



February 6, 2014

To;  
Capt. Kapil Chaudhary, Secretary  
Airports Economic Regulatory Authority of India  
AERA Building, Administrative Complex,  
Safdarjung Airprt, New Delhi – 110003

Sub: Submission of ATP for the fourth tariff year of the first control period.

Dear Madam;

Enclosed please find herewith the Annual Tariff Proposal for the financial year 2014-15 in required form 14(b), being the fourth tariff year of the first control period effective from April 01, 2011.

We request you to publish in public domain only ceiling rate for international and domestic price list because all other information are very sensitive to our business and competitiveness. We appreciate and thank you for your understanding on the subject.

Declaration in Form "B" is also enclosed herewith, do let us know if you need any further information or clarification this.

Yours Truly  
For CelebinAS Airport Services India Pvt. Ltd

*[Signature]*  
CEM SENSOZ  
Chief Executive Officer  
Encl: As Above



1141/ASD-D  
11/02/2014

2  
10/2/2014

ASD-II

AMC (AT&S)

12  
10/2/14

285/H/2014  
10/2/14

## Form B

(ref: Section A1.8 of Appendix I)

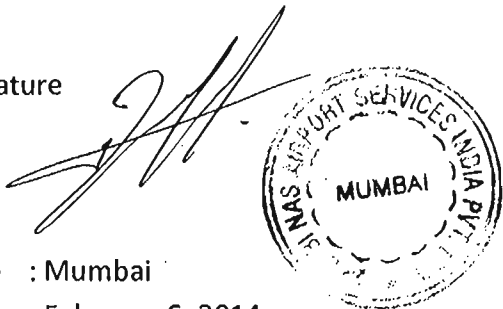
### BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA AT NEW DELHI

SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF FOR AND ON BEHALF OF:  
M/s Celebinas Airport Services India Private Limited, E8 – 3016, Level 3, New T2, Chhatrapati  
Shivaji International Airport, Andheri (East), Mumbai - 400099

I, Cem Sensoz, aged 43 years resident of Turkey acting in my official capacity as Chief Executive  
Officer in M/s Celebinas Airport Services India Private Limited having its registered office at E8  
– 3016, Level 3, New T2, Chhatrapati Shivaji International Airport, Andheri (East), Mumbai -  
400099 do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of M/s Celebinas Airport Services  
India Private Limited in the matter of making this submission before the Airports  
Economic Regulation Authority of India, New Delhi ('AERA');
2. I am competent to make this submission before AERA;
3. I am making this submission in my official capacity and the facts stated herein are based  
on official records;
4. The contents of the Annual Tariff Proposal submission which include (i) Estimated  
Maximum Allowed Yield per passenger (where determined by the Authority); (ii)  
Proposed detailed break-up of Tariff(s) (in context to Estimated Maximum Allowed Yield  
per passenger where determined by the Authority); and (iii) Justifications, are correct  
and true to my knowledge and belief and nothing material has been concealed there  
from.

Signature



Place : Mumbai

Date : February 6, 2014

April 25, 2014

*DEM (ARBS)*

To;

**Mr. C. V. Deepak, OSD - II**

Airports Economic Regulatory Authority of India  
AERA Building, Administrative Complex,  
Safdarjung Airprt, New Delhi – 110003

*AD*  
*28/4/14*

**Sub** : Clarification on the ATP for the FY1415.

**Ref** : Our letter dated February 6, 2014

**Dear Madam;**

This is with reference to the telephonic discussion our CFO (Mr. Laxman K Prasad) had with your official Mr. A B Saxena, hereby we would like to clarify the following items.

**1. Tariff for Aircraft type C(S) (Refer Annexure – I of ATP application dt 06.02.2014)**

We wish you to clarify that price increase under this category was missed out in the previous year ATP i.e. FY1314 due to oversight, hence we incorporated it this year ATP with price increase as we have done for all other items in FY1314. This increased tariff is in conformity with tariff set in Concession agreement signed M/s Mumbai International Airport Private Limited (MIAL). Also like to inform that currently we do not have any customer operating under this category.

**2. Inclusion of new category in cleaning rate for Corporate Aviation (Refer Annexure – II of ATP application dt 06.02.2014)**

Some of our Corporate Aviation customer takes our additional cleaning service such as deep Cleaning, Carpet Shampoo and Steel Polish on occasional basis (total 2 to 3 services in a month to all customers). Since it was a very less quantum of service, hence we had missed out to include the same in our previous year ATP now we would like include it in tariff list. Enclosing herewith sample users' contract related to these services.

**3. Inclusion of Cargo Handling Rates (Refer Annexure – III of ATP application dt 06.02.2014)**

We have signed concession agreement with MIAL on 24<sup>th</sup> December 2013 to provide Cargo Handling Services only to few customers (currently two) and the agreement with customer was also signed in mid of FY1314, hence the tariff for these service has been included in the FY1415.

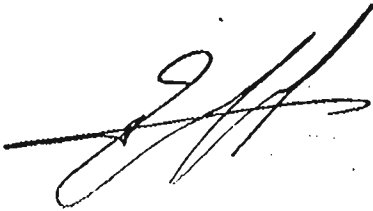
Enclosed please find herewith a copy concession agreement and users' contracts.

You are requested to kindly treat all contract/ agreement copy as strict confidential not made available in public domain.

Hope the above clarification suffice the requirement, we therefore request you to kindly process our ATP application for the FY1415.

Yours Truly'

For **CelebiNAS Airport Services India Pvt. Ltd**



**CEM SENSOZ**

Chief Executive Officer

Encl: As Above