

IndianOil Skytanking Annexure - I

ISO 9001:2008, ISO 14001:2004 Certified

AV/TSD/DIAL - ITP
1st March 2012

The Secretary
Airports Economic Regulatory Authority of India
AERA Building, Administrative Complex
Safdurjang Airport
New Delhi 110 003

AGM (ABS) / AGM (R)
Peelesh
By Email recd.
- hard copy recd now.
19/3/12

"Without Prejudice"

Dear Sir,

Subject: Submission of proposal for determination of Annual Tariff for Into Plane Service Fee by Indian Oil Skytanking Ltd. for the year 2012-13- ITP Service Provider at IGI Airport, New Delhi

Reference may please be made to our letter of even reference dated February 28, 2012 on the subject of Into Plane Service at IGI Airport, New Delhi vide which we had submitted our Proposal to you for determination of Annual Tariff for 2012-13 for Into Plan Service at IGI Airport, New Delhi.

The Into Plan Service provided by IOSL at IGI Airport, New Delhi meets the criteria of being both **competitive & material** and there is also availability of Reasonable User agreements, as per the AERA Guidelines of 10th January 2011.

For the purpose of determining the Annual Tariff for 2012-13 under the 'Light Touch Approach', we are required to submit Form B and Form 14 (b) as pointed out in Clause AI 8.2 of the AERA Guidelines dated 10th January 2011. As per the requirement, we are now attaching herewith Form B and Form 14(b) duly filled.

We request that approval may kindly be accorded to the following tariff for the year 2012-13 which are in line with the user agreements we have entered into with the suppliers:

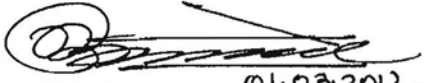
All figs. in Rs. per KL

Period	Fuelling of Aircraft	Defuelling Aircraft		Refuelling Defuelled Product into an aircraft	
		Within 6 hrs.	Beyond 6 hrs.	Within 6 hrs.	Beyond 6 hrs.
01.04.2012 to 31.03.2013	164.27	164.27	246.96	205.07	246.96

Ⓢ

In view of the above the submissions, we request you to kindly approve the Annual Tariff Proposal for the year 2012-13 at the earliest.

Thanking you,
For Indian Oil Skytanking Ltd



(T.S. Dupare) 01.03.2012
Chief Executive Officer

Form B: (ref. Section A1.8 of Appendix I)

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA

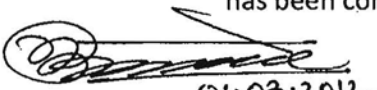
AT NEW DELHI

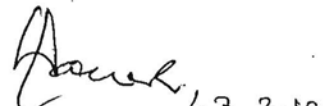
SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF FOR AND ON BEHALF OF

M/s. Indian Oil Skytanking Ltd.
 Fuel Farm Facility
 Bangalore International Airport,
 Devanahalli
 Bangalore 560 300

We, T.S. Dupare and D. Ganesh, aged 51 and 49 years respectively, resident of India acting in our official capacity as Chief Executive Officer (CEO) and Chief Financial Officer and Company Secretary (CFO & CS) in M/s. IndianOil Skytanking Limited having its registered office at Fuel Farm Facility, Bangalore International Airport, Devanahalli, Bangalore 560 300 do hereby state and affirm as under that:

1. That we are duly authorized to act for and on behalf of M/s IndianOil Skytanking Limited in the matter of making this submission before the Airports Economic Regulatory Authority of India, New Delhi ('the Authority');
2. We are competent to make this submission before the Authority;
3. We are making this submission in our official capacity and the facts stated herein are based on official records;
4. The contents of the Annual Tariff Proposal submission which include inter alia
 - (i) ~~Estimated Maximum Allowed Yield per Unit and the proposed detailed break-up of Tariff(s) (in context to Estimated Maximum Allowed Yield per Unit where determined by the Authority) where the Authority has specified a price cap approach for the duration of the Control Period, pursuant to Clause 3.2;~~
 OR
 Proposed detailed breakup of Tariff based on Clause 11.2 where the Authority has specified a light touch approach for the duration of the Control Period pursuant to Clause 3.2 (strike out whichever is not applicable); and
 - (ii) Justifications are correct and true to my knowledge and belief and nothing material has been concealed there from.


 (T.S. Dupare) 01.03.2012
 CEO
 Place: Bangalore
 Date:01/03/2012


 (D. Ganesh) 1.3.2012
 CFO & CS

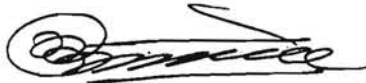
IndianOil Skytanking Limited
Delhi- Into Plane Services


Form F14 (b): Annual Tariff Proposal for Tariff Year t - Format for providing information on Tariff(s) (ref: Section A1.8 of Appendix I)				
Tariff Heading	Conditions of Tariff	Applicable Discount/Surcharge	Estimated units	Estimated Revenues-Rs.
<i>April to March</i>				
<i>Tariff -Aviation Fuel-2011-12</i>	Tariff per kilo litre (Rs 156.45 per KL)		9,39,534.75	14,69,90,212
<i>Tariff -Aviation Fuel-2012-13</i>	Tariff per kilo litre (Rs 164.27 per KL)**		9,48,930.10	15,58,80,748
<i>Tariff 3</i>				
...				
Total			18,88,464.85	30,28,70,960

* The Service Provider must demonstrate that the Tariff(s) as proposed will ultimately result in a revenue equal to or less than ARR or EMAY, as the case may be

Fields in italics are indicative only

** Approval requested for Tariff per KL i.e. Rs 164.27 per KL for 2012-13 in line with the user agreements


01.03.2012


1.3.2012