

2020/L/CHQ/MKT/001/AERA

10 January 2020

Ms. Geetha Sahu
AGM (Fin)
Airports Economic Regulatory Authority of India
New Delhi

[Signature]
Su.T.C.
13/01/2020

Sub: ATP submission for Bengaluru – Cargo Handling by Air India SATS Airport Services Private Limited.

Dear Madam,

With reference to our submission of Annual Tariff Proposal for Bengaluru Cargo, please find the proposal for your perusal.

Thank you for your kind understanding.

Yours Sincerely,

[Signature]

Kalpesh Kumar Singh
Assistant Vice President - Commercial
Air India SATS Airport Services Private Limited
E-mail: kalpesh.singh@aisats.in
Contact: (D) +91-22-4203 7016

236/AGM (F)
13.01.2020



भारतीय विमानपत्तन आर्थिक विनिर्मायक प्राधिकरण
सफदरजंग एयरपोर्ट, नई दिल्ली-110003

प्राप्त

आवृत्ति नं० 15718
तारीख 13/01/2020

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**SUBMISSION OF ANNUAL TARIFF PLAN
TO
AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA
BY
M/S AIR INDIA SATS AIRPORT SERVICES PRIVATE LIMITED**

**FOR
CARGO HANDLING
AT
KEMPEGOWDA INTERNATIONAL AIRPORT, BENGALURU
DATED: 10 JANUARY 2020**

AIR INDIA SATS AIRPORT SERVICES PRIVATE LIMITED

Corporate Office Address: B-1101 & 1102, Lotus Corporate Park, Goregaon (E), Mumbai – 400063



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**BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA
AT NEW DELHI**

**SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF FOR AND ON BEHALF
OF:**

M/S AIR INDIA SATS AIRPORT SERVICES PRIVATE LIMITED

I, Sanjay Gupta, aged 42 years resident of Republic of India acting in my official capacity as Chief Financial Officer in M/S Air India SATS Airport Services Private Limited having its registered office at Airlines House, 113 Guru Rakabganj Road, New Delhi 110001 do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of M/S Air India SATS Airport Services Private Limited in the matter of making this submission before the Airports Economic Regulatory Authority of India, New Delhi ('the Authority')
2. I am competent to make this submission before the Authority;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The contents of this submission which include inter alia
 - (i) Proposed detailed break-up of Tariff(s) based in clause 1.2 where the Authority has specified a light touch approach for the duration of the Control Period, pursuant to Clause 3.2; and
 - (ii) Justifications are correct and true to my knowledge and belief and nothing material has been concealed there from.

Sanjay Gupta
Chief Financial Officer

Place: Mumbai
Date: 10 January 2020



AISATS Cargo Handling Services (Bengaluru)

Form F14 (b) - Annual Tariff Proposal for Tariff Year FY1920

MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR INTERNATIONAL CARGO

S. No.	LIST OF CHARGES	FY 2019-20	
		MINIMUM RATE in INR	RATE PER KG in INR
A) INTERNATIONAL CARGO			
EXPORT CARGO			
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP] - (per Shipping Bill)		
a)	General cargo	125	1.05
b)	Special cargo (AVI)	250	1.60
c)	DGR/VAL cargo	250	2.75
d)	Perishable cargo in Coolport Facility (PER/PIL/PEF etc.)	250	3.025
2	DEMURRAGE / STORAGE CHARGE (rate per kg per day)		
a)	General cargo	136.5	0.85
b)	Special cargo (AVI)	262.5	1.60
c)	PER/DGR/VAL cargo	262.5	2.75
3	COURIER HANDLING CHARGE	150	1.60
4	PACKING/REPACKING/STRAPPING CHARGE	5.00 per Carton/Bag	
5	RETURN CARGO CHARGE	500.00 per AWB	
6	AIR WAYBILL AMENDMENT CHARGE	100.00 per AWB	
7	WEIGHT / VOLUME MIS-DECLARATION CHARGE		
a)	2-5% variation	2 times applicable TSP charge	
b)	More than 5% variation	5 times applicable TSP charge	
8	OVERTIME CHARGE (beyond customs working hours)	50.00 per Shipping Bill	
	VAL cargo	1000.00 per AWB	
IMPORT CARGO			
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP] - (per Bill of Entry)		
a)	General cargo/Unaccompanied Baggage	125	5.4
b)	Special cargo (AVI)	250	10.8
c)	PER/DGR/VAL cargo	250	10.8
2	DEMURRAGE / STORAGE CHARGE (rate per kg per 24 hours)		
A	General cargo		
i)	Flight Actual Time of Arrival (ATA) plus 48 hours	No charge	No charge
ii)	Cargo cleared between 48 hours and 96 hours	336	1.65
iii)	Cargo cleared between 96 hours and 720 hours	336	3.09
iv)	Cargo cleared after 720 hours	336	4.63
b	Special cargo (AVI)		
i)	Flight Actual Time of Arrival (ATA) plus 48 hours	No charge	No charge
ii)	Cargo cleared between 48 hours and 96 hours	625	3.09
iii)	Cargo cleared between 96 hours and 720 hours	625	6.17
iv)	Cargo cleared after 720 hours	625	9.26
c	PER/DGR/VAL cargo		
i)	Flight Actual Time of Arrival (ATA) plus 48 hours	No charge	No charge
ii)	Cargo cleared between 48 hours and 96 hours	1275	6.17
iii)	Cargo cleared between 96 hours and 720 hours	1275	12.4
iv)	Cargo cleared after 720 hours	1275	18.58
4	COURIER HANDLING CHARGE	200	6.06

5	AIR WAYBILL AMENDMENT CHARGE	100 per AWB	
6	TRANSHIPMENT CHARGE		
a	General cargo	125	1.98
b	PER/DGR/VAL/AVI cargo	235	1.98
	Documentation Charges	100.00 per AWB	
7	OVERTIME CHARGE (beyond customs working hours)		
a	General cargo	200.00 Per Bill Of Entry	
b	VAL cargo	1000.00 per AWB	
8	PACKING/REPACKING/STRAPPING CHARGE	5.00 per carton	

Note:

1. Consignments of Human Remains, Coffins and Unaccompanied Baggage of the deceased and Human Eyes will be exempt from the purview of TSP charges and Demurrage Charges.
2. TSP charges applicable to Newspaper TV reel consignments shall be at 50% of applicable charges.
3. TSP charges are inclusive of forklift used for loading/offloading the cargo to/from the truck and putting cargo on customs area for examination
4. Charges will be levied on the Gross Weight or Chargeable Weight whichever is higher. Wherever there is a mis-declaration of Gross Weight or Chargeable Weight on the AWB, the Actual Gross Weight or the Actual Chargeable Weight will be used for the charges whichever is higher.

5. Demurrages

Export Cargo – Refer to MoCA order No. AV-16011 dated 02.12.2016. Free period for export cargo shall be 12 Hrs from offloading of cargo in the terminal or as decided by Govt. of India from time to time.

Import Cargo - Free period shall be 48 Hrs from segregation time or as decided by Govt. of India from time to time.

If the clearance is done on 3rd and 4th day from Flight Segregation Time then the charges are as per 2(A), (B) & (C) per kg per day If the clearance is done after the 4th day of the Flight Segregation Time, the demurrage will be calculated cumulatively as under.

- a) Day of Flight Segregation Time - 4th day Slab 1
- b) 5th day - 29 days- (both days inclusive) Slab 1 & Slab 2
- c) Beyond 29 days Slab 3

6. All billing will be rounded off to INR 5/- as per IATA TACT rules.
7. Special cargo (AVI) consists of live animals and day old chicks.
8. VAL Cargo includes gold bullion, currency notes, shares, share coupons, traveler's cheque, diamonds (including diamonds for industrial use) diamond jewelry, watches of silver, gold, platinum and all items of value USD 1000 / KG and above.
9. For Consolidation on Transshipment Cargo - TSP charges will be levied to all types of Cargo, in addition to Transshipment Charges mentioned above. Demurrage Charges for the free period may be considered to be governed as per the instructions of govt. of India issued from time to time.
10. All Charges mentioned above are excluding GST, which is payable additionally.
11. All Charges mentioned above include the concession fee charged by airport operator.
12. No outside labour will be permitted to handle cargo in Air India SATS Air Freight Terminal & AISATS COOLPORT.



Form F14 (b) - Annual Tariff Proposal for Tariff Year (FY1920)
MAY MINIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR DOMESTIC CARGO

S. No.	LIST OF CHARGES	FY 2019-20	
		MINIMUM RATE in INR	RATE PER KG in INR
B) DOMESTIC CARGO			
OUTBOUND CARGO			
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP]		
a)	General cargo	105	0.72
b)	Special cargo (AVI)	210	2.26
c)	PER/DGR/VAL cargo	210	2.26
d)	PER Cargo (Cargo not stored in cold room only for flowers, fruits & vegetables)	200	0.72
2	DEMURRAGE / STORAGE CHARGE (rate per kg per day)		
a)	General cargo	131	0.72
b)	Special cargo (AVI)	210	2.26
c)	PER/DGR/VAL cargo	210	2.26
d)	PER Cargo (Cargo not stored in cold room only for flowers, fruits & vegetables)	200	0.72
3	COURIER HANDLING CHARGE	105	0.72
4	PACKING/REPACKING/STRAPPING CHARGE	6.00 per Carton/Bag	
5	RETURN CARGO CHARGE	105.00 per AWB	
6	AIR WAYBILL AMENDMENT CHARGE	105.00 per AWB	
7	PER Cargo (Cargo not stored in cold room only for flowers, fruits & vegetables)		
a)	2-5% Variation	2 times applicable TSP charge	
b)	More than 5% Variation	5 times applicable TSP Charge	
INBOUND CARGO			
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP]		
a)	General cargo/Unaccompanied Baggage	131	1.21
b)	Special cargo (AVI)	210	2.32
c)	PER/DGR/VAL cargo	210	2.32
d)	PER Cargo (Cargo not stored in cold room only for flowers, fruits & vegetables)	200	1.21
2	DEMURRAGE / STORAGE CHARGE (rate per kg per 24 hours)		
a)	General cargo	210	1.38
b)	Special cargo (AVI)	263	2.43
c)	PER/DGR/VAL cargo	263	2.43
d)	PER Cargo (Cargo not stored in cold room only for flowers, fruits & vegetables)	200	1.38
3	COURIER HANDLING CHARGE	131	1.21
4	AIR WAYBILL AMENDMENT CHARGE	105 per AWB	
5	PACKING/REPACKING/STRAPPING CHARGE	6.00 per carton	



Notes:

1. Consignments of Human Remains, Coffins and Unaccompanied Baggage of the deceased and Human Eyes will be exempt from the purview of TSP charges and Demurrage Charges.
2. TSP charges applicable to Newspaper TV reel consignments shall be at 50% of applicable charges.
3. TSP charges are inclusive of forklift used for loading/offloading the cargo to/from the truck and putting cargo on customs area for examination
4. The Charges will be levied on Gross Weight or Chargeable Weight whichever is higher. In Case mis-declaration is found on the Airwaybill, the Actual Gross Weight or the Actual Chargeable Weight would be applicable and whichever is higher will be taken for the levy.
5. Demurrage / Storage - Free Period will be 24 Hours for shipper / Consignee or as decided by Govt. of India from time to time.
6. All billing will be rounded off to INR 5/- as per IATA TACT rules.
7. Special cargo (AVI) consists of live animals and day old chicks.
8. VAL Cargo includes gold bullion, currency notes, shares, share coupons, traveler's cheque, diamonds (including diamonds for industrial use) diamond jewelry, watches of silver, gold, platinum and all items of value USD 1000 / KG and above.
9. All Charges are excluding GST and will be payable additionally.
11. All charges mentioned above include the concession fee charged by airport operator.
12. No Outside labour will be allowed to handle the cargo in Air India SATS Air Freight Terminal.
13. Complete shipment should be available prior to payment of TSP Charges.
14. Parking Charges as per International Tariff sheet.
15. Two Wheeler parking subject to Availability.



Form F14 (b) - Annual Tariff Proposal for Tariff Year (FY1920)
MA) IUM RATES TO BE PAID BY AIRLINES FOR CARGO HANDLING

S. No	Description of Service	Unit	FY 2019-20
			Maximum Rate in INR
A) INTERNATIONAL CARGO			
EXPORT CARGO			
1	Handling Charges		
1.1	General Cargo		
1.1.1	Palletisation / Containerisation	Per kg	1.89
1.1.2	Bulk Cargo	Per kg	1.22
1.2	Valuable Perishable, Hazardous Cargo & Live Animal etc.		
1.2.1	Palletisation / Containerisation	Per kg	3.78
1.2.2	Bulk Cargo	Per kg	2.31
1.3	Express & Courier Cargo		
1.3.1	Palletisation / Containerisation	Per kg	4.73
1.3.2	Bulk Cargo	Per kg	2.89
2	Storage Charges		
2.1	General Export Cargo	Per kg	1.79
2.2	Valuable Perishable, Hazardous Cargo & Live Animal etc.	Per kg	4.31
3	Electronic Data Submission For Customs	Per flight	135
IMPORT CARGO			
1	Handling Charges	Per kg	
1.1	General Cargo		
1.1.1	Palletisation / Containerisation	Per kg	1.89
1.1.2	Bulk Cargo	Per kg	1.22
1.2	Valuable Perishable, Hazardous Cargo & Live Animal etc.		
1.2.1	Palletisation / Containerisation	Per kg	3.78
1.2.2	Bulk Cargo	Per kg	2.31
1.3	Express & Courier Cargo		
1.3.1	Palletisation / Containerisation	Per kg	4.73
1.3.2	Bulk Cargo	Per kg	2.89
2	Storage Charges		
2.1	General Cargo	Per kg	1.79
2.1.1	Subject to a minimum of	Per IGM	241.5
2.2	Valuable Perishable, Hazardous Cargo & Live Animal etc.	Per kg per day or part thereof	4.31
2.2.1	Subject to a minimum of	Per AWB per day or part thereof	241.5
3	Electronic Data Submission For Customs	Per flight	135
TRANSHIPMENT CARGO			
1	Carting charges for Transshipment of import / export cargo	Per kg per day or part thereof	2.75
1.1	Subject to minimum of	Per AWB per day or part thereof	168
X-RAY SCREENING EXPORT CARGO			
1	X-Ray charges with Certification	Per kg	2.85



1.1	Subject to minimum of	Per consignment	105
B) DOMESTIC CARGO			
OUTBOUND CARGO			
1	Handling Charges		
1.1	General Cargo		
1.1.1	Palletisation / Containerisation	Per kg	1.89
1.1.2	Bulk Cargo	Per kg	1.16
1.2	Valuable Perishable, Hazardous Cargo & Live Animal etc.		
1.2.1	Palletisation / Containerisation	Per kg	3.78
1.2.2	Bulk Cargo	Per kg	2.31
1.3	Express & Courier Cargo		
1.3.1	Palletisation / Containerisation	Per kg	4.73
1.3.2	Bulk Cargo	Per kg	2.89
2	Storage Charges		
2.1	General Export Cargo	Per kg	1.79
2.2	Valuable Perishable, Hazardous Cargo & Live Animal etc.	Per kg	4.31
INBOUND CARGO			
1	Handling Charges		
1.1	General Cargo		
1.1.1	Palletisation / Containerisation	Per kg	1.89
1.1.2	Bulk Cargo	Per kg	1.16
1.2	Valuable Perishable, Hazardous Cargo & Live Animal etc.		
1.2.1	Palletisation / Containerisation	Per kg	3.78
1.2.2	Bulk Cargo	Per kg	2.31
1.3	Express & Courier Cargo		
1.3.1	Palletisation / Containerisation	Per kg	4.73
1.3.2	Bulk Cargo	Per kg	2.89
2	Storage Charges		
2.1	General Cargo	Per kg	1.79
2.1.1	Subject to a minimum of	Per IGM	241.5
2.2	Valuable Perishable, Hazardous Cargo & Live Animal etc.	Per kg per day or part thereof	4.31
2.2.1	Subject to a minimum of	Per AWB per day or part thereof	241.5
X-RAY SCREENING OUTBOUND CARGO			
1	X-Ray charges with Certification	Per kg	2.85
1.1	Subject to minimum of	Per consignment	105





Note:

- 1) To achieve the projected ARR only maximum cargo handling rates have been suggested for Airlines as user agreements will be entered into with each Airline based on the IATA AHM 810 STANDARD GROUND HANDLING AGREEMENT 2004 or 2008 or 2013 (SGHA).
- 2) The rates with each Airline will be negotiated based on services required from SGHA service items (usage of equipment and manpower), throughput, service level agreement, credit period and liability and indemnity requirement.
- 3) All charges mentioned above exclude taxes which will be charged at the prevailing rates.
- 4) No outside labor will be allowed to handle cargo in Air India SATS Airfreight Terminal and AISATS COOLPORT.

