.31	280.78	306.31
01.04.2015 to 31.05.2015	255.27	255.27	306.31	280.78	306.31
01.06.2015 to 31.03.2016	268.03	268.03	321.63	294.82	321.63

In view of the above submissions, we request you to kindly approve the Annual Tariff Proposal for the years 2013-14 to 2015-16 (remaining part of 1st Control Period) at the earliest.

Thanking you,
For Indian Oil Skytanking Ltd



(T.S. Dupare) 09/01/2013
Chief Executive Officer

Enclosures : a/a

CC : Mr Girish Nair, AVP- Head Airline Marketing and Aviation Contracts, BIAL, Bangalore

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA

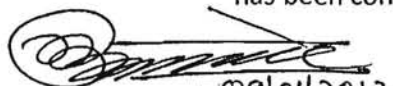
AT NEW DELHI


SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF FOR AND ON BEHALF OF

M/s. Indian Oil Skytanking Ltd.
Fuel Farm Facility
Bangalore International Airport,
Devanahalli
Bangalore 560 300

We, T.S. Dupare and D. Ganesh, aged 52 and 50 years respectively, resident of India acting in our official capacity as Chief Executive Officer (CEO) and Chief Financial Officer and Company Secretary (CFO & CS) in M/s. IndianOil Skytanking Limited having its registered office at Fuel Farm Facility, Bangalore International Airport, Devanahalli, Bangalore 560 300 do hereby state and affirm as under that:

1. That we are duly authorized to act for and on behalf of M/s IndianOil Skytanking Limited in the matter of making this submission before the Airports Economic Regulatory Authority of India, New Delhi ('the Authority');
2. We are competent to make this submission before the Authority;
3. We are making this submission in our official capacity and the facts stated herein are based on official records;
4. The contents of the Annual Tariff Proposal submission which include inter alia
 - (i) ~~Estimated Maximum Allowed Yield per Unit and the proposed detailed break-up of Tariff(s) (in context to Estimated Maximum Allowed Yield per Unit where determined by the Authority) where the Authority has specified a price cap approach for the duration of the Control Period, pursuant to Clause 3.2;~~
OR
Proposed detailed breakup of Tariff based on Clause 11.2 where the Authority has specified a light touch approach for the duration of the Control Period pursuant to Clause 3.2 (strike out whichever is not applicable); and
 - (ii) Justifications are correct and true to my knowledge and belief and nothing material has been concealed there from.


(T.S. Dupare) 09/01/2013
CEO


(D. Ganesh) 9/1/13
CFO & CS

Place: Bangalore
Date: 09/01/2013

IndianOil Skytanking Limited
Bangalore - Into Plane Services

Form F14 (b): Annual Tariff Proposal for Tariff Year - Format for providing information on Tariff(s) (ref: Section A1.8 of Appendix I)				
Tariff Heading	Conditions of Tariff	Applicable Discount/Surcharge	Estimated units	Estimated Revenues-Rs.
April to March				
Tariff -Aviation Fuel-2013-14 : For 01.04.2013 to 31.05.2013	Tariff per kilo litre (Rs 231.53 per KL)*	-	80,100.00	1,85,45,553
Tariff -Aviation Fuel-2013-14 : For 01.06.2013 to 31.03.2014	Tariff per kilo litre (Rs 243.11 per KL)*	-	290089.00	7,05,23,537
Total			3,70,189.00	8,90,69,090

* Approval requested for Tariff per KL i.e. Rs 231.53 per KL for the period 01.04.2013 to 31.05.2013 and Rs 243.11 per KL for the period 01.06.2013 to 31.03.2014 in line with the user agreements

Tariff Heading	Conditions of Tariff	Applicable Discount/Surcharge	Estimated units	Estimated Revenues-Rs.
April to March				
Tariff -Aviation Fuel-2014-15 : For 01.04.2014 to 31.05.2014	Tariff per kilo litre (Rs 243.11 per KL)**	-	62,932.00	1,52,99,399
Tariff -Aviation Fuel-2014-15 : For 01.06.2014 to 31.03.2015	Tariff per kilo litre (Rs 255.27 per KL)**	-	2,95,891.00	7,55,32,096
Total			3,58,823.00	9,08,31,494

** Approval requested for Tariff per KL i.e. Rs 243.11 per KL for the period 01.04.2014 to 31.05.2014 and Rs 255.27 per KL for the period 01.06.2014 to 31.03.2015 in line with the user agreements

Tariff Heading	Conditions of Tariff	Applicable Discount/Surcharge	Estimated units	Estimated Revenues-Rs.
April to March				
Tariff -Aviation Fuel-2015-16 : For 01.04.2015 to 31.05.2015	Tariff per kilo litre (Rs255.27 per KL)***	-	64,191.00	1,63,86,037
Tariff -Aviation Fuel-2015-16 : For 01.06.2015 to 31.03.2016	Tariff per kilo litre (Rs 268.03 per KL)***	-	3,01,809.00	8,08,93,866
Total			3,66,000.00	9,72,79,903

*** Approval requested for Tariff per KL i.e. Rs 255.27 per KL for the period 01.04.2015 to 31.05.2015 and Rs 268.03 per KL for the period 01.06.2015 to 31.03.2016 in line with the user agreements

(Signature)
(T. S. DURE) 09/11/2013
CEO
IOSL

(Signature) 9/11/13
(A. GANESH)
CFO & CS
IOSL