



Airports Economic Regulatory Authority of India

TO CONSIDER THE MULTI YEAR TARIFF PROPOSAL AND ANNUAL TARIFF PROPOSAL FOR THE SECOND CONTROL PERIOD IN RESPECT OF M/s CARGO SERVICE CENTER INDIA PVT. LTD. (M/s C.S.C.) FOR PROVIDING CARGO HANDLING SERVICES AT SARDAR VALLABHBHAI PATEL INTERNATIONAL (SVPI) AIRPORT, AHMEDABAD.

New Delhi: 5th October, 2018.

**AERA Building
Administrative Complex
Safdarjung Airport.
New Delhi.**

1. Brief Background:

M/s Cargo Service Centre India Pvt. Ltd. (herein under referred to as "CSC") is one of the Cargo Handling agencies appointed by Airport Authority of India for carrying out Domestic Cargo Handling (CH) at Sardar Vallabhbhai Patel International Airport (SVPIA), Ahmedabad. M/s CSC has been awarded a concession by Gujarat Agro Industries Corporation Ltd.(GAICL) on 04.07.2015 for operation, maintenance and management of Centre for perishable cargo(CPGC) as well as general cargo at SVPIA for its International Cargo Operations. The Authority vide Order No. 36/2015-16 dated 21.10.2015 permitted CSC to commence their operation on ad-hoc basis for CPGC on the approved rates of GSEC ltd. Further, the Authority issued Order No. 04/2016-17 dated 22.04.2016 approving the Ad-hoc tariff for the year FY2015-16 to facilitate CSC for Domestic Cargo Operations for a period of 6 months from the date of issue of order or till the MYTP/ATP for the second control period is determined whichever is earlier. The Authority vide the following Orders allowed AOs/ISPs to continue with the existing tariff till the determination of tariffs for Second Control period:

- a) Order No.50/2015-16 dated 31.03.2016.
- b) Order No. 11/2016-17 dated 29.09.2016.
- c) Order No. 19/2016-17 dated 31.03.2017.
- d) Order No. 12/2017-18 dated 29.09.2017.
- e) Order No. 43/2017-18 dated 28.03.2018.

2. MYTP/ATP/ACS Submissions made by M/s C.S.C. for 2nd control period.

M/s CSC submitted their MYTP/ATP online on 12.03.2016. Further, M/s CSC submitted the following documents for the determination of MYTP/ATP for Second Control Period:

- a) Audited Balance Sheet for FY2015-16 and FY2016-17 and provisional Balance Sheet for FY2017-18. **(Annexure I)**
- b) Audited Annual Compliance Statement (ACS) for FY 2015-16 FY2016-17 and unaudited ACS for FY 2017-18 **(Annexure II).**
- c) The Concession Agreement entered with AAI and GSEC.
- d) Key User Agreements for examination of the Authority.
- e) The evidence/minutes of the stakeholder consultation conducted on 03.03.2016 **(Annexure III).**
- f) Aggregate Revenue Required (ARR) evaluation by CSC **(Annexure IV).**

3. Principles for Determination of Aeronautical Tariff under "Light Touch Approach".

- 3.1 The Authority vide its Order No. 12/2010-11 dated 10.01.2011 and Direction No. 04/2010-11 issued on 10.01.2011 finalized its approach in the matter of Regulatory Philosophy and Approach in Economic Regulation of the Services provided for Cargo Facility, Ground Handling and Supply of Fuel to the Aircraft at the major airports and issued the Airports Economic Regulatory Authority of India (Terms and Conditions for Determination of Tariff for Services provided for Cargo Facility, Ground Handling and supply of Fuel to the Aircraft) Guidelines, 2011 (" the Guidelines").
- 3.2 In accordance, to above mentioned AERA Guidelines and Directions the following procedure is followed:

a) Stage1: **Materiality:**

$$\text{Materiality Index (MIg)} = \frac{\text{Intl.Aircraft Movement at Ahmedabad Airport}}{\text{Total Intl.Aircraft Movement at major airports}} \times 100$$

$$\text{The materiality index at Ahmedabad Airport} = \frac{59313}{2489139} = 2.38\%$$

The percentage share of Cargo Handling for Sardar Vallabhbhai Patel International Airport, Ahmedabad for the FY 2014-15 is 2.38% which is less than 2.5% Materiality Index (MIg) for the above subject service. Hence the regulated service is deemed as '**Non-Material**' for the second control period.

b) Stage 2: **Competition:** As per the information available, M/s GSEC is the other service provider which is rendering Cargo Services at Ahmedabad International Airport. Hence in the instance case, there are two cargo handling service providers including M/s CSC, and therefore the service is deemed '**Competitive**'.

c) Stage 3: **Reasonableness of existing User Agreement(s):** M/s CSC has submitted the following User Agreements for Ahmedabad International Airport.

a) M/s Interglobe Aviation Limited. (M/s Indigo)

b) M/s Jet Airways.

c) M/s LELP & M/s Sovika.

Till date none of the Users has complained on the Cargo Handling services of CSC.

3.3 M/s CSC has submitted the copy of Concession Agreement with Airports Authority of India (AAI) and Gujarat Agro Industries Corporation Limited (GAICL) for the scrutiny of the Authority.

3.4 M/s CSC has conducted the stakeholder consultation with the users on 3rd March, 2016 with freight forwarders and clearing agents.

4 Authority's Examination on the proposal.

4.1 The services rendered by M/s CSC for providing Cargo Handling facility at SVPI Airport are aeronautical services in terms of section 2(a) of the Airports Economic Regulatory Authority of India Act, 2008 (Act) and under section 13 (1)(a) of the Act, the Authority is required to determine tariff for aeronautical services.

4.2 M/s CSC has been awarded with Domestic Cargo Handling Operations by Airports Authority of India and International Cargo Handling Operations by GACIL. M/s CSC has submitted the Annual Compliance Statement (ACS) for the tariff year FY2015-16, FY2016-17 & FY2017-18(provisional) for Second Control Period. M/s CSC has submitted ATP for FY2018-19, FY2019-20 and FY2020-21 of the Second Control Period. M/s CSC has conducted the stakeholder consultation meeting with its users on 3rd March, 2016 for the proposed ATP for FY 2016-17 only.

4.3 Based on the ACS submission by M/s CSC a comparative scenario of revenue, cost and return on average RAB for the FY2015-16 and FY2016-17 is prepared and annexed as "**Annexure-V & VI**". The Authority observed

the following parameters in the financials as submitted by M/s CSC:

Domestic:

- 1) Return on Average RAB for FY2016-17 is -286% and -267% in FY 2017-18.
- 2) The turnover/loss % in FY 2016-17 is -38% and for FY 2017-18 is -45%.

International:

- 1) Return on Average RAB for FY2016-17 is -16% and 213% in FY 2017-18.
- 2) The turnover/loss/profit % in FY 2016-17 is -7% and for FY 2017-18 is 33%.

- 4.4 The Authority observed that M/s CSC in their submission of ATP proposed/requested for variable tariff increase and projected the growth/increase in volume as 15% for Domestic and 2% for International for the calculation of Aggregate Revenue Required (ARR). The tariff increase arrived by M/s CSC for domestic and international (combined) is 53% in FY2018-19, 24% in FY2019-20 and 4% in FY2020-21 (**Annexure IV**). The Authority observed that M/s CSC has started their operations from 14th March, 2015 at Ahmedabad Airport and as such determining the Common Annual Growth Rate (CAGR) was not possible and hence decided to determine volume based on the CPMS data of freight movement published by Airports Authority of India (AAI) for Ahmedabad Airport. The CPMS data stands at 6.5% for International and 10.60% growth in volume when compared FY 2016-17 to FY2017-18. As M/s CSC has predicted 15% growth in volume in domestic the same is taken for the calculation of ARR for FY2018-19, FY2019-20 & FY2020-21. Since the concession agreement entered by M/s CSC is different for International and Domestic Cargo Operations, the Authority decided to calculate ARR separately for Domestic and International Cargo Operations. The Authority after due deliberations and after considering the above mentioned growth in volume arrived at the following ARR. The brief of calculations and the projections assumed is as follows:

Domestic:

Particulars	FY2016-17 (Actuals)	FY2017-18 (Actuals)	FY2018-19	FY2019-20	FY2020-21.
Volume (Actual & Projected)	21447	29921	34409	38057	42091
Regulated Rev. including increase in vol. with existing tariff.	6.50	9.11	10.48	16.10	23.23
Expenditure inclusive of Concession fee (Actual/projected)	10.42	13.24	16.05	19.30	20.24
Return on Avg. RAB @ 11.04%.			0.13	0.09	0.05
Prior period losses as per ACS of FY2016-17 and FY2017-18 added to FY 2018-19			7.95	12.84	12.03
ARR			24.13	32.23	32.32
% increase in tariff required on existing tariff			33.00%	25.00%	24.00%

Projections taken to arrive at ARR is as follows:

- Shortfall/under recovery of FY2016-17 & FY2017-18 is added to ARR of FY2018-19.
- Projected Volume increase taken @15% as submitted by CSC.
- Revenue from Non-Regulated Services taken as average of actuals.
- Return on average RAB taken as 11.04%.

International

Particulars	FY2016-17 (Actuals)	FY2017-18 (Actuals)	FY2018-19	FY2019-20	FY2020-21.
Volume(Actual & Projected)	3663	8845	9420	10032	10684
Regulated Rev. including increase in vol. with existing tariff.	2.25	6.58	7	7	8
Expenditure inclusive of Concession fee (Actual/projected)	2.44	4.41	4.52	4.83	4.52
Return on Avg. RAB @ 11.04%.			0.06	0.02	-0.02
Prior period losses as per ACS of FY2016-17.			0.17	---	----
ARR	---	---	4.75	4.85	4.51
% increase in tariff required on existing tariff	---	---	No increase	No increase	No increase

Projections taken to arrive at ARR is as follows:

- Shortfall/under recovery of FY2016-17 is added to ARR of FY2018-19.
- Projected Volume increase taken @6.5% as per CPMS data of AAI.
- Revenue from Non-Regulated Services taken as average of actuals.
- Return on average RAB taken as 11.04%.

5 Proposal

The Authority, after careful consideration of the MYTP and ATP for Second Control Period, makes the following proposal for stakeholder consultation:

- 5.1 The service for Cargo handling being provided by M/s CSC at Sardar Vallabhbhai Patel International Airport, Ahmedabad is **“Non-Material and Competitive”**. The Authority further examined the user agreements wherein it is observed that the users have not raised any reasonable objections or concern. Hence in accordance to the provisions of Chapter V of the AERA Guidelines the tariff will be determined under **“Light Touch Approach”** for the duration of Second Control Period (01.04.2016 to 31.03.2021) and accordingly proposes to issue the MYTO for the 2nd control period.
- 5.2 Moreover in view of fact stated at para 4.3 & 4.4, it is proposed that M/s CSC may be allowed to charge as per the determined tariff for domestic with an tariff increase of 33% for FY2018-19, 25% for FY2019-20 and 24% for FY2020-21. Further no increase in tariff is allowed to M/s CSC for its international operations for second control period. The tariff from the issue of order to 31.03.2021 of the second control period for Ground Handling Services provided by M/s CSC at SVPIA, Ahmedabad is proposed as

Annexure-VII. However the performance of the Company based on audited financials will be quantified/trued up at the end of 2nd Control period.

- 5.3 The Authority will issue the final order only after considering the written comments/observations of the stakeholder.
- 5.4 Tariff determined as above will be maximum tariff to be charged. No other charge is to be levied over and above the approved tariff.
- 5.5 In accordance with the provisions of Section 13(4) of the AERA Act, the proposal contained in para 5 above is hereby put forth for stakeholder consultation. To assist the stakeholders in making their submissions in a meaningful and constructive manner, necessary documents are enclosed as annexures to the consultation paper. For removal of doubts, it is clarified that the contents of this Consultation Paper may not be construed as any Order or Direction of this Authority. The Authority shall pass an Order, in the matter, only after considering the submissions of the stakeholders in response here to and by making such decision fully documented and explained in terms of the provisions of the Act.
- 5.6 The Authority welcomes written evidence-based feedback, comments and suggestions from stakeholders on the proposal made in para 5 above, latest by **25th October, 2018** at the following address:

**Secretary,
Airports Economic Regulatory Authority of India,
AERA Building,
Administrative Complex,
Safdarjung Airport,
New Delhi- 110003
Email: puja.jindal@nic.in
Tel: 011-24695042
Fax: 011-24695039**

**S. Machendranathan
Chairperson**

CARGO SERVICE CENTER INDIA PRIVATE LIMITED
Balance Sheet as at 31st March, 2016

Annexure - I

Particulars	Note No.	As at 31st March, 2016 PCT Mumbai Rupees	As at 31st March, 2016 CPGC Ahmd Rupees	As at 31st March, 2016 DCT Ahmd Rupees	As at 31st March, 2016 Others Rupees	As at 31st March, 2016 Total Rupees
A EQUITY AND LIABILITIES						
1 Shareholders' funds						
(a) Share capital	1				38,002,180	38,002,180
(b) Reserves and surplus	2	180,614,469	-7,017,959	-1,586,745	238,163,038	410,172,803
(c) Inter Branch/HO A/c		-165,856,994	15,125,623	15,966,064	134,765,308	-
		14,757,475	8,107,663	14,379,319	410,930,526	448,174,983
2 Non-current liabilities						
(a) Long-term borrowings	3	-	-	-	234,000,000	234,000,000
		-	-	-	234,000,000	234,000,000
3 Current liabilities						
(a) Short-term borrowings	4	-	-	-	-	-
(b) Trade payables	5	-	-	-	-	-
Dues to Micro and Small Enterprises		-	-	-	-	-
Dues to Others		16,511,460	1,858,653	115,987	37,718,746	56,204,846
(c) Other current liabilities	6	5,355,500	66,533	-	52,393,187	57,815,219
(d) Short-term provisions	7	-	-	-	117,000,000	117,000,000
		21,866,959	1,925,185	115,987	207,111,933	231,020,065
TOTAL		36,624,434	10,032,848	14,495,306	852,042,459	913,195,048
B ASSETS						
1 Non-current assets						
(a) Fixed assets						
(i) Tangible assets	8	12,541,156	7,787,384	2,123,461	14,085,154	36,537,155
(ii) Intangible assets	9	151,953	-	-	1,635,781	1,787,734
(iii) Capital work-in-progress		-	-	-	-	-
(iv) Intangible assets under development		12,693,109	7,787,384	2,123,461	15,720,935	38,324,889
(b) Non-current investments	10	-	-	-	323,180,519	323,180,519
(c) Long-term loans and advances	11	36,000	-	293,500	8,437,564	8,767,064
		12,729,109	7,787,384	2,416,961	347,339,018	370,272,472
2 Current assets						
(a) Trade receivables	12	15,625,316	-	-	51,725,826	67,351,142
(b) Cash and cash equivalents	13	2,585,812	564,800	500,000	314,803,708	318,454,320
(c) Short-term loans and advances	14	5,684,198	1,680,664	11,578,345	138,173,907	157,117,113
		23,895,325	2,245,464	12,078,345	504,703,441	542,922,575
TOTAL		36,624,434	10,032,848	14,495,306	852,042,459	913,195,048

PCT Mumbai-Perishable cargo Terminal(International), Mumbai CSIA Airport

CPGC Ahmd-Center for Perishable & General Cargo(International)-SVPI Airport, Ahmedabad

DCT Ahmd-Domestic Cargo Terminal-SVPI Airport, Ahmedabad

Others-Other Operations of the Company

per our report attached of even date

For Yashpal Kumar & Co.
Chartered Accountants
Firm Reg no :111733W

Yashpal Kumar
Proprietor
Membership No 34404
Place : Mumbai
Date : 22 JUL 2016



For and on behalf of the Board of Directors of
Cargo Service Center India Private Limited

Tushar Jani
Director

Khushroo Dubash
Director

Harish Shetty
CFO

Place : Mumbai
Date : 22 JUL 2016

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CARGO SERVICE CENTER INDIA PRIVATE LIMITED
Statement of Profit and Loss for the year ended 31st March, 2016

Particulars	Note No.	For year ended 31 March, 2016	For year ended 31 March, 2016	For year ended 31 March, 2016	For year ended 31 March, 2016	For year ended 31 March, 2016
		PCT Mumbai Rupees	CPGC Ahmd Rupees	DCT Ahmd Rupees	Others Rupees	Total Rupees
REVENUE						
Revenue from operations	15	313,790,671	-	-	279,146,745	592,937,415
Other income	16	3,556	-	-	26,338,460	26,342,016
Total Revenue		313,794,227	-	-	305,485,204	619,279,431
Expenses						
Employee benefits expense	17	57,836,211	3,194,599	983,945	126,662,193	188,676,948
Finance costs	18	1,164,409	216,096	146,353	1,225,901	2,752,760
Depreciation and amortisation expense	19	53,328,526	1,730,898	673,409	7,374,819	63,107,682
Other expenses	20	123,499,405	7,458,156	1,045,068	81,282,199	213,284,828
Total Expenses		235,828,551	12,599,749	2,848,775	216,545,142	467,822,217
Profit before exceptional and extraordinary items and tax		77,965,676	(12,599,749)	(2,848,775)	88,940,062	151,457,214
Exceptional items		-	-	-	-	-
Profit before extraordinary items and tax		77,965,676	(12,599,749)	(2,848,775)	88,940,062	151,457,214
Extraordinary items		-	-	-	-	-
Profit before tax		77,965,676	(12,599,749)	(2,848,775)	88,940,062	151,457,214
Tax expenses:						
Current tax		34,489,610	-5,513,741	-1,260,210	39,344,340	67,000,000
(Excess) / Short provision of tax relating to earlier years		49,810	-8,050	-1,820	56,821	96,761
		34,539,420	(5,581,790)	(1,262,030)	39,401,161	67,096,761
Profit for the year		43,426,256	(7,017,959)	(1,586,745)	49,538,901	84,360,453
Earnings Per Share of Rs.10/-each						
Basic						22.20
Diluted						22.20

PCT Mumbai-Perishable cargo Terminal(International), Mumbai CSIA Airport
 CPGC Ahmd-Center for Perishable & General Cargo(International)-SVPI Airport, Ahmedabad
 DCT Ahmd-Domestic Cargo Terminal-SVPI Airport, Ahmedabad
 Others-Other Operations of the Company

As per our report attached of even date

For Yashpal Kumar & Co.
 Chartered Accountants
 Firm Reg no :111733W

Yashpal Kumar
 Proprietor
 Membership No 34100
 Place : Mumbai
 Date :



For and on behalf of the Board of Directors of
 Cargo Service Center India Private Limited

Tushar Jani
 Director

Khushroo Dubash
 Director

Harish Shetty
 CFO

Place : Mumbai
 Date :

For Cargo Service Center India Private Limited
 Director
 Signature

CARGO SERVICE CENTER INDIA PRIVATE LIMITED
Balance Sheet as at 31st March, 2017

Particulars	Note No.	As at 31st March 2017 PCT Mumbai Rupees	As at 31st March 2017 CPGC Ahmd Rupees	As at 31st March 2017 DCT Ahmd Rupees	As at 31st March 2017 Others Rupees	As at 31st March 2017 Total Rupees
A EQUITY AND LIABILITIES						
1 Shareholders' funds						
(a) Share capital	1	-	-	-	3,80,02,180	3,80,02,180
(b) Reserves and surplus	2	-	-	-	48,50,87,289	48,50,87,289
(c) Inter Branch/HO A/c		(4,20,51,604)	1,81,59,220	2,49,86,021	(10,93,636)	-
		(4,20,51,604)	1,81,59,220	2,49,86,021	52,19,95,833	52,30,89,469
2 Non-current liabilities						
(a) Long-term borrowings	3	-	-	-	23,40,00,000	23,40,00,000
		-	-	-	23,40,00,000	23,40,00,000
3 Current liabilities						
(a) Short-term borrowings	4	-	-	-	16,30,00,000	16,30,00,000
(b) Trade payables	5	-	-	-	-	-
Dues to Micro and Small Enterprises		-	-	-	-	-
Dues to Others		1,72,92,692	3,06,005	50,66,859	4,37,12,521	6,63,78,077
(c) Other current liabilities	6	5,82,02,407	10,08,814	14,86,184	6,53,88,528	12,60,05,932
(d) Short-term provisions	7	-	-	-	11,45,00,000	11,45,00,000
		7,54,95,098	13,14,818	65,53,043	38,66,01,050	46,99,64,009
TOTAL		3,34,43,494	1,94,74,038	3,15,39,063	1,14,25,96,883	1,22,70,53,478
B ASSETS						
1 Non-current assets						
(a) Fixed assets						
(i) Tangible assets	8	15,82,537	1,24,92,135	1,79,65,982	1,56,15,979	4,76,56,633
(ii) Intangible assets	9	21,915	-	-	35,00,881	35,22,797
		16,04,452	1,24,92,135	1,79,65,982	1,91,16,860	5,11,79,430
(b) Non-current investments	10	-	-	-	32,33,80,499	32,33,80,499
(c) Long-term loans and advances	11	-	-	-	40,96,42,596	40,96,42,596
		16,04,452	1,24,92,135	1,79,65,982	75,21,39,955	78,42,02,525
2 Current assets						
(a) Trade receivables	12	2,53,34,467	37,48,258	1,21,17,595	8,01,23,795	12,13,24,114
(b) Cash and cash equivalents	13	46,83,281	2,67,251	1,66,315	9,01,44,532	9,52,61,380
(c) Short-term loans and advances	14	18,21,294	29,66,393	12,89,171	22,01,88,601	22,62,65,459
		3,18,39,042	69,81,902	1,35,73,081	39,04,56,928	44,28,50,952
TOTAL		3,34,43,494	1,94,74,037	3,15,39,063	1,14,25,96,883	1,22,70,53,478

PCT Mumbai-Perishable cargo Terminal(International), Mumbai CSIA Airport

CPGC Ahmd-Center for Perishable & General Cargo(International)-SVPI Airport, Ahmedabad

DCT Ahmd-Domestic Cargo Terminal-SVPI Airport, Ahmedabad

Others-Other Operations of the Company

As per our report attached of even date

For Yashpal Kumar & Co.
Chartered Accountants
Firm Reg no :111733W

Yashpal Kumar
Proprietor
Membership No 34404
Place : Mumbai
Date: 30 SEP 2017



For and on behalf of the Board of Directors of
Cargo Service Center India Private Limited

Harish Shetty
CFO

Place : Mumbai
Date: 30 SEP 2017



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459

CARGO SERVICE CENTER INDIA PRIVATE LIMITED
Statement of Profit and Loss for the year ended 31st March, 2017

Particulars	Note No.	As at 31st March 2017 PCT Mumbai Rupees	As at 31st March 2017 CPGC Ahmed Rupees	As at 31st March 2017 DCT Ahmed Rupees	As at 31st March 2017 Others Rupees	As at 31st March 2017 Total Rupees
REVENUE						
Revenue from operations	15	27,64,10,686	2,75,13,205	6,49,54,636	78,36,74,024	74,75,52,551
Other income	16	44,03,729	3,45,317	10,30,862	3,17,10,153	3,74,89,560
Total Revenue		28,08,13,915	2,28,58,521	6,59,85,498	41,53,84,177	78,50,42,110
Expenses						
Employee benefits expense	17	3,98,64,313	53,23,381	2,22,61,276	15,38,01,759	22,12,50,729
Finance costs	18	4,76,859	1,93,222	3,92,256	4,32,475	14,94,812
Depreciation and amortisation expense	19	1,28,31,451	21,42,911	62,19,964	49,82,819	2,61,77,145
Other expenses	20	18,23,91,564	1,68,56,356	7,53,85,357	13,88,19,011	41,34,52,288
Total Expenses		23,55,64,187	2,45,15,870	10,42,58,853	29,80,36,064	66,23,74,974
Profit before exceptional and extraordinary items and tax		4,52,49,727	-16,57,349	-3,82,73,355	11,73,48,113	12,26,67,136
Exceptional items						
Profit before extraordinary items and tax		4,52,49,727	-16,57,349	-3,82,73,355	11,73,48,113	12,26,67,136
Extraordinary items						
Profit before Tax		4,52,49,727	-16,57,349	-3,82,73,355	11,73,48,113	12,26,67,136
Tax expenses:						
Current tax		1,75,21,906	(6,41,770)	(1,48,20,468)	4,54,40,332	4,75,00,000
(Excess) / Short provision of tax relating to earlier years		93,418	7,609	21,953	1,29,670	2,52,650
Profit for the year		1,76,15,324	(6,34,161)	(1,47,98,515)	4,55,70,002	4,77,52,650
		2,76,34,403	(10,23,188)	(2,34,74,840)	7,17,78,111	7,49,14,486

PCT Mumbai-Perishable cargo Terminal(International), Mumbai CSIA Airport
CPGC Ahmed-Center for Perishable & General Cargo(International)-SVPI Airport, Ahmedabad
DCT Ahmed-Domestic Cargo Terminal-SVPI Airport, Ahmedabad
Others-Other Operations of the Company

As per our report attached of even date

For Yashpal Kumar & Co.
Chartered Accountants
Firm Reg no : 111733W

Yashpal Kumar
Proprietor
Membership No 34404
Place : Mumbai
Date: 30 SEP 2017

For and on behalf of the Board of Directors of
Cargo Service Center India Private Limited

Harish Shetty
CFO
Place: Mumbai
Date: 30 SEP 2017

Signature

CARGO SERVICE CENTER INDIA PRIVATE LIMITED (Provisional)
Balance Sheet as at 31st March, 2018

Particulars	Not e	Ahmd CPGC Rupees	Ahmd Dom Rupees	As at 31st March, 2018 Others Rupees	Rupees
A EQUITY AND LIABILITIES					
1 Shareholders' funds					
(a) Share capital	1	-	-	3,80,02,180	3,80,02,180
(b) Reserves and surplus	2	-	-	58,36,08,392	58,36,08,392
(c) Inter Branch/ HO A/c		1,08,43,221	-1,92,986	-1,06,50,235	-
		1,08,43,221	-1,92,986	61,09,60,338	62,16,10,572
2 Non-current liabilities					
(a) Long-term borrowings	3	-	-	23,40,00,000	23,40,00,000
		-	-	23,40,00,000	23,40,00,000
3 Current liabilities					
(a) Short-term borrowings	4	-	-	-	-
(b) Trade payables	5	-	-	-	-
Dues to Micro and Small Enterprises		-	-	-	-
Dues to Others		11,29,805	2,14,00,381	7,03,73,075	9,29,03,261
(c) Other current liabilities	6	27,79,262	94,10,509	15,35,35,960	16,57,25,731
(d) Short-term provisions	7	-	-	10,50,00,000	10,50,00,000
		39,09,067	3,08,10,890	32,89,09,035	36,36,28,992
TOTAL		1,47,52,288	3,06,17,903	1,17,38,69,373	1,21,92,39,564
B ASSETS					
1 Non-current assets					
(a) Fixed assets					
(i) Tangible assets	8	7979081	13012872	1,39,20,566	3,49,12,519
(ii) Intangible assets	9	-	-	49,72,612	49,72,612
(iii) Capital work-in-progress		-	-	-	-
(iv) Intangible assets under developmen		79,79,081	1,30,12,872	1,88,93,178	3,98,85,131
(b) Non-current investments	10	-	-	50,17,30,504	50,17,30,504
(c) Long-term loans and advances	11	-	3,57,500	22,11,11,699	22,14,69,199
		79,79,081	1,33,70,372	74,17,35,381	76,30,84,834
2 Current assets					
(a) Trade receivables	12	34,20,548	1,52,98,364	10,11,37,376	11,98,56,288
(b) Cash and cash equivalents	13	4,07,154	1,21,291	15,01,45,382	15,06,73,827
(c) Short-term loans and advances	14	29,45,504	18,27,876	18,08,51,234	18,56,24,615
		67,73,207	1,72,47,531	43,21,33,992	45,61,54,730
TOTAL		1,47,52,288	3,06,17,903	1,17,38,69,373	1,21,92,39,564

For Cargo Service Center India Private Limited


 Harish Shetty
 CFO
 Place : Mumbai
 Date :



598

CARGO SERVICE CENTER INDIA PRIVATE LIMITED (Provisional)
Statement of Profit and Loss for the year ended 31st March, 2018

Particulars	Note No.	As at 31st March, 2018			Rupees
		Ahmd CPGC Rupees	Ahmd Dom Rupees	Others Rupees	
REVENUE					
Revenue from operations	15	6,58,99,490	9,11,24,900	66,96,38,217	82,66,62,608
Other income	16	-	-	4,67,98,020	4,67,98,020
Total Revenue		6,58,99,490	9,11,24,900	71,64,36,237	87,34,60,628
Expenses					
Employee benefits expense	17	1,23,34,108	3,49,47,490	21,85,50,499	26,58,32,097
Finance costs	18	1,97,391	4,29,240	1,71,76,375	1,78,03,006
Depreciation and amortisation expense	19	49,54,166	59,38,703	73,71,949	1,82,64,818
Other expenses	20	2,65,75,880	9,11,03,906	30,08,85,892	41,85,65,679
Total Expenses		4,40,61,545	13,24,19,340	54,39,84,716	72,04,65,600
Profit before exceptional and extraordinary items and tax		2,18,37,946	-4,12,94,439	17,24,51,521	15,29,95,027
Exceptional items		-	-	-	-
Profit before extraordinary items and tax		2,18,37,946	-4,12,94,439	17,24,51,521	15,29,95,027
Extraordinary items		-	-	-	-
Profit before tax		2,18,37,946	-4,12,94,439	17,24,51,521	15,29,95,027
Tax expenses:					
Current tax		82,06,700	-1,55,18,450	6,48,11,750	5,75,00,000
(Excess) / Short provision of tax relating to earlier years					-30,26,076
Profit for the year		82,06,700	(1,55,18,450)	6,48,11,750	5,44,73,924
		1,36,31,246	-2,57,75,989	10,76,39,771	9,85,21,103

For Cargo Service Center India Private Limited

Harish Shetty
CFO
Place : Mumbai
Date :



For Annual Tariff Yr 2015-16

All figures in crores Domestic

CONFIDENTIAL - NOT FOR PUBLIC DISCLOSURE

Ahmd - Cargo Service Center India Pvt Ltd

Form F 16: Performance report for the Tariff Year (ref: Section A1.9 of Appendix I)

Particulars	Actual for the Tariff Year (FY 2015-16)	Forecast as per MYT (FY 2015-16)
Total Revenue from Regulated Service (1)	-	-
Total revenue from services other than Regulated Services (2)	-	-
Operating Expenditures (3)	0.22	-
Depreciation (4)	0.07	-
Total Expenditure (3) + (4) = (5)	0.28	-
Regulatory Operating Profit (1) - (5) = (6)	(0.28)	-
Capital Expenditure (7)	0.28	-
Opening RAB (8)	-	-
Disposals/ Transfers/Adjustments (9)	-	-
Closing RAB (8) + (7) - (4) - (9) = (10)	0.21	-
Average RAB (8) + (10)/2 = (11)	0.11	-
Total Volume (Cargo/ Fuelthroughput/ ATM (12) (in MT)	-	-
Actual yield per unit (1/12)	NA	NA

Verified

For M/s Pranshu Agarwal & Associates

Chartered Accountants

FRN : 023514C

CA. Pranshu Agarwal

Prop.

Mem No. 432979

For Annual Tariff Yr 2015-16

All figures in crores

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DCT Ahmd - Cargo Service Center India Pvt Ltd

Form F 17: Revenue from Regulated Services recovered during the Tariff year (ref: Section A1.9 of Appendix I)

Particulars	Actual for the Tariff Year (FY 2015-16)	Forecast as per MYT (FY 2015-16)
Revenues from Handling	-	-
Total Revenues from Tariff(s) for Regulated Services	-	-

Verified

For M/s Pranshu Agarwal & Associates

Chartered Accountants

FRN : 023514C

CA. Pranshu Agarwal

Prop.

Mem No. 432979

For Annual Tariff Yr 2015-16

All figures in crores *International*

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CPGC Ahmd - Cargo Service Center India Pvt Ltd

Form F 16: Performance report for the Tariff Year (ref: Section A1.9 of Appendix I)

Particulars	Actual for the Tariff Year (FY 2015-16)	Forecast as per MYT (FY 2015-16)
Total Revenue from Regulated Service (1)	-	0.18
Total revenue from services other than Regulated Services (2)	-	-
Operating Expenditures (3)	1.09	0.14
Depreciation (4)	0.15	0.01
Total Expenditure (3) + (4) = (5)	1.24	0.15
Regulatory Operating Profit (1) - (5) = (6)	(1.24)	0.03
Capital Expenditure (7)	0.93	2.36
Opening RAB (8)	-	-
Disposals/ Transfers/Adjustments (9)	-	-
Closing RAB (8) + (7) - (4) - (9) = (10)	0.78	2.35
Average RAB (8) + (10)/2 = (11)	0.39	1.18
Total Volume (Cargo/ Fuelthroughput/ ATM (12) (in MT)	-	300
Actual yield per unit (1/12)	-	5,898

Verified

For M/s Pranshu Agarwal & Associates
Chartered Accountants

FRN : 023514C

CA. Pranshu Agarwal

Prop.

Mem No. 432979

For Annual Tariff Yr 2015-16

All figures in crores

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CPGC Ahmd - Cargo Service Center India Pvt Ltd

Form F 17: Revenue from Regulated Services recovered during the Tariff year (ref: Section A1.9 of Appendix 1)

Particulars	Actual for the Tariff Year (FY 2015-16)	Forecast as per MYT (FY 2015-16)
Revenues from Handling	-	0.18
Total Revenues from Tariff(s) for Regulated Services	-	0.18

Verified

For M/s Pranshu Agarwal & Associates
Chartered Accountants

FRN : 023514C

CA. Pranshu Agarwal

Prop.

Mem No. 432979

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DCT Ahmd-Cargo Service Center India Pvt Ltd

Form F 16: Performance report for the Tariff Year (ref: Section A1.9 of Appendix I)

Particulars	Actual for the Tariff Year (FY 2016-17)	Forecast as per MYT (FY 2016-17)
Total Revenue from Regulated Service (1)	6.50	21.10
Total revenue from services other than Regulated Services (2)	1.03	0.27
Operating Expenditures (3)	9.80	19.56
Depreciation (4)	0.59	0.55
Total Expenditure (3) + (4) = (5)	10.39	20.11
Regulatory Operating Profit (1) - (5) = (6)	(3.90)	0.72
Capital Expenditure (7)	2.17	-
Opening RAB (8)	0.21	3.24
Disposals/ Transfers/Adjustments (9)	-	-
Closing RAB (8) + (7) - (4) - (9) = (10)	1.80	2.69
Average RAB (8) + (10)/2 = (11)	1.00	2.97
Total Volume (Cargo/ Fuelthroughput/ ATM (12) (in MT)	21,447	44,000
Actual yield per unit (1/12)	3,029	4,796

Verified

For M/s Pranshu Agarwal & Associates

Chartered Accountants

FRN : 023514C

Pranshu Agarwal

CA. Pranshu Agarwal

Prop.

Mem No. 432979

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DCT Ahmd-Cargo Service Center India Pvt Ltd

Form F 17: Revenue from Regulated Services recovered during the Tariff year (ref: Section A1.9 of Appendix 1)

Particulars	Actual for the Tariff Year (FY 2016-17)	Forecast as per MYT (FY 2016-17)
Revenues from Handling	6.50	21.10
Total Revenues from Tariff(s) for Regulated Services	6.50	21.10

Verified

For M/s Pranshu Agarwal & Associates

Chartered Accountants

FRN : 023514C

Pranshu Agarwal

CA. Pranshu Agarwal

Prop.

Mem No. 432979

For Annual Tariff Yr 2016-17

All figures in crores *International*

CONFIDENTIAL - NOT FOR PUBLIC DISCLOSURE		
CPC Ahmd - Cargo Service Center India Pvt Ltd		
Form F 16: Performance report for the Tariff Year (ref: Section A1.9 of Appendix I)		
Particulars	Actual for the Tariff Year (FY 2016-17)	Forecast as per MYT (FY 2016-17)
Total Revenue from Regulated Service (1)	2.25	5.53
Total revenue from services other than Regulated Services (2)	0.03	-
Operating Expenditures (3)	2.24	3.97
Depreciation (4)	0.20	0.39
Total Expenditure (3) + (4) = (5)	2.44	4.36
Regulatory Operating Profit (1) - (5) = (6)	(0.19)	1.17
Capital Expenditure (7)	0.67	0.82
Opening RAB (8)	0.78	2.35
Disposals/ Transfers/Adjustments (9)	-	-
Closing RAB (8) + (7) - (4) - (9) = (10)	1.25	2.78
Average RAB (8) + (10)/2 = (11)	1.01	2.57
Total Volume (Cargo/ Fuelthroughput/ ATM (12) (in MT)	3,663	8,300
Actual yield per unit (1/12)	6,146	6,658

Verified

For M/s Pranshu Agarwal & Associates
Chartered Accountants

FRN : 0235146

CA. Pranshu Agarwal

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Mem No. 432979

For Annual Tariff Yr 2016-17

All figures in crores

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CPGC Ahmd - Cargo Service Center India Pvt Ltd		
Form F 17: Revenue from Regulated Services recovered during the Tariff year (ref: Section A1.9 of Appendix 1)		
Particulars	Actual for the Tariff Year (FY 2016-17)	Forecast as per MYT (FY 2016-17)
Revenues from Handling	2.25	5.53
Total Revenues from Tariff(s) for Regulated Services	2.25	5.53

Verified

For M/s Pranshu Agarwal & Associates
Chartered Accountants

FRN : 0235146

CA. Pranshu Agarwal

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Mem No. 432979

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Delhi Cargo Service Center Pvt Ltd

Form F 16: Performance report for the Tariff Year (ref: Section A1.9 of Appendix I)

Particulars	Provisional for the Tariff Year (FY 2017-18)-Note 1	Forecast as per MYTP (FY 2017-18)
Total Revenue from Regulated Service (1)	911.25	-
Total revenue from services other than Regulated Services (2)	-	-
Operating Expenditures (3)	1,264.81	-
Depreciation (4)	59.39	-
Total Expenditure (3) + (4) = (5)	1,324.19	-
Regulatory Operating Profit (1) + (2) -(5) = (6)	(412.94)	-
Capital Expenditure (7)	4.81	-
Opening RAB (8)	124.92	-
Disposals/ Transfers/Adjustments (9)	0.40	-
Closing RAB (8) + (7) - (4)- (9) = (10)	69.95	-
Average RAB (8) + (10)/2= (11)	97.43	-
Total Volume (Cargo/ Fuelthroughput/ ATM (12) (in MT)	29,921	-
Actual yield per unit (1/12)	3,046	#DIV/0!

Note 1

Figures for the F.y 2017-18 are unaudited & provisional in nature

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Cargo Service Center Pvt Ltd

Form F 16: Performance report for the Tariff Year (ref: Section A1.9 of Appendix I)

Particulars	Provisional for the Tariff Year (FY 2017-18)-Note 1	Forecast as per MYTP (FY 2017-18)
Total Revenue from Regulated Service (1)	658.99	-
Total revenue from services other than Regulated Services (2)	-	-
Operating Expenditures (3)	391.07	-
Depreciation (4)	49.54	-
Total Expenditure (3) + (4) = (5)	440.62	-
Regulatory Operating Profit (1) + (2) - (5) = (6)	218.38	-
Capital Expenditure (7)	4.81	-
Opening RAB (8)	124.92	-
Disposals/ Transfers/Adjustments (9)	0.40	-
Closing RAB (8) + (7) - (4) - (9) = (10)	79.79	-
Average RAB (8) + (10)/2 = (11)	102.36	-
Total Volume (Cargo/ Fuelthroughput/ ATM (12) (in MT)	8,845	-
Actual yield per unit (1/12)	7,450	#DIV/0!

Note 1

Figures for the F.y 2017-18 are unaudited & provisional in nature

1. Consultation with stakeholders

1.1. Evidence of consultation

The key stakeholders of the facility are the Airlines, Freight Forwarders and Trade Associations. As directed by AERA under clause 11.2 of the guidelines, CSC India has conducted a stakeholder consultation process with the key stakeholders. The stakeholder consultation process has been carried out to address the concerns and issues raised by the stakeholders on the process to be adopted, tariff and quality of service. The summary of these consultations has been provided under Annexure 1.

Consultation with the trade – Freight forwarders and Trade associations

In accordance with the guidelines issued by AERA, CSC India has conducted a user consultation on 3rd March 2016 with freight forwarders and clearing agents to discuss and address any concerns that the freight forwarding/clearing agent community might have concerning CSC's operation and management of the said terminal. The proposed city-side tariff was also discussed with the trade and is enclosed under Annexure 2. The community had raised certain queries which are detailed below together with CSC India's satisfactory response on the queries raised.

Consultation with the trade – Domestic Airlines

CSC has also initiated discussions with key Airlines who are keen to avail of CSC's air cargo handling services at the terminal. Discussions are underway and there is a keen interest on the part of several airlines in talks with CSC. The proposed air-side tariff was also discussed with the Airline community and is enclosed under Annexure 3. Ongoing discussions and communication with Airline Carriers is underway.

The key airlines in talks with CSC include Spice Jet, Indigo, Jet Airways etc. Proposals have been sent to the aforementioned Airlines for further discussion enclosed under Annexure 4.

1.2. Summary of concerns raised

A brief summary of the key concerns raised by the trade are outlined below followed by CSC's response on said matters. The details of the discussion are disclosed separately under Annexure 2. Some of the key concerns raised include;

- Provision to handle odd sized cargo

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- Parking charges for vehicles
- Weight volume check process
- cut off time
- off loaded shipment charges
- Entry for Trade /Airline personnel

1.3. Actions taken by CSC

CSC has responded to the queries and concerns raised by the trade in the user consultation process. A detailed transcript of CSC's responses to the queries raised is enclosed under Annexure 1.

1.4. Balance Concerns

Further discussions are underway with few stakeholders who are seeking additional information on CSC India's operations at the terminal. CSC India is in the process of responding to any ongoing queries.

2. User Agreements

CSC India has adopted a Standard Ground Handling Agreement (SGHA) for drafting agreements with the concerned airlines and a draft is attached as Annexure 5. Agreements with each carrier are modified to fit the individual requirement based on feedback from the legal dept of the concerned airline. At the moment, several carriers are in talks with CSC to avail our services and negotiations are presently underway. It is further stated that in the airline industry, the agreements are formalized on the basis of mutually agreed Service Level Agreements (SLAs) and generally only after start of commercial activities. These agreements have not been submitted at the current juncture and will be submitted should the need arise. However, in line with the Clause 7.2.3 of the Guidelines, CSC India requests the Authority not to publish these agreements in the public domain. These agreements are structured as per different quality requirements of different airlines. Thus CSC requests to maintain the confidentiality of these agreements.



614 - 3 -

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ANNEXURE -1

**MEETING WITH STAKE HOLDER FOR CONSULTANTATION WITH RESPECT TO
MYTP 2016-17 TO 2020-21 and ANNUAL TARIFF PLAN (ATP) FOR OPERATION &
MAINTENANCE OF DOMESTIC AIR CARGO COMPLEX AT TERMINAL-3 AT S.V.P.
INTERNATIONAL AIRPORT, AHMEDABAD
BY CARGO SERVICE CENTER INDIA PVT. LTD.(CSC)
MINUTES OF MEETING HELD ON 03rd Mar 2016**

Venue: The Silver Square -1 Hotel Silver Cloud, Opp. Ghandi Ashram, Ashram Road, Ahmedabad.

CSC Participants

Chaired by: Mr. Harish Shetty, CFO
Ms. Gurmeet Kalra, GM Commercial and Operations
Mr. Sameer Sawant, Deputy Manager - Operations

Trade Participants

Name	Designation	Company	Email Address
Jay Thaker	Country Manager Sales & operation	Monopoly Carrier & Cargo (P) Ltd.	jay@monopolycargo.com
Sanjay Agarwal	Manager Sales	OM Logistics Ltd.	ahd_mkt@omlogistics.co.in
N R Ganesh	Manager Air Operation	Blur Dart Exp. Ltd	ganeshn@bluedart.com
Jay Kumar	Manager Air Operation	Blue Dart Express Ahmedabad	jayk@bluedart.com
Sandeep Petker	GM-Sales	Blue Dart Express	sandeeppg@bluedart.com
Hemant Dhalker	Sr. Manager AO	Blue Dart Express	hemantd@bluedart.com
Harry M. Xavier	A.M. Gujarat	d-135 Patel Air Freight	harry.xavier@patel-india.com
Alfred S. Raphel	C.S.E	Patel Air Freight	a_raphel@patel-india.com
Rajesh Patel	A.O. Manager C.S.E	Patel Air Freight	r_patel@patel-india.com
Sunil M. Baghel	Branch Manager	Monopoly Carriers	sunil@monopolycargo.com
Vinod S. Gahlot	Branch Manager	Index Logistics	vinod.index@gmail.com

Ms Gurmeet Kalra, General Manager Commercial & Operations welcomed all the participants to the meeting called to discuss the commissioning of the Domestic Air Cargo Complex at Terminal-3, Ahmedabad Airport.

Ms Gurmeet Kalra introduced Mr. Harish Shetty.



615 - 4 -

Mr. Harish Shetty briefed the trade on the objective of the 2016 meeting pertaining to the second control period of MYTP 2 CSC and its selection by AAI for Operation & Maintenance of Domestic Air Cargo Complex at Terminal-3 at S.V.P. International Airport, Ahmedabad.

He briefed the delegates about background of CSC and after which Ms. Gurmeet took the trade through the details of the process flow of CSC in their terminals and the plan for this facility detailing the features as under:

- ✧ The Integrated Cargo Handling solution CSC provides to the Airlines across India.
- ✧ CSCs professional approach will help the Airline / Trade in growing their business; also we need support from the trade.
- ✧ Layout plan shown to the Trade.
- ✧ Adequate truck dock areas to handle any type of vehicle
- ✧ 1291.34 Sq Mtr. which is being constructed to ensure seamless operations of all types of Cargo
- ✧ Designated area to handle In-bound / Out-bound cargo
- ✧ Adequate working area for the trade
- ✧ Adequate X-ray screening provision
- ✧ This facility will have provisions for Dangerous goods, Cold room for temperature controlled products and exclusive storage facilities for Valuable, Vulnerable and other special cargo like AVI & HUM
- ✧ Access Control & CCTV Surveillance System of all areas 24/7

Ms. Gurmeet Kalra and Mr. Harish Shetty took the trade through the Annual Tariff for 16-17 tariff that will be presented to AERA and invited questions from the Trade.

Participant/s:	Question / Answer session – Trade meet
Trade	Is there any provision to handle odd sized cargo
CSC	Yes, we have made provisions at the Terminal to handle odd sized cargo.
Trade	Will there be parking charges for vehicle as currently there are no charges and collectively if this can be represented to the AAI.



CSC	CSC will not be charging any Truck docking charges at the Terminal, If at all there is any charge, AAI as an Airport operator might introduce in the future for keeping the control / track on vehicle entering the Airport area.
Trade CSC	Will CSC offload loads directly from trucks CSC will accept shipments ready for carriage after final bagging at the acceptance counter.
Trade CSC	What will be the weight restriction per bag / pieces? As per specific Airline regulation.
Trade CSC	Demurrage charges? CSC will apply as per government regulation.
Trade CSC	Who will complete the weighing and acceptance process? CSC will carry out 100% Wt. / Vol. check before acceptance of cargo.
Trade CSC	Will the Airline get the offloaded cargo details? The Airline will get details of offloaded freight from ramp operator, whilst CSC will keep the airline update on inventory
Trade CSC	Currently only 9W is handling PER cargo from AMD. At the new Domestic Cargo Facility there are separate rooms for PER / DGR / AVI / Strong Room so all Airlines can now avail of this facility
Trade CSC	Cut off time for Cargo acceptance? As per Airline Service Level Agreement
Trade CSC	Are there charges applicable to shipment offloaded from A/C (DG / Gen)? Terminal charges will apply depending on process to be followed for the shipment as per Airline approval and as per regulatory procedures.



61A 6-

Trade	In a situation where part shipment is offloaded from flight and which has to be transferred to other Airline, who will change the AWB label & marking?
CSC	Once handed over to Airline for Airside, the Airline will follow its own process of transfer and according to their SLA agreement
Trade	How does the Trade / airline personnel enter the Terminal?
CSC	CSC will restrict entry to Identified personnel of the trade as per BCAS guidelines and trade will need to advise same with necessary identifications in advance...other adhoc personnel will have to submit identification papers and authorizations. This access will only be restricted up to acceptance area only. BCAS AEP pass holders only will be allowed into sterile zone after BCAS directed security norms.



**/ City Side Tariff FOR TERMINAL STORAGE AND PROCESSING CHARGES (TSP), DEMURRAGE AND OTHER CHARGES AT T3, Domestic
TERMINAL MANAGED AND OPERATED BY CARGO SERVICE CENTER INDIA PVT LTD. AT SVPI AHMEDABAD AIRPORT EFFECTIVE FROM
01 April 2016 AND VALID TILL 31st March 2017**

S.No.	Charges			
		Max tariff (INR)	Min. tariff (INR)	
1. TSP Charges (Maximum Tariff @ per KG and minimum charge @ per AWB)				
1.1	Outbound	General Cargo	1.10	195.00
		Special Cargo*	2.37	210.00
		Courier cargo	1.30	150.00
1.2	Inbound	General Cargo	1.30	131.00
		Special Cargo*	2.43	210.00
		Courier cargo	1.35	150.00
2. Demurrage Charges (Maximum Tariff @ per KG per Day and minimum charge @ per AWB per Day)				
2.1	Outbound Cargo beyond free period	General Cargo	1.10	138.00
		Special Cargo*	2.37	220.00
2.2	Inbound – General Cargo	Beyond free period & upto 5 days	1.30	220.00
		Beyond 5 days and upto 15 days	1.75	220.00
2.3	Inbound – Special Cargo.	Beyond free period & upto 5 days	2.43	276.00
		Between 5-15 days	2.75	276.00
3	Amendment of Airway Bill		110 per AWB	
4	Return Cargo Charges		110 per AWB	
5	Packing/Repacking/Strapping Charges		10 per Carton/Bag	



**/ City Side Tariff FOR TERMINAL STORAGE AND PROCESSING CHARGES (TSP), DEMURRAGE AND OTHER CHARGES AT T3, Domestic
TERMINAL MANAGED AND OPERATED BY CARGO SERVICE CENTER INDIA PVT LTD AT SVPI AHMEDABAD AIRPORT EFFECTIVE FROM
01 April 2016 AND VALID TILL 31st March 2017**

6. Security Handling (maximum tariff @ per kg and minimum charge @ per AWB) (if Collected from Shipper)		
X-ray / Physical examination certification fees	1	150
X-ray Machine usage fees	1.25	150

Note:

1. Consignment of human remains, coffins including baggage of deceased & Human eyes will be exempted from the purview of TSP charge
2. TSP charges are inclusive of forklift use inside the terminal. No additional forklift charges will be levied.
3. Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
4. (*) Special cargo consists of perishable and temperature sensitive products, live animals, hazardous goods, valuables and/or any other such cargo which requires/have special handling/storage instructions.
5. Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, traveller's cheque, diamonds (including diamonds of industrial use), diamond je jewellery & watches made of silver, gold, platinum and items valued at USD 1000 per kg & above.
6. For misdeclaration of weight above 2% and up to 5% of declared weight penal charges double the applicable TSP charges will be levied. For variation above 5%, the penal charges will be five times the applicable TSP charges of the differential weight. No penal charges will be there for variation up to and inclusive of 2%. This will not apply to Valuable Cargo.
7. All invoices will be rounded off to nearest Rs.5. As per IATA Tact Rule book Clause-5.7.2, rounding off procedure, when rounding

For Example:

When the results of calculations are between/and	Rounded off amount will be
102.5 - 107.4	105
107.5 - 112.4	110



8. In case of premium service request, such service shall be provided at a premium of 25% over normal handling rates.
9. For special Cargo consisting of perishable & temperature sensitive products the TSP charges for special cargo will only be applicable if temperature control facility is made available otherwise general cargo tariff will be applied for such products.

Air-side Proposed Tariff
MAXIMUM TARIFF FOR VARIOUS ELEMENTS OF CARGO HANDLING FOR THE AIRLINE
CUSTOMERS
AT DOMESTIC CARGO TERMINAL
MANAGED AND OPERATED BY CARGO SERVICE CENTER INDIA PVT LTD AT AHMEDABAD
AIRPORT
VALID From 1st April 16 to 31st MARCH 2017

S.No.	Charges	CSC Tariff	
		Max tariff (INR)	Min tariff (INR)
1. Outbound Handling - pure physical handling (maximum tariff @ per kg and minimum charge @ per AWB)			
1.1	General cargo Palletization / containerisation	1.89	75
1.2	General Cargo Bulk	1.21	50
1.3	Special Cargo*	3.78	800
2. Inbound Handling - pure physical handling (maximum tariff @ per kg and minimum charge @ per AWB)			
2.1	General cargo Palletization / containerisation	1.89	75
2.2	General Cargo Bulk	1.21	50
2.3	Special Cargo*	3.78	800
3. Cargo Handling for Transfer		1.89	75
4. Security Handling (maximum tariff @ per kg and minimum charge @ per AWB)			
4.1	X-ray / Physical examination certification fees	1.00	150
4.2	X-ray Machine usage fees	1.25	150
5. Outbound Handling - full handling inclusive of document handling and data management (maximum tariff @ per kg and minimum charge @ per AWB)			
5.1	General cargo Palletization / containerisation	2.29	250
5.2	General Cargo Bulk	1.61	250
5.3	Special Cargo*	4.18	800
6. Inbound Handling - full handling inclusive of document handling and data management (maximum tariff @ per kg and minimum charge @ per AWB)			
6.1	General cargo Palletization / containerisation	2.29	250
6.2	General Cargo Bulk	1.61	250
6.3	Special Cargo*	4.18	800
7. Handling of Shipper Build ULD or handling of full ULD for delivery to Consignee-per kg		60% of applicable handling charges	



8. Miscellaneous Charges (None of the above)- (maximum tariff @ per kg and minimum charge @ per AWB)	2.50	500.00
9. DRY Ice Checklist Charges - per AWB	600.00	
10. DGR Acceptance fee - per AWB	1,200.00	
11. Live Animal Acceptance Check and delivery per AWB	1,000.00	
12. Valuable & Vulnerable escort service to and fro aircraft to terminal per AWB	750.00	
13. DGR Fee, in case shipment above 20 pieces - per additional unit	50.00	

1. Demurrage will be applicable to airlines if cargo is stored in the warehouse beyond the free period in case of exports cargo.
2. The above rates are maximum rates. The rates with airline are based on negotiation and as agreed between the service provider ("CSC") and the Airline depending on the specific service level agreed such as usage of equipment credit period indemnity/insurance and other services necessary thought fit.
3. Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
4. In case of premium service request, such service shall be provided at a premium of 25% over normal handling rates.
5. Special cargo consists of perishable and temperature sensitive products, live animals, hazardous goods, valuables and/or any other such cargo which requires/have special handling/storage instructions.
6. Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, traveler's cheque, diamonds (including diamonds of industrial use), diamond jewellery & watches made of silver, gold, platinum and items valued at USD 1000 per kg & above.
7. Miscellaneous Charges includes special service requests from the customers other than the services already mentioned in the above tariff chart.
8. CISF personnel cost and security cess if charged by AAI /Govt will be recovered on actuals.





CARGO SERVICE CENTER

Annexure - IV

Cargo Service Center Private India Limited - Domestic + International

Details related to expected Expenditure, Tonnage, Revenue & Yield related to three years (FY 19 - FY21)

			2016-17	2017-18	2018-19	2019-20	2020-21
			Audited	Provisional	Projected	Projected	Projected
EXPENSES (Amount)							
A	Concession Fees	0.55	3.66	5.00	11.37	17.72	19.30
B	Personnel Expenses	1.00	2.76	4.73	5.44	6.25	6.57
B.1	License Fees		3.90	4.61	4.91	5.31	5.12
B.2	Finance Cost		0.06	0.06	0.07	0.08	0.07
B.3	Admin Cost		1.67	2.16	2.59	3.11	3.16
B.4	Depreciation		0.84	1.09	0.78	0.75	0.70
B.5	Share Holder Expectation @18%	0.18			0.33	0.22	0.12
B.6	Provision for Taxes	0.29			0.10	0.07	0.04
C	Accumulated Losses (a+b+c)				1.43	4.11	4.13
C.1	Business Loss (15-16)				1.26	0.28	-
C.2	Business Loss (16-17)				0.17	3.83	-
C.3	Business Loss (17-18)				-	-	4.13
C.4	Business Loss (18-19)				-	-	-
C.5	Business Loss (19-20)				-	-	-
D	Total Expenses (excl Concession Fee)		9.22	12.65	15.63	19.90	19.92
E	Revenue Requirement (Ex Terminal License Fee & Other Income)		6.50	15.70	27.00	37.62	39.22
E.1	Terminal License Fee & Other Income		0.10	-	-	-	-
F	Profit / (Loss)		(6.28)	(1.95)	-	-	-
G	Projected Tonnage		25,110	38,766	43,431	48,773	48,994
G.1	Growth in Tonnage				12%	12%	0%
I	Yield		2,587	4,051	6,217	7,713	8,005
I.1	Growth in Rates				53%	24%	4%

For Cargo Service Center (I) Pvt. Ltd.

Handwritten Signature
Authorized Signatory

Cargo Service Center India Private Limited CIN : U63010MH1994PTC078721

Regd. Office: 301-303, Rangoli, Opp. Alr Cargo Complex, Sahar, Andheri (E), Mumbai - 400 099 Tel.: + 91-22-4221 5100, Fax: + 91-22-2681 7047
Corp. Office: B-201, Polaris, Off. Marol Maroshi Road, Marol. Andheri (E), Mumbai - 400 059 Tel.: + 91-22-4043 3900 Fax: + 91-22-2920 5768



CARGO SERVICE CENTER

Cargo Service Center Private India Limited - International

Details related to expected Expenditure, Tonnage, Revenue & Yield related to three years (FY 19 -FY 21)

		2016-17	2017-18	2018-19	2019-20	2020-21
		Audited	Provisional	Projected	Projected	Projected
EXPENSES (Amount)						
A	Concession Fees	-	-	-	-	-
B	Personnel Expenses	1.00	0.53	1.23	1.63	1.25
B.1	License Fees	1.00	1.67	1.67	1.75	1.20
B.2	Finance Cost	0.02	0.02	0.02	0.02	0.02
B.3	Admin Cost	0.68	0.99	1.19	1.42	1.14
B.4	Depreciation	0.21	0.50	0.39	0.37	0.35
B.5	Share Holder Expectation @18%	0.18		0.12	0.09	0.05
B.6	Provision for Taxes	0.29		0.04	0.03	0.01
C	Accumulated Losses (a+b+c)			1.43	-	-
C.1	Business Loss (15-16)			1.26		
C.2	Business Loss (16-17)			0.17		
C.3	Business Loss (17-18)					
C.4	Business Loss (18-19)					
C.5	Business Loss (19-20)					
D	Total Expenses (excl Concession Fee)	2.45	4.41	6.28	5.32	4.03
E	Revenue Requirement (Ex Terminal License Fee & Other Income)	2.25	6.59	6.28	5.32	4.03
E.1	Terminal License Fee & Other Income	0.03				
F	Profit / (Loss)	(0.17)	2.18	-	-	-
G	Projected Tonnage	3,663	8,845	9,022	9,202	6,258
G.1	Growth in Tonnage		-	2%	2%	2%
I	Yield	6,146	7,450	6,956	5,778	6,436
I.1	Growth in Rates			7%	17%	11%

For Cargo Service Center (I) Pvt. Ltd

Signature
Authorized Signatory

Cargo Service Center India Private Limited CIN : U63010MH1994PTC078721

Regd. Office: 301-303, Rangoli, Opp. Air Cargo Complex, Sahar, Andheri (E), Mumbai - 400 099 Tel.: + 91-22-4221 5100, Fax : + 91-22-2681 7047
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CARGO SERVICE CENTER

Cargo Service Center Private India Limited - Domestic

Details related to expected Expenditure, Tonnage, Revenue & Yield related to three years (FY 19 -FY 21)

		2016-17	2017-18	2018-19	2019-20	2020-21
		Audited	Provisional	Projected	Projected	Projected
EXPENSES (Amount)						
A	Concession Fees	0.55	3.66	5.00	11.37	17.72
B	Personnel Expenses	1.00	2.23	3.49	4.02	4.62
B.1	License Fees		2.90	2.94	3.24	3.56
B.2	Finance Cost		0.04	0.04	0.05	0.05
B.3	Admin Cost		0.98	1.17	1.41	1.69
B.4	Depreciation		0.62	0.59	0.39	0.37
B.5	Share Holder Expectation @18%	0.18			0.20	0.14
B.6	Provision for Taxes	0.29			0.06	0.04
C	Accumulated Losses (a+b+c)			-	4.11	4.13
C.1	Business Loss (15-16)				0.28	
C.2	Business Loss (16-17)				3.83	
C.3	Business Loss (17-18)					4.13
C.4	Business Loss (18-19)					-
C.5	Business Loss (19-20)					-
D	Total Expenses (excl Concession Fee)	6.77	8.24	9.36	14.58	15.89
E	Revenue Requirement (Ex Terminal License Fee & Other Income)	6.50	9.11	20.72	32.30	35.19
E.1	Terminal License Fee & Other Income	0.10				
F	Profit / (Loss)	(3.83)	(4.13)	-	-	-
G	Projected Tonnage	21,447	29,921	34,409	39,571	42,736
G.1	Growth in Tonnage			15%	15%	8%
I	Yield	3,029	3,046	6,023	8,163	8,234
I.1	Growth in Rates			98%	36%	1%

For Cargo Service Center Private India Limited

[Signature]
Secretary

Cargo Service Center India Private Limited CIN : U63010MH1994PTC078721

Regd. Office: 301-303, Rangoli, Opp. Air Cargo Complex, Sahar, Andheri (E), Mumbai - 400 099 Tel.: + 91-22-4221 5100, Fax: + 91-22-2681 7047
Corp. Office: B-201, Polaris, Off. Marol Maroshi Road, Marol. Andheri (E), Mumbai - 400 059 Tel.: + 91-22-4043 3900, Fax: + 91-22-2920 5768

Cargo Service Center India Pvt Ltd. Ahmedabad

Annual Compliance Statement (Domestic)

Rs. in Crs.

Sl. No.	Performance report for the years	2015-16	2016-17	2017-18 Provisional
1	Regulated revenue:			
2	Regulated Service-Cargo Handling	0	6.5	9.11
3	Other than Regulated Services	0	1.03	0.00
4	Total Revenue{(2)+(3)}	0	7.53	9.11
5	Operating Expenditure	0.22	9.80	12.65
6	Depreciation	0.07	0.59	0.59
7	Total Expenditure{(5)+(6)}	0.29	10.39	13.24
8	Operating Profit{(4)-(7)}	-0.29	-2.86	-4.13
9	Capital Expenditure	0.28	2.17	0.10
10	Opening RAB	0	0.21	1.80
11	Disposals/ Transfers	0	0	0.00
12	Depreciation	0.07	0.59	0.59
13	Closing RAB{(9+10-11-12)}	0.21	1.79	1.30
14	Average RAB{(10+13)/2}	0.11	1.00	1.55
15	Return on Average RAB {(8)/(14)}	-276%	-286%	-267%
16	profit margin{(8/4)}	0%	-38%	-45%
17	Total Volume(MT)	0	21,447	29921
	Actual Yield Per Unit{(1)/(17)}- In Rs	0	3031	3046

Cargo Service Center India Pvt Ltd. Ahmedabad

Annual Compliance Statement (International)

Rs. in Crs.

Sl. No.	Performance report for the years	2015-16	2016-17	2017-18(provisional)
1	Regulated revenue:			
2	Regulated Service-Cargo Handling	0	2.25	6.59
3	Other than Regulated Services	0	0.03	0.00
4	Total Revenue{(2)+(3)}	0	2.28	6.59
5	Operating Expenditure	1.09	2.24	3.91
6	Depreciation	0.15	0.2	0.49
7	Total Expenditure{(5)+(6)}	1.24	2.44	4.40
8	Operating Profit{(4)-(7)}	-1.24	-0.16	2.19
9	Capital Expenditure	0.93	0.67	0.05
10	Opening RAB	0	0.78	1.25
11	Disposals/ Transfers	0	0	0.00
12	Depreciation	0.15	0.2	0.49
13	Closing RAB{(9+10-11-12)}	0.78	1.25	0.80
14	Average RAB{(10+13)/2}	0.39	1.02	1.03
15	Return on Average RAB {(8)/(14)}	-318%	-16%	213%
16	profit margin{(8/4)}	0%	-7%	33%
17	Total Volume(MT)	0	3,663	8845
	Actual Yield Per Unit{(1)/(17)}- In Rs	0	6224	7450

The Final Tariff Card will be approved only after receipt of Stakeholder's Comments.

Form F14(b)-Cargo Domestic

CITY SIDE TARIFF FOR TERMINAL STORAGE AND PROCESSING CHARGES (TSP), DEMURRAGE AND OTHER CHARGES AT DOMESTIC CARGO TERMINAL MANAGED AND OPERATED BY CARGO SERVICE CENTER INDIA PVT LTD AT AHMEDABAD AIRPORT

33%

25%

24%

		City Side Tariff		City Side Tariff		City Side Tariff		City Side Tariff	
		2017-18 (Existing Tariff)		2018-19		2019-20		2020-21	
Type of Cargo		Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB
Domestic Outbound Cargo Terminal Storage And Processing Charges									
1) General Cargo		0.72	20	0.96	27	1.20	33	1.48	41
2) Special Cargo*		1.50	100	2.00	133	2.49	166	3.09	206
3) Courier Cargo		1.00	20	1.33	27	1.66	33	2.06	41
Domestic Outbound Cargo Demurrage Charges		Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day
1) General Cargo		0.72	50	0.96	67	1.20	83	1.48	103
2) Special Cargo*		1.50	50	2.00	67	2.49	83	3.09	103
Domestic Inbound Cargo Terminal Storage And Processing Charges									
1) General Cargo		0.75	20	1.00	27	1.25	33	1.55	41
2) Special Cargo*		1.50	100	2.00	133	2.49	166	3.09	206
3) Courier Cargo		1.00	20	1.33	27	1.66	33	2.06	41
Domestic Inbound Cargo Demurrage Charges		Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day
1) General Cargo	beyond free period and upto 5 days	0.75	50	1.00	67	1.25	83	1.55	103
1.1) General Cargo	beyond 5 days and upto 15 days	0.93	50	1.24	67	1.55	83	1.92	103
2) Special Cargo*	beyond free period and upto 5 days	1.50	50	2.00	67	2.49	83	3.09	103
2.1) Special Cargo*	beyond 5 days and upto 15 days	2.75	50	3.66	67	4.57	83	5.67	103
Miscellaneous Charges									
Amendment of Airway Bill	Per AWB		110		146		183		227
Return Cargo Charges	Per AWB		110		146		183		227
Packing/Repacking /Strapping Charges	Per Carton/Bag		10		13		17		21

Notes :-

- 1 Consignment of human remains, coffins including baggage of deceased & Human eyes will be exempted from the perview of TSP charge.
- 2 TSP charges is inclusive of forklift use inside the terminal. No additional forklift charges will be levied.

Form F14(b)-Cargo Domestic

- 3 Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
- 4 (*)Special cargo consists of perishable and temperature sensitive products, live animals, hazardous goods, valuables and/or any other such cargo which requires/have special handling/storage instructions and Valuable cargo (VAL).
- 5 Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, traveler's cheque, diamonds (including diamonds of industrial use), diamond jewellery & watches made of silver, gold, platinum and items valued at USD 1000 per kg & above.
- 6 Penal charges for misdeclaration of weight

% variation in weight except valuable cargo	% of applicable TSP
Upto 5 %	Nil
2 - 5 %	200%
6 -10 %	300%
Above 10%	500%

- 7 All invoice will be rounded off to nearest Rs. 5. As per IATA Tact Rule, book Clause 5.7.2, rounding off procedure, when rounding off Unit is 5.

When the results of calculations are between / and	Rounded off amount will be	When the results of calculations are between / and	Rounded off amount will be
102.5 - 107.4	105	102.5 - 107.4	105
107.5-112.4	110	107.5-112.4	110

- 9 In case of premium service request, such service shall be provided at a premium of 25% over normal handling rates.
- 10 For special Cargo consisting of perishable & temperature sensitive products the TSP charges for special cargo will only be applicable if temperature control facility is made available otherwise general cargo tariff will be applied for such products.

The Final Tariff Card will be approved only after receipt of Stakeholder's Comments.

AIR SIDE TARIFF FOR TERMINAL STORAGE AND PROCESSING CHARGES (TSP), DEMURRAGE AND OTHER CHARGES AT DOMESTIC CARGO TERMINAL MANAGED AND OPERATED BY CARGO SERVICE CENTER INDIA PVT LTD AT AHMEDABAD AIRPORT

33%

25%

24%

Type of Cargo		Air Side Tariff		Tariff		Tariff		Tariff	
		2017-18 (Existing Tariff)		2018-19		2019-20		2020-21	
		Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB
Domestic Outbound Cargo Handling Charges									
1) General Cargo		1.10	75	1.46	100	1.83	125	2.27	155
2) General Cargo Bulk		0.86	50	1.14	67	1.43	83	1.77	103
3) Special Cargo*		1.21	314	1.61	418	2.01	522	2.49	647
Domestic Inbound Cargo Handling Charges									
1) General Cargo		1.89	75	2.51	100	3.14	125	3.90	155
2) General Cargo Bulk		0.86	50	1.14	67	1.43	83	1.77	103
3) Special Cargo*		1.21	314	1.61	418	2.01	522	2.49	647
Domestic Cargo Handling for Transfer									
All types of Cargo		1.00	75	1.33	100	1.66	125	2.06	155
Domestic Outbound Cargo Handling-full handling inclusive of document handling and data management									
1) General Cargo		2.29	250	3.05	333	3.81	416	4.72	515
2) General Cargo Bulk		1.50	216	2.00	287	2.49	359	3.09	445
3) Special Cargo*		2.10	800	2.79	1064	3.49	1330	4.33	1649
Domestic Inbound Cargo Handling-full handling inclusive of document handling and data management									
1) General Cargo		2.29	250	3.05	333	3.81	416	4.72	515
2) General Cargo Bulk		1.35	250	1.80	333	2.24	416	2.78	515
3) Special Cargo*		2.00	800	2.66	1064	3.33	1330	4.12	1649
Domestic Security Handling									
		Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB
If Inclusive of X-Ray/Physical Examination		2.00	105	2.66	140	3.33	175	4.12	216
If Exclusive of X-Ray/Physical Examination		1.00	100	1.33	133	1.66	166	2.06	206
Other Charges									
Handling of Shipper Build ULD or handling of full ULD for delivery to Consignee-per kg		50% of Applicable Handling Charges	N.A	50% of Applicable Handling Charges	N.A	50% of Applicable Handling Charges	N.A	50% of Applicable Handling Charges	N.A
Miscellaneous Charges (None of the above)-(maximum tariff @ per kg and minimum charge @ per AWB)		1.75	500	2.33	665	2.91	831	3.61	1031
DRY Ice checklist Charges-per AWB		600	N.A	798	N.A	998	N.A	1237	N.A
DGR Acceptance fee-per AWB		756	N.A	1005	N.A	1257	N.A	1558	N.A

The Final Tariff Card will be approved only after receipt of Stakeholder's Comments.

Live Animal Acceptance Check and delivery-per AWB		1000	N.A	1330	N.A	1663	N.A	2062	N.A
Valuable & Vulnerable escort service to and fro aircraft to terminal-per AWB		637	N.A	847	N.A	1059	N.A	1313	N.A
DGR-fee, in case shipment above 20 pieces-per additional unit		50	N.A	67	N.A	83	N.A	103	N.A

Notes :-

- Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
- (*)Special cargo consists of perishable and temperature sensitive products, live animals, hazardous goods, valuables and/or any other such cargo which requires/have special handling/storage instructions and Valuable cargo (VAL)
- Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, travelor's cheque, diamonds (including diamonds of industrial use), diamond jewellery & watches made of silver, gold, platinum and items valued at USD 1000 per kg & above.
- In case of premium service request, such service shall be provided at a premium of 25% over normal handling rates.
- For special Cargo consisting of perishable & temperature sensitive products, charges for special cargo will only be applicable if temperature control facility is made available other wise general cargo tariff will be applied for such products.
- Demurrage will be applicable to airlines if customs cleared cargo is stored in the warehouse beyond the free period in case of exports cargo.
- Miscellaneous Charges includes special service requests from customers other than services already mentioned in the above tariff chart.
- CISF personnel cost and security cess if charged by AAI/Govt will be recovered on actuals.

The Final Tariff Card will be approved only after receipt of Stakeholder's Comments.

Cargo Service Center India Pvt Ltd

Center for Perishable & General Cargo, SVPI Airport, Ahmedabad

City Side Tariff

Sr No	Charges	Existing Tariff		2018-19		2019-20		2020-21	
		Max Tariff	Min tariff	Max Tariff	Min tariff	Max Tariff	Min tariff	Max Tariff	Min tariff
		Per KG	Per Awb	Per KG	Per Awb	Per KG	Per Awb	Per KG	Per Awb
1 TSP									
1.1	Export - General Cargo	0.70	110.00	0.70	110.00	0.70	110.00	0.70	110.00
1.2	Export - Perishable & Cold Storage Cargo	1.75	200.00	1.75	200.00	1.75	200.00	1.75	200.00
1.3	Export - DGR cargo, Valuable Cargo, Silver & Live Animals	2.00	250.00	2.00	250.00	2.00	250.00	2.00	250.00
1.4	Export - Special Cargo (Gold, gold plain Jewellery & Precious Stone etc.)	50.00	1,100.00	50.00	1,100.00	50.00	1,100.00	50.00	1,100.00
2 Demurrage									
2.1	Export - General Cargo								
	Upto 120 Hrs incl Free Period per kg Per day	1.30	225.00	1.30	225.00	1.30	225.00	1.30	225.00
	Between 120 to 720 Hrs per kg Per day	2.60	225.00	2.60	225.00	2.60	225.00	2.60	225.00
	Beyond 720 Hrs per kg Per day	3.90	225.00	3.90	225.00	3.90	225.00	3.90	225.00
2.2	Export - Perishable& Cold Storage, DGR & Live Animals								
	Upto 120 Hrs incl Free Period per kg Per day	3.25	350.00	3.25	350.00	3.25	350.00	3.25	350.00
	Between 120 to 720 Hrs per kg Per day	4.50	350.00	4.50	350.00	4.50	350.00	4.50	350.00
	Beyond 720 Hrs per kg Per day	6.25	350.00	6.25	350.00	6.25	350.00	6.25	350.00
2.3	Export - Valuable & Silver Cargo								
	Upto 120 Hrs incl Free Period per kg Per day	4.50	500.00	4.50	500.00	4.50	500.00	4.50	500.00
	Between 120 to 720 Hrs per kg Per day	8.50	500.00	8.50	500.00	8.50	500.00	8.50	500.00
	Beyond 720 Hrs per kg Per day	12.00	500.00	12.00	500.00	12.00	500.00	12.00	500.00
2.4	Export - Gold, gold plain or Studded with Precious/Semi Precious Stone etc.)								
	Upto 120 Hrs incl Free Period per kg Per day	50.00	1000.00	50.00	1000.00	50.00	1000.00	50.00	1000.00

	Between 120 to 720 Hrs per kg Per day	50.00	1000.00	50.00	1000.00	50.00	1000.00	50.00	1000.00
	Beyond 720 Hrs per kg Per day	50.00	1000.00	50.00	1000.00	50.00	1000.00	50.00	1000.00
3 Security Charge									
3.1	X Ray Machine Usage and physical Examination/ Certification (Export General/ Special Cargo)(Subject to Minimu of Rs. 105/- Consignment)	2.21	105.00	2.21	105.00	2.21	105.00	2.21	105.00
4 Bonding Charge									
4.1	Bonding Charges	1.00		1.00		1.00		1.00	
5 Courier Handling Charges									
5.1	TSP Export Courier	4.00		4.00		4.00		4.00	
5.2	X Ray Machine Usages amd Physical Examination (Export Courier)	4.00		4.00		4.00		4.00	
7 Optional Charges									
7.1	Special Handling (Pharmaceutical, to maintain product temperature on request)	2000.00		2000.00		2000.00		2000.00	
7.2	Back to Town	50% of TSP Charges	50.00	50% of TSP Charges	50.00	50% of TSP Charges	50.00	50% of TSP Charges	50.00
7.3	Amendment/ Cancellation Charges(Per Shipping Bill)	175.00		175.00		175.00		175.00	
7.4	MOT Charges beyond Custom hours per S.B/AWB	300.00		300.00		300.00		300.00	
7.5 Forklift Charges									
	001 to 250 Kgs	75/-		75/-		75/-		75/-	
	251 TO 500 Kgs	100/-		100/-		100/-		100/-	
	501 to 1000 Kgs	150/-		150/-		150/-		150/-	
	1001 & 1500 Kgs	200/-		200/-		200/-		200/-	

Note:

- 1.Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
- 2.Special cargo consists of perishable and temperature sensitive products, live animals, hazardous goods, valuables and/or any other such cargo which requires/have special handling/storage instructions.
- 3.For mis declaration of weight above 2% and up to 5% of declared weight penal charges double the applicable TSP charges will be levied. For variation above 5%, the penal charges will be five times the applicable TSP charges of the differential weight. No penal charges will be there for variation up to and inclusive of 2%.
- 4.Custom cost charges if applicable will be recovered separately on actuals in addition to above charges.

When the results of calculations are between/and	Rounded off amount will be
102.5 - 107.4	105
107.5 - 112.4	110

The Final Tariff Card will be approved only after receipt of Stakeholder's Comments.

Cargo Service Center India Pvt Ltd

Center for Perishable & General Cargo, SVPI Airport, Ahmedabad

Air Side Tariff

Sr No	Charges	Existing Tariff 2017-18		2018-19		2019-20		2020-21	
		Max Tariff	Min Tariff	Max Tariff	Min tariff	Max Tariff	Min tariff	Max Tariff	Min tariff
		Per KG	Per KG	Per KG	Per Awb	Per KG	Per Awb	Per KG	Per Awb
1	Export Handling								
1.1	Export Handling - General Cargo	1.89		1.89		1.89		1.89	
1.2	Export Handling - Special Cargo (PER/VAL/DGR)	3.78		3.78		3.78		3.78	
1.3	Export Handling - Special Cargo (Courier)	4.73		4.73		4.73		4.73	
1.4	Export Handling for Transfer Cargo (Subject to Minimum of Rs. 168/-)	2.10		2.10		2.10		2.10	
2	Demurrage								
2.1	Export - General Cargo								
	Upto 120 Hrs incl Free Period per kg Per day	1.30	225.00	1.30	225.00	1.30	225.00	1.30	225.00
	Between 120 to 720 Hrs per kg Per day	2.60	225.00	2.60	225.00	2.60	225.00	2.60	225.00
	Beyond 720 Hrs per kg Per day	3.90	225.00	3.90	225.00	3.90	225.00	3.90	225.00
2.2	Export - Perishable& Cold Storage, DGR & Live Animals								
	Upto 120 Hrs incl Free Period per kg Per day	3.25	350.00	3.25	350.00	3.25	350.00	3.25	350.00
	Between 120 to 720 Hrs per kg Per day	4.50	350.00	4.50	350.00	4.50	350.00	4.50	350.00
	Beyond 720 Hrs per kg Per day	6.25	350.00	6.25	350.00	6.25	350.00	6.25	350.00
2.3	Export - Valuable & Silver Cargo								
	Upto 120 Hrs incl Free Period per kg Per day	4.50	500.00	4.50	500.00	4.50	500.00	4.50	500.00
	Between 120 to 720 Hrs per kg Per day	8.50	500.00	8.50	500.00	8.50	500.00	8.50	500.00
	Beyond 720 Hrs per kg Per day	12.00	500.00	12.00	500.00	12.00	500.00	12.00	500.00
2.4	Export - Gold, gold plain or Studded with Precious/Semi Precious Stone etc.)								
	Upto 120 Hrs incl Free Period per kg Per day	50.00	1000.00	50.00	1000.00	50.00	1000.00	50.00	1000.00
	Between 120 to 720 Hrs per kg Per day	50.00	1000.00	50.00	1000.00	50.00	1000.00	50.00	1000.00
	Beyond 720 Hrs per kg Per day	50.00	1000.00	50.00	1000.00	50.00	1000.00	50.00	1000.00
3	Security Charge								
3.1	X Ray Machine Usage and physical Examination/ Certification (Export General/ Special Cargo)(Subject to Minimum of Rs. 105/- Consignment)	2.21	105.00	2.21	105.00	2.21	105.00	2.21	105.00

4	Handling of Shipper built ULD	50% of applicable Handling Charges		50% of applicable Handling Charges		50% of applicable Handling Charges		50% of applicable Handling Charges	
5	Export Perishable Temperature check as per CHM	200.00		200.00		200.00		200.00	
6	Valuable Escort Service to & fro Aircraft	1,100.00		1,100.00		1,100.00		1,100.00	
7	ULD Cleaning Charges	5,000.00		5,000.00		5,000.00		5,000.00	
8	DRY Ice Checklist charges	1,000.00		1,000.00		1,000.00		1,000.00	
9	DGR Acceptance Fee	2,000.00		2,000.00		2,000.00		2,000.00	
10	DGR fee, in case shipment is above 20 pcs	50.00		50.00		50.00		50.00	
11	Special Handling (Pharmaceutical, to maintain product Temperature on request by shipper/airline	2,000.00		2,000.00		2,000.00		2,000.00	
12	Supervision and documentation charges	1.00		1.00		1.00		1.00	
12	Full AWB DATA Capture per HAWB	100.00		100.00		100.00		100.00	
14	Miscellaneous charges	2.50		2.50		2.50		2.50	

Note:

1. Demurrage will be applicable to airlines if custom cleared cargo is stored in the warehouse beyond the free period in case of export cargo
2. Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
3. In case of premium service request, such service shall be provided at a premium of 25% over normal handling rates.
4. Custom cost charges if applicable will be recovered separately on actuals in addition to above charges.
5. Miscellaneous Charges includes special service requests from the customers other than the services already mentioned in the above tariff chart.
