

File No. AERA/20010/MYTP-CSC/C/AMD/2012-13

Consultation Paper No. 11/2012-13



Airports Economic Regulatory Authority of India

**Multi Year Tariff Proposal and Annual Tariff Proposal
for the 1st Control Period in respect of Cargo Service
Centre India Pvt Ltd (CSCIL) for providing Perishable
Cargo Facility at the Air Cargo Terminal at SVPI
Airport, Ahmedabad.**

New Delhi: 11th July, 2012

**AERA Building
Administrative Complex
Safdarjung Airport
New Delhi – 110 003**

M/s Cargo Service Centre India Pvt. Ltd (CSCIL), have submitted their Multi Year Tariff Proposal (MYTP) vide submission dated 24.04.2012 (**Annexure-I**), in respect of Perishable Cargo Terminal at SVPI Airport, Ahmedabad for the first control period. CSCIL have also submitted Annual Tariff Proposal (ATP) for the year 2012-13, as per the Authority's Guidelines [The Airports Economic Regulatory Authority of India (Terms and Conditions for Determination of Tariff for Services Provided for Cargo facility, Ground Handling and Supply of Fuel to the Aircraft) Guidelines, 2011] and requested the Authority to approve the tariff w.e.f 16.05.2012.

2. Brief features of the MYTP submitted by CSCIL are as under:

- (i) M/s Gujarat Agro Industries Corporation (GAIC), a facilitator and nodal agency for implementation of various schemes of the Government of Gujarat and Government of India awarded the Operation and Management concession to CSCIL (registered under the **Company's Act 1956**), to operate and manage their perishable Cargo terminal at Ahmedabad airport for a tenure of 5 (Five) years.
- (ii) CSCIL have stated that the terminal is now ready for commencement of its commercial operations and will provide cargo handling and warehousing services for Perishable and Temperature Sensitive Products (PTSP) meant for export out of Ahmedabad Airport.
- (iii) The MYTP has been submitted by CSCIL for approval as the services for providing Cargo Handling and Warehousing are aeronautical services under section 2(a) (v) of AERA Act, 2008 and the service provider is required to seek approval for tariff by filling MYTP.
- (iv) CSCIL have in their submission stated that the intimation has been given to the Directorate of Customs by GAIC, the custodian of the Centre for Perishable Cargo at SVPI Airport, Ahmedabad, regarding appointment of CSCIL as their agent to ensure efficient and effective day to day management of the facilities.
- (v) CSCIL planned to start operation from 16.05.2012 and the MYTP has been submitted within the stipulated time as per the Guidelines.

3. In terms of Clause 3.5 and Clause 7.1 of the Guidelines issued by the Authority, a new Service Provider who has been granted permission for providing the regulated service(s) at a major airport shall, within two months of the date of grant of such permission, submit to the Authority for its consideration, a Multi-Year Tariff Proposal in accordance with the Guidelines.

4.1 In respect of the Regulated Service provided for Cargo Facility at the Airport, **the 'materiality' is assessed based on cargo volume in MT at the major airport as percentage of cargo volume in MT at all major airports.**

4.2 The percentage share of cargo volume for Ahmedabad Airport, as per 2010-11 AAI statistics, is 1.2% which is less than 2.5%. Hence the service being rendered by **CSCIL at the Greenfield Cargo Terminal at SVPI Airport, Ahmedabad is deemed "not material".**

4.3 As per Clause 3.2 of the Guidelines, based on the Authority's review of the Materiality, where the regulated service being provided at a major airport is "not material" the Authority shall determine Tariff(s) for Service Provider(s) based on a light touch approach for the duration of the Control Period.

5.1 As per CSCIL's submissions, the following are the other service providers at SVP International Airport, Ahmedabad.

- (a) Gujarat State Export Corporation Ltd – City Side Activities
- (b) Cambata Aviation – Airside Activities
- (c) Global Aviation – Airside Activities
- (d) Cargo Service Centre India Pvt Ltd – Both Sets of Activities

5.2 However, it is observed that CSCIL has been awarded the Operation and Management concession by GAIC to operate and manage their perishable cargo terminal at Ahmedabad airport for a tenure of 5 years and as on date, only CSCIL is rendering the subject service.

6. CSCIL have submitted vide email dated 4.06.2012 **(Annexure - II)** that the airport did not have a service provider to provide full scope handling services including storage, palletisation and document handling and the service being new, they may not be able to identify the customers for stakeholder consultation. Besides, out bound cargo takes the road services from Ahmedabad to Mumbai or Delhi and as such the service **was in the category of 'not material'**.

7.1 As per the Guidelines, all Service Providers(s) are required to submit to the Authority for its consideration within two months from the date of issue of the Guidelines, a Multi-Year Tariff Proposal for the first Control Period.

7.2 However, in the event that a new Service Provider(s) is granted permission for providing Regulated Service(s) at a major airport, the Service Provider(s) is required to submit to the Authority for its consideration, within two months of the date of grant of such permission, a Multi-Year Tariff Proposal (MYTP) in accordance with the Guidelines.

7.3 In the instant case the Expression of Interest for selection of the O&M (**Operation and Management**) partner was made by GAIC in April, 2009 and CSCIL was appointed as the O&M operator/licensee vide letter Ref No. GAIC/CSC/(O&M)/dated 24.08.2009 followed by formal agreement to this effect signed between both parties on 7th **June' 2010**.

7.4 CSCIL have stated that while the facility was constructed and ready for use by **July'2011, the process of getting regulatory approval like security clearance from customs & BCAS took time and the latest clearance was received in the last week of March'2012. Further, CSCIL have stated that the facility was handed over for operation and management in mid-April'2012 after completion of all other formalities and hence, the MYTP was submitted the in April' 2012. However, it was observed that the proposal is for the 5 year period of 2012-13 to 2016-17. CSCIL also submitted that they proposed to start the Terminal Operation by 16.05.2012 and requested the Authority to approve tariff for commencing operations.**

7.5 As per Clause 2.14 of the Guidelines, the first control period of five years commences from 1st **April'2011. Hence, the MYTP may be considered only for the balance period in the control period i.e. 2012-13 to 2015-16.**

7.6 Further, according to the Guidelines, a service provider is required to submit its Annual Tariff Proposal for the first year of the first control period within 75 days of the issue of the Multi Year Tariff Order. However, in the instant case, CSCIL is a new service provider which has been awarded the concession on 07.06.2010 and the proposal is to commence its operation from the new perishable cargo terminal facility w.e.f 16.05.2012. CSCIL submitted ATP along with MYTP for grant of approval for the same to commence operations.

7.7 **CSCIL submitted that they have substantially complied with the Authority's** requirement and have justified their proposed tariff taking into account the existing charges at other similar terminals located at Mumbai and Delhi Airport.

7.8 Subsequently, CSCIL, have vide their letter dated 18.06.2012, submitted the five year tariff plan for the perishable cargo centre at SVPI Airport, Ahmedabad. (2012-13 to 2016-17). As already observed at para 7.5 above the first control period commences from 1st **April'2011. Hence, the MYTP may be considered only for the balance period in the control period i.e. 2012-13 to 2015-16.** CSCIL have submitted that the tariff proposal for customs cost recovery on estimate basis is based on cost recovery notice given for the first year. The final tariff applied will depend on actual cost recovery charged by customs.

8. The Authority has observed that although CSCIL has claimed to be an agent of Gujarat Agro Corporation Ltd., yet as per the agreement signed between GACL and CSCIL, CSCIL has been granted license to operate the Perishable Cargo Facility at Ahmedabad airport and the agreement is not an agency agreement. Hence, the Authority may accept the tariff proposal submitted by CSCIL. Further, the first five years control period has been decided by the Authority to have commenced w.e.f. 1.04.2011. Hence, even for CSCIL, the Authority may consider the same control **period. Besides, the cargo service provided by CSCIL is 'not material' at Ahmedabad** airport. Hence, the Authority may adopt Light Touch approach for determination of tariffs for cargo service provided by CSCIL at Ahmedabad airport. Further, the Authority also proposed that the ATP(s) for 5 years, as submitted by CSCIL, may be considered for approval at this stage itself along with the MYTP. However, these will be the maximum tariffs that CSCIL can charge, with no variable component on any account, including cost recovery by any organization.

9. After careful consideration of the MYTP submitted by CSCIL as also the Annual Tariff Proposals for the years 2012-13 to 2015-16, the Authority makes the following proposal for stakeholder consultation:

- (i) The services for Cargo Handling provided by CSCIL at SVPI Airport, **Ahmedabad is 'not material'. Therefore, the Authority may adopt "Light Touch Approach" for determination of tariff for the 1st control period.**
- (ii) The 1st control period may be tentatively decided to be the period of 5 years commencing w.e.f. 01.04.2011, in accordance with the Guidelines.

- (iii) The Annual Tariff Proposal(s) for 4 years 2012-13 to 2015-16, i.e., balance period in the Control period, as submitted by CSCIL, may be considered for approval at this stage itself along with the MYTP. However, these will be the maximum tariffs that CSCIL can charge, with no variable component on any account, including cost recovery by any organization.

10. In accordance with the provisions of Section 13(4) of the AERA Act, the proposal contained in para 9 above is hereby put forth for stakeholder consultation. To assist the stakeholders in making their submissions in a meaningful and constructive manner, necessary documents are enclosed **(Annexure-III)**. For removal of doubts, it is clarified that the contents of this Consultation Paper may not be construed as any Order or Direction of this Authority. The Authority shall pass an Order, in the matter, only after considering the submissions of the stakeholders in response hereto and by making such decision fully documented and explained in terms of the provisions of the Act.

11. The Authority welcomes written evidence-based feedback, comments and suggestions from stakeholders on the proposal made in para 9 above, **latest by 25.07.2012** at the following address:

Capt. Kapil Chaudhary
Secretary
Airports Economic Regulatory Authority of India
AERA Building,
Administrative Complex,
Safdarjung Airport,
New Delhi- 110003
Email: kapil.chaudhary@aera.gov.in
Tel: 011-24695040
Fax: 011-24695039

Yashwant S. Bhawe
Chairperson



CARGO SERVICE CENTER

ANNEXURE-1

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April 24th, 2012

To,
The Chairman,
Airports Economic Regulatory Authority of India,
AERA Building,
Administrative Complex,
Safdarjung Airport,
New Delhi 110 003

Subject: Submission of Annual Tariff Proposal for CSC Perishable Cargo Terminal at SVPI Airport, Ahmedabad.

Dear Sir,

This is in reference to the submission of the Multi Year Tariff Proposal for the CSC Perishable Cargo Terminal at SVPI Airport, Ahmedabad.


I am forwarding the Annual Tariff Proposal (Form 14 (b)) as required per the Guidelines for determination of Tariff of Service provided for Cargo Facility, Ground Handling and Supply of Fuel to aircraft.

Further I would like to indicate that the projections for volumes, and subsequently revenues from various services, have not been made due to lack of precedents as well as statistical data.

I hope the Authority will approve the proposed Tariff plan for Tariff year 2012-13 effective 16th May 2012.

I would be happy to provide any clarification if so required by the Authority.

Yours Sincerely,


Radharaman Panicker
Chief Executive Officer



Encl:

1) Annual Tariff Proposal Form 14 (b).

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA

AT NEW DELHI

SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF FOR AND ON BEHALF OF:

M/S CARGO SERVICE CENTER INDIA PRIVATE LIMITED

I, Radharamanan Panicker, aged 52 year's resident of Flat No. 305, Dheeraj Basera, Opposite Soni Complex, Malad (W), Mumbai- 64, acting in my official capacity as Chief Executive Officer in M/s Cargo Service Center India Private Limited having its registered office at 301-303, Rangoli, Sahar road, Sahar, Andheri (E), Mumbai- 400099 do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of M/s Cargo Service Center India Private Limited in the matter of making this submission before the Airports Economic Regulation Authority of India, New Delhi ('the Authority');
2. I am competent to make this submission before the Authority;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The contents of the Annual Tariff Proposal submission which include inter alia:
 - (i) Proposed detailed break-up of Tariff(s) where the Authority has specified a light touch approach for the duration of the Control Period and (ii) Justifications are correct and true to my knowledge and belief and nothing material has been concealed there from.

Radharamanan Panicker
Chief Executive Officer



Form - 14(b) – 1
City Side Tariff

TARIFF FOR TERMINAL STORAGE AND PROCESSING CHARGES (TSP) AT NEW PERISHABLE CARGO TERMINAL
MANAGED AND OPERATED BY CARGO SERVICE CENTER INDIA PVT LTD AT AHMEDABAD AIRPORT
EFFECTIVE FROM 1ST APRIL, 2012 AND VALID TILL 31ST MARCH, 2013

S.No.	Charges	Rate	Remarks
1. Loading / Unloading Charges			
1.1.	Loading / Unloading Charges	1.25	Rs / Kg subject to minimum of Rs.150 per AWB
2. TSP Charges			
2.1.	TSP Charges	0.75	Rs / Kg subject to minimum of Rs.150 per AWB
3. Demurrage Charges			
3.1.	Demurrage/Storage Charges beyond 24 hrs free period	3.00	Rs / Kg / Day subject to minimum of Rs.150 per AWB Demurrage free period shall be as per government order issued from time to time.
4. Customs Cost Recovery Charges			
4.1.	Customs Cost Recovery Charges	0.50	Rs / Kg
5. Optional Charges			
5.1	Special Handling (Pharmaceutical, to maintain product temperature on request)	2,000.00	Rs / AWB
5.2	Back to Town	50 % of TSP charges	Rs / Kg subject to minimum of Rs.50 per AWB If not cleared within 24 hrs of intimation, demurrage charges will be applicable

Note:

- Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.



2. For misdeclaration of weight above 2% and up to 5% of declared weight penal charges double the applicable TSP charges will be levied. For variation above 5%, the penal charges will be five times the applicable TSP charges of the differential weight. No penal charges will be there for variation up to and inclusive of 2%.
3. While it is our intention not to allow any other agencies to operate inside the facility, in case for special reason exporters wants to engage their own labour, discount of 5% will be granted in TSP charges for offloading the cargo from truck and putting on custom examination area, and on pallets.
4. All invoices will be rounded off to nearest Rs.5. As per IATA Tact Rule book Clause-5.7.2, rounding off procedure, when rounding off Unit is 5.

For Example:

When the results of calculations are between/and	Rounded off amount will be
102.5 - 107.4	105
107.5 - 112.4	110

5. In case of premium service request, such service shall be provided at a premium of 25% over normal handling rates.
6. Demurrage free period shall be as per government order issued from time to time, which will not attract any demurrage charges.



Form - 14(b) – 2

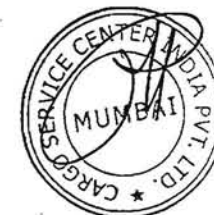
Air Side Tariff

**MAXIMUM TARIFF FOR VARIOUS ELEMENTS OF CARGO HANDLING FOR THE AIRLINE CUSTOMERS AT NEW PERISHABLE CARGO
TERMINAL MANAGED AND OPERATED BY CARGO SERVICE CENTER INDIA PVT LTD AT AHMEDABAD AIRPORT
EFFECTIVE 1ST APRIL 2012 AND VALID TILL 31ST MARCH 2013**

S.No.	Charges	Price	Currency	Price Driver	Remarks
1	Export handling per kg for Full Handling.	1.75	INR	Per KG	subject to a minimum chargeable weight of 500 kgs per flight
2	Perishable cargo storage beyond demurrage free period after acceptance	3.00	INR	Per KG	subject to minimum chargeable weight of 100 kgs per AWB
3	X-ray screening/physical examination	2.00	INR	Per KG	subject to a minimum chargeable weight of 500 kgs per flight
4	Miscellaneous Charges (None of the above)	3.00	INR	Per KG	subject to minimum charge of INR 1000 per awb
5	Full HAWB data capture per HAWB	26.00	INR	Per AWB	
6	DRY Ice Checklist charges	700.00	INR	Per AWB	
7	DGR Acceptance fee	1400.00	INR	Per AWB	
S.No.	Charges	Price	Currency	Price Driver	Remarks
8	DGR-fee, in case shipment above 20 pieces	50.00	INR	Per Additional Unit	
9	Special Handling (Pharmaceutical, to maintain product temperature on request by shipper/airline)	2000.00	INR	Per Unit	
10	ULD cleaning / unit	5000.00	INR	Per Unit	

Note:

1. Demurrage will be applicable to airlines if custom cleared cargo is stored in the warehouse beyond the free period in case of export cargo
2. Handling rates provided above are inclusive of scope of handling services including physical handling, document handling and IT handling.
3. Handling rates will vary depending on whether the document handling fees are collected by the airline or CSC.



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4. Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
5. In case of premium service request, such service shall be provided at a premium of 25% over normal handling rates.
6. Miscellaneous Charges includes special service requests from the customers other than the services already mentioned in the above tariff chart.



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**CARGO SERVICE CENTER**

Dated: 18th June 2012

To,
Mr. C.V. Deepak,
OSD,
The Airport Economic Regulatory Authority
Safdarjung Airport,
Safdarjung,
New Delhi

Sub: Our proposal for approval of Tariff for Cargo handling at Center for Perishable Cargo at Ahmedabad airport and Annual Tariff plan for FY 2012-13

Dear Mr. Deepak,

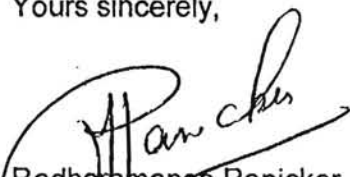
This has reference to our discussion on the application filed by Cargo Service Center India Pvt Ltd for approval of Tariff for cargo handling at Center for Perishable Cargo at Ahmedabad airport and Annual Tariff plan for FY 2012-13 vide our letter dated 24th April 2012.

As discussed I am forwarding the proposed Five Year Tariff plan both for City side tariff and Air side Tariff as well for consideration and approval of the Authority. In respect of the said plan please note that the tariff proposal for Custom cost recovery on estimate basis based on cost recovery notice given for first year. The final tariff applied will depend on actual cost recovery charged by Customs.

I would urge the Authority to clear and approve our Tariff proposals at the earliest as the session has already started and any delay will hamper export of perishable cargo at Ahmedabad airport.

Warm regards.

Yours sincerely,



Radharamanan Panicker
Group CEO

**FIVE YEARS TARIFF FOR TERMINAL STORAGE AND PROCESSING CHARGES (TSP) AT NEW PERISHABLE CARGO TERMINAL
MANAGED AND OPERATED BY CARGO SERVICE CENTER INDIA PVT LTD AT AHMEDABAD AIRPORT
EFFECTIVE FROM 1ST APRIL, 2012 AND VALID TILL 31ST MARCH, 2017**

S.No.	Charges	Price per Financial Year Basis					Price Driver	Remarks
		2012-13	2013-14	2014-15	2015-16	2016-17		
1>Loading / Unloading Charges								
1.1.	Loading / Unloading Charges	1.25	1.30	1.30	1.40	1.40	INR Per kg.	Subject to minimum of INR150 per AWB
2:TSP Charges								
2.1.	TSP Charges	0.75	0.75	0.75	0.75	0.75	INR Per kg	Subject to minimum of INR150 per AWB
3:Demurrage Charges								
3.1.	Demurrage/Storage Charges beyond 24 hrs free period	3.00	3.00	3.20	3.20	3.50	INR Per kg	Subject to minimum fee of INR150 per AWB. Demurrage free period shall be as per government order issued from time to time.
4:Customs Cost Recovery Charges								
4.1.	Customs Cost Recovery Charges	0.50	0.60	0.65	0.70	0.70	INR Per kg	Indicative based on estimated volume therefore subject to actual cost recovery made by customs
5:Optional Charges								
5.1	Special Handling (Pharmaceutical to maintain product temperature on request)	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	INR per AWB	
5.2	Back to Town	50 % of TSP charges	50 % of TSP charges	50 % of TSP charges	50 % of TSP charges	50 % of TSP charges	INR per AWB	Subject to minimum fee of INR100 per AWB. If not cleared within 24 hrs of intimation, demurrage charges will be applicable

Note

- Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
- For misdeclaration of weight above 2% and upto 5% of declared weight penal charges double the applicable TSP charges will be levied. For variation above 5%, the penal charges will be five
- While it is our intention not to allow any other agencies to operate inside the facility, in case for special reason exporters wants to engage their own labour, discount of 5% will be granted in
- All invoices will be rounded off to nearest Rs.5. As per IATA Tact Rule book Clause-5.7.2, rounding off procedure, when rounding off Unit is 5.

For Example:

When the results of calculations are between/and					Rounded off amount will be
102.5 - 107.4					105
107.5 - 112.4					110

- In case of premium service request, such service shall be provided at a premium of 25% over normal handling rates.
- Demurrage free period shall be as per government order issued from time to time, which will not attract any demurrage charges.

CARGO SERVICE CENTER INDIA PVT. LTD

Harish
Authorized Signatory



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**FIVE YEAR TARIFF FOR VARIOUS ELEMENTS OF CARGO HANDLING FOR THE AIRLINE CUSTOMERS AT NEW PERISHABLE CARGO TERMINAL
MANAGED AND OPERATED BY CARGO SERVICE CENTER INDIA PVT LTD AT AHMEDABAD AIRPORT**

EFFECTIVE 1ST APRIL 2012 AND VALID TILL 31ST MARCH 2017

S.No.	Charges	Price per Financial Year basis					Price Driver	Remarks
		2012-13	2013-14	2014-15	2015-16	2016-17		
1	Export handling per kg for Full Handling.	1.75	1.80	1.80	1.85	1.85	INR per kg	subject to a minimum chargeable weight of 500 kgs per flight
2	Perishable cargo storage beyond demurrage free period after acceptance	3.00	3.25	3.25	3.50	3.50	INR per kg	subject to minimum chargeable weight of 100 kgs per AWB
3	X-ray screening/physical examination	2.00	2.00	2.00	2.25	2.25	INR per kg	subject to a minimum chargeable weight of 500 kgs per flight
4	Miscellaneous Charges (None of the above)	3.00	3.25	3.25	3.50	3.50	INR per kg	subject to minimum charge of INR 1000 per awb
5	Full HAWB data capture per HAWB	25.00	25.00	25.00	25.00	25.00	INR per AWB	
6	DRY Ice Checklist charges	700.00	700.00	750.00	750.00	750.00	INR per AWB	
7	DGR Acceptance fee	1400.00	1400.00	1500.00	1500.00	1500.00	INR per AWB	

S.No.	Charges	Price per Financial Year basis					Price Driver	Remarks
		2012-13	2013-14	2014-15	2015-16	2016-17		
8	DGR-fee, in case shipment above 20 pieces	50.00	50.00	50.00	50.00	50.00	INR per additional piece	
9	Special Handling (Pharmaceutical, to maintain product temperature on request by shipper/airline)	2000.00	2000.00	2000.00	2000.00	2000.00	INR per additional AWB	
10	ULD cleaning / unit	5000.00	5000.00	5000.00	5000.00	5000.00	INR per ULD	

Note:

- Demurrage will be applicable to airlines if custom cleared cargo is stored in the warehouse beyond the free period in case of export cargo
- Handling rates provided above are inclusive of scope of handling services including physical handling, document handling and IT handling.
- Handling rates will vary depending on whether the document handling fees are collected by the airline or CSC.
- Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
- In case of premium service request, such service shall be provided at a premium of 25% over normal handling rates.
- Miscellaneous Charges includes special service requests from the customers other than the services already mentioned in the above tariff chart.

CARGO SERVICE CENTER INDIA PVT. LTD.

Authorized Signatory



TRA Sign Out Options Help

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mimilush8

Fwd: Your letter date...

Fwd: Your letter dated 8th May 2012 regarding the MYTP for Perishable Center at Ahmedabad

Hide Details

FROM: CV Deepak

Monday, 4 June 2012 5:29 PM

TO: Saumitra.Dey

May pls expedite the proposal !!!

Regards,

Deepak

----- Forwarded message -----

From: C V Deepak <cv.deepak@aera.gov.in>

Date: Mon, Jun 4, 2012 at 5:21 PM

Subject: Fwd: Your letter dated 8th May 2012 regarding the MYTP for Perishable Center at Ahmedabad

To: cvdeep@gmail.com

----- Original Message -----

From: RG Panicker <rg.panicker@cscindia.in>

Date: Friday, May 11, 2012 20:01

Subject: Your letter dated 8th May 2012 regarding the MYTP for Perishable Center at Ahmedabad

To: cv.deepak@aera.gov.in

> Dear Mr. Deepak,

This has reference to your letter AERA/20010/MYTP-CSC/C/AMD/2012-13 regarding the Multi Year Tariff Proposal for Perishable cargo Terminal at Ahmedabad airport.

As I have stated in my proposal to the Authority, this project is something new at Ahmedabad airport. At this juncture we don't even know who the customers are going to be and whether there is need for such services there, given that there is not much air cargo capacity available out of that airport. Most of the cargo out of Ahmedabad goes by road to Mumbai or Delhi under bond.

Further no one at Ahmedabad airport is currently providing a full scope of handling service which includes storage, palletisation and document handling.

So who will we consult and to whom are the consultation papers going to be addressed to? It will gie

It is also stated in my proposal that currently volume at Ahmedabad airport comes within the "Non Material" category and therefore the authority should treat the matter as proposed by us.

Anyway since the matter cannot be delayed any further, I have enclosed the papers which can be disclosed and which in our opinion is sufficient to have meaningful consultation with stakeholders.

Please treat this as official communication from our side

Warm regards

Radharamanan Panicker

Chief Executive Officer

Cargo Service Center India Pvt Ltd <<AERA-CPC-AMD-0212.pdf>>

C.V.Deepak

OSD-II

Airports Economic Regulatory Authority of India,

11nd floor, AERA Building, Administrative Block, Safdarjung Airport, New Delhi - 110003 India

Tel: 91 11 24695043

Fax: 91 11 24695048

Email: cv.deepak@aera.gov.in

Alternative Email: cvdeep@gmail.com

C.V.Deepak

+91 9868100459



CARGO SERVICE CENTER

Cargo Service Center India Pvt. Ltd.
Multi Year Tariff Proposal for Perishable Cargo Terminal
SVP International Airport, Ahmedabad
April 2012

form 1(b) - Competition Assessment (Ref: Sec A1.3 of Appendix 1)	
Sl No	Details of competitive facilities
1	GUJARAT STATE EXPORT CORPORATION - City Side Activities
2	CAMBATA AVIATION - Air Side Activities
3	GLOBAL AVIATION - Air Side Activities
4	CARGO SERVICE CENTER INDIA PVT LTD - Both Sets of Activities



CONFIDENTIAL

Handwritten signature
11/5/12

This document is the property of M/s Cargo Service Center India Private Limited, and submitted to AERA (Airports Economic Regulatory Authority). This document is extremely confidential and not for public disclosure.



CARGO SERVICE CENTER

Cargo Service Center India Pvt. Ltd.
Multi Year Tariff Proposal for Perishable Cargo Terminal
SVP International Airport, Ahmedabad
April 2012

Form F3: Historical and Projected Profit and Loss Account (Ref: Section A1 4 of Appendix I)					
Particulars	Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Year 5
Revenue	2.06	2.38	2.63	3.03	3.31
Regulated Service Revenue	2.06	2.38	2.63	3.03	3.31
Non Regulated Service Revenue	0.00	0.00	0.00	0.00	0.00
Operating Expenditure	1.74	1.97	2.27	2.57	2.94
Payroll Costs	0.84	0.93	1.04	1.15	1.28
Administrative and General Costs	0.08	0.08	0.09	0.09	0.09
Utilities and Outsourcing Costs	0.21	0.22	0.24	0.25	0.27
Concession Fees	0.34	0.44	0.59	0.73	0.91
Customs Cost	0.18	0.20	0.22	0.24	0.26
Repair and Maintenance Costs	0.09	0.09	0.10	0.10	0.11
Other Outflows	0.01	0.01	0.01	0.01	0.01
Earnings before depreciation, interest & taxation (EBDIT)	0.32	0.41	0.35	0.46	0.37
Depreciation	0.17	0.17	0.17	0.17	0.17
Earnings before interest and taxation (EBIT)	0.15	0.24	0.18	0.29	0.20
Total Interest and Finance Charges	0.01	0.00	0.00	0.00	0.00
Profit/ loss before tax	0.14	0.24	0.18	0.29	0.20
Provision for Taxation	0.05	0.08	0.06	0.10	0.07
Profit/ loss after tax	0.09	0.16	0.12	0.20	0.13
Balance Carried to Balance Sheet	0.09	0.25	0.38	0.57	0.70
RETAINED EARNINGS CB	0.00	0.09	0.25	0.38	0.57
Profit/Loss Current Year	0.09	0.16	0.12	0.20	0.13
Appropriations	0.00	0.00	0.00	0.00	0.00
RETAINED EARNINGS CB	0.09	0.25	0.38	0.57	0.70



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Signature
 11/5/12

Cargo Service Center India Pvt. Ltd.
Multi Year Tariff Proposal for Perishable Cargo Terminal
SVP International Airport, Ahmedabad
April 2012

form F2: Historical and Projected Balance Sheet(Ref: Section A1 4 of Appendix I)					
	Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Year 5
SOURCE OF FUNDS					
a) Share Holders Funds	0.95	1.11	1.23	1.43	1.56
Share Capital	0.86	0.86	0.86	0.86	0.86
Reserves and Surplus					
b) Loan Funds	0.09	0.25	0.38	0.57	0.70
Secured Loans	0.08	0.00	0.00	0.00	0.00
Unsecured Loans	0.00	0.00	0.00	0.00	0.00
c) Current Liability	0.08	0.00	0.00	0.00	0.00
Accounts Payables and Provisions	0.03	0.03	0.04	0.04	0.04
d) Deferred Tax Liability	0.03	0.03	0.04	0.04	0.04
TOTAL SOURCE OF FUNDS	1.06	1.14	1.27	1.47	1.60
APPLICATION OF FUNDS					
a) Fixed Assets					
b) Investments	0.68	0.51	0.34	0.17	0.00
c) Deferred Tax Assets					
d) Current Assets, Loans & Advances					
Cash	0.38	0.63	0.93	1.30	1.60
Accounts Receivable	0.08	0.29	0.55	0.85	1.12
Inventory	0.30	0.34	0.38	0.44	0.48
Other Current Assets	0.00	0.00	0.00	0.00	0.00
TOTAL APPLICATION OF FUNDS	0.00	0.00	0.00	0.00	0.00

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