



Bird Worldwide Flight Services

13th August, 2018

The Secretary
Ms. Puja Jindal
OSD II
AERA Building Administrative Complex
Safdarjung Airport
New Delhi 110003

Sub: Submission of "Annual Tariff Plan" for 3rd Tariff Year for 2nd control period of Bird Worldwide Flight Services (India) Private Limited for its operations at Indira Gandhi International Airport, Delhi

Dear Sir/Mam

We are herewith enclosing Annual Tariff Proposal for 3rd Tariff Year for 2nd control period for your kind references.

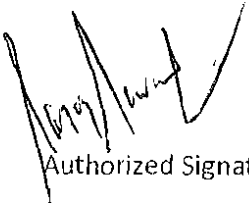
We hope that you will find the details in order as per AERA guidelines and requirements.

Kindly acknowledge the receipt.

Thanking you,


Yours Sincerely

For Bird Worldwide Flight Services (India) Private Limited


Authorized Signatory

Place: New Delhi
Encl: as above




13/8
S. Saxena

Annexure -I

3423/एचआर(एर)
13/8/18

भारतीय विमानपत्तन आर्थिक विनियामक प्राधिकरण
साफदरजंग एयरपोर्ट, नई दिल्ली-110003

प्राप्त
डाकरी नं०: 12768
तारीख: 13/08/2018

BIRD WORLDWIDE FLIGHT SERVICES (INDIA) PVT. LTD.

E-9, Connaught House, Connaught Place
New Delhi - 110 001 India

www.bird.in

Tel: +91 11 2341 8199

Fax: +91 11 2341 5679

CIN: U62200DL2008PTC184155

Annual Tariff Proposal

Bird Worldwide Flight Services (India) Pvt. Ltd.
(Operations at Indira Gandhi International Airport, New Delhi)

Maximum Rate to be paid by Scheduled Airlines for comprehensive Ground Handling

3rd Tariff Year (FY 18-19) of Second Control Period

S.No.	ICAO Code	Aircraft Type	Domestic Passenger Flights			International Passenger Flights		
			Terminal Handling	Ramp Handling	Full Handling	Terminal Handling	Ramp Handling	Full Handling
1	Code B	Single Engine Craft	3,800	8,900	12,700	16,300	49,100	65,500
2	Code C	A318, A319, A320, A321, B717, B727, B737, BBJ, MD81 to 90, DC9, TU134, AN24, AN26, ATR42, ATR72, F27, F28, F50, F70, F100, YAK40, YAK42	3,200	7,600	10,800	27,600	81,800	109,400
3	Code D	A300-600, A310, B707, B727-100, B757, B767, B787-300, DC8, DC10, MD11	4,400	12,700	17,100	35,700	144,100	179,800
4	Code E	A330-200, A330-300, A340, B747SP, B747, B777, B787-800, B787-900, IL96	19,000	38,000	57,000	41,700	169,600	211,200
5	Code F	A380	38,000	63,300	101,400	64,000	230,800	294,700

S.No.	ICAO Code	Domestic Cargo	International Cargo
		Freighter	Freighter
		Ramp Handling	Ramp Handling
1	Code B	NA	NA
2	Code C	57,400	90,100
3	Code D	101,200	158,500
4	Code E	119,200	186,600
5	Code F	162,100	253,800

- Note: 1) applicable taxes/ levies are extra.
2) additional services are excluded in above rates.



* For full handling of cargo freighter aircrafts, the maximum rates will be higher by maximum 25% of the corresponding commercial passenger aircrafts as stated in format above.



DELHI INDIRA GANDHI
INTERNATIONAL AIRPORT

Delhi International Airport Limited
(Formerly known as Delhi International Airport (P) Limited)

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GAR

Registered Office: New Udaan Bhawan,
Opp. Terminal 3, IGI Airport,
New Delhi 110037, India
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+91 11 47197181
CIN No. U63033DL2006PL146936
www.newdelhiraiporl.in

DIAL/2017-18/Comm-GH/1568

February 22, 2018

To,

Mr. Sundeep Jain,
CFO
Bird Worldwide Flight Services
Bird Worldwide Flight Services (India) Pvt Ltd,
E-9, Connaught House, Connaught Place,
New Delhi – 110001

Subject: Revision in ceiling Rates

Dear Sir,

As communicated earlier, in line with clause 7.5 of concession agreement the ceiling rates have been revised, these rates are valid w.e.f. April 1, 2018 and valid till December 31, 2019. You are required to use the ceiling rates (as attached) from April 1, 2018.

Please ensure that the monthly statements reflect the calculations based on the rates charged or 85% of the new ceiling rates, whichever is higher.

Thanking You

Yours Sincerely,

For, **Delhi International Airport Limited**


Ashish Kumar
Head – Aero Related and New Business



Enclosures:-

- Annexure 1 - Revised Ceiling Rates
- Annexure 2 - Clause 7.5 of concession agreement



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DELHI INDIRA GANDHI
INTERNATIONAL AIRPORT

Delhi International Airport Limited
(Formerly known as Delhi International Airport (P) Limited)



Annexure 1 – Revised Ceiling Rates

Aircraft Types/Category	International Flight April 01, 2015 till March 31, 2018				International Flight April 01, 2018 till Decemeber 31, 2019			
	Pax Terminal	Ramp Handling	Full handling	Cargo Ramp Handling	Pax Terminal	Ramp Handling	Full handling	Cargo Ramp Handling
Code B	15,600	47,000	62,700	-	16,300	49,100	65,500	
Code C	26,400	78,300	104,700	86,200	27,600	81,800	109,400	90,100
Code D	34,200	137,900	172,000	151,700	35,700	144,100	179,800	158,500
Code E	39,900	162,300	202,100	178,500	41,700	169,600	211,200	186,600
Code F	61,200	220,800	282,000	242,800	64,000	230,800	294,700	253,800





5 - Annexure - 11

3422/संनिव (एर)
13/8/18

भारतीय विमानपत्तन आर्थिक विनियामक प्राधिकरण
साफदरजंग एयरपोर्ट, नई दिल्ली-110003

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12767
आयची नं.: 13/08/2018
तारीख :

13th August, 2018

The Secretary
Ms. Puja Jindal
OSD II
AERA Building Administrative Complex
Safdarjung Airport
New Delhi 110003

Sub: Submission of "Annual Compliance Statement for FY 17-18(Provisional/unaudited)" of Bird Worldwide Flight Services (India) Private Limited for its operations at Indira Gandhi International Airport, Delhi

Dear Sir/Mam

We are herewith enclosing Annual Compliance Statement for Financial year 2017-18 based on un-audited/provisional Annual accounts for your kind reference.

Further the audit for financial year 2017-18 is under process; once the financials of the company get close we will submit the ACS again on the basis of audited financials of the company.

We hope that you will find the details in order as per AERA guidelines and requirements.

Kindly do let us know in case any further information is required in this regard.

Kindly acknowledge the receipt.

Thanking you,

13/8

Yours Sincerely

S. Saxena

For Bird Worldwide Flight Services (India) Private Limited

Authorized Signatory

Place: New Delhi
Encl: as above



BIRD WORLDWIDE FLIGHT SERVICES (INDIA) PVT. LTD.
E-9, Connaught House, Connaught Place
New Delhi - 110 001 India

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Fax: +91 11 2341 5679
CIN: U62200DL2008PTC184155

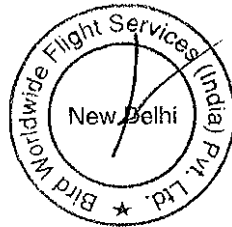
Bird Worldwide Flight Services (India) Private Limited

Form 16 : Performance Report for the Tariff Year (Provisional/unaudited)

Delhi Station

Particulars	Actual (Provisional) 2017-18	Forecasted Figure 2017-18	Actual (Audited) 2016-17	Forecasted Figure 2016-17
Total Revenue from Regulated Services (1)	1,724,749,468	1,536,399,702	1,463,207,304	1,396,727,002
Total Revenue from Services other than Regulated Services (2)	-	-	-	-
Operating Expenditure (3)	1,356,074,931	1,264,060,569	1,065,086,517	1,134,139,225
Depreciation (4)	41,170,699	18,282,785	36,216,942	18,906,221
Total Expenditure (3) +(4) = (5)	1,397,245,630	1,282,343,354	1,101,303,459	1,153,045,446
Regulated Operating Profit (1) + (2) - (5)= (6)	327,503,838	254,056,348	361,903,845	243,681,556
Capital Expenditure (7)	97,557,634	10,000,000	139,046,958	10,000,000
Opening RAB (8)	344,540,855	251,182,644	241,710,839	260,088,865
Disposals/ Transfers / Depreciation(9)	43,438,691	18,282,785	36,216,942	18,906,221
Closing RAB (8) +(7) -(9)= (10)	398,659,798	242,899,859	344,540,855	251,182,644
Average RAB (8) + (10)/2 = (11)	371,600,326	247,041,252	293,125,847	255,635,755
Return on Average RAB (6)/(11)	0.88	1.03	1.23	0.95
Total Volume (Cargo /Fuel throughput/ATM) (12)	12,831	8,392	11,768	8,227
Actual Yield per unit (12/1)	134,421	183,079	124,338	169,774

Tariff year commence on 1st April to 31st March.



Bird Worldwide Flight Services (India) Private Limited- Delhi					
Comparative of ACS					
(Total Revenue-Total Cost)					
(Refer AI.9 of the Guidelines and Form No. 16)					
Rs. In Crores					
SI. No.	Particular Performance Report for the Years		2015-16 Actual	2016-17 Actual	2017-18 Provisional
1	Revenue:				
1.1	A-Regulated Services	1	122.07	146.32	172.47
1.2	A-Cargo Handling	1	0	0	0
1.3	Other than Regulated Services	2	0	0	0
	Total Revenue		122.07	146.32	172.47
2	Expenditure:				
2.1	Operating Expenditure	3	99.05	106.5	135.6
2.2	Depreciation	4	2.74	3.62	4.11
	Total Expenditure	5	101.79	110.13	139.72
3	Regulatory Operating Profit	1+2-5	20.28	36.19	32.75
4	CAPEX				
4.1	Opening RAB		21.64	24.17	34.45
4.2	Capital Expenditure		6.05	13.9	9.75
4.3	Disposals/Transfers/Depreciation		3.52	3.62	4.34
4.5	Closing RAB		24.17	34.45	39.86
4.6	Average RAB {(4.1+4.3)}		22.9	29.31	37.16
5	Return on Average RAB (3/4.6)		0.88	1.23	0.88
6	B Total Volume		8668	11768	12831
7	Actual Yield Per Unit (A/B)(Rupees)		140830.00	124338.00	134421.00

Annexure-IV

Bird Worldwide Flight Services (India) Private Limited, Indira Gandhi International Airport, New Delhi

Maximum Rate to be charged by Scheduled/Non Scheduled Aircrafts (International/Domestic) for ground handling services for Tariff Year 3 (2018-19)

Amount in INR

S. No.	ICAO Code	Aircraft Type	Domestic Passenger Flights			International Passengers Flights		
			Terminal handling	Ramp handling	Full handling	Terminal handling	Ramp handling	Full handling
1	Code B	Single Engine Aircraft	3,800	8,900	12,700	13,900	41,800	55,800
2	Code C	A318, A319,A320,A321, B717,B727,B737,BBJ, MD81 to MD90, DC9,TU 134,TU134A,AN24, AN26,ATR42,ATR72, F27,F28,F50,F70,F100 YAK40,YAK42	3,200	7,600	10,800	23,500	69,700	93,200
3	Code D	A300-600, A310, B707 B727-100, B757,B767, B787-300,DC8,DC10, MD11	4,400	12,700	17,100	30,400	122,700	153,100
4	Code E	A330-200, A330-300 A340,B747SP,B747,B77 7,B787-800,B787-900, IL96	19,000	38,000	57,000	35,500	144,500	1,79,900
5	Code F	A380	38,000	63,300	101,400	54,500	196,500	251,000

S.No.	ICAO Code	Domestic Cargo	International
		Freighter	Freighter
		Ramp handling	Ramp handling
1	Code B	N/A	N/A
2	Code C	57,400	76,700
3	CodeD	101,200	135,000
4	Code E	119,200	158,900
5	Code F	162,100	216,100

Note:(1) applicable taxes/levies are extra.

*For Full handling of cargo freighter aircrafts, the maximum rates will be higher by maximum of 25% of the corresponding commercial passenger aircraft as stated in format above.