

CAMBATA AVIATION PVT. LTD.

Corp. Off.: T9 & 9A, 3rd Floor, Vasant Square Mall, Vasant Kunj, New Delhi-110070 Phone: +91-11-40000260-264

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA

AT NEW DELHI

SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF FOR AND ON BEHALF OF:

IM/S. CAMBATA AVIATION PRIVATE LTD- MUMBAI BRANCH

I P. Bharani Kumar aged 46 years resident of Delhi- India acting in my official capacity as Chief Financial Officer in M/s. Cambata Aviation Private Ltd having its registered office at T 9/9A, Vasant Square Mall, Vasant Kunj, New Delhi-110 070 do hereby state and affirm as under that:

- 1. That I am duly authorized to act for and on behalf of M/s. Cambata Aviation Private Ltd in the matter of making this submission before the Airports Economic regulatory Authority of India, New Delhi ('the Authority');
- 2. I am competent to make this submission before the Authority;
- 3. I am making this submission in my official capacity and the facts stated herein are based on official records;
- 4. The contents of this submission which include inter alia
 - (I) Estimated Maximum Allowed Yield per unit and the proposed detailed breakup of Tariff(s) (in context to Estimated Maximum Allowed Yield per unit where determined by the Authority) where the Authority has specified a price cap approach for the duration of the Control Period, pursuant to clause 3.2:

OR

Proposed detailed break-up of Tariffs(s) based on clause 11.2 where the Authority has specified a light touch approach for the duration of the Control Period, pursuant to Clause 3.2 and

(II) Justifications are correct and true to my knowledge and belief and nothing

material has been concealed there from.

P. Bharani Kumar

Chief Financial Officer.

Place: New Delhi

Date: 29th March 2013

CAMBATA AVIATION PVT LTD

MUMBA

GROUND HANDLING OPERATIONS

		oposal for Tariff Year-3 (2013) Per Turnaround		
Aircraft Type		Discount/Surcharge		
	(IN USD)	(IN INR)	_	
	Maximum	Maximum		
A-300-600	2600	140,400	NIL	
A-310	2200	118,800	NIL	
A-320	1350	72,900	NIL	
A-321	1350	72,900	NIL	
A-330	2200	118,800	NIL _	
A-340	2600	140,400	NIL	
B-737	1360	73,440	NIL	
B-747	2600	140,400	NIL	
B-747-200	2600	140,400	NIL	
B-747SP	2600	140,400	NIL	
B-767	2230	120,420	NIL	
B-777	2600	140,400	NIL	
B747-F	2600	140,400	NIL	
A-310-F	2300	124,200	NIL	
MD11-F	2600	140,400	NIL	
A300-600	2300	124,200	NIL	
A767 - F	2300	124,200	NIL	
B777-200 F	2250	121,500	NIL	

Notes:

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^{1.} Please note that as per the agreement signed with all airlines our tariffs are quoted in USD and for ATP purposes the same have been converted to INR at the averate rate of 1USD= INR 54

^{2.} Our tariffs given above are inclusive of royalties payable to Airport Operators.

CAMBATA AVIATION PVT LTD

MUMBAI

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Form F14 (b)	Annual Tariff Propos	al for Tariff Year- 3(2013-14)			7
REGULATED S	SERVICES- CARGO	DOCUMENTATION			
Aircraft Type	Cargo Documentation (per Flight Turnaround or Per Kg)		Cargo Unitizing (per Flig	Cargo Unitizing (per Flight Turnaround or Per Kg)	
	In USD	In iNR	In USD	In INR	Per MAWB- Rs. 1200
B777	500	27,000 OR 3.30 Per Kg	350	18,900 OR 2.75 Per Kg	Per HAWB- Rs. 750
B747	350	18,9	00	Rs 2.75 per Kg	
A330/320	350	18,900 OR 3.30 Per Kg	-	Rs 2.75 per Kg	` '
B737	300	16,2	00	Rs 2.75 per Kg	
A310	500	27,0	0.05 cents	Rs 2.75 per Kg	
MDII	500	27,0	00	Rs 2.75 per Kg	
A300-600	500	27,0	0.05 cents	Rs 2.75 per Kg	1
B767	350	18,9	350	18,900 OR 2.75 Per Kg	
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Notes:

- 1. Please note that as per the agreement signed with airlines our tariffs are quoted in USD OR Per Kg basis and for ATP purposes the same have been converted at the average rate of 1 USD=INR 54
- 2. Our tariffs given above are inclusive of royalties payable to Airport Operators.

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