

Consultation Paper No. 14/2014-15



Airports Economic Regulatory Authority of India

**Annual Tariff Proposal for Fourth Tariff Year
submitted by Cambata Aviation Private Limited for
providing Ground Handling Services
at CSI Airport, Mumbai.**

New Delhi: 9th December, 2014

**AERA Building
Administrative Complex
Safdarjung Airport
New Delhi – 110 003**

The Authority had considered the Multi Year Tariff Proposal (MYTP) submitted by M/s Cambata Aviation Private Limited (Cambata) for the first control period commencing w.e.f. 01.04.2011, in respect of the tariff for the services provided for ground handling services at CSI Airport, Mumbai and after due stakeholder consultation, issued a Multi Year Tariff Order (MYTO) No. 38/2011-12 dated 14.03.2012, ordering that the ground handling service rendered by Cambata at CSI Airport, Mumbai, is “material but competitive” and hence the Authority will adopt a “light touch approach” for determination of tariff for the first control period. Thereafter, the Authority, vide Order No. 40/2012-13 dated 25.02.2013, determined the tariff(s) for the first and second tariff years and vide Order No. 22/2013-14 dated 28.06.2013, determined tariff(s) for third tariff year.

2. As per Clause 7.4 of the Authority’s Guidelines [Airports Economic Regulatory Authority of India (Terms and Conditions for Determination of Tariff for Services Provided for Cargo Facility, Ground Handling and Supply of fuel to the Aircraft) Guidelines, 2011], after issuance of the MYTO, the service provider shall submit to the Authority its ATP(s), provided that an ATP shall be submitted at least 75 days prior to the start of the Tariff Year. As per the clause 11.2 of the Guidelines, the ATP is required to be submitted in the form and manner as provided in Appendix AI.8.2 wherein it is mentioned that the ATP should be supported by:

- Form B and Form F14(b),
- Details of consultation with stakeholders
- Evidence of User Agreements clearly indicating the Tariff (s) proposed by the service Provider.

3. Cambata has vide letter no. nil dated 24.03.2014 submitted its Annual Tariff Proposal (ATP) for fourth tariff year (i.e.2014-15) for its ground handling services at CSI Airport, Mumbai. Cambata has submitted Form B, Form 14(b) - ATP for fourth tariff year for ground handling services and cargo documentation services at CSI Airport, Mumbai. In the conditions to tariff [Form 14(b)], for fourth tariff year for ground handling services and cargo documentation services, Cambata has mentioned the following:

- “ 1. Please note that as per the agreement signed with all airlines our tariffs are quoted in USD and for ATP purposes the same have been converted to INR at the average rate of 1USD = INR 60
2. Our tariffs given above are inclusive of royalties payable to Airport Operators.”

4. The Authority has carefully considered the ATP for fourth tariff year submitted by Cambata Aviation Private Limited for ground handling services provided at CSI Airport, Mumbai and decided to make the following proposal for stakeholder consultation:

- (i) The Tariff(s) for the fourth tariff year (w.e.f. 01.04.2014 to 31.03.2015) of the first control period for Ground Handling Services provided by Cambata Aviation Private Limited at CSI Airport, Mumbai, are proposed to be as at **Annexure – I.**

5. In accordance with the provisions of Section 13(4) of the AERA Act, the proposal contained in para 4 above is hereby put forth for stakeholder consultation. To assist the stakeholders in making their submissions in a meaningful and constructive manner, necessary documents are enclosed at **Annexure - II.** For removal of doubts, it is clarified that the contents of this Consultation Paper may not be construed as any Order or Direction of this Authority. The Authority shall pass an Order, in the matter, only

after considering the submissions of the stakeholders in response hereto and by making such decision fully documented and explained in terms of the provisions of the Act.

6. The Authority welcomes written evidence-based feedback, comments and suggestions from stakeholders on the proposal made in para 4 above, latest by **23.12.2014** at the following address:

**Airports Economic Regulatory Authority of India,
AERA Building,
Administrative Complex,
Safdarjung Airport,
New Delhi - 110003
Email: alok.shekhar@gov.in
Tel: 011-24695042
Fax: 011-24695039**

**Alok Shekhar
Secretary**

**CAMBATA AVIATION PVT LTD
MUMBAI
GROUND HANDLING OPERATIONS**

Form F14 (b) - Annual Tariff Proposal for Tariff Year-4 (2014-15)			
Aircraft Type	Per Turnaround		Discount/Surcharge
	(IN USD)	(IN INR)	
	Maximum	Maximum	
A-300-600	2,013	120,800	NIL
A-310	2,013	120,800	NIL
A-320	1,225	73,500	NIL
A-321	1,225	73,500	NIL
A-330	2,366	141,950	NIL
A-340	2,366	141,950	NIL
B-737	1400	84,000	NIL
B-747	2366	141,950	NIL
B-747-200	2366	141,950	NIL
B-747SP	2366	141,950	NIL
B-767	2230	133,800	NIL
B-777	2366	141,950	NIL
B747-F	2835	170,100	NIL
A-310-F	1,775	106,480	NIL
MD11-F	1,775	106,480	NIL
A300-600-F	2220	133,200	NIL
B767 - F	2467	148,020	NIL
B777-200 F	2089	125,345	NIL

Notes:

1. Please note that as per the agreement signed with all airlines our tariffs are quoted in USD and for ATP purposes the same have been converted to INR at the average rate of 1USD= INR 60
2. Our tariffs given above are inclusive of royalties payable to Airport Operators.



**CAMBATA AVIATION PVT LTD
MUMBAI**

Form F14 (b) - Annual Tariff Proposal for Tariff Year- 4(2014-15)

REGULATED SERVICES- CARGO DOCUMENTATION

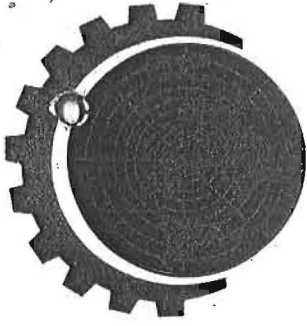
Aircraft Type	Cargo Documentation (per Flight Turnaround)		Cargo Unitizing (per Flight Turnaround or Per Kg)		Deliver Order Fees
	In USD	In INR	In USD	In INR	
					Per MAWB- Rs. 1400
B777	400	24,000	300	18,000 OR 1.90 Per Kg	Per HAWB- Rs.1,000
B747	400	24,000		18,000 OR 2.65 Per Kg	
A330/320	400	21,000		Rs 2.65 per Kg	
B737	200	12,000		Rs 2.50 per Kg	
A310	0	-	0.05 cents	Rs 3.00 per Kg	
MD11	0	-		Rs 3.00 per Kg	
A300-600	300	18,000	0.05 cents	Rs 3.00 per Kg	
B767	200	12,000	300	18,000 OR 2.50 Per Kg	

Notes:

1. Please note that as per the agreement signed with airlines our tariffs are quoted in USD OR Per Kg basis and for ATP purposes the same have been converted at the average rate of 1 USD=INR 60
2. Our tariffs given above are inclusive of royalties payable to Airport Operators.




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CAMBATA AVIATION PVT. LTD.

Corp. Off. : T9 & 9A, 3rd Floor, Vasant Square Mall, Vasant Kunj,
New Delhi-110070 Phone : +91-11-40000260-264

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA

AT NEW DELHI

SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF FOR AND ON BEHALF OF:

M/S. CAMBATA AVIATION PRIVATE LTD- MUMBAI BRANCH

I Pat Casserly aged 59 years resident of Delhi- India acting in my official capacity as Chief Operating Officer in M/s. Cambata Aviation Private Ltd having its registered office at T-9/9A, Vasant Square Mall, Vasant Kunj, New Delhi-110 070 do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of M/s. Cambata Aviation Private Ltd in the matter of making this submission before the Airports Economic regulatory Authority of India, New Delhi ("the Authority");
2. I am competent to make this submission before the Authority;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The contents of this submission which include inter alia

~~(I) Estimated Maximum Allowed Yield per unit and the proposed detailed break-up of Tariff(s) (in context to Estimated Maximum Allowed Yield per unit where determined by the Authority) where the Authority has specified a price cap approach for the duration of the Control Period, pursuant to clause 3.2;~~

OR

Proposed detailed break-up of Tariffs(s) based on clause 11.2 where the Authority has specified a light touch approach for the duration of the Control Period, pursuant to Clause 3.2 and

(II) Justifications are correct and true to my knowledge and belief and nothing material has been concealed there from.

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Pat Casserly
Chief Operating Officer.
Place: New Delhi
Date: 24th March 2014