

प्राप्त

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29/07/2021

27 July 2021

EICI/MEMO/52

Ms. Geetha Sahu

Airport Regulatory Authority of India

AERA Building, Administrative Complex,

Safdarjung Airport,

New Delhi – 110 003

Madam,

Sub: Submission of Multi Year Tariff Proposal (MYTP) for the Third Control Period in respect of Express Industry Council of India (EICI) for Express Terminal Delhi

We had submitted MYTP for the third control period 01 April 2021 to 31 March 2026 of EICI Express Terminal at IGI International Airport, Delhi on 30 March 2021 considering estimated financials for the FY 2020-21 estimating loss Rs 819 lakhs and projections for five tariff years, considering estimated financials for FY 2020-21 as base.

Subsequently EICI Financials have been audited which shows loss for the FY 2020-21 Rs 589 lakhs for Delhi location. Loss figure have undergone changes in audited financials mainly due to drop in allocated cost of ECCS application, drop in Repairs and maintenance cost apart from minor differences in other figures in actual figures and estimated figures.

- a. As audited figures for FY 2020-21 are available, we thought it prudent to rework future projections for five tariff years in line with audited figures, taking same as base for projections.
- b. We have incurred a loss of Rs.(-) 589 lakhs for FY 2020-21. As we were anticipating huge loss for the FY 2020-21, we had submitted ATP on 2 November 2020. AERA had replied vide their letter reference No. AERA/20010/MYTP/EICI/C/DELHI/CP-II/2016-17/VOL-I dated 27 November 2020 stating that *"In view of the foregoing, M/s EICI is advised to continue with the existing tariffs as allowed by AERA vide Order No. 46/2020-21 dated 29.09.2020 up to 31.03.2021 and submit fresh MYTP/ATP well in time for Third Control Period (FY2021-22 to FY2025-26) along with all relevant documents. The Authority may consider the drop in volumes/ loss of revenue/ shortfall if any while determining tariff for the Third Control Period after due deliberations of all relevant facts and figures including effect of pandemic in the interest of all stakeholders and users in accordance with extant AERA Act and Guidelines."*

Accordingly, in our earlier MYTP submission, we had proposed to compensate entire estimated loss Rs 819 lakhs in one year ie., in FY 2021-22. However this was leading to increase in facilitation rates. In order not to burden users in current COVID19 scenario and to rationalize rates, we are proposing in revised MYTP to take compensation of actual loss incurred Rs. 589 lakhs in FY 2020-21 in two years which will be FY 2021-22 & 2022-23.

- c. We are proposing new rates effective **15 August 2021** instead of 1 April 2021 mentioned in earlier MYTP and accordingly revised MYTP workings.
- d. In our reply to AERA queries dated 1 July 2021, we had mentioned under point (c), estimated cost for FY 2021-22 Rs.2131 lakhs, which was based on earlier MYTP submission. We had mentioned that considering loss Rs 589 lakhs incurred during FY 2020-21 to compensate in



FY 2021-22, and considering margin of 15% on gross revenue, ARR worked out to Rs 3201 lakhs. However considering revised cost projection for FY 2021-22 Rs.2049 lakhs in revised MYTP and considering compensation of loss incurred in FY 2020-21 Rs 589 lakhs in two years, set off in FY 2021-22 would be Rs.294 lakhs, revised ARR works out to **Rs.2758 lakhs, considering margin of Rs.15% on gross revenue.**

Brief summary of which is given below:

Please note that in the year 2019-2020 the total ARR was Rs.40,74,61,029, as per revised MYTP filed earlier for second control period and the actual collection was Rs 13,46,20,963.

It will be seen that there is an increase of Rs.14,11,98,391 in the ARR in FY 2021-22 over the previous year or 104% percent.

| Required ARR Calculation | FY 2021-22 (Earlier Reported) | FY 2021-22 (Revised calculations) | Remarks |
|--|----------------------------------|--------------------------------------|---|
| Estimated Cost | 20,83,43,266 | 20,01,98,026 | Estimates realigned with audited figures for FY 2020-21 |
| Depreciation / Amortisation | 47,66,170 | 47,28,680 | difference due to audit changes |
| Total cost | 21,31,09,436 | 20,49,26,706 | Actual revenue requirement to cover cost |
| C/f Loss of FY 2020-21- setoff 50% in FY 2021-22 | 5,89,68,221 | 2,94,84,111 | Loss for previous year amortised in 2 years |
| Total | 27,20,77,657 | 23,44,10,817 | Cost plus loss of previous year |
| Margin on cost | 4,80,21,707 | 4,14,08,537 | |
| Required ARR | 32,00,99,364 | 27,58,19,354 | |

As requested by AERA vide email dated 23 July 2021, we are also giving below details of revenue proposed to be earned under various heads of charges as is proposed in the tariff card vis-à-vis the ARR as projected in form F1(a) for all the five tariff years of the third control period.

| Required ARR Calculation | FY 2021-22 | FY 2022-23 | FY 2023-24 | FY 2024-25 | FY 2025-26 |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|
| Estimated Cost | 20,01,98,026 | 22,04,38,249 | 24,29,42,890 | 26,78,86,770 | 29,53,67,111 |
| Depreciation / Amortisation | 47,28,680 | 55,78,200 | 58,24,098 | 59,49,685 | 54,09,257 |
| Total cost | 20,49,26,706 | 22,60,16,449 | 24,87,66,988 | 27,38,36,455 | 30,07,76,368 |
| Margin on cost | 4,14,08,537 | 4,58,07,496 | 6,23,79,500 | 6,90,57,690 | 7,54,81,191 |
| C/f Loss 50% / 50% | 2,94,84,111 | 2,94,84,111 | | | |
| Required ARR | 27,58,19,354 | 30,13,08,056 | 31,11,46,488 | 34,28,94,145 | 37,62,57,559 |

| | | | | | |
|--|---------------------|---------------------|---------------------|---------------------|---------------------|
| (A) ARR as above | 27,58,19,354 | 30,13,08,056 | 31,11,46,488 | 34,28,94,145 | 37,62,57,559 |
| Cost as above | 20,49,26,706 | 22,60,16,449 | 24,87,66,988 | 27,38,36,455 | 30,07,76,368 |
| Estimated Surplus | 7,08,92,648 | 7,52,91,606 | 6,23,79,500 | 6,90,57,690 | 7,54,81,191 |
| Carried forward Deficit of FY 2020-21 | 2,94,84,111 | 2,94,84,111 | | | |
| Net Profit | 4,14,08,537 | 4,58,07,496 | 6,23,79,500 | 6,90,57,690 | 7,54,81,191 |
| Tax | - | - | 1,56,99,673 | 1,73,80,439 | 1,89,97,106 |
| Profit after tax | 4,14,08,537 | 4,58,07,496 | 4,66,79,827 | 5,16,77,250 | 5,64,84,084 |
| Margin post tax | 15 | 15 | 15 | 15 | 15 |
| (B) Other Regulated income – Given below | 4,53,14,599 | 5,52,71,231 | 5,92,36,880 | 6,35,11,257 | 6,82,34,000 |
| Other Non Regulated income- Given below | 50,62,000 | 51,22,000 | 51,88,000 | 52,60,600 | 53,40,460 |
| Facilitation income Required (A-B)* | 22,54,42,755 | 24,09,14,825 | 24,67,21,607 | 27,41,22,288 | 30,26,83,099 |
| * Working explained separately below | | | | | |
| Other Regulated Income mentioned in Form F1(a) & Shown above | | | | | |
| Detention Fees | 3,22,03,925 | 3,22,03,925 | 3,22,03,925 | 3,22,03,925 | 3,22,03,925 |
| Infrastructure usage charges** | 47,10,251 | 90,28,372 | 1,07,78,994 | 1,24,58,327 | 1,45,17,858 |
| Xray Machine charges*** | 57,39,795 | 1,11,12,243 | 1,30,34,602 | 1,53,07,709 | 1,76,16,792 |
| User Access Fees | 26,60,628 | 29,26,691 | 32,19,360 | 35,41,296 | 38,95,425 |
| | 4,53,14,599 | 5,52,71,231 | 5,92,36,880 | 6,35,11,257 | 6,82,34,000 |
| ** Infrastructure charges are calculated effective 15 August 2021, on 59,65,425 @0.45 per Kg on imports volume and on 33,76,350 Kgs @0.60 per Kg on exports volume projected | | | | | |
| *** Xray machine charges are calculated effective 15 August 2021, on 33,76,350 Kgs @1.70 per Kg on exports volume projected | | | | | |
| Other Non Regulated Income mentioned in Form F1(a) & Shown above | | | | | |
| Auction Income | 44,62,000 | 44,62,000 | 44,62,000 | 44,62,000 | 44,62,000 |
| Miscellaneous Income | 6,00,000 | 6,60,000 | 7,26,000 | 7,98,600 | 8,78,460 |
| | 50,62,000 | 51,22,000 | 51,88,000 | 52,60,600 | 53,40,460 |

* We are giving below our explanation and working for first year slab wise facilitation rates working with explanatory notes.



We are giving below our explanatory notes on volume considered in various facilitation rate slabs for FY 2021-22.

| | | | | | | | | | |
|--|-----------------|---------------|----------------|-----------------|----------------|---------------|----------------|---------------|--|
| "CONFIDENTIAL" | | | | | | | | | |
| Please note that this sheet is being provided for providing a better explanation of the volume assumptions and contains commercially sensitive data which must not be shared or published. | | | | | | | | | |
| | | | | | | | | | |
| Explanation for Slab 5 | | | | | | | | | |
| For the purpose of calculating the ARR assuming the lowest possible volume, we have taken the lowest average volume for imports and exports. The lowest Imports and Export volumes were in the years 2020-21 and the averages were as under; | | | | | | | | | |
| | | | | | | | | | |
| Actual Tonnage in M.Tonn's in Earlier Years | | | | | | | | | |
| | 2018-19 | | 2019-20 | | 2020-21 | | 2021-22 | | |
| | Import | Export | Import | Export | Import | Export | Import | Export | |
| Annual average | <u>1,599.61</u> | 1,091.85 | 815.56 | <u>1,147.36</u> | 433.04 | 345.74 | - | - | |
| Sem1 | 1,692.23 | 1,120.31 | 976.74 | 1,079.79 | 224.32 | 238.15 | - | - | |
| Sem 2 | 1,506.99 | 1,063.40 | 654.38 | 1,214.93 | 641.77 | 453.33 | - | - | |
| Q1 | 1,841.22 | 1,200.27 | 1,370.87 | 1,107.53 | 140.07 | 81.53 | 928.65 | 589.33 | |
| Q2 | 1,543.25 | 1,040.34 | 582.60 | 1,052.05 | 308.57 | 394.76 | - | - | |
| Q3 | 1,787.39 | 995.67 | 706.30 | 1,162.12 | 488.15 | <u>450.18</u> | - | - | |
| Q4 | 1,226.60 | 1,131.12 | 602.45 | 1,267.75 | <u>795.39</u> | 456.47 | - | - | |
| | | | | | | | | | |
| Exports : | | | | | | | | | |
| Lowest monthly Annual average till date : 345.74 MT in 2020-21 | | | | | | | | | |
| | | | | | | | | | |
| Lowest Quarterly monthly average till date : 81.53 MT in Q1 of 2020-21 | | | | | | | | | |
| | | | | | | | | | |
| Assumption of lowest monthly volume taken for tariff calculations assuming Q3 volumes as being representative of volumes this year: 450.18 MT | | | | | | | | | |
| | | | | | | | | | |
| Average Annual Volume taken as 450.18 MT per month or from 15 August, 2021 to 31 March 2022 i.e for 7.5 months 450.18X7.5= 3376.35 MT. It will be observed from the above that the annual average tonnage for exports in 2020-21 was 345.74 MT per month and the lowest quarterly average volume was in Q1 of 2020-21 which was 81.53 MT per month. As this was an exceptionally low and we are hoping that the volumes will pick up, we have assumed the worst case lowest volume in future will be at least 450 MT per month. We have accordingly used this figure as the lowest monthly export volume for the lowest annual volume calculations. Based on the same the tariff for the lowest volume assumption has been made. | | | | | | | | | |

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|---|--|--|--|--|--|--|--|
| Imports : | | | | | | | |
| | | | | | | | |
| Lowest monthly Annual average till date : 433 MT in 2020-21 | | | | | | | |
| | | | | | | | |
| Lowest Quarterly monthly average till date : 140.07 MT in Q1 of 2020-21 | | | | | | | |
| | | | | | | | |
| Assumption of lowest monthly volume taken for tariff calculations: 795.39 MT | | | | | | | |
| | | | | | | | |
| Average Annual Volume taken as 795.39 per month or for 7.5 months $795.39 \times 7.5 = 5297.4$ MT. It will be observed from the above that the annual tonnage for imports in 2020-21 was 433 MT per month and the lowest quarterly volume in Q1 of 2020-21 was 140.07. As these are low volumes we are hoping and assuming that the volumes will pick up and hence, we have assumed the worst case lowest volume in future will be at least 795.39 MT which was the highest quarterly volume in Q4 of 2020-21. We have accordingly used this figure as the lowest monthly import volume for the lowest annual volume calculations. Based on the same the tariff for the lowest volume assumption has been made. | | | | | | | |
| | | | | | | | |
| Explanation for Slab 1- Highest Volume assumption | | | | | | | |
| | | | | | | | |
| Exports : | | | | | | | |
| | | | | | | | |
| Highest semi annual (H2) monthly average till date : 1214.93 MT in 2019-20 | | | | | | | |
| | | | | | | | |
| Highest Annual monthly average till date : 1147.36 MT in 2019-20 | | | | | | | |
| | | | | | | | |
| Assumption of highest monthly volume taken for tariff calculations: 1147.36 MT | | | | | | | |
| | | | | | | | |
| Average Annual Volume taken as 1147.36 MT per month or for 7.5 months $1147.36 \times 7.5 = 8605.2$ MT. It will be observed from the above that the annual average tonnage for exports in 2019-20 was 1147.36 MT per month and the highest semi-annual average volume was in H2 of 2019-20 which was 1214.93 MT per month. We are hoping that volumes will pick up and have considered annual average volume for the annual volume calculations. Based on the same the tariff for the highest volume assumption has been made. | | | | | | | |
| | | | | | | | |
| Imports : | | | | | | | |
| | | | | | | | |
| Highest Semi-annual monthly average till date : 1692.23 MT in 2018-19 | | | | | | | |
| | | | | | | | |
| Highest Quarterly monthly average till date : 1841.22 MT in Q1 of 2018-19 | | | | | | | |
| | | | | | | | |
| Assumption of highest monthly volume taken for tariff calculations is based on the average annual monthly volume in 2018-19: 1599.61 MT | | | | | | | |
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|---|--|----------|--|--|--|--|--|--|--|
| Average Quarterly Volume taken as 1599.61 MT per month or for 7.5 months $1599.61 \times 7.5 = 11,997.08$ MT. It will be observed from the above that the average semi-annual tonnage for H1 for imports in 2018-19 was 1692.23 MT per month and the highest quarterly average volume was in Q1 of 2018-19 which was 1841.22 MT per month. As this was high volume year and we are hoping that in a best case scenario the volumes will pick up, we have assumed the highest annual average import volume in future will be 1599.61 MT per month. Based on the same the tariff for the highest volume assumption has been made. | | | | | | | | | |
| | | | | | | | | | |
| | Comments for intervening slabs | | | | | | | | |
| | Imports | | | | | | | | |
| a | Import highest considered above | 1599.61 | | | | | | | |
| b | Import Lowest considered above | 795.39 | | | | | | | |
| c | Difference between Highest and lowest imports volume | 804.22 | | | | | | | |
| d | 25% of (c) above | 201.055 | | | | | | | |
| e | Inter1- b + d | 996.445 | | | | | | | |
| f | Inter2- e + d | 1197.5 | | | | | | | |
| g | Inter3 - f + d | 1398.555 | | | | | | | |
| | | | | | | | | | |
| | Exports | | | | | | | | |
| a | Export highest considered above | 1147.36 | | | | | | | |
| b | Export Lowest considered above | 450.18 | | | | | | | |
| c | Difference between Highest and lowest exports volume | 697.18 | | | | | | | |
| d | 25% of (c) above | 174.295 | | | | | | | |
| e | Inter1 | 624.475 | | | | | | | |
| f | Inter2 | 798.77 | | | | | | | |
| g | Inter3 | 973.065 | | | | | | | |
| | | | | | | | | | |
| | Note: In order to calculate the intervening slabs we have taken the average volumes in 5 equal slabs with an equal incremental increase of 25% over the lowest volume assumption in each year in volumes in order to calculate the tariff based on different volume scenarios which are possible in between the highest and the lowest volume assumption. | | | | | | | | |

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| ARR working considering volumes mentioned above and sliding rates for FY 2021-22 | | | | | | | |
|--|-----------------------------|--|----------------------|-------------|---------------|----------------|------------------------------|
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| Please note that this sheet is being provided for providing a better explanation of the volume assumptions and or published. | | | | | | | |
| contains commercially sensitive data which must not be shared | | | | | | | |
| | | Period in which selected volume was achieved | Monthly Volume (Kgs) | Rate Per Kg | Annual Volume | Annual Revenue | Period Considered in Working |
| Slab 1 Lowest Volume Scenario | | | | | | | |
| | Imports | Q4-Average 2020-21 | 7,95,390 | 7.5 | 35,79,255 | 2,68,44,413 | 1.4.21 to 14.8.21 |
| | | | | 23.5 | 59,65,425 | 14,01,87,488 | 15.8.21 to 31.3.22 |
| | Exports | Q3-Average 2020-21 | 4,50,180 | 7 | 20,25,810 | 1,41,80,670 | 1.4.21 to 14.8.21 |
| | | | | 13.1 | 33,76,350 | 4,42,30,185 | 15.8.21 to 31.3.22 |
| | | | | | 1,49,46,840 | | |
| | ARR based on Proposed rates | | | | | 22,54,42,755 | |
| Slab 2 Highest Volume Scenario | | | | | | | |
| | Imports | Annual Average 2018-19 | 15,99,610 | 7.5 | 71,98,245 | 5,39,86,838 | 1.4.21 to 14.8.21 |
| | | | | 6.94 | 1,19,97,075 | 8,32,59,701 | 15.8.21 to 31.3.22 |
| | Exports | Annual Average 2019-20 | 11,47,360 | 7 | 51,63,120 | 3,61,41,840 | 1.4.21 to 14.8.21 |
| | | | | 6.05 | 86,05,200 | 5,20,61,460 | 15.8.21 to 31.3.22 |
| | | | | | 3,29,63,640 | | |
| | ARR based on Proposed rates | | | | | 22,54,49,838 | |
| Intervening Slab 1 | | | | | | | |
| | Imports | As worked out on page 6, Imports (g) | 13,98,555 | 7.5 | 62,93,498 | 4,72,01,231 | 1.4.21 to 14.8.21 |
| | | | | 9.1 | 1,04,89,163 | 9,54,51,379 | 15.8.21 to 31.3.22 |



| | | | | | | | |
|-----------------------------|---------|--------------------------------------|-----------|-------|-------------|--------------|--------------------|
| | Exports | As worked out on page 6, Exports (g) | 9,73,065 | 7 | 43,78,793 | 3,06,51,548 | 14.8.21 to 31.3.22 |
| | | | | 7.14 | 72,97,988 | 5,21,07,631 | 15.8.21 to 31.3.22 |
| | | | | | 2,84,59,440 | | |
| ARR based on Proposed rates | | | | | | 22,54,11,788 | |
| | | | | | | | |
| Intervening Slab 2 | | | | | | | |
| | Imports | As worked out on page 6, Imports (f) | 11,97,500 | 7.5 | 53,88,750 | 4,04,15,625 | 1.4.21 to 14.8.21 |
| | | | | 11.9 | 89,81,250 | 10,68,76,875 | 15.8.21 to 31.3.22 |
| | | | | | | | |
| | Exports | As worked out on page 6, Exports (f) | 7,98,770 | 7 | 35,94,465 | 2,51,61,255 | 1.4.21 to 14.8.21 |
| | | | | 8.85 | 59,90,775 | 5,30,18,359 | 15.8.21 to 31.3.22 |
| | | | | | 2,39,55,240 | | |
| ARR based on Proposed rates | | | | | | 22,54,72,114 | |
| | | | | | | | |
| Intervening Slab 3 | | | | | | | |
| | Imports | As worked out on page 6, Imports (e) | 9,96,445 | 7.5 | 44,84,003 | 3,36,30,019 | 1.4.21 to 14.8.21 |
| | | | | 17.14 | 74,73,338 | 12,80,93,005 | 15.8.21 to 31.3.22 |
| | | | | | | | |
| | Exports | As worked out on page 6, Exports (e) | 6,24,475 | 7 | 28,10,138 | 1,96,70,963 | 1.4.21 to 14.8.21 |
| | | | | 9.41 | 46,83,563 | 4,40,72,323 | 15.8.21 to 31.3.22 |
| | | | | | 1,94,51,040 | | |
| ARR based on Proposed rates | | | | | | 22,54,66,309 | |
| | | | | | | | |

We are attaching ARR working for other four years in Exhibit I to IV herewith.

Summary of ARR for five tariff years are given below:

| Years | FY 2021-22 | FY 2022-23 | FY 2023-24 | FY 2024-25 | FY 2025-26 |
|-------------------------------|--------------|--------------|--------------|--------------|--------------|
| ARR for Facilitation Rates | 22,54,42,755 | 24,09,14,825 | 24,67,21,607 | 27,41,22,288 | 30,26,83,099 |
| Others Regulated Income | 4,53,14,599 | 5,52,71,231 | 5,92,36,880 | 6,35,11,257 | 6,82,34,000 |
| Aggregate Revenue Requirement | 27,07,57,354 | 29,61,86,056 | 30,59,58,488 | 33,76,33,545 | 37,09,17,099 |

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| | | | | | |
|-------------------------|--------------|--------------|--------------|--------------|--------------|
| Non Regulated Income | 50,62,000 | 51,22,000 | 51,88,000 | 52,60,600 | 53,40,460 |
| Total Revenue | 27,58,19,354 | 30,13,08,056 | 31,11,46,488 | 34,28,94,145 | 37,62,57,559 |

We would be highly obliged if the EICI MYTP proposal for the Third Control Period for our Delhi terminal effective 15 August 2021 to 31 March 2026 is taken on record and approved at your earliest.

In case you require any clarification, please feel free to contact us.

Thanking you,

For Express Industry Council of India



Nitin D. Dave
Director Finance



Encl:

Revised MYTP along with Form A & B

Working of ARR required for facilitation rates for FY 2022-23 to FY 2025-26

CC:

Mr. Ram Krishan, Director (P&S)

Exhibit I

| Working for Facilitation Rates FY 2022-23 | | | | | |
|--|--|----------------------|-------------|--------------------|---------------------|
| "CONFIDENTIAL" | | | | | |
| Please note that this sheet is being provided for providing a better explanation of the volume assumptions and or published. contains commercially sensitive data which must not be shared | | | | | |
| | | Monthly Volume (Kgs) | Rate Per Kg | Monthly Revenue | Annual Revenue |
| Slab 1 Lowest Volume | | | | | |
| | Imports (considering 7% increase over FY 2021-22 lowest volume) | 8,51,067 | 17.48 | 1,48,76,656 | 17,85,19,877 |
| | Exports (considering 10% increase over FY 2021-22 lowest volume) | 4,95,198 | 10.5 | 51,99,579 | 6,23,94,948 |
| | ARR based on Proposed rates | 13,46,265 | | 2,00,76,235 | 24,09,14,825 |
| Slab 2 Highest Volume | | | | | |
| | Imports (considering 7% increase over FY 2021-22 highest volume) | 17,11,583 | 7.14 | 1,22,20,700 | 14,66,48,406 |
| | Exports (considering 7% increase over FY 2021-22 highest volume) | 12,27,675 | 6.4 | 78,57,121 | 9,42,85,455 |
| | ARR based on Proposed rates | 29,39,258 | | 2,00,77,822 | 24,09,33,861 |
| Intervening Slab 1 | | | | | |
| | Imports | 14,96,454 | 8.39 | 1,25,55,248 | 15,06,62,974 |
| | Exports | 10,44,556 | 7.2 | 75,20,802 | 9,02,49,630 |
| | ARR based on Proposed rates | 25,41,010 | | 2,00,76,050 | 24,09,12,603 |
| Intervening Slab 2 | | | | | |
| | Imports | 12,81,325 | 10.22 | 1,30,95,142 | 15,71,41,698 |
| | Exports | 8,61,437 | 8.1 | 69,77,636 | 8,37,31,638 |
| | ARR based on Proposed rates | 21,42,762 | | 2,00,72,778 | 24,08,73,336 |
| Intervening Slab 3 | | | | | |
| | Imports | 10,66,196 | 13.04 | 1,39,03,198 | 16,68,38,374 |
| | Exports | 6,78,317 | 9.1 | 61,72,687 | 7,40,72,249 |
| | ARR based on Proposed rates | 17,44,513 | | 2,00,75,885 | 24,09,10,623 |





| Comments for intervening slabs | | | | | |
|---|--|-----------|--|--|--|
| | Imports | | | | |
| a | Import highest | 17,11,583 | | | |
| b | Import Lowest | 8,51,067 | | | |
| c | Difference between Highest and lowest imports volume | 8,60,515 | | | |
| d | 25% of (c) above | 2,15,129 | | | |
| e | Inter1- b + d | 10,66,196 | | | |
| f | Inter2- e + d | 12,81,325 | | | |
| g | Inter3 - f + d | 14,96,454 | | | |
| | | | | | |
| | Exports | | | | |
| a | Export highest | 12,27,675 | | | |
| b | Export Lowest | 4,95,198 | | | |
| c | Difference between Highest and lowest exports volume | 7,32,477 | | | |
| d | 25% of (c) above | 1,83,119 | | | |
| e | Inter1 | 6,78,317 | | | |
| f | Inter2 | 8,61,437 | | | |
| g | Inter3 | 10,44,556 | | | |
| | | | | | |
| In order to calculate the intervening slabs we have taken the average volumes in 5 equal slabs with an equal incremental increase of 25% over the lowest volume assumption in each year in volumes in order to calculate the tariff based on different volume scenarios which are possible in between the highest and the lowest volume assumption. | | | | | |





Working for Facilitation Rates FY 2023-24

| | | | | | |
|--|--|-----------------------------|--------------------|------------------------|-----------------------|
| "CONFIDENTIAL" | | | | | |
| Please note that this sheet is being provided for providing a better explanation of the volume assumptions | | | | | |
| and or published. contains commercially sensitive data which must not be shared | | | | | |
| | | | | | |
| | | Monthly Volume (Kgs) | Rate Per Kg | Monthly Revenue | Annual Revenue |
| Slab 1 Lowest Volume | | | | | |
| | Imports (considering 7% increase over FY 2022-23 lowest volume) | 9,10,642 | 17.05 | 1,55,26,446 | 18,63,17,355 |
| | Exports (considering 7% increase over FY 2022-23 lowest volume) | 5,29,862 | 9.5 | 50,33,688 | 6,04,04,252 |
| | ARR based on Proposed rates | 14,40,504 | | 2,05,60,134 | 24,67,21,607 |
| Slab 2 Highest Volume | | | | | |
| | Imports (considering 7% increase over FY 2022-23 highest volume) | 18,31,393 | 6.94 | 1,27,09,871 | 15,25,18,450 |
| | Exports (considering 7% increase over FY 2022-23 highest volume) | 13,13,612 | 5.98 | 78,55,403 | 9,42,64,830 |
| | ARR based on Proposed rates | 31,45,006 | | 2,05,65,273 | 24,67,83,280 |
| Intervening Slab 1 | | | | | |
| | Imports | 16,01,206 | 7.95 | 1,27,29,585 | 15,27,55,016 |
| | Exports | 11,17,675 | 7.01 | 78,34,900 | 9,40,18,805 |
| | ARR based on Proposed rates | 27,18,880 | | 2,05,64,485 | 24,67,73,821 |
| Intervening Slab 2 | | | | | |
| | Imports | 13,71,018 | 10.09 | 1,38,33,569 | 16,60,02,829 |
| | Exports | 9,21,737 | 7.3 | 67,28,681 | 8,07,44,175 |
| | ARR based on Proposed rates | 22,92,755 | | 2,05,62,250 | 24,67,47,005 |
| Intervening Slab 3 | | | | | |
| | Imports | 11,40,830 | 12.93 | 1,47,50,930 | 17,70,11,164 |
| | Exports | 7,25,800 | 8 | 58,06,396 | 6,96,76,753 |
| | ARR based on Proposed rates | 18,66,629 | | 2,05,57,326 | 24,66,87,917 |

| Comments for intervening slabs | | | | | |
|---|--|-----------|--|--|--|
| | Imports | | | | |
| a | Import highest | 18,31,393 | | | |
| b | Import Lowest | 9,10,642 | | | |
| c | Difference between Highest and lowest imports volume | 9,20,751 | | | |
| d | 25% of (c) above | 2,30,188 | | | |
| e | Inter1- b + d | 11,40,830 | | | |
| f | Inter2- e + d | 13,71,018 | | | |
| g | Inter3 - f + d | 16,01,206 | | | |
| | | | | | |
| | Exports | | | | |
| a | Export highest | 13,13,612 | | | |
| b | Export Lowest | 5,29,862 | | | |
| c | Difference between Highest and lowest exports volume | 7,83,751 | | | |
| d | 25% of (c) above | 1,95,938 | | | |
| e | Inter1 | 7,25,800 | | | |
| f | Inter2 | 9,21,737 | | | |
| g | Inter3 | 11,17,675 | | | |
| | | | | | |
| In order to calculate the intervening slabs we have taken the average volumes in 5 equal slabs with an equal incremental increase of 25% over the lowest volume assumption in each year in volumes in order to calculate the tariff based on different volume scenarios which are possible in between the highest and the lowest volume assumption. | | | | | |

Working for Facilitation Rates FY 2024-25

| | | | | | |
|--|--|-----------------------------|--------------------|------------------------|-----------------------|
| "CONFIDENTIAL" | | | | | |
| Please note that this sheet is being provided for providing a better explanation of the volume assumptions | | | | | |
| and or published. contains commercially sensitive data which must not be shared | | | | | |
| | | | | | |
| | | Monthly Volume (Kgs) | Rate Per Kg | Monthly Revenue | Annual Revenue |
| Slab 1 Lowest Volume | | | | | |
| | Imports (considering 7% increase over FY 2023-24 lowest volume) | 9,74,387 | 17.8 | 1,73,44,088 | 20,81,29,053 |
| | Exports (considering 7% increase over FY 2023-24 lowest volume) | 5,66,952 | 9.7 | 54,99,436 | 6,59,93,235 |
| | ARR based on Proposed rates | 15,41,339 | | 2,28,43,524 | 27,41,22,288 |
| Slab 2 Highest Volume | | | | | |
| | Imports (considering 7% increase over FY 2023-24 highest volume) | 19,59,591 | 7.35 | 1,44,02,994 | 17,28,35,929 |
| | Exports (considering 7% increase over FY 2023-24 highest volume) | 14,05,565 | 6 | 84,33,392 | 10,12,00,704 |
| | ARR based on Proposed rates | 33,65,156 | | 2,28,36,386 | 27,40,36,633 |
| Intervening Slab 1 | | | | | |
| | Imports | 17,13,290 | 8.31 | 1,42,37,440 | 17,08,49,280 |
| | Exports | 11,95,912 | 7.2 | 86,10,567 | 10,33,26,801 |
| | ARR based on Proposed rates | 29,09,202 | | 2,28,48,007 | 27,41,76,081 |
| Intervening Slab 2 | | | | | |
| | Imports | 14,66,989 | 10.25 | 1,50,36,637 | 18,04,39,646 |
| | Exports | 9,86,259 | 7.92 | 78,11,169 | 9,37,34,033 |
| | ARR based on Proposed rates | 24,53,248 | | 2,28,47,807 | 27,41,73,679 |
| Intervening Slab 3 | | | | | |
| | Imports | 12,20,688 | 13.2 | 1,61,13,081 | 19,33,56,975 |
| | Exports | 7,76,605 | 8.67 | 67,33,169 | 8,07,98,034 |
| | ARR based on Proposed rates | 19,97,293 | | 2,28,46,251 | 27,41,55,009 |

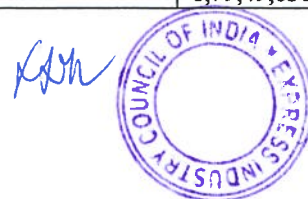


| Comments for intervening slabs | | | | | |
|---|--|-----------|--|--|--|
| | Imports | | | | |
| a | Import highest | 19,59,591 | | | |
| b | Import Lowest | 9,74,387 | | | |
| c | Difference between Highest and lowest imports volume | 9,85,204 | | | |
| d | 25% of (c) above | 2,46,301 | | | |
| e | Inter1- b + d | 12,20,688 | | | |
| f | Inter2- e + d | 14,66,989 | | | |
| g | Inter3 - f + d | 17,13,290 | | | |
| | | | | | |
| | Exports | | | | |
| a | Export highest | 14,05,565 | | | |
| b | Export Lowest | 5,66,952 | | | |
| c | Difference between Highest and lowest exports volume | 8,38,613 | | | |
| d | 25% of (c) above | 2,09,653 | | | |
| e | Inter1 | 7,76,605 | | | |
| f | Inter2 | 9,86,259 | | | |
| g | Inter3 | 11,95,912 | | | |
| | | | | | |
| In order to calculate the intervening slabs we have taken the average volumes in 5 equal slabs with an equal incremental increase of 25% over the lowest volume assumption in each year in volumes in order to calculate the tariff based on different volume scenarios which are possible in between the highest and the lowest volume assumption. | | | | | |



Working for Facilitation Rates FY 2025-26

| | | | | | |
|--|--|-----------------------------|--------------------|------------------------|-----------------------|
| "CONFIDENTIAL" | | | | | |
| Please note that this sheet is being provided for providing a better explanation of the volume assumptions and or published. contains commercially sensitive data which must not be shared | | | | | |
| | | | | | |
| | | | | | |
| | | Monthly Volume (Kgs) | Rate Per Kg | Monthly Revenue | Annual Revenue |
| Slab 1 Lowest Volume | | | | | |
| | Imports (considering 7% increase over FY 2024-25 lowest volume) | 10,42,594 | 18.2 | 1,89,75,211 | 22,77,02,538 |
| | Exports (considering 7% increase over FY 2024-25 lowest volume) | 6,06,639 | 10.3 | 62,48,380 | 7,49,80,561 |
| | ARR based on Proposed rates | 16,49,233 | | 2,52,23,592 | 30,26,83,099 |
| Slab 2 Highest Volume | | | | | |
| | Imports (considering 7% increase over FY 2024-25 highest volume) | 20,96,762 | 7.6 | 1,59,35,394 | 19,12,24,731 |
| | Exports (considering 7% increase over FY 2024-25 highest volume) | 15,03,955 | 6.18 | 92,94,441 | 11,15,33,296 |
| | ARR based on Proposed rates | 36,00,717 | | 2,52,29,836 | 30,27,58,028 |
| Intervening Slab 1 | | | | | |
| | Imports | 18,33,220 | 8.6 | 1,57,65,695 | 18,91,88,336 |
| | Exports | 12,79,626 | 7.39 | 94,56,435 | 11,34,77,224 |
| | ARR based on Proposed rates | 31,12,846 | | 2,52,22,130 | 30,26,65,561 |
| Intervening Slab 2 | | | | | |
| | Imports | 15,69,678 | 10.72 | 1,68,26,951 | 20,19,23,406 |
| | Exports | 10,55,297 | 7.96 | 84,00,163 | 10,08,01,958 |
| | ARR based on Proposed rates | 26,24,975 | | 2,52,27,114 | 30,27,25,364 |
| Intervening Slab 3 | | | | | |
| | Imports | 13,06,136 | 13.7 | 1,78,94,065 | 21,47,28,780 |
| | Exports | 8,30,968 | 8.82 | 73,29,137 | 8,79,49,638 |



| | | | | | | |
|---|--|------------------|--|-------------|--------------|--|
| | ARR based on Proposed rates | | | 2,52,23,202 | | |
| | | 21,37,104 | | | 30,26,78,418 | |
| | | | | | | |
| | Comments for intervening slabs | | | | | |
| | Imports | | | | | |
| a | Import highest | 20,96,762 | | | | |
| b | Import Lowest | 10,42,594 | | | | |
| c | Difference between Highest and lowest imports volume | 10,54,168 | | | | |
| d | 25% of (c) above | 2,63,542 | | | | |
| e | Inter1- b + d | 13,06,136 | | | | |
| f | Inter2- e + d | 15,69,678 | | | | |
| g | Inter3 - f + d | 18,33,220 | | | | |
| | | | | | | |
| | Exports | | | | | |
| a | Export highest | 15,03,955 | | | | |
| b | Export Lowest | 6,06,639 | | | | |
| c | Difference between Highest and lowest exports volume | 8,97,316 | | | | |
| d | 25% of (c) above | 2,24,329 | | | | |
| e | Inter1 | 8,30,968 | | | | |
| f | Inter2 | 10,55,297 | | | | |
| g | Inter3 | 12,79,626 | | | | |
| | | | | | | |
| In order to calculate the intervening slabs we have taken the average volumes in 5 equal slabs with an equal incremental increase of 25% over the lowest volume assumption in each year in volumes in order to calculate the tariff based on different volume scenarios which are possible in between the highest and the lowest volume assumption. | | | | | | |



Form A: (ref: Section AI. I of Appendix I)

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA

AT NEW DELHI

SUBMISSION OF MULTI YEAR TARIFF PROPOSAL FOR AND ON BEHALF OF:

M/S. EXPRESS INDUSTRY COUNCIL OF INDIA

I, Mr. Nitin D. Dave, aged 55, resident of Mumbai acting in my official capacity as Director Finance in *M/s. Express Industry Council of India* having its registered office at 501, Crystal Centre, Raheja Vihar, Off. Chandivali Farm Road, Powai, Mumbai – 400 072 do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of *M/s. Express Industry Council of India* in the matter of making this submission before the Airports Economic Regulatory Authority of India, New Delhi ('the Authority');
2. I am competent to make this submission before the Authority;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The contents of this submission which include inter alia (i) Business Plan; (ii) Information relating to the Regulatory Building Blocks; (iii) Competition Assessment; (iv) Historical and Forecasted Volumes; and (v) Historical Revenues, are correct and true to my knowledge and belief and nothing material has been concealed there from.



Nitin D. Dave
Director Finance



Place: Mumbai
Date: 27 July 2021

Form B: (ref: Section AI.8 of Appendix I)

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA

AT NEW DELHI

**SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF FOR AND ON
BEHALF OF:**

M/S. EXPRESS INDUSTRY COUNCIL OF INDIA

I, Mr. Nitin D. Dave, aged 55, resident of Mumbai acting in my official capacity as Director Finance in *M/s. Express Industry Council of India* having its registered office at 501, Crystal Centre, Raheja Vihar, Off. Chandivali Farm Road, Powai, Mumbai – 400 072 do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of *M/s. Express Industry Council of India* in the matter of making this submission before the Airports Economic Regulation Authority of India, New Delhi ('the Authority');
2. I am competent to make this submission before the Authority;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The contents of the Annual Tariff Proposal submission which include inter alia
 - (i) Estimated Maximum Allowed Yield per Unit and the proposed detailed break-up of Tariff(s) (in context to Estimated Maximum Allowed Yield per Unit where determined by the Authority) where the Authority has specified price cap approach for the duration of the Control Period, pursuant to Clause 3.2.
 - (ii) Justifications are correct and true to my knowledge and belief and nothing material has been concealed there from.



Nitin D. Dave
Director Finance

Place: Mumbai
Date: 27 July 2021

Express Industry Council of India for cargo service provider

Form F1 (a): Historical and Proposed Aggregate Revenue Requirement (ref: Section AI2 of Appendix I)

| | | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 | 2025-2026 |
|---------|--------------------------------------|---------------|------------------------------|-------------------|----------------|----------------|----------------|----------------|
| Sr. No. | Aggregate Revenue Requirement | Audited year^ | Last available Audited year^ | Tariff Year 1*(2) | Tariff Year 2* | Tariff Year 3* | Tariff Year 4* | Tariff Year 5* |
| 1 | <i>Aggregate Revenue Requirement</i> | 30,13,46,828 | 13,46,20,953 | 27,07,57,354 | 29,61,86,056 | 30,59,58,488 | 33,76,33,545 | 37,09,17,099 |
| | | | | | | | | |

* Projected Values to be provided

Fields in italics are indicative only

^ Information for last financial year for which audited accounts are available

Note

- (1) In order to compensate loss for the FY 2020-21 Rs 589 lakhs, ARR for FY 2021-22 and FY 2022-23 is worked out higher and profit margins are kept high ,as we propose to consider loss Rs 589 lakhs equally in two years.



Express Industry Council of India

Form F1 (b): Competition Assessment (ref: Section A13 of Appendix I)

| Sr. No. | Details of competitive facilities |
|---------|--|
| 1 | DHL Express (I) Pvt. Ltd. (Process Courier Shipments) |
| 2 | FedEx Express Transportation and Supply Chain Services India Pvt. Ltd. (Process Courier Shipments) |
| 3 | UPS Express Private Limited. |
| 4 | Celebi Delhi Cargo Terminal Management India Pvt. Ltd. (Process Cargo Shipments) |
| 5 | Cargo Service Center India Pvt. Ltd. (Process Cargo Shipments) |
| | |

EICI is a non profit Section 25 company which aggregates services provided by other Airport Services Providers. The users of services, in a co-operative effort , setup EICI so that all express/courier companies could avail of the services provided by EICI as a common user Express/Courier Terminal. Three other courier companies M/s. DHL and M/s. FedEx and UPS Express run their dedicated express facilities adjacent to our Express Terminal. These are however dedicated facilities and not common user facilities. While EICI is unique as it provides services for express or courier shipments similar but not the same services are provided by Cargo Services Providers such as M/s Celebi and M/s. CSC. Hence it will be seen that there is adequate competition as there are other Courier Terminal operators as well.



Form F2: Historical and Projected Balance Sheet (ref: Section A14 of Appendix I)

| Form F2: Historical and Projected Balance Sheet (ref: Section A14 of Appendix I) | | | | | | | | |
|--|--|----------------------|--|----------------|----------------|----------------|----------------|----------------|
| | | 2019-20 | 2020-21 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 | 2025-2026 |
| Sr. No. | Particulars | Audited [^] | Last available Audited year [^] | Tariff Year 1* | Tariff Year 2* | Tariff Year 3* | Tariff Year 4* | Tariff Year 5* |
| 1 | SOURCES OF FUNDS | | | | | | | |
| | A) Shareholder's Funds | | | | | | | |
| | a) Share Capital | | | | | | | |
| | b) Share Application Money | | | | | | | |
| | c) Reserves and Surplus | 93,14,74,124 | 87,25,05,902 | 12,77,64,531 | 20,30,56,137 | 24,97,35,965 | 30,14,13,215 | 35,78,97,300 |
| | ... | | | | | | | |
| | Interbranch Current Accounts | -72,93,19,972 | -81,56,34,019 | -2,58,90,120 | -9,93,91,560 | -16,88,51,250 | -23,40,94,518 | -31,01,14,010 |
| | EICI Mumbai Terminal | -70,67,50,852 | -76,78,05,048 | -2,62,58,341 | -9,97,59,781 | -16,92,19,471 | -23,44,62,739 | -31,04,82,231 |
| | EICI Bangalore | -2,25,69,120 | -4,78,28,971 | 3,68,221 | 3,68,221 | 3,68,221 | 3,68,221 | 3,68,221 |
| | B) Non Current Liability | | | | | | | |
| | a) Other long term liability | | | | | | | |
| | b) Long term provision | 12,05,852 | 13,07,197 | 13,33,341 | 13,60,008 | 13,87,208 | 14,14,952 | 14,43,251 |
| | C) Current Liability | - | - | | | | | |
| | Total outstanding dues of creditors other than micro enterprises and small enterprises | | | | | | | |
| | Other current liabilities | | | | | | | |
| | D) Deferred Tax Liability | - | - | | | | | |
| | ... | | | | | | | |
| | TOTAL SOURCES OF FUNDS | 20,33,60,004 | 5,81,79,080 | 10,32,07,752 | 10,50,24,586 | 8,22,71,923 | 6,87,33,649 | 4,92,26,541 |
| 2 | APPLICATION OF FUNDS | | | | | | | |
| | A) Fixed Assets | | | | | | | |
| | a) Tangible Asset | 3,40,09,804 | 2,60,47,045 | 2,97,06,251 | 2,88,60,937 | 2,40,69,724 | 2,38,52,497 | 1,91,63,240 |
| | b) Intangible Asset | 64,002 | 51,116 | 38,230 | 25,344 | 12,458 | - | - |
| | Total | 3,40,73,806 | 2,60,98,161 | 2,97,44,481 | 2,88,86,281 | 2,40,82,182 | 2,38,52,497 | 1,91,63,240 |
| | d) Capital Work in Progress | 1,51,68,132 | 10,93,683 | | - | - | - | - |
| | ... | | | | | | | |
| | B) Investments | | | | | | | |
| | C) Deferred Tax Assets | | | | | | | |
| | D) Current Assets, Loans and Advances | | | | | | | |
| | a) Other Non Current Assets | | | | | | | |
| | b) Long Term Loans and Advances | 7,87,58,697 | 5,68,56,020 | 5,79,93,000 | 5,91,53,000 | 6,03,36,000 | 6,15,43,000 | 6,27,74,000 |
| | Short Term Loan | | | | | | | |
| | Long Term Loan | | | | | | | |
| | Current Assets | | | | | | | |
| | Trade Receivable | 11,82,90,386 | 1,91,18,890 | 4,87,40,000 | 5,03,60,000 | 4,89,60,000 | 5,40,30,000 | 5,93,50,000 |
| | Cash and Bank Balance | 6,37,661 | 6,33,045 | 7,59,654 | 8,35,619 | 9,19,181 | 10,11,099 | 11,12,209 |
| | Short Term loans and advances | 63,68,855 | 72,86,532 | 80,15,185 | 88,16,704 | 96,98,374 | 1,06,68,212 | 1,17,35,033 |
| | Other Current Assets | | - | - | - | - | - | - |
| | Non Current Liability | | | | | | | |
| | a) Other long term liability | | | | | | | |
| | b) Long term provision | | | | - | 1,56,99,673 | 3,30,80,112 | 5,20,77,218 |
| | Current Liabilities | | | | | | | |
| | a) Trade Payables | 3,04,88,804 | 3,06,73,886 | 1,87,06,618 | 1,85,29,467 | 2,03,09,227 | 2,22,98,126 | 2,44,96,128 |
| | b) Other Current Liabilities | 1,86,73,853 | 2,18,79,212 | 2,29,73,173 | 2,41,21,831 | 2,53,27,923 | 2,65,94,319 | 2,79,24,035 |
| | b) Short Term Provisions | 7,74,877 | 3,54,152 | 3,64,777 | 3,75,720 | 3,86,991 | 3,96,601 | 4,10,559 |
| | ... | | | | | | | |
| | Net Current Assets | 7,53,59,368 | -2,58,68,783 | 1,54,70,272 | 1,69,85,305 | -21,46,259 | -1,66,61,847 | -3,27,10,698 |
| | TOTAL APPLICATION OF FUNDS | 20,33,60,004 | 5,81,79,081 | 10,32,07,753 | 10,50,24,586 | 8,22,71,924 | 6,87,33,650 | 4,92,26,542 |

* Projected Values to be provided

Fields in Italics are Indicative only

^ Information for last financial year for which audited accounts are available



Express Industry Council of India

Form F3: Historical and Projected Profit and loss account (ref.: Section AL4 of Appendix 1)

| S.N. | Particulars | 2019-20 | 2020-21 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 | 2025-2026 |
|------|---|---------------|------------------------------|----------------|----------------|----------------|----------------|----------------|
| | | Audited year^ | Last available Audited year^ | Tariff Year 1* | Tariff Year 2* | Tariff Year 3* | Tariff Year 4* | Tariff Year 5* |
| 1 | Revenue | 30,21,72,923 | 14,09,79,127 | 27,58,19,354 | 30,13,08,056 | 31,11,46,488 | 34,28,94,145 | 37,62,57,559 |
| | <i>Revenues from Regulated Services</i> | 30,13,46,828 | 13,46,20,953 | 27,07,57,354 | 29,61,86,056 | 30,59,58,488 | 33,76,33,545 | 37,09,17,099 |
| | <i>Revenues from other than Regulated Services</i> | 8,26,095 | 63,58,174 | 50,62,000 | 51,22,000 | 51,88,000 | 52,60,600 | 53,40,460 |
| | Total | 30,21,72,923 | 14,09,79,127 | 27,58,19,354 | 30,13,08,056 | 31,11,46,488 | 34,28,94,145 | 37,62,57,559 |
| 2 | Operating expenditures | 30,32,36,241 | 19,47,58,062 | 20,01,98,026 | 22,04,38,249 | 24,29,42,890 | 26,78,86,770 | 29,53,67,111 |
| | <i>Payroll Costs</i> | 3,48,74,053 | 3,10,96,078 | 3,80,85,921 | 4,27,55,228 | 4,78,59,231 | 5,35,73,052 | 5,99,69,603 |
| | <i>Administrative Costs</i> | 1,49,29,456 | 1,39,96,600 | 1,49,41,652 | 1,64,15,817 | 1,80,37,399 | 1,98,21,139 | 2,17,83,252 |
| | <i>Other Charges / Input Cost</i> | 25,34,32,732 | 14,96,65,384 | 14,71,70,453 | 16,12,67,204 | 17,70,46,260 | 19,44,92,579 | 21,36,14,256 |
| | Total | 30,32,36,241 | 19,47,58,062 | 20,01,98,026 | 22,04,38,249 | 24,29,42,890 | 26,78,86,770 | 29,53,67,111 |
| 3 | Earnings before depreciation, interest and taxation (EBDIT) | -10,63,318 | -5,37,78,935 | 7,56,21,328 | 8,08,69,807 | 6,82,03,598 | 7,50,07,375 | 8,08,90,448 |
| | <i>Depreciation and Amortisation</i> | 58,91,849 | 51,89,286 | 47,28,680 | 55,78,200 | 58,24,098 | 59,49,685 | 54,09,257 |
| | <i>Depreciation and Amortisation - EDI</i> | 2,68,40,610 | - | - | - | - | - | - |
| 4 | Earnings before interest and taxation (EBIT) | -3,37,95,777 | -5,89,68,221 | 7,08,92,648 | 7,52,91,606 | 6,23,79,500 | 6,90,57,690 | 7,54,81,191 |
| | Total interest and finance charges | - | - | - | - | - | - | - |
| 5 | Profit / loss before tax | -3,37,95,777 | -5,89,68,221 | 7,08,92,648 | 7,52,91,606 | 6,23,79,500 | 6,90,57,690 | 7,54,81,191 |
| | Provision for taxation | - | - | - | - | 1,56,99,673 | 1,73,80,439 | 1,89,97,106 |
| 6 | Profit / loss after taxation | -3,37,95,777 | -5,89,68,221 | 7,08,92,648 | 7,52,91,606 | 4,66,79,827 | 5,16,77,250 | 5,64,84,084 |
| 7 | Balance Carried to Balance Sheet | -3,37,95,777 | -5,89,68,221 | 7,08,92,648 | 7,52,91,606 | 4,66,79,827 | 5,16,77,250 | 5,64,84,084 |

* Projected Values provided

Fields in italics are indicative only

^ Information for last financial year for which audited accounts are available

Notes

1 We have considered proposed facilitation rate for imports Rs.23.50 & for exports Rs.13.10 from 15 August 2021

2 No tax effects have been considered in financial year 2021-21 and financial year 2021-22, due to carried forward loss Rs 1461 lakhs for the Company in previous financial year 2019-20 and loss Rs.61 Lakhs in financials year 2021-22.



Express Industry Council of India

Please see Form 11 (consolidated) and Form 13 (a) and (b)

Form F4: Historical and Projected Cash Flow Statement (ref: Section AI4 of Appendix I)

| Sr. No. | Particulars | 2019-20 | 2020-21 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 | 2025-2026 |
|---------|---|---------------|---------------------------------|----------------|----------------|----------------|----------------|----------------|
| | | Audited year^ | Last available Audited year^ | Tariff Year 1* | Tariff Year 2* | Tariff Year 3* | Tariff Year 4* | Tariff Year 5* |
| 1 | Cashflow from operating activities | | | | | | | |
| | Net Profit before taxation | -3,37,95,777 | -5,89,68,221 | 7,08,92,648 | 7,52,91,606 | 6,23,79,500 | 6,90,57,690 | 7,54,81,191 |
| | Adjustment for: | 4,07,24,033 | 86,35,268 | 47,28,680 | 55,78,200 | 58,24,098 | 59,49,685 | 54,09,257 |
| | <i>Deprecitation and Amortisation</i> | 3,27,32,459 | 51,89,286 | 47,28,680 | 55,78,200 | 58,24,098 | 59,49,685 | 54,09,257 |
| | <i>Loss / (Profit) on sale of assets (net)</i> | - | - | - | - | - | - | - |
| | <i>Interest Income</i> | -8,426 | - | - | - | - | - | - |
| | <i>Provisions - Additions (Write back) Net</i> | 80,00,000 | 34,45,982 | - | - | - | - | - |
| | <i>Income Tax</i> | - | - | - | - | - | - | - |
| | <i>Deferred Tax</i> | - | - | - | - | - | - | - |
| | Operating Profit before working capital changes | 69,28,256 | -5,03,32,953 | 7,56,21,328 | 8,08,69,807 | 6,82,03,598 | 7,50,07,375 | 8,08,90,448 |
| | Adjustment for: | -3,59,72,360 | 11,97,81,575 | -4,23,23,282 | -25,72,401 | 23,59,654 | -39,52,189 | -40,49,846 |
| | <i>Decrease (increase) in Trade Receivables</i> | -3,46,68,242 | 9,91,71,496 | -2,96,21,110 | -16,20,000 | 14,00,000 | -50,70,000 | -53,20,000 |
| | <i>Decrease (increase) in Inventories</i> | - | - | - | - | - | - | - |
| | <i>Loans and Advances</i> | 66,05,832 | 1,76,61,338 | -18,65,633 | -19,61,519 | -20,64,670 | -21,76,837 | -22,97,821 |
| | <i>(Decrease) / increase in provisions</i> | 19,80,729 | -4,41,700 | 26,144 | 26,667 | 27,200 | 27,744 | 28,299 |
| | <i>(Decrease) / increase in Sundry Creditors</i> | -98,90,679 | 33,90,441 | -1,08,62,682 | 9,82,450 | 29,97,124 | 32,66,904 | 35,39,676 |
| | Cash generated from operation | -2,90,44,104 | 6,94,48,622 | 3,32,98,046 | 7,82,97,405 | 7,05,63,252 | 7,10,55,186 | 7,68,40,602 |
| | Net Cash Flow from Operating Activities | -2,90,44,104 | 6,94,48,622 | 3,32,98,046 | 7,82,97,405 | 7,05,63,252 | 7,10,55,186 | 7,68,40,602 |
| 2 | Cashflow from investing activities | 8,426 | - | - | - | - | - | - |
| | <i>Detail of cashflow from investing activity # Interest</i> | - | - | - | - | - | - | - |
| | <i>Detail of cashflow from investing activity # Other Income</i> | 8,426 | - | - | - | - | - | - |
| | <i>Detail of cashflow from investing activity # Additions to Investment</i> | - | - | - | - | - | - | - |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| 3 | Cashflow from financing activities | 2,89,20,917 | -6,94,53,239 | -3,31,71,437 | -7,82,21,440 | -7,04,79,690 | -7,09,63,268 | -7,67,39,492 |
| | <i>Detail of cashflow from financing activity # Additions to FA</i> | -94,275 | 27,86,359 | -83,75,000 | -47,20,000 | -10,20,000 | -57,20,000 | -7,20,000 |
| | <i>Detail of cashflow from financing activity # Additions to CWIP</i> | - | 1,40,74,449 | 10,93,683 | - | - | - | - |
| | <i>Detail of cashflow from financing activity # Interbranch Accounts</i> | 2,90,15,192 | -8,63,14,047 | -2,58,90,120 | -7,35,01,440 | -6,94,59,690 | -6,52,43,268 | -7,60,19,492 |
| | Net change in cash and cash equivalents | -1,14,760 | -4,617 | 1,26,609 | 75,965 | 83,562 | 91,918 | 1,01,110 |
| 4 | Net change in cash and cash equivalents | -1,14,760 | -4,616 | 1,26,609 | 75,965 | 83,562 | 91,918 | 1,01,110 |
| 5 | Cash and Cash Equivalents at the beginning of the period | 7,52,421 | 6,37,661 | 6,33,045 | 7,59,654 | 8,35,619 | 9,19,181 | 10,11,099 |
| 6 | Cash and Cash Equivalents at the end of the period | 6,37,661 | 6,33,045 | 7,59,654 | 8,35,619 | 9,19,181 | 10,11,099 | 11,12,209 |

* Projected Values provided

Fields in italics are indicative only

^ Information for last financial year for which audited accounts are available



Express Industry Council of India

Not applicable as Not for profit company

Form F5: Cost of Equity and Post-tax FRoR Forecast (ref: Section A15 of Appendix I)

| Sr. No. | Particulars | Tariff Year 1 | | | | | | Point Estimate | Tariff Year 2 | | |
|---------|-------------------------|---------------|------|--|--|--|--|----------------|---------------|------|----------------|
| | | Low | High | | | | | | Low | High | Point Estimate |
| | | | | | | | | | | | |
| 1 | Gearing | NA | NA | | | | | NA | NA | NA | NA |
| | Pre-tax cost of debt | NA | NA | | | | | NA | NA | NA | NA |
| | Risk-free rate | NA | NA | | | | | NA | NA | NA | NA |
| | Equity-risk premium | NA | NA | | | | | NA | NA | NA | NA |
| | Beta | NA | NA | | | | | NA | NA | NA | NA |
| | Post-tax cost of equity | NA | NA | | | | | NA | NA | NA | NA |
| | | | | | | | | | | | |
| | Post-tax FRoR | NA | NA | | | | | NA | NA | NA | NA |

* Forecasted FRoR in this sheet should be used for determining Aggregate Revenue Requirement in the Multi Year Tariff Proposal

Raj



Express Industry Council of India

Not applicable as no Loans

Form F6 (a): Loan Master (ref: Section A15 of Appendix I)

Provide details of all debts (all types of debt instruments)

| Particulars | Last available audited year# | Financial Year before Tariff Year 1* |
|------------------------------------|------------------------------|--------------------------------------|
| Secured Loan | | |
| Repayments during the year | NA | NA |
| Interest payments during the year | NA | NA |
| Outstanding at the end of the year | NA | NA |
| | NA | NA |
| Unsecured Loan | NA | NA |
| Repayments during the year | NA | NA |
| Interest payments during the year | NA | NA |
| Outstanding at the end of the year | NA | NA |

For every loan (actual/proposed, secured/unsecured) the following information should also be provided/indicated

| | |
|----|--|
| 1 | Particulars |
| 2 | Source |
| 3 | Type of Loan (PS/WC) |
| 4 | If PS, then indicate the Project/Appportionment to a project |
| 5 | Total Loan Amount Sanctioned |
| 6 | Loan Tenure |
| 7 | Interest Type (Fixed / Floating) |
| 8 | If Fixed interest, rate of Interest % |
| 9 | Base Rate, if Floating Interest |
| 10 | Margin, if Floating Interest |
| 11 | Are there any Caps / Floor? |
| 12 | If above us yes, specify caps floor |
| 13 | Moratorium Period |
| 14 | Moratorium effective from |
| 15 | Repayment Period |
| 16 | Repayment Start Date |
| 17 | Repayment Frequency |
| 18 | Arrangement Fees |
| 19 | Outstanding Loan |
| 20 | Other terms |

| | |
|---------------|------------------|
| Legend | |
| PS | Project Specific |
| WC | Working Capital |

Net Surplus %age before tax (against Gross Regulated Revenue)



Express Industry Council of India

Not Applicable as Not for profit company

Form F8 (a): Format for providing asset-wise information of stakeholder contributions (ref: Section A15 of Appendix I)

Details of User Contributions for the assets

| Sr. No. | Contribution name | Asset Name | Extent of User Contribution approved for the project | Year of approval | Tenure for User Contribution Collection | Actual Accumulated Collection till beginning of previous year* | Total Collected proposed in Tariff Year 1 | Total Collected proposed in Tariff Year 2 | Total Collected proposed in Tariff Year 3 | Total Collected proposed in Tariff Year 4 | Total Collected proposed in Tariff Year 5 |
|---------|------------------------|----------------|--|------------------|---|--|---|---|---|---|---|
| 1 | <i>Grant</i> | <i>Asset A</i> | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| 2 | | <i>Asset B</i> | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| 3 | | | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| 4 | <i>Development Fee</i> | <i>Asset C</i> | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| 5 | | | | | | | | | | | |

* Projected values to be provided

Fields in italics are indicative only

Kalyan



Express Industry Council of India

Please see form 9.

Form F6 (c): Format for identifying Initial Regulatory Asset Base (ref: Section AI5 of Appendix I)

Fixed Asset already commissioned as on.....

| Sr. No. | Asset Name | Asset Type | Description of the Asset | Commission Date | Useful Life | Original Cost of Asset | Depreciaion Rate | Accumulated Depreciation |
|---------|------------|------------|--------------------------|-----------------|-------------|------------------------|------------------|--------------------------|
| 1 | NA | NA | NA | NA | NA | NA | NA | NA |
| 2 | NA | NA | NA | NA | NA | NA | NA | NA |
| 3 | NA | NA | NA | NA | NA | NA | NA | NA |
| 4 | NA | NA | NA | NA | NA | NA | NA | NA |
| 5 | NA | NA | NA | NA | NA | NA | NA | NA |



Express Industry Council of India

Not Applicable as not for profit company. Subscription details from members are provided in Form F 13 (b)

Form F6 (c): Contributions, Grants and subsidies Master (ref: Section A15 of Appendix I)

Contributions

| Particulars | Source | Total Amount | Last available audited year # | | | | | | | Financial Year before Tariff | | |
|-------------|--------|--------------|-------------------------------|--|--|--|--|------|----|------------------------------|------|----|
| | | | OB | | | | | Add. | CB | OB | Add. | CB |
| | | | | | | | | | | | | |
| 1 | NA | NA | NA | | | | | NA | NA | NA | NA | NA |
| 2 | NA | NA | NA | | | | | NA | NA | NA | NA | NA |
| | | | | | | | | | | | | |

Grants

| Particulars | Source | Total Amount | Last available audited year # | | | | | | | Financial Year before Tariff | | |
|-------------|--------|--------------|-------------------------------|--|--|--|--|------|----|------------------------------|------|----|
| | | | OB | | | | | Add. | CB | OB | Add. | CB |
| | | | | | | | | | | | | |
| 1 | NA | NA | NA | | | | | NA | NA | NA | NA | NA |
| 2 | NA | NA | NA | | | | | NA | NA | NA | NA | NA |
| | | | | | | | | | | | | |

Subsidies

| Particulars | Source | Total Amount | Last available audited year # | | | | | | | Financial Year before Tariff | | |
|-------------|--------|--------------|-------------------------------|--|--|--|--|------|----|------------------------------|------|----|
| | | | OB | | | | | Add. | CB | OB | Add. | CB |
| | | | | | | | | | | | | |
| 1 | NA | NA | NA | | | | | NA | NA | NA | NA | NA |
| 2 | NA | NA | NA | | | | | NA | NA | NA | NA | NA |
| | | | | | | | | | | | | |

Legend

| | |
|------|------------------------------|
| OB | Opening Balance for the year |
| Add. | Additions during the year |
| CB | Closing Balance for the year |

* Projected values to be provided

Information for last financial year for which audited accounts are available



Express Industry Council of India

Form F9: Formats for Forecast and Actual Roll - forward RAB (ref.: Section A15 of Appendix I)

| | | 2019-20 | 2020-21 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 | 2025-2026 |
|---|----------------------------------|---------------------------|---|----------------|----------------|----------------|----------------|----------------|
| | | Audited year [^] | Last available Audited year [^] | Tariff Year 1* | Tariff Year 2* | Tariff Year 3* | Tariff Year 4* | Tariff Year 5* |
| A | Opening RAB | 3,98,71,380 | 3,40,73,806 | 2,60,98,161 | 2,97,44,481 | 2,88,86,281 | 2,40,82,182 | 2,38,52,497 |
| | <i>Building</i> | - | - | | | | | |
| | <i>Plant & Machinery</i> | 2,20,46,917 | 2,01,05,917 | 1,44,33,020 | 1,29,99,909 | 1,45,19,949 | 1,28,96,317 | 1,62,06,411 |
| | <i>Leasehold Improvements</i> | 85,17,572 | 74,19,967 | 66,77,227 | 87,38,901 | 67,08,892 | 46,78,883 | 26,48,874 |
| | <i>Office Equipments</i> | 59,00,632 | 40,56,952 | 25,15,871 | 53,02,333 | 39,83,139 | 30,44,667 | 22,53,054 |
| | <i>Computers & Softwares</i> | 11,96,729 | 6,02,091 | 89,386 | 7,06,074 | 10,60,233 | 12,31,480 | 8,89,874 |
| | <i>Fixtures</i> | 21,33,115 | 18,34,455 | 16,85,711 | 13,87,051 | 20,88,392 | 17,89,732 | 14,91,072 |
| | <i>Furniture and Fittings</i> | 76,415 | 54,425 | 6,96,946 | 6,10,213 | 5,25,677 | 4,41,104 | 3,63,212 |
| B | Additions - WIP Capitalisation | 94,275 | 11,28,600 | 83,75,000 | 47,20,000 | 10,20,000 | 57,20,000 | 7,20,000 |
| | <i>Building</i> | - | - | | | | | |
| | <i>Plant & Machinery</i> | - | - | | 30,00,000 | | 50,00,000 | |
| | <i>Leasehold Improvements</i> | 94,275 | 2,40,800 | 35,00,000 | | | | |
| | <i>Office Equipments</i> | - | - | 41,55,000 | | | | |
| | <i>Computers & Softwares</i> | - | 15,300 | 7,20,000 | 7,20,000 | 10,20,000 | 7,20,000 | 7,20,000 |
| | <i>Fixtures</i> | - | 1,49,100 | | 10,00,000 | | | |
| | <i>Furniture and Fittings</i> | - | 7,23,400 | | | | | |
| C | Disposals / Transfers | - | 39,14,959 | - | - | - | - | - |
| | <i>Building</i> | - | - | - | - | - | - | - |
| | <i>Plant & Machinery</i> | - | 39,14,959 | - | - | - | - | - |
| | <i>Leasehold Improvements</i> | - | - | - | - | - | - | - |
| | <i>Office Equipments</i> | - | - | - | - | - | - | - |
| | <i>Computers & Softwares</i> | - | - | - | - | - | - | - |
| | <i>Fixtures</i> | - | - | - | - | - | - | - |
| | <i>Furniture and Fittings</i> | - | - | - | - | - | - | - |
| D | Depreciation Charge | 58,91,849 | 51,89,286 | 47,28,680 | 55,78,200 | 58,24,098 | 59,49,685 | 54,09,257 |
| | <i>Building</i> | - | - | | | | | |
| | <i>Plant & Machinery</i> | 19,41,000 | 17,57,937 | 14,33,111 | 14,79,960 | 16,23,632 | 16,89,906 | 18,90,873 |
| | <i>Leasehold Improvements</i> | 11,91,880 | 9,83,540 | 14,38,326 | 20,30,009 | 20,30,009 | 20,30,009 | 14,79,741 |
| | <i>Office Equipments</i> | 18,43,681 | 15,41,081 | 13,68,538 | 13,19,194 | 9,38,473 | 7,91,613 | 7,91,613 |
| | <i>Computers & Softwares</i> | 5,94,638 | 5,28,005 | 1,03,312 | 3,65,841 | 8,48,753 | 10,61,605 | 9,80,721 |
| | <i>Fixtures</i> | 2,98,660 | 2,97,844 | 2,98,660 | 2,98,660 | 2,98,660 | 2,98,660 | 1,88,417 |
| | <i>Furniture and Fittings</i> | 21,990 | 80,879 | 86,733 | 84,536 | 84,573 | 77,892 | 77,892 |
| E | Closing RAB (A+B-C-D) | 3,40,73,806 | 2,60,98,161 | 2,97,44,481 | 2,88,86,281 | 2,40,82,182 | 2,38,52,497 | 1,91,63,240 |
| | <i>Building</i> | - | - | | | | | |
| | <i>Plant & Machinery</i> | 2,01,05,917 | 1,44,33,020 | 1,29,99,909 | 1,45,19,949 | 1,28,96,317 | 1,62,06,411 | 1,43,15,537 |
| | <i>Leasehold Improvements</i> | 74,19,967 | 66,77,227 | 87,38,901 | 67,08,892 | 46,78,883 | 26,48,874 | 11,69,134 |
| | <i>Office Equipments</i> | 40,56,952 | 25,15,871 | 53,02,333 | 39,83,139 | 30,44,667 | 22,53,054 | 14,61,441 |
| | <i>Computers & Softwares</i> | 6,02,091 | 89,386 | 7,06,074 | 10,60,233 | 12,31,480 | 8,89,874 | 6,29,153 |
| | <i>Fixtures</i> | 18,34,455 | 16,85,711 | 13,87,051 | 20,88,392 | 17,89,732 | 14,91,072 | 13,02,655 |
| | <i>Furniture and Fittings</i> | 54,425 | 6,96,946 | 6,10,213 | 5,25,677 | 4,41,104 | 3,63,212 | 2,85,320 |
| F | Average RAB | 3,69,72,593 | 3,00,85,984 | 2,79,21,321 | 2,93,15,381 | 2,64,84,232 | 2,39,67,340 | 2,15,07,869 |

* Projected Values provided

Fields in italics are indicative only

[^] Information for last financial year for which audited accounts are available

Express Industry Council of India

Not Applicable as Not for profit company

Form F8 (a): Format for providing proposed exclusions from RAB (ref: Section A15 of Appendix I)

Details of Proposed Excluded Assets from RAB

| Sr. No. | Asset Name | Book Value | Accumulated Depreciation | Justifications for exclusion | Any Land associated with asset | If yes, Details of Land |
|---------|----------------|------------|--------------------------|------------------------------|--------------------------------|-------------------------|
| 1 | <i>Asset A</i> | NA | NA | NA | NA | NA |
| 2 | <i>Asset B</i> | NA | NA | NA | NA | NA |
| 3 | | NA | NA | NA | NA | NA |
| 4 | | NA | NA | NA | NA | NA |
| 5 | | NA | NA | NA | NA | NA |

Fields in italics are indicative only

Kaly



Express Industry Council of India

Not Applicable as Not for profit company

Form F10 (a): Capital Projects Completed before current Review for Roll Forward of RAB (ref: Section A15 of Appendix I)

Project Details

| Sr. No. | Project Name | Project Type | Comm. Date | Projected Capital Expenditure | | | | | | | | | | | | | | | | | | | |
|---------|------------------|------------------|------------|-------------------------------|------|-------|-----|---------------|------|-------|-----|---------------|------|-------|-----|---------------|------|-------|-----|---------------|------|-------|-----|
| | | | | Tariff Year 1 | | | | Tariff Year 2 | | | | Tariff Year 3 | | | | Tariff Year 4 | | | | Tariff Year 5 | | | |
| | | | | Capex | Com. | CDate | WIP | Capex | Com. | CDate | WIP | Capex | Com. | CDate | WIP | Capex | Com. | CDate | WIP | Capex | Com. | CDate | WIP |
| 1 | <i>Project 1</i> | <i>Buildings</i> | | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| 2 | <i>Project 2</i> | <i>Vehicles</i> | | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| 3 | <i>Project 3</i> | <i>P & M</i> | | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| 4 | <i>Project 3</i> | <i>F & F</i> | | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| ... | | | | | | | | | | | | | | | | | | | | | | | |

Project Details

| Sr. No. | Project Name | Project Type | Comm. Date | Projected Capital Expenditure | | | | | | | | | | | | | | | | | | | |
|---------|------------------|------------------|------------|-------------------------------|------|-------|-----|---------------|------|-------|-----|---------------|------|-------|-----|---------------|------|-------|-----|---------------|------|-------|-----|
| | | | | Tariff Year 1 | | | | Tariff Year 2 | | | | Tariff Year 3 | | | | Tariff Year 4 | | | | Tariff Year 5 | | | |
| | | | | Capex | Com. | CDate | WIP | Capex | Com. | CDate | WIP | Capex | Com. | CDate | WIP | Capex | Com. | CDate | WIP | Capex | Com. | CDate | WIP |
| 1 | <i>Project 1</i> | <i>Buildings</i> | | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| 2 | <i>Project 2</i> | <i>Vehicles</i> | | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| 3 | <i>Project 3</i> | <i>P & M</i> | | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| 4 | <i>Project 3</i> | <i>F & F</i> | | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |

Fields in italics are indicative only

K. K. K.



Express Industry Council of India

Not Applicable as Not for profit company

Form F10 (b): Capital Expenditure Projected Plan - 10 Year Master (ref: Section A15 of Appendix I

Note:- Information to be provided for 10 year period for all projects either spilling into the period or starting during the perio

| Project Details | | | | Estimated WIP, Capex and Commissioning in each year | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|-----------------|--------------|--------------|------------|---|-------|-----|---------------|----------|------|-------|-----|---------------|----------|------|-------|-----|---------------|----------|------|-------|-----|---------------|----------|------|-------|-----|----------------|----------|------|-------|-----|
| S. N. | Project Name | Project Type | Comm. Date | Financial Year before Tariff Year 1* | | | Tariff Year 1 | | | | | Tariff Year 2 | | | | | Tariff Year 3 | | | | | Tariff Year 4 | | | | | Tariff Year 10 | | | | |
| | | | | TCAPEX | TCOMM | WIP | Capex | Fin. Alw | Com. | CDate | WIP | Capex | Fin. Alw | Com. | CDate | WIP | Capex | Fin. Alw | Com. | CDate | WIP | Capex | Fin. Alw | Com. | CDate | WIP | Capex | Fin. Alw | Com. | CDate | WIP |
| 1 | Project 1 | Buildings | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| 2 | Project 2 | Vehicles | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| 3 | Project 3 | P & M | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| 4 | Project 3 | F & F | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |

| Legend | |
|--------------|---|
| Project Name | Project Name should be a unique name or a primary key assigned to a capex project |
| Project Type | Type of the project and the asset class to which the capex project belongs |
| Comm. Date | Date on which the capital project was commenced |
| Capex | Year-wise Capex estimated to be incurred on the project excluding any capital receipts like gains, user contributions, etc |
| WIP | Work-in-progress at the end of every Tariff Year |
| Com. | Estimated commissioning in a particular Tariff Year |
| CDate | Estimated date of commissioning in a particular Tariff Year |
| TCAPEX | Total Capex incurred on the project till the end of previous Control Period excluding any capital receipts like gains, user Contributions, etc. |
| TCOMM | Total commissioning on the project till the end of previous Control Period |
| Fin Alw | Project-wise Financing Allowance for the year |

* Projected values to be provided

Fields in italics are indicative only



Express Industry Council of India

Not Applicable as Not for profit company

Form F10 (c): Year-wise Capital Expenditure Financing Plans for next 10 years(ref: Section A15 of Appendix I)

Note:- Information to be provided for 10 year period for all projects either spilling into the period or starting during the period

| Project Details | | Tariff Year 1 | | | | Tariff Year 2 | | | | Tariff Year 3 | | | | ***** | | | | Tariff Year 10 | | | |
|-----------------|---------------------|------------------|----------------|--------------------|------------|------------------|----------------|--------------------|------------|------------------|----------------|--------------------|------------|------------------|----------------|--------------------|------------|------------------|----------------|--------------------|------------|
| S. N. | Total Capex Planned | Internal Accrual | Equity infused | User Contributions | Total Debt | Internal Accrual | Equity infused | User Contributions | Total Debt | Internal Accrual | Equity infused | User Contributions | Total Debt | Internal Accrual | Equity infused | User Contributions | Total Debt | Internal Accrual | Equity infused | User Contributions | Total Debt |
| 1 | Project 1 | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| 2 | Project 2 | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| 3 | Project 3 | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| 4 | Project 3 | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |

| Legend | |
|--------------------|--|
| Total Capex | Total Capex Planned indicates the total forecasted capex for all assets during the next 10 years |
| Internal Accrual | Internal Accrual (from free reserves and surplus) in the year |
| Equity infused | Equity Infusion planned during the year |
| User Contributions | Representing Development Fees / User Contributions / Capital Grants / Subsidies etc. planned during the year for the capital project |
| Total Debt | Total Debt planned for funding capex during the year |

Kishu



Express Industry Council of India

Not Applicable as Not for profit company

Form F10 (d): Summary Statement of Expenses Capitalised (ref: Section A15 of Appendix I)

| Sl. No. | Particulars | Last available audited year* | Financial Year before Tariff Year 1* | Financial Year before Tariff Year 1* | Financial Year before Tariff Year 1* | Financial Year before Tariff Year 1* | Financial Year before Tariff Year 1* | Tariff Year 1 | Tariff Year 2 | Tariff Year 3 | Tariff Year 4 | Tariff Year 5 |
|---------|--|------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|---------------|---------------|---------------|---------------|---------------|
| A | Interest and Finance Charges Capitalised | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| B | Cost of raising finance and Bank Charges | NA | NA | | | | | NA | NA | NA | NA | NA |
| C | Other Expenses Capitalised | NA | NA | | | | | NA | NA | NA | NA | NA |
| | Employee Expenses | NA | NA | | | | | NA | NA | NA | NA | NA |
| | Administrative and General Expenses | NA | NA | | | | | NA | NA | NA | NA | NA |
| | Utilities and Outsourcing Expenses | NA | NA | | | | | NA | NA | NA | NA | NA |
| | Any Other expense being capitalised | NA | NA | | | | | NA | NA | NA | NA | NA |
| D | Total Expenses Being Capitalised (A+B+C) | NA | NA | | | | | NA | NA | NA | NA | NA |

* Projected values to be provided

Information for the last financial year for which audited accounts are available



Express Industry Council of India

Please details provided in Form 9

Form F10 (e): Additional Capital Projects Summary (ref: Section A15 of Appendix I)

| Sl. No. | Particulars | Tariff Year 1 | Tariff Year 2 | Tariff Year 3 | Tariff Year 4 | Tariff Year 5 |
|----------|--------------------------------|---------------|---------------|---------------|---------------|---------------|
| E | Opening WIP Assets | NA | NA | NA | NA | NA |
| | <i>Building</i> | NA | NA | NA | NA | NA |
| | <i>Plant & Machinery</i> | NA | NA | NA | NA | NA |
| | <i>Electrical Installation</i> | NA | NA | NA | NA | NA |
| | <i>Furniture and Fittings</i> | NA | NA | NA | NA | NA |
| | | | | | | |
| F | Additions - New WIP | | | | | |
| | <i>Building</i> | NA | NA | NA | NA | NA |
| | <i>Plant & Machinery</i> | NA | NA | NA | NA | NA |
| | <i>Electrical Installation</i> | NA | NA | NA | NA | NA |
| | <i>Furniture and Fittings</i> | NA | NA | NA | NA | NA |
| | | | | | | |
| G | WIP Capitalization | | | | | |
| | <i>Building</i> | NA | NA | NA | NA | NA |
| | <i>Plant & Machinery</i> | NA | NA | NA | NA | NA |
| | <i>Electrical Installation</i> | NA | NA | NA | NA | NA |
| | <i>Furniture and Fittings</i> | NA | NA | NA | NA | NA |
| | | | | | | |
| H | Closing WIP Assets | | | | | |
| | <i>Building</i> | NA | NA | NA | NA | NA |
| | <i>Plant & Machinery</i> | NA | NA | NA | NA | NA |
| | <i>Electrical Installation</i> | NA | NA | NA | NA | NA |
| | <i>Furniture and Fittings</i> | NA | NA | NA | NA | NA |
| | | | | | | |
| | | | | | | |

Fields in italics are indicative only



| | | | | | | | | |
|--|--|---------------|------------------------------|----------------|----------------|----------------|----------------|----------------|
| Express Industry Council of India | | | | | | | | |
| Form F11 (a) : Employee Strength (ref:Section AL5 of Appendix I) | | | | | | | | |
| | | 2019-20 | 2020-21 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 | 2025-2026 |
| Sr. No. | Particulars - with detailed breakup | Audited year^ | Last available Audited year^ | Tariff Year 1* | Tariff Year 2* | Tariff Year 3* | Tariff Year 4* | Tariff Year 5* |
| A | Department - wise Full-Time Employees | | | | | | | |
| | Management | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | Operations | 81 | 76 | 80 | 81 | 82 | 83 | 84 |
| | Finance & Accounts | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| | HR & Admin | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| B | Department - wise Part-Time/ Contractual Employees | | | | | | | |
| | Department 1 | | | | | | | |
| | Department 2 | | | | | | | |
| | Department 3 | | | | | | | |
| | Department 4 | | | | | | | |

| | | | | | | | | |
|--|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Express Industry Council of India | | | | | | | | |
| Form F11 (b) : Payroll Related Expenditure and Provisions (ref: Section AL5 of Appendix I) | | | | | | | | |
| A | Salaries and Wages | 3,32,67,698 | 2,88,46,698 | 3,43,76,984 | 3,85,02,222 | 4,31,22,489 | 4,82,97,187 | 5,40,92,850 |
| B | PF Contribution, Gratuity and other funds | | 19,99,473 | 26,08,738 | 29,21,786 | 32,72,400 | 36,65,088 | 41,04,899 |
| C | Medical Expenses | | | | | | | |
| D | Overtime | | | | | | | |
| E | Staff Welfare Fund / Expenses | 16,06,355 | 2,49,907 | 11,00,200 | 13,31,220 | 14,64,342 | 16,10,776 | 17,71,854 |
| F | | | | | | | | |
| 1 | Grand Total | 3,48,74,053 | 3,10,96,078 | 3,80,85,921 | 4,27,55,228 | 4,78,59,231 | 5,35,73,052 | 5,99,69,603 |
| 2 | Employee Expenses Capitalised | | | | | | | |
| 3 | Net Employee Expenses (1)-(2) | 3,48,74,053 | 3,10,96,078 | 3,80,85,921 | 4,27,55,228 | 4,78,59,231 | 5,35,73,052 | 5,99,69,603 |
| | | | | | | | | |
| | | | | | | | | |

* Projected Values provided

Fields in italics are indicative only

^ Information for last financial year for which audited accounts are available



| Express Industry Council of India | | | | | | | | |
|--|--|---------------------------|--|---------------------|---------------------|---------------------|---------------------|---------------------|
| Form F11 (c) : Administration and General Expenditure (ref: Section AL5 of Appendix I) | | | | | | | | |
| | | 2019-20 | 2020-21 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 | 2025-2026 |
| Sr. No. | Particulars - with detailed breakup | Audited year ^A | Last available Audited year ^A | Tariff Year 1* | Tariff Year 2* | Tariff Year 3* | Tariff Year 4* | Tariff Year 5* |
| A | Administration Charges | 1,49,29,456 | 1,39,96,600 | 1,49,41,652 | 1,64,15,817 | 1,80,37,399 | 1,98,21,139 | 2,17,83,252 |
| | Director's Sitting Fees | | | | | | | |
| | Rates & Taxes | | | | | | | |
| | Lease / Rent | | | | | | | |
| | Rates & Taxes | 9,45,422 | 9,18,492 | 10,36,640 | 11,20,304 | 12,12,334 | 13,13,568 | 14,24,925 |
| | Communication Expenses | - | - | | | | | |
| | Travelling and Conveyance | 57,34,681 | 39,21,842 | 43,61,318 | 47,97,450 | 52,77,195 | 58,04,915 | 63,85,406 |
| | Bank Charges | - | - | | | | | |
| | Telephone expenses | 15,64,686 | 19,97,695 | 21,97,523 | 24,17,275 | 26,59,003 | 29,24,903 | 32,17,393 |
| | Audit Fees | - | - | 4,40,000 | 4,84,000 | 5,32,400 | 5,85,640 | 6,44,204 |
| | Courier Expenses | 59,856 | - | 60,000 | 66,000 | 72,600 | 79,860 | 87,846 |
| | Office Expenses | 13,15,342 | 14,82,267 | 16,33,500 | 17,96,850 | 19,76,535 | 21,74,189 | 23,91,607 |
| | Printing and Stationery | 12,86,569 | 5,14,246 | 5,65,671 | 6,22,238 | 6,84,461 | 7,52,908 | 8,28,198 |
| | Interest | - | - | - | - | - | - | - |
| | Loss on sale / discard of Fixed Assets | - | - | | | | | |
| | Legal Charges / Auditor's Fees / Consultancy Charges | 40,22,900 | 51,62,058 | 46,47,000 | 51,11,700 | 56,22,870 | 61,85,157 | 68,03,673 |
| | Allocated Overhead Expenses (Provide details) | - | - | | | | | |
| | | | | | | | | |
| B | Airport Service Provider Charges / Input Cost | 25,34,32,732 | 14,96,65,384 | 14,71,70,453 | 16,12,67,204 | 17,70,46,260 | 19,44,92,579 | 21,36,14,256 |
| | Rent for Airport | 7,70,51,626 | 7,57,42,505 | 8,06,63,538 | 9,04,53,240 | 9,92,60,088 | 10,89,29,736 | 11,95,47,120 |
| | Royalty | | | | | | | |
| | Electricity | 44,98,118 | 30,75,605 | 41,82,000 | 46,00,200 | 50,60,220 | 55,66,242 | 61,22,866 |
| | Handling Charges | - | - | | | | | |
| | Security Charges (BCAS Trained Security Guards) | - | - | | | | | |
| | Insurance Costs (for Terminal) | 8,44,519 | 6,38,912 | 12,31,261 | 13,12,398 | 14,43,638 | 15,88,001 | 17,46,802 |
| | CWIP W/off | - | - | - | - | - | - | - |
| | Repairs & Maintenance | 53,88,218 | 69,28,050 | 1,07,42,787 | 91,39,457 | 1,00,43,803 | 1,10,92,373 | 1,21,32,841 |
| | Customs EDI Expenses (Repairs & Maintenance) | 8,77,85,589 | 98,74,002 | - | - | - | - | - |
| | Godown Rent | 10,38,180 | 9,51,666 | 11,42,004 | 12,56,204 | 13,81,825 | 15,20,007 | 16,72,008 |
| | Water Charges | 9,58,164 | 6,55,883 | 7,88,400 | 8,67,240 | 9,53,964 | 10,49,360 | 11,54,296 |
| | Loading Unloading Charges | 2,26,74,420 | 1,86,40,353 | 2,22,59,073 | 2,44,84,980 | 2,69,33,478 | 2,96,26,826 | 3,25,89,508 |
| | Security Charges | 1,74,15,076 | 1,59,16,941 | 1,86,62,175 | 2,05,28,393 | 2,25,81,232 | 2,48,39,355 | 2,73,23,290 |
| | Transportation Charges | 9,000 | 5,98,173 | 96,000 | 1,05,600 | 1,16,160 | 1,27,776 | 1,40,554 |
| | Housekeeping charge | - | - | | | | | |
| | Provision for doubtful debts | 80,00,000 | 33,23,662 | - | - | - | - | - |
| | Auction Expenses | 21,43,120 | 43,69,745 | 35,69,600 | 40,15,800 | 40,15,800 | 40,15,800 | 40,15,800 |
| | X-Ray / Infrastructure Charges @0.60 | 2,43,99,241 | 84,64,237 | - | - | - | - | - |
| | Access charges | - | - | 32,41,296 | 39,21,968 | 46,16,157 | 54,33,216 | 63,94,896 |
| | Miscellaneous Expenses | 12,27,461 | 4,85,650 | 5,92,320 | 5,81,724 | 6,39,896 | 7,03,886 | 7,74,275 |
| C | Grand Total | 26,83,62,188 | 16,36,61,984 | 16,21,12,105 | 17,76,83,021 | 19,50,83,659 | 21,43,13,718 | 23,53,97,509 |
| D | Administration & General Expenses capitalised | - | - | - | - | - | - | - |
| E | Net A & G expenses (E)-(F) | 26,83,62,188 | 16,36,61,984 | 16,21,12,105 | 17,76,83,021 | 19,50,83,659 | 21,43,13,718 | 23,53,97,509 |

* Projected Values provided

Fields in italics are indicative only

^A Information for last financial year for which audited accounts are available



| Express Industry Council of India | | | | | |
|---|--------------------|-------------|--------------------|-------------|--|
| Form F12 (a) - Historical and Projected Cargo Volumes in tonnes (ref: Section AL6 of Appendix I) | | | | | |
| Year | Loaded / Exports | | Unloaded / Imports | | Forecast Error Correction band * |
| | <i>Bags / Kgs.</i> | <i>Unit</i> | <i>Bags / Kgs.</i> | <i>Unit</i> | |
| 2018-2019 | 1,31,02,234 | Kgs | 1,91,95,343 | Kgs | |
| 2019-2020^ | 1,37,68,334 | Kgs | 97,86,698 | Kgs | |
| 2020-2021* | 41,48,957 | Kgs | 51,96,870 | Kgs | |
| 2021-2022* | 54,02,160 | Kgs | 95,44,680 | Kgs | |
| 2022-2023* | 59,42,376 | Kgs | 1,02,12,808 | Kgs | |
| 2023-2024* | 63,58,342 | Kgs | 1,09,27,704 | Kgs | |
| 2024-2025* | 68,03,426 | Kgs | 1,16,92,643 | Kgs | |
| 2025-2026* | 72,79,666 | Kgs | 1,25,11,128 | Kgs | |

- * Projected Values provided
Fields in italics are indicative only
^ Information for last financial year for which audited accounts are available

Note

Please note that one of the key reasons for the fall in the volumes of exports and imports is that two major companies contributing significant loads to EICI are moving out of the EICI Terminal. UPS has set up its own Express Terminal and has moved its loads to its own facility in Feb 2020 and similarly TNT has been acquired by FedEx and their loads are moving to FedEx dedicated terminal. Hence it will be seen that the loads in future will be much lower compared to past loads.



Express Industry Council of India

Not Applicable

Form 12 (b) - Historical Aircraft Movements (ref.: Section A16 of Appendix I)

| Year | Domestic (Landing) | International (Landing) |
|------------|--------------------|-------------------------|
| 2003-04 | NA | NA |
| 2004-05 | NA | NA |
| 2005-06 | NA | NA |
| 2006-07 | NA | NA |
| 2007-08 | NA | NA |
| 2008-09 | NA | NA |
| 2009-10 | NA | NA |
| 2010-2011* | NA | NA |

* Projected values to be provided



Express Industry Council of India

Not Applicable

Form 12 (c) - Projected Aircraft Movements (ref.: Section A16 of Appendix I)

| Year | Domestic (Landing) | | | International (Landing) | | | Forecast Error Correction band |
|-----------|--------------------|-------------|--------------|-------------------------|-------------|--------------|--------------------------------|
| | Optimistic | Most Likely | Conservative | Optimistic | Most Likely | Conservative | |
| 2018-2019 | NA | NA | NA | NA | NA | NA | NA |
| 2019-2020 | NA | NA | NA | NA | NA | NA | NA |
| 2020-2021 | NA | NA | NA | NA | NA | NA | NA |

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| Express Industry Council of India | | | | | | | | |
|---|--|---------------------|------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Form F13 (a) - Historical Tariff(s) and Revenues from Regulated Services (ref: Section AL7 of Appendix I) | | | | | | | | |
| Sr. No. | Particulars | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 | 2025-2026 |
| | | Audited year^ | Last available Audited year^ | Tariff Year 1* | Tariff Year 2* | Tariff Year 3* | Tariff Year 4* | Tariff Year 5* |
| A | Revenues from Regulated Services | | | | | | | |
| 1 | <i>Facilitation Fees</i> | 16,97,75,151 | 6,79,34,915 | 22,54,42,755 | 24,09,14,825 | 24,67,21,607 | 27,41,22,288 | 30,26,83,099 |
| 2 | <i>X-Ray Charges</i> | 2,40,94,119 | 72,60,680 | - | - | - | - | - |
| 3 | <i>User Access Fees</i> | 61,69,522 | 26,44,026 | 26,60,628 | 29,26,691 | 32,19,360 | 35,41,296 | 38,95,425 |
| 4 | <i>EDI charges Recoup</i> | 5,01,15,614 | 1,48,97,345 | - | - | - | - | - |
| 5 | <i>Infrastructure usage charges</i> | - | - | 47,10,251 | 90,28,372 | 1,07,78,994 | 1,24,58,327 | 1,45,17,858 |
| 6 | <i>Xray Machine charges</i> | | | 57,39,795 | 1,11,12,243 | 1,30,34,602 | 1,53,07,709 | 1,76,16,792 |
| 8 | <i>Detention charges</i> | 5,11,92,423 | 4,18,83,987 | - | - | - | - | - |
| 9 | <i>Detention & ULD Storage Charges</i> | - | - | 3,22,03,925 | 3,22,03,925 | 3,22,03,925 | 3,22,03,925 | 3,22,03,925 |
| | Total Revenues | 30,13,46,828 | 13,46,20,953 | 27,07,57,354 | 29,61,86,056 | 30,59,58,488 | 33,76,33,545 | 37,09,17,099 |

- * Projected Values provided
Fields in italics are indicative only
^ Information for last financial year for which audited accounts are available

Note:

Please note that there are two types of charges with respect to x-ray security services.

(a) The charges for usage of the machine and

(b) Charges for operating the x-ray machine and certifying the shipments as security cleared.

EICI was not charging x-ray machine usage charges and was only collecting x-ray certifying charges as a passthrough which was paid to Celebi. We will now be charging for the x-ray machine usage as well as other custodians wef Tariff year 1.



| Express Industry Council of India | | | | | | | | |
|--|--|---------------------------------|---|----------------|----------------|----------------|----------------|----------------|
| Form F13 (b) : Historical and Projected Revenues from Services other than Regulated Services (ref: Section A | | | | | | | | |
| | | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 | 2025-2026 |
| Sr. No. | Particulars | Last available Audited year^ | Financial Year Before Tarrif Year * | Tariff Year 1* | Tariff Year 2* | Tariff Year 3* | Tariff Year 4* | Tariff Year 5* |
| A | Revenues from Services other than Regulated Services | 8,17,669 | 54,70,227 | 44,62,000 | 44,62,000 | 44,62,000 | 44,62,000 | 44,62,000 |
| 1 | Revenues from Membership Subscription | - | | | | | | |
| 2 | Revenues from Conference Room | - | | | | | | |
| 3 | Revenues from Auction Proceeds | 8,17,669 | 54,70,227 | 44,62,000 | 44,62,000 | 44,62,000 | 44,62,000 | 44,62,000 |
| 4 | Excess provision written off | - | - | | | | | |
| 5 | Branch Transfer | | | | | | | |
| | | | | | | | | |
| B | Other Revenues | 8,426 | 8,87,947 | 6,00,000 | 6,60,000 | 7,26,000 | 7,98,600 | 8,78,460 |
| 1 | Revenues from Interest Income | | | | | | | |
| 2 | Revenues from Any Other Sources (Please Specify) | 8,426 | 8,87,947 | 6,00,000 | 6,60,000 | 7,26,000 | 7,98,600 | 8,78,460 |
| | | | | | | | | |
| | Total Revenues | 8,26,095 | 63,58,174 | 50,62,000 | 51,22,000 | 51,88,000 | 52,60,600 | 53,40,460 |

- * Projected Values provided
Fields in italics are indicative only
^ Information for last financial year for which audited accounts are available



Express Industry Council of India

Not Applicable. Please see form 14 (b)

Form 14 (a) - Annual Tariff Proposal for Tariff Year t - Format for providing information on EMAY (ref.: Section AI.8 of Appendix I)

| S.N. | Particulars | For Tariff Year t |
|------|--|-------------------|
| 1 | Yield per Unit | N. A. |
| 2 | Error Correction term (from year t-2) | N. A. |
| 3 | Estimated Maximum Allowed Yield (EMAY) | N. A. |

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Express Industry Council of India

Form 14(b)

A. Tariff

Accordingly the following new Annual Tariff Proposal is proposed for the Delhi Express Terminal for the current year

Effective from 15th August 2021 to 31st March 2022

| S.No | Charges | Rate Rs. | Remarks |
|----------|--|---|---|
| 1 | International Imports | | |
| | Facilitation Fees | | |
| a) | If the total weight is below 250 tones per month | Rs 23.50 Per kg. Minimum of Rs.235 per flight | |
| b) | Total weight above 250 tons but below 350 tons per month | Rs 17.14 Per kg. Minimum of Rs.235 per flight | |
| c) | Total weight above 350 tons but below 450 tons per month | Rs 11.90 Per kg. Minimum of Rs.235 per flight | |
| d) | Total weight above 450 tons but below 500 tons per month | Rs 9.10 Per kg. Minimum of Rs.235 per flight | |
| e) | Total weight above 500 tons per month | Rs 6.94 Per kg. Minimum of Rs.235 per flight | |
| | Infrastructure usage charges | Rs.0.45 per Kg | |
| | ULD Storage Charges | Rs 1000 per day | |
| | Demurrage (Detention Fees) | | |
| | Minimum Demurrage Charges | Minimum Rs.100 per consignment | |
| | During free period as per Government regulations (currently it is 48 hours from segregation) | Free | |
| | From 48-96 Hours | Rs. 4.50 Per Kg per 24 Hours or part thereof or Rs. 60.00 whichever is higher | |
| | From 96-240 Hours | Rs.5.00 Per Kg per 24 Hours or part thereof or Rs. 60.00 whichever is higher | Free storage period for express shipment shall be 48 hrs. including the date and time of the arrival of flight. For the next 48 hrs. (02 working days), demurrage will be charged at "per kg; per 24 Hours" non-cumulative basis, provided the consignment is cleared within 96 hrs. (Four working days). If clearance is affected after 96 hrs. (04 working days) demurrage will accrue for the entire period from the date/time of the arrival of the flight. |
| | From 240-480 Hours | Rs.5.50 Per Kg per 24 Hours or part thereof or Rs. 60.00 whichever is higher | |
| | From 480 to 720 Hours | Rs 7.00 per Kg | |
| | From 720 Hours | Rs 8.50 per Kg | |



if it is an airline charge way is it not shown in the relevant section

| | | | | |
|----------|---|---|---------------------------------|---------------------------|
| 2 | International Exports | | | |
| | Facilitation Fees | | | |
| | If the total weight is below 24 kgs | Rs 314 per bag for a maximum weight of 24 kgs | | |
| | If the total weight is more than 24 Kgs, below 80 Kgs | Rs 9.41 per Kg | | |
| | If the total weight is more than 80 Kgs, below 100 Kgs | Rs 8.85 per Kg | | |
| | If the total weight is more than 100 Kgs, below 200 Kgs | Rs 7.14 per Kg | | |
| | If the total weight is more than 200 Kgs, | Rs 6.05 per Kg | | |
| | Infrastructure usage charges | Rs.0.60 per Kg | | |
| | Amendment Charges* | Rs 100 per amendment | | |
| | | | Rate Levied | Levied On |
| | 1. X-Ray machine charges | Exports Rs. 1.70 | Per Kg | Express companies / users |
| | 2. X-Ray screening & certification charges** | Exports Rs. 1.85 | Per Kg | Airlines/PDA of Users |
| | | Per ton upto 1000 tons Rs.2438 | Per Ton | Airlines/PDA of Users |
| | 3. Handling charges - outbound** | Per ton more than 1000 tons Rs.2363 | Per Ton for more than 1000 Tons | Airlines/PDA of Users |
| | | Minimum Rs 200 | Minimum charges per MAWB | Airlines/PDA of Users |
| | | Per ton upto 1000 tons Rs 1745 | Per Ton | Airlines/PDA of Users |
| | 4. Handling charges - Inbound** | Minimum Rs 200 | Minimum charges per MAWB | Airlines/PDA of Users |
| | 6. ULD Storage Charges | Rs 1000 per day | | Airlines/PDA of Users |

Notes

Above mentioned charges will be paid by express companies i.e. user of the express terminal, except where specified otherwise

* Amendment charge would be applicable, if only there are any changes that are required to be carried out on the Airway Bill / Way Bill and / or markings of the package at the request of the users or Customs, at any stage of handling of consignment, whether for exports or imports.

** At present EICI is not providing these services and are outsourced . EICI is awaiting necessary permissions post which it may perform these services inhouse.

** *At present EICI is not providing these services and are outsourced . M/S Celalbi will now be charging Rs 0.60 for access control charges and we shall be collecting Rs 0.65 with Rs 0.05 as an administrative fee for collection from the users. EICI is awaiting necessary permissions post which it may perform these services inhouse.



Express Industry Council of India

Form 14(b)

A. Tariff

Accordingly the following new Annual Tariff Proposal is proposed for the Delhi Express Terminal for
Effective from 01st April 2022 to 31st March 2023

| S.No | Charges | Rate Rs. | Remarks |
|----------|--|---|---|
| 1 | International Imports | | |
| | Facilitation Fees | | |
| a) | If the total weight is below 250 tones per month | Rs 17.48 Per kg. Minimum of Rs.175 per flight | |
| b) | Total weight above 250 tons but below 350 tons per month | Rs 13.04 Per kg. Minimum of Rs.175 per flight | |
| c) | Total weight above 350 tons but below 450 tons per month | Rs 10.22 Per kg. Minimum of Rs.175 per flight | |
| d) | Total weight above 450 tons but below 500 tons per month | Rs 8.39 Per kg. Minimum of Rs.175 per flight | |
| e) | Total weight above 500 tons per month | Rs 7.14 Per kg. Minimum of Rs.175 per flight | |
| | Infrastructure usage charges | Rs.0.50 per Kg | |
| | ULD Storage Charges | Rs 1075 per day | |
| | Demurrage (Detention Fees) | | |
| | Minimum Demurrage Charges | Minimum Rs.110 per consignment | |
| | During free period as per Government regulations (currently it is 48 hours from segregation) | Free | |
| | From 48-96 Hours | Rs. 5.00 Per Kg per 24 Hours or part thereof or Rs. 66.00 whichever is higher | |
| | From 96-240 Hours | Rs.5.50 Per Kg per 24 Hours or part thereof or Rs. 66.00 whichever is higher | Free storage period for express shipment shall be 48 hrs. from /(including) the date and time of the arrival of flight. For the next 48 hrs. (02 working days), demurrage will be charged at "per kg; per 24 Hours" non-cumulative basis, provided the consignment is cleared within 96 hrs. (Four working days). If clearance is affected after 96 hrs. (04 working days) demurrage will accrue for the entire period from the date/time of the arrival of the flight. |
| | From 240-480 Hours | Rs.6.00 Per Kg per 24 Hours or part thereof or Rs. 66.00 whichever is higher | |
| | From 480 to 720 Hours | Rs 7.70 per Kg | |
| | From 720 Hours | Rs 9.40 per Kg | |



| | | | | |
|---|---|---|---------------------------------|---------------------------|
| 2 | International Exports | | | |
| | Facilitation Fees | | | |
| | If the total weight is below 24 kgs | Rs 252 per bag for a maximum weight of 24 kgs | | |
| | If the total weight is more than 24 Kgs, below 80 Kgs | Rs 9.10 per Kg | | |
| | If the total weight is more than 80 Kgs, below 100 Kgs | Rs 8.10 per Kg | | |
| | If the total weight is more than 100 Kgs, below 200 Kgs | Rs 7.20 per Kg | | |
| | If the total weight is more than 200 Kgs, | Rs 6.40 per Kg | | |
| | Infrastructure usage charges | Rs.0.66 per Kg | | |
| | Amendment Charges* | Rs 110 per amendment | | |
| | | | Rate Levied | Levied On |
| | 1. X-Ray machine charges | Exports Rs.1.87 | Per Kg | Express companies / users |
| | 2. X-Ray screening & certification charges** | Exports Rs 2.03 | Per Kg | Airlines/PDA of Users |
| | | Per ton upto 1000 tons Rs.2680 | Per Ton | Airlines/PDA of Users |
| | 3. Handling charges - outbound** | Per ton more than 1000 tons Rs.2600 | Per Ton for more than 1000 Tons | Airlines/PDA of Users |
| | | Minimum Rs 220 | Minimum charges per MAWB | Airlines/PDA of Users |
| | 4. Handling charges - Inbound** | Per ton upto 1000 tons Rs 1919 | Per Ton | Airlines/PDA of Users |
| | | Minimum Rs 220 | Minimum charges per MAWB | Airlines/PDA of Users |
| | 6. ULD Storage Charges | Rs 1075 per day | | Airlines/PDA of Users |

Notes

Above mentioned charges will be paid by express companies i.e. user of the express terminal, except where specified otherwise

* Amendment charge would be applicable, if only there are any changes that are required to be carried out on the Airway Bill / Way Bill and / or markings of the package at the request of the users or Customs, at any stage of handling of consignment, whether for exports or imports.

** At present EICI is not providing these services and are outsourced . EICI is awaiting necessary permissions post which it may perform these services inhouse.

** *At present EICI is not providing these services and are outsourced . M/S Celbi will now be charging Rs 0.66 for access control charges and we shall be collecting Rs 0.71 with Rs 0.05 as an administrative fee for collection from the users. EICI is awaiting necessary permissions post which it may perform these services inhouse.



Express Industry Council of India

Form 14(b)

A. Tariff

Accordingly the following new Annual Tariff Proposal is proposed for the Delhi Express Terminal for
Effective from 01st April 2023 to 31st March 2024

| S.No | Charges | Rate Rs. | Remarks |
|----------|--|---|---|
| 1 | International Imports | | |
| | Facilitation Fees | | |
| | If the total weight is below 250 tones per month | | |
| a) | Total weight above 250 tons but below 350 tons per month | Rs 17.05 Per kg. Minimum of Rs.175 per flight | |
| b) | Total weight above 350 tons but below 450 tons per month | Rs 12.93 Per kg. Minimum of Rs.175 per flight | |
| c) | Total weight above 450 tons but below 500 tons per month | Rs 10.09 Per kg. Minimum of Rs.175 per flight | |
| d) | Total weight above 500 tons per month | Rs 7.95 Per kg. Minimum of Rs.175 per flight | |
| e) | Total weight above 500 tons per month | Rs 6.94 Per kg. Minimum of Rs.175 per flight | |
| | Infrastructure usage charges | Rs.0.55 per Kg | |
| | ULD Storage Charges | Rs 1155 per day | |
| | Demurrage (Detention Fees) | | |
| | Minimum Demurrage Charges | Minimum Rs.120 per consignment | |
| | During free period as per Government regulations (currently it is 48 hours from segregation) | Free | |
| | From 48-96 Hours | Rs. 5.50 Per Kg per 24 Hours or part thereof or Rs. 72.00 whichever is higher | |
| | From 96-240 Hours | Rs.6.00 Per Kg per 24 Hours or part thereof or Rs. 72.00 whichever is higher | Free storage period for express shipment shall be 48 hrs. from /(including) the date and time of the arrival of flight. For the next 48 hrs. (02 working days), demurrage will be charged at "per kg; per 24 Hours" non-cumulative basis, provided the consignment is cleared within 96 hrs. (Four working days). If clearance is affected after 96 hrs. (04 working days) demurrage will accrue for the entire period from the date/time of the arrival of the flight. |
| | From 240-480 Hours | Rs.6.60 Per Kg per 24 Hours or part thereof or Rs. 72.00 whichever is higher | |
| | From 480 to 720 Hours | Rs 8.50 per Kg | |
| | From 720 Hours | Rs 10.35 per Kg | |



| | | | | |
|----------|---|---|---------------------------------|---------------------------|
| 2 | International Exports | | | |
| | Facilitation Fees | | | |
| | If the total weight is below 24 kgs | Rs 228 per bag for a maximum weight of 24 kgs | | |
| | If the total weight is more than 24 Kgs, below 80 Kgs | Rs 8 per Kg | | |
| | If the total weight is more than 80 Kgs, below 100 Kgs | Rs 7.30 per Kg | | |
| | If the total weight is more than 100 Kgs, below 200 Kgs | Rs 7.01 per Kg | | |
| | If the total weight is more than 200 Kgs, | Rs 5.98 per Kg | | |
| | Infrastructure usage charges | Rs.0.75 per Kg | | |
| | Amendment Charges* | Rs 120 per amendment | | |
| | | | Rate Levied | Levied On |
| | 1. X-Ray machine charges | Exports Rs.2.05 | Per Kg | Express companies / users |
| | 2. X-Ray screening & certification charges** | Exports Rs.2.23 | Per Kg | Airlines/PDA of Users |
| | | Per ton upto 1000 tons Rs.2950 | Per Ton | Airlines/PDA of Users |
| | 3. Handling charges - outbound** | Per ton more than 1000 tons Rs.2860 | Per Ton for more than 1000 Tons | Airlines/PDA of Users |
| | | Minimum Rs 242 | Minimum charges per MAWB | Airlines/PDA of Users |
| | 4. Handling charges - Inbound** | Per ton upto 1000 tons Rs 2111 | Per Ton | Airlines/PDA of Users |
| | | Minimum Rs 242 | Minimum charges per MAWB | Airlines/PDA of Users |
| | 6. ULD Storage Charges | Rs 1155 per day | | Airlines/PDA of Users |

Notes

Above mentioned charges will be paid by express companies i.e. user of the express terminal, except where specified otherwise

* Amendment charge would be applicable, if only there are any changes that are required to be carried out on the Airway Bill / Way Bill and / or markings of the package at the request of the users or Customs, at any stage of handling of consignment, whether for exports or imports.

** At present EICI is not providing these services and are outsourced . EICI is awaiting necessary permissions post which it may perform these services inhouse.

** *At present EICI is not providing these services and are outsourced . M/S Celbi will now be charging Rs 0.73 for access control charges and we shall be collecting Rs 0.78 with Rs 0.05 as an administrative fee for collection from the users. EICI is awaiting necessary permissions post which it may perform these services inhouse.



Express Industry Council of India

Form 14(b)

A. Tariff

Accordingly the following new Annual Tariff Proposal is proposed for the Delhi Express Terminal for
Effective from 01st April 2024 to 31st March 2025

| S.No | Charges | Rate Rs. | Remarks |
|----------|--|---|---|
| 1 | International Imports | | |
| | Facilitation Fees | | |
| a) | If the total weight is below 250 tones per month | Rs 17.80 Per kg. Minimum of Rs.178 per flight | |
| b) | Total weight above 250 tons but below 350 tons per month | Rs 13.20 Per kg. Minimum of Rs.178 per flight | |
| c) | Total weight above 350 tons but below 450 tons per month | Rs 10.25 Per kg. Minimum of Rs.178 per flight | |
| d) | Total weight above 450 tons but below 500 tons per month | Rs 8.31 Per kg. Minimum of Rs.178 per flight | |
| e) | Total weight above 500 tons per month | Rs 7.35 Per kg. Minimum of Rs.178 per flight | |
| | Infrastructure usage charges | Rs.0.60 per Kg | |
| | ULD Storage Charges | Rs 1241 per day | |
| | Demurrage (Detention Fees) | | |
| | Minimum Demurrage Charges | Minimum Rs.130 per consignment | |
| | During free period as per Government regulations (currently it is 48 hours from segregation) | Free | |
| | From 48-96 Hours | Rs. 6.10 Per Kg per 24 Hours or part thereof or Rs. 80.00 whichever is higher | |
| | From 96-240 Hours | Rs.6.50 Per Kg per 24 Hours or part thereof or Rs. 80.00 whichever is higher | Free storage period for express shipment shall be 48 hrs. from /(including) the date and time of the arrival of flight. For the next 48 hrs. (02 working days), demurrage will be charged at "per kg; per 24 Hours" non-cumulative basis, provided the consignment is cleared within 96 hrs. (Four working days). If clearance is affected after 96 hrs. (04 working days) demurrage will accrue for the entire period from the date/time of the arrival of the flight. |
| | From 240-480 Hours | Rs.7.20 Per Kg per 24 Hours or part thereof or Rs. 80.00 whichever is higher | |
| | From 480 to 720 Hours | Rs 9.50 per Kg | |
| | From 720 Hours | Rs 11.40 per Kg | |



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| | | | | |
|----------|---|---|---------------------------------|---------------------------|
| 2 | International Exports | | | |
| | Facilitation Fees | | | |
| | If the total weight is below 24 kgs | Rs 233 per bag for a maximum weight of 24 kgs | | |
| | If the total weight is more than 24 Kgs, below 80 Kgs | Rs 8.67 per Kg | | |
| | If the total weight is more than 80 Kgs, below 100 Kgs | Rs 7.92 per Kg | | |
| | If the total weight is more than 100 Kgs, below 200 Kgs | Rs 7.20 per Kg | | |
| | If the total weight is more than 200 Kgs, | Rs 6 per Kg | | |
| | | | | |
| | Infrastructure usage charges | Rs.0.80 per Kg | | |
| | Amendment Charges* | Rs 150 per amendment | | |
| | | | Rate Levied | Levied On |
| | 1. X-Ray machine charges | Exports Rs.2.25 | Per Kg | Express companies / users |
| | 2. X-Ray screening & certification charges** | Exports Rs.2.46 | Per Kg | Airlines/PDA of Users |
| | | Per ton upto 1000 tons Rs.3245 | Per Ton | Airlines/PDA of Users |
| | 3. Handling charges - outbound** | Per ton more than 1000 tons Rs.3145 | Per Ton for more than 1000 Tons | Airlines/PDA of Users |
| | | Minimum Rs 266 | Minimum charges per MAWB | Airlines/PDA of Users |
| | | Per ton upto 1000 tons Rs 2322 | Per Ton | Airlines/PDA of Users |
| | 4. Handling charges - Inbound** | Minimum Rs 266 | Minimum charges per MAWB | Airlines/PDA of Users |
| | 6. ULD Storage Charges | Rs 1241 per day | | Airlines/PDA of Users |

Notes

Above mentioned charges will be paid by express companies i.e. user of the express terminal, except where specified otherwise

* Amendment charge would be applicable, if only there are any changes that are required to be carried out on the Airway Bill / Way Bill and / or markings of the package at the request of the users or Customs, at any stage of handling of consignment, whether for exports or imports.

** At present EICI is not providing these services and are outsourced . EICI is awaiting necessary permissions post which it may perform these services inhouse.

** *At present EICI is not providing these services and are outsourced . M/S Celalbi will now be charging Rs 0.80 for access control charges and we shall be collecting Rs 0.86 with Rs 0.06 as an administrative fee for collection from the users. EICI is awaiting necessary permissions post which it may perform these services inhouse.



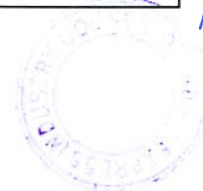
Express Industry Council of India

Form 14(b)

A. Tariff

Accordingly the following new Annual Tariff Proposal is proposed for the Delhi Express Terminal for
Effective from 01st April 2025 to 31st March 2026

| S.No | Charges | Rate Rs. | Remarks |
|----------|--|---|---|
| 1 | International Imports | | |
| | Facilitation Fees | | |
| a) | If the total weight is below 250 tones per month | Rs 18.20 Per kg. Minimum of Rs.182 per flight | |
| b) | Total weight above 250 tons but below 350 tons per month | Rs 13.70 Per kg. Minimum of Rs.182 per flight | |
| c) | Total weight above 350 tons but below 450 tons per month | Rs 10.72 Per kg. Minimum of Rs.182 per flight | |
| d) | Total weight above 450 tons but below 500 tons per month | Rs 8.60 Per kg. Minimum of Rs.182 per flight | |
| e) | Total weight above 500 tons per month | Rs 7.60 Per kg. Minimum of Rs.182 per flight | |
| | Infrastructure usage charges | Rs.0.66 per Kg | |
| | ULD Storage Charges | Rs 1334 per day | |
| | Demurrage (Detention Fees) | | |
| | Minimum Demurrage Charges | Minimum Rs.140 per consignment | |
| | During free period as per Government regulations (currently it is 48 hours from segregation) | Free | |
| | From 48-96 Hours | Rs. 6.80 Per Kg per 24 Hours or part thereof or Rs. 90.00 whichever is higher | |
| | From 96-240 Hours | Rs.7.50 Per Kg per 24 Hours or part thereof or Rs. 90.00 whichever is higher | Free storage period for express shipment shall be 48 hrs. from /(including) the date and time of the arrival of flight. For the next 48 hrs. (02 working days), demurrage will be charged at "per kg; per 24 Hours" non-cumulative basis, provided the consignment is cleared within 96 hrs. (Four working days). If clearance is affected after 96 hrs. (04 working days) demurrage will accrue for the entire period from the date/time of the arrival of the flight. |
| | From 240-480 Hours | Rs.8.00 Per Kg per 24 Hours or part thereof or Rs. 90.00 whichever is higher | |
| | From 480 to 720 Hours | Rs 10.00 per Kg | |
| | From 720 Hours | Rs 12.55 per Kg | |



| | | | | |
|---|---|---|---------------------------------|---------------------------|
| 2 | International Exports | | | |
| | Facilitation Fees | | | |
| | If the total weight is below 24 kgs | Rs 247 per bag for a maximum weight of 24 kgs | | 276 |
| | If the total weight is more than 24 Kgs, below 80 Kgs | Rs 8.82 per Kg | | |
| | If the total weight is more than 80 Kgs, below 100 Kgs | Rs 7.96 per Kg | | |
| | If the total weight is more than 100 Kgs, below 200 Kgs | Rs 7.39 per Kg | | |
| | If the total weight is more than 200 Kgs, | Rs 6.18 per Kg | | |
| | Infrastructure usage charges | Rs.0.86 per Kg | | |
| | Amendment Charges* | Rs 200 per amendment | | |
| | | | Rate Levied | Levied On |
| | 1. X-Ray machine charges | Exports Rs.2.42 | Per Kg | Express companies / users |
| | 2. X-Ray screening & certification charges** | Exports Rs. 2.70 | Per Kg | Airlines/PDA of Users |
| | | Per ton upto 1000 tons Rs.3570 | Per Ton | Airlines/PDA of Users |
| | 3. Handling charges - outbound** | Per ton more than 1000 tons Rs.3460 | Per Ton for more than 1000 Tons | Airlines/PDA of Users |
| | | Minimum Rs 292 | Minimum charges per MAWB | Airlines/PDA of Users |
| | 4. Handling charges - Inbound** | Per ton upto 1000 tons Rs 2555 | Per Ton | Airlines/PDA of Users |
| | | Minimum Rs 292 | Minimum charges per MAWB | Airlines/PDA of Users |
| | 6. ULD Storage Charges | Rs 1334 per day | | Airlines/PDA of Users |

Notes

Above mentioned charges will be paid by express companies i.e. user of the express terminal, except where specified otherwise

* Amendment charge would be applicable, if only there are any changes that are required to be carried out on the Airway Bill / Way Bill and / or markings of the package at the request of the users or Customs, at any stage of handling of consignment, whether for exports or imports.

** At present EICI is not providing these services and are outsourced . EICI is awaiting necessary permissions post which it may perform these services inhouse.

** *At present EICI is not providing these services and are outsourced . M/S Celbi will now be charging Rs 0.88 for access control charges and we shall be collecting Rs 0.95 with Rs 0.07 as an administrative fee for collection from the users. EICI is awaiting necessary permissions post which it may perform these services inhouse.



Express Industry Council of India

Not applicable as no loans and not for profit company

Form F6 (b): Summary Statement of Interest and Finance Charges (ref: Section AI5 of Appendix I)

| Sr. No. | Particulars | Last available audited year* | Financial Year before Tariff Year 1* |
|---------|---|------------------------------|--------------------------------------|
| A | 1 Interest charges on Government Loans, Bonds And Advances | | |
| | Government Loans | NA | NA |
| | Bonds | NA | NA |
| | Foreign Currency Loans / Credits | NA | NA |
| | Debentures | NA | NA |
| | ***** | NA | NA |
| | Total | NA | NA |
| | | | |
| | 2 Interest on Long Term Loans / Credits from the Fis/banks/organisations approved by the Government | | |
| | Secured | NA | NA |
| | ***** | NA | NA |
| | Unsecured | NA | NA |
| | ***** | NA | NA |
| | Total | NA | NA |
| | Total 1 + 2 | NA | NA |
| | | | |
| B | Cost of raising finance & bank charges on the project loans | | |
| C | Grand Total Of Interest & Finaice Charges A + B | | |
| D | Less: Interest & Finance Charges Capitalised | | |
| E | Net Total of Interest and Finance Charges on Project related Loans | | |
| F | Interest on Working Capital Loans | | |
| G | Other interest charges (Provide head-wise details) | | |
| H | Total interest and finance charges chargeable to P & L account (E + F + G) | | |

* Projected values to be provided

Fields in italics are indicative only

^ Information for the last financial year for which audited accounts are available

