

31 March, 2015

To;  
**Mr. Ajok Shekhar, Secretary**  
Airports Economic Regulatory Authority of India  
AERA Building, Administrative Complex,  
Safdarjung Airport, New Delhi - 110003

Sub: Submission of ATP for the fifth tariff year of the first control period.

Dear Sir;

*to be filed*  
Enclosed please find herewith the Annual Tariff Proposal for the financial year 2015-16, being the fourth tariff year of the first control period effective from April 01, 2011.

*Sw*  
Declaration in Form "B" is also enclosed herewith, do let us know if you need any further information or clarification on this.

Yours Truly

For CelebiNAS Airport Services India Pvt. Ltd

  
CEM SENSOZ  
Chief Executive Officer  
Encl: As Above



Corp. & Regd. Off.: E8 - 3016, Level 3, New T2, Chhatrapati Shivaji International Airport, Andheri (East),  
Mumbai - 400 099. Tel.: +91-22-6685 9377 Fax: +91-22-6685 9388 www.celebinas.in  
CIN - U63033MH2008FTC188882

## Form B

(ref: Section A1.8 of Appendix I)

### BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA AT NEW DELHI

SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF FOR AND ON BEHALF OF:  
M/s Celebinas Airport Services India Private Limited, E8 – 3016, Level 3, New T2, Chhatrapati Shivaji International Airport, Andheri (East), Mumbai - 400099

I, Cem.Sensoz, aged 44 years resident of Turkey acting in my official capacity as Chief Executive Officer in M/s Celebinas Airport Services India Private Limited having its registered office at E8 – 3016, Level 3, New T2, Chhatrapati Shivaji International Airport, Andheri (East), Mumbai - 400099 do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of M/s Celebinas Airport Services India Private Limited in the matter of making this submission before the Airports Economic Regulation Authority of India, New Delhi ('AERA');
2. I am competent to make this submission before AERA;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The contents of the Annual Tariff Proposal submission which include (i) Estimated Maximum Allowed Yield per passenger (where determined by the Authority); (ii) Proposed detailed break-up of Tariff(s) (in context to Estimated Maximum Allowed Yield per passenger where determined by the Authority); and (iii) Justifications, are correct and true to my knowledge and belief and nothing material has been concealed there from.

Signature



Place : Mumbai

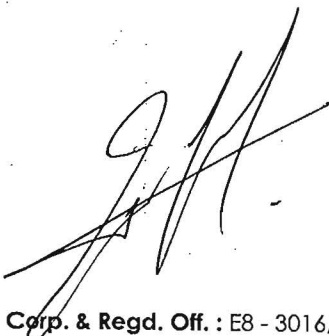

Date : 30 March, 2015

### Annexure - I Price List for International & Domestic

Aircraft Type/ Category (ICAO code types)	Tariff Heading	Conditions of Tariff INR (Ceiling Price) *
<b>International - Passenger aircraft</b>		
C (S)	Comprehensive	64,010
	Ramp	48,010
C	Comprehensive	106,760
	Ramp	79,900
D	Comprehensive	175,340
	Ramp	140,590
E	Comprehensive	206,080
	Ramp	165,390
F	Comprehensive	288,040
	Ramp	225,170
<b>International - Freighter aircraft</b>		
C	Ramp	88,010
D	Ramp	154,530
E	Ramp	181,970
F	Ramp	247,570
<b>Total - International (A)</b>		
<b>Domestic - Passenger aircraft</b>		
C (S)	Comprehensive	14,520
	Ramp	10,170
C	Comprehensive	12,340
	Ramp	8,690
D	Comprehensive	19,660
	Ramp	14,520
E	Comprehensive	65,380
	Ramp	43,550
F	Comprehensive	116,130
	Ramp	72,580
<b>Total - Domestic (B)</b>		
<b>Corporate Aviation (CA)</b>		
CA - Ground Handling (B)		Ref Annexure II
<b>Grand Total (A + B)</b>		

\* Ceiling rate as per concession agreement (CA) with Mumbai International Airport Pvt. Ltd dated 14 Nov, 2008 except the Prices for Corporate Aviation. The rate has been recalculated as per clause C of Annexure I of CA, which leads to increase by 14.3% i.e. difference in WPI index in December 2014 (179.8) as compare to December 2011 (157.3)

**Note:** The above price is excluding of Government taxes and duties such as Service Tax.

### Annexure - II Price List for Corporate Aviation\*

#### A. Handling Rates

Aircraft MTOW (Maximum take off weight)	Domestic Flights		International Flights			
	Mumbai Based Operators	Non Mumbai Based Operators	Indian Registered		Foreign Registered	
	INR	INR	USD	INR **	USD	INR **
0-5000	12,600	14,000	463	28,706	631	39,122
5001-10000	17,500	21,000	924	57,288	1,051	65,162
10001-20000	28,000	35,000	1,813	112,406	1,891	117,242
20001-30000	30,800	39,200	1,953	121,086	2,031	125,922
30001-40000	43,400	40,000	2,031	125,922	2,240	138,880
40001-50000	47,600	53,200	2,100	130,200	2,451	151,962
50001-70000	53,200	58,800	2,240	138,880	2,660	164,920
70001 and above	105,000	105,000	3,291	204,042	3,291	204,042

\*\* The rates have been converted into INR with estimated exchange rate of 1 USD = INR 62, however billing will be on USD or INR equivalent to USD at the rate applicable on the date of service.

#### B. Cleaning Rates (In INR)

Aircraft MTOW	Exterior	Interior	Deep	Carpet Shampoo	Steel Polish
0-5000	5,600	4,200	5,250	16,800	33,600
5001-10000	5,600	4,200	5,250	16,800	33,600
10001-20000	8,400	6,300	7,870	16,800	33,600
20001-30000	12,600	10,500	13,130	16,800	44,800
30001-40000	16,800	14,000	17,510	16,800	44,800
40001-50000	21,000	16,800	21,000	22,400	56,000
50001-70000	23,800	21,000	26,250	22,400	56,000
70001 and above	28,000	23,800	29,750	33,600	56,000

#### D. Transportation Rates (In INR)

Vehicle	Per Turnaround
Mercedes / Audi	14,000
Teana / Accord	7,000
Innova	4,200
13 Seater Bus	10,080
21 Seater Bus	14,000
Bolero	4,200
Scorpio	7,000

\* Prices has been increased by 12% after two years due to increase in labour and operational cost, please note that Consumer Price Index (CPI) has increased by 15.37 % during the same period (Dec' 12 - 125.6 vs Dec' 14 - 144.6).

Note : All the above mentioned prices are excluding government taxes & levies such as Service tax etc.



**Annexure - III Price List for Cargo Handling Services**

Services	Unit of billing	Rate in INR
Supervision & Documentation	Per kilo	0.78
Carting and Palletisation	Per kilo	4.25

**Note :** All the above mentioned prices are excluding government taxes & levies such as Service tax etc.