



Airports Economic Regulatory Authority of India

TO CONSIDER THE MULTI YEAR TARIFF PROPOSAL AND ANNUAL TARIFF PROPOSAL (FY.2016-17) FOR THE SECOND CONTROL PERIOD IN RESPECT OF M/s AIR INDIA SATS AIRPORT SERVICES PRIVATE LIMITED(AISATS) FOR PROVIDING CARGO HANDLING SERVICES AT KEMPEGOWDA INTERNATIONAL AIRPORT(BIAL), BENGALURU.

New Delhi: 26th Dec , 2017.

**AERA Building
Administrative Complex
Safdarjung Airport
New Delhi.**

1. Brief Background:

- 1.1 M/s AISATS is one of the Cargo Handling agencies appointed by Bangalore International Airport Ltd.(BIAL) for carrying out Cargo Handling (CH) at Kempegowda International Airport, Bangalore. The Authority, vide its MYTO Order No. 22/2011-12 dated 29.09.2011, decided to adopt '**Light Touch Approach**' in respect of the AISATS for Cargo Handling services at Bangalore Airport for determination of tariffs for the first control period. The Authority in line with the above mentioned MYTO order determined the Annual Tariff Proposal (ATP) for FY 2011-12. Subsequently, the Authority also determined the Annual tariff for FY 2012-13 vide order no. 44/2012-13 dated 01.03.2013 and later determined Annual tariff FY 2013-14 vide Order no.31/2013-14 dated 08.08.2013. The Authority vide its Order no 31/2015-16 dated 28.08.2015 determined ATP for FY2014-15 and FY 2015-16. The Authority vide its Order No.50/2015-16 dated 31.03.2016 allowed the AOs/ISPs to continue the levy of tariffs existing as on 31.03.2016 up to 30.09.2016 or till the determination of tariffs for the second control period, whichever is earlier. The Authority vide its Order No. 11/2016-17 dated 29.09.2016 extended the levy of tariffs as on 31.03.2016 up to 31.03.2017 or till the determination of tariffs for the second control period, whichever is earlier. The Authority vide its Order No. 19/2016-17 dated 31.03.2017 further extended the levy of tariffs as on 31.03.2016 up to 30.09.2017 or till the determination of tariffs for the second control period, whichever is earlier. The Authority vide its Order No. 12/2017-18 dated 29.09.2017 further extended the tariffs existing as on 31.03.2016, for a period of six months w.e.f. 01.10.2017 or till determination of tariffs for the Second Control Period whichever is earlier.

2. MYTP/ATP/ACS Submissions made by AISATS for 2nd control period.

- 2.1 M/s AISATS submitted their MYTP online on 18th March,2016 and submitted the hardcopy of online Multi Year Tariff Proposal (MYTP) and Annual Tariff Proposal (ATP) for FY 2016-17 for second control period. M/s AISATS proposed no increase in the ATP of FY 2016-17 when compared to existing tariff of FY 2015-16 approved vide order no. 31/2015-16 dated 28.08.2015 however, few new line items/heads are added to the proposed ATP(**Annexure I**). M/s AISATS has submitted the growth rates adopted in formulating the MYTP/ATP for second control period (**Annexure II**). M/s AISATS has also stated that they are following management approved depreciation rates which are higher than the Companies Act, 2013 (**Annexure III**). M/s AISATS submitted the required Annual Compliance Statements (ACS) for the first control period (FY 2011-12 to FY2015-16).(**Annexure-IV**).

3. Principles for Determination of Aeronautical Tariff under "Light Touch Approach".

- 3.1 The Authority vide its Order No. 12/2010-11 dated 10.01.2011 and Direction No. 04/2010-11 issued on 10.01.2011 finalized its approach in the matter of Regulatory Philosophy and Approach in Economic Regulation of the

Services provided for Cargo Facility, Ground Handling and Supply of Fuel to the Aircraft at the major airports and issued the Airports Economic Regulatory Authority of India (Terms and Conditions for Determination of Tariff for Services provided for Cargo Facility, Ground Handling and supply of Fuel to the Aircraft) Guidelines, 2011 (“ the Guidelines”).

3.2 In accordance, to above mentioned AERA Guidelines and Directions the following procedure is followed:

a) **Stage1: Materiality:**

$$\text{Materiality Index (MIc)} = \frac{\text{Cargo Volume at major airport A}}{\text{Total Cargo Volume at Major Airports}} \times 100$$

The materiality index at Bangalore Airport= 279475/2489139.

= 11.23%

The percentage share of Cargo Handling for Bangalore Airport, Bengaluru for the FY 2014-15 is 11.23% which is more than 2.5% Materiality Index (MIg) for the above subject service. Hence the regulated service is deemed as ‘**material**’ for the second control period.

b) **Stage 2: Competition:** As per the information furnished by AISATS in Form F1(b) on competition Assessment, M/s Menzies Aviation Bobba (Bangalore)Services Pvt. Ltd. is other service provider which is rendering similar service at Bangalore International Airport. Hence in the instance case, there are two Cargo Handling service providers including AISATS, and therefore the service is deemed ‘**Competitive**’.

c) **Stage 3:Reasonableness of existing User Agreement(s):** M/s AISATS has submitted the valid User Agreements for Bangalore Airport and on examination the following points are observed:

i) Till date AERA has not received any complaints from users on the existing agreements with the service provider.

3.3 AISATS has submitted the copy of complete Concession Agreement with BIAL.

3.4 AISATS has not conducted the stakeholder consultation with the users on the proposed ATP for FY 2016-17 and vide email dated 02.10.2017 assured AERA that AISATS will comply/follow with the CGF Guidelines & Directions and submit the evidence of required stakeholder consultation in future.

4 Authority’s Examination on the proposal.

4.1 The services rendered by AISATS for providing Cargo Handling facility at Bangalore Airport are aeronautical services in terms of section 2(a) of the Airports Economic Regulatory Authority of India Act, 2008 (Act) and under section 13 (1)(a) of the Act, the Authority is required to determine tariff for aeronautical services.

4.2 M/s AISATS has submitted the Annual Compliance Statement (ACS) for tariff years 2011-12 to 2016-17 and Annual Tariff Proposal (ATP) for FY. 2016-17. M/s AISATS has not submitted any evidence of stakeholder

consultation meeting.

- 4.3 M/s AISATS revised its tariff card last in FY 2015-16 vide AERA order No. 31/2015-16 dated 28.08.2015 and the same tariff continued for FY 2016-17.
- 4.4 M/s AISATS in the proposed tariff card (ATP) for FY 2016-17 mentioned that their proposed Demurrage Charges will be applicable as per the tariff. On this issue, it is submitted that Demurrage charges for the free period is governed as per the instruction of Govt. of India issued from time to time. After the free period for demurrage charges, the rate as per the Service provider in the proposed tariff card prevails.
- 4.5 Based on the ACS submissions by AISATS a comparative scenario of revenue, cost and return on average RAB for the first control period is prepared and annexed as “**Annexure-V**”. The Authority carefully observed the following parameters in the financials as submitted by AISATS:
 - a) Return on Average RAB ranges from 55.31% to 147.59% for the first Control Period and 134.19 % return on average RAB in FY 2016-17. –
 - b) The profit margin % ranges from 35% to 48% in the first control period. 46% and 41% profit margin earned in FY 2015-16 & FY2016-17.

Hence the Authority proposes to consider the ATP rates of FY 2016-17 with no increase. AISATS submitted the proposed tariff (ATP) with no increase with the addition/consisting of extra line item to facilitate newly added “Coolport” facility.

5 Proposal

The Authority, after careful consideration of the MYTP and ATP for FY 2016-17, makes the following proposal for stakeholder consultation:

- 5.1 The service for Cargo handling being provided by M/s AISATS at Bangalore Airport, Bengaluru is “**Material but Competitive**” and hence in accordance to the provisions of Chapter V of the AERA Guidelines the tariff will be determined under ‘**Light Touch Approach**’ for the duration of 2nd control period (01.04.2016 to 31.03.2021).
- 5.2 It is proposed that AISATS may be allowed to charge as per the proposed tariff submitted for FY2016-17 with the addition of extra line item/tariff head to facilitate “Coolport” facility for the residual period from the issue of this order to 31.03.2019 of Second Control Period at Bangalore Airport, Bengaluru and is proposed as per the ATP submitted by AISATS (**Annexure-VI**).
- 5.3 Tariff determined as above will be maximum tariff to be charged. No other charge is to be levied over and above the approved tariff.
- 5.4 AISATS should not exceed the tariff charges for its Non-Schedule cargo handling Operations and should levy the same charges/tariff as determined above.
- 5.5 For demurrage charges, the free period may be considered to be governed as per the instructions of Govt. of India issued from time to time.

- 5.6 M/s AISATS should submit the evidence of Stakeholder Consultation Meeting justifying the Annual Tariff Proposal (ATP) for any tariff increase for FY2019-20 and FY2020-21 with Annual Compliance Statement (ACS) duly audited well in time as per the guidelines.
- 5.7 In accordance with the provisions of Section 13(4) of the AERA Act, the proposal contained in para 5 above is hereby put forth for stakeholder consultation. To assist the stakeholders in making their submissions in a meaningful and constructive manner, necessary documents are enclosed as annexures to the consultation paper. For removal of doubts, it is clarified that the contents of this Consultation Paper may not be construed as any Order or Direction of this Authority. The Authority shall pass an Order, in the matter, only after considering the submissions of the stakeholders in response hereto and by making such decision fully documented and explained in terms of the provisions of the Act.
- 5.8 The Authority welcomes written evidence-based feedback, comments and suggestions from stakeholders on the proposal made in para 5 above, latest by **15th Jan, 2018** at the following address:

**Secretary,
Airports Economic Regulatory Authority of India,
AERA Building,
Administrative Complex,
Safdarjung Airport,
New Delhi- 110003
Email: puja.jindal@nic.in
Tel: 011-24695042
Fax: 011-24695039**

**S. Machendranathan
Chairperson**

Annual Tariff Proposal for Tariff Year 1(FY 16-17)

Form F14 (b) - Annual Tariff Proposal for Tariff Year 1

MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR INTERNATIONAL CARGO: EFFECTIVE 1 APRIL 2016

S.N.	LIST OF CHARGES	FY 2016-17	
		Tariff Year 1	
		MINIMUM RATE in INR	RATE PER KG in INR
A) INTERNATIONAL CARGO			
EXPORT CARGO			
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP] - (per Shipping Bill)		
a)	General cargo	125	1.05
b)	Special cargo (AVI)	250	1.60
c)	PER/DGR/VAL cargo	250	2.75
2	CUSTOMS CARGO SERVICE PROVIDER CHARGE [CCSP] - (per Shipping Bill)	25	0.65
3	DEMURRAGE / STORAGE CHARGE (rate per kg per day)		
a)	General cargo	136.5	0.85
b)	Special cargo (AVI)	262.5	1.6
c)	PER/DGR/VAL cargo	262.5	2.75
4	COURIER HANDLING CHARGE	150	1.6
5	PACKING/REPACKING/STRAPPING CHARGE	5.00 per Carton/Bag	
6	RETURN CARGO CHARGE	500.00 per AWB	
7	AIR WAYBILL AMENDMENT CHARGE	100.00 per AWB	
8	WEIGHT / VOLUME MIS-DECLARATION CHARGE		
a)	2-5% variation	2 times applicable TSP charge	
b)	More than 5% variation	5 times applicable TSP charge	
9	OVERTIME CHARGE (beyond customs working hours)	50.00 per Shipping Bill	
	VAL cargo	1000.00 per AWB	
IMPORT CARGO			
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP] - (per Bill of Entry)		
a)	General cargo/Unaccompanied Baggage	125	5.4
b)	Special cargo (AVI)	250	10.8
c)	PER/DGR/VAL cargo	250	10.8
2	CUSTOMS CARGO SERVICE PROVIDER CHARGE [CCSP] - (per HAWB)	25	1.85
3	DEMURRAGE / STORAGE CHARGE (rate per kg per 24 hours)		
a	General cargo		
i)	Flight Actual Time of Arrival (ATA) plus 72 hours	No charge	No charge
ii)	Cargo cleared between 72 hours and 120 hours	336	1.65
iii)	Cargo cleared between 120 hours and 720 hours	336	3.09
iv)	Cargo cleared after 720 hours	336	4.63
b	Special cargo (AVI)		
i)	Flight Actual Time of Arrival (ATA) plus 72 hours	No charge	No charge
ii)	Cargo cleared between 72 hours and 120 hours	625	3.09
iii)	Cargo cleared between 120 hours and 720 hours	625	6.17
iv)	Cargo cleared after 720 hours	625	9.26
c	PER/DGR/VAL cargo		

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i)	Flight Actual Time of Arrival (ATA) plus 72 hours	No charge	No charge
ii)	Cargo cleared between 72 hours and 120 hours	1275	6.17
iii)	Cargo cleared between 120 hours and 720 hours	1275	12.4
iv)	Cargo cleared after 720 hours	1275	18.58
4	COURIER HANDLING CHARGE	200	6.06
5	AIR WAYBILL AMENDMENT CHARGE	100 per AWB	
6	TRANSHIPMENT CHARGE		
a	General cargo	125	1.98 *
b	PER/DGR/VAL/AVI cargo	235	1.98
	Documentation Charges	100.00 per AWB	
7	OVERTIME CHARGE (beyond customs working hours)		
a	General cargo	200.00 Per Bill Of Entry	
b	VAL cargo	1000.00 per AWB	
8	PACKING/REPACKING/STRAPPING CHARGE	5.00 per carton	

Note:

- 1) Consignments of Human Remains, Coffins, Unaccompanied Baggage of the deceased and Human Eyes will be exempted from the purview of TSP and Demurrage Charges
- 2) TSP charge applicable to Newspaper and TV reel consignments shall be at 50% of the applicable charge.
- 3) TSP charges are inclusive of forklift used for loading/offloading the cargo to/ from truck and putting cargo on custom area for examination.
- 4) Charges will be levied on the Gross Weight or Chargeable Weight whichever is higher. Where there is a mis-declaration of gross weight or chargeable weight, the actual gross weight or the actual chargeable weight will be used for the charges whichever is higher.
- 5) The free period for export cargo is 24 hours for examination and processing. Free period for import cargo is 72 hours from flight Actual Time of Arrival (ATA). Cargo cleared beyond 72 hours of flight ATA will be charged demurrage on a 24 hour basis for the duration exceeding the free storage period. Cargo cleared beyond 120 hours will be charged on a 24 hour basis from flight ATA including the first 72 hours.
- 6) All billing will be rounded off to the nearest INR 5/- as per IATA Tact rule.
- 7) Special cargo (AVI) consists of live animals and day old chicks.
- 8) VAL Cargo includes gold bullion, currency notes, shares, share coupons, travelers cheques, diamonds (including diamonds for industrial use) diamond jewellery, watches of silver-gold-platinum and items valued at USD 1000/kg n above.
- 9) For consolidation on Transshipment cargo, TSP charges will be levied to all types of Cargo, in addition to Transshipment Charges mentioned above. Demurrage Charges will be applicable as per the tariff.
- 10) All charges mentioned above exclude taxes which will be charged at the prevailing rates.
- 11) All charges mentioned above include the concession fees charged by the airport operator.
- 12) No outside labor will be allowed to handle cargo in Air India SATS Airfreight Terminal.

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Form F14 (b) - Annual Tariff Proposal for Tariff Year 1 (FY 16-17)

MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR INTERNATIONAL CARGO: EFFECTIVE 1 APRIL 2016

S.N.	LIST OF CHARGES	FY 2016-17	
		Tariff Year 1	
		MINIMUM RATE in INR	RATE PER KG in INR
B) DOMESTIC CARGO			
OUTBOUND CARGO			
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP] - (per Shipping Bill)		
a)	General cargo	105	0.72
b)	Special cargo (AVI)	210	2.26
c)	PER/DGR/VAL cargo	210	2.26
d)	PER Cargo (Cargo not stored in cold room only for fowers, fruits & vegetables)	200	0.72
2	DEMURRAGE / STORAGE CHARGE (rate per kg per day)		
a)	General cargo	131	0.72
b)	Special cargo (AVI)	210	2.26
c)	PER/DGR/VAL cargo	210	2.26
d)	PER Cargo (Cargo not stored in cold room only for fowers, fruits & vegetables)	200	0.72
3	COURIER HANDLING CHARGE	105	0.72
4	PACKING/REPACKING/STRAPPING CHARGE	6.00 per Carton/Bag	
5	RETURN CARGO CHARGE	105.00 per AWB	
6	AIR WAYBILL AMENDMENT CHARGE	105.00 per AWB	
7	PER Cargo (Cargo not stored in cold room only for fowers, fruits & vegetables)		
a)	2-5% Variation	2 times applicable TSP charge	
b)	More than 5% Variation	5 times applicable TSP Charge	
INBOUND CARGO			
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP] - (per Bill of Entry)		
a)	General cargo/Unaccompanied Baggage	131	1.21
b)	Special cargo (AVI)	210	2.32
c)	PER/DGR/VAL cargo	210	2.32
d)	PER Cargo (Cargo not stored in cold room only for fowers, fruits & vegetables)	200	1.21
2	DEMURRAGE / STORAGE CHARGE (rate per kg per 24 hours)		
a)	General cargo	210	1.38
b)	Special cargo (AVI)	263	2.43
c)	PER/DGR/VAL cargo	263	2.43
d)	PER Cargo (Cargo not stored in cold room only for fowers, fruits & vegetables)	200	1.38
3	COURIER HANDLING CHARGE	131	1.21
4	AIR WAYBILL AMENDMENT CHARGE	105 per AWB	
5	PACKING/REPACKING/STRAPPING CHARGE	6.00 per carton	

Department of Commerce, India
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Notes:

- 1) Consignments of Human Remains, Coffins, Unaccompanied Baggage of the deceased and Human Eyes will be exempted from the purview of TSP and Demurrage Charges
- 2) TSP charge applicable to Newspaper and TV reel consignments shall be at 50% of the applicable charge.
- 3) TSP charges are inclusive of forklift used for loading/offloading the cargo to/ from truck and putting cargo on custom area for examination.
- 4) Charges will be levied on the Gross Weight or Chargeable Weight whichever is higher. Where there is a mis-declaration of gross weight or chargeable weight, the actual gross weight or the actual chargeable weight will be used for the charges whichever is higher.
- 5) The free period for outbound cargo is 24 hours for examination and processing. Free period for inbound cargo is 72 hours from flight Actual Time of Arrival (ATA). Cargo cleared beyond 72 hours of flight ATA will be charged demurrage on a 24 hour basis for the duration exceeding the free storage period. Cargo cleared beyond 120 hours will be charged on a 24 hour basis from flight ATA including the first 72 hours.
- 6) All billing will be rounded off to the nearest INR 5/- as per IATA Tact rule.
- 7) Special cargo (AVI) consists of live animals and day old chicks.
- 8) VAL Cargo includes gold bullion, currency notes, shares, share coupons, travelers cheques, diamonds (including diamonds for industrial use) diamond jewellery, watches of silver-gold-platinum and items valued at USD 1000/kg n above.
- 9) All charges mentioned above exclude taxes which will be charged at the prevailing rates.
- 10) All charges mentioned above include the concession fees charged by the airport operator.
- 11) No outside labor will be allowed to handle cargo in Air India SATS Airfreight Terminal.

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Form F14 (b) - Annual Tariff Proposal for Tariff Year 1 (FY 16-17)

MAXIMUM RATES TO BE PAID BY AIRLINES FOR CARGO HANDLING: EFFECTIVE 1 APRIL 2016

SL No	Description of Service	Unit	FY 2016-17 Tariff Year 1 Maximum Rate in INR
A) INTERNATIONAL CARGO			
EXPORT CARGO			
1	Handling Charges		
1.1	General Cargo		
1.1.1	Palletisation / Containerisation	Per kg	1.89
1.1.2	Bulk Cargo	Per kg	1.22
1.2	Valuable Perishable, Hazardous Cargo & Live Animal etc.		
1.2.1	Palletisation / Containerisation	Per kg	3.78
1.2.2	Bulk Cargo	Per kg	2.31
1.3	Express & Courier Cargo		
1.3.1	Palletisation / Containerisation	Per kg	4.73
1.3.2	Bulk Cargo	Per kg	2.89
2	Storage Charges		
2.1	General Export Cargo	Per kg	1.79
2.2	Valuable Perishable, Hazardous Cargo & Live Animal etc.	Per kg	4.31
3	Electronic Data Submission For Customs	Per flight	135
IMPORT CARGO			
1	Handling Charges	Per kg	
1.1	General Cargo		
1.1.1	Palletisation / Containerisation	Per kg	1.89
1.1.2	Bulk Cargo	Per kg	1.22
1.2	Valuable Perishable, Hazardous Cargo & Live Animal etc.		
1.2.1	Palletisation / Containerisation	Per kg	3.78
1.2.2	Bulk Cargo	Per kg	2.31
1.3	Express & Courier Cargo		
1.3.1	Palletisation / Containerisation	Per kg	4.73
1.3.2	Bulk Cargo	Per kg	2.89
2	Storage Charges		
2.1	General Cargo	Per kg	1.79
2.1.1	Subject to a minimum of	Per IGM	241.5
2.2	Valuable Perishable, Hazardous Cargo & Live Animal etc.	Per kg per day or part thereof	4.31
2.2.1	Subject to a minimum of	Per AWB per day or part thereof	241.5
3	Electronic Data Submission For Customs	Per flight	135
TRANSHIPMENT CARGO			
1	Carting charges for transshipment of import / export cargo	Per kg per day or part thereof	2.1
1.1	Subject to minimum of	Per AWB per day or part thereof	168
X-RAY SCREENING EXPORT CARGO			
	X-Ray charges with Certification	Per kg	2.21

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1.1	Subject to minimum of	Per consignment	105
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B) DOMESTIC CARGO

OUTBOUND CARGO

1	Handling Charges		
1.1	General Cargo		
1.1.1	Palletisation / Containerisation	Per kg	1.89
1.1.2	Bulk Cargo	Per kg	1.16
1.2	Valuable Perishable, Hazardous Cargo & Live Animal etc.		
1.2.1	Palletisation / Containerisation	Per kg	3.78
1.2.2	Bulk Cargo	Per kg	2.31
1.3	Express & Courier Cargo		
1.3.1	Palletisation / Containerisation	Per kg	4.73
1.3.2	Bulk Cargo	Per kg	2.89
2	Storage Charges		
2.1	General Export Cargo	Per kg	1.79
2.2	Valuable Perishable, Hazardous Cargo & Live Animal etc.	Per kg	4.31

INBOUND CARGO

1	Handling Charges		
1.1	General Cargo		
1.1.1	Palletisation / Containerisation	Per kg	1.89
1.1.2	Bulk Cargo	Per kg	1.16
1.2	Valuable Perishable, Hazardous Cargo & Live Animal etc.		
1.2.1	Palletisation / Containerisation	Per kg	3.78
1.2.2	Bulk Cargo	Per kg	2.31
1.3	Express & Courier Cargo		
1.3.1	Palletisation / Containerisation	Per kg	4.73
1.3.2	Bulk Cargo	Per kg	2.89
2	Storage Charges		
2.1	General Cargo	Per kg	1.79
2.1.1	Subject to a minimum of	Per IGM	241.5
2.2	Valuable Perishable, Hazardous Cargo & Live Animal etc.	Per kg per day or part thereof	4.31
2.2.1	Subject to a minimum of	Per AWB per day or part thereof	241.5

X-RAY SCREENING OUTBOUND CARGO

1	X-Ray charges with Certification	Per kg	2.21
1.1	Subject to minimum of	Per consignment	105

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Note:

- 1) To achieve the projected ARR only maximum cargo handling rates have been suggested for Airlines as user agreements will be entered into with each Airline based on the IATA AHM 810 STANDARD GROUND HANDLING AGREEMENT 2004 or 2008 (SGHA).
 - 2) The rates with each Airline will be negotiated based on services required from SGHA service items (usage of equipment and manpower), throughput, service level agreement, credit period and liability and indemnity requirement.
 - 3) All charges mentioned above exclude taxes which will be charged at the prevailing rates.
 - 4) No outside labor will be allowed to handle cargo in Air India SATS Airfreight Terminal.
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Appendix 2

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Increase in % over previous year's figures

Sr. No.	Particulars	FY 2016-17 Tariff Year 1	FY 2017-18 Tariff Year 2	FY 2018-19 Tariff Year 3	FY 2019-20 Tariff Year 4	FY 2020-21 Tariff Year 5
i	Revenues from regulated services	2%	5%	3%	5%	5%
ii	Revenues from other than regulated services	5%	5%	5%	5%	5%
iii	Payroll cost		5%	5%	5%	5%
iv	Administrative and General		5%	5%	5%	5%
v	Concession fees		5%	5%	5%	5%
vi	Repair and Maintenance cost		5%	5%	5%	5%

BANGALORE GH

Increase in % over previous year's figures

Sr. No.	Particulars	FY 2016-17 Tariff Year 1	FY 2017-18 Tariff Year 2	FY 2018-19 Tariff Year 3	FY 2019-20 Tariff Year 4	FY 2020-21 Tariff Year 5
i	Revenues from regulated services	5%	5%	5%	5%	5%
ii	Revenues from other than regulated services	5%	5%	5%	5%	5%
iii	Payroll cost	5%	5%	5%	5%	5%
iv	Administrative and General	5%	5%	5%	5%	5%
v	Repair and Maintenance cost	5%	5%	5%	5%	5%

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Increase in % over previous year's figures

Sr. No.	Particulars	FY 2016-17 Tariff Year 1	FY 2017-18 Tariff Year 2	FY 2018-19 Tariff Year 3	FY 2019-20 Tariff Year 4	FY 2020-21 Tariff Year 5
i	Revenues from regulated services	6%	6%	6%	6%	6%
ii	Revenues from other than regulated services	5%	5%	5%	5%	5%
iii	Payroll cost	5%	5%	5%	5%	5%
iv	Administrative and General	5%	5%	5%	5%	5%
v	Concession fees	5%	5%	5%	5%	5%
vi	Repair and Maintenance cost ^s	5%	5%	5%	5%	5%

Air India SATS Airport Services Private Limited

Correspondence Address:

A-301, Business Square, Andheri – Kurla Road, Chakala, Andheri (East), Mumbai 400069, India

Registered Office: Airline House, 113, Gurudwara Rakabganj Road, New Delhi 110001, India

Corporate Identification Number (CIN): U74900DL2005PLC201789

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Appendix 3Depreciation policy of the company

We are following management approved depreciation rates and since they are higher than as per Company Act, 2013; the rates are allowed.

Assets	No. of Years
Building	15
Computers	3
Furniture and Fittings	5 - 7
Plant & Machinery	3 - 6
Vehicle	7

Air India SATS Airport Services Private Limited

Correspondence Address:

A-301, Business Square, Andheri – Kurla Road, Chakala, Andheri (East), Mumbai 400069, India

Registered Office: Airlines House, 113, Gurudwara Rakabganj Road, New Delhi 110001, India

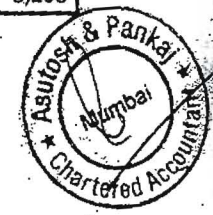
Corporate Identification Number (CIN): U74900DL2010PTC25

ANNEXURE - IV

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Form F16 - Performance Report for the Tariff Year 2011 - 12

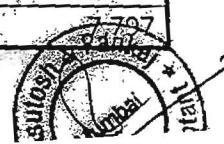
Particulars		Actual for the Tariff Year under consideration	Forecast as per the Multi Year Tariff Order
Total Revenue from Regulated Service	(1)	83,11,86,456	82,87,64,434
Total Revenue from services other than Regulated Service	(2)	3,45,67,714	3,64,82,993
Operating Expenditure	(3)	49,60,05,024	55,91,49,859
Depreciation	(4)	6,61,27,746	5,64,96,219
Total Expenditure	(3) + (4) = (5)	56,21,32,770	61,56,45,577
Regulatory Operating Profit	(1) - (5) = (6)	26,90,33,686	21,31,18,856
Capital Expenditure	(7)	4,31,71,237	5,00,00,000
Opening RAB	(8)	56,04,36,496	58,21,28,313
Disposals / Transfers	(9)		
Closing RAB	(7)+(8)-(9)-(4)=(10)	53,74,79,987	57,56,32,094
Average RAB	[(8)+(10)]/2 = (11)	54,89,58,242	57,88,80,204
Return on Average RAB	(6) / (11)	0.49	0.37
Total Volume	(12)	95,194	1,00,237
Average Yield per Unit	(1)/(12)	8,731	8,268



Form F16 - Performance Report for the Tariff Year 2012 - 13

239

Particulars		Actual for the Tariff Year under consideration	Forecast as per the Multi Year Tariff Order
Total Revenue from Regulated Service	(1)	80,59,91,668	83,35,94,154
Total Revenue from services other than Regulated Service	(2)	3,56,23,890	3,64,82,993
Operating Expenditure	(3)	37,08,74,648	59,94,26,963
Depreciation	(4)	7,38,75,353	5,79,51,293
Total Expenditure	(3) + (4) = (5)	44,47,50,001	65,73,78,256
Regulatory Operating Profit	(1) - (5) = (6)	36,12,41,667	17,62,15,898
Capital Expenditure	(7)	38,29,401	2,00,00,000
Opening RAB	(8)	53,74,79,988	57,56,32,095
Disposals / Transfers	(9)	-	-
Closing RAB	(7)+(8)-(9)-(4)=(10)	46,74,34,036	53,76,80,802
Average RAB	[(8)+(10)]/2 = (11)	50,24,57,012	55,66,56,448
Return on Average RAB	(6) / (11)	0.72	0.32
Total Volume	(12)	99,539	1,06,914
Average Yeild per Unit	(1)/(12)	8,097	



Form F16 - Performance Report for the Tariff Year 2013 - 14

Particulars		Actual for the Tariff Year under consideration	Forecast as per the Multi Year Tariff Order
Total Revenue from Regulated Service	(1)	91,12,80,141	85,24,58,725
Total Revenue from services other than Regulated Service	(2)	5,57,34,110	3,72,12,653
Operating Expenditure	(3)	46,37,59,640	64,76,68,204
Depreciation	(4)	7,24,48,824	5,90,93,115
Total Expenditure	(3) + (4) = (5)	53,62,08,464	70,67,61,319
Regulatory Operating Profit	(1) - (5) = (6)	37,50,71,677	14,56,97,406
Capital Expenditure	(7)	74,82,938	2,00,00,000
Opening RAB	(8)	46,74,34,036	53,76,80,802
Disposals / Transfers / Adjustments	(9)	-9,932	
Closing RAB	(7)+(8)-(9)-(4)=(10)	40,24,78,082	49,85,87,687
Average RAB	[(8)+(10)]/2 = (11)	43,49,56,059	51,81,34,244
Return on Average RAB	(6) / (11)	0.86	0.28
Total Volume	(12)	1,07,756	1,14,056
Average Yield per Unit	(1)/(12)	8,457	7,474



Form F16 - Performance Report for the Tariff Year 2014 - 15

Particulars		Actual for the Tariff Year under consideration	Forecast as per the Multi Year Tariff Order
Total Revenue from Regulated Service	(1)	1,13,23,14,084	88,94,35,073
Total Revenue from services other than Regulated Service	(2)	3,79,77,697	3,72,12,653
Operating Expenditure	(3)	53,89,21,316	70,39,66,303
Depreciation	(4)	7,33,55,300	6,14,22,017
Total Expenditure	(3) + (4) = (5)	61,22,76,616	76,53,88,319
Regulatory Operating Profit	(1) - (5) = (6)	52,00,37,418	12,40,46,754
Capital Expenditure	(7)	2,45,48,162	3,00,00,000
Opening RAB	(8)	40,24,78,082	49,85,87,687
Disposals / Transfers	(9)		
Closing RAB	(7)+(8)-(9)=(10)	35,36,70,944	46,71,65,670
Average RAB	[(8)+(10)]/2 = (11)	37,80,74,513	48,28,76,679
Return on Average RAB	(6) / (11)	108.1 1.38	0.26
Total Volume	(12)	1,28,907	1,21,695
Average Yield per Unit	(1)/(12)	8,784	7,309

42,70,26,244



24.1



52,85,87,687
ASUTOSH & PANKAJ
Partner

Form F16 - Performance Report for the Tariff Year 2015 - 16

Particulars		Actual for the Tariff Year under consideration	Forecast as per the Multi Year Tariff Order
Total Revenue from Regulated Service	(1)	1,12,94,15,897	1,16,62,83,455
Total Revenue from services other than Regulated Service	(2)	4,23,98,114	3,91,17,028
Operating Expenditure	(3)	55,07,72,541	64,06,77,751
Depreciation	(4)	8,21,97,542	7,33,55,298
Total Expenditure	(3) + (4) = (5)	63,29,10,083	71,40,33,049
Regulatory Operating Profit	(1) - (5) = (6)	49,65,05,814	45,22,50,406
Capital Expenditure	(7)	11,05,26,013	6,87,56,748
Opening RAB	(8)	35,36,70,944	35,36,70,944
Disposals / Transfers	(9)	-	-
Closing RAB	(7)+(8)-(9)=(10)	38,20,59,415	34,90,72,394
Average RAB	[(8)+(10)]/2 = (11)	36,78,65,180	35,13,71,669
Return on Average RAB	(6) / (11)	1.35	1.29
Total Volume (in Tonnes)	(12)	1,37,633	1,31,677
Average Yield per Unit	(1)/(12)	8,206	8,857

Form F16 - Performance Report for the Tariff Year 2016 - 17

Particulars		Actual for the Tariff Year under consideration	Forecast as per the Multi Year Tariff Order
Total Revenue from Regulated Service	(1)	1,05,17,49,381	1,18,96,09,124
Total Revenue from services other than Regulated Service	(2)	4,05,48,257	4,10,72,879
Operating Expenditure	(3)	53,40,89,671	84,15,81,616
Depreciation	(4)	10,72,30,476	10,00,21,965
Total Expenditure	(3) + (4) = (5)	64,13,20,147	94,16,03,581
Regulatory Operating Profit	(1) - (5) = (6)	41,04,29,235	24,80,05,543
Capital Expenditure	(7)	1,52,54,709	38,50,00,000
Opening RAB	(8)	38,20,59,415	35,36,70,946
Disposals / Transfers	(9)	-	-
Closing RAB	(7)+(8)-(9)=(10)	29,00,83,648	63,86,48,981
Average RAB	((8)+(10))/2 = (11)	33,60,71,531	49,61,59,964
Return on Average RAB	(6) / (11)	1.22	0.50
Total Volume (in Tonnes)	(12)	1,46,745	1,38,608
Average Yield per Unit	(1)/(12)	7,167	8,583



Annual Compliance for the tariff year
AISATS, Cargo
Service : Cargo Services

[Rs. In lakhs.]

Sl No	Particulars	FY 2011-12	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17	Total
	Performance Report for the years	Actual	Actual	Actual	Actual	Actual	Actual	
1	Revenue:							
1.1	Regulated Services-Ground Handling							
1.2	-Cargo Handling	8311.66	8059.91	9112.80	11323.14	11294.15	10517.49	48101.66
	Other Regulated Services							
1.3	Other than Regulated Services	345.67	356.23	557.34	379.77	423.98	405.48	2062.99
	A Total Revenue	8657.33	8416.14	9670.14	11702.91	11718.13	10922.97	50164.65
2	Expenditure:							
2.1	Operating Expenditure	4960.05	3708.74	4637.59	5389.21	5507.72	5340.89	24203.31
2.2	Depreciation	661.27	738.75	724.48	733.55	821.37	1072.30	3679.42
	A Total Expenditure	5621.32	4447.49	5362.07	6122.76	6329.09	6413.19	27882.73
3	Regulatory Operating Profit	3036.01	3968.65	4308.07	5580.15	5389.04	4509.78	22281.92
4	CAPEX							
4.1	Opening RAB	5604.36	5374.79	4674.34	4024.78	3536.7	3820.59	23214.97
4.2	Capital Expenditure	431.71	38.29	74.82	245.48	1105.26	152.54	1895.56
4.3	Disposals /Transfers	0.00	0.00	0.00				0.00
4.4	Depreciation	661.27	738.75	724.48	733.55	821.37	1072.30	3679.42
4.5	closing RAB	5374.79	4674.33	4024.68	3536.71	3820.59	2900.83	18431.88
4.6	Average RAB{(4.1+4.5)/2}	5489.58	5024.56	4349.51	3780.75	3678.65	3360.71	22323.04
	Profit Margin	35%	47%	45%	48%	46%	41%	
5	Return on Average RAB (3/4.6)	55.31%	78.99%	99.05%	147.59%	146.50%	134.19%	
	As per operator							
6	B Total Volume (MT)	95194	99539	107756	128907	137633	146745	13608.00
7	Actual Yield Per Unit (A/B)	9094	8455	8974	9079	8514	7444	

**Annual Tariff from the date of issue of Order to 31.03.2019
Maximum Rates to be paid by freight forwarder for International Cargo**

S.No.	List of Charges	Maximum rate in INR	Rate Per Kg in INR
A) International Cargo			
Export Cargo			
1	Terminal, Storage and Processing charge {TSP}-(per shipping Bill)		
a)	General Cargo	125	1.05
b)	Special Cargo	250	1.6
c)	PER/DGR/VAL cargo	250	2.75
2	CUSTOMS CARGO SERVICE PROVIDER CHARGE [CCSP]- (per Shipping Bill)	25	0.65
3	DEMURRAGE/STORAGE CHARGE (rate per kg per day)	0	0
a)	General Cargo	136.5	0.85
b)	Special Cargo	262.5	1.6
c)	PER/DGR/VAL cargo	262.5	2.75
4	COURIER HANDLING CHARGE	150	1.6
5	PACKING/REPACKING/STRAPPING CHARGE	5.00 Per Carton/Bag	
6	RETURN CARGO CHARGE	500.00 per AWB	
7	AIR WAYBILL AMENDMENT CHARGE	100.00 per AWB	
8	WEIGHT/VOLUME MIS-DECLARATION CHARGE		
a)	2-5% variation	2 times applicable TSP charge	
b)	More than 5% variation	5 times applicable TSP charge	
9	OVERTIME CHARGE (beyond customs working hours) VAL cargo	50.00 per shipping Bill 1000.00 per AWB	
IMPORT CARGO			
1	TERMINAL , STORAGE AND PROCESSING CHARGE [TSP]- (per Bill of Entry)		
a)	General cargo / Unaccompanied Baggage	125	5.4
b)	Special Cargo(AVI)	250	10.8
c)	PER/DGR/VAL cargo	250	10.8
2	CUSTOMS CARGO SERVICE PROVIDER CHARGE [CCSP]-(per HAWB)	25	1.85
3	DEMURRAGE/STORAGE CHARGE (rate per kg per 24 hours)	0	0
a	General Cargo	0	0
i)	Flight Actual Time of Arrival (ATA) plus 72 hours	No charge	No charge
ii)	Cargo cleared between 72 hours and 120 hours	336	1.65
iii)	Cargo cleared between 120 hours and 720 hours	336	3.09
iv)	Cargo cleared after 720 hours	336	4.63
b	Special Cargo(AVI)		
i)	Flight Actual Time of Arrival (ATA) plus 72 hours	No charge	No charge
ii)	Cargo cleared between 72 hours and 120 hours	625	3.09
iii)	Cargo cleared between 120 hours and 720 hours	625	6.17
iv)	Cargo cleared after 720 hours	625	9.26
c	PER/DGR/VAL cargo		
i)	Flight Actual Time of Arrival (ATA) plus 72 hours	No charge	No charge
ii)	Cargo cleared between 72 hours and 120 hours	1275	6.17
iii)	Cargo cleared between 120 hours and 720 hours	1275	12.4
iv)	Cargo cleared after 720 hours	1275	18.58
4	COURIER HANDLING CHARGE	200	6.06
5	AIR WAYBILL AMENDMENT CHARGE	100 Per AWB	
6	TRANSHIPMENT CHARGE		
a	General cargo	125	1.98
b	PER/DGR/VAL/AVI cargo	235	1.98
	Documentation Charges	100.00 per AWB	
7	OVERTIME CHARGE (beyond customs working hours) VAL cargo		
a	General cargo	200.00 per Bill of Entry	
b	VAL cargo	1000.00 per AWB	
8	PACKING/REPACKING/STRAPPING CHARGE	5.00 Per Carton	

Note:

- 1) Consignments of Human Remains, Coffins, Unaccompanied Baggage of the deceased and Human Eyes will be exempted from the purview of TSP and Demurrage Charges.
- 2) TSP charge applicable to Newspaper and TV reel consignments shall be at 50% of the applicable charge.
- 3) TSP charges are inclusive of forklift used for loading/offloading the cargo to/from truck and putting cargo on custom area for examination.
- 4) Charges will be levied on the Gross Weight or Chargeable Weight whichever is higher. Where there is a mis-declaration of gross weight or chargeable weight, the actual gross weight or the actual chargeable weight will be used for the charges whichever is higher.
- 5) The free period for export cargo is 24 hours for examination and processing. Free period for import cargo is 72 hours from flight Actual Time of Arrival (ATA). Cargo cleared beyond 72 hours of flight ATA will be charged demurrage on a 24 hour basis for the duration exceeding the free storage period. Cargo cleared beyond 120 hours will be charged on a 24 hour basis from flight ATA including the first 72 hours.
- 6) All billing will be rounded off to the nearest INR 5/- as per IATA Tact rule.
- 7) Special cargo (AVI) consists of live animals and day old chicks.
- 8) VAL cargo includes gold bullion, currency notes, shares, share coupons, traveller's cheques, diamonds (including diamonds for industrial use) diamond jewellery watches of silver –gold platinum and items valued at USD 1000/kg n above.
- 9) For consolidation on Transshipment cargo, TSP charges will be levied to all types of cargo, in addition to Transshipment Charges mentioned above. Demurrage charges for the free period may be considered to be governed as per the instruction of govt. of India issued from time to time.
- 10) All charges mentioned above exclude taxes which will be charged at the prevailing rates.
- 11) All charges mentioned above include the concession fees charged by the airport operator.
- 12) No outside labour will be allowed to handle cargo in Air India SATS Airfreight Terminal.

Annual Tariff from the date of issue of Order to 31.03.2019

Maximum Rates to be paid by freight forwarder for International Cargo

S.No.	List of Charges	Maximum rate in INR	Rate Per Kg in INR
B) DOMESTIC CARGO			
OUTBOUND CARGO			
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP]- (per shipping Bill)		
a)	General Cargo	105	0.72
b)	Special Cargo	210	2.26
c)	PER/DGR/VAL cargo	210	2.26
d)	PER CARGO (Cargo not stored in cold room only for flowers, fruits & vegetables)	200	0.72
2	DEMURRAGE/STORAGE CHARGE (rate per kg per day)		
a)	General Cargo	131	0.72
b)	Special Cargo	210	2.26
c)	PER/DGR/VAL cargo	210	2.26
d)	PER CARGO (Cargo not stored in cold room only for flowers, fruits & vegetables)	200	0.72
3	COURIER HANDLING CHARGE	105	0.72
4	PACKING/REPACKING/STRAPPING CHARGE	6/- per Carton/Bag	
5	RETURN CARGO CHARGE	105 per AWB	
6	AIR WAYBILL AMENDMENT CHARGE	105 per AWB	
7	PER CARGO (Cargo not stored in cold room only for flowers, fruits & vegetables)		
a)	2-5% Variation	2 times applicable TSP charge	
b)	More than 5% Variation	5 times applicable TSP charge	
INBOUND CARGO			
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP]- (per Bill of Entry)		
a)	General cargo/Unaccompanied Baggage	131	1.21
b)	Special cargo (AVI)	210	2.32
c)	PER /DGR/VAL cargo	210	2.32
d)	PER CARGO (Cargo not stored in cold room only for flowers, fruits & vegetables)	200	1.21
2	DEMURRAGE/STORAGE CHARGE (rate per kg per 24 hours)		
a)	General Cargo	210	1.38
b)	Special Cargo	263	2.43
c)	PER/DGR/VAL cargo	263	2.43
d)	PER CARGO (Cargo not stored in cold room only for flowers, fruits & vegetables)	200	1.38
3	COURIER HANDLING CHARGE	131	1.21
4	AIR WAYBILL AMENDMENT CHARGE	105 per AWB	
5	PACKING/REPACKING/STRAPPING CHARGE	6.00 per Carton	

Note:

- 1) Consignments of Human Remains, Coffins, Unaccompanied Baggage of the deceased and Human Eyes will be exempted from the purview of TSP and Demurrage Charges.
- 2) TSP charge applicable to Newspaper and TV reel consignments shall be at 50% of the applicable charge.

- 3) TSP charges are inclusive of forklift used for loading/offloading the cargo to/from truck and putting cargo on custom area for examination.
- 4) Charges will be levied on the Gross Weight or Chargeable Weight whichever is higher. Where there is a mis-declaration of gross weight or chargeable weight, the actual gross weight or the actual chargeable weight will be used for the charges whichever is higher.
- 5) The free period for export cargo is 24 hours for examination and processing. Free period for import cargo is 72 hours from flight Actual Time of Arrival (ATA). Cargo cleared beyond 72 hours of flight ATA will be charged demurrage on a 24 hour basis for the duration exceeding the free storage period. Cargo cleared beyond 120 hours will be charged on a 24 hour basis from flight ATA including the first 72 hours.
- 6) All billing will be rounded off to the nearest INR 5/- as per IATA Tact rule.
- 7) Special cargo (AVI) consists of live animals and day old chicks.
- 8) VAL cargo includes gold bullion, currency notes, shares, share coupons, traveler's cheques, diamonds (including diamonds for industrial use) diamond jewellery watches of silver –gold platinum and items valued at USD 1000/kg n above.
- 9) All charges mentioned above exclude taxes which will be charged at the prevailing rates.
- 10) All charges mentioned above include the concession fees charged by the airport operator.
- 11) No outside labor will be allowed to handle cargo in Air India SATS Airfreight Terminal.

**Annual Tariff from the date of issue of Order to 31.03.2019
Maximum Rates to be paid by freight forwarder for International Cargo**

S.No.	Description of Service	Unit	Maximum rate in INR
A) International Cargo			
ExPort Cargo			
1	Handling Charges		
1.1	General Cargo		
1.1.1	Palletisation/Containerisation	Per kg	1.89
1.1.2	Bulk Cargo	Per kg	1.22
1.2	Valuable Perishable Hazardous Cargo & Live	0	0
1.2.1	Palletisation/Containerisation	Per kg	3.78
1.2.2	Bulk Cargo	Per kg	2.31
1.3	Express & Courier Cargo		0
1.3.1	Palletisation/Containerisation	Per kg	4.73
1.3.2	Bulk Cargo	Per kg	2.89
2	Storage Charges	0	0
2.1	General Export Cargo	Per kg	1.79
2.2	Valuable Perishable Hazardous Cargo & Live Animal etc.	Per kg	4.31
3	Electronic Data Submission for customs	Per flight	135
IMPORT CARGO			
1	Handling Charges	Per kg	
1.1	General Cargo	0	0
1.1.1	Palletisation/Containerisation	Per kg	1.89
1.1.2	Bulk Cargo	Per kg	1.22
1.2	Valuable Perishable Hazardous Cargo & Live Animal etc.	0	0
1.2.1	Palletisation/Containerisation	Per kg	3.78
1.2.2	Bulk Cargo	Per kg	2.31
1.3	Express & Courier Cargo		0
1.3.1	Palletisation/Containerisation	Per kg	4.73
1.3.2	Bulk Cargo	Per kg	2.89
2	Storage Charges	0	0
2.1	General Cargo	Per kg	1.79
2.1.1	Subject to a minimum of	Per IGM	241.5
2.2	Valuable Perishable Hazardous Cargo & Live Animal etc.	Per kg per day or part thereof	4.31
2.2.1	Subject to a minimum of	Per AWB per day or part thereof	241.5
3	Electronic Data Submission for customs	Per Flight	135
TRANSHIPMENT CARGO			
1	Carting charges for transhipment of import/export cargo	Per kg per day or part thereof	2.1

1.1	Subject to a minimum of	Per AWB per day or part thereof	168
X-RAY SCREENING EXPORT CARGO			
1	X-RAY charges with certification	per kg	2.21
1.1	Subject to a minimum of	per consignment	105
B) DOMESTIC CARGO			
OUTBOUND CARGO			
1	Handling Charges		
1.1	General Cargo	0	
1.1.1	Palletisation/Containerisation	per kg	1.89
1.1.2	Bulk Cargo	per kg	1.16
1.2	Valuable Perishable Hazardous Cargo & Live Animal etc.	0	0
1.2.1	Palletisation/Containerisation	per kg	3.78
1.2.2	Bulk Cargo	per kg	2.31
1.3	Express & Courier Cargo	0	0
1.3.1	Palletisation/Containerisation	per kg	4.73
1.3.2	Bulk Cargo	per kg	2.89
2	Storage Charges		
2.1	General Export Cargo	per kg	1.79
2.2	Valuable Perishable Hazardous Cargo & Live Animal etc.	per kg	4.31
INBOUND CARGO			
1	Handling Charges		
1.1	General Cargo		0
1.1.1	Palletisation/Containerisation	per kg	1.89
1.1.2	Bulk Cargo	per kg	1.16
1.2	Valuable Perishable Hazardous Cargo & Live Animal etc.	0	0
1.2.1	Palletisation/Containerisation	per kg	3.78
1.2.2	Bulk Cargo	per kg	2.31
1.3	Express & Courier Cargo	0	0
1.3.1	Palletisation/Containerisation	per kg	4.73
1.3.2	Bulk Cargo	per kg	2.89
2	Storage Charges		
2.1	General Cargo	per kg	1.79
2.1.1	Subject to a minimum of	per IGM	241.5
2.2	Valuable Perishable Hazardous Cargo & Live Animal etc.	Per kg per day or part thereof	4.31
2.2.1	Subject to a minimum of	Per AWB per day or part thereof	241.5
X-RAY SCREENING OUTBOUND CARGO			
1	X-RAY charges with certification	per kg	2.21
1.1	Subject to a minimum of	per consignment	105

Note:

- 1) To achieve the projected ARR only maximum cargo handling rates have been suggested for Airlines as user agreements will be entered into with each Airlines based on the IATA AHM 810 STANDARDERED GROUND HANDLING AGREEMENT 2004 or 2008(SGHA)
- 2) The rates with each Airline will be negotiated based on services required from SGHA service items(usage of equipment and manpower),throughput, service level agreement, credit period and liability and indemnity requirement.
- 3) All charges mentioned above exclude taxes which will be charged at the prevailing rates.
- 4) No outside labour will be allowed to handle cargo in Air India SATS Airfreight Terminal.