

[F. No. AERA/20010/MYTP/HIAL/CP-II/2016-17/Vol-V]

Airports Economic Regulatory Authority of India

Addendum : Consultation Paper No.30/2017-18 dated 19.12.2017


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New Delhi – 110003

Date of Issue: 16th January, 2018

Sub.: In the matter of determination of Aeronautical Tariffs in respect of Rajiv Gandhi International Airport, Shamshabad, Hyderabad for the second control period (01.04.2016-31.03.2021).

Attention of all concerned is invited to the Consultation Paper No. 30/2017-18 dated 19.12.2017 on the above subject.

2. The Annual Tariff Proposal for the second control period submitted by Rajiv Gandhi International Airport, Shamshabad, Hyderabad is attached with this Addendum as Annexure – A & Annexure - B, which shall form the part of the subject Consultation Paper.


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Annexure A

TARIFF PLAN

A) Background:

Operational Excellence and Customer Service:

Rajiv Gandhi International Airport (RGIA) Hyderabad is an industry leader in operational excellence and superior customer service. The fact that RGIA currently holds World's No. 1 rank in Airport Service Quality as adjudged by Airports Council International is a testimony to RGIA commitment towards operational excellence and customer service.

On account of increased traffic, during many hours of the day, the traffic volume at RGIA reaches peak capacity levels. With further growth envisaged in domestic traffic over the next few years, it is important to regulate the peak hour traffic volume. RGIA has taken a number of steps to ensure that the operational excellence and customer delight do not suffer even with the enhanced traffic volumes at the airport. As a part of these steps, RGIA wishes to introduce a tariff plan for efficient utilization of available capacity during airport off-peak hours.

Encouraging International Traffic:

Traffic growth at airports is mainly driven by higher utilization of the available capacity or as a result of addition of capacity by airlines. In the case of RGIA, the average Passenger Load factor of most international airlines is consistently very high (over 85%). As a result, only a significant addition in capacity can lead to above average growth of traffic in the future. However, these passengers currently have only a limited choice of international destinations to travel from Hyderabad. To provide more options to the potential travellers, it is imperative to encourage the airlines to fly to new destinations and increase frequencies.

B) **Proposal:** GHIAL wishes to work together with its airlines towards sustaining exemplary operational excellence and passenger experience at RGIA while boosting international passenger traffic

C) Categories:

1. **Existing flights:** Flights currently operating at RGIA
2. **Aircraft Up-gauge:** An existing flight which was being operated by a single aisle aircraft and is now being upgraded to a twin-aisle aircraft.
3. **Additional Frequency:** An additional flight introduced on an existing route by any airline

E.g. Airline XY operates 2 frequencies between Hyderabad – Delhi and now introduces a 3rd frequency

4. **New Flight:** A flight introduced to a new destination (unserved by the airline for the previous twelve months), that is already in service by another airline from Hyderabad.

E.g. Airline XY (existing) or Airline AB (new) introduces a new flight Hyderabad – Jaipur, which is already served by other domestic carriers.

5. **New Route:** A flight to a new destination that is currently unserved from Hyderabad by any airline

E.g. Airline XY (existing) or Airline AB (new) introduces a new route Hyderabad – Srinagar, which is currently unserved from Hyderabad by any airline.

D) General Information:

- I. **Non-Peak Hours:** Airport domestic off-Peak Hours are declared as between 0001 to 0359 hours and 1200 to 1559 (IST) till March 31st 2019.

Airport international off-peak Hours are declared as between 1201 to 1559 (IST) till Mach 31st 2019

Airport off-peak hours effective April 01st 2020 and April 01st 2021 shall be declared in January 2019 and January 2020
- II. All existing domestic and international flights with a scheduled time of arrival during the off-peak hour(s) will be eligible for the off-peak tariff defined in the tariff card.
- III. Domestic off-peak tariff for additional frequency, new flight, up-gauge and new routes, as applicable, would be for a period of 12 months from the date of commencement.
- IV. The tariff for aircraft up-gauge on domestic and international sectors will be applicable for a period of 12 months from the date of commencement.
- V. The tariff for new route on international sector will be applicable for a period of 36 months from date of commencement
- VI. In order to be eligible for applicable rates the airlines shall have to complete 12 months of continuous operations with respect to up-gauge/new frequency/new route as the case may be. In the event of discontinuation, the rack rate will be applicable

Tariff card (w.e.f. 1st April 2018 to 31st March 2019)

	Rack Rate (RR) per MT in INR	Existing Flights	Up- gauge	Additional Frequency	New Flight	New Route
Landing						
Domestic passenger flights (Other than Non-peak operations)						
Rate per MTOW (for MTOW <=100)	195.00	RR	146.00	RR	RR	RR
Rate per MTOW (for MTOW>100)	263.00	RR	197.00	RR	RR	RR
Domestic passenger flights (Non-peak operations)						
65	195.00	146.00	146.00	146.00	146.00	0.00
Rate per MTOW (for MTOW>100)	263.00	197.00	197.00	197.00	197.00	0.00
International passenger flights (National or International Carriers – other than non- peak operations)						
Rate per MTOW (for MTOW <=100)	261.00	RR	131.00	RR	RR	0.00
Rate per MTOW (for MTOW>100)	350.00	RR	175.00	RR	RR	0.00
International passenger flights (National or International Carriers – non-peak operations)						
Rate per MTOW (for MTOW <=100)	261.00	RR	65.00	RR	RR	0.00
Rate per MTOW (for MTOW>100)	350.00	RR	88.00	RR	RR	0.00
Domestic Cargo flights						
Rate per MTOW (for MTOW <=100)	0.00	0.00	0.00	0.00	0.00	0.00
Rate per MTOW (for MTOW>100)	0.00	0.00	0.00	0.00	0.00	0.00
International Cargo flights						
Rate per MTOW (for MTOW <=100)	0.00	0.00	0.00	0.00	0.00	0.00
Rate per MTOW (for MTOW>100)	0.00	0.00	0.00	0.00	0.00	0.00
Aircraft less than 80 seats						
Rate per landing	0.00	0.00	0.00	0.00	0.00	0.00

Tariff card (w.e.f 1st April 2019 to 31st March 2020)

	Rack Rate (RR) per MT in INR	Existing Flights	Up- gauge	Additional Frequency	New Flight	New Route
Landing						
Domestic passenger flights (Other than Non-peak operations)						
Rate per MTOW (for MTOW <=100)	203.00	RR	152.00	RR	RR	RR
Rate per MTOW (for MTOW>100)	273.00	RR	205.00	RR	RR	RR
Domestic passenger flights (Non-peak operations)						
Rate per MTOW (for MTOW <=100)	203.00	152.00	152.00	152.00	152.00	0.00
Rate per MTOW (for MTOW>100)	273.00	205.00	205.00	205.00	205.00	0.00
International passenger flights (National or International Carriers – other than non- peak operations)						
Rate per MTOW (for MTOW <=100)	271.00	RR	136.00	RR	RR	0.00
Rate per MTOW (for MTOW>100)	364.00	RR	182.00	RR	RR	0.00
International passenger flights (National or International Carriers – non-peak operations)						
Rate per MTOW (for MTOW <=100)	271.00	RR	68.00	RR	RR	0.00
Rate per MTOW (for MTOW>100)	364.00	RR	91.00	RR	RR	0.00
Domestic Cargo flights						
Rate per MTOW (for MTOW <=100)	0.00	0.00	0.00	0.00	0.00	0.00
Rate per MTOW (for MTOW>100)	0.00	0.00	0.00	0.00	0.00	0.00
International Cargo flights						
Rate per MTOW (for MTOW <=100)	0.00	0.00	0.00	0.00	0.00	0.00
Rate per MTOW (for MTOW>100)	0.00	0.00	0.00	0.00	0.00	0.00
Aircraft less than 80 seats						
Rate per landing	0.00	0.00	0.00	0.00	0.00	0.00

Tariff card (w.e.f 1st April 2020 to 31st March 2021)

	Rack Rate (RR) per MT in INR	Existing Flights	Up- gauge	Additional Frequency	New Flight	New Route
Landing						
Domestic passenger flights (Other than Non-peak operations)						
Rate per MTOW (for MTOW <=100)	211.00	RR	158.00	RR	RR	RR
Rate per MTOW (for MTOW >100)	284.00	RR	213.00	RR	RR	RR
Domestic passenger flights (Non-peak operations)						
Rate per MTOW (for MTOW <=100)	211.00	158.00	158.00	158.00	158.00	0.00
Rate per MTOW (for MTOW >100)	284.00	213.00	213.00	213.00	213.00	0.00
International passenger flights (National or International Carriers – other than non-peak operations)						
Rate per MTOW (for MTOW <=100)	282.00	RR	141.00	RR	RR	0.00
Rate per MTOW (for MTOW >100)	378.00	RR	189.00	RR	RR	0.00
International passenger flights (National or International Carriers – non-peak operations)						
Rate per MTOW (for MTOW <=100)	282.00	RR	71.00	RR	RR	0.00
Rate per MTOW (for MTOW >100)	378.00	RR	95.00	RR	RR	0.00
Domestic Cargo flights						
Rate per MTOW (for MTOW <=100)	0.00	0.00	0.00	0.00	0.00	0.00
Rate per MTOW (for MTOW >100)	0.00	0.00	0.00	0.00	0.00	0.00
International Cargo flights						
Rate per MTOW (for MTOW <=100)	0.00	0.00	0.00	0.00	0.00	0.00
Rate per MTOW (for MTOW >100)	0.00	0.00	0.00	0.00	0.00	0.00
Aircraft less than 80 seats						
Rate per landing	0.00	0.00	0.00	0.00	0.00	0.00

Annexure B

Rate Card – w.e.f January 1 2018 (or the date of AIC for tariff applicability date) to March 31, 2021

Landing Charges

a. Landing charges levied per landing

From To	1-Jan-18 31-Mar-18	1-Apr-18 31-Mar-19	1-Apr-19 31-Mar-20	1-Apr-20 31-Mar-21
International (upto 100 MT)	Rs 251 per MT	Rs 261 per MT	Rs 271 per MT	Rs 282 per MT
International (above 100 MT)	Rs 25,100+ Rs 337 per MT in excess of 100 MT	Rs 26,100+ Rs 350 per MT in excess of 100 MT	Rs 27,100+ Rs 364 per MT in excess of 100 MT	Rs 28,200+ 378 per MT in excess of 100 MT
Domestic (upto 100 MT)	Rs 188 per MT	Rs 195 per MT	Rs 203 per MT	Rs 211 per MT
Domestic (above 100 MT)	Rs 18,800+ Rs 253 per MT in excess of 100 MT	Rs 19,500+ Rs 263 per MT in excess of 100 MT	Rs 20,300+ Rs 273 per MT in excess of 100 MT	Rs 21,100 + Rs 284 per MT in excess of 100 MT

MT- Metric tonne, MTOW- Maximum Take Off Weight

b. Terms and conditions

- The charges set forth herein shall be calculated on the basis of nearest MT i.e. equivalent to 1,000 kilograms. MTOW to be as per the Certificate of Airworthiness filed with DGCA.
- A minimum charge of Rs. 4,000/- (up to 21 Metric tonne for Domestic and 16 Metric tonne for International in the case of general aviation aircraft) shall be levied per single unscheduled landing of Helicopters and General Aviation aircraft. For over the specified tonnage, the charges as per MTOW will be applicable
- An aircraft with a maximum certified seat capacity of less than 80, as certified by the DGCA, being operated by domestic scheduled operators, are exempted from payment of landing charges.
- Domestic legs of the international routes of Indian Scheduled Operators will be treated as domestic flight as far as airport user charges are concerned irrespective of the number assigned to such flights.
- Landing charges as detailed in Annexure A will be applicable after completion of 12 months of continuous operations, else the above rate will be applicable.

Parking Charges

a. Parking charges shall be levied as below:

From To	1-Jan-18 31-Mar-18	1-Apr-18 31-Mar-19	1-Apr-19 31-Mar-20	1-Apr-20 31-Mar-21
Total Weight (MTOW)	Parking Charges (Rate per Hour)			
Up to 100 MT	Rs 4.10 / hour/ MT	Rs 4.30 / hour/ MT	Rs 4.40 / hour/ MT	Rs 4.60 / hour/ MT
above 100 MT	Rs 410 + Rs 5.40/hour/MT in excess of 100 MT	Rs 430 + Rs 5.60/hour/MT in excess of 100 MT	Rs 440 + Rs 5.80/hour/MT in excess of 100 MT	Rs 460 + Rs 6.10/hour/MT in excess of 100 MT

b. Other terms and conditions

- GHIAL shall allow two (2) hours of free parking. The time of 15 minutes shall be added to the free parking time of two hours mentioned herein, on account of time taken between touch down time and actual parking time on the stand for the calculation of free parking period.
- Another standard time of 15 minutes shall be added on account of taxing time of aircraft from parking stand to take off point. These periods shall be applicable for each aircraft irrespective of actual time taken in the movement of aircraft after landing and before takeoff.
- For calculating chargeable parking time, part of an hour shall be rounded off to the next hour.
- Charges shall be calculated on the basis of nearest MT.
- The Charges for each period parking shall be rounded off to nearest rupee.
- GHIAL shall levy parking charges at the in-contact stands as mentioned herein.:

Parking hrs	0-02 hrs	02- 04 hrs	Above 04 hrs
Rate	Free	Normal parking rates as listed above	Double the normal parking rates

User Development Fee (UDF)

User Development Fee for domestic passengers (Both Domestic Passengers and International Passengers) shall be payable as follows:

<i>From</i>	<i>1-Jan-18</i>	<i>1-Apr-18</i>	<i>1-Apr-19</i>	<i>1-Apr-20</i>
<i>To</i>	<i>31-Mar-18</i>	<i>31-Mar-19</i>	<i>31-Mar-20</i>	<i>31-Mar-21</i>
UDF- Domestic Passenger				
Rs per Departing Domestic Passenger	Rs 250.0	Rs 260.0	Rs 270.0	Rs 281.0
USD per Departing Domestic Passenger for tickets booked in USD	USD 3.9	USD 4.1	USD 4.3	USD 4.4
UDF- International Passenger				
Rs per Departing International Passenger	Rs 350.0	Rs 364.0	Rs 378.0	Rs 393.0
USD per Departing International Passenger for tickets booked in USD	USD 5.5	USD 5.7	USD 6.0	USD 6.2

- The above charges are exclusive of applicable taxes.

Exemption in User Development Fee

- Infants under the age of two (02) years
- Transit/transfer passengers having an international to domestic, domestic to international or international to international transfer within twenty four 24 hours on a single ticket
- Transit/transfer passengers having a domestic to domestic transfer within six (6) hours on a single ticket
- Involuntary re-routed passengers
- Exemption to airlines for Sky Marshals
- Crew on duty

ICT (CUTE/CUSS/BRS) Charge

Per Embarking Passenger	USD 1.25
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ICT services shall be concessionated out on revenue share model. The charges mentioned above will be collected by Concessionaire from Airlines. GHIAL shall collect the charges till such time it is concessionated

For the purpose of billing in foreign currency the RBI reference Rate as on 1st day of the month for 1st fortnightly billing period and the rate prevailing as on 16th day of the month for the 2nd fortnightly billing period shall be used

Fuel Charges

The following fuel charges per KL of fuel will be charged:

Charges per KL of Fuel	Amount in Rs./KL
Infrastructure Charges	Rs 1500/-
Fuel Throughput Charges	Rs 670/-

KL - Kiloliters 1 KL = 1000 Liters

Fixed Electricity Ground Power ("FEGP") Charges

FEGP services can be availed by the Airlines/Operators to use electric ground power in place of APU (Auxiliary power unit) or a GPU (diesel generator).

Charges for FEGP usage are based on minimum half an hour usage and thereafter every 15 minutes based on the hourly charges.

The following fixed ground power charges will be charged:

Time slot	1 plug (90 KV)	2 Plugs (180 KV)
First 30 minutes	Rs 500	Rs 875
Every additional 15 minutes	Additional Rs 250	Additional Rs 437.50

The above FEGP rates are subject to revision if there is any significant change in the prevailing electricity rate.

Taxes

All the above Airport Charges and Fee are net of taxes. Taxes payable shall be extra in addition to the above charges.

Mode of Invoicing and Payment

- GHAL shall raise invoices for Landing and Parking Charges, Passenger Service Fees, User Development Fees, and ICT Charges, on fortnightly basis for the services availed by the Scheduled Operators at the Airport for the preceding fortnight. The credit period will be in respect of airlines having credit arrangement with the company other will be on cash and carry basis.
- All the invoices will be sent to the Operator in the electronic format followed by hard copy with necessary supporting documents. All the applicable taxes shall be charged to the Airline at the prevailing rates in addition to the charges
- All unscheduled Operators shall be payable in advance/ charged on cash & carry basis

Applicable collection charges, credit terms and payment dates to Scheduled Operators/Airlines.

The collection charges applicable at GMR Hyderabad International Airport with effect from the date of issuance of AIC shall be as mentioned below subject to the terms and conditions hereunder:

Charges	collection charges *
User Development Fee (UDF)	Rs. 5 per departing passenger

* On the base amount (Excluding GST)

Other Terms and Conditions

- The above mentioned collection charges are applicable if and only if there are no over due's against any invoice(s). All dues (including aero charges, rentals, utilities, IT/communication and UDF amounts, interest on over dues and any other applicable charges) should be paid within the contracted due date without exception. No collection charges under any head shall be allowed, if any of the charges including those mentioned in this condition and payable to GHIAL, are pending beyond the respective due dates.
- GHIAL will raise the invoice within 3 working days from the end of fortnight subject to receipt of passenger data from the airlines as mentioned below.
 - ✓ Passenger data should be uploaded on time (Within two (2) days of the end of the respective fortnight; both arrival and departure passenger data have to be updated on the load application). If there is any delay in the submission of the data, the credit period of 15 days allowed with respect to aero dues of the respective fortnight will be reduced accordingly.
- Electronic Invoices (E-Invoice) will be sent to airlines on the same day of invoice generation to the mail id's provided by the respective carriers.
- In case of non-receipt of invoice by the airline within maximum of five (05) days, the airline shall communicate to GHIAL for its necessary action.
- The Airline shall revert in writing within two working days from the date of receipt of soft copy of the invoice with queries, if any. If no queries are raised in writing by the Airline within the said two days, it shall be deemed accepted and no queries whatsoever shall be entertained by GHIAL thereafter.
- Remittance shall be made to the credit of the GHIAL account on or before 18th day from the closure of the fortnight through RTGS or EFT in order to avail the collection charges. If payments are made by cheque or DD, the same should be ensured so as to reach GHIAL on or before 15th day from the closure of the fortnight and any delays in receipt of cheque or DD by GHIAL due to courier or other transit delays will not be considered for allowing discount or collection charges.
- Interest on delayed payments: Interest at the rate will be levied by the company on any delay in payments beyond the due date as mentioned above (credit within 18th day of fortnight). Presently, the interest rate levied on delayed payment is 18% p.a. It may please be noted that no request for waiver of the interest shall be entertained. The policy of levying interest on delayed payments will be applicable irrespective of the quantum of delay i.e. interest will be calculated on a daily balance and part-payments if any will be adjusted in the order of interest and then outstanding balance.

- The payments made by the airliner shall be adjusted by GHIAL in the order of the outstanding dues. Wherever, interests are charged by RGIA on delayed payments/ overdue outstanding, the same shall be adjusted first and then the balance amount only will be adjusted against the outstanding dues.
- All invoices including the interest invoices have to be paid in full without any eligible deduction towards the discount and collection charges. However, applicable TDS can be deducted. RGIA will issue a credit note for the applicable discounts and collection charges as mentioned in the table above (excluding GST) by 20th of every month for the collection charges of the previous month subject to the fulfillment of above terms and conditions.
- Company shall obtain Bank Guarantee or the Revolving Letter of Credit for an amount equivalent to six months of projected billing for the facilities offered by GHIAL, including but not limited to Landing and Parking, ICT Charges and UDF from the Airline to be used as a security and GHIAL shall have the right to en-cash such Bank Guarantee and/or Letter of Credit in event the Airline commits the breach of any of the terms, conditions and covenants of the Agreement or for the non-payment of charges or if the Airline fails to renew the Bank Guarantee before its expiry during the operations of Airline at RGIA.