



भारतीय विमानपत्तन आर्थिक विनियामक प्राधिकरण
साफदरजंग एयरपोर्ट, नई दिल्ली-110003

भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

प्राप्त
डायरी नं० 16027
तारीख 8/3/2021

FNO- No. AAI/CHQ/MYTP-Calicut/2020-21

Dated: 08th March, 2021

The Secretary,
Airports Economic Regulatory Authority of India,
AERA Building, Administrative Complex,
Safdarjung Airport, New Delhi-110003

Sub:- Submission of Multi Year Tariff proposal (MYTP) for 3rd control period (01.04.2021 to 31.03.2026) and True-up of 2nd control period (01.04.2016 to 31.03.2021) in respect of Calicut International Airport.

Sir,

AERA vide Order No. 09/2017-18 had determined the Tariffs of Calicut International Airport for the 2nd Control Period (01.04.2016 to 31.03.2021). The Aeronautical tariff(s) were effective from 01.08.2017 to 31.03.2021.

2. In line with the provisions in the Airport Order No13/2011-12 dated 12.01.2011 and Direction 5/2010-11 dated 28.02.2011 (Airport Guidelines) and further amended AERA Guidelines vide Order No. 14/2016-17 dated 12.01.2017, the MYTP for the 3rd control period (01.04.2021 to 31.03.2026) is being filed.

3. The proposal has been prepared considering Hybrid Till as per the guidelines of AERA/National Civil Aviation Policy 2016, for calculating operating expenditure, Aeronautical and Non-Aeronautical Revenue and Regulatory Asset Base. Under Hybrid till, the 30% of Non- Aeronautical Revenue will be used to cross-subsidize the Aeronautical charges. Accordingly, Regulatory Asset Base as on 01.04.2016 has been bifurcated into a) Aeronautical Assets b) Non-Aeronautical Assets and c) Common Assets. The figures for Capex, Opex, Traffic and all financials have been considered on actual basis from 01.04.2016 to 31.03.2020 for true-up of 2nd control period. The figures for F.Y. 2020-21 to 2025-26 are based on projections.

3.1.Growth

The Traffic data has been updated up to F.Y.2019-20 as per actuals and thereafter the growth rate from F.Y. 2020-21 to 2025-26 has been considered as per projection made by Directorate of CPMS.

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Financial Year	Dom. Passenger	Intl. Passenger	Dom. ATM	Intl. ATM
2020-21	-65.05%	-77.56%	-52.0%	-73.0%
2021-22	75.0%	60.0%	60.0%	57.0%
2022-23	30.0%	45.0%	20.0%	32.0%
2023-24	25.0%	35.0%	15.0%	24.6%
2024-25	15.0%	25.0%	10.0%	16.7%

3.2.Capital Expenditure Projection :

Total actual capex for the FY 2016-17 to 2019-20 works out to Rs. 235.82 crore. The Projected Capex of Calicut Airport for the period 2021-21 to 2025-26 is Rs. 86.18 crore (Refer Form 10 A).

3.3.Operating Expenditure:

3.3.1 Expenses:- The expenses appearing in the Trial Balance for the F.Y. 2016-17 onwards has been bifurcated into a) Aeronautical Expenses b) Non-Aeronautical expenses and c) Common Expenses.

3.3.2 Retirement Benefit: - The Retirement Benefit has been allocated for FY 2016-17 to 2019-20 on actual basis and thereafter 5% increase on YoY basis is proposed from 2020-21 to 2025-26.

3.3.3 Overheads: - The Apportionment of CHQ/ RHQ overheads are allocated on revenue basis and has been allocated from FY 2016-17 to 2019-20 on actual basis and thereafter proposed an increase of 5% on year to year basis. Further 95% of CHQ/ RHQ overhead expenses have been considered as Aeronautical activities. (5% considered for Non- Aeronautical activities).

3.4. Major Assumptions

The major assumptions for FY 2020-21 and 3rd control period are as under:

Particulars	Projection
Pay and allowances Expenses	7%
General and Admin expenses	10%
Repair and Maintenances Expenses	10%
Electricity expenses	No increase in Unit rate from 2020-21 to 2025-26

Particulars	Projection
Other Utility and outsource expenses.	10%
For collection charges on UDF	Growth in PAX has been considered
Landing, Parking Housing, Ground Handling.	Growth in ATM has been considered
UDF and Royalty from CUTE charges	Growth in PAX has been considered
Land lease	An increase of 7.5% has been considered w.e.f. 01.04.2022 and thereafter 7.5% increase on YoY basis.
Revenue Share from AAICLAS for Cargo @30%	Projected by AAICLAS
Restaurant/ Snack Bars, T. R. stalls, Hording and display, Building (Non- Res), Car rental, Car parking, Admission ticket.	As per Concession Support Scheme issued by Commercial Department. (Annexure – I)
Fuel Throughput Charges	Discontinued w.e.f. 15.01.2021 as per MoCA decision.
Financing Allowance	AERA Direction No. 5/2010-11 dated 28.02.2011 has been followed. It has been considered for those projects wherein the time lags for completions are more than 06 months on the basis of SBI Base Rates.
Interest on Working Capital	The interest on WC has been considered from 2020-21 to 2023-24 as per the actual debt of FY 2020-21.
Return on Land	The AERA Order No. 42/2018-19 dated 05.03.2019 has been considered. The SBI Base Rate +2% has been considered from FY 2011-12 and factored in the present proposal

3.5. Ratios

The Ratios considered for Hybrid Till are as under:-

- i) Terminal Building Ratio for the 2nd and 3rd control Period is as under:

Particulars	2016-17	2017-18	2018-19	2019-20 to 2020-26
TBLR	93:7	94:6	94:6	95:5

- ii) Other Ratios have also been considered such as Employee, Quarters, Vehicle Ratio in the MYTP Model to determine the tariff of 3rd control period and true-up of 2nd control period. (Annexure – II)

3.6.Fair Rate of Return (FRoR)

FRoR has been taken 14% for the 2nd and 3rd Control Period as per AERA Guidelines.

3.7 Depreciation

AAI's depreciation rate has been calculated upto March 2018. From 01.04.2018 onwards depreciation has been worked out as per rates prescribed by AERA. Half yearly rate of depreciation has been calculated for additions in Form 10(a) for 1st year of capitalization. Assets have been reclassified as per grouping prescribed by AERA.

3.8. Corporate Tax

Tax Rate have been taken 34.944% upto FY 2018-19 and 25.17% from F.Y. 2019-20 till FY 2025-26 as per Corporate Tax prescribed by CBDT. The Income tax calculation has been worked out on the basis of depreciation rates as per Income Tax Act.

3.9. Aggregate Revenue Requirement (ARR)

ARR has been worked out as per the AERA Methodology considering the above building blocks: -

$$\text{Aggregate Revenue Requirement} = (\text{FROR on Capex} + \text{Opex} + \text{Depreciation} + \text{Tax}) - 30\% \text{ of Non-Aeronautical Revenue}$$

In order to recover the Target Revenue of Rs. 1178.09 crores (including shortfall of 2nd control period Rs. 383.56 crores), the following Revenue Streams have been proposed.

4. The following revenue streams are available to recover the ARR:

- i) **Landing and Parking & Housing Charges:-** An upward increase of Landing, Parking & Housing @ 50% from existing rates w.e.f 01.04.2021 and thereafter an increase of 4% on 1st April every F.Y upto F.Y 2025-26 is proposed.
- ii) **UDF :-** Domestic UDF @ Rs. 600 per embarking passenger (increase of 182% from existing rate of Rs. 213) & International UDF @ Rs 1300 per embarking passenger (increase of 173% from existing rate of Rs 476) w.e.f 01.04.2021 and thereafter an increase of 4% on 1st April of every F.Y upto F.Y 2025-26 is proposed

Per Embarking Pax	Rate Per Pax (In INR)	
	Existing	Proposed

Domestic (PAX)	213	600
International (PAX)	476	1300

4.2 There will be shortfall of Rs. 481.58 crores for the 3rd Control Period, which is proposed to be carried forward to the next control period.

4.3 The MYTP along with the Annual Tariff Proposal for F.Y. 2021-22 is enclosed for your consideration and approval.

5. This issues with the approval of Competent Authority.

Yours faithfully,



(V VIDYA)

Executive Director (JVC/Tariff)

Encl:- As above

N.O.O.

Copy to:

1. Regional Executive Director, AAI, Southern Region.
2. Airport Director, AAI, Calicut Airport.

Copy for information to:

1. OSD to Chairman
2. Member(Planning)
3. Member (Finance)

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Ind Proposed Aggregate Revenue Requirement (ref. Section A5.2)												
[RS. IN LAKHS]												
Sl. No.	Aggregate Revenue Requirement	2016-17	2017-18	2018-19	2019-20	(2020-21)	Tariff Year 1 (2021-22)	Tariff Year 2 (2022-23)	Tariff Year 3 (2023-24)	Tariff Year 4 (2024-25)	Tariff Year 5 (2025-26)	Total
1	Aggregate Revenue Requirement	9,618.88	10,925.39	12,981.82	16,399.61	18,461.34	19,331.80	20,185.99	20,395.00	20,774.19	21,448.49	102,135.48

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FORM F2(a) - HISTORICAL AND PROJECTED BALANCE SHEET

PARTICULARS	[RS IN LAKHS]									
	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
SOURCES OF FUND										
SHARE HOLDERS' FUND	17,523.49	19,556.74	35,084.66	33,470.37	31,812.05	31,910.05	32,547.52	31,631.29	31,563.28	29,293.60
APPLICATION OF FUNDS										
A) FIXED ASSETS										
a) Gross Block (Net of assets not in use)	43,699.35	44,524.45	58,287.24	63,307.64	63,659.10	65,792.97	68,602.06	69,894.41	72,156.77	72,277.02
b) Less: Accumulated Depreciation	29,766.27	31,025.07	32,396.19	34,415.88	36,654.59	38,930.83	41,354.84	43,828.44	46,437.08	49,119.18
c) Net Block	13,933.08	13,499.38	25,891.05	28,891.76	27,004.51	26,862.14	27,247.22	26,065.97	25,719.69	23,157.84
Total	13,933.08	13,499.38	25,891.05	28,891.76	27,004.51	26,862.14	27,247.22	26,065.97	25,719.69	23,157.84
B) INVESTMENTS	-	-	-	-	-	-	-	-	-	-
C) DEFERRED TAX ASSETS	-	-	-	-	-	-	-	-	-	-
D) CURRENT ASSETS, LOANS AND ADVANCES										
a) SUNDRY DEBTORS	5,090.79	6,310.95	2,479.71	4,480.64	4,704.68	4,939.91	5,186.90	5,446.25	5,718.56	6,004.49
b) CASH AND BANK BALANCES	46.60	6.90	6,573.94	98.54	103.46	108.64	114.07	119.77	125.76	132.05
c) INVENTORIES	22.89	4.33	43.73	42.95	45.10	47.36	49.73	52.21	54.82	57.56
d) OTHER CURRENT ASSETS	572.80	934.64	1,097.37	690.13	724.63	760.87	798.91	838.85	880.80	924.84
e) LOANS AND ADVANCES	36.75	741.03	1,160.19	2,053.10	2,156.76	2,263.55	2,376.72	2,495.56	2,620.34	2,751.35
Total(a+b+c+d+e)	5,769.83	7,997.86	11,354.93	7,365.36	7,733.63	8,120.31	8,526.33	8,952.65	9,400.28	9,870.29
LESS: CURRENT LIABILITIES AND PROVISIONS										
a) LIABILITIES	1,753.54	1,397.04	1,444.35	2,038.21	2,140.12	2,247.13	2,359.48	2,477.46	2,601.33	2,731.40
b) TRADE PAYABLES	425.89	543.46	716.97	748.55	785.98	825.28	866.54	909.87	955.36	1,003.13
Total (a+b)	2,179.43	1,940.50	2,161.32	2,786.76	2,926.10	3,072.40	3,226.02	3,387.32	3,556.69	3,734.53
NET CURRENT ASSETS	3,590.40	6,057.36	9,193.61	4,578.60	4,807.53	5,047.91	5,300.31	5,565.32	5,843.59	6,135.77
TOTAL APPLICATION OF FUNDS	17,523.49	19,556.74	35,084.66	33,470.37	31,812.05	31,910.05	32,547.52	31,631.29	31,563.28	29,293.60

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Form F2(b): Historical and Projected Profit and loss account (ref: Sect on A5.3)

											[Rs in Lakhs
S.NO.	PARTICULARS	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
1	REVENUE										
	REVENUE FROM REGULATED SERVICES	4,325.38	8,218.28	11,894.89	12,779.12	3,306.72	8,134.50	12,889.22	18,580.55	25,068.01	32,078.55
	REVENUE FROM OTHER THAN REGULATED SERVICES	3,760.16	4,160.26	5,318.63	4,830.68	1,330.30	1,710.41	2,420.74	3,923.01	4,926.72	5,995.08
	TOTAL REVENUE	8,085.54	12,378.54	17,213.52	17,609.80	4,637.02	9,844.91	15,309.96	22,503.56	29,994.73	38,073.63
2	OPERATION & MAINTENANCE EXPENDITURE										
	A PAY ROLL COSTS	2,267.84	2,713.75	3,489.58	4,055.68	4,324.55	4,611.20	4,917.11	5,243.60	5,592.05	5,963.96
	B REPAIR & MAINTENANCE	1,262.52	2,228.18	1,777.94	1,526.43	1,679.07	1,846.98	2,031.68	2,234.84	2,458.33	2,804.60
	C UTILITIES & OUTSOURCING EXPENSES	553.81	710.52	1,036.26	1,251.21	1,258.87	1,267.30	1,276.57	1,286.77	1,298.00	1,310.34
	D ADMIN. & OTHER EXPENSES	2,072.57	2,990.38	3,738.73	4,832.16	5,116.10	5,418.93	5,742.03	6,086.95	6,455.34	6,849.00
	E OTHER OUTFLOWS	19.68	53.29	61.02	47.30	11.10	18.16	25.64	34.03	41.80	49.48
	TOTAL OPERATING EXPENDITURE (A TO E)	6,176.42	8,696.11	10,103.51	11,712.78	12,389.70	13,162.56	13,993.04	14,886.20	15,845.51	16,977.38
			41%	16%	16%	6%	6%	6%	6%	6%	7%
3	Earnings before depreciation, interest and taxation(EBDIT)	1,909.12	3,682.43	7,110.00	5,897.03	(7,752.68)	(3,317.65)	1,316.92	7,617.36	14,149.21	21,096.25
4	Depreciation	1,261.13	1,258.79	1,371.13	2,019.68	2,238.71	2,276.24	2,424.01	2,473.59	2,608.64	2,882.10
5	Earnings before interest and taxation (EBIT)	647.99	2,423.64	5,738.88	3,877.34	(9,991.40)	(5,593.89)	(1,107.09)	5,143.77	11,540.57	18,414.15
6	Total Interest and Finance charges	-	-	-	-	153.18	469.36	541.41	314.09	-	-
7	Profit/loss before tax	647.99	2,423.64	5,738.88	3,877.34	(10,144.58)	(6,063.25)	(1,648.50)	4,829.67	11,540.57	18,414.15
8	CORPORATE TAX	-	-	-	-	-	-	-	-	-	-
9	Profit/loss after taxation	647.99	2,423.64	5,738.88	3,877.34	(10,144.58)	(6,063.25)	(1,648.50)	4,829.67	11,540.57	18,414.15
10	Balance Carried to Balance Sheet	647.99	2,423.64	5,738.88	3,877.34	(10,144.58)	(6,063.25)	(1,648.50)	4,829.67	11,540.57	18,414.15

AIRPORTS AUTHORITY OF INDIA, Calicut International AIRPOR

Form F2(c): Historical and Projected Cash Flow Statement (ref: Section A5.3)

[Rs. in Lakh]

S.No.	PARTICULARS	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
1	Cash flow from operating activities							
	Net Profit before taxatio	3877.34	-10144.58	-6063.25	-1648.50	4829.67	11540.57	18414.15
	Adjustment for :							
	Depreciation and Amortisatio	2019.68	2238.71	2276.24	2424.01	2473.59	2608.64	2682.10
	Loss/ (Profit) on sales of assets(net	-	-	-	-	-	-	-
	Interest Income	-	-	-	-	-	-	-
	Provision- Addition(Write back) Ne	-	-	-	-	-	-	-
	Operating Profit before working capital changes	5897.03	-7905.86	-3787.01	775.51	7303.27		21096.25
	Adjustment for :							
	Decrease/Increase in trade receivable	(2,000.94)	(224.03)	(235.23)	(247.00)	(259.35)	(272.31)	(285.93)
	Decrease/Increase in Inventorie	0.77	(2.15)	(2.26)	(2.37)	(2.49)	(2.61)	(2.74)
	Decrease/Increase in Loans and Advance	(892.91)	(102.66)	(107.79)	(113.18)	(118.84)	(124.78)	(131.02)
	Decrease/Increase in other current asse	407.24	(34.51)	(36.23)	(38.04)	(39.95)	(41.94)	(44.04)
	Decrease/Increase in current liabilit	593.86	101.91	107.01	112.36	117.97	123.87	130.07
	Decrease/Increase in othersundry creditc	31.57	37.43	39.30	41.26	43.33	45.49	47.77
	Net cash flow from operating activities	4036.62	-8129.87	-4022.21	528.55	7043.96		20810.36
2	Cash flow from investing activities							
	Purchase of Fixed Assets	5020.467434	351.4635799	2133.86458	2809.090336	1292.3494	2262.36	120.25
	Decrease in WIP Assets							
	Cash from Investing activities	5020.47	351.46	2133.86	2809.09	1292.35	2262.36	120.25
3	Cash flow from financing activities							
	Increase in Share Capital	(1,614.29)	(1,658.32)	98.00	637.47	(916.23)	(68.01)	(2,269.67)
	Cash flow from financing activities	-1614.29	-1658.32	98.00	637.47	-916.23	-68.01	-2269.67
4	Net change in cash and cash equivalents	7,442.80	(9,436.72)	(1,790.35)	3,975.11	7,420.08	2,194.35	18,660.93
5	Cash and Cash Equivalents at the beginning of the perio	6,573.94	98.54	103.46	108.64	114.07	119.77	125.76
6	Cash and Cash Equivalents at the end of the perio	98.54	103.46	108.64	114.07	119.77	125.76	132.05

AIRPORTS AUTHORITY OF INDIA, Calicut International AIRPORT

FORM- F3 HISTORICAL AND PROJECTED REVENUE GENERATING AREA BREAKUP AT THE AIRPORT

S.NO	PARTICULARS	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
1	FOOD AND BEVERAGE	626.25	102.25	807	78	746	746	746	746	746	746
2	RETAIL	68.9	18.95	253	253	248	200	200	200	200	200
3	COMMERCIAL OFFICES	1308.37	1614.81	1,721	1,663	1,564	1,664	1,664	1,664	1,664	1,664
4	TICKETING	6	6	6	Nil	Nil	6	6	6	6	6
5	DUTY FREE SHOPS	362.76	362.76	363	363	363	363	363	363	363	363
6	CAR PARKING(NITB)	10150.69	10150.69	10,151	10,151	10,151	11,888	11,888	11,888	11,888	11,888
7	ENTERTAINMENT ART AND ART CENTRE	Nil	Nil	Nil	Nil	Nil	25	25	25	25	25
8	LOUNGE & DAY HOTEL	103.84	Nil	133	133	133	133	133	133	133	133
9	ADVERTISEMENT AREA	760.22	760.22	760	56	561	561	561	561	561	561

					100,000		Forecast for the Control Period							
			Dep Rate as per AAI	Dep Rate w.e.f. 01.04.2018 onwards	2016-17	2017-18	2018-19	2019-20	2020-21	Tariff Year 1 (2021-22)	Tariff Year 2 (2022-23)	Tariff Year 3 (2023-24)	Tariff Year 4 (2024-25)	Tariff Year 5 (2025-26)
411	Buildings - Others		3.33	3.33	-	-	-	-	-	-	-	-	-	-
412	Computers & Peripherals		16.67	33.33	-	-	-	-	-	-	-	-	-	-
412.01	Computer Software		20.00	16.67	-	-	-	-	-	-	-	-	-	-
413	Machinery		6.67	6.67	380	-	-	0	-	-	-	-	-	-
414	Tools & equipments		6.67	6.67	-	-	-	-	-	-	-	-	-	-
417	Office Furniture		10.00	14.29	-	-	-	-	-	-	-	-	-	-
417.01	Furniture & Fixtures - Trolleys		10.00	33.33	-	-	-	-	-	-	-	-	-	-
418	Vehicles		12.50	12.50	-	-	-	-	-	-	-	-	-	-
418.01	Vehicles - Cars & Jeeps		12.50	12.50	-	-	-	-	-	-	-	-	-	-
419	Electrical Installations		10.00	10.00	20	-	-	-	-	-	-	-	-	-
420	Office Equipment		20.00	20.00	-	-	-	-	-	-	-	-	-	-
421	ATM Furniture		10.00	14.29	0	-	-	-	-	-	-	-	-	-
424	X-Ray Equipments		6.67	6.67	-	-	-	-	-	-	-	-	-	-
425	CFT & Fire fighting equipment		6.67	6.67	-	-	0	-	-	-	-	-	-	-
	Total (Disposal/Transfers)				400	-	0	0	-	-	-	-	-	-
D	Depreciation Charge													
(i)	Depreciation Charge on OB(1/4/19)													
401	Land		-	-	-	-	-	-	-	-	-	-	-	-
403-405	Runways, Taxiways & aprons		13.00	3.33	160	227	229	238	247	236	225	225	225	225
406	Roads, Bridges & culverts		13.00	10.00	15	15	45	45	56	67	67	67	66	66
407	Buildings - Terminal		8.00	3.33	186	186	237	436	437	437	437	437	436	436
408	Buildings - Residential		100.00	33.33	7	7	7	8	8	8	8	8	8	8
409	Buildings - Temporary		5.00	3.33	-	-	-	-	-	-	-	-	-	-
410	Security Fencing		33.33	10.00	-	-	-	0	4	4	4	4	4	4
410.01	Boundary Wall - Operational		3.33	10.00	4	4	12	14	39	37	36	31	30	30
411	Buildings - Others		3.33	3.33	40	39	39	39	40	40	40	40	40	40
412	Computers & Peripherals		16.67	33.33	1	2	2	1	1	0	0	0	0	0
412.01	Computer Software		20.00	16.67	0	1	1	1	1	1	1	1	0	-
413	Machinery		6.67	6.67	53	28	42	120	121	119	119	119	119	118
414	Tools & equipments		6.67	6.67	17	19	53	88	92	92	92	92	91	91
417	Office Furniture		10.00	14.29	3	3	6	8	9	7	7	7	5	3
417.01	Furniture & Fixtures - Trolleys		10.00	33.33	-	-	7	15	15	9	0	0	-	-
418	Vehicles		12.50	12.50	7	8	12	83	82	81	81	78	77	77
418.01	Vehicles - Cars & Jeeps		12.50	12.50	4	9	9	11	11	11	11	9	7	3
419	Electrical Installations		10.00	10.00	602	549	496	687	834	799	788	764	737	723
420	Office Equipment		20.00	20.00	1	3	5	5	10	9	7	5	4	-
421	ATM Furniture		10.00	14.29	9	9	17	34	41	34	33	33	33	27
424	X-Ray Equipments		6.67	6.67	20	20	20	40	32	29	25	25	25	25
425	CFT & Fire fighting equipment		6.67	6.67	132	130	132	144	159	158	155	90	88	68
	Sub Total D(i)				1,261	1,259	1,371	2,020	2,239	2,180	2,136	2,035	1,997	1,945
(ii)	Dep. on Additions/WIP Capitalisation													
401	Land		-	-	-	-	-	-	-	-	-	-	-	-
403-405	Runways, Taxiways & aprons		13.00	3.33					4	19	29	31	33	
406	Roads, Bridges & culverts		13.00	10.00					-	20	65	190	290	
407	Buildings - Terminal		8.00	3.33					-	10	25	30	30	
408	Buildings - Residential		100.00	33.33					-	-	-	-	-	
409	Buildings - Temporary		5.00	3.33					-	-	-	-	-	
410	Security Fencing		33.33	10.00					-	-	-	-	-	
410.01	Boundary Wall - Operational		3.33	10.00					-	-	-	-	-	
411	Buildings - Others		3.33	3.33					2	4	4	4	4	4
412	Computers & Peripherals		16.67	33.33					0	1	3	4	8	
412.01	Computer Software		20.00	16.67					-	-	-	-	-	
413	Machinery		6.67	6.67					-	-	-	-	-	
414	Tools & equipments		6.67	6.67					-	-	-	-	-	
417	Office Furniture		10.00	14.29					-	-	-	-	-	
417.01	Furniture & Fixtures - Trolleys		10.00	33.33					-	-	-	10	19	
418	Vehicles		12.50	12.50					4	11	18	22	22	
418.01	Vehicles - Cars & Jeeps		12.50	12.50					4	12	20	25	25	
419	Electrical Installations		10.00	10.00					83	198	248	270	280	
420	Office Equipment		20.00	20.00					-	-	-	-	-	
421	ATM Furniture		10.00	14.29					-	-	-	-	-	

				100,000	Forecast for the Control Period									
		Dep Rate as per AAI	Dep Rate w.e.f. 01.04.2018 onwards	2016-17	2017-18	2018-19	2019-20	2020-21	Tariff Year 1 (2021-22)	Tariff Year 2 (2022-23)	Tariff Year 3 (2023-24)	Tariff Year 4 (2024-25)	Tariff Year 5 (2025-26)	
	424 X-Ray Equipments	6.67	6.67						-	10	20	20	20	
	425 CFT & Fire fighting equipment	6.67	6.67						-	3	7	7	7	
	Sub Total (ii) - Dep. On Additions			-	-	-	-	-	96	288	439	612	738	
	Total Depreciation [D(i)+D(ii)]			1,261	1,259	1,371	2,020	2,239	2,276	2,424	2,474	2,609	2,682	
E	Closing RAB (A+B-C-D)													
	401 Land	-	-	-	-	-	-	-	-	-	-	-	-	
	403-405 Runways, Taxiways & aprons	13.00	3.33	5,791	5,563	5,614	5,683	5,436	5,451	5,837	5,582	5,425	5,167	
	406 Roads, Bridges & culverts	13.00	10.00	388	373	328	288	498	431	744	1,112	2,855	2,499	
	407 Buildings - Terminal	8.00	3.33	2,970	2,784	9,896	9,755	9,318	8,880	9,033	8,881	8,414	7,948	
	408 Buildings - Residential	100.00	33.33	167	160	153	163	155	147	139	131	123	115	
	409 Buildings - Temporary	5.00	3.33	-	-	-	-	-	-	-	-	-	-	
	410 Security Fencing	33.33	10.00	-	-	-	41	37	33	29	25	20	16	
	410.01 Boundary Wall - Operational	3.33	10.00	64	60	48	314	274	237	201	170	140	110	
	411 Buildings - Others	3.33	3.33	949	910	871	866	826	889	846	802	759	716	
	412 Computers & Peripherals	16.67	33.33	2	4	2	1	0	1	5	5	6	18	
	412.01 Computer Software	20.00	16.67	4	3	6	4	3	2	1	0	0	0	
	413 Machinery	6.67	6.67	146	202	1,104	1,546	1,509	1,390	1,271	1,152	1,033	915	
	414 Tools & equipments	6.67	6.67	179	239	1,149	1,132	1,040	948	856	765	674	583	
	417 Office Furniture	10.00	14.29	19	23	29	40	31	24	17	10	5	2	
	417.01 Furniture & Fixtures - Trolleys	10.00	33.33	-	-	39	23	9	0	0	0	48	29	
	418 Vehicles	12.50	12.50	38	31	631	548	466	438	405	370	270	172	
	418.01 Vehicles - Cars & Jeeps	12.50	12.50	41	48	58	56	45	92	135	174	143	115	
	419 Electrical Installations	10.00	10.00	1,954	1,993	4,858	6,753	5,920	6,692	6,356	5,694	4,786	3,883	
	420 Office Equipment	20.00	20.00	12	22	17	35	25	16	9	4	(0)	(0)	
	421 ATM Furniture	10.00	14.29	40	36	154	210	169	135	102	69	36	9	
	424 X-Ray Equipments	6.67	6.67	101	81	62	331	299	270	535	490	445	400	
	425 CFT & Fire fighting equipment	6.67	6.67	1,066	966	865	1,103	945	787	728	631	536	461	
	Total Closing Balance			13,933	13,499	25,891	28,892	27,005	26,862	27,247	26,066	25,720	23,158	
F	Average RAB			12,952	13,716	19,695	27,391	27,948	26,933	27,055	26,657	25,893	24,439	

AIRPORTS AUTHORITY OF INDIA, Calicut International AIRPORT

Form F10 (a): Capital Projects Completed before current Review for Roll-Forward of RAB (ref: Section A5.5.3)

Project Details																		
S.N	Project Name	Project Type	Projected Capital Expenditure												Rs in Lakhs			
			Tariff Year 1 (2021-22)			Tariff Year 2 (2022-23)			Tariff Year 3 (2023-24)			Tariff Year 4 (2024-25)			Tariff Year 5 (2025-26)			
			Capex	Com.	Cdate	Capex	Com.	Cdate	Capex	Com.	Cdate	Capex	Com.	Cdate	Capex	Com.	Cdate	
1	Replacement of Chillers - Phase -I	Electrical Installations	200.00	200.00	2022	100.00	100.00	2023	-	-	2024	-	-	2025	-	-	2026	300.00
2	Replacement of Chillers - Phase -II	Electrical Installations	-	-	2022	200.00	200.00	2023	150.00	150.00	2024	-	-	2025	-	-	2026	350.00
3	Provision of PBB for Additional Bays	Electrical Installations	200.00	200.00	2022	50.00	50.00	2023	-	-	2024	-	-	2025	-	-	2026	250.00
4	Provision of Runway Centreline lights	Electrical Installations	-	-	2022	300.00	300.00	2023	100.00	100.00	2024	-	-	2025	-	-	2026	400.00
5	Widening of existing perimeter road.	Roads, Culverts and Bridges	-	-	2022	400.00	400.00	2023	-	-	2024	-	-	2025	-	-	2026	400.00
6	Internal Modifications and Integration of International and Domestic Terminal Buildings at Calicut International Airport	Terminal Buildings	-	-	2022	600.00	600.00	2023	-	-	2024	-	-	2025	-	-	2026	600.00
7	Widening of present low lying area road to four lane road as well as creating two lane additional drive way in front of ITB/DTB through filling up a part of low lying area	Roads, Culverts and Bridges	-	-	2022	-	-	2023	500.00	500.00	2024	-	-	2025	-	-	2026	500.00
8	Runway recarpeting work and Remedial measures for distressed Culver, Runway and Embankment of Calicut International Airport.	Runway, Taxiway and Aprons	-	-	2022	-	-	2023	1,600.00	-	2024	400.00	2,000.00	2025	-	-	2026	2,000.00
9	Composite rate contract for civil minor capital works during 2020-'21, 2021-'22 at Calicut International Airport. SH: Minor capital civil works in Operational Area	Runway, Taxiway and Aprons	-	-	2022	430.00	430.00	2023	-	-	2024	-	-	2025	-	-	2026	430.00
10	Composite Percentage Rate Contract for Civil Minor Capital Works in Terminal building, City side, Residential Colony and ancillary Buildings at Calicut Intl. Airport	Terminal Buildings	-	-	2022	-	-	2023	150.00	150.00	2024	-	-	2025	-	-	2026	150.00
11	Grading of area beyond runway basic strip, Construction of new road to new DVOR building and associated works at Calicut International Airport	Runway, Taxiway and Aprons	255.00	255.00	2022	-	-	2023	-	-	2024	-	-	2025	-	-	2026	255.00
12	Installation of PBB for bay no: 7 & steel comidor for bay no:13 at Calicut International Airport. SH : Construction of steel rotunda including fixed finger for PBB for bay no: 7& steel comidor for bay no:13 at Calicut International Airport	Electrical Installations	254.00	254.00	2022	-	-	2023	-	-	2024	-	-	2025	-	-	2026	254.00
13	Reconstruction of equipment staging area and associated works at Calicut Airport.	Other Buildings-Unclassified	105.00	105.00	2022	-	-	2023	-	-	2024	-	-	2025	-	-	2026	105.00
14	Desktop/laptop	Computers & Peripherals	1.20	1.20	2022	4.80	4.80	2023	1.80	1.80	2024	3.00	3.00	2025	18.00	18.00	2026	28.80
15	Printer	Computers & Peripherals	-	-	2022	-	-	2023	0.75	0.75	2024	1.75	1.75	2025	1.00	1.00	2026	3.50
16	Scanner	Computers & Peripherals	-	-	2022	-	-	2023	-	-	2024	-	-	2025	0.25	0.25	2026	0.25
17	IT	Computers & Peripherals	-	-	2022	0.33	0.33	2023	0.08	0.08	2024	0.25	0.25	2025	1.00	1.00	2026	1.00
18	Bolero	Cars & Jeeps	31.41	31.41	2022	32.82	32.82	2023	34.34	34.34	2024	-	-	2025	-	-	2026	98.57
19	Tata407	Cars & Jeeps	11.19	11.19	2022	11.69	11.69	2023	12.23	12.23	2024	-	-	2025	-	-	2026	35.11
20	Diesel Bowser	Vehicles	2.72	2.72	2022	2.84	2.84	2023	2.97	2.97	2024	-	-	2025	-	-	2026	8.52
21	Ambulance	Vehicles	53.36	53.36	2022	55.75	55.75	2023	58.34	58.34	2024	-	-	2025	-	-	2026	167.45
22	Thar Jeep	Cars & Jeeps	13.74	13.74	2022	14.35	14.35	2023	15.02	15.02	2024	-	-	2025	-	-	2026	43.11
23	Maruti Swift	Cars & Jeeps	6.24	6.24	2022	6.52	6.52	2023	6.83	6.83	2024	-	-	2025	-	-	2026	19.59
24	RMS	Runway, Taxiway and Aprons	-	-	2022	200.00	200.00	2023	-	-	2024	-	-	2025	-	-	2026	200.00
25	ASFT	CFT & Fire Fighting Equipment	-	-	2022	100.00	100.00	2023	-	-	2024	-	-	2025	-	-	2026	100.00
26	Chairs	Terminal Buildings	-	-	2022	-	-	2023	160.00	160.00	2024	-	-	2025	-	-	2026	160.00
27	Trolleys	Furniture & Fixtures - Trolleys	-	-	2022	-	-	2023	-	-	2024	58.00	58.00	2025	-	-	2026	58.00
28	Body Scanner	Electrical Installations	1,000.00	1,000.00	2022	-	-	2023	-	-	2024	-	-	2025	-	-	2026	1,000.00
29	SCCTV	Electrical Installations	-	-	2022	-	-	2023	100.00	100.00	2024	-	-	2025	-	-	2026	100.00
30	FID	Electrical Installations	-	-	2022	-	-	2023	-	-	2024	100.00	100.00	2025	-	-	2026	100.00
31	PA	Electrical Installations	-	-	2022	-	-	2023	-	-	2024	-	-	2025	100.00	100.00	2026	100.00
32	XBIS	X-Ray	-	-	2022	300.00	300.00	2023	-	-	2024	-	-	2025	-	-	2026	300.00
33	Runways - Financing Allowance	Runway, Taxiway and Aprons	-	-	2022	-	-	2023	-	-	2024	99.36	99.36	2025	-	-	2026	99.36
			2133.86	2133.86		2809.09	2809.09		2892.35	1292.35		662.36	2262.36		120.25	120.25		

2021-22 to 2025-26

AIRPORTS AUTHORITY OF INDIA, Calicut International AIRPORT

Form F10 (a): Capital Projects Completed before current Review for Roll-Forward of RAB (ref: Section A5.5.3)

Project Details			Projected Capital Expenditure									Rs in Lakhs					
S.N	Project Name	Project Type	Tariff Year 1 (2021-22)			Tariff Year 2 (2022-23)			Tariff Year 3 (2023-24)			Tariff Year 4 (2024-25)			Tariff Year 5 (2025-26)		
			Capex	Com.	Cdate	Capex	Com.	Cdate	Capex	Com.	Cdate	Capex	Com.	Cdate	Capex	Com.	Cdate
	Total Capex Planned		8,617.91														
	Total Capex Capitalised		8,617.91														

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Form F10(c): Year-wise Capital Expenditure Financing Plans for next 10 years (ref: Section A5.5.3)

Note:- Information to be provided for 10 year period for all projects either spilling into the period or starting during the period

Project Details		Tariff Year 1(21-22)				Tariff Year 2(22-23)				Tariff Year 3(23-24)				Tariff Year 4 (24-25)				Tariff Year 5 (25-26)			
SN.	Total Capex Planned	Internal Accrual	Equity infused	User Contributions	Total Debt	Internal Accrual	Equity infused	User Contributions	Total Debt	Internal Accrual	Equity infused	User Contributions	Total Debt	Internal Accrual	Equity infused	User Contributions	Total Debt	Internal Accrual	Equity infused	User Contributions	Total Debt
1	8617.91	853.55			1280.31875	1123.64			1685.454	516.94			775.4096	904.94			1357.416	48.10			72.15

Legend	
Total Capex Planned	Total Capex Planned indicates the total forecasted capex for all assets during the next 10 years
Internal Accrual	Internal Accrual (from free reserves and surplus) in the year
Equity Infused	Equity Infusion planned during the year
User Contributions	Representing Development Fees/ User Contributions/ Capital Grants/ Subsidies etc. planned during the year for the capital project
Total Debt	Total Debt planned for funding capex during the year

Form F11 (a): Employee Strength

Particulars - with detailed breakup	2nd Control Period					3rd Control Period			
	2016-2017	(2017-18)	(2018-19)	(2019-20)	(2020-21)	2021-22	2022-23	2023-24	2024-25
Department-wise Full-Time Employees									
Airport Director office	3	3	3	3	3	3	3	3	3
CSO	3	2	2	2	2	2	2	2	2
Terminal Management	16	16	17	16	14	14	14	14	14
M.T. Section	15	12	13	13	13	13	13	13	13
Fire Service	71	75	72	91	95	95	95	95	95
Hrm	11	13	11	12	14	14	14	14	14
House Keeping	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
Stores	1	1	1	1	1	1	1	1	1
Finance & Accounts	9	10	10	9	10	10	10	10	10
Cargo	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
Commercial	4	5	4	4	4	4	4	4	4
Civil Engineering	14	13	11	8	6	6	6	6	6
Electrical Engineering	27	28	26	27	25	25	25	25	25
CNS - Other than Airport Systems	24	23	25	24	22	22	22	22	22
CNS - Airport system	10	11	11	10	5	5	5	5	5
CNS - IT	4	1	1	1	1	1	1	1	1
Airport Systems	0	1	1	0	0	0	0	0	0
Land Management	2	2	2	2	2	2	2	2	2
ATC	22	27	27	27	26	26	26	26	26
Total	236	243	237	250	243	243	243	243	243
.....									
Total Airport Strength	190	193	185	199	195	195	195	195	195
Total ANS Strength	46	50	52	51	48	48	48	48	48
Total	236	243	237	250	243	243	243	243	243
Finance & HR	20	23	21	21	24	24	24	24	24
proportion of Finance & HR to ANS	4	5	5	4	5	5	5	5	5
Percentage of ANS for the common expenses	2.05	2.45	2.49	2.15	2.43	2.43	2.43	2.43	2.43
Redeployed Employees :									
Delhi :	NIL	NIL	NIL	NIL	NIL				
			5 (01 expired in	4(01 retired in					
			4 Aug.2018)	Aug.2019)					
Mumbai	4	4	5	4	3				
	4	4	5	4	3				
Total Airport Strength	190	193	185	199	195	195	195	195	195
Finance & HR	20	23	21	21	24	24	24	24	24
Non Aero Staff	6	7	6	6	6	6	6	6	6

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FORM -F11(b)

PAYROLL RELATED EXPENDITURE AND PROVISION

Rs. in Lakhs

S.NO	PARTICULARS	2016-17	2017-18	2018-19	2019-20	2020-21	TARIFF YR 1	TARIFF YR 2	TARIFF YR 3	TARIFF YR 4	TARIFF YR 5
							2021-22	2022-23	2023-24	2024-25	2025-26
	STAFF COST										
1	SALARY & WAGES	1,302	1,336	1,595	1,822	1,949	2,086	2,232	2,388	2,555	2,734
2	OVERTIME	111	122	110	249	266	285	305	326	349	373
3	OTHER STAFF BENEFITS	490	529	625	813	870	931	996	1,066	1,141	1,221
4	MEDICAL EXPENDITURE	125	156	140	212	227	243	260	278	297	318
5	PROVIDENT FUND CONTRIBUTION	161	157	167	195	209	223	239	255	273	292
6	APPORTIONMENT OF CHQ/RHQ EXPENSES	78	412	852	765	803	844	886	930	977	1,025
A	Grand Total	2267.84	2713.75	3489.58	4055.68	4324.55	4611.20	4917.11	5243.60	5592.05	5963.96
B	Common Employee Expenses pertains to ANS										
	AERO										
	TOTAL STAFF COST (A-B)	2267.84	2713.75	3489.58	4055.68	4324.55	4611.20	4917.11	5243.60	5592.05	5963.96

1	RELATED TO EMPLOYEES	80.85	415.23	855.54	765.13	803.39	843.56	885.73	930.02	976.52	1025.35
	less: - Redeployed employee	2.83	2.91	3.73	0.25	-	-	-	-	-	-
	Net amount	78.02	412.32	851.81	764.88	803.39	843.56	885.73	930.02	976.52	1025.35
	NON RHQ CHQ FOR CHECKING						3768	4031	4314		4939

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DIAL					MIAL				
No of Employees	As per OMDA (60%)	FY	Amount	Remarks	No of Employees	As per OMDA (60%)	FY	Amount	Remarks
0	0	2016-17			4	2.4	2016-17	2.83	
0	0	2017-18			4	2.4	2017-18	2.91	
0	0	2018-19			5	3	2018-19	3.73	
0	0	2019-20			4	2.4	2019-20	0.25	
0	0	2020-21			3	1.8	2020-21	0.00	

AIRPORTS AUTHORITY OF INDIA, Calicut International AIRPORT

FORM -F11(c)

ADMIN. & GENERAL EXPENSES

Rs. in Lakhs

PARTICULARS	ACTUAL	ACTUAL	ACTUAL	ACTUAL	Estimated	TARIFF YR 1	TARIFF YR	TARIFF YR	TARIFF YR	TARIFF YR
	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
OTHER EXPENDITURE										
RENT, RATES & TAXES	1.71	0.34	0.34	0.23	0.25	0.27	0.30	0.33	0.36	0.40
INSURANCE	4.16	4.36	4.12	4.74	5.21	5.73	6.30	6.93	7.63	8.39
ADVTG. & PUBLICITY	4.01	9.33	0.61	10.80	11.88	13.07	14.38	15.82	17.40	19.14
OFFICE EXPENSES	20.78	32.42	20.40	41.06	45.17	49.69	54.66	60.12	66.13	72.75
TELEPHONE CHARGES	3.67	6.42	5.02	6.49	7.14	7.86	8.64	9.51	10.46	11.50
PRINTING & STATIONERY	6.03	7.29	8.94	13.24	14.56	16.02	17.62	19.38	21.32	23.45
LEGAL EXPENSES	4.96	15.68	9.11	10.52	11.57	12.73	14.00	15.40	16.94	18.64
TRAVELLING EXPENSES	66.22	85.60	117.10	69.82	76.81	84.49	92.94	102.23	112.45	123.70
UPKEEP EXPENSES	156.10	302.79	379.04	506.40	557.04	612.75	674.02	741.43	815.57	897.13
WATCH & WARD EXPENSES	57.62	125.16	148.03	169.91	186.91	205.60	226.16	248.77	273.65	301.01
MUNICIPAL TAX	4.23	5.54	4.62	41.06	45.17	49.69	54.66	60.12	66.14	72.75
HIRING OF MANPOWER	12.67	33.11	45.81	48.77	53.64	59.01	64.91	71.40	78.54	86.40
CSR	-	58.00	100.24	88.39	88.39	88.39	88.39	88.39	88.39	88.39
TRAINING	-	1.97	3.20	6.32	6.95	7.65	8.41	9.25	10.18	11.19
MISC. EXPENSES	15.66	10.98	7.95	5.84	6.42	7.07	7.77	8.55	9.41	10.35
APPORTIONMENT OF ADMN. EXPENSES CHQ / RHQ (OVERHEAD EXPENSES OTHER THAN	1,714.75	2,291.40	2,884.20	3,808.55	3,998.98	4,198.93	4,408.87	4,629.32	4,860.78	5,103.82
TOTAL-OTHER EXPENDITURE	2,072.57	2,990.38	3,738.73	4,832.16	5,116.10	5,418.93	5,742.03	6,086.95	6,455.34	6,849.00
					1117.13	1220.00	1333.16	1457.64		1745.18

CHQ / RHQ revised as per Submission to AERA.

AIRPORTS AUTHORITY OF INDIA, Calicut International AIRPOR

FORM		REPAIR & MAINTENANCE EXPENDITURE									
		Rs. in Lakhs									
S.NO.	PARTICULARS	ACTUAL	ACTUAL	ACTUAL	ACTUAL	Estimated	TARIFF	TARIFF	TARIFF YR	TARIFF YR	TARIFF YR
		2016-17	2017-18	2018-19	2019-20	2020-21	YR 1 2021-22	YR 2 2022-23	3 2023-24	4 2024-25	5 2025-26
1	R&M - CIVIL WORKS	320.97	675.29	376.60	402.89	443.18	487.50	536.25	589.88	648.87	713.75
2	R&M - ELECTRICAL WORKS	389.51	727.10	586.52	525.38	577.92	635.71	699.28	769.21	846.13	930.74
3	R&M - VEHICLES	33.80	10.98	20.22	33.17	36.49	40.14	44.15	48.57	53.43	58.77
4	R&M - FURNITURE & FIXTURES	5.76	1.76	4.82	2.74	3.01	3.31	3.64	4.01	4.41	4.85
5	R&M - COMPUTERS, I.T., HARDWARE	175.17	231.05	183.42	191.12	210.24	231.26	254.39	279.82	307.81	338.59
6	R&M - ELECTRONICS	337.31	581.99	606.36	371.12	408.23	449.06	493.96	543.36	597.69	657.46
7	Body Scanners										100.44
	TOTAL OF R&M	1,262.52	2,228.18	1,777.94	1,526.43	1,679.07	1,846.98	2,031.68	2,234.84	2,458.33	2,804.60

AIRPORTS AUTHORITY OF INDIA, Calicut International AIRPOR1

FORM		UTILITIES & OUTSOURCING EXPENSES									Rs. in Lakhs
S.NO	PARTICULARS	ACTUAL	ACTUAL	ACTUAL	ACTUAL	Estimated	TARIFF YR 1	TARIFF YR 2	TARIFF YR 3	TARIFF YR 4	TARIFF YR 4
		2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
	Electricity Units Consumed	6,651,580	8,538,304	12,669,705	14,178,360	13,131,932	13,131,932	13,131,932	13,131,932	13,131,932	13,131,932
	Rate per Unit (Rs.)	8.87	8.60	8.27	8.91	9.62	9.62	9.62	9.62	9.62	9.62
	POWER CHARGES	590.00	734.29	1047.78	1263.29	1263.29	1263.29	1263.29	1263.29	1263.29	1263.29
	POWER CHARGES RECOVERY	-77.23	-111.91	-133.73	-130.06	-130.06	-130.06	-130.06	-130.06	-130.06	-130.06
	WATER CHARGES	4.80	35.84	53.31	41.33	41.33	41.33	41.33	41.33	41.33	41.33
	CONSUMPTION OF STORES & SPARES	5.04	11.78	21.68	14.43	15.87	17.46	19.20	21.12	23.24	25.55
	POL	16.41	20.80	14.80	19.61	21.57	23.72	26.10	28.70	31.58	34.73
	FEEES PAID TO OUTSIDERS(CONSULTANCY/ADVISORY)	3.02	5.26	6.66	7.56	8.32	9.15	10.06	11.07	12.18	13.40
	HIRE CHARGES-CAR/JEEP & OTHERS	11.78	14.44	25.75	35.04	38.55	42.40	46.64	51.31	56.44	62.08
	GRAND TOTAL	553.81	710.52	1036.26	1251.21	1258.87	1267.30	1276.57	1286.77	1298.00	1310.34

AIRPORTS AUTHORITY OF INDIA, Calicut International AIRPORT

Form F11 (f)		Other Outflows (ref: Section A5.5.5)					Rs. in Lakhs				
S.N.	Particulars	Actual 2016-17	Actual 2017-18	Actual 2018-19	Actual 2019-20	Estimated 2020-21	Tariff Year 1 2021-22	Tariff Year 2 2022-23	Tariff Year 3 2023-24	Tariff Year 4 2024-25	Tariff Year 5 2025-26
A	Collection Charges on PSF (F)	19.68	33.17	-	1.97	0.00					
B	Collection Charges on UDF	-	20.12	61.02	45.34	11.10	18.16	25.64	34.03	41.80	49.48
	Grand Total	19.68	53.29	61.02	47.30	11.10	18.16	25.64	34.03	41.80	49.48

AIRPORTS AUTHORITY OF INDIA, Calicut International AIRPORT

FORM

CURRENT ASSETS & LIABILITIES

Rs. in Lakhs

S.NO.	PARTICULARS	Actual 2016-17	Actual 2017-18	Actual 2018-19	Actual 2019-20	Estimated 2020-21	TARIFF YR 1 2021-22	TARIFF YR 2 2022-23	TARIFF YR 3 2023-24	TARIFF YR 4 2024-25	TARIFF YR 5 2025-26
	SOURCES OF FUND										
A	CURRENT ASSETS, LOANS AND ADVANCES										
	a) SUNDRY DEBTORS	5,090.79	6,310.95	2,479.71	4,480.64	4,704.68	4,939.91	5,186.90	5,446.25	5,718.56	6,004.49
	b) CASH AND BANK BALANCES	46.60	6.90	6,573.94	98.54	103.46	108.64	114.07	119.77	125.76	132.05
	c) INVENTORIES	22.89	4.33	43.73	42.95	45.10	47.36	49.73	52.21	54.82	57.56
	d) OTHER CURRENT ASSETS	572.80	934.64	1,097.37	690.13	724.63	760.87	798.91	838.85	880.80	924.84
	e) LOANS AND ADVANCES	36.75	741.03	1,160.19	2,053.10	2,155.76	2,263.55	2,376.72	2,495.56	2,620.34	2,751.35
	Total	5,769.83	7,997.86	11,354.93	7,365.36	7,733.63	8,120.31	8,526.33	8,952.65	9,400.28	9,870.29
B	CURRENT LIABILITIES AND PROVISIONS										
	a) LIABILITIES	1,753.54	1,397.04	1,444.35	2,038.21	2,140.12	2,247.13	2,359.48	2,477.46	2,601.33	2,731.40
	b) TRADE PAYABLES	425.89	543.46	716.97	748.55	785.98	825.28	866.54	909.87	955.36	1,003.13
	Total	2,179.43	1,940.50	2,161.32	2,786.76	2,926.10	3,072.40	3,226.02	3,387.32	3,556.69	3,734.53
	NET CURRENT ASSETS	3,590.40	6,057.36	9,193.61	4,578.60	4,807.53	5,047.91	5,300.31	5,565.32	5,843.59	6,135.77

AIRPORTS AUTHORITY OF INDIA, Calicut International AIRPORT

Form F12 (a) - Historical and Projected Passenger Traffic (ref. Section A5.6)

YEAR	Domestic Passengers			International Passengers				Total Passengers	dom	intl	combined	
	Scheduled		Non- Scheduled	Scheduled		Non- Scheduled	TOTAL					
	Embarking	Disembarking	Embarking	Disembarking	Embarking	Disembarking	Embarking					Disembarking
2008-09											0	
2009-10												
2010-11												
2011-12												
2012-13							311,393	1,965,145	2,276,538	#DIV/0!	#DIV/0!	#DIV/0!
2013-14							265,607	2,286,612	2,552,219	-14.70%	16.36%	12.11%
2014-15							317,010	2,179,172	2,496,182	19.35%	-4.70%	-2.20%
2015-16							366,307	1,939,004	2,305,311	15.55%	-11.02%	-7.65%
2016-17							442,515	2,209,404	2,651,919	20.80%	13.95%	15.04%
2017-18							505,271	2,623,912	3,129,183	14.18%	18.76%	18.00%
2018-19							612,548	2,748,202	3,360,750	21.23%	4.74%	7.40%
2019-20							529,354	2,700,556	3,229,755	-13.58%	-1.73%	-3.90%
2020-21							185,000	606,000	791,000	-65.05%	-77.56%	-75.51%
2021-22							323,750	969,600	1,293,350	75.00%	60.00%	63.51%
2022-23							420,875	1,405,920	1,826,795	30.00%	45.00%	41.25%
2023-24							526,094	1,897,992	2,424,086	25.00%	35.00%	32.70%
2024-25							605,008	2,372,490	2,977,498	15.00%	25.00%	22.83%
2025-26							677,609	2,846,988	3,524,597	12.00%	20.00%	18.37%
2026-27							758,922	3,416,386	4,175,308	12.00%	20.00%	18.46%
2027-28							849,993	4,099,663	4,949,655	12.00%	20.00%	18.55%
2028-29							951,992	4,919,595	5,871,587	12.00%	20.00%	18.63%
2029-2030							1,066,231	5,903,514	6,969,745	12.00%	20.00%	18.70%
2030-31							1,194,179	7,084,217	8,278,396	12.00%	20.00%	18.78%

NOTE:-Schedule and non schedule are combined together separate bifurcation is not available

* The Forecast Passengers numbers are the point estimates of scenarios presented in Form F12(b)

* Forecast Error Correction band is the value of upper and lower bounds, which should be equal in percentage terms, proposed by the airport and to be used for determining forecast error correction and is

AIRPORTS AUTHORITY OF INDIA, Calicut International AIRPORT

Form F12 (b) -Forecasted Passenger Traffic (ref. Section A5.6)

YEAR	Domestic Passengers								
	Embarking			Disembarking			Total		
	Optimistic	Most Likely	Conservative	Optimistic	Most Likely	Conservative	Optimistic	Most Likely	Conservative
2008-09	0	-	0	0	-	0	0	-	0
2009-10	0	-	0	0	-	0	0	-	0
2010-11	0	-	0	0	-	0	0	-	0
2011-12	0	-	0	0	-	0	0	-	0
2012-13	158810	155,697	152583	158810	155,697	152583	317621	311,393	305165
2013-14	135460	132,804	130147	135460	132,804	130147	270919	265,607	260295
2014-15	161675	158,505	155335	161675	158,505	155335	323350	317,010	310670
2015-16	186817	183,154	179490	186817	183,154	179490	373633	366,307	358981
2016-17	225683	221,258	216832	225683	221,258	216832	451365	442,515	433665
2017-18	257688	252,636	247583	257688	252,636	247583	515376	505,271	495166
2018-19	312399	306,274	300149	312399	306,274	300149	624799	612,548	600297
2019-20	269971	264,677	259383	269971	264,677	259383	539941	529,354	518767
2020-21	94350	92,500	90650	94350	92,500	90550	188700	185,000	181300
2021-22	165113	161,875	158638	165113	161,875	158538	330225	323,750	317275
2022-23	214646	210,438	206229	214646	210,438	206229	429293	420,875	412458
2023-24	268308	263,047	257786	268308	263,047	257786	536616	526,094	515572
2024-25	308554	302,504	296454	308554	302,504	296454	617108	605,008	592908
2025-26	345581	338,805	332028	345581	338,805	332028	691161	677,609	664057
2026-27	387050	379,461	371872	387050	379,461	371872	774101	758,922	743744
2027-28	433496	424,996	416496	433496	424,996	416496	866993	849,993	832993
2028-29	485516	475,996	466476	485516	475,996	466476	971032	951,992	932952
2029-30	543778	533,115	522453	543778	533,115	522453	1087555	1,066,231	1044906
2030-31	609031	597,089	585148	609031	597,089	585148	1218062	1,194,179	1170295

YEAR	International Passengers								
	Embarking			Disembarking			Total		
	Optimistic	Most Likely	Conservative	Optimistic	Most Likely	Conservative	Optimistic	Most Likely	Conservative
2008-09	0	-	0	0	-	0	0	-	0
2009-10	0	-	0	0	-	0	0	-	0
2010-11	0	-	0	0	-	0	0	-	0
2011-12	0	-	0	0	-	0	0	-	0
2012-13	1002224	982,573	962921	1002224	982,573	962921	2004448	1,965,145.0	1925842
2013-14	1166172	1,143,306	1120440	1166172	1,143,306	1120440	2332344	2,286,612.0	2240880
2014-15	1111378	1,089,586	1067794	1111378	1,089,586	1067794	2222755	2,179,172.0	2135589
2015-16	988892	969,502	950112	988892	969,502	950112	1977784	1,939,004.0	1900224
2016-17	1126796	1,104,702	1082608	1126796	1,104,702	1082608	2253592	2,209,404.0	2165216
2017-18	1338195	1,311,956	1285717	1338195	1,311,956	1285717	2676390	2,623,912.0	2571434
2018-19	1401583	1,374,101	1346619	1401583	1,374,101	1346619	2803166	2,748,202.0	2693238
2019-20	1377284	1,350,278	1323272	1377284	1,350,278	1323272	2754567	2,700,556.0	2646545
2020-21	309060	303,000	296940	309060	303,000	296940	618120	606,000.0	593880
2021-22	494496	484,800	475104	494496	484,800	475104	988992	969,600.0	950208
2022-23	717019	702,960	688901	717019	702,960	688901	1434038	1,405,920.0	1377802
2023-24	967976	948,996	930016	967976	948,996	930016	1935952	1,897,992.0	1860032
2024-25	1209970	1,186,245	1162520	1209970	1,186,245	1162520	2419940	2,372,490.0	2325040
2025-26	1451964	1,423,494	1395024	1451964	1,423,494	1395024	2903928	2,846,988.0	2790048
2026-27	1742357	1,708,193	1674029	1742357	1,708,193	1674029	3484713	3,416,385.6	3348058
2027-28	2090828	2,049,831	2008835	2090828	2,049,831	2008835	4181656	4,099,662.7	4017669
2028-29	2508994	2,459,798	2410602	2508994	2,459,798	2410602	5017987	4,919,595.3	4821203
2029-30	3010792	2,951,757	2892722	3010792	2,951,757	2892722	6021585	5,903,514.3	5785444
2030-31	3612951	3,542,109	3471266	3612951	3,542,109	3471266	7225902	7,084,217.2	6942533

Form F12 (c) - Historical and Projected ATM Traffic (ref. Section A5.6.6 and Section A5.6.8)

Year	Domestic			International			Total			Growth Rate		
	Scheduled	Non-	Total	Scheduled	Non-	Total	Scheduled	Non-	Total	dom	intl	combo
2012-13			13,085			16,599			29684	#DIV/0!	#DIV/0!	#DIV/0!
2013-14			13,534			16,103			29637	3%	-3%	-0.2%
2014-15			14,350			17,382			31732	6%	8%	7.1%
2015-16			13,019			19,415			32434	-9%	12%	2.2%
2016-17			15,171			19,747			34918	17%	2%	7.7%
2017-18			19,085			24,869			43954	26%	26%	25.9%
2018-19			18,688			26,553			45241	-2%	7%	2.9%
2019-20			6,695			18,660			25355	-64%	-30%	-44.0%
2020-21			3,200			5,000			8200	-52%	-73%	-67.7%
2021-22			5,120			7,750			12870	60%	55%	57.0%
2022-23			6,144			10,850			16994	20%	40%	32.0%
2023-24			7,066			14,105			21171	15%	30%	24.6%
2024-25			7,772			16,926			24698	10%	20%	16.7%

AIRPORTS AUTHORITY OF INDIA, Calicut International AIRPORT

Form F12 (g) - Historical and Projected fuel throughput in kilolitres (ref: Section A5.6)

AIRPORTS AUTHORITY OF INDIA, RAIPUR AIRPORT

YEAR	<i>Fuel throughput in Kl</i>	Remarks
2018-2019		
2019-2020		
2020-2021		
2021-2022		
2022-2023		
2023-2024		
2024-2025		

1. . Fuel throughput charges discontinued from 15.01.2020.

YEAR	As per AAI					
	PAX			ATM		
	DOM.	INTL.	combined	DOM.	INTL.	combined
2016-17	20.80%	13.95%	15.04%	17%	2%	8%
2017-18	14.18%	18.76%	18.00%	26%	26%	26%
2018-19	21.23%	4.74%	7.40%	-2%	7%	3%
2019-20	-13.58%	-1.73%	-3.90%	-64%	-30%	-44%
2020-21	-65.05%	-77.56%	-75.51%	-52%	-73%	-68%
2021-22	75.00%	60.00%	63.51%	60%	55%	57%
2022-23	30.00%	45.00%	41.25%	20%	40%	32%
2023-24	25.00%	35.00%	32.70%	15%	30%	25%
2024-25	15.00%	25.00%	22.83%	10%	20%	17%
2025-26	12.00%	20.00%	18.37%	8%	18%	15%

AIRPORTS AUTHORITY OF INDIA, Calicut International AIRPOR

FORM-13(A) - REVENUE FROM REGULATED SERVICES

Rs. in Lakhs

S.NO.	PARTICULARS	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
		Amount (Rs. in lakhs)	Amount (Rs. in lakhs)	Amount (Rs. in lakhs)	Amount (Rs. in lakhs)	Amount (Rs. in lakhs)	Amount (Rs. in lakhs)	Amount (Rs. in lakhs)	Amount (Rs. in lakhs)	Amount (Rs. in lakhs)	Amount (Rs. in lakhs)
	REVENUE FROM REGULATED SERVICES										
1	Landing:										
	Landing (Dom)	252.75	358.66	397.10	446.61	213.47	341.55	409.86	471.36	518.46	559.95
	Landing (intl)	1,995.88	2,874.54	3339.54	3875.11	1038.35	1609.44	2253.21	2929.18	3515.01	4147.78
	Sub-Total	2248.63	3233.19	3736.64	4321.72	1251.81	1950.99	2663.07	3400.54	4033.47	4707.73
2	Parking & Housing										
	Parking & Housing (Dom)	1.39	3.64	4.53	7.26	3.47	5.55	6.66	7.66	8.42	9.10
	Parking & Housing (Intl)	9.00	20.85	41.83	39.09	10.47	16.23	22.73	29.55	35.46	41.84
	Sub-Total	10.39	24.49	46.35	46.34	13.94	21.78	29.39	37.20	43.88	50.94
3	Passenger Service Fees:										
	PSF(Facilitation)-Domestic	1,201.51	690.35	0.34	0.00						
	PSF(Facilitation)-Internationa	-	-	0.00	0.00						
	Sub-Total	1201.51	690.35	0.34	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4	User Development Fee:										
	UDF Domestic	-	245.86	595.40	533.04	186.29	326.00	423.80	529.75	609.22	682.32
	UDF International	-	2,816.72	6013.88	6150.10	1380.07	2208.11	3201.76	4322.38	5402.98	6483.57
	Sub-Total	0.00	3062.58	6609.28	6683.13	1566.36	2534.11	3625.57	4852.13	6012.19	7165.89
5	Oil Throughput Charges	124.43	153.73	165.29	154.44	0.00	0.00	0.00	0.00	0.00	0.00
6	Land Lease:										
	Ground Handling Agencies	30.95	22.60	22.60	22.20	22.20	22.20	23.87	25.66	27.58	29.65
	Oil Companies	50.74	50.74	50.34	50.74	50.74	50.74	54.54	58.63	63.03	67.76
	Total	81.69	73.34	72.95	72.94	72.94	72.94	78.41	84.29	90.61	97.40
7	Ground Handling Charges	455.97	760.98	943.85	1161.24	284.40	446.37	589.40	734.27	856.60	983.85
8	Royalty from Cute Charge:	140.89	219.61	254.12	287.88	70.50	115.28	162.83	216.06	265.39	314.16
10	Cargo Revenue share from AAICLAS (30%)	-	-	66.08	51.43	46.76	46.76	51.44	56.58	62.24	68.47
11	Cargo Revenue	61.87	-	-	-	-	-	-	-	-	-
	Total	4325.38	8218.28	11894.89	12779.12	3306.72	5188.23	7200.10	9381.08	11364.38	13388.44

Levy of Oil Throughput charges has been discontinued from 15.01.2021

For the year 2020-21 the revenue from Land lease From Oil Companies and ground handling is taken @50% of that of Year 2019-20, and 70% and 100% for the FY 2021-22 and Fy 2022-23 respectively due to Covid.

AIRPORTS AUTHORITY OF INDIA, Calicut International AIRPORT										
FORM-13(B) - REVENUE FROM OTHER THEN REGULATED SERVICES										
	Rs. in Lakhs									
REVENUE	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
REVENUE FROM OTHER THEN REGULATED SERVICES										
1. TRADING CONCESSIONS										
RESTAURANT / SNACK BARS	109.79	141.89	802.21	363.54	80.13	109.18	164.50	283.77	362.49	446.26
T.R. STALL	1,063.91	1,187.76	1,566.12	1,857.79	409.49	557.96	840.63	1,450.13	1,852.44	2,280.53
HOARDING & DISPLAY	189.16	171.56	99.23	54.50	12.01	16.37	24.66	42.54	54.34	66.90
2. RENT AND SERVICES										
LAND RENT & LEASES	110.40	77.04	80.57	56.94	56.94	56.94	61.21	65.80	70.73	76.04
LAND RENT & LEASES- hanger	-	-	-	-	-	-	-	-	-	-
BUILDING RESIDENTIAL	-	-	-	-	-	-	-	-	-	-
BUILDING NON RESIDENTIAL	346.94	442.12	426.43	283.66	283.66	304.94	327.81	352.40	378.83	407.24
3. MISCELLANEOUS										
DUTY FREE SHOPS	1,477.42	1,559.42	1,680.20	1,635.13	360.41	491.09	739.88	1,276.33	1,630.42	2,007.21
CAR RENTALS	14.38	21.63	28.98	32.23	7.10	9.68	14.58	25.15	32.13	39.56
CAR PARKING	198.09	211.54	219.62	236.84	52.20	71.13	107.17	184.87	236.16	290.74
ADMISSION TICKETS	92.84	144.49	121.60	68.08	15.01	20.45	30.81	53.14	67.89	83.57
OTHER INCOME	157.23	202.82	293.67	241.97	53.34	72.67	109.49	188.88	241.28	297.03
TOTAL	3,760.16	4,160.26	5,318.63	4,830.68	1,330.30	####	####	####	####	####
				0.908257404	0.275385802	1.28573141				

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Form F17 - CALCULATION OF AGGREGATE REVENUE REQUIREMENT											
	2016-17	2017-18	2018-19	2019-20	2020-21	Tariff Year 1 (2021-22)	Tariff Year 2 (2022-23)	Tariff Year 3 (2023-24)	Tariff Year 4 (2024-25)	Tariff Year 5 (2025-26)	Total
Total Revenue from Regulated Services (a)	4,325.38	8,218.28	11,894.89	12,779.12	3,306.72	8,134.50	12,889.22	18,580.55	25,068.01	32,078.55	96,750.82
Total Revenue from services other than Regulated Services (30% considered for Hybrid Toll) (b)	1,128.05	1,248.08	1,595.59	1,449.20	399.39	513.12	726.22	1,176.90	1,478.02	1,798.52	5,692.79
Operating Expenditure (c)	6,176.42	8,696.11	10,103.51	11,712.78	12,389.70	13,162.56	13,993.04	14,886.20	15,845.51	16,977.38	74,864.70
Working Capital Interest (d)	-	-	-	-	153.18	469.36	541.41	314.09	-	-	1,324.86
Depreciation (e)	1,261.13	1,258.79	1,371.13	2,019.68	2,238.71	2,276.24	2,424.01	2,473.59	2,608.64	2,682.10	12,464.59
Total Expenditure (c) + (d) + (e) = (f)	7,437.55	9,954.90	11,474.64	13,732.46	14,781.59	15,908.16	16,958.46	17,673.89	18,454.15	19,659.48	88,654.15
Regulatory operating Profit (a) + (b) - (f) = (g)	(1,984.12)	(488.54)	2,015.84	495.86	(11,075.79)	(7,260.54)	(3,343.02)	2,083.56	8,091.87	14,217.59	13,789.47
Capital expenditure (Addition during The year) (h)	3,622.16	825.09	13,762.91	5,020.47	351.46	2,133.86	2,809.09	1,292.35	2,262.36	120.25	8,617.91
Opening RAB (i)	11,971.84	13,933.08	13,499.38	25,891.05	28,891.76	27,004.51	26,862.14	27,247.22	26,065.97	25,719.69	132,899.53
Disposals/ Transfers (j)	399.79	-	0.12	0.07	-	-	-	-	-	-	-
Financing Allowance for FCP (p)	-	-	520.13	-	-	-	-	-	99.36	-	99.36
Closing RAB (i) + (h) - (j) - (e) = (k)	14,160.39	13,499.38	26,411.18	28,891.76	27,004.51	26,862.14	27,247.22	26,065.97	25,819.05	23,157.84	129,152.21
Average RAB [(i) + (k)] / 2 = (l)	13,066.11	13,716.23	19,955.28	27,391.41	27,948.14	26,933.33	27,054.68	26,656.59	25,942.51	24,438.76	131,025.87
Return on Average RAB (12) *14% (m)	1,829.26	1,920.27	2,793.74	3,834.80	3,912.74	3,770.67	3,787.65	3,731.92	3,631.95	3,421.43	18,343.62
Return on Land (n)	298.29	298.29	309.02	281.55	166.10	166.10	166.10	166.10	166.10	166.10	830.50
Return on Land for FCP (o)	2,467.71	-	-	-	-	-	-	-	-	-	-
TAX 34.944%(18-19) & 25.17% w.e.f.19-20 (q)	-	-	-	-	-	-	-	-	-	-	-
(Excess)/Shortfall of FCP (r)	(1,285.89)	-	-	-	-	-	-	-	-	-	-
ARR [(f)+(m)+(n)+(o)+(p)+(q)+(r)]-(b) = (s)	9,618.88	10,925.39	12,981.82	16,399.61	18,461.34	19,331.80	20,185.99	20,395.00	20,774.19	21,448.49	102,135.48
Total Passenger Volume (t)	1,325,959.50	1,564,591.50	1,680,375.00	1,614,877.50	395,500.00	646,675.00	913,397.50	1,212,043.00	1,488,749.00	1,762,298.50	6,023,163.00
Required Yield per passenger (s)/(t) [Rs/per pax]	725.43	698.29	772.55	1,015.53	4,667.85	2,989.42	2,209.99	1,682.70	1,395.41	1,217.07	
	326.21	525.27	707.87	791.34	836.08	1,257.90	1,411.13	1,532.99	1,683.83	1,820.27	
	5.00	4.00	3.00	2.00	1.00						
Aggerate revenue required (ARR)	9,618.88	10,925.39	12,981.82	16,399.61	18,461.34						
Aeronautical revenue	4,325.38	8,218.28	11,894.89	12,779.12	3,306.72	836.08	52.73	888.82			
Shortfall	5,293.50	2,707.11	1,086.92	3,620.49	15,154.63		6.31				3,620.49
Return on shortfall	10,192.17	4,572.20	1,610.33	4,705.18	17,276.27						4,705.18
Total shortfall as on 31.03.2020											
Shortfall per PAX	768.66	292.23	95.83	291.36	4,368.21						
	14%	14%	14%	14%	14%						

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CALCULATION OF YIELD PER PASSENGER

		[Amt. in Rs. Lacs]				
		Tariff Yr 1	Tariff Yr 2	Tariff Yr 3	Tariff Yr 4	Tariff Yr 5
		2021-22	2022-23	2023-24	2024-25	2025-26
Aggregate Revenue Requiremen	ARR	19,332	20,186	20,395	20,774	21,448
Estimated Volume	VE	646,675	913,398	1,212,043	1,488,749	1,762,299
Discount Rate	14%	1.00	0.88	0.77	0.67	0.58
Present Value of ARR	PV(ARR)	19,332	17,707	15,693	14,022	12,699
Add: PV of shortfall of FY 2019-20		38,356				
Σ PV(ARR)		79,453				
Σ VE		6,023,163				
Yield Per passenger (Y) = Σ PV(ARR) / Σ VE (Rs.)	Y	1,955.94				

Forecasted change in WPI	WPI-t		4.00%	4.00%	4.00%	4.00%
X	X-t		0.1%	0.1%	0.1%	0.1%
Yield per passenger for Tariff Year t (Rs.)		1,645.34	1,709.51	1,776.18	1,845.45	1,917.42
Revenue = VE x Y		10,640.02	15,614.62	21,528.08	27,474.15	33,790.75
Present Value (VE x Y)		10,640.02	13,697.04	16,565.16	18,544.27	20,006.84
Sum PV (VE x Y)		79,453.32				
Add: PV of shortfall of FY 2019-20		38,356.15				
Sum VE		6,023,163.00				
Y = Sum PV (VE x Y) / Sum VE (Rs.)		1,955.94				

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Effective Date for proposed revised tariff

		1-Apr-2021					
		01-Apr-21	01-Apr-22	01-Apr-23	01-Apr-24	01-Apr-25	
		31-Mar-22	31-Mar-23	31-Mar-24	31-Mar-25	31-Mar-26	
		2021	2022	2023	2024	2025	
UNIT RATES							
Landing Charges	Average Revenue per ATM (Dom)	PER ATM IN INR	13,342	13,342	13,342	13,342	13,342
Landing Charges	Average Revenue per ATM (INTL)	PER ATM IN INR	41,534	41,534	41,534	41,534	41,534
Parking & Housing	Average Revenue per ATM(Dom)	PER ATM IN INR	217	217	217	217	217
Parking & Housing	Average Revenue per ATM(Intl)	PER ATM IN INR	419	419	419	419	419
PSF- Facilitation per Pax - Domestic							
PSF- Facilitation per Pax - International							
UDF- Facilitation per Pax - Domestic							
UDF- Facilitation per Pax - International							
CUTE CHARGE PER PAX							
Average Through put Rate							
PER KL OF FUEL IN INR							
Extension of Watch Hours.							
Rate per hour							
Landing Fees							
	ATM movements (DOM-Departure)	In Numbers	2560	3072	3533	3886	4197
	ATM movements (INTL-Departure)	In Numbers	3875	5425	7053	8463	9987
	LANDING REVENUE (DOM.) REVENUE	In Lakhs	342	410	471	518	560
	LANDING REVENUE (INTL.) REVENUE	In Lakhs	1609	2253	2929	3515	4148
	TOTAL LANDING CHARGES	In Lakhs	1950.99	2663.07	3400.54	4033.47	4707.73
PARKING & HOUSING							
	P&H REVENUE (DOM)	In Lakhs	5.55	6.66	7.66	8.42	9.10
	P&H REVENUE (INTL)	In Lakhs	16.23	22.73	29.55	35.46	41.84
	TOTAL P&H CHARGES	In Lakhs	21.78	29.39	37.20	43.88	50.94
UDF/PSF (Facilitation)							
	PAX Domestic						
	Pax Embarking (Dom.)	In Numbers	92,500	161,875	210,438	263,047	302,504
	Pax Embarking (Intl.)	In Numbers	303,000	484,800	702,960	948,996	1,186,245
	PSF Domestic	In Lakhs	-	-	-	-	-
	PSF International	In Lakhs	-	-	-	-	-
	UDF Domestic	In Lakhs	326.00	423.80	529.75	609.22	682.32
	UDF International	In Lakhs	2,208.11	3,201.76	4,322.38	5,402.98	6,483.57
	Total UDF/PSF (excluding Collection Charges)	In Lakhs	2,534.11	3,625.57	4,852.13	6,012.19	7,165.89
Fuel Throughput Charges							
Fuel upliftment in KI							
Revenue from Fuel Throughput charges (as per fuel upliftment projection)							
			0.00	0.00	0.00	0.00	0.00
Extn. Of Watch Hour							
Avg. ATM Movement for Extn. Of Hours							
Revenue from EXTN of Watch Hours							
			0.00	0.00	0.00	0.00	0.00
Land Lease- OIL Companies/ GHA							
		IN LAKHS	72.94	78.41	84.29	90.61	97.40
Ground Handling Charges							
	Total Revenue from GHA	In lakhs	446.37	589.40	734.27	856.60	983.85

		01-Apr-21 31-Mar-22	01-Apr-22 31-Mar-23	01-Apr-23 31-Mar-24	01-Apr-24 31-Mar-25	01-Apr-25 31-Mar-26
		2021	2022	2023	2024	2025
Cute Charges(Royalty)	IN lakhs	115.28	162.83	216.06	265.39	314.16
Revenue from Cargo	IN lakhs	46.76	51.44	56.58	62.24	68.47
Total Aeronautical Revenue	35965.91	5188.23	7200.10	9381.08	11364.38	13388.44
	Discount Rate 14%	0.00	0.00	0.00	0.00	0.00
Discounted Aeronautical Revenue	34320.21 (a)	5188.23	6315.87	7218.44	7670.63	7927.03
	% change in rates proposed					
	WIP-X factor					
	LPH DOM.	50%	10%	10%	10%	10%
	LPH INTL.	50%	10%	10%	10%	10%
	H&P CH-DOM	50%	10%	10%	10%	10%
	H&P CH-INTL	50%	10%	10%	10%	10%
	UDF Domestic	182%	4%	4%	4%	4%
	UDF International	173%	4%	4%	4%	4%
	Revised					
	LANDING REVENUE (DOM.) REVENUE	In Lakhs 512.32	676.26	855.52	1,035.10	1,229.74
	LANDING REVENUE (INTL.) REVENUE	In Lakhs 2,414.16	3,717.80	5,316.45	7,017.72	9,109.15
	TOTAL LANDING CHARGES	In Lakhs 2,926.48	4,394.07	6,171.98	8,052.82	10,338.88
	P&H REVENUE (DOM)	In Lakhs 8.32	10.99	13.90	16.82	19.98
	P&H REVENUE (INTL)	In Lakhs 24.35	37.50	53.63	70.79	91.88
	TOTAL P&H CHARGES	In Lakhs 32.67	48.49	67.53	87.60	111.86
	UDF Domestic	In Lakhs 555.00	1,010.10	1,365.66	1,775.35	2,123.32
	UDF International	In Lakhs 3,939.00	6,554.50	9,884.18	13,877.39	18,040.61
	TOTAL UDF CHARGES	In Lakhs 4,494.00	7,564.60	11,249.84	15,652.74	20,163.93
Land Lease- OIL Companies/ GHA	IN LAKHS	72.94	78.41	84.29	90.61	97.40
Ground Handling Charges	Total Revenue from GHA	In lakhs 446.37	589.40	734.27	856.60	983.85
Cute Charges(Royalty)	IN lakhs	115.28	162.83	216.06	265.39	314.16
Revenue from Cargo	IN lakhs	46.76	51.44	56.58	62.24	68.47
	Total	8,134.50	12,889.22	18,580.55	25,068.01	32,078.55
	PV of total	8,134.50	11,306.34	14,297.13	16,920.19	18,993.08
Total Present Value of Target RevenueRs. In lacs)		79453.32	794.53			
Prior Period Shortfall as on 1.4.2020		38356.15	383.56			
Total Target Revenue		117809.47	1,178.09			
Total PV of projected Revenue at Proposed Rates as on 01/04/2019 (Rs. In lacs)		69651.23	696.51			
Difference as on 01/04/2020 (Rs. In lacs)		48158.24	481.58			

CALCULATION OF INCOME TAX ON THE REVENUE AT PROPOSED RATES

Particulars	2016-17	2017-18	(2018-19)	(2019-20)	(2020-21)	Tariff Year 1 (2021-22)	Tariff Year 2 (2022-23)	Tariff Year 3 (2023-24)	Tariff Year 4 (2024-25)	Tariff Year 5 (2025-26)	Total
AERO REV	4,325.38	8,218.28	11,894.89	12,779.12	3,306.72	8,134.50	12,889.22	18,580.55	25,068.01	32,078.55	96,750.82
TOTAL REV	4,325.38	8,218.28	11,894.89	12,779.12	3,306.72	8,134.50	12,889.22	18,580.55	25,068.01	32,078.55	96,750.82
OPEX	6,176.42	8,696.11	10,103.51	11,712.78	12,389.70	13,162.56	13,993.04	14,886.20	15,845.51	16,977.38	74,864.70
DEP. As WDV AS PER INCOME TAX	1,214.85	1,377.07	2,065.28	2,967.68	2,950.73	2,733.96	2,713.02	2,612.45	2,459.26	2,268.04	12,786.74
TOTAL EXP.	7,391.27	10,073.18	12,168.79	14,680.46	15,340.43	15,896.53	16,706.07	17,498.65	18,304.77	19,245.42	87,651.43
PBT	(3,065.89)	(1,854.90)	(273.90)	(1,901.34)	(12,033.71)	(7,762.03)	(3,816.84)	1,081.89	6,763.24	12,833.13	9,099.39
set-off of prior period tax losses	-	-	-	-	-	-	-	(1,081.89)	(6,763.24)	(12,833.13)	(20,678.26)
PBT after set-off of prior period tax losses	(3,065.89)	(1,854.90)	(273.90)	(1,901.34)	(12,033.71)	(7,762.03)	(3,816.84)	-	-	-	(11,578.87)
TAX 34.944%(18-19) & 25.17% w.e	-	-	-	-	-	-	-	-	-	-	-
PAT	(3,065.89)	(1,854.90)	(273.90)	(1,901.34)	(12,033.71)	(7,762.03)	(3,816.84)	1,081.89	6,763.24	12,833.13	9,099.39

Period Start	1-Apr-16	1-Apr-17	1-Apr-18	1-Apr-19	1-Apr-20	1-Apr-21	1-Apr-22	1-Apr-23	1-Apr-24	1-Apr-25
Period End	31-Mar-17	31-Mar-18	31-Mar-19	31-Mar-20	31-Mar-21	31-Mar-22	31-Mar-23	31-Mar-24	31-Mar-25	31-Mar-26

Revenue	8,085.54	12,378.54	17,213.52	17,609.80	4,637.02	9,844.91	15,309.96	22,503.56	29,994.73	38,073.63
Opex	6,176.42	8,696.11	10,103.51	11,712.78	12,389.70	13,162.56	13,993.04	14,886.20	15,845.51	16,977.38

Expenses:

Expenses rates	80%	80%	80%	80%	80%	80%	80%	80%	80%	80%
Expenses Y2	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%
Expenses In Year 1	4,941.14	6,956.89	8,082.81	9,370.22	9,911.76	10,530.05	11,194.43	11,908.96	12,676.41	13,581.91
Rest Of Expenses		1,235.28	1,739.22	2,020.70	2,342.56	2,477.94	2,632.51	2,798.61	2,977.24	3,169.10
Net Expenses	4,941.14	8,192.17	9,822.03	11,390.93	12,254.32	13,007.99	13,826.95	14,707.57	15,653.65	16,751.01

Revenue:

Net Revenue	7842.97	12007.18	16697.11	17081.51	4173.32	8860.42	14850.66	21828.45	29094.88	36931.42
Revised revenue rates	97%	97%	97%	97%	90%	90%	97%	97%	97%	97%
Part realisation	60%	60%	60%	60%	60%	60%	60%	60%	60%	60%
Rest Realisation	40%	40%	40%	40%	40%	40%	40%	40%	40%	40%
Realisation In Y1	4,705.78	7,204.31	10,018.27	10,248.91	2,503.99	5,316.25	8,910.40	13,097.07	17,456.93	22,158.85
Realisation Rest		3,137.19	4,802.87	6,678.85	6,832.60	1,669.33	3,544.17	5,940.27	8,731.38	11,637.95
Total Realisation	4,705.78	10,341.50	14,821.14	16,927.75	9,336.59	6,985.58	12,454.57	19,037.34	26,188.31	33,796.81

WC Required	-235.35	2,149.33	4,999.11	5,536.83	-2,917.72	-6,022.41	-1,372.38	4,329.77	10,534.66	17,045.80
Cum.WC	-	-	-	-	-2,917.72	-8,940.14	-10,312.52	-5,982.75	4,551.92	21,597.71
Interest	5.25%	5.25%	5.25%	5.25%	5.25%	5.25%	5.25%	5.25%	5.25%	5.25%
Amount	-	-	-	-	-153.18	-469.36	-541.41	-314.09	-	-

-1,478.04

AIRPORTS AUTHORITY OF INDIA

**CALICUT AIRPORT - PROPOSED RATE CARD FOR AERONAUTICAL SERVICES
FOR 3RD CONTROL PERIOD (FY 2021-22)
EFFECTIVE FROM 1ST APRIL 2021**

(I) Landing Charges :Domestic (FY 2021-22)	
Weight of the Aircraft	Proposed Rate Per Landing (In INR)
Upto 25 MT	290 Per MT
Above 25 MT up to 50 MT	7250 + 506 per MT in excess of 25 MT
Above 50 MT up to 100	19900 +578 per MT in excess of 50 MT
Above 100 MT to 200 MT	48800+705 per MT in excess of 100 MT
Above 200 MT	119300+795 per MT in excess of 200

(II) Landing Charges : International (FY 2021-22)	
Weight of the Aircraft	Proposed Rate Per Landing (In INR)
Upto 25 MT	434 Per MT
Above 25 MT up to 50 MT	10850+ 812 per MT in excess of 25 MT
Above 50 MT up to 100	31150 +941 per MT in excess of 50 MT
Above 100 MT to 200 MT	78200+1083 per MT in excess of 100 MT
Above 200 MT	186500+1301 per MT in excess of 200

1. No Landing charges shall be payable in respect of a) aircraft with a maximum certified Capacity of less than 80 seats, being operated by domestic schedule operators at airport and b) helicopters of all types C) DGCA approved Flying school/flying training institute aircrafts.
2. All domestic legs of International routes flown by Indian Operators will be treated as Domestic flights as far as landing charges is concerned, irrespective of flight number Assigned to such flights.
3. Charges shall be calculated on the basis of nearest MT (i.e. 1000 kg).
4. Flight operating under Regional connectivity scheme will be completely exempted from Landing charges from the date of the scheme is operationalized by GOI.

II) PARKING CHARGES

Proposed Rates (In INR) (FY 2021-22) Dom & Intl Flights		
Weight of the Aircraft	Parking Charges per Hour(First two hours after free parking period)	Parking Charges per Hour(beyond four hours)
Upto 25 MT	4.50 Per Hour Per MT	9.00 Per Hour Per MT
Above 25 MT up to 50 MT	112.50 + 6 per MT per Hour in excess of 25 MT	225 + 12 per MT per Hour in excess of 25 MT
Above 50 MT up to 100	262.50 + 12 per MT per Hour in excess of 50 MT	525 + 24 per MT per Hour in excess of 50 MT
Above 100 MT to 200 MT	862.50 + 15 per MT per Hours in excess of 100 MT	1725 + 30 per MT per Hours in excess of 100 MT
Above 200 MT	2362.50 + 16.50 per MT per Hours in excess of 200 MT	4725 + 33 per MT per Hours in excess of 200 MT

Notes-

- No parking charges shall be levied for the first two hours. While calculating free parking period, standard time of 15 minutes shall be added on account of time taken between touch down time and actual parking time on the parking stand. Another standard time of 15 minutes shall be added on account of taxing time of aircraft from parking stand to take off point. These periods shall be applicable for each aircraft irrespective of actual time taken in the movement of aircraft after landing and before take-off.
- For calculating chargeable parking time, part of an hour shall be rounded off to the nearest hour.
- Charges shall be calculated on the basis of nearest MT.
- Charges for each period parking shall be rounded off to nearest rupee.
- At the in-contact stands and open stands, after free parking, for the next two hours normal parking charges shall be levied. After this period, the charges shall be double the normal parking charges.
- It is proposed to waive off the night parking charges in principle for all domestic scheduled operators at Raipur Airport if the State Government has brought the rate of tax (VAT) on ATF \leq 5%. The above waiver of night parking charges (between 2200 hrs. to 0600 hrs) will be made applicable from the date of implementation of \leq 5% tax on ATF by the State Govt. In the event of upward revision in the tax rate of ATF by the State Govt., the relief of free night parking charges will also be deemed to be withdrawn.
- Flight operating under Regional Connectivity Scheme will be completely governed by AIC issued on this subject by DGCA.
- For unauthorized overstay of aircraft an additional charge of Rs. 20.00 per hour per MT beyond 24 hours is to be payable.

III) USER DEVELOPMENT FEES (UDF)

Passenger	Proposed UDF (per embarking passenger)
Domestic	Rs. 600/-
International	Rs 1300/

Notes:-

- a) Collection charges: if the payment is made in accordance within period prescribed under credit policy of AAI, then collection charges at Rs. 5.00 per departing passenger shall be paid by AAI. No collection charges shall be paid in case the airline fails to pay the UDF invoice to AAI within the prescribed credit period or in case of part payment. To be eligible to claim this collection charges, the airlines should have no overdue on any account with AAI.
- b) No collection charges are payable to casual operator/non-scheduled operators.
- c) For calculating the UDF in foreign currency, the RBI conversion rate as on the last day of the previous month for tickets issued in the 1st fortnight and rate as on 15th of the month for tickets issued in the 2nd fortnight shall be adopted.
- d) Revised UDF charges will be applicable on tickets issued **on or after 01/01/2021**.
- e) No UDF/PSF (Facilitation) will be levied for Transit Passengers.

IV) Aviation Security Fee : Applicable as prescribed by MoCA.**V Exemption from levy and collection from UDF/ASF at the Airports**

The Ministry of Civil Aviation, Govt. of India vide order no. AV.16011/002/2008-AAI & vide Letter no. AV.13024/659/2015-AS dated 30.11.2011 & 13.06.2019 respectively has directed AAI to exempt the following categories of persons from levy and collection of UDF/ASF.

- (a) Children (under age of 2 years),
- (b) Holders of Diplomatic Passport,
- (c) Airlines crew on duty including sky marshals & airline crew on board for the particular flight only (this would not include Dead Head Crew, or ground personnel),
- (d) Persons travelling on official duty on aircraft operated by Indian Armed Forces,
- (e) Persons traveling on official duty for United Nations Peace Keeping Missions.
- (f) Transit/transfer passengers (this exemption may be granted to all the passengers transiting up to 24 hrs. "A passenger is treated in transit only if onward travel journey is within 24 hrs. from arrival into airport and is part of the same ticket, in case 2 separate tickets are issued it would not be treated as transit passenger").
- (g) Passengers departing from the Indian airports due to involuntary re-routing i.e. technical problems or weather conditions.

VI) GENERAL CONDITION:

766022/2021/O/o GM(FIN)-II

- a) All the above Charges are excluding GST. GST at the applicable rates are payable in addition to above charges.
- b) Flight operating under Regional Connectivity Scheme will be completely exempted from charges as per Order No. 20/2016-17 dated 31/03/2017 of the Authority from the date the scheme is operationalized by GOI.



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

E.F.No.CL-11041/62/2020 COMMERCIAL/327

Dated: 09.12.2020

To,

The Regional Executive Director,
Airports Authority of India,
Northern/Western/Southern/Eastern/North-Eastern Region,
Delhi/Mumbai/Chennai/Kolkata/Guwahati

The Airport Director,
Chennai/ Kolkata Airports,
Chennai/ Kolkata.

COMMERCIAL CIRCULAR No. 26/2020

Subject: Concessionaire Support Scheme in the wake of COVID-19 pandemic and subsequent impact on aviation activities- Relief Measures reg.

Sir/Madam,

Reference is invited to CHQ letter no. CL-11041/42/2020-COMMERCIAL/220 dated 14.08.2020 (Commercial Circular No. 24/2020) on the subject mentioned above.

2. In furtherance to the relief measures specified under Commercial Circular No. 24/2020, AAI Board vide Board Resolution No. 196.16C has approved following relief measures under Concessionaire Support Scheme (CSS):

(i) CSS issued vide Commercial Circular No. 24/2020 is extended up to 31.12.2021 or till such time passenger traffic in three consecutive months' during FY 2020-21 or FY 2021-22, equals to 100% of traffic during corresponding three months of previous two years average i.e., 2018-19 and 2019-20, whichever is earlier.

(ii) Following methodology to be adopted to incorporate the impact of buying behaviour in the CSS:

a. For the period w.e.f 01.01.2021 to 30.06.2021, the license fee/ MMG calculated on the basis of formula given in CSS (issued vide Commercial Circular No. 24/2020) to be discounted further by 40%..

- b. For the period w.e.f 01.07.2021 to 31.12.2021, the license fee/ MMG calculated on the basis of formula given in CSS (issued vide Commercial Circular No. 24/2020) to be discounted further by 20%.
 - c. However, in case of DFS concession, it has been observed that the sales per pax has improved during July, 2020 to Sept, 2020 as compared to corresponding period of 2019. Therefore, no such discounting may be done for DFS concession.
- (iii) Commercial Concessionaires may be given a relaxation on account of Security Deposit to be maintained with AAI, subject to following conditions:
- a. 50% of the amount of security deposit stipulated in the agreement is to be retained which includes Bank Guarantee as well as cash component of SD. However, there shall be no reduction in Cash Component of Security Deposit from the amount stipulated in the agreement.
 - b. The retention (BG + Cash) should not be less than security deposit equal to four months' license fee/ MMG. Further, wherever the contract driven Security Deposit happens to be less than or equal to four months' license fee, the entire security deposit as per agreement is to be retained.
 - c. At the time of such relaxation towards partial release of Security Deposit, the licensee should have cleared outstanding dues for the period till preceding month. Also, the licensee will have to submit an undertaking to the effect that on or before 01.01.2022 (i.e. by the time of cessation of CSS), the Security Deposit as per provisions of License Agreement would be restored.
- (iv) Commercial Concessionaires may be given an option to get the contracts extended for a period equivalent to the remaining contract period w.e.f. 25.3.2020 or three years, whichever is lesser. The extension will be subject to the following conditions:
- a. The option of extending the contract period will be subject to mutual consent.
 - b. The option of extending the contract period will not be given to the contracts already running on extension or contracts awarded under stop-gap arrangement.
 - c. The option will also not be made available to the contracts awarded after 25.03.2020.
 - d. Annual escalation will be made applicable during the extended period as per the provisions of Commercial Manual- 2019. Other terms and conditions of extension shall be as per agreement provisions.
 - e. For the contracts already determined between 25.03.2020 and date of issuance of instant policy guidelines to the AAI units, the option of extension of contract period would not be available.



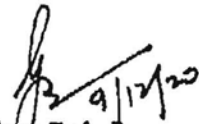
- (v) For the period commencing from the date of applicability of CSS relief till the time the CSS relief is extended (i.e., for the period referred under Para (i) above), no annual escalation shall be applied. After this period, annual escalation to be applicable as per agreement provisions.
- (vi) The CSS will be applicable on the Service Area also, which have been allotted as part of the RFP/ Tender Conditions.
- (vii) For the past dues pertaining to period till 31.03.2020, delayed payment interest may not be levied for the period 01.04.2020 to 30.09.2020 (interest holiday period). Interest payment will be charged as per contract provisions w.e.f. 01.10.2020.
- (viii) For availing the benefit of CSS, timeline of up to 31.01.2021 may be given to the concessionaires for clearing the undisputed outstanding dues pertaining to bills till 30.11.2020. In this regard, following is clarified:
- As per CSS Scheme Issued earlier (Commercial Circular No. 24/2020) and subsequent clarification thereto, the pre-requisite for availing CSS scheme was clearance of dues for the period till 31.3.2020 by the timelines of 30.09.2020.
 - It is already approved herein that the first half of FY20-21 would be interest holiday period.
 - Therefore, the agencies who clear/will clear the dues for the period till 31.3.2020 beyond 30.09.2020 would be under obligation to make payment of interest towards delayed payments for availing CSS CC No. 24/2020 scheme.
 - For bills raised during the period FY 20-21 for the month till 30.11.2020, interest on delayed payments would not be levied for the period till 31.1.2021. Therefore, interest on delayed payments would be levied w.e.f. 1.2.2021 in respect of bills raised during FY 20-21 for the period till 30.11.2020.
- (ix) Considering that Master Concessionaires (F&B/Retail), DFS, Advertisement licensees have been extended the option of exiting without demurrage charges in view of the "Force Majeure" clause (which is not there in standalone contract), it has been approved to extend the same relief measures (i.e. to be excused from debarment and/or levy of demurrage) to the licensees operating stand-alone concessions also which do not have Force Majeure clause. Accordingly, the agencies would be permitted to exit by serving requisite notice period as provisioned in the agreement without attracting any punitive measures.
3. The relief measures mentioned above would form part of Concessionaire Support Scheme issued earlier vide Commercial Circular No. 24/2020 dated 14.08.2020 and would be applicable for the period commencing from the date of



applicability of Commercial Circular No. 24/2020 till 31.12.2021, unless specifically stated otherwise.

4. All other terms and conditions of the respective agreements/ contracts will remain same.

5. All REDs are requested to bring the above guidelines into the knowledge of all Airports under their respective jurisdiction and ensure compliance of the same. APDs (Chennai and Kolkata) are also requested to comply with the above guidelines.



[Sanjay Jain]

Executive Director (Commercial)

Copy to:

- 1. O.S.D. to Chairman**
- 2. Member (HR)**
- 3. Member (Finance)**



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

F. No. CL-11041/42/2020-Commercial/220

Dated: 14.08.2020

To

The Regional Executive Director,
Airports Authority of India,
Northern/Western/Southern/Eastern/North-Eastern Region,
Delhi/Mumbai/Chennai/Kolkata/Guwahati.

The Airport Director,
Chennai/Kolkata Airports,
Chennai/Kolkata.

COMMERCIAL CIRCULAR No. 24/2020

Subject: Concessionaire Support Scheme in the wake of COVID-19 pandemic and subsequent impact on aviation activities – Relief Measures reg.

Sir/Madam,

Along with other sectors of the economy, air traffic is vulnerable to external factors, such as oil crises, natural disasters, armed conflicts, terrorist attacks, economic recessions and disease outbreaks. Researcher's data pointed out that the recent outbreak of Covid-19 pandemic had severely impacted the domestic and international aviation markets including India. Based on the representations received from various stake holders and Industry bodies, the situation has been assessed by AAI management.

2. Accordingly, as per AAI Board Resolution No. 05/2020, the following measures were approved, as a Concessionaire Support Scheme to re-vitalize the Airport economic environment in a phased manner:

2.1 **For Airport operation suspension period (from 23 or 25/03/2020 till the date of lifting of restrictions by the GoI):**

(a) **For facilities in domestic terminal or domestic part of integrated terminal:**

- For the period 25/03/2020 to 24/05/2020 all commercial concessionaires may be relieved from their contractual obligations. Accordingly, no concession fee/license fee to be levied on account of complete closure and non-operation of domestic flights.

(b) **For Facilities in international terminal or international part of integrated terminal:**

- For the period 23/03/2020 to till commencement of international flights operations, all commercial concessionaires may be relieved from their contractual obligations, in line with the similar action proposed in case of Domestic Terminals.
- Commercial Concessions operating in terminals wherein International flights under Vande Bharat Mission are being operated, may be relieved from its contractual obligations for the period 23.03.2020 to 24.05.2020. Effective 25.05.2020 action in line with S. No. (2,2) below may be taken.

Cont...

-2-

However, during the period the concessionaire is excused from its contractual obligations, the AAI notified utility – facilitation (CAM) charges being in the nature of fixed cost for AAI towards upkeep/maintenance of infrastructure should be charged fully towards concession area as well as service area from all concessionaires irrespective of contractual provisions. In respect of Advertisement Right contract, the advertisement display area would be the basis for charging CAM (A/C or Non-A/C location, as the case may be). Further, in the case of vehicle parking license, utility – facilitation (CAM) charges would be charged only in respect of Cabin Space.

- (c) For Facilities remaining suspended as per AAI Guidelines/Instructions even after resumption of airport operations and operationalization of flights:

Facilities like Spa Centre, Massage Chair, In-flight Monetization etc., have been/may remain suspended as a safety measure due to requirement of social distancing precautions etc. In respect of such suspended facilities also, no concession fee/license fee to be levied on account of such suspension. However, the AAI notified utility – facilitation (CAM) charges being in the nature of fixed cost for AAI towards upkeep/maintenance of infrastructure should be charged fully towards concession area as well as service area from all concessionaires irrespective of contractual provisions. These facilities may be started as per further directions from CHQ in this regard.

- 2.2 For the period post partial resumption of flights (i.e., w.e.f. 25.05.2020): Charging of license fee on Pro rata basis linked with passenger traffic:

- (a) Contracts based on revenue share or MMG, whichever is higher model:
In respect of contracts falling under this category like Duty Free Shop, Master Concession for F&B and Retail etc., Pro rata MMG Billing linked with Passenger Traffic or Revenue Share, whichever is higher, methodology to be adopted.
- (b) Contracts based on fixed license fees model:
In respect of contracts falling under this category like Vehicle Parking, Advertisement Rights, Money Exchange etc., Pro rata License Fees Billing linked with Passenger Traffic Methodology may be adopted.

The fixed license fee/MMG (as the case may be) on pro rata basis to be arrived at by comparing monthly passenger traffic of current year with the corresponding monthly passenger traffic of previous year of that particular airport. (Passenger traffic herein may be referred as Domestic Passenger or International Passenger or both depending upon the target customer for a particular facility/Airport terminal). All other terms and conditions shall be as per the contractual provisions.

The arrangement may be put in place at respective Airport for the period till 31.03.2021 or till such time passenger traffic in three consecutive months during FY-2020-21 averages to 80% of passenger traffic levels as compared to corresponding three months in FY-2019-20, whichever is earlier. For March 2021, passenger traffic to be taken for the month of February 2020 for comparison.

- 2.3 A sample illustration for Para 2.1 and Para 2.2 above is attached as Annexure I.

Cont...



-3-

3. Any relief measures, as brought out at (para 2.1 and 2.2 above) is to be given only to those agencies/concessionaires who clear all their undisputed outstanding dues till the bills of March 2020. The disputed dues here to be considered as the dues for which the recovery is withheld by order of any court of Law/Arbitrator as on 31.3.2020.

4. Above relief measures shall be applicable only to commercial facilities included in Commercial Manual 2019. Further, these relief measures shall not be applicable for the agencies who have been allotted space on non-tender basis.

5. All other terms and conditions of the respective agreements/contracts will remain same.

6. All REDs are requested to bring the above guidelines into the knowledge of all airports under their respective jurisdiction and ensure compliance of the same. APDs (Chennai and Kolkata) are also requested to comply with the above guidelines.


(K. L. Sharma)

Executive Director (Commercial)

Copy to:

1. OSD to Chairman
2. Member (HR)
3. Member (Finance)

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ANNEXURE - I**ILLUSTRATION****1) Contracts based on Revenue Share or MMG whichever is higher model**

a)	Pax Traffic at X airport for the Month of June 2019	PX_1
b)	Pax Traffic at X airport for the month of June 2020	PX_2
c)	MMG for Facility for the month of June 2020	M_1
d)	Revenue Share percentage for the facility	R_0
e)	Net sales for the month of June 2020	S_0
f)	Pro rata MMG	$L_1 = M_1 * (PX_2/PX_1)$
g)	Revenue Share for the Month of June 2020	$L_2 = (S_0 * R_0) / 100$

LF applicable for the month of June 2020 will be L_1 or L_2 , whichever is higher

2) Contracts based on fixed license fees model

a)	Pax Traffic at X airport for the Month of June 2019	PX_1
b)	Pax Traffic at X airport for the month of June 2020	PX_2
c)	Present LF for Facility for the month of June 2020	M_1
d)	Pro rata License Fees	$L_1 = M_1 * (PX_2/PX_1)$

LF applicable for the month of June 2020 will be L_1

* denotes multiplication

Name of Airport

Energy Consumption Details

To be filled by Engr. Engr. Elect. Deptt.

Sample of energy consumption

ENERGY CONSUMPTION (APRIL 2016 to MARCH 2017)					
		Connection No 26/4529		Connection No 20/1645	
Sl.No	Month	Electricity Bill Amount (In Rs.)	Total Consumption(Units)	Electricity Bill Amount (In Rs.)	Total Consumption(Units)
1	Apr-16	5372923.00	615600	2622646.00	288012.00
2	May-16	5664996.00	652500	2729729.00	301200.00
3	Jun-16	4835873.00	545820	2273348.00	246852.00
4	Jul-16	5178445.00	600760	2381994.00	262688.00
5	Aug-16	5150153.00	592250	2277561.00	250540.00
6	Sep-16	4775618.00	550220	2531851.00	276340.00
7	Oct-16	5144236.00	595060	2471683.00	271760.00
8	Nov-16	5019719.00	579750	2363715.00	260160.00
9	Dec-16	5123137.00	589590	2568551.00	286600.00
10	Jan-17	5183054.00	599420	2453743.00	273160.00
11	Feb-17	4741224.00	540840	2337848.00	259850.00
12	Mar-17	5409944.00	623480	2784177.00	316340.00
		61599322.00	7085290	29796846.00	3293502

UNIT RATE 8.69
UNIT RATE 9.05

91396188.00

Depending on Load Factor

Details of Electricity Consumed (wing wise) for the Year 2016-17

S.No.	Wing	Unit Consumed	Rate	Amount
1	CNS	1175587.2	9.05	10635727.78
2	ATC			
3	AERO	9199708	8.69 & 9.05	73210083.79
4	Commercial and Land section of AAI (not concessionaire)	33436.8	8.69	290699.648
5	CARGO	0	8.69	0
Total Amount		10378792		84136490.23

% of consumption	
Aero	88.36
Non Aero	0.32
ANS	11.33
Cargo	0.00

Note: If more than one connection is there in the airport the details of all such connections need to be given separately.

Name of Airport

Energy Consumption Details

To be filled by Engg- Engg. Elect. Deptt.

Sample of energy consumption

ENERGY CONSUMPTION (APRIL 2017 to MARCH 2018)					
		Connection No 26/4529		Connection No 20/1645	
Sl. No	Month	Electricity Bill Amount (In Rs.)	Total Consumption (Units)	Electricity Bill Amount (In Rs.)	Total Consumption (Units)
1	Apr-17	5639851.00	654620.00	2843953.00	320280.00
2	May-17	5615238.00	661350.00	2769341.00	312560.00
3	Jun-17	5131206.00	599370.00	2585273.00	293990.00
4	Jul-17	5293479.00	622890.00	2612727.00	303680.00
5	Aug-17	5450337.00	650330.00	2788947.00	315560.00
6	Sep-17	5339829.00	636050.00	2604994.00	295730.00
7	Oct-17	5325889.00	637040.00	2765399.00	318900.00
8	Nov-17	5332625.00	635420.00	2883895.00	329720.00
9	Dec-17	5583568.00	666250.00	2763765.00	315220.00
10	Jan-18	5164430.00	607610.00	2789536.00	316810.00
11	Feb-18	4887865.00	573670.00	2487570.00	279460.00
12	Mar-18	5739196.00	698720.00	3216046.00	377050.00
		64503513.00	7643320	33111446.00	3778960

07814859.00

UNIT RATE
UNIT RATE

8.44
8.76

Depending on Load Factor

Details of Electricity Consumed [wing wise] for the Year 2017-18

S.No.	Wing	Unit Consumed	Rate	Amount
1	CNS	1176587.2	8.76	10300556.79
2	ATC			
3	AERO	10213256	8.44 & 8.76	77425573.84
4	Commercial and Land section of AAI (not concessionaire)	33438.8	8.44	282179.8726
5	CARGO		8.44	0
Total Amount		11422280		89008310.50

% of consumption
Aero 89.42
Non Aero 0.29
ANS 10.29
Cargo 0.00

Note: If more than one connection is there in the airport the details of all such connections need to be given separately.

Name of Airport

Energy Consumption Details

To be filled by Engg- Engg.Elect. Deptt.

Sample of energy consumption

ENERGY CONSUMPTION (APRIL 2018 to MARCH 2019)					
Sl.No	Month	Connection No 26/4529		Connection No 20/1645	
		Electricity Bill Amount (In Rs.)	Total Consumption (Units)	Electricity Bill Amount (In Rs.)	Total Consumption (Units)
1	Apr-18	4928418.00	588190	2905994.00	335610
2	May-18	5486121.00	657620	3278457.00	385110
3	Jun-18	4759868.00	555300	3128073.00	357290
4	Jul-18	5414709.00	641690	3269219.00	369810
5	Aug-18	4676541.00	551320	3071392.00	343200
6	Sep-18	5396203.00	625740	3900099.00	438020
7	Oct-18	6232241.00	730460	4310484.00	489720
8	Nov-18	5654352.00	651160	356337.00	394740
9	Dec-18	6866326.00	813130	2205213.00	240870
10	Jan-19	6626255.00	771940	2000166.00	220670
11	Feb-19	6492463.00	763280	2306142.00	256240
12	Mar-19	8433401.00	1016300	3244017.00	382990
		70966898.00	8366130	33975593.00	4214270

104942491.00

UNIT RATE

8.48

UNIT RATE

8.06

Depending on Load Factor

Details of Electricity Consumed (wing wise) for the Year 2018-19

S.No.	Wing	Unit Consumed	Rate	Amount
1	CNS			
2	ATC	1175587.2	8.08	9477825.364
3	AERO	11371378	8.48 & 8.06	84202300.71
4	Commercial and Land section of AAI (not concessionaire)	33436.8	8.48	283832.4531
5	CARGO		8.48	0
Total Amount		12580400		93883558.53

% of consumption

Aero	90.39
Non Aero	0.27
ANS	8.34
Cargo	0.00

Note: If more than one connection is there in the airport the details of all such connections need to be given separately.

Name of Airport

Energy Consumption Details

To be filled by Engg. Engrs. Deptt.

Sample of energy consumption

ENERGY CONSUMPTION (APRIL 2019 to MARCH 2020)					
		Connection No 26/4529		Connection No 20/1645	
Sl.No	Month	Electricity Bill Amount (In Rs.)	Total Consumption(U n/ts)	Electricity Bill Amount (In Rs.)	Total Consumption(U n/ts)
1	Apr-19	8664131.00	1050370	2089425.00	233620
2	May-19	9291749.00	1099910	2063755.00	230470
3	Jun-19	9429269.00	1117000	2042331.00	230000
4	Jul-19	8009290.00	934600	2102188.00	226000
5	Aug-19	6661556.00	745000	2035570.00	223000
6	Sep-19	8928105.00	1023840	2158223.00	228850
7	Oct-19	8668702.00	993430	2093284.00	225660
8	Nov-19	9074664.00	1039310	1946266.00	219910
9	Dec-19	8942181.00	1019230	2065085.00	222460
10	Jan-20	8678552.00	1006470	2095853.00	225860
11	Feb-20	8533044.00	962850	2084978.00	222900
12	Mar-20	8006208.00	919880	1974315.00	207690
		102887451.00	11911890	24751273.00	2696420

127638724.00

UNIT RATE
UNIT RATE

8.64
9.18

Depending on Load Factor

Details of Electricity Consumed (wing wise) for the Year 2019-20				
S.No.	Wing	Unit Consumed	Rate	Amount
1	CNS			
2	ATC	1175587.2	9.18	10701070.44
3	AERO	13399286	8.64 & 9.18	112273522.9
4	Commercial and Land section of AAI (not concessionaire)	33436.8	8.64	288808.1528
5	CARGO		8.64	0
	Total Amount	14600310		123353407.64

% of consumption
Aero 91.72
Non Aero 0.23
ANS 8.05
Cargo 0.00

Note: If more than one connection is there in the airport the details of all such connections need to be given separately.

Name of Airport

Energy Consumption Details

To be filled by Engg- Engg.Elect. Deptt.

Sample of energy consumption

ENERGY CONSUMPTION (APRIL 2020 to MARCH 2021)					
		Connection No 26/4529		Connection No 20/1645	
Sl.No	Month	Electricity Bill Amount (In Rs.)	Total Consumption(Unfts)	Electricity Bill Amount (In Rs.)	Total Consumption(U nfts)
1	Apr-20	3595467.00	362700.00	1227962.00	114390.00
2	May-20	4551456.00	480700.00	1377936.00	132450.00
3	Jun-20	4711385.00	508390.00	1489525.00	148650.00
4	Jul-20	4842744.00	524420.00	1507378.00	148880.00
5	Aug-20	4788374.00	516000.00	2080116.00	223170.00
6	Sep-20	5196185.00	570860.00	1807865.00	186930.00
7	Oct-20	5867471.00	639200.00	1794362.00	182600.00
8	Nov-20				
9	Dec-20				
10	Jan-21				
11	Feb-21				
12	Mar-21				
		33553082.00	3602270	11285344.00	1137070

44838425 00

UNIT RATE
UNIT RATE

9.31
9.32

Depending on Load Factor

Details of Electricity Consumed (wing wise) for the Year 2020-21

S.No.	Wing	Unit Consumed	Rate	Amount
1	CNS	1176887.2	9.92	11667824.84
2	ATC			
3	AERO	3530318	9.31 & 9.92	37889454.19
4	Commercial and Land section of AAI (not concessionaire)	33438.8	9.31	311444.6425
5	CARGO		9.31	0
Total Amount		4738340		48878523.48

% of consumption

Aero	74.49
Non Aero	0.71
ANS	24.80
Cargo	0.00

Note: If more than one connection is there in the airport the details of all such connections need to be given separately.

Airports Authority of India
Chhatrapati International Airport - CCJ

Employee Head Count Ratio

Particulars	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
Aero	180	181	174	189	184	184	184	184	184	184
Non-Aero	6	7	6	6	6	6	6	6	6	6
Grand Total	186	188	180	195	190	190	190	190	190	190

*** **EHCR - I**

Particulars	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
Aero	97%	96%	97%	97%	97%	97%	97%	97%	97%	97%
Non-Aero	3%	4%	3%	3%	3%	3%	3%	3%	3%	3%

EHCR - II

--> Common expenses which is bifurcated into Aero, Non-Aero and ANS

Particulars	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
Aero	180	181	174	189	184	184	184	184	184	184
Non-Aero	6	7	6	6	6	6	6	6	6	6
ANS	50	55	57	56	53	53	53	53	53	53
	236	243	237	251	243	243	243	243	243	243

*** **EHCR - II**

Particulars	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
Aero	76.28%	74.51%	73.46%	75.27%	75.75%	75.75%	75.75%	75.75%	75.75%	75.75%
Non-Aero	2.54%	2.88%	2.53%	2.39%	2.47%	2.47%	2.47%	2.47%	2.47%	2.47%
ANS	21.18%	22.61%	24.01%	22.34%	21.79%	21.79%	21.79%	21.79%	21.79%	21.79%

--> ANS - Aero : Total ANS employees

*** **EHCR - III**

Particulars	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
CNS working in Airport	14	12	12	11	6	6	6	6	6	6
Total	64	67	69	67	59	59	59	59	59	59
Aero - CNS	22%	18%	17%	16%	10%	10%	10%	10%	10%	10%
CNS	78%	82%	83%	84%	90%	90%	90%	90%	90%	90%

--> **EHCR - I (-) Security**

Particulars	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
Aero	177	179	172	187	182	182	182	182	182	182
Non-Aero	6	7	6	6	6	6	6	6	6	6
Grand Total	183	186	178	193	188	188	188	188	188	188

EHCR - IV

Particulars	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
Aero	97%	96%	97%	97%	97%	97%	97%	97%	97%	97%
Non-Aero	3%	4%	3%	3%	3%	3%	3%	3%	3%	3%

--> **EHCR - II (-) Security**

ANS expenses which is bifurcated into Aero, Non-Aero and ANS

Particulars	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
Aero	177	179	172	187	182	182	182	182	182	182
Non-Aero	6	7	6	6	6	6	6	6	6	6
ANS	50	55	57	56	53	53	53	53	53	53
	233	241	235	249	241	241	241	241	241	241

*** **EHCR - V**

Particulars	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
Aero	76%	74%	73%	75%	76%	76%	76%	76%	76%	76%
Non-Aero	3%	3%	3%	2%	2%	2%	2%	2%	2%	2%
ANS	21%	23%	24%	23%	22%	22%	22%	22%	22%	22%

Airports . Authority of India
Calicut International Airport - CCJ

Category	Department	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
Aero	AIDP (AIRPORT DIRECTOR)	1	1	1	1	1	1	1	1	1	1
CNS	ATC	1	2	8	8	6	6	6	6	6	6
	cargo	0	0	0	0	0	0	0	0	0	0
Aero	Civil/ elec	13	14	13	11	11	11	11	11	11	11
Non-Aero	Commercial	0	0	0	1	1	1	1	1	1	1
CNS	CNS	6	4	5	3	3	3	3	3	3	3
Aero	House keeping	1	1	1	0	0	0	0	0	0	0
Aero	Finance	0	0	0	0	0	0	0	0	0	0
Aero	Fire	16	15	15	15	19	19	19	19	19	19
Aero	Stores	0	0	0	0	0	0	0	0	0	0
Aero	HRM	15	14	10	9	10	10	10	10	10	10
Aero	IT	0	0	0	1	1	1	1	1	1	1
Non-Aero	land	0	0	0	0	0	0	0	0	0	0
Aero	Rajbhasba	1	1	2	1	2	2	2	2	2	2
Aero	Security	0	0	0	0	0	0	0	0	0	0
Aero	Technical	5	4	4	4	3	3	3	3	3	3
Aero	Terminal magement	5	4	3	5	5	5	5	5	5	5
Aero	Stores	0	0	0	0	0	0	0	0	0	0
Aero	CISF	9	8	11	11	11	11	11	11	11	11
Aero	CIVIL MAINTENANCE OFFICE	0	1	1	1	1	1	1	1	1	1
	Total	73	69	74	71	74	74	74	74	74	74
Aero	Transit	0	2	0	0	0	0	0	0	0	0
Aero	Vacant	14	16	13	16	13	13	13	13	13	13
	Total	87	87	87	87	87	87	87	87	87	87

Particulars	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
Aero	80	81	74	75	77	77	77	77	77	77
Non-Aero	0	0	0	1	1	1	1	1	1	1
CNS	7	6	13	11	9	9	9	9	9	9
Grand Total	87	87	87	87	87	87	87	87	87	87

Aero + Non-Aero	80	81	74	76	78	78	78	78	78	78
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Particulars	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
Aero	87	87	87	86	86	86	86	86	86	86
Non-Aero	0	0	0	1	1	1	1	1	1	1

Particulars	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
Aero	80	81	74	75	77	77	77	77	77	77
Non-Aero	0	0	0	1	1	1	1	1	1	1
CNS	7	6	13	11	9	9	9	9	9	9
	87	87	87	87	87	87	87	87	87	87

Particulars	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
Aero	92%	93%	85%	86%	89%	89%	89%	89%	89%	89%
Non-Aero	0%	0%	0%	1%	1%	1%	1%	1%	1%	1%
CNS	8%	7%	15%	13%	10%	10%	10%	10%	10%	10%

Terminal wise Area

In sqm

Terminal	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
Domestic	14,368	14,368	14,368	14,368	14,368	14,368	14,368	14,368	14,368	14,368
International	23,290	23,290	23,290	23,290	23,290	23,290	23,290	23,290	23,290	23,290
New International Arrival Block	-	-	18877.84	18877.84	18877.84	18877.84	18877.84	18877.84	18877.84	18877.84
Total	37,658.00	37,658.00	56,535.84	56,535.84	56,535.84	56,535.84	56,535.84	56,535.84	56,535.84	56,535.84

Non-Aero area

Terminal	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
Commercial	2613.983	2237.633	3431.81	2972.5	2599.272	2599.272	2599.272	2599.272	2599.272	2599.272
Land Management Office Space	22.31	22.31	22.31	22.31	22.31	22.31	22.31	22.31	22.31	22.31
Total	2,636.29	2,259.94	3,454.12	2,994.81	2,621.58	2,621.58	2,621.58	2,621.58	2,621.58	2,621.58

Aeronautical area

Terminal	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
	35,021.71	35,398.06	53,081.72	53,541.03	53,914.26	53,914.26	53,914.26	53,914.26	53,914.26	53,914.26

Aero - Non-aero ratio

Terminal	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
Aero	93%	94%	94%	95%	95%	95%	95%	95%	95%	95%
Non-Aero	7%	6%	6%	5%	5%	5%	5%	5%	5%	5%

For Model

Area in sqm.

Terminal	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
Domestic	11,732	12,108	10,914	11,373	11,746	11,746	11,746	11,746	11,746	11,746
International	23,290	23,290	23,290	23,290	23,290	23,290	23,290	23,290	23,290	23,290
New International Arrival Block	-	-	18,878	18,878	18,878	18,878	18,878	18,878	18,878	18,878
	23,290	23,290	42,168	42,168	42,168	42,168	42,168	42,168	42,168	42,168

%

Terminal	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
Domestic	81.65%	84.27%	75.96%	79.16%	81.75%	81.75%	81.75%	81.75%	81.75%	81.75%
International										
New International Arrival Block	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%



File No. CL-11011/7/2020-COMMERCIAL- Part (1)

Date: 20.08.2020

COMMERCAIL INSTRUCTION: 15/2020

Subject: Rationalization of Space License Fee and Annual Escalation thereon - reg.

The rationalization of space license fee was last undertaken in the year 2008 which was implemented after due approval of the Board w.e.f 01.04.2008 for a period of three years. The same continued with application of annual escalation from time to time.

After this exercise a considerable change has been witnessed in the business landscape. Hence, it was thought fit to realign the rates with prevailing market conditions. After a holistic review exercise supplemented by the inputs from the consultant engaged in the matter, the proposal for new space license fee was put up before the Board.

Now, the Board after detailed deliberation in its 194th meeting held on 23.07.2020, has accorded approval as appended below:

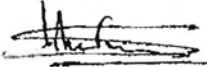
- a. The new rates of space license fee for **AC spaces** and **Non-AC spaces** at different airports, categorized under five clusters, shall be as per **Annexure-A to E**.
- b. The new rates of space license fee shall be effective from **01.04.2021**.
- c. The annual rate of escalation shall be @ **7.5% per annum** compounding. The rates derived after annual escalation shall be rounded off to the nearest multiple of 10.
- d. The first annual escalation shall be applicable from 01.04.2022. (for the airports where rates are not frozen)
- e. For certain airports the new rates shall be frozen as detailed in **Annexure-C to E**. In such airports, the first annual escalation (@7.5%) shall be applicable from 01/04/2025.
- f. In case of any fresh addition of airport i.e. which are not included in **Annexure-A to E**, the rates of Cluster-4 shall be applicable.

Page 1 of 9

- g. The new rates of license fee now being revised w.e.f. 01.04.2021 will be reviewed/revised after 05 years.
- h. For the current year i.e. FY 2020-21 (from 01/04/2020 to 31/03/2021), the existing space license fee as applicable in FY 2019-20 shall be continued with i.e. no annual escalation to be applied.

This is for necessary action at your end for implementation of above and all agencies operating at your respective airports may be informed accordingly.

The Commercial Instruction is available at AAI website under the following path: www.aai.aero/en -> Emp Login -> Circulars & Orders (Double Click) -> check Circulars only -> select Department (Commercial) -> Search.


 (K.L. Sharma) 20/03/21
 ED (Commercial)

Encl: As stated

Distribution:

1. EA to Chairman, AAI, CHQ.
2. Member (HR), AAI, CHQ
3. Member (Finance), AAI, CHQ
4. Member (Ops.), AAI, CHQ
5. Member (Planning), AAI, CHQ
6. Member (ANS), AAI, CHQ
7. Chief Vigilance Officer, AAI, CHQ
8. Executive Director (Finance) – I/II, AAI, CHQ
9. Regional Executive Director, AAI, Northern Region/Western Region/Eastern Region/Southern Region/North Eastern Region
10. All APDs/APCs
11. Commercial – In – Charge, RHQ - NR/WR/ER/SR/NER/ and Chennai/Kolkata Airports
12. ED (Vigilance), AAI, CHQ
13. GM (IT), Safdarjung Airport – For uploading the above C.I. 15/2020 on AAI Website

ANNEXURE-A

SPACE LICENSE FEE TABLE- CLUSTER 1 AIRPORTS

S.No	AIRPORT NAME	SPACE LICENSE FEE (w.e.f 01.04.2021) [IN INR PER SQM PER MONTH]	
		AC	NON-AC
1	CHENNAI	3000	2000
2	KOLKATA	3000	2000



ANNEXURE-C

SPACE LICENSE FEE TABLE- CLUSTER 3 AIRPORTS

S.No	AIRPORT NAME	SPACE LICENSE FEE (w.e.f 01.04.2021) [IN INR PER SQM PER MONTH]	
		AC	NON-AC
1	AGRA	1250	830
2	AURANGABAD	1250	830
3	BAGDOGRA	1250	830
4	BELGAUM	1250	830
5	BHATINDA**	1250	830
6	BHAVNAGAR	1250	830
7	BHUBANESWAR**	1250	830
8	BHUJ	1250	830
9	CHANDIGARH	1250	830
10	GAYA	1250	830
11	GUWAHATI	1250	830
12	JAMMU	1250	830
13	LEH	1250	830
14	MADURAI	1250	830
15	MANGALORE	1250	830
16	MYSORE	1250	830
17	PATNA	1250	830
18	PORT BLAIR**	1250	830
19	RAJKOT	1250	830
20	RANCHI**	1250	830
21	SAFDARJUNG	1250	830
22	SRINAGAR	1250	830
23	SURAT	1250	830
24	TIRUPATI**	1250	830
25	TRICHY	1250	830
26	UDAIPUR	1250	830
27	VADODARA	1250	830
28	VIJAYWADA	1250	830
29	VISHAKHAPATNAM	1250	830

Note: ** The new rates shall be frozen and first annual escalation (@7.5%) shall be applicable w.e.f 01/04/2025.



ANNEXURE-D

SPACE LICENSE FEE TABLE- CLUSTER 4 AIRPORTS

S.No	AIRPORT NAME	SPACE LICENSE FEE (w.e.f 01.04.2021) [IN INR PER SQM PER MONTH]	
		AC	NON-AC
1	ADAMPUR (JALANDHAR)	1000	670
2	AGARTALA	1000	670
3	AGATTI	1000	670
4	ALLAHABAD	1000	670
5	BENGLURU	1000	670
6	BHUNTAR	1000	670
7	BIKANER**	1000	670
8	CUDDAPAH	1000	670
9	DEHRADUN**	1000	670
10	DIBRUGARH	1000	670
11	DIMAPUR	1000	670
12	DIU	1000	670
13	GORAKHPUR	1000	670
14	GUGGAL	1000	670
15	GWALIOR	1000	670
16	HINDON	1000	670
17	HUBLI	1000	670
18	IMPHAL	1000	670
19	JABALPUR	1000	670
20	JAISALMER	1000	670
21	JAMNAGAR	1000	670
22	JHARSAGUDA	1000	670
23	JODHPUR	1000	670
24	JORHAT	1000	670
25	KANDLA	1000	670
26	KANPUR	1000	670
27	KHAJURAHO	1000	670
28	KISHANGARH**	1000	670

Contd.



ANNEXURE-D

SPACE LICENSE FEE TABLE- CLUSTER 4 AIRPORTS

S.No	AIRPORT NAME	SPACE LICENSE FEE (w.e.f 01.04.2021) [IN INR PER SQM PER MONTH]	
		AC	NON-AC
29	KOLHAPUR	1000	670
30	LILABARI	1000	670
31	LUDHIANA**	1000	670
32	PAKYONG**	1000	670
33	PANTNAGAR	1000	670
34	PATHANKOT	1000	670
35	PONDICHERRY**	1000	670
36	PORBANDAR	1000	670
37	RAIPUR**	1000	670
38	RAJAHMUNDRY	1000	670
39	SALEM	1000	670
40	SHILLONG	1000	670
41	SHIMLA	1000	670
42	SILCHAR	1000	670
43	TEZPUR	1000	670
44	TEZU	1000	670
45	TUTICORN	1000	670

Note: ** The new rates shall be frozen and first annual escalation (@7.5%) shall be applicable w.e.f 01/04/2025 except Bikaner, Dehradun, Kishangarh, Ludhiana, Pakyong, Pondicherry and Raipur.

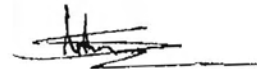


ANNEXURE-E

SPACE LICENSE FEE TABLE- CLUSTER 5 AIRPORTS

S.No	AIRPORT NAME	SPACE LICENSE FEE (w.e.f 01.04.2021) [IN INR PER SQM PER MONTH]	
		AC	NON-AC
28	PASSIGHAT	800	530
29	RAXAUL	800	530
30	RUPSI	800	530
31	SATNA	800	530
32	SHOLAPUR	800	530
33	THANJAVUR	800	530
34	VELLORE	800	530
35	WARANGAL	800	530
36	ZERO	800	530

Note: In case of all of the above Cluster- 5 airports, the new rates shall be frozen and first annual escalation (@7.5%) shall be applicable w.e.f 01/04/2025.



AREA DETAILS**1) Domestic Terminal Building****Ground floor area - 8010 Sqm****DTB First floor - 6358 Sqm**

DTB floor area include the following

1. Admin block - 1388 Sqm
2. Rest Room - 60.84 Sqm
3. DTB Arrival Area - 989.98 Sqm

Total Area - 14368 Sqm**2) International Terminal Building (Departure area)****ITB Groud Floor - 9450 Sqm****ITB First Floor - 13840 Sqm**

ITB First floor area including

1. Admin block - 2086 Sqm

Total area - 23290 Sqm**City side corridor ITB & DTB - 3417.50 Sqm****3) New International Arrival Block (Arrival area)****Ground floor**

1. Building area - 6466.37 Sqm
2. Arrival kerb area - 1338.60 Sqm
3. Arrival porch area - 383.60 Sqm
4. Air side kerb area - 938.16 Sqm
5. AHU (Aero bridge) - 181.71 Sqm

Ground floor area - 9308.44 Sqm**First Floor**

1. Building area - 9243.50 Sqm
2. AHU (Aero bridge) - 325.90 Sqm

First floor area - 9569.4 Sqm**Total Area - 18877.84 Sqm**

The above areas are as per arrangement of ITB, DTB & NIAB as on 23/12/2020 and are subject to change according to modifications proposed from time to time.

to Dam (ESA)
30/12/2020
23/12/2020

Refer to the above area details as per request
Dup (E-C)
23/12/2020
Sml(-)

Forwarded
23/12/2020
MCE-C



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

AAI/CHQ/LM/CIR/2007.

Dated: 20 March 2020

Regional Executive Director(s),
SR / WR / ER / NER / NR
Chennai / Mumbai / Kolkata / Guwahati / Delhi

Airport Director(s),
Chennai Airport / NSCB Airport,
Chennai / Kolkata

LAND MANAGEMENT DIRECTORATE CIRCULAR NO. - 17

Instances have come to the notice of CHQ that different lands rates are being applied at various Airports while raising the bills in respect of allotment / Lease/ License of Land (Paved / Unpaved) in operational / non-operational area to various agencies due to rounding off Land rental tariff.

2. This issue has been examined and reviewed at CHQ. In order to avoid any ambiguity with respect to charging of rate for various categories of land, please find enclosed (*Annexure - A to E- for 5 Regions Indicating the applicable land rental charges for the Airports coming under the respective Regions*) for implementation thereof. The rates as mentioned in the Annexures are w.e.f. 01.04.2020 to 31.03.2022.

3. Apart from above the following instructions are also issued for clarifications:

- a) The land bills (respective of category of land) are to be raised on annual basis. In case at present the land bills are being raised on Monthly basis by dividing factor of 12, this practice is to be discontinued with effect from 1st April 2020.
- b) The total bill amount is to be rounding off to the nearest Rupee i.e. if there is fraction upto 0.49 paise, it will be rounded off backwards to the nearest rupee and in case there is fraction of 0.50 paise or more, it will be rounded off to next higher rupees.
- c) The bills in respect of built up hangars / space in operational area shall be continued to be raised on Monthly basis as per tariff circulated by Commercial Directorate.

राजीव गांधी भवन
Rajiv Gandhi Bhawan

सफरजंग हवाई अड्डा, नई दिल्ली-११०००३
Safdarjung Airport, New Delhi - 110003

दूरभाष : २४६३२६५०
Phone : 24632950

फैक्स : ९१-११-२४६३२६६०
Fax : 91-11-24632960

d) In case agreement is going to expire during the currency of the financial year or in case the land is being allotted for less than one-year period, the land rental charges are to be calculated on pro-rata basis without rounding off as indicated in the enclosed Annexures. However, the final amount of bill is to be rounded off as per para 3-b) above.

4. In case, rates of agreements / award letters differ from the rates as indicated in the Annexures, then these agreements / award letters be re-executed / revised with effect from 1st April 2020 positively.

5. Notwithstanding above, it is to ensure that wherever land has been allotted to various agencies, the outer boundaries of the land allotted shall be the criteria for billing. As regards, built up area allotted (per month basis), the inner boundaries of the room or hangar is to be taken into the account for the purpose of the billing. The annual physical audit of leased land/areas shall be carried out on these parameters.

6. The terms & conditions with respect to land rental applicable on Government Departments shall continue. The Land rental rates for Air India, Pawan Hans and Retail Petrol Outlet (RPO) shall be applicable as per the respective Umbrella agreements.

7 Please acknowledge the receipt and ensure its compliance.


(Anil Gupta)
Executive Director
Land Management / Business Development

N.O.O.

- 1) ED (Finance) – Rev.
- 2) ED (Finance) – Internal Audit
- 3) OSD to Chairman
- 4) PS to Member (Operations)
- 5) PS to Member (Finance)
- 6) PS to Member (Planning)
- 7) PS to Member (ANS)
- 8) PS to CVO
- 9) GM (IT) with the request the upload the same on AAI website.

Copy to: AAI/LM/Lease – Admin-2019

LAND RENTALS CHARTS (In Rs. P5MPA with FSI=ONE)
FSI - Floor Space Index

Southern Region /Chennai

Annexure A

S.NO.	Airport	01.04.20 to 31.03.22			
		Non - Operational Area		Operational Area	
		Unpaved	Paved	Unpaved	Paved
1	Agatti	955.00	1,160.00	725.00	870.00
2	Belgaum	695.00	835.00	525.00	630.00
3	Bangaluru	7,285.00	8,745.00	5,465.00	6,560.00
4	Bellary	400.00	480.00	300.00	360.00
5	Calicut	695.00	835.00	525.00	630.00
6	Chennai	7,285.00	8,745.00	5,465.00	6,560.00
7	Coimbatore	955.00	1,150.00	720.00	865.00
8	Guddapa	400.00	480.00	300.00	360.00
9	Donakonda	400.00	480.00	300.00	360.00
10	Gulbarga	400.00	480.00	300.00	360.00
11	Hasan	400.00	480.00	300.00	360.00
12	Hubli	695.00	835.00	525.00	630.00
13	Hyderabad (Old)	7,285.00	8,745.00	5,465.00	6,560.00
14	Kachipuram	400.00	480.00	300.00	360.00
15	Khamam	400.00	480.00	300.00	360.00
16	Mangalore	395.00	475.00	300.00	350.00
17	Madurai	2,645.00	3,175.00	1,985.00	2,365.00
18	Mysore	1,335.00	1,605.00	1,005.00	1,210.00
19	Puduchery	2,495.00	2,995.00	1,875.00	2,250.00
20	Rajamundry	400.00	480.00	300.00	360.00
21	Salem	815.00	990.00	615.00	748.00
22	Trivandrum	1,575.00	1,890.00	1,185.00	1,425.00
23	Tirupati	695.00	835.00	525.00	630.00
24	Tuticorin	400.00	480.00	300.00	360.00
25	Trichy	400.00	480.00	300.00	360.00
26	Vijaywara	695.00	835.00	525.00	630.00
27	Vishakhpatnam	1,170.00	1,405.00	880.00	1,060.00
28	Vellore	400.00	480.00	300.00	360.00
29	Vikarabad	400.00	480.00	300.00	360.00
30	Warangal	400.00	480.00	300.00	360.00
31	Nadirgul	Yet	Yet	Yet	Yet

11



(23)

By Speed Post 215

भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

No. AV.21012/20/2014-LM/1583

20th October, 2014

✓ क्षेत्रीय कार्यपालक निदेशक
भारतीय विमानपत्तन प्राधिकरण,
दक्षिण क्षेत्र,
चेन्नई

विमानपत्तन निदेशक,
भारतीय विमानपत्तन प्राधिकरण,
चेन्नई विमानपत्तन
चेन्नई



SUBJECT: REVISION IN BASE RATE(S) OF LEASE RENTAL/ LICENCE FEE RATE(S) & ESCALATION THEREOF FOR THE PERIOD EFFECTIVE FROM 1.10.2014 TO 31.3.2017

Sir,

AAI Board in its 162nd meeting held on 17.10.2014 has accorded approval to revise the base rate of land licence fee / land rentals at AAI airports as per enclosed **Annexure (SR)** and subject to following:

- i) The revised land licence fee/land rentals as per **Annexure (SR)** for respective airports is **applicable w.e.f. 1.10.2014** and is for per sqm. per annum with provision of annual **cumulative escalation at 7.5% effective from 1.4.2015** onwards and the next revision of base rate of land licence fee shall be due w.e.f. 1.4.2017.
- ii) The licence fee for **paved land will be 20% higher** than the above basic rate of land licence fee as fixed/ revised for respective airports.
- iii) The revised rates as per Annexure-I as well as 7.5% annual cumulative escalation is **applicable uniformly to all the agencies** including Oil Companies to whom land have been allotted at airports.
- iv) The rates as indicated and revised in Annexure(SR) is **applicable for utilization of FSI/FAR upto 01(one)**.
- v) The land allotted to Central Govt. Department/State Govt. (i.e. wholly owned by Central Govt./State Govt.) for performing their mandatory / regulatory functions will be charged 50% of the above normal licence fee. This concession will not apply in favour of the Public Sector Undertakings of Central/State Govt.

27/10/14
20/10/14

श्री भवन
Bhawan

सफरजंग उसाई अड्डा नई दिल्ली-110003
Safdarjung Airport, New Delhi-110003


दूरभाष : 24632950
Phone: 24632950

214 (122)

:: 2 ::

- vi) The cumulative annual escalation @ 7.5% effective on 1st April of every year and additional charge @ 20% for paved land shall be rounded off to **next higher Rs.5/- (five)**. The rates for Financial Years 2015-16 and 2016-17 have been worked out and placed in Annexure-I. However, the authenticity of the same may be rechecked before circulating to all airports/agencies and **any discrepancy, if found, may be informed to CHQ., in a consolidated form.**
- vii) Since, the effective date of implementation of revised licence fee is w.e.f. 01.10.2014 onwards & accordingly **revised bill be raised / revised.**
- viii) The rates as per Annexure (SR) is also applicable on **Engineering contracts** which provides for allotment of temporary land to contractors.
- ix) RED(SR) / Airport Director is also requested to intimate CHQ. the increase in revenue per month after implementing these revised base land rates, considering all agreements whether it is valid or not, if the agency is still occupying the AAI land. Each airport-wise and agency-wise, these details may be consolidated and furnish to CHQ. latest by 30th Oct., 2014 positively for apprising the AAI Board, as desired by them. The next board meeting is likely to be held in the first week of November, 2014.

Kindly acknowledge the receipt.

भवदीय

 (अरुण शर्मा)

महाप्रबंधक(भूमि प्रबंधन)
 कृते कार्यकारी निदेशक(भूमि प्रबंधन)

1cc: Annexure (SR) (1 page)

Copy to:

1. ED(Finance) – Rev.
2. ED(Finance) – Internal Audit
3. ED(Engg.-I)
4. ED(Engg.-II)
5. ED(Engg.-III)
- ED(Engg.) – Chennai Project
- OSD to Chairman
- Member (Planning)
- Member (Fin.)
- Member (Ops.)
- Member (HR)

(2)

2/3

ANNEXURE(SR)

Rate in Rs./PSMPA/FSI-01(ONE) W.E.F. 01.10.2014

(A)

Low rate

(B)
Paved Low rate
2% > (A)

SOUTHERN REGION		
1	Agatti	830
2	Belgaum	800
3	Bangaluru	6300
4	Bellary	300
5	Calicut	600
6	Chennai	6300
7	Coimbatore	820
8	Cuddapa	300
9	Donakonda	300
10	Gulbarga	300
11	Hasan	300
12	Hubli	600
13	Hyderabad (Old)	6300
14	Kachipuram	300
15	Khamam	300
16	Mangalore	335
17	Madurai	2285
18	Mysore	1160
19	Puduchery	2155
20	Rajamundry	300
21	Salem	700
22	Trivandrum	1360
23	Tirupati	600
24	Tuticorin	300
25	Trichy	300
26	Vijaywara	600
27	Vishakhpatnam	1005
28	Vellore	300
29	Vikarabad	300
30	Warangal	300

→ Total PSMPA
(Paved Low)

Handwritten signature and date: 20/10/14

TRAFFIC FORECAST - CALICUT AIRPORT

YEAR	AIRCRAFT MOVEMENTS (in Nos.)			PASSENGERS (in Nos.)			FREIGHT (in M.T.)		
	International	Domestic	Total	International	Domestic	Total	International	Domestic	Total
2019-20 (Base Year)	18660	6695	25355	2700556	529354	3229910	27519	660	28179
2020-21 (Estimated)	5000	3200	8200	606000	185000	791000	9500	500	10000
GROWTH RATE	55.0%	60.0%	57.0%	60.0%	75.0%	63.5%	40.0%	20.0%	39.0%
2021-22	7750	5120	12870	969600	323750	1293350	13300	600	13900
GROWTH RATE	40.0%	20.0%	32.0%	45.0%	30.0%	41.2%	30.0%	15.0%	29.4%
2022-23	10850	6144	16994	1405920	420875	1826795	17290	690	17980
GROWTH RATE	30.0%	15.0%	24.6%	35.0%	25.0%	32.7%	30.0%	12.0%	29.3%
2023-24	14105	7066	21171	1897992	526094	2424086	22477	773	23250
GROWTH RATE	20.0%	10.0%	16.7%	25.0%	15.0%	22.8%	25.0%	10.0%	24.5%
2024-25	16926	7772	24698	2372490	605008	2977498	28096	850	28946
GROWTH RATE	18.0%	8.0%	14.9%	20.0%	12.0%	18.4%	15.0%	8.0%	14.8%
2025-26	19973	8394	28367	2846988	677609	3524597	32311	918	33229

TRAFFIC FORECAST - CALICUT AIRPORT

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