

भारत स्टार्स सर्विसेज (दिल्ली)
प्राइवेट लिमिटेड



BHARAT STARS SERVICES (DELHI)
PRIVATE LIMITED

HO.BSSDPL.AERA

01.02.2013

To

Secretary
Airport Economic Regulatory Authority of India
AERA Building, Administrative Complex,
Safdarjung Airport, New Delhi-110003

Kind Attn: Mr. C.V.Deepak

Dear Sir,

**Subject: In the matter of economic regulation – Service Provided for Cargo Facility,
Ground Handling and Supply of Fuel to the Aircraft – Into-Plane Service Fee at IC
Airport**

This is reference to your Multi Year Tariff Order (MYTO) no 02/2011-12 dated 30.05.2011 wherein the authority adopted 'light Touch approach' for the first control period w.e.f. 01.04.2011 and your Order No. 07/2012-13 dated 12th June ,2012 for the approval for ITP service fee for 2nd tariff year ending 31.03.2013.

We herewith enclose "Annual Tariff Proposals (ATP)" for the financial year 2013-14, FY14-15 and FY15-16 for the 3rd, 4th and 5th tariff year of first control period as required under 'light touch approach' as mentioned in clause AI 8.2 of AERA guidelines dated 10th January 2011.

The following forms are attached herewith

- I. Form 14B of Annual Tariff Proposal for FY13-14, FY14-15 and FY15-16
- II. Form B – Submission of the ATP

We are requesting you to approve the rates mentioned below for the year 2013-14, 2014-15 and 2015-16.

ITP Fee in Rs. /Kilo Litres as per DIAL					
PERIOD	Fuelling Aircraft	Defueling Aircraft		Refueling of Defueled product	
		Within 6 hours	Beyond 6 hours	Within 6 hours	Beyond 6 hours
01.04.13 to 31.03.14	172.48	172.48	259.31	215.32	259.31
01.04.14 to 31.03.15	181.10	181.10	272.28	226.09	272.28
01.04.15 to 31.03.16	190.16	190.16	285.89	237.39	285.89

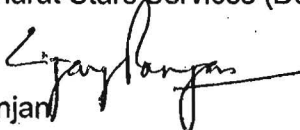
The above increase of 5% is in line with prevailing concession agreement with airport operator at Delhi.

This submission includes extract of relevant agreements, written communication with supplier, airport operator and other business details are confidential in nature. It is requested that the same is not to put in public domain to ensure that our business interests are protected & confidentiality is maintained.

Thanking you & assuring of our best co-operation at all times.

Yours faithfully

For Bharat Stars Services (Delhi) Private Limited


V. Ranjan
Chief Executive Officer

Encl.: As above.

Form B

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA
AT NEW DELHI

SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF AND ON
BEHALF OF:

M/S BHARAT STARS SERVICES (DELHI) PRIVATE LIMITED

I, Vijay Ranjan, aged 50 resident of D1702, BPCL Housing Complex, Sector 56, Noida 201301 acting in my official capacity as Chief Executive Officer in *M/s Bharat Stars Services (Delhi) Private Limited* having its registered office at BPCL Aviation Fuelling Station, Indira Gandhi International Airport Terminal II, New Delhi-110061 do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of *M/s Bharat Stars Services (Delhi) Private Limited* in the matter of making this submission before the Airports Economic Regulatory Authority of India, New Delhi ('the Authority');
2. I am competent to make this submission before the Authority;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The contents of the Annual Tariff Proposal submission which include inter alia
(i) ~~Estimated Maximum Allowed Yield per Unit and the proposed detailed break-up of Tariff(s) (in context to Estimated Maximum Allowed Yield per Unit where determined by the Authority) where the Authority has specified a price cap approach for the duration of the Control Period, pursuant to Clause 3.2;~~

OR

Proposed detailed break-up of Tariff(s) based on Clause 11.2 where the Authority has specified a light touch approach for the duration of the Control Period, pursuant to Clause 3.2, and

(ii) Justifications are correct and true to my knowledge and belief and nothing material has been concealed there from.


V. Ranjan
(Chief Executive Officer)

Place DELHI
Date: 01/02/13

Form 14(b): Annual Tariff Proposal for Tariff Year 2013-14

BSSDPL- Delhi Airport

Tariff heading	Conditions of Tariff	Applicable Discount/Surcharge	Estimated Units	Estimated Revenues inRs.
	e.g. Tariff per KL of Refuelling	e.g. Discount if paid within 15 days	e.g. Through put in KL	Tariff * Estimated Units
Tariff 1	172.48	Nil	576000	9,93,48,480
Tariff 2	NA			
Tariff 3	NA			
Total				

Note:

1. approval is requested for tariff per KL based on 5% annual escalation in line with prevailing agreements with airport operator
2. Tariff for defuelling and refuelling of defuelled product are already indicated in our covering letter based on 5% annual escalation in line with prevailing agreements. The volume/throughput for such is insignificant compared to normal fuelling throughput and hence not mentioned above.

Sharma
(ADVTFA)

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Form 14(b): Annual Tariff Proposal for Tariff Year 2014-15

BSSDPL- Delhi Airport

Tariff heading	Conditions of Tariff	Applicable Discount/Surcharge	Estimated Units	Estimated Revenues inRs.
	e.g. Tariff per KL of Refuelling	e.g. Discount if paid within 15 days	e.g. Through put in KL	Tariff * Estimated Units
Tariff 1	181.10	Nil	604800	10,95,29,280
Tariff 2	NA			
Tariff 3	NA			
Total				

Note:

1. approval is requested for tariff per KL based on 5% annual escalation in line with prevailing agreements with airport operator

2. Tariff for defuelling and refuelling of defuelled product are already indicated in our covering letter based on 5% annual escalation in line with prevailing agreements. The volume/throughput for such is insignificant compared to normal fuelling throughput and hence not mentioned above.

Shikha
(ADUTTA)

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Form 14(b): Annual Tariff Proposal for Tariff Year 2015-16

BSSDPL- Delhi Airport

Tariff heading	Conditions of Tariff	Applicable Discount/Surcharge	Estimated Units	Estimated Revenues inRs.
	e.g. Tariff per KL of Refuelling	e.g. Discount if paid within 15 days	e.g. Through put in KL	Tariff * Estimated Units
Tariff 1	190.16	Nil	635040	12,07,59,206
Tariff 2	NA			
Tariff 3	NA			
Total				

Note:

1. approval is requested for tariff of per KL based on 5% annual escalation in line with prevailing agreements with airport operator
2. Tariff for defuelling and refuelling of defuelled product are already indicated in our covering letter based on 5% annual escalation in line with prevailing agreements. The volume/throughput for such is insignificant compared to normal fuelling throughput and hence not mentioned above.

(Signature)
(ADUTTA)

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भारत स्टार्स सर्विसेज (दिल्ली)
प्राइवेट लिमिटेड



BHARAT STARS SERVICES (DELHI)
PRIVATE LIMITED

BSSDPL/HO/ITP/12-13

30.01.2013

To
GM Aviation & Head SBU
Hindustan Petroleum Corporation Ltd.
Hindustan Bhavan, 8 Shoorji Vallabhdas Marg, Mumbai-400001

Dear Sir,

Sub: Into-plane Services Fees at Delhi International Airport.

The current ITP service fee for FY 2012-13 as approved by Airports Economic Regulatory Authority (AERA) is as under.

PERIOD	ITP Fee in Rs. /Kilo Litres as per DIAL- Approved by AERA				2012-13	
	Fuelling Aircraft	Defueling Aircraft		Refueling of Defueled product		
		Within 6 hours	Beyond 6 hours	Within 6 hours	Beyond 6 hours	
	164.27	164.27	246.96	205.07	246.96	

We wish to inform that our Annual Tariff Plans for the financial years 2013-14, 2014-15 and 2015-16 for the 3rd, 4th and 5th tariff year of first control period of Multi Year Tariff under 'light touch approach are being submitted to AERA for their approval in line with AERA guidelines for Multi Year Tariff as listed below.

PERIOD	ITP Fee in Rs. /Kilo Litres as per DIAL				
	Fuelling Aircraft	Defueling Aircraft		Refueling of Defueled product	
		Within 6 hours	Beyond 6 hours	Within 6 hours	Beyond 6 hours
01.04.13 to 31.03.14	172.48	172.48	259.31	215.32	259.31
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01.04.15 to 31.03.16	190.16	190.16	285.89	237.39	285.89

The above increase of 5% is in line with prevailing concession agreement with airport operator at Delhi. The invoices pertaining to ITP services at Delhi Airport for FY 2013-14 onwards will be raised accordingly as per AERA approval.

Thanking you & assuring of our best cooperation at all times.

Yours faithfully,
For Bharat Stars Services (Delhi) Pvt. Ltd.


V. RANJAN
Chief Executive Officer

कॉर्पोरेट ऑफिस : 1 मजिल, प्लॉट ए-5 एवं 6, सेक्टर-1, नोएडा - 201 301, भारत फोन : +91 120 2474415/4153 फैक्स : +91 120 2474493
Corporate Office : 1st Floor, Plot A-5 & 6, Sector-1, Noida - 201 301, India Phone: +91 120 2474415/4153 Fax: +91 120 2474493

रजिस्टर्ड ऑफिस : बी पी सी एल एविएशन फ्यूलिंग स्टेशन, इंदिरा गाँधी इन्टरनेशनल एयरपोर्ट टर्मिनल II, न्यू दिल्ली - 110061
Registered Office : BPCL Aviation Fuelling Stn., Indra Gandhi International Airport Terminal II, New Delhi - 110061
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