



Airports Economic Regulatory Authority of India

TO CONSIDER THE ANNUAL TARIFF PROPOSAL FOR THE FY 2018-19, FY2019-20 & FY2020-21 IN RESPECT OF M/s DELHI CARGO SERVICE CENTER PVT. LIMITED (DCSC) FOR PROVIDING CARGO HANDLING SERVICES AT INDIRA GANDHI INTERNATIONAL AIRPORT, NEW DELHI.

New Delhi: 16th Aug, 2018.

**AERA Building
Administrative Complex
Safdarjung Airport.
New Delhi.**

1. Brief Back:

M/s Delhi Cargo Service Centre Pvt. Ltd. (DCSC) is one of the Cargo Handling agencies appointed by Delhi International Airport Limited (DIAL) for carrying out Cargo Handling (CH) at Indira Gandhi International Airport, New Delhi. The Authority, vide its MYTO Order No. 02/2017-18 dated 11.05.2017 decided to adopt 'Light Touch Approach' in respect of the DCSC for Cargo Services at IGI Airport for determination of tariff for Second Control Period. Subsequently, the Authority also determined the Annual tariff for FY 2016-17 and FY2017-18 wherein an increase of 7% was allowed as requested by the party.

2. Annual Tariff Proposal (ATP)/Annual Compliance Statement (ACS) Submissions made by DCSC for FY2018-19 of Second Control Period.

M/s DCSC vide their letter dated 02.02.2018 submitted their ATP for FY2018-19(**Annexure I**) with proposed average increase of 34% on the existing tariff. Further, M/s DCSC submitted the following documents for the determination of tariff for FY2018-19:

- a) Audited Balance Sheet for FY2016-17 and unaudited Balance Sheet for FY2017-18.
- b) Audited Annual Compliance Statement (ACS) for FY2016-17(**Annexure II**).
- c) The Concession Agreement entered with DIAL.
- d) Key User Agreements for examination of the Authority.
- e) The evidence/minutes of the stakeholder consultation conducted on 07.11.2017 for the proposed tariff increase of 34% for the year FY2018-19(**Annexure III**).
- f) The Capital Work in Progress (CAPEX) and their capitalisation report for the year FY2018-19. Actuals and Projections of CAPEX for the Second Control Period
- g) Calculations on Aggregate Revenue Required (ARR) by M/s DCSC for FY18-19, FY2019-20 & FY2020-21(**Annexure IV**).

3. Determination of Aeronautical Tariff under "Light Touch Approach".

- a) The Authority vide its Order No. 02/2017-18 dated 11.05.2017 decided to adopt 'Light Touch Approach' for the Second Control Period (FY. 2016-17 to FY. 2020-21).

4. Authority's Examination on the proposal.

- a. The services rendered by M/s DCSC for providing Cargo Handling facility at Indira Gandhi International Airport, New Delhi are aeronautical services in terms of section 2(a) of the Airports Economic Regulatory Authority of India Act, 2008 (Act) and under section 13 (1)(a) of the Act, the Authority is required to determine tariff for aeronautical services.

- b. The Authority observed that M/s DCSC has conducted Stakeholder Consultation with the users on 07.11.2017 for the proposed ATP in accordance to AERA guidelines for FY 2018-19 wherein, M/s DCSC has proposed an increase of 34% in an average on the existing tariff. However there is no comment of the stakeholder on the propose hike in the minutes of meeting.
- c. The Authority observed that M/s DCSC as per concession agreement with DIAL has to develop a plot measuring 20,000 sq.mts. for further development of Cargo Terminal, within a period of five years from the effective Date of execution of concession agreement. The Authority observed that as per the submission of M/s DCSC the above mentioned project is getting capitalized in the year FY2018-19 at a project cost of Rs. 37.50cr. In addition, the investment in Plant & Machinery and Furniture & Fixtures is Rs.2.46 cr.
- d. The Authority observed that the audited balance sheet for FY2016-17 shows a loss of Rs.3.22cr. and balance sheet for FY2017-18 shows a loss of Rs.5.85cr. Further the audited balance sheet for FY2016-17 shows accumulated deficit/losses of Rs.39cr as on 31.03.2017. The Authority decided to consider the prior period losses/deficit of FY2016-17 & FY2017-18 only (period relating to the control period) while calculating Aggregate Revenue Required (ARR) for FY2018-19.
- e. The Authority observed that Based on the ACS submission by DCSC a comparative scenario of revenue, cost and return on average RAB for the FY2015-16 & FY2016-17 is prepared and annexed as “**Annexure-V**”. The Authority observed the following parameters in the financials as submitted by DCSC:
- i) Return on Average RAB for FY2016-17 stands at -2%.
 - ii) The turnover % in FY 2016-17 is -2%.

It is pertinent to mention that the Authority vide order no. 02/2017-18 dated 11.05.2017 determined tariff for FY 2016-17 and FY2017-18 wherein, M/s DCSC was allowed to continue with the same rates of FY2016-17 for FY2017-18.

- f. The Authority observed that M/s DCSC in their submissions vide their letter dated 02.02.2018 proposed/requested for tariff increase of 34%. The Authority observed the increase/trend in volume year on year and calculated the Common Annual Growth Rate (CAGR) which works out to 11.50% during last 6 years. The Authority after due deliberations and after considering the CAGR for increase in volume (annually) decided to consider 25% increase in tariff for FY2018-19 and 20% in FY2019-20 and 3% FY2020-21 since the growth may not sustain for long period. Further, the Authority decided that the increase/hike in tariff for FY2018-19, FY2019-20 and FY2020-21 and its implications would be analysed/scrutinised at the end of Second Control Period. The brief of calculations and the projections assumed is as follows (Rs. In Crores):

Particulars	FY2015-16	FY2016-17	FY2017-18	FY2018-19	FY2019-20	FY2020-21
Increase in Volume	267464	295026	261280	291327	324830	362185
Regulated	126.25	148.19	147.46	164.42	206.51	276.52

Rev. including increase in vol.						
OPEX	108.33	152.15	154.63	135.40	152.44	162.68
CAPEX	4.74	8.27	3.25	43.28	13.78	18.02
Return on avg. RAB	19.93	18.59	17.29	18.40	20.08	19.98
ARR	128.26	170.74	171.92	219.47	278.63	287.43
Tariff increase required from existing tariff	-----	-----	-----	25%	20%	3%

Projections taken to arrive at ARR is as follows:

- a) Shortfall/under recovery of FY2016-17 & FY2017-18 is added to ARR of FY2018-19.
- b) Projected Volume increase CAGR@11.50% in FY2018-19.
- c) Revenue from Non-Regulated Services taken as average of actuals.
- d) Operating Expenditure/personnel Expenses taken at the increase of @ 10%.
- e) Capital Expenditure taken as projected by DCSC with supporting documents in the form of invoices & loan documents.
- f) Return on average RAB taken as 13.07%.(FRoR)

5. Proposal

The Authority, after careful consideration of the ATP for FY2018-19 (2nd Control Period), makes the following proposal for stakeholder consultation:

- 5.1 The Authority in accordance to the provisions of Chapter V of the AERA Guidelines vide its Order No. 02/2017-18 dated 11.05.2017 decided that the tariff for M/s DCSC will be determined under “**Light Touch Approach**” for the duration of Second Control Period (01.04.2016 to 31.03.2021) and accordingly issued the MYTO for the 2nd control period.
- 5.2 The Authority is of the view that ‘the Guidelines’ need not be followed in a routine manner. Further even in ‘Light Touch approach’, the Authority examines the margins, the increase in profit and return on RAB to ensure that extraordinary profits do not accrue to the service provider and that the ultimate customer is not burdened with higher tariffs as the latter does not have much say in the User Agreements.
- 5.3 Moreover in view of fact stated at para 4c, 4d, 4e & 4f, the Authority examined and calculated the expected Revenue, Cost, RAB, Return on Investment etc. A statement to the effect has been placed at Annexure-V. Based on the statement it is proposed that M/s DCSC may be allowed to charge with an increased tariff of 25% on the existing tariff for FY2018-19 and 20% for FY 2019-20 and 3% for FY2020-21 such that the Authority can analyse the impact of determined tariff for longer period/duration and to allow M/s DCSC to sustain the rise in operating expenditure predominantly due to revision of minimum wages and CAPEX getting

capitalised in FY2018-19. The proposed tariff from the date of issue of this order to 31.03.2021 of the second control period for Cargo Handling Services provided by M/s DCSC at IGI Airport, New Delhi is placed at **Annexure-VI**. However the ARR and Revenue will be trued up at the end of Control Period. Further any surplus/loss arisen in FY2019-20 & FY2020-21, due to determined tariff for FY 2018-19 FY2019-20 and FY2020-21 would be adjusted in Third Control Period (FY2021-22 to FY 2025-26).

- 5.4 The Authority will issue the final order only after considering the written comments/observations of the stakeholders.
- 5.5 Tariff determined as above will be maximum tariff to be charged. No other charge is to be levied over and above the approved tariff.
- 5.6 In accordance with the provisions of Section 13(4) of the AERA Act, the proposal contained in para 5 above is hereby put forth for stakeholder consultation. To assist the stakeholders in making their submissions in a meaningful and constructive manner, necessary documents are enclosed as annexures to the consultation paper. For removal of doubts, it is clarified that the contents of this Consultation Paper may not be construed as any Order or Direction of this Authority. The Authority shall pass an Order, in the matter, only after considering the submissions of the stakeholders in response here to and by making such decision fully documented and explained in terms of the provisions of the Act.
- 5.7 The Authority welcomes written evidence-based feedback, comments and suggestions from stakeholders on the proposal made in para 5 above, latest by **05th Sep, 2018** at the following address:

**Secretary,
Airports Economic Regulatory Authority of India,
AERA Building,
Administrative Complex,
Safdarjung Airport,
New Delhi- 110003
Email: puja.jindal@nic.in
Tel: 011-24695042
Fax: 011-24695039**

**S. Machendranathan
Chairperson**

Annexure - I


Sl. No.	Description	Tariff 2018-19		
		Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Levied on
A	EXPORT CARGO			
A1	Terminal, Storage and Processing Charges			
A1.1	General	1.50	500	Agent/Shipper
A1.2	Special Cargo			
a)	- Pharma Items	4.30	500	Agent/Shipper
b)	- Live Animals	3.02	500	Agent/Shipper
c)	- Hazardous/ Dangerous Goods	4.30	500	Agent/Shipper
d)	- Valuable Goods	3.02	500	Agent/Shipper
e)	- Perishable	3.87	500	Agent/Shipper
f)	- Newspaper and TV reel consignments	3.02	500	Agent/Shipper
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	Nil	Nil	NA
A2	X-Ray Charges			
A2.1	X-Ray Machine charges (City side)	2.00	200	Agent/Shipper
	X-Ray Machine charges (Air side)	2.00	1434	Airline
A2.2	X-Ray Certification charges (City side)	2.87	287	Agent/Shipper
	X-Ray Certification charges (Air side)	2.87	1434	Airline
A2.3	Certification for Dangerous goods(City side)	2.87	287	Agent/Shipper
	Certification for Dangerous goods(Air side)	2.87	1434	Airline
A3	Demurrage Charges:Export Cargo (See Note 6)	Per Day/Per Kg	Per Day	Levied on
A3.1	General (City side)	1.88	188	Agent/Shipper
	General (Air side)	2.16	N.A	Airline
A3.2	Special Cargo (See Note 6)	Per Day/Per Kg	Per Day	Levied on
a.	Pharma items (City side)	4.85	485	Agent/Shipper
	Pharma items (Air side)	4.30	N.A	Airline
b)	Live Animals(City side)	4.85	485	Agent/Shipper
	Live Animals(Air side)	3.59	N.A	Airline
c)	Hazardous/ Dangerous Goods(City side)	4.85	485	Agent/Shipper
	Hazardous/ Dangerous Goods(Air side)	4.30	N.A	Airline
d)	Valuable Goods(City side)	4.85	485	Agent/Shipper
	Valuable Goods(Air side)	8.60	N.A	Airline
e)	Perishable(City side)	4.85	485	Agent/Shipper
	Perishable(Air side)	3.59	N.A	Airline
f)	Newspaper and TV reel consignments(City side)	4.85	485	Agent/Shipper
	Newspaper and TV reel consignments(Air side)	3.59	N.A	Airline
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	Nil	Nil	NA
A4	Cargo Handling Charges	Rate in Rupees per Kilogram	Rate in Rupees per HAWB	Levied on
A4.1	Palletisation/ Containerisation/Unitisation/Stuffing Charges			
A4.1	General	3.02	1434	Airline
A4.2	Special Cargo			
a.	- Pharma Items	3.59	1434	Airline
b)	- Live Animals	3.59	1434	Airline
c)	- Hazardous/ Dangerous Goods	3.59	1434	Airline
d)	- Valuable Goods	3.59	1434	Airline
e)	- Perishable	3.59	1434	Airline
f)	- Newspaper and TV reel consignments	3.59	1434	Airline
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	Nil	Nil	NA
A5	Documentation Charges	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Levied on
A5.1	Cargo Documentation Charges for Manifesting etc.	2.00	NA	Airline
A6	Consolidation Fee	Rate in Rupees per Kilogram	Rate in Rupees per HAWB	Levied on
A6.1	HAWB charges (Consolidation)	NA	1000	Agent/Shipper/Airline
A7	Facilitation Fee	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Levied on
A7.1	Custom Facilitation Fee	0.40	NA	Agent/Shipper

For Delhi Cargo Service Center Pvt. Ltd.


 Avinash
 VP & CFO

B.	IMPORT CARGO	Rate In Rupees per Kilogram	Minimum rate Rupees per AWB	Levied on
B1.	Terminal, Storage and Processing Charges			
B1.1	General	8.11	430	Agent/Consignee
B1.2	Special Cargo			
a.	- Pharma Items	13.98	717	Agent/Consignee
b)	- Live Animals	13.98	717	Agent/Consignee
c)	- Hazardous/ Dangerous Goods	13.98	717	Agent/Consignee
d)	- Valuable Goods	13.98	717	Agent/Consignee
e)	- Perishable	13.98	717	Agent/Consignee
f)	- Newspaper and TV reel consignments	13.98	717	Agent/Consignee
B)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	Nil	Nil	NA
B2.	Cargo Handling Charges	Rate In Rupees per Kilogram	Rate in Rupees per HAWB	Levied on
B2.	DePalletisation/ Destuffing/DeContainerisation/De Unitisation Charges			
B2.1	General	2.51	1434	Airline
B2.2	Special Cargo			
a.	- Pharma Items	3.23	1434	Airline
b)	- Live Animals	3.23	1434	Airline
c)	- Hazardous/ Dangerous Goods	3.23	1434	Airline
d)	- Valuable Goods	3.23	1434	Airline
e)	- Perishable	3.23	1434	Airline
f)	- Newspaper and TV reel consignments	3.23	1434	Airline
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	Nil	Nil	NA
B3.	Demurrage Charges- Import Cargo (See Note 6)	Per Day Per Kg.	Per Day	Levied on
B3.1	General (upto 4 days)-City Side	2.51	503	Agent/Consignee
	(5 to 30days)- City Side	5.03	503	Agent/Consignee
	(beyond 30days)- City Side	7.53	503	Agent/Consignee
	Air side	2.16	N.A	Airline
B3.2	Special Cargo (See Note 6)	Per Day Per Kg.	Per Day	Levied on
a)	Pharma items(upto 4 days) -City Side	5.03	1004	Agent/Consignee
	(5 to 30days)- City Side	10.04	1004	Agent/Consignee
	(beyond 30days)- City Side	15.06	1004	Agent/Consignee
	Air side	4.30	N.A	Airline
b)	Live Animals(upto 4 days) -City Side	5.03	1004	Agent/Consignee
	(5 to 30days)- City Side	10.04	1004	Agent/Consignee
	(beyond 30days)- City Side	15.06	1004	Agent/Consignee
	Air side	4.30	N.A	Airline
c)	Hazardous/ Dangerous Goods(upto 4 days) -City Side	5.03	1004	Agent/Consignee
	(5 to 30days)- City Side	10.04	1004	Agent/Consignee
	(beyond 30days)- City Side	15.06	1004	Agent/Consignee
	Air side	4.30	N.A	Airline
d)	Valuable Goods(upto 4 days)-City Side	10.04	2007	Agent/Consignee
	(5 to 30days)- City Side	18.64	2007	Agent/Consignee
	(beyond 30days)- City Side	27.24	2007	Agent/Consignee
	Air side	8.60	N.A	Airline


For Delhi Cargo Service Center Pvt. Ltd.


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B.3.2	Special Cargo (See Note 6)	Per Day Per Kg	Per Day	Levied on
e)	Perishable(upto 4 days) -City Side	5.03	1004	Agent/Consignee
	(5 to 30days)- City Side	10.04	1004	Agent/Consignee
	(beyond 30days)- City Side	15.06	1004	Agent/Consignee
	Air side	4.30	N.A	Airline
f)	Newspaper and TV reel consignments (upto 4 days)-City Side	5.03	1004	Agent/Consignee
	(5 to 30days)- City Side	10.04	1004	Agent/Consignee
	(beyond 30days)- City Side	15.06	1004	Agent/Consignee
	Air side	4.30	N.A	Airline
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	Nil	Nil	NA
B.4.	De-Consolidation Fee	Rate in Rupees per Kilogram	Rate in Rupees per AWB	Levied on
B.4.1	HAWB Delivery Charges (De consolidation)	NA	1000	Agent/Consignee/Airline
B.5.	Facilitation Fee	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Levied on
B.5.1	Custom Facilitation Fee	0.40	NA	Agent/Consignee

C.	COURIER	Rate in Rupees per Kilogram	Minimum Charge per Bag	Levied on
C1.	Incoming Courier Charges - International			
C1.1	Courier cargo facilitation	10.05	N.A	Agent/Consignee
C1.2	Detention Charges	Rate in Rupees per Kilogram	Minimum Charge per Bag	Levied on
	- Free Period	N.A	N.A	Agent/Consignee
	- 4th day to 10th day	2.68	N.A	Agent/Consignee
	- 11th day to 20th day	4.02	N.A	Agent/Consignee
	- 21st day to 30th day	6.03	N.A	Agent/Consignee
	- Beyond 30 days	8.04	N.A	Agent/Consignee
C1.3	Demurrage Charges (See Note 6)	6.70	N.A	Agent/Consignee
C2.	Outgoing Courier Charges - International	Rate in Rupees per Kilogram	Minimum Charge per Bag	Levied on
C2.1	Courier cargo facilitation	9.38	N.A	Agent/Shipper
C2.2	X-ray charges	4.14	N.A	Agent/Shipper
C2.3	Demurrage Charges (See Note 6)	5.00	N.A	Agent/Shipper
D.	TRANSHIPMENT CARGO	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Levied on
D1.	Transshipment charges-international to international			
D1.1	General Cargo	3.15	N.A	Airline
D1.2	Special Cargo/DGR/Valuable/Perishable/Pharma	8.13	N.A	Airline
D2.	Transshipment charges-international to domestic			
D2.1	General Cargo	3.15	N.A	Airline
D2.2	Special/Sensitive Cargo	8.13	N.A	Airline
D2.3	DGR/Valuable/Perishable/Pharma	8.13	N.A	Airline
D3.	Transshipment charges-domestic to International			
D3.1	General Cargo	3.15	N.A	Airline
D3.2	Special/Sensitive Cargo	8.13	N.A	Airline
D3.3	DGR/Valuable/Perishable/Pharma	8.13	N.A	Airline
D.4	Demurrage Charges Transshipment Cargo- Intl to Domestic TP (See Note 6)	Per Day Per Kg	Per Day	Levied on
D.4.1	General (upto 4 days)	1.87	375	Airline
D.4.2	(5 to 30days)	3.75	375	Airline
D.4.3	(beyond 30days)	5.62	375	Airline

For Delhi Cargo Service Center Pvt. Ltd.



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D.4	Special Cargo (See Note 6)	Per Day Per Kg	Per Day	Levied on
a)	Pharma items (upto 4 days)	3.75	749	Airline
	(5 to 30days)	7.49	749	Airline
	(beyond 30days)	11.24	749	Airline
b)	Live Animals(upto 4 days)	3.75	749	Airline
	(5 to 30days)	7.49	749	Airline
	(beyond 30days)	11.24	749	Airline
c)	Hazardous/ Dangerous Goods(upto 4 days)	3.75	749	Airline
	(5 to 30days)	7.49	749	Airline
	(beyond 30days)	11.24	749	Airline
d)	Valuable Goods(upto 4 days)	7.49	1498	Airline
	(5 to 30days)	13.91	1498	Airline
	(beyond 30days)	20.33	1498	Airline
e)	Perishable(upto 4 days)	3.75	749	Airline
	(5 to 30days)	7.49	749	Airline
	(beyond 30days)	11.24	749	Airline
f)	Newspaper and TV reel consignments (upto 4 days)	3.75	749	Airline
	(5 to 30days)	7.49	749	Airline
	(beyond 30days)	11.24	749	Airline
	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	Nil	Nil	NA
D.5	Demurrage Charges - International to International & Domestic to International TP (See Note 6)	Per Day Per Kg	Per Day	Levied on
D.5.1	General	1.61	N.A	Airline
D.5.2	Special Cargo	Per Day Per Kg	Per Day	Levied on
a)	Pharma Items	2.68	N.A	Airline
b)	Live Animals	2.68	N.A	Airline
c)	Hazardous/ Dangerous Goods	2.68	N.A	Airline
d)	Valuable Goods	6.42	N.A	Airline
e)	Perishable	2.68	N.A	Airline
f)	Newspaper and TV reel consignments	2.68	N.A	Airline
g)	Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	Nil	Nil	NA
D.6	Transshipment Cargo - Other charges	Rate in Rupees per Kilogram/ Per ULD	Minimum rate Rupees per AWB	Levied on
a)	Sector Charges (Per Kg)	1.61	N.A	Airline
b)	Carting Charges - Transshipment (Per Kg)	2.41	241	Airline
c)	Ramp to Ramp Loose (Incoming Loose & Outgoing Loose) (Per Kg)	2.68	N.A	Airline
d)	Ramp to Ramp Transfer (Per ULD)	670	N.A	Airline
e)	TP - Destuffing charges (Per Kg)	1.87	187	Airline

For Delhi Cargo Service Center Pvt. Ltd.


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Notes:

- 1 Consignment of human remains, coffins including baggage of deceased & Human eyes will be exempted from the preview of TSP charge.
- 2 TSP charges is inclusive of forklift use inside the terminal. No additional forklift charges will be levied.
- 3 Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
- 4 Special Cargo (Project/ heavy cargo) are such cargo which requires/have special handling /storage instructions. It also includes heavy cargo in which any single individual piece having gross weight or volume weight of 3 ton or above.
- 5 Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, traveller's cheque, diamonds (including diamonds of industrial use), diamond jewellery & watches made of silver, gold, platinum and items valued at USD 1000 per kg & above.

6 Demurrage :

- 6.1 Demurrage free period shall be as per the Government order issued and in force from time to time.
- 6.2 Free period shall start from the time specified in relevant orders of the Government /Authority in force from time to time.
- 6.3 Demurrage will be calculated for the period beginning from the expiry of free period till the time of issue of Gate Pass. Demurrage will be charged on number of days. For this purpose 24 hours or any part thereof will be counted as one day.
- 6.4 After expiry of free period, demurrage will be applied for the applicable period, on non cumulative basis for the next two working days, provided the Gate Pass is generated within 96 hours from start of the period as specified in point 6.2 above.
- 6.5 If Gate Pass is generated after the expiry of 96 hours from start of the period as specified in point 6.2 above, Demurrage charges shall be levied on the number of days calculated from the start of the free period (i.e inclusive of free period) till the time of issue of Gate Pass (calculated in the manner specified in the point 6.3 above) on cumulative basis inclusive of holidays.
- 7 All invoice will be rounded off to nearest Rs. 5. As per IATA Tact Rule, book Clause 5.7.2, rounding off procedure, when rounding off unit is 5.

When the results of calculations are between / and
102.5 - 107.4
107.5-112.4

8. Special cargo consists of perishable and temperature sensitive products, pharma, live animals, hazardous/Dangerous goods, Newspaper & TV Reel consignments, Human remains and unaccompanied baggage of deceased, any other valuable and/or any other such cargo which requires/have special handling/storage instructions.

9 Penal charges for misdeclaration of weight:

% variation in weight except valuable cargo	% of applicable TSP
Upto 2 %	Nil
2- 5 %	200%
5-10 %	300%
Above 10%	500%

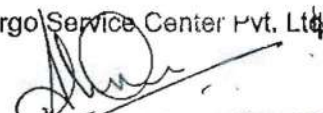
10. Miscellaneous Charges includes special service requests from the customers other than the services already mentioned in the above tariff chart.
- 11 Demurrage will be applicable to airlines if customs cleared cargo is stored in the warehouse beyond the free period in case of export cargo.
- 12 In case of import cargo, demurrage will be applicable in case the segregation of import cargo is not completed due to airline fault.

For Delhi Cargo Service Center Pvt. Ltd.

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Description		Tariff 2018-19		
		Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Levied on
Domestic Outbound Cargo Terminal Storage And Processing Charges				
1) General Cargo		1.22	72	Agent /Shipper
2) Special Cargo		2.87	143	Agent /Shipper
Domestic Outbound Cargo Demurrage Charges		Per Day Per Kg	Per Day	Levied on
1) General Cargo		1.43	72	Agent /Shipper
2) Special Cargo		3.23	72	Agent /Shipper
Domestic Inbound Cargo Terminal Storage And Processing Charges				
1) General Cargo		1.07	72	Agent /Consignee
2) Special Cargo		2.59	143	Agent /Consignee
Domestic Inbound Cargo Demurrage Charges		Per Day Per Kg	Per Day	Levied on
1) General Cargo	beyond free period and upto 4 days	1.43	72	Agent /Consignee/Airline
1) General Cargo	beyond 4 days	2.16	72	Agent /Consignee/Airline
2) Special Cargo	beyond free period and upto 4days	3.59	72	Agent /Consignee/Airline
2) Special Cargo	beyond 4 days	5.03	72	Agent /Consignee/Airline
Domestic Outbound Cargo Handling Charges		Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Levied on
1) General Cargo		1.58	72	Airline
2) Special Cargo		2.51	1147	Airline
Domestic Inbound Cargo Handling Charges				
1) General Cargo		1.43	72	Airline
2) Special Cargo		2.22	1147	Airline
Domestic Cargo Handling for Transfer				
1) General Cargo		1.93	72	Airline
2) Special Cargo		1.93	1147	Airline
Documentation & Supervision Services				
1) General Cargo		2.00	72	Agent /Shipper/Consignee /Airline
2) Special Cargo		2.00	1147	Agent /Shipper/Consignee /Airline
Domestic Outbound Cargo Handling-full handling inclusive of document handling and data management				
1) General Cargo		2.16	359	Airline
2) Special Cargo		3.02	1147	Airline
Domestic Inbound Cargo Handling-full handling inclusive of document handling and data management				
1) General Cargo		1.93	359	Airline
2) Special Cargo		2.87	1147	Airline
Domestic Security Handling		Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Levied on
If Inclusive of X-Ray/Physical Examination		3.23	359	Agent /Shipper/Airline
If Exclusive of X-Ray/Physical Examination		1.80	143	Agent /Shipper/Airline
Other Charges		Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Levied on
Handling of Shipper Build ULD or handling of full ULD for delivery to Consignee-per kg		50% of Applicable Handling Charges	N.A	Agent /Shipper/Consignee /Airline
Miscellaneous Charges (None of the above)-(maximum tariff @ per kg and minimum charge @ per AWB)		2.51	1147	Agent /Shipper/Consignee /Airline
DRY Ice checklist Charges-per AWB		860	N.A	Agent /Shipper/Consignee /Airline
DGR Acceptance fee-per AWB		1721	N.A	Agent /Shipper/Consignee /Airline
Live Animal Acceptance Check and delivery-per AWB		1434	N.A	Agent /Shipper/Consignee /Airline
Valuable & Vulnerable escort service to and fro aircraft to terminal-per AWB		913	N.A	Agent /Shipper/Consignee /Airline
DGR-fee, in case shipment above 20 pieces-per additional unit		72	N.A	Agent /Shipper/Consignee /Airline

For Delhi Cargo Service Center Pvt. Ltd.

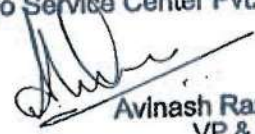

 Avinash Razdan
 MD & CFO

- 1 Consignment of human remains, coffins including baggage of deceased & Human eyes will be exempted from the perview of TSP charge.
- 2 TSP charges is inclusive of forklift use inside the terminal. No additional forklift charges will be levied.
- 3 Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
- 4 Special cargo consists of perishable and temperature sensitive products, pharma, live animals, hazardous/Dangerous goods, Newspaper & TV Reel Consignments, Human remains and unaccompanied baggage of deceased ,any other valuable and/or any other such cargo which requires/have special handling/storage instructions.
- 5 Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, travelor's cheque, diamonds (including diamonds of industrial use), diamond jewellery & watches made of silver, gold, platinum and items valued at USD 1000 per kg & above.
- 6 Penal charges for misdeclaration of weight

% variation in weight except valuable cargo	% of applicable TSP
Upto 2 %	Nil
2 - 5 %	200%
6 -10 %	300%
Above 10%	500%

- For demurrage , free period shall be 24 hours from the time of arrival of cargo. Demurrage will be calculated for the period beginning from the expiry of free period till the time of Issue of Gate Pass. Demurrage will be charged on number of days. For this purpose 24 hours or any part thereof will be counted as one day.
- 7
 - 8 All Invoices will be rounded off to nearest Rs. 5. As per LATA Tact Rule book Clause - 5.7.2, rounding off procedure, when rounding
- For Example:-
- | When the results of calculations are between / and | Rounded off amount will be |
|--|----------------------------|
| 102.5 - 107.4 | 105 |
| 107.5-112.4 | 110 |
- 9 For special Cargo consisting of perishable & temperature sensitive products the TSP charges for special cargo will only be applicable if temperature control facility is made available other wise general cargo tariff will be applied for such products.
 - 10 In case of inbound cargo, demurrage will be applicable in case the segregation of inbound cargo is not completed due to airline fault.

For Delhi Cargo Service Center Pvt. Ltd.


Avinash Razdan
VP & CFO

For Annual Tariff Yr 2016-17

** All figures in crores

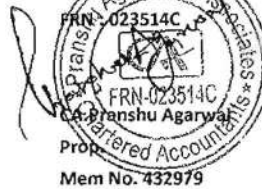
CONFIDENTIAL - NOT FOR PUBLIC DISCLOSURE		
Delhi Cargo Service Center Pvt Ltd		
Form F 16: Performance report for the Tariff Year (ref: Section AI.9 of Appendix I)		
Particulars	the Tariff Year (FY 2016-17)	Forecast as per MYT (FY 2016-17)
Total Revenue from Regulated Service (1)	146.87	179.19
Total revenue from services other than Regulated Services (2)	2.07	-
Operating Expenditures (3)	135.06	140.76
Depreciation (4)	17.10	19.87
Total Expenditure (3) + (4) = (5)	152.16	160.63
Regulatory Operating Profit (1)+(2)-(5) = (6)	(3.22)	18.56
Capital Expenditure (7)	8.27	15.00
Opening RAB (8)	146.73	146.37
Disposals/ Transfers/Adjustments (9)	0.14	-
Closing RAB (8) + (7) - (4)- (9) = (10)	137.76	141.50
Average RAB (8) + (10)/2= (11)	142.25	143.94
Total Volume (Cargo/ Fuelthroughput/ ATM (12) (in MT)	295,026	350,042
Actual yield per unit (1/12)	4,978	5,119

Verified

For M/s Pranshu Agarwal & Associates

Chartered Accountants

FRN-023514C



Prop.

Mem No. 432979

For Annual Tariff Yr 2016-17

** All figures in crores

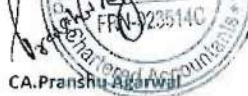
CONFIDENTIAL - NOT FOR PUBLIC DISCLOSURE		
Delhi Cargo Service Center Pvt Ltd		
Form F 17: Revenue from Regulated Services recovered during the Tariff year (ref: Section AI.9 of Appendix 1)		
Particulars	Actual for the Tariff Year (FY 2016-17)	Forecast as per MYT (FY 2016-17)
Revenues from Handling	146.87	179.19
Total Revenues from Tariff(s) for Regulated Services	146.87	179.19

Verified

For M/s Pranshu Agarwal & Associates

Chartered Accountants

FRN-023514C



CA. Pranshu Agarwal

Prop.

Mem No. 432979

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CONFIDENTIAL

For Annual Tariff Yr 2015-16

** All figures in crores

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Delhi Cargo Service Center Pvt Ltd		
Form F 16: Performance report for the Tariff Year (ref: Section A1.9 of Appendix I)		
	Actual for 2015-16	Forecast as per MYTP (2015-16)
Total Revenue from Regulated Service (1)	126.25	270.47
Total revenue from services other than Regulated Services (2)	2.50	-
Operating Expenditures (3)	91.51	181.42
Depreciation (4)	16.82	26.96
Total Expenditure (3) + (4) = (5)	108.33	208.38
Regulatory Operating Profit (1) - (5) = (6)	17.92	62.09
Capital Expenditure (7)	4.74	24.77
Opening RAB (8)	158.81	328.13
Disposals/ Transfers/ Adjustments (9)	-	-
Closing RAB (8) + (7) - (4) - (9) = (10)	146.74	325.94
Average RAB (8) + (10)/2 = (11)	152.77	327.04
Total Volume (Cargo/ Fuelthroughput/ ATM) (12) (In MT)	267,464	N.A
Actual yield per unit (1/12)	4,720	N.A

Fields in italics are only required for Service Provider deemed "Material" and "Non competitive"

Verified

For Bhala & Bhala,
Chartered Accountants

Firm Registration Number : 021008N

CA Manoj Jain
Partner

Membership Number : 533134



For Annual Tariff Yr 2015-16

** All figures in crores

CONFIDENTIAL - NOT FOR PUBLIC DISCLOSURE		
Delhi Cargo Service Center PVT LTD		
Form F 17: Revenue from Regulated Services recovered during the Tariff year (ref: Section A1.9 of Appendix 1)		
	Actual for 2015-16	Forecast as per MYTP (2015-16)
Revenues from Handling	126.25	270.47
Total Revenues from Tariff(s) for Regulated Services	126.25	270.47

Verified

For Bhala & Bhala,
Chartered Accountants

Firm Registration Number : 021008N

CA Manoj Jain
Partner

Membership Number : 533134



CONFIDENTIAL

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CARGO SERVICE CENTER

Annexure - III

Delhi

Dated: 26th October, 2017

Subject:: Notice of Stakeholders' Consultation Meeting called to discuss Tariff (International & Domestic) proposal for DCSC Cargo Terminal at Delhi Airport for the 2nd Control Period

Dear Business Partners,

Greetings from Delhi Cargo service Center !!

Notice is hereby given calling for a meeting of all Stakeholders on 3rd Nov 2017 from 1430hrs to 1700hrs at first floor, DCSC Cargo Terminal 2, Gate No 6, Air Cargo Complex, IGI Airport, New Delhi, to deliberate and discuss on the Tariff (International & Domestic) proposal of Delhi Cargo Service Center Pvt Ltd ("the Company"). The said Stakeholder meeting being conducted under the guidelines of AERA for discussing Annual Tariff Plan of the Company, for the second control period effective April, 2018

It may be informed that under the AERA Act, the tariff being levied for various services at our terminal is subject to approval of AERA, the tariff regulator for the aviation sector. The revised tariff therefore will become effective 1st April, 2018 subject to final approvals of the proposed tariff by AERA .

Looking forward to meeting you on the 3rd Nov, 2017 and obtaining your valuable feedback on our proposal.

Yours Sincerely

Venugopal Bangera
Chief Executive Officer

Copy to:

- a) President ACCAI
- b) President Delhi Custom house agents
- c) President Domestic Air Cargo Agents Association of India (DACAAI)
- d) Director-FICCI
- e) Director-CII
- f) Director-Assocham
- g) Director General-FIEO

For Delhi Cargo Service Center Pvt. Ltd.

Avinash Razdan
VP & CFO

Page 1/2

Delhi Cargo Service Center Private Limited

Registered Office: Cargo Terminal 2, Gate 5, Air Cargo Complex, Indira Gandhi International Airport, New Delhi-110037

Tel: +91-11-46495588 Fax: +91-11-46495555

www.cscindia.in



CARGO SERVICE CENTER

Delhi

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The Brief Agenda:-

- | | |
|-----------|--|
| 1430-1445 | Welcome Address by CEO |
| 1445-1530 | Review of Facilities available and concerns related to service and steps taken to address them |
| 1530-1615 | Revised Tariff proposal and Reasons thereof |
| 1615-1630 | Feedback from Stake holders on service levels and Tariff proposal |
| 1630-1715 | High Tea and Snacks |



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Meeting Attendance



CARGO SERVICE CENTER

Station: <i>Delhi</i>	Business Unit: <i>GFT / Dom</i>	Date: <i>7/11/17</i>	Start Time: <i>15:30 hrs</i>	End Time: <i>17:30 hrs</i>
Venue: <i>DCSC- GFT</i>		Meeting Type (MRM/Audit/Operations/Customer/Regulatory/Others-specify): <i>User Consultation Meeting</i>		

Attendance:

S. No.	Name	Designation	Signature
1	<i>GT RP Sulech Chahal</i>	<i>Buyer in Charge</i>	<i>[Signature]</i>
2	<i>RAJESH MALKANI</i>	<i>G.M./COMMITTED</i>	<i>[Signature]</i>
3	<i>BAL KRISHNA PANDEY + 1</i>	<i>Sr. Executive / PAN</i>	<i>[Signature]</i>
4	<i>HEMANT VERMA + 1</i>	<i>Regul Affm</i>	<i>[Signature]</i>
5	<i>P. S. ATREE</i>	<i>PRESIDENT</i>	<i>[Signature]</i>
6	<i>GULINDER SINGH</i>	<i>HONY SECRETARY</i>	<i>[Signature]</i>
7	<i>MUKESH HIRA</i>	<i>HONY Jt. Secretary</i>	<i>[Signature]</i>
8	<i>VIPIN JAIN</i>	<i>MEMBER Mg. Committee</i>	<i>[Signature]</i>
9	<i>DEEPAK CHAUDHARY</i>	<i>DCCAA</i>	<i>[Signature]</i>
10	<i>Anupam Mishra</i>	<i>DM-DCSC</i>	<i>[Signature]</i>
11	<i>Indu Kulkarni</i>	<i>DM - ops</i>	<i>[Signature]</i>
12	<i>KEERTY SHUKLA</i>	<i>DM - CS</i>	<i>[Signature]</i>
13	<i>VIKRANT KAPoor</i>	<i>Manager</i>	<i>[Signature]</i>
14	<i>Sneet Divedi</i>	<i>FA to Chairman</i>	<i>[Signature]</i>
15	<i>Sanjiv Mansubhani</i>	<i>AGM</i>	<i>[Signature]</i>

Number of pages of minutes attached:	<i>02</i>
--------------------------------------	-----------

Meeting Conducted by

Name	Designation	Signature
<i>Vipin Jain</i>	<i>COO</i>	<i>[Signature]</i>

Note:

- ✓ Please document them in the minutes of the meeting form.
- ✓ Attach the minutes to this sheet when filing.
- ✓ Mention the number of pages of minutes attached to this form

For Delhi Cargo Service Center Pvt. Ltd.

[Signature]
Vijayash Razdan
VP & CFO

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DELHI CARGO SERVICE CENTER PRIVATE LIMITED

GATE NO. 6, DCSC CARGO TERMINAL 2, AIR CARGO COMPLEX,
IGI AIRPORT, NEW DELHI- 110037

Minutes of Meeting held on 07th of November, 2017 at Delhi Cargo Service Center Private limited Hall for holding Stakeholder Consultations in terms of the procedure as laid out in the Chapter V of the Airports Economic Regulatory of India (Terms and Conditions for determination of Tariff for Services Provided for Cargo Facility, Ground Handling and supply of Fuel to the Aircraft) Guidelines, 2011 in respect of the proposed Annual Tariff Plan (ATP) for the Third Year of the Second Control Period for Cargo Handling Services by Delhi Cargo Service Center Private Limited (DCSC) at IGI Airport, New Delhi.

Attended by: -

1. R. P. Shukla, Secretary General, DACAAI
 2. Rajesh Makhani, GM, Committed Cargo
 3. Bal Krishna Pandey, Sr. Executive, PAN Cargo
 4. Hemant Verma, Regional AFM
 5. P.S. Atree, President, DACAAI
 6. Gurvinder Singh, Honorary Secretary, DACAAI
 7. Mukesh Hira, Honorary Joint Secretary, DACAAI
 8. Vipin Jain, Member, Managing Committee, DACAAI
 9. Deepak Chaudhary, DCCAA
 10. Anupam Mishra, DM-DCSC
 11. Indu Kushal, DM-Operations, DCSC
 12. Keerty Shukla, DM- Customer Services, DCSC
 13. Vikrant Kapoor, Manager, Operations, DCSC
 14. Suneet Dwivedi, EA to Chairman, DCSC
 15. Sanjeev Mansukhani, AGM, Commercial, DCSC
-

Mr. Vipin Jain, COO of DCSC did welcome the delegates from various trade bodies. He stated that the meeting has been primarily convened to discuss the Annual Tariff Proposal of the Company for the 3rd year of the Second Control Period commencing from 1st April, 2018.

After a brief discussion of himself and DCSC, Mr. Vipin Jain, then started the proceeding: -

- A brief introduction about what the company has done so far in terms of the infrastructure.
- Action taken by the company in terms of the various service issues raised by the trade in time to time.
- Proposed revision in the various applicable charges effective from 01st April, 2018 and justification for the increase in charges and service charges for the new services introduced.

For Delhi Cargo Service Center Pvt. Ltd.


Avinash Razdar
VP & CFO

23/11/17

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DELHI CARGO SERVICE CENTER PRIVATE LIMITED

GATE NO. 6, DCSC CARGO TERMINAL 2, AIR CARGO COMPLEX,
IGI AIRPORT, NEW DELHI- 110037

Mr. Vipin Jain gave presentation as:

1. INTRODUCTION

- Mr. Vipin Jain stated that the company has designed and constructed the Greenfield Cargo Terminal 2 for international cargo, which became operational in April 2012. The construction was carried out in phases in tandem with the projected volume growth of the Air Cargo at IGI Airport, New Delhi.
- The Project consist of two terminals: -
 - Main Terminal build over 50,000 sq. mt. plot size with city and airside access.
 - Second Terminal construction in progress over the plot size 23,600 sq. mt.
 - Both terminals together will have the capacity of 1.2 million MT of cargo p.a. (on completion of all phases)
- Modular design allowing construction on phase basis for easy scalability without compromising the quality.
- The first two phases of the main terminal has been completed (1A & 1B) having annual throughput capacity of 300,000 MT.
- Facilities aimed at providing seamless handling of all types of cargo as a one-stop shop for complete cargo handling solutions.
- An Integrated terminal for domestic and international that offers a comprehensive end-to-end cargo handling service under a single one roof for all types of cargo
 - General, Perishable, Pharmaceuticals, Valuables, Dangerous Goods, Live Animals and more
- Pioneering two-tier design for segregated handling of import and export cargo
 - No congestion, delays or idle time
- Complete control over SLA processes ensuring last minutes adjustments
- Airline SLA mapped with operations processes ensuring better responsibility and accountability
- Truck docks
 - 70 free use truck docks with adjustable dock levelers and for CPC dock shelter & air curtains
 - Truck entry, exit and offloading/ loading strictly controlled
 - No truck waiting time
- Storage for built up ULD
 - 320 ULD storage positions (220 existing + 100 provision)
- 22 nos. of built up stations
- 12 nos. of destuffing base
- Odd dimensional cargo handling
 - Special provision to handle Odd dimensional cargo; 38mtr wide internal road for manoeuvring, access for city-side and air-side
- Secured Environment - Compound Wall with Entry / Exit Gate & Access Control.
- Around 1100 highly motivated and own skilled staff for expeditious and safe handling.
- Professionally trained and IATA certified staff for special cargo.

For Delhi Cargo Service Center Pvt. Ltd.


Avinash Razdan
VP & CFO

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DELHI CARGO SERVICE CENTER PRIVATE LIMITED

GATE NO. 6, DCSC CARGO TERMINAL 2, AIR CARGO COMPLEX,
IGI AIRPORT, NEW DELHI- 110037

- 24 X 7 operations within secured compound wall.
- A separate facility at the airside for handling of Trans-shipment cargo with quick turnaround connectivity.

2. DEVELOPEMENTS/INITIATIVES TAKEN BY DCSC

➤ Operational Developments

- Additional 10 Ton ULD & two 5 Ton Lose Cargo Hoist installed for faster intake and delivery of Import Cargo.
- Dedicated area for storage of Vulnerable Cargo.
- Implementation of HHT (hand held terminal) as part of automations.
- Extension of Import Warehouse Area to reduce the congestion and faster processing of cargo
- Dedicated window for assisting Special cargo handling.

➤ Infrastructure:

- Airside temperature Cool Dolly for transportation of cargo to Air Craft
- Express Services – A separate lane dedicated to express handling of shipment as per customer’s demand.
- Upcoming Animal Quarantine Facility.

➤ IT Developments

- Launch of E-Freight.
- Trade Facilitation Center at Customer Care for agency to track and trace.
- Launch of E-Delivery order.
- IT interface in the Cargo Acceptance & Delivery Procedure
- Launch of Dash Boards – Live displays.
- IT Visibility - Visibility to Customer - Track & Trace – DCSC Portal. Launch of Mobile App - TURANT – CSC.

3. Actions Taken on Various Service Issues raised and flagged off in the Various Trade Meetings and Resolutions thereof.

Mr. Vipin Jain presented various issues in the meeting which the trade had raised/flagged in the previous meetings and the actions taken by DCSC on issues accordingly. He also presented some of the Excellence Project that the company has undertaken to improve processes and the service standards of DCSC. He explained every initiative taken by DCSC w.r.t. Facilitation Center for the trade in the 2nd floor, inside the Terminal, 24 X 7 Cargo acceptance and clearance in the Terminal etc., to smoothen the clearances of trade. He stated that the company is committed towards delivering the high standard of services to its customers and appreciated the support the company has received from the trade members.

For Delhi Cargo Service Center Pvt. Ltd.

Avinash Razdan
VP & CFO

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DELHI CARGO SERVICE CENTER PRIVATE LIMITED

GATE NO. 6, DCSC CARGO TERMINAL 2, AIR CARGO COMPLEX,
IGI AIRPORT, NEW DELHI- 110037

4. New Services

- **Flight Segregation for Airlines**
Airlines can track live status of flight starting from ULD arrival till Flight Completion from their office.
- **Flight Segregation for Trade**
Trade can view the segregation status of all flights through dashboard displayed at our Customer Care Counter.
- **Gate-Pass status**
Trade can view the live status of their gate pass through dashboard displayed at pre-delivery area.

5. TARIFF PROPOSAL AND JUSTIFICATION FOR INCREASE, IF ANY: -

TARIFF PROPOSAL

For the Year 2017-18, DCSC is proposing to increase the overall tariff for International and Domestic Cargo Handling Services for the Financial Year 2018-19, w.e.f. 1st April, 2018.

JUSTIFICATION FOR INCREASE

- i) **Delay in approval of tariff :-**
DCSC applied for tariff increase of 7% for the first tariff period (FY.2016-17) in January 2016 but authority (AERA) approved the same only in May 2017 hence implementation of revised tariff rates was delayed by nearly 14 months. This contributes to the incremental revenue loss to the tune of Rs.10 Crores.
- ii) **Increase in Operating Cost:-**
 - (a) **Salary Cost :** Delhi government had brought forward in two upward revisions in the minimum wages rates by almost by 43% in the period from Jan 2017 to May 2017.
 - (b) **Land License fees :** Automatic increase in land license fees by 7.5 % every year payable to DIAL .
 - (c) **Electricity & Other Administrative Overheads :** Other operating expenses i.e electricity & Other Administrative Overheads have also gone up. Besides that general increase in other operating costs is caused due to inflation (7 % Increase as indicated by CPI Index) .
- iii) **Drop in volume of cargo :-** The volume of the cargo development did not happen as expected.

For Delhi Cargo Service Center Pvt. L


Avinash Raut
VP & CI

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DELHI CARGO SERVICE CENTER PRIVATE LIMITED

GATE NO. 6, DCSC CARGO TERMINAL 2, AIR CARGO COMPLEX,
IGI AIRPORT, NEW DELHI- 110037

Lower volume of cargo coupled with increase in operating cost primarily manpower cost necessitate increase in tariff for various services as compared to previous year. Due to this company is making losses since beginning. To survive , it needs to cover the cost of operations in order to sustain its business in the overall interest of the trade and commerce.

After the presentation was over ,Mr.Vipan Jain opened the floor for the participants' feedBack ,questions and clarifications for the proposed changes

- **The trade member wanted to know the other infrastructure created in last two years.**
Mr. Vipan Jain explained that DCSC was using COSYS system run on Oracle 12C, most advanced system. Additionally, 10 Ton ULD & two 5 Ton Loose Cargo Hoist installed for faster intake and delivery for import Cargo. Launch of Mobile App- Turant CSC, Dash Boards- Live Displays, Track and Trace-DCSC Portal etc.
- **The trade member enquired about the present operating structure and suggested that the less increment in regular tariff for customer point of view.**
Mr. Vipan Jain replied that one of the highest input cost salary has arisen by 43% (As per govt. notification wages increased on 19th Jan'17 by 40% and again on 1st April by another 3%).
- **The trade member, trade raised their point about the reasons for increase in cost beside manpower.**
Mr. Vipan Jain replied that Automatic increase of 7.5% in Land License payable to DIAL Y-o-Y Basis and some increase in cost of electricity as well.
- **Point of business loss was pointed out by Mr. Panalpina that whether there be another increase in tariff if there would be further drop in business.**
Mr. Venugaopal Bangera, CEO of the Company, advised that increase is subject to user consultancy meeting and further approval of AERA.
- **The trade member wanted to know the tonnage and volume increase in the last year.**
CEO replied with all the facts and figures by stating that DCSC was more or less at the same volume like last year. Air India was added in the business, but at the same time, AIR France & KLM airlines shifted to our competitor. He also informed that INDIGO which was doing the business equivalent to other three carriers also moved on.

Mr. Venugopal Bangera, CEO DCSC ,explained to their trade partners ,DCSC's Investment plans & detailed justification behind the proposed increase in the tariff for majority of tariff items by 34% for International and Domestic Cargo Handling Services for the Financial Year 2018-19 sought by DCSC in their Annual Tariff proposal .

For Delhi Cargo Service Center Pvt. Ltd



Avinash
VP & CFO

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CARGO SERVICE CENTER

Annexure-IV


Delhi

Delhi Cargo Service Center Private Limited

Details related to expected Expenditure, Tonnage, Revenue & Yield related to three years (FY 19 -FY 21)

	2016-17	2017-18	2018-19	2019-20	2020-21	
	Audited	Provisional	Projected	Projected	Projected	
EXPENSES (Amount)						
A	Concession Fees	3,842	3,795	5,614	6,831	8,253
B	Personnel Expenses	3,147	3,325	3,857	4,436	5,190
B.1	License Fees	1,517	2,194	2,833	3,457	3,716
B.2	Finance Cost	2,144	2,002	1,913	2,079	1,980
B.3	Admin Cost	2,736	2,770	3,158	3,726	4,397
B.4	Depreciation	1,710	1,378	1,528	1,603	1,731
B.5	Share Holder Expectation @14%			1,971	2,920	5,215
B.6	Provision for Taxes			574	850	1,519
C	Accumulated Losses (a+b+c)			322	585	-
C.1	Business Loss (16-17)	322		322	-	-
C.2	Business Loss (17-18)		585		585	-
D	Total Expenses (excl Concession Fee)	11,254	11,669	16,155	19,656	23,748
E	Revenue Requirement (Ex Terminal License Fee & Other Income)	14,687	14,625	21,770	26,487	32,001
E.1	Terminal License Fee & Other Income	207	254			
F	Profit / (Loss)		(585)	-	-	-
G	Projected Tonnage	2,95,026	2,61,280	2,90,021	3,04,522	3,16,703
G.1	Growth in Tonnage		0%	11%	5%	4%
I	Yield	4,978	5,597	7,506	8,698	10,104
I.1	Growth in Rates		12%	34%	16%	16%

For DELHI CARGO SERVICE CENTER PVT. LTD.


Authorised Signatory

DELHI CARGO SERVICE CENTER PVT. LTD.

Annual Compliance Statement		Rs. in Crs.	Rs. in Crs.	Rs. in Crs.
Sl. No.	Performance report for the years	2015-16	2016-17	2017-18 (Provisional)
1	Regulated revenue:	126.25	146.87	146.25
2	Regulated Service-Cargo Handling	-	-	-
3	Other than Regulated Services	2.5	2.07	2.53
4	Total Revenue{(1)+(3)}	128.75	148.94	148.78
	Expenditure			
5	Operating Expenditure	91.51	135.06	140.87
6	Depreciation	16.82	17.1	13.77
7	Total Expenditure{(5)+(6)}	108.33	152.16	154.64
8	Operating Profit{(4)-(7)}	20.42	-3.22	-5.86
9	Capital Expenditure	4.74	8.27	3.25
10	Opening RAB	158.81	146.73	137.76
11	Disposals/ Transfers	0	0.14	0.47
12	Depreciation	16.82	17.1	13.77
13	Closing RAB{(9+10-11-12)}	146.73	137.76	126.77
14	Average RAB{(10+13)/2}	152.77	142.245	132.27
15	Return on Average RAB {(8)/(14)}	13%	-2%	-4%
16	profit margin	16%	-2%	-4%
17	Total Volume(MT)	-	2,95,026	2,61,280

Form F14(b)-Cargo Domestic
 Delhi Cargo Service Center Private Limited - IGI Airport , New Delhi
 Tariff- Domestic Cargo
 Form 14(b) - Domestic Cargo

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Description	Tariff 2017-18		Tariff 2018-19		Tariff 2019-20		Tariff 2020-21		Levied on	
	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB		
Domestic Outbound Cargo Terminal Storage And Processing Charges										
1) General Cargo	0.91	54	1.14	68	1.37	81	1.41	83	Agent /Shipper	
2) Special Cargo	2.14	107	2.68	134	3.21	161	3.31	165	Agent /Shipper	
Domestic Outbound Cargo Demurrage Charges	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Levied on	
1) General Cargo	1.07	54	1.34	68	1.61	81	1.65	83	Agent /Shipper	
2) Special Cargo	2.41	54	3.01	68	3.62	81	3.72	83	Agent /Shipper	
Domestic Inbound Cargo Terminal Storage And Processing Charges										
1) General Cargo	0.8	54	1.00	68	1.20	81	1.24	83	Agent /Consignee	
2) Special Cargo	1.93	107	2.41	134	2.90	161	2.98	165	Agent /Consignee	
Domestic Inbound Cargo Demurrage Charges	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Levied on	
1) General Cargo	beyond free period and upto 4 days		1.34	68	1.61	81	1.65	83	Agent /Consignee/Airline	
1) General Cargo	beyond 4 days	1.07	54	2.01	68	2.42	81	2.49	83	Agent /Consignee/Airline
2) Special Cargo	beyond free period and upto 4days		3.35	68	4.02	81	4.14	83	Agent /Consignee/Airline	
2) Special Cargo	beyond 4 days	2.68	54	4.69	68	5.63	81	5.79	83	Agent /Consignee/Airline
Domestic Outbound Cargo Handling Charges	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Levied on	
1) General Cargo	1.18	54	1.48	68	1.77	81	1.82	83	Airline	
2) Special Cargo	1.87	856	2.34	1070	2.81	1284	2.89	1323	Airline	
Domestic Inbound Cargo Handling Charges										
1) General Cargo	1.07	54	1.34	68	1.61	81	1.65	83	Airline	
2) Special Cargo	1.66	856	2.08	1070	2.49	1284	2.56	1323	Airline	
Domestic Cargo Handling for Transfer										
1) General Cargo	1.44	0	1.80	0	2.16	0	2.22	0	Airline	
2) Special Cargo	1.44	0	1.80	0	2.16	0	2.22	0	Airline	
Documentation & Supervision Services										
1) General Cargo			2.00	72	2.40	86	2.47	89	Agent /Shipper/Consignee /Airline	
2) Special Cargo			2.00	1147	2.40	1376	2.47	1418	Agent /Shipper/Consignee /Airline	
Domestic Outbound Cargo Handling-full handling inclusive of document handling and data management										
1) General Cargo	1.61	268	2.01	335	2.42	402	2.49	414	Airline	
2) Special Cargo	2.25	856	2.81	1070	3.38	1284	3.48	1323	Airline	

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Description	Tariff 2017-18		Tariff 2018-19		Tariff 2019-20		Tariff 2020-21		
Domestic Inbound Cargo Handling-full handling inclusive of document handling and data management									
1) General Cargo	1.44	268	1.80	335	2.16	402	2.22	414	Airline
2) Special Cargo	2.14	856	2.68	1070	3.21	1284	3.31	1323	Airline
Domestic Security Handling	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Levied on
If Inclusive of X-Ray/Physical Examination	2.41	268	3.01	335	3.62	402	3.72	414	Agent /Shipper/Airline
If Exclusive of X-Ray/Physical Examination	1.34	107	1.68	134	2.01	161	2.07	165	Agent /Shipper/Airline
Other Charges	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Levied on
Handling of Shipper Build ULD or handling of full ULD for delivery to Consignee-per kg	50% of Applicable Handling Charges	N.A	50% of Applicable Handling Charges	N.A	50% of Applicable Handling Charges	N.A	50% of Applicable Handling Charges	N.A	Agent /Shipper/Consignee /Airline
Miscellaneous Charges (None of the above)- (maximum tariff @ per kg and minimum charge @ per AWB)	1.87	856	2.34	1070	2.81	1284	2.89	1323	Agent /Shipper/Consignee /Airline
DRY Ice checklist Charges-per AWB	6.42	N.A	8.03	N.A	9.63	N.A	9.92	N.A	Agent /Shipper/Consignee /Airline
DGR Acceptance fee-per AWB	1284	N.A	1605	N.A	1926	N.A	1984	N.A	Agent /Shipper/Consignee /Airline
Live Animal Acceptance Check and delivery-per AWB	1070	N.A	1338	N.A	1605	N.A	1653	N.A	Agent /Shipper/Consignee /Airline
Valuable & Vulnerable escort service to and fro aircraft to terminal-per AWB	682	N.A	853	N.A	1023	N.A	1054	N.A	Agent /Shipper/Consignee /Airline
DGR-fee, in case shipment above 20 pieces-per additional unit	54	N.A	68	N.A	81	N.A	83	N.A	Agent /Shipper/Consignee /Airline

Notes :-

- 1 Consignment of human remains, coffins including baggage of deceased & Human eyes will be exempted from the perview of TSP charge.
- 2 TSP charges is inclusive of forklift use inside the terminal. No additional forklift charges will be levied.
- 3 Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wrienever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
- 4 Special cargo consists of perishable and temperature sensitive products, pharma, live animals, hazardous/Dangerous goods, Newspaper & TV Reel Consignments, Human remains and unaccompanied baggage of deceased ,any other valuable and/or any other such cargo which requires/have special handling/storage instructions.
- 5 Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, travelor's cheque, diamonds (including diamonds of industrial use), diamond jewellery & watches made of silver, gold, platinum and items valued at USD 1000 per kg & above.
- 6 Penal charges for misdeclaration of weight

% variaton in weight except valuable carto	% of applicable TSP
Upto 2 %	Nil
2 - 5 %	200%

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Description	Tariff 2017-18	Tariff 2018-19	Tariff 2019-20	Tariff 2020-21
6 -10 %	300%			
Above 10%	500%			

7 For demurrage , free period shall be 24 hours from the time of arrival of cargo. Demurrage will be calculated for the period beginning from the expiry of free period till the time of issue of Gate Pass. Demurrage will be charged on number of days. For this purpose 24 hours or any part thereof will be counted as one day.

8 All invoices will be rounded off to nearest Rs. 5. As per LATA Tact Rule book Clause - 5.7.2, rounding off procedure, when rounding

For Example:-

When the results of calculations are between / and	Rounded off amount will be
102.5 - 107.4	105
107.5-112.4	110

9 For special Cargo consisting of perishable & temperature sensitive products the TSP charges for special cargo will only be applicable if temperature control facility is made available other wise general cargo tariff will be applied for such products.

10 In case of inbound cargo, demurrage will be applicable in case the segregation of inbound cargo is not completed due to airline fault.

Tariff- International Cargo
Form 14 (b) International Cargo

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Sl.	Description	Tariff 2017-18		Tariff 2018-19		Tariff 2019-20		Tariff 2020-21		Levied on
A.	EXPORT CARGO	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	
A1.	Terminal, Storage and Processing Charges									
A1.1	General	1.12	112	1.40	140	1.68	168	1.73	173	Agent/Shipper
A1.2	Special Cargo									
a.	- Pharma items	2.89	289	3.61	361	4.34	434	4.47	447	Agent/Shipper
b)	- Live Animals	2.25	225	2.81	281	3.38	338	3.48	348	Agent/Shipper
c)	- Hazardous/ Dangerous Goods	2.25	225	2.81	281	3.38	338	3.48	348	Agent/Shipper
d)	- Valuable Goods	2.25	225	2.81	281	3.38	338	3.48	348	Agent/Shipper
e)	- Perishable	2.89	289	3.61	361	4.34	434	4.47	447	Agent/Shipper
f)	- Newspaper and TV reel consignments	2.25	225	2.81	281	3.38	338	3.48	348	Agent/Shipper
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	Nil	NIL	Nil	NIL	Nil	NIL	Nil	NIL	NA
A2.	X-Ray Charges									
A2.1	X-Ray Machine charges (City side)	1.23	123	1.54	154	1.85	185	1.90	190	Agent/Shipper
	X-Ray Machine charges (Air side)	1.23	1070	1.54	1338	1.85	1605	1.90	1653	Airline
A2.2	X-Ray Certification charges (City side)	2.14	214	2.68	268	3.21	321	3.31	331	Agent/Shipper
	X-Ray Certification charges (Air side)	2.14	1070	2.68	1338	3.21	1605	3.31	1653	Airline
A2.3	Certification for Dangerous goods(City side)	2.14	214	2.68	268	3.21	321	3.31	331	Agent/Shipper
	Certification for Dangerous goods(Air side)	2.14	1070	2.68	1338	3.21	1605	3.31	1653	Airline
A3.	Demurrage Charges-Export Cargo (See Note 6)	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Levied on
A3.1	General (City side)	1.40	140	1.75	175	2.10	210	2.16	216	Agent/Shipper
	General (Air side)	1.61	N.A.	2.01	N.A.	2.42	N.A.	2.49	N.A.	Airline
A3.2	Special Cargo (See Note 6)	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Levied on
a.	Pharma items (City side)	3.62	362	4.53	453	5.43	543	5.59	559	Agent/Shipper
	Pharma items (Air side)	2.68	N.A.	3.35	N.A.	4.02	N.A.	4.14	N.A.	Airline
b)	Live Animals(City side)	3.62	362	4.53	453	5.43	543	5.59	559	Agent/Shipper
	Live Animals(Air side)	2.68	N.A.	3.35	N.A.	4.02	N.A.	4.14	N.A.	Airline

Tariff- International Cargo
Form 14 (b) International Cargo

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Sl.	Description	Tariff 2017-18		Tariff 2018-19		Tariff 2019-20		Tariff 2020-21		
c)	Hazardous/ Dangerous Goods(City side)	3.62	362	4.53	453	5.43	543	5.59	559	Agent/Shipper
	Hazardous/ Dangerous Goods(Air side)	2.68	N.A.	3.35	N.A.	4.02	N.A.	4.14	N.A.	Airline
d)	Valuable Goods(City side)	3.62	362	4.53	453	5.43	543	5.59	559	Agent/Shipper
	Valuable Goods(Air side)	6.42	N.A.	8.03	N.A.	9.63	N.A.	9.92	N.A.	Airline
e)	Perishable(City side)	3.62	362	4.53	453	5.43	543	5.59	559	Agent/Shipper
	Perishable(Air side)	2.68	N.A.	3.35	N.A.	4.02	N.A.	4.14	N.A.	Airline
f)	Newspaper and TV reel consignments(City side)	3.62	362	4.53	453	5.43	543	5.59	559	Agent/Shipper
	Newspaper and TV reel consignments(Air side)	2.68	N.A.	3.35	N.A.	4.02	N.A.	4.14	N.A.	Airline
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	NIL	NIL	Nil	NIL	Nil	NIL	Nil	NIL	NA
A4.	Cargo Handling Charges	Rate in Rupees per Kilogram	Rate in Rupees per HAWB	Rate in Rupees per Kilogram	Rate in Rupees per HAWB	Rate in Rupees per Kilogram	Rate in Rupees per HAWB	Rate in Rupees per Kilogram	Rate in Rupees per HAWB	Levied on
A4	Palletisation/ Containerisation/Unitisation/Stuffing Charges									
A4.1	General	2.25	1070	2.81	1338	3.38	1605	3.48	1653	Airline
A4.2	Special Cargo									
a.	- Pharma items	2.68	1070	3.35	1338	4.02	1605	4.14	1653	Airline
b)	- Live Animals	2.68	1070	3.35	1338	4.02	1605	4.14	1653	Airline
c)	- Hazardous/ Dangerous Goods	2.68	1070	3.35	1338	4.02	1605	4.14	1653	Airline
d)	- Valuable Goods	2.68	1070	3.35	1338	4.02	1605	4.14	1653	Airline
e)	- Perishable	2.68	1070	3.35	1338	4.02	1605	4.14	1653	Airline
f)	- Newspaper and TV reel consignments	2.68	1070	3.35	1338	4.02	1605	4.14	1653	Airline
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	NIL	NIL	Nil	NIL	Nil	NIL	Nil	NIL	NA
A5.	Documentation Charges	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Levied on

Tariff- International Cargo
Form 14 (b) International Cargo

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Sl.	Description	Tariff 2017-18		Tariff 2018-19		Tariff 2019-20		Tariff 2020-21		
A.5.1	Cargo Documentation Charges for Manifesting etc.			2.00	NA	2.40	NA	2.47	NA	Airline
A6.	Consolidation Fee	Rate in Rupees per Kilogram	Rate in Rupees per HAWB	Rate in Rupees per Kilogram	Rate in Rupees per HAWB	Rate in Rupees per Kilogram	Rate in Rupees per HAWB	Rate in Rupees per Kilogram	Rate in Rupees per HAWB	Levied on
A6.1	HAWB charges (Consolidation)			NA	1000	NA	1200	NA	1236	Agent/Shipper/Airline
A7.	Facilitation Fee	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Levied on
A7.1	Custom Facilitation Fee			0.40	NA	0.48	NA	0.49	NA	Agent/Shipper
B.	IMPORT CARGO	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Levied on
B1.	Terminal, Storage and Processing Charges									
B1.1	General	6.05	321	7.56	401	9.08	482	9.35	496	Agent/Consignee
B1.2	Special Cargo									
a.	- Pharma items	10.43	535	13.04	669	15.65	803	16.11	827	Agent/Consignee
b)	- Live Animals	10.43	535	13.04	669	15.65	803	16.11	827	Agent/Consignee
c)	- Hazardous/ Dangerous Goods	10.43	535	13.04	669	15.65	803	16.11	827	Agent/Consignee
d)	- Valuable Goods	10.43	535	13.04	669	15.65	803	16.11	827	Agent/Consignee
e)	- Perishable	10.43	535	13.04	669	15.65	803	16.11	827	Agent/Consignee
f)	- Newspaper and TV reel consignments	10.43	535	13.04	669	15.65	803	16.11	827	Agent/Consignee
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	NIL	NIL	Nil	Nil	Nil	Nil	Nil	Nil	NA
B2.	Cargo Handling Charges	Rate in Rupees per Kilogram	Rate in Rupees per HAWB	Rate in Rupees per Kilogram	Rate in Rupees per HAWB	Rate in Rupees per Kilogram	Rate in Rupees per HAWB	Rate in Rupees per Kilogram	Rate in Rupees per HAWB	Levied on

Tariff- International Cargo
Form 14 (b) International Cargo

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Sl.	Description	Tariff 2017-18		Tariff 2018-19		Tariff 2019-20		Tariff 2020-21		
B2.	DePalletisation/ Destuffing/DeContainerisation/DeUnitisation Charges									
B2.1	General	1.87	1070	2.34	1338	2.81	1605	2.89	1653	Airline
B2.2	Special Cargo									
a.	- Pharma items	2.41	1070	3.01	1338	3.62	1605	3.72	1653	Airline
b)	- Live Animals	2.41	1070	3.01	1338	3.62	1605	3.72	1653	Airline
c)	- Hazardous/ Dangerous Goods	2.41	1070	3.01	1338	3.62	1605	3.72	1653	Airline
d)	- Valuable Goods	2.41	1070	3.01	1338	3.62	1605	3.72	1653	Airline
e)	- Perishable	2.41	1070	3.01	1338	3.62	1605	3.72	1653	Airline
f)	- Newspaper and TV reel consignments	2.41	1070	3.01	1338	3.62	1605	3.72	1653	Airline
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	NIL	NIL	Nil	Nil	Nil	Nil	Nil	Nil	NA
B3.	Demurrage Charges-Import Cargo (See Note 6)	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Levied on
B3.1	General (upto 4 days)-City Side	1.87	375	2.34	469	2.81	563	2.89	579	Agent/Consignee
	(5 to 30days)- City Side	3.75	375	4.69	469	5.63	563	5.79	579	Agent/Consignee
	(beyond 30days)- City Side	5.62	375	7.03	469	8.43	563	8.68	579	Agent/Consignee
	Air side	1.61	N.A.	2.01	N.A.	2.42	N.A.	2.49	N.A.	Airline
B3.2	Special Cargo (See Note 6)	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Levied on
a)	Pharma items(upto 4 days) -City Side	3.75	749	4.69	936	5.63	1124	5.79	1157	Agent/Consignee
	(5 to 30days)- City Side	7.49	749	9.36	936	11.24	1124	11.57	1157	Agent/Consignee
	(beyond 30days)- City Side	11.24	749	14.05	936	16.86	1124	17.37	1157	Agent/Consignee
	Air side	3.21	N.A.	4.01	N.A.	4.82	N.A.	4.96	N.A.	Airline
b)	Live Animals(upto 4 days) -City Side	3.75	749	4.69	936	5.63	1124	5.79	1157	Agent/Consignee
	(5 to 30days)- City Side	7.49	749	9.36	936	11.24	1124	11.57	1157	Agent/Consignee
	(beyond 30days)- City Side	11.24	749	14.05	936	16.86	1124	17.37	1157	Agent/Consignee
	Air side	3.21	N.A.	4.01	N.A.	4.82	N.A.	4.96	N.A.	Airline
c)	Hazardous/ Dangerous Goods(upto 4 days) - City Side	3.75	749	4.69	936	5.63	1124	5.79	1157	Agent/Consignee
	(5 to 30days)- City Side	7.49	749	9.36	936	11.24	1124	11.57	1157	Agent/Consignee
	(beyond 30days)- City Side	11.24	749	14.05	936	16.86	1124	17.37	1157	Agent/Consignee
	Air side	3.21	N.A.	4.01	N.A.	4.82	N.A.	4.96	N.A.	Airline
d)	Valuable Goods(upto 4 days)-City Side	7.49	1498	9.36	1873	11.24	2247	11.57	2314	Agent/Consignee

Tariff- International Cargo
Form 14 (b) International Cargo

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Sl.	Description	Tariff 2017-18		Tariff 2018-19		Tariff 2019-20		Tariff 2020-21		
	(5 to 30days)- City Side	13.91	1498	17.39	1873	20.87	2247	21.49	2314	Agent/Consignee
	(beyond 30days)- City Side	20.33	1498	25.41	1873	30.50	2247	31.41	2314	Agent/Consignee
	Air side	6.42	N.A.	8.03	N.A.	9.63	N.A.	9.92	N.A.	Airline

B3.2	Special Cargo (See Note 6)	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Levied on
e)	Perishable(upto 4 days) -City Side	3.75	749	4.69	936	5.63	1124	5.79	1157	Agent/Consignee
	(5 to 30days)- City Side	7.49	749	9.36	936	11.24	1124	11.57	1157	Agent/Consignee
	(beyond 30days)- City Side	11.24	749	14.05	936	16.86	1124	17.37	1157	Agent/Consignee
	Air side	3.21	N.A	4.01	N.A.	4.82	N.A.	4.96	N.A.	Airline
f)	Newspaper and TV reel consignments (upto 4 days)-City Side	3.75	749	4.69	936	5.63	1124	5.79	1157	Agent/Consignee
	(5 to 30days)- City Side	7.49	749	9.36	936	11.24	1124	11.57	1157	Agent/Consignee
	(beyond 30days)- City Side	11.24	749	14.05	936	16.86	1124	17.37	1157	Agent/Consignee
	Air side	3.21	N.A	4.01	N.A.	4.82	N.A.	4.96	N.A.	Airline
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	NIL	NIL	Nil	Nil	Nil	Nil	Nil	Nil	NA

B 4.	De-Consolidation Fee	Rate in Rupees per Kilogram	Rate in Rupees per AWB	Rate in Rupees per Kilogram	Rate in Rupees per AWB	Rate in Rupees per Kilogram	Rate in Rupees per AWB	Rate in Rupees per Kilogram	Rate in Rupees per AWB	Levied on
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B 4.1	HAWB Delivery Charges (De consolidation)	NA	1391	NA	350	NA	420	NA	433	Agent/Consignee/Airline
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B 5.	Facilitation Fee	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Levied on
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B 5.1	Custom Facilitation Fee			0.40	NA	0.48	NA	0.49	NA	Agent/Consignee
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C.	COURIER	Rate in Rupees per Kilogram	Minimum Charge per Bag	Rate in Rupees per Kilogram	Minimum Charge per Bag	Rate in Rupees per Kilogram	Minimum Charge per Bag	Rate in Rupees per Kilogram	Minimum Charge per Bag	Levied on
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C1.	Incoming Courier Charges-- International									
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C1.1	Courier cargo facilitation			10.05	N.A	12.06	N.A	12.42	N.A	Agent/Consignee
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Tariff- International Cargo
Form 14 (b) International Cargo

25%

20%

3%

Sl.	Description	Tariff 2017-18		Tariff 2018-19		Tariff 2019-20		Tariff 2020-21		Levied on
		Rate in Rupees per Kilogram	Minimum Charge per Bag	Rate in Rupees per Kilogram	Minimum Charge per Bag	Rate in Rupees per Kilogram	Minimum Charge per Bag	Rate in Rupees per Kilogram	Minimum Charge per Bag	
C1.2	Detention Charges									
	- Free Period			N.A	N.A	N.A	N.A	N.A	N.A	Agent/Consignee
	- 4th day to 10th day			2.68	N.A	3.22	N.A	3.31	N.A	Agent/Consignee
	- 11th day to 20th day			4.02	N.A	4.82	N.A	4.97	N.A	Agent/Consignee
	- 21st day to 30th day			6.03	N.A	7.24	N.A	7.45	N.A	Agent/Consignee
	- Beyond 30 days			8.04	N.A	9.65	N.A	9.94	N.A	Agent/Consignee
C1.3	Demurrage Charges (See Note 6)			6.70	N.A	8.04	N.A	8.28	N.A	Agent/Consignee
C2.	Outgoing Courier Charges -- International	Rate in Rupees per Kilogram	Minimum Charge per Bag	Rate in Rupees per Kilogram	Minimum Charge per Bag	Rate in Rupees per Kilogram	Minimum Charge per Bag	Rate in Rupees per Kilogram	Minimum Charge per Bag	Levied on
C2.1	Courier cargo facilitation			9.38	N.A	11.26	N.A	11.59	N.A	Agent/Shipper
C2.2	X-ray charges			4.14	N.A	4.97	N.A	5.12	N.A	Agent/Shipper
C2.3	Demurrage Charges (See Note 6)			5.00	N.A	6.00	N.A	6.18	N.A	Agent/Shipper
D.	TRANSHIPMENT CARGO	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Levied on
D1.	Transshipment charges-international to international									
D1.1	General Cargo	2.35		2.94	0	3.53	0	3.63	0	Airline
D1.2	Special Cargo/DGR/Valuable/Perishable/Pharma			8.13	N.A	9.76	N.A	10.05	N.A	Airline
D2.	Transshipment charges-international to domestic									
D2.1	General Cargo	2.35		2.94	0	3.53	0	3.63	0	Airline
D2.2	Special/Sensitive Cargo			8.13	N.A	9.76	N.A	10.05	N.A	Airline
D2.3	DGR/Valuable/Perishable/Pharma			8.13	N.A	9.76	N.A	10.05	N.A	Airline
D3.	Transshipment charges-domestic to international									
D3.1	General Cargo			3.15	N.A	3.78	N.A	3.89	N.A	Airline
D3.2	Special/Sensitive Cargo			8.13	N.A	9.76	N.A	10.05	N.A	Airline

Tariff- International Cargo
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25%

20%

3%

Sl.	Description	Tariff 2017-18	Tariff 2018-19	Tariff 2019-20	Tariff 2020-21				
D3.3	DGR/Valuable/Perishable/Pharma		8.13	N.A	9.76	N.A	10.05	N.A	Airline
D.4	Demurrage Charges-Transshipment Cargo- Intl to Domestic TP (See Note 6)		Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Levied on
D.4.1	General (upto 4 days)		1.87	375	2.24	450	2.31	464	Airline
D.4.2	(5 to 30days)		3.75	375	4.50	450	4.64	464	Airline
D.4.3	(beyond 30days)		5.62	375	6.74	450	6.95	464	Airline

D.4.4	Special Cargo (See Note 6)		Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Levied on
a)	Pharma items (upto 4 days)		3.75	749	4.50	899	4.64	926	Airline
	(5 to 30days)		7.49	749	8.99	899	9.26	926	Airline
	(beyond 30days)		11.24	749	13.49	899	13.89	926	Airline
b)	Live Animals(upto 4 days)		3.75	749	4.50	899	4.64	926	Airline
	(5 to 30days)		7.49	749	8.99	899	9.26	926	Airline
	(beyond 30days)		11.24	749	13.49	899	13.89	926	Airline
c)	Hazardous/ Dangerous Goods(upto 4 days)		3.75	749	4.50	899	4.64	926	Airline
	(5 to 30days)		7.49	749	8.99	899	9.26	926	Airline
	(beyond 30days)		11.24	749	13.49	899	13.89	926	Airline
d)	Valuable Goods(upto 4 days)		7.49	1498	8.99	1798	9.26	1852	Airline
	(5 to 30days)		13.91	1498	16.69	1798	17.19	1852	Airline
	(beyond 30days)		20.33	1498	24.40	1798	25.13	1852	Airline
e)	Perishable(upto 4 days)		3.75	749	4.50	899	4.64	926	Airline
	(5 to 30days)		7.49	749	8.99	899	9.26	926	Airline
	(beyond 30days)		11.24	749	13.49	899	13.89	926	Airline
f)	Newspaper and TV reel consignments (upto 4 days)		3.75	749	4.50	899	4.64	926	Airline
	(5 to 30days)		7.49	749	8.99	899	9.26	926	Airline
	(beyond 30days)		11.24	749	13.49	899	13.89	926	Airline
	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.		Nil	Nil	Nil	Nil	Nil	Nil	NA
D.5	Demurrage Charges - International to International & Domestic to International TP (See Note 6)		Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Levied on

Tariff- International Cargo
Form 14 (b) International Cargo

25%

20%

3%

Sl.	Description	Tariff 2017-18		Tariff 2018-19		Tariff 2019-20		Tariff 2020-21		
D.5.1	General			1.61	N.A	1.93	N.A	1.99	N.A	Airline
D.5.2	Special Cargo			Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Per Day Per Kg	Per Day	Levied on
a)	Pharma items			2.68	N.A	3.22	N.A	3.31	N.A	Airline
b)	Live Animals			2.68	N.A	3.22	N.A	3.31	N.A	Airline
c)	Hazardous/ Dangerous Goods			2.68	N.A	3.22	N.A	3.31	N.A	Airline
d)	Valuable Goods			6.42	N.A	7.70	N.A	7.94	N.A	Airline
e)	Perishable			2.68	N.A	3.22	N.A	3.31	N.A	Airline
f)	Newspaper and TV reel consignments			2.68	N.A	3.22	N.A	3.31	N.A	Airline
g)	Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.			Nil	Nil	Nil	Nil	Nil	Nil	NA
D.6	Transshipment Cargo - Other charges			Rate in Rupees per Kilogram/ Per ULD	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram/ Per ULD	Minimum rate Rupees per AWB	Rate in Rupees per Kilogram/ Per ULD	Minimum rate Rupees per AWB	Levied on
a)	Sector Charges (Per Kg)			1.61	N.A	1.93	N.A	1.99	N.A	Airline
b)	Carting Charges - Transshipment (Per Kg)			2.41	241	2.89	289	2.98	298	Airline
c)	Ramp to Ramp Loose (Incoming Loose & Outgoing Loose) (Per Kg)			2.68	N.A	3.22	N.A	3.31	N.A	Airline
d)	Ramp to Ramp Transfer (Per ULD)			670	N.A	804	N.A	828	N.A	Airline
e)	TP - Destuffing charges (Per Kg)			1.87	187	2.24	225	2.31	231	Airline

Notes :

- 1 Consignment of human remains, coffins including baggage of deceased & Human eyes will be exempted from the preview of TSP
- 2 TSP charges is inclusive of forklift use inside the terminal. No additional forklift charges will be levied.
- 3 Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
- 4 Special Cargo (Project/ heavy cargo) are such cargo which requires/have special handling /storage instructions. It also includes heavy cargo in which any single individual piece having gross weight or volume weight of 3 ton or above.
- 5 Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, traveller's cheque, diamonds (including diamonds of industrial use), diamond jewellery & watches made of silver, gold, platinum and items valued at USD 1000 per kg & above.

6 Demurrage :

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25%

20%

3%

Sl.	Description	Tariff 2017-18	Tariff 2018-19	Tariff 2019-20	Tariff 2020-21
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- 6.1 Demurrage free period shall be as per the Government order issued and in force from time to time.
- 6.2 Free period shall start from the time specified in relevant orders of the Government /Authority in force from time to time.
- 6.3 Demurrage will be calculated for the period beginning from the expiry of free period till the time of issue of Gate Pass. Demurrage will be charged on number of days. For this purpose 24 hours or any part thereof will be counted as one day.
- 6.4 After expiry of free period, demurrage will be applied for the applicable period, on non cumulative basis for the next two working days, provided the Gate Pass is generated within 96 hours from start of the period as specified in point 6.2 above.
- 6.5 If Gate Pass is generated after the expiry of 96 hours from start of the period as specified in point 6.2 above, Demurrage charges shall be levied on the number of days calculated from the start of the free period (i.e inclusive of free period) till the time of issue of Gate Pass (calculated in the manner specified in the point 6.3 above) on cumulative basis inclusive of holidays.
- 7 All invoice will be rounded off to nearest Rs. 5. As per IATA Tact Rule, book Clause 5.7.2, rounding off procedure, when rounding off Unit is 5.

When the results of calculations are between / and	
102.5 - 107.4	105.00
107.5-112.4	110.00

- 8 Special cargo consists of perishable and temperature sensitive products, pharma, live animals, hazardous/Dangerous goods, Newspaper & TV Reel Consignments, Human remains and unaccompanied baggage of deceased, any other valuable and/or any other such cargo which requires/have special handling/storage instructions.

- 9 Penal charges for misdeclaration of weight:

% variation in weight except valuable cargo	
Upto 2 %	Nil
2 - 5 %	200%
6 -10 %	300%
Above 10%	500%

- 10 Miscellaneous Charges includes special service requests from the customers other than the services already mentioned in the
- 11 Demurrage will be applicable to airlines if customs cleared cargo is stored in the warehouse beyond the free period in case of
- 12 In case of import cargo, demurrage will be applicable in case the segregation of import cargo is not completed due or airline fault.

S.No.	Other Charges		25%		20%		3%	
			Tariff					
			FY 2017-18	FY 2018-19	FY 2019-20	FY 2020-21	Levied on	
1. Terminal, Storage and Processing (TSP) charges								
	Export	Special Cargo- Project / Heavy Cargo	Rs 3.21 per kg subject to minimum of Rs.3210 per AWB	Rs 4.01 per kg subject to minimum of Rs.4013 per AWB	Rs 4.81 per kg subject to minimum of Rs.4816 per AWB	Rs 4.95 per kg subject to minimum of Rs.4960 per AWB	Agent /Shipper	
	Import	Special Cargo- Project / Heavy Cargo	Rs 11.77 per kg subject to minimum of Rs.11,770 per AWB	Rs 14.71 per kg subject to minimum of Rs.14,712 per AWB	Rs 17.65 per kg subject to minimum of Rs.17,654 per AWB	Rs 18.18 per kg subject to minimum of Rs.18,184 per AWB	Agent /Consignee	
2. Other Charges								
2.1	Export	Special Handling (Pharmaceutical, to maintain product temperature on request)	Rs 2140 per Pallet	Rs 2675 per Pallet	Rs 3210 per Pallet	Rs 3306 per Pallet	Agent /Shipper/Airline	
		Strapping charges	Rs. 16 per package	Rs. 20 per package	Rs. 24 per package	Rs. 25 per package	Agent /Shipper/Airline	
		DRY Ice Checklist charges	Rs. 1070 per AWB	Rs. 1338 per AWB	Rs. 1606 per AWB	Rs. 1654 per AWB	Agent /Shipper/Airline	
		DGR Acceptance fee	Rs. 2140 per AWB	Rs. 2675 per AWB	Rs. 3210 per AWB	Rs. 3306 per AWB	Agent /Shipper/Airline	
		Live Animal export acceptance charges	Rs. 2140 per AWB	Rs. 2675 per AWB	Rs. 3210 per AWB	Rs. 3306 per AWB	Agent /Shipper/Airline	
		Export Perishable Temperature Check as per CHM	Rs. 161 per AWB	Rs. 201 per AWB	Rs. 241 per AWB	Rs. 248 per AWB	Agent /Shipper/Airline	
		Full HAWB data capture charges	Rs. 54 per HAWB subject to minimum INR 535/-	Rs. 68 per HAWB subject to minimum INR 669/-	Rs. 82 per HAWB subject to minimum INR 803/-	Rs. 84 per HAWB subject to minimum INR 827/-	Agent /Shipper/Airline	
		DGR-fee, in case shipment above 20 pieces	Rs. 54 per additional unit	Rs. 68 per additional unit	Rs. 82 per additional unit	Rs. 84 per additional unit	Agent /Shipper/Airline	
		Express Services	Rs 1.40 / Kg subject to minimum of Rs.140 per AWB or 25% more than the TSP rate for the category the cargo falls under (whichever is higher)	Rs 1.75 / Kg subject to minimum of Rs.175 per AWB or 25% more than the TSP rate for the category the cargo falls under (whichever is higher)	Rs 2.10 / Kg subject to minimum of Rs.210 per AWB or 25% more than the TSP rate for the category the cargo falls under (whichever is higher)	Rs 2.16 / Kg subject to minimum of Rs.216 per AWB or 25% more than the TSP rate for the category the cargo falls under (whichever is higher)	Agent /Shipper/Airline	
		Back to Town	50 % of applicable TSP charges	50 % of applicable TSP charges	50 % of applicable TSP charges	50 % of applicable TSP charges	Agent /Shipper/Airline	
2.2	Import	Delivery order fees	Rs.2140 per MAWB	Rs.2675 per MAWB	Rs.3210 per MAWB	Rs.3306 per MAWB	Agent /Consignee/Airline	
		HAWB issuance charge	Rs.1391 per HAWB	Rs.1739 per HAWB	Rs 2087 per HAWB	Rs.2150 per HAWB	Agent /Consignee/Airline	
		Express Services	Rs.7.55 per kg subject to minimum of Rs 535 per AWB or 25% more than the TSP rate for the category the cargo falls under (whichever is higher)	Rs.9.44 per kg subject to minimum of Rs.669 per AWB or 25% more than the TSP rate for the category the cargo falls under (whichever is higher)	Rs.11.33 per kg subject to minimum of Rs.803 per AWB or 25% more than the TSP rate for the category the cargo falls under (whichever is higher)	Rs.11.67 per kg subject to minimum of Rs.827 per AWB or 25% more than the TSP rate for the category the cargo falls under (whichever is higher)	Agent /Consignee/Airline	
		Strapping and Repacking charges	Rs 16/package	Rs 20/package subject to minimum charges INR 50/- per AWB	Rs 24/package subject to minimum charges INR 60/- per AWB	Rs 25/package subject to minimum charges INR 62/- per AWB	Agent /Consignee/Airline	
		Shrink Wrap of ULD	Rs.2140 per ULD inclusive of material	Rs.2675 per ULD inclusive of material	Rs.3210 per ULD inclusive of material	Rs.3306 per ULD inclusive of material	Agent /Shipper/Consignee /Airline	
		Shrink Wrap of Euro pallet	Rs.321 per Euro pallet/skid	Rs.401 per Euro pallet/skid	Rs.481 per Euro pallet/skid	Rs.495 per Euro pallet/skid	Agent /Shipper/Consignee /Airline	
		Airside Cool Container	Rs.2140 per ULD per one way trip	Rs.2675 per ULD per one way trip	Rs.3210 per ULD per one way trip	Rs.3306 per ULD per one way trip	Agent /Shipper/Consignee /Airline	

S.No.	Other Charges	25%		20%		3%	
		FY 2017-18	FY 2018-19	FY 2019-20	FY 2020-21	Tariff	
							Levied on
2.3	General	Repacking charges	Minimum charges of Rs 54/- per AWB; Packing/Repacking charges will Rs 16 per package	Minimum charges of Rs 68/- per AWB; Packing/Repacking charges will Rs 20 per package	Minimum charges of Rs 82/- per AWB; Packing/Repacking charges will Rs 24 per package	Minimum charges of Rs 84/- per AWB; Packing/Repacking charges will Rs 25 per package	Agent /Shipper/Consignee /Airline
		Pet Assistance	Rs. 1070/- per AWB	Rs. 1338/- per AWB	Rs. 1606/- per AWB	Rs. 1654/- per AWB	Agent /Shipper/Consignee /Airline
		Repacking with wooden skid	Rs. 535 per skid	Rs. 669 per wooden skid	Rs. 803 per wooden skid	Rs. 827 per wooden skid	Agent /Shipper/Consignee /Airline
		Miscellaneous Charges (None of the above)	Rs. 2.68 per kg (subject to minimum Rs. 535 per AWB)	Rs. 3.35 per kg (subject to minimum Rs. 669 per AWB)	Rs. 4.02 per kg (subject to minimum Rs. 803 per AWB)	Rs. 4.14 per kg (subject to minimum Rs. 827 per AWB)	Agent /Shipper/Consignee /Airline
2.4	Import General Cargo (for first slab of 10 days)	Storage Charge	Rs. 26.75 per kg	Rs. 33.44 per kg	Rs. 40.13 per kg	Rs. 41.33 per kg	Agent /Consignee
2.5	Import General Cargo (beyond first 10 days and for every slab of 10 days)	Storage Charge	Rs. 29.96 per kg	Rs. 37.45 per kg	Rs. 44.94 per kg	Rs. 46.29 per kg	Agent /Consignee
2.6	Import Perishable Cargo (for first slab of 10 days)	Storage Charge	Rs. 55.64 per kg	Rs. 69.55 per kg	Rs. 83.46 per kg	Rs. 85.96 per kg	Agent /Consignee
2.7	Import Perishable Cargo (beyond first 10 days and for every slab of 10 days)	Storage Charge	Rs. 60.99 per kg	Rs. 76.24 per kg	Rs. 91.49 per kg	Rs. 94.23 per kg	Agent /Consignee
3.1	Miscellaneous Charges (None of the above)	Air Side Charges	Rs. 2.68 per kg (subject to minimum Rs. 1070 per AWB)	Rs. 3.35 per kg (subject to minimum Rs. 1338 per AWB)	Rs. 4.02 per kg (subject to minimum Rs. 1606 per AWB)	Rs. 4.14 per kg (subject to minimum Rs. 1654 per AWB)	Airline
3.2	Miscellaneous Activity Charges (None of the above)	City Side Charges	New Charges	Rs 1500 per AWB	Rs 1800 per AWB	Rs 1854 per AWB	Agent /Shipper/Consignee
3.3	Miscellaneous Packing Charges (None of the above)	City Side Charges	New Charges	Rs. 150 per packet	Rs. 180 per packet	Rs. 185 per packet	Agent /Shipper/Consignee
4	Dry Ice Checklist (per AWB)	Air Side Charges	Rs 1070 per Checklist	Rs 1338 per Checklist	Rs 1606 per Checklist	Rs 1654 per Checklist	Airline
5	DGR Acceptance fee (per AWB)	Air Side Charges	Rs 2140 per Checklist	Rs 2675 per Checklist	Rs 3210 per Checklist	Rs 3306 per Checklist	Airline
6	Live Animal Acceptance Check and delivery (per AWB)	Air Side Charges	Rs 2140 per Checklist	Rs 2675 per Checklist	Rs 3210 per Checklist	Rs 3306 per Checklist	Airline
7	Export Perishable Temperature check (per AWB)	Air Side Charges	Rs 161 per AWB	Rs 201 per AWB	Rs 241 per AWB	Rs 248 per AWB	Airline
8	Valuable escort services to & fro to the aircraft (per AWB)	Air Side Charges	Rs 1177 per AWB	Rs 1471 per AWB	Rs 1765 per AWB	Rs 1818 per AWB	Airline
9	Empty Pallet Stack making charges	Air Side Charges	New Charges	Rs. 1000 per stack	Rs. 1200 per stack	Rs. 1236 per stack	Airline
10	Withdraw Shipment (X-Ray)	City Side Charges	New Charges	Rs. 1.65 per kg subject to minimum Rs. 165 per AWB	Rs. 1.98 per kg subject to minimum Rs. 198 per AWB	Rs. 2.04 per kg subject to minimum Rs. 204 per AWB	Agent /Shipper
11	Withdraw Shipment (Demurrage)	City Side Charges	New Charges	Rs. 1.88 per kg per day subject to minimum Rs. 188 per AWB	Rs. 2.26 per kg per day subject to minimum Rs. 226 per AWB	Rs. 2.33 per kg per day subject to minimum Rs. 232 per AWB	Agent /Shipper
12	ULD cleaning charges per unit	Air Side Charges	Rs 5350 per unit	Rs 6688 per unit	Rs 8026 per unit	Rs 8267 per unit	Airline
13	DGR fee- in case shipment above 20 pieces per unit	Air Side Charges	Rs 54 per additional unit	Rs 68 per additional unit	Rs 82 per additional unit	Rs 84 per additional unit	Airline
14	Special Handling (Pharmaceutical, temperature) per unit	Air Side Charges	Rs 2140 per unit	Rs 2675 per unit	Rs 3210 per unit	Rs 3306 per unit	Airline
15	Charges collect fees (per AWB)	Air Side Charges	10% of collectable amount (subject to minimum of Rs 535)	10% of collectable amount (subject to minimum of Rs 669)	10% of collectable amount (subject to minimum of Rs 803)	10% of collectable amount (subject to minimum of Rs 827)	Airline
16	Delivery Order Charges (per MAWB)	Air Side Charges	Rs 2140 per MAWB	Rs 2675 per MAWB	Rs 3210 per MAWB	Rs 3306 per MAWB	Airline

Tariff- International Cargo
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S.No.	Other Charges		25%				20%		3%	
			FY 2017-18		FY 2018-19		FY 2019-20		FY 2020-21	
17	Air Cargo Freight Consolidation Fees(ACFC)	City Side Charges	New Charges	Rs. 2.00 per kg (Minimum Rs. 200 per MAWB)	Rs. 2.40 per kg (Minimum Rs. 240 per MAWB)	Rs. 2.47 per kg (Minimum Rs. 247 per MAWB)	Rs. 2.47 per kg (Minimum Rs. 247 per MAWB)	Rs. 2.47 per kg (Minimum Rs. 247 per MAWB)	Rs. 2.47 per kg (Minimum Rs. 247 per MAWB)	Agent /Shipper
18	Bag Handling charges	Air Side Charges	New Charges	Rs. 2.10 per kg (Minimum Rs. 210)	Rs. 2.52 per kg (Minimum Rs. 252)	Rs. 2.52 per kg (Minimum Rs. 252)	Rs. 2.52 per kg (Minimum Rs. 252)	Rs. 2.60 per kg (Minimum Rs. 260)	Rs. 2.60 per kg (Minimum Rs. 260)	Airline
19	Segregation Charges (all Amendment / HAWB Feeding / Re-weight of Import Consignment)	City Side Charges	New Charges	Rs. 911 per HAWB	Rs. 1093 per HAWB	Rs. 1093 per HAWB	Rs. 1093 per HAWB	Rs. 1126 per HAWB	Rs. 1126 per HAWB	Agent /Consignee
20	Electricity Charges for RKN Container	Air Side Charges	New Charges	Rs. 1946 per container per day	Rs. 2335 per container per day	Rs. 2335 per container per day	Rs. 2335 per container per day	Rs. 2405 per container per day	Rs. 2405 per container per day	Airline
21	Cool Dolly Charges	Air side / City Side Charges	New Charges	Rs. 2526 per dolly one way trip	Rs. 3031 per dolly one way trip	Rs. 3031 per dolly one way trip	Rs. 3031 per dolly one way trip	Rs. 3123 per dolly one way trip	Rs. 3123 per dolly one way trip	Agent /Shipper/Consignee /Airline