

**File No. AERA/20010/MYTP-BSSPL/ITP/BIAL/2011-12**

**Consultation Paper No. 18/2012-13**



**Airports Economic Regulatory Authority of India**

**Annual Tariff Proposal submitted by Bharat  
Stars Services Private Limited for providing Into  
Plane Services at Bangalore International  
Airport, Bengaluru**

**New Delhi: 11<sup>th</sup> September, 2012**

**AERA Building  
Administrative Complex  
Safdarjung Airport  
New Delhi – 110 003**

The Authority had considered the Multi Year Tariff Proposal (MYTP) and Annual Tariff Proposal (FY.2010-11) submitted by Bharat Stars Services Private Limited (BSSPL) for the first control period commencing from 01.04.2011, in respect of the tariff for Into Plane Service (ITP) being provided at Bangalore International Airport, Bengaluru and after due stakeholder consultation issued a Multi Year Tariff Order (MYTO) No. 20/2011-12 dated 25.10.2011 ordering that:

- (i) The Into Plane Service provided by Bharat Stars Services Pvt. Ltd. at Bangalore International Airport, Bengaluru, is “material but competitive”. **Therefore the Authority will adopt ‘Light Touch Approach’** for determination of tariff during the first control period of 5 years commencing w.e.f. 01.04.2011.
- (ii) The tariff for the Into Plane services provided by Bharat Stars Services Pvt. Ltd. at Bangalore International Airport, Bengaluru for the first tariff year 2011-12 w.e.f. 01.06.2011 is determined, as indicated in para 6.1 above.

2.1 The Order no. 20/2011-12 dated 25.10.2011 was issued pursuant to the Order of the **Hon’ble AERA Appellate Tribunal** (i.e. The Tribunal) dated 19.10.2011 in Appeal No. 12 of 2011, wherein the Tribunal ordered that:

*“... It is made clear that even if any final Order is passed by the respondent Airports Economic Regulatory Authority the same shall not be given effect to without leave of this court.”*

The said Order dated 19.10.2011 of the Tribunal is still in force.

2.2 Further, as per the Airports Economic Regulatory Authority of India (Terms and Conditions for determination of Tariff for Services Provided for Cargo Facility, Ground Handling, and Supply of Fuel to the Aircraft) Guidelines, 2011 (i.e. the Guidelines) an ATP is required to be submitted in the form and manner as provided in Appendix A1.8.2 wherein it is mentioned that the ATP should be supported by:

- Form B and Form F14(b),
- Details of consultation with stakeholders
- Evidence of User Agreements clearly indicating the Tariff (s) proposed by the service Provider.

2.3 BSSPL have vide letter no. HQ.BSSPL.AERA dated 09.02.2012; 23.03.2012 and 22.06.2012, submitted their ATP for the first tariff year (FY 2011-12) and second tariff year (FY 2012-13) respectively. BSSPL have furnished the following documents along with their ATP for the first tariff year (FY 2011-12) and second tariff year (FY 2012-13):

- i. Form-B
- ii. Form F14(b)- In this form BSSPL has submitted tariffs only for fuelling of the Aircraft. The tariffs for Defuelling and Refueling of Defuelled product have not been reflected in the form F14 (b). However, the same have been reflected in the covering letter attached to the ATPs.

- iii. Copies of into plane agreements and their addendums entered into between BSSPL and Oil companies i.e. BPCL, HPCL and SHELL MRPL Aviation to demonstrate the viability and reasonableness of the user agreement. They have also submitted copy of communication from Airport operator BIAL regarding revision of the annual price cap on ITP Service fees.

2.4 As per the ATP submitted by BSSPL, they have requested for approval of the following rates for the FY 2011-12 and FY 2012-13 with an annual escalation of 5%.

**F.Y. 2011-12**

Period	Fuelling of Aircraft	Defuelling Aircraft		Refuelling of Defuelled Product into an aircraft	
		Within 48 hrs	Beyond 48 hrs.	Within 48 hrs	Beyond 48 hrs.
01.04.2011-31.05.2011	210.00	210.00	252.00	231.00	252.00
01.06.2011-31.03.2012	220.50	220.50	264.60	242.55	264.60

**F.Y. 2012-13**

Period	Fuelling of Aircraft	Defuelling Aircraft		Refuelling of Defuelled Product into an aircraft	
		Within 48 hrs	Beyond 48 hrs.	Within 48 hrs	Beyond 48 hrs.
01.04.2012-31.05.2012	220.50	220.50	264.60	242.55	264.60
01.06.2012-31.03.2013	231.53	231.53	277.83	254.68	277.83

*Note: There appears to be a typing error with reference to period of tariff as mentioned in BSSPL's proposal. The tariff period ending 31.05.2011 and 31.05.2012 have apparently been wrongly mentioned as 30.05.2011 and 30.05.2012 respectively in their submission dated 22.06.2012.*

3. The Authority has noted that the ITP service being rendered by BSSPL at Bangalore International Airport is “material but competitive” and tariff for the same was ordered to be determined under ‘light touch approach’. The tariff for the period 01.06.2010 to 31.03.2011 were determined by the Authority accordingly.

4. After careful consideration of the matter, the Authority decided to make the following proposal for stakeholder consultation:

- (i) The charges for the first tariff year (01.04.2011 to 31.03.2012) for Into Plane Service provided by BSSPL at Bangalore International Airport may be determined as at **Annexure - I**, w.e.f. 01.04.2011 or from such other prospective date as the Authority may finally decide.
- (ii) The charges for the second tariff year (01.04.2012 to 31.03.2013) for Into Plane Service provided by BSSPL at Bangalore International

Airport may be determined as at **Annexure – II** w.e.f. 01.04.2012 or from such other prospective date as the Authority may finally decide.

- (iii) However, the above proposed tariffs will be subject to the order of the **Hon'ble** AERA Appellate Tribunal referred to in para 2.1 above viz. that these charges will not be given effect to without leave of the AERAAT.

5. In accordance with the provisions of Section 13(4) of the AERA Act 2008, the proposal contained in para 4 above is hereby put forth for stakeholder consultation. To assist the stakeholders in making their submissions in a meaningful and constructive manner, necessary documents are enclosed as **Annexure – III**. For removal of doubts, it is clarified that the contents of this Consultation Paper may not be construed as any Order or Direction of this Authority. The Authority shall pass an Order, in the matter, only after considering the submissions of the stakeholders in response hereto and by making such decision fully documented and explained in terms of the provisions of the Act.

6. The Authority welcomes written evidence-based feedback, comments and suggestions from stakeholders on the proposal made in para 4 above, **latest by 25.09.2012** at the following address:

**Capt. Kapil Chaudhary**  
**Secretary**  
**Airports Economic Regulatory Authority of India**  
**AERA Building,**  
**Administrative Complex,**  
**Safdarjung Airport,**  
**New Delhi- 110003**  
**Email: [kapil.chaudhary@aera.gov.in](mailto:kapil.chaudhary@aera.gov.in)**  
**Tel: 011-24695042**  
**Fax: 011-24695039**

**Yashwant S. Bhawe**  
**Chairperson**

भारत स्टार्स सर्विसेज  
प्राइवेट लिमिटेड



BHARAT STARS SERVICES  
PRIVATE LIMITED

Ref: HO. BSSPLAERA

Dt: 09.02.2012

To  
The Secretary  
Airport Economic Regulatory Authority of India  
AERA Building  
New Delhi

Kind Attn: Shri. C.V. Deepak

Dear Sir,

**Sub: In the matter of Economic regulation- Service provided for cargo facility, Ground Handling, and supply of fuel to the aircrafts – Into plane service fee at Bangalore Airport – Reg**


This is with reference to our letter of even reference dated 27.04.2011 & 08.06.2011 AERA order no. 20/2011-12 dt. 25.10.2011. Please find enclosed BSSPL- Bangalore ATP 2011- 2012 as annexure A, B & C. This ATP is in line with our MYTP submitted on 27.04.2011.

However we request you to approve the below given rates as per prevailing agreement with airport operator BIAL.

Price (in Rs/ Kilo Litre)					
Period	Fuelling Aircraft	Defueling Aircraft		Re- fuelling de- fueled product Into Aircraft	
		Within 48 hours	Beyond 48 hours	Within 48 hours	Beyond 48 hours
01.04.2011 to 31.05.2011	210	201	252	231	252
01.06.2011 to 31.03.2012	220.50	220.50	264.50	242.55	264.60

\* This rate is based on Annual Escalation of 5%

Thanking You

  
V. Ranjan

Chief Executive Officer.

REGM(R)  
on file ps.

OSD II / 176  
09/02/20

W  
9/2/2012

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कॉर्पोरेट ऑफिस : 4 मंजिल, प्लॉट ए-5 एवं 6, सेक्टर-1, नोएडा - 201 301, भारत फोन : +91 120 2474493 / 4407 फैक्स : +91 120 2474481 / 483  
Corporate Office : 4th Floor, Plot A-5 & 6, Sector-1, Noida - 201 301, India Phone: +91 120 2474493 / 4407 Fax : +91 120 2474481 / 483

रजिस्टर्ड ऑफिस : सी.पी.सी.एल. एविएशन म्यूनिग स्टेशन, इंदिरा गांधी इंटरनेशनल एयरपोर्ट टर्मिनल II, न्यू दिल्ली - 110061

Registered Office: BMO/A-5/6/Plot A/2/Floor 4, Indira Gandhi International Airport Terminal II, New Delhi 110061

Form B

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA,  
AT NEW DELHI

SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF AND ON  
BEHALF OF:

**M/S BHARAT STAR SERVICES PRIVATE LIMITED**

I, Vijay Ranjan, aged 50 resident of D1702, BPCL Housing Complex, Sector 56, Noida 201301 acting in my official capacity as Chief Executive Officer in *M/s Bharat Star Services Private Limited* having its registered office at BPCL Aviation Fuelling Station, Indira Gandhi International Airport Terminal II, New Delhi-110061 do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of *M/s Bharat Star Services Private Limited* in the matter of making this submission before the Airports Economic Regulatory Authority of India, New Delhi ('the Authority');
2. I am competent to make this submission before the Authority;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The contents of the Annual Tariff Proposal submission which include inter alia
  - a. Proposed detailed break-up of Tariff(s) based on Clause 11.2 where the Authority has specified a light touch approach for the duration of the Control Period, pursuant to Clause 3.2, and
  - b. Justifications are correct and true to my knowledge and belief and nothing material has been concealed there from.

  
V. Ranjan  
(Chief Executive Officer)

Place: New Delhi

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Form 14(b): Annual Tariff Proposal for Tariff Year 2011-12

Period	Tariff heading	Conditions of Tariff		Applicable Discount/ Surcharge	Estimated Units	Estimated Revenues
		e.g. Tariff per KL of Fuel			e.g. Throughput in KL	Tariff * Estimated Units
		Rates as per ATP Calculation (a)	Rates as agreed with Airport Operator (5% escalation) (b)		(c)	(b)*(c)
From 01.04.2011 to 31.05.2011	Fueling Aircraft	295.08	210		18600	3.91
	Defuelling Aircraft:					
	within 48 hrs		210		*	*
	beyond 48 hrs		252		*	*
	Refuelling defuelling Product					
	within 48 hrs		231		*	*
	beyond 48 hrs		252		*	*
From 01.06.2011 to 31.03.2012	Fueling Aircraft	302.15	220.50		93000.00	20.51
	Defuelling Aircraft:					
	within 48 hrs		220.50		*	*
	beyond 48 hrs		264.60		*	*
	Refuelling defuelling Product					
	within 48 hrs		242.55		*	*
	beyond 48 hrs		264.60		*	*
	Total				111600	24.41

\* No value is considered as defuelling & redelivery are rare occasions with negligible volume.





BHARAT STARS SERVICES  
PRIVATE LIMITED

20884/2012  
060-II/2/3/12  
भारत स्टार्स सर्विसेज  
प्राइवेट लिमिटेड

HO.BSSDPL.AERA

Date: 22.06.2012

To

Secretary  
Airport Economic Regulatory Authority of India  
AERA Building, Administrative Complex,  
Safdarjung Airport, New Delhi-110003

Mga (MK)

Kind Attn: Mr. C.V. Deepak

(h)  
29/6/12

Dear Sir,

**Subject: In the matter of economic regulation – Service Provided for Cargo Facility, Ground Handling and Supply of Fuel to the Aircraft – Into-Plane Service Fee at Bengaluru International Airport.**

We write with reference to Order No. 20/2011-12 dt 25.10.2011 and corrigendum of the order 20/2011-12 dt 24.01.2012.

Annual Tariff Proposal (ATP) for FY 2011-12 has already been submitted vide our letter of even reference dated 09.02.2012.

The rates requested for your approval for FY 2011-12 is given below for ready reference.

PERIOD	ITP Fee in Rs. /Kilo Litre as per BIAL				
	Fuelling Aircraft	Defuelling Aircraft		Refuelling of Defuelled product	
		Within 48 hours	Beyond 48 hours	Within 48 hours	Beyond 48 hours
01.04.2011 to 30.05.2011	210.00	210.00	252.00	231.00	252.00
01.06.2011 to 31.03.2012	220.50	220.5	264.60	242.55	264.60

Please find enclosed ATP of BSSPL for FY 2012-13 for Bengaluru International Airport (BIAL). The proposed rates for your approval are given in tabular form in the next page.

Page 1 of 2

कांपरेट ऑफिस : | मंजिल, प्लॉट ए-5 एवं 6, सेक्टर-1, नोएडा - 201 301, भारत फोन . +91 120 2474493 / 4415 फैक्स : +91 120 2474481 / 483  
Corporate Office : 3<sup>rd</sup> Floor, Plot A-5 & 6, Sector-1, Noida - 201 301, India Phone: +91 120 2474493 / 4415 Fax : +91 120 2474481 / 483

रजिस्टर्ड ऑफिस : बी पी सी एल एविएशन फ्यूलिंग स्टेशन, इंदिरा गाँधी इन्टरनेशनल एयरपोर्ट टर्मिनल II, न्यू दिल्ली - 110061  
Registered Office : BPSCL Aviation Fueling Station, Indira Gandhi International Airport Terminal II, New Delhi - 110061



PERIOD	ITP Fee in Rs. /Kilo Litre as per BIAL				
	Fuelling Aircraft	Defuelling Aircraft		Refuelling of Defuelled product	
		Within 48 hours	Beyond 48 hours	Within 48 hours	Beyond 48 hours
01.04.12 to 30.05.2012	220.50	220.5	264.60	242.55	264.60
01.06.2012 to 31.03.2013	231.53	231.53	277.83	254.68	277.83

This submission including the enclosed "Agreements", Financial & other Business details is confidential in nature. It is requested that the same is not put in public domain to ensure that our business interests are protected & confidentiality is maintained.

Thanking you & assuring of our best co-operation at all times.

Yours faithfully

For Bharat Stars Services Private Limited

  
V. Ranjan  
Chief Executive Officer

Enclosed: As above.

Form B

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA  
AT NEW DELHI

SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF AND ON  
BEHALF OF:

M/S BHARAT STARS SERVICES PRIVATE LIMITED

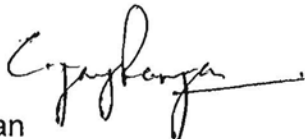
I, Vijay Ranjan, aged 50 resident of D1702, BPCL Housing Complex, Sector 56, Noida 201301 acting in my official capacity as Chief Executive Officer in *M/s Bharat Stars Services Private Limited* having its registered office at BPCL Aviation Fuelling Station, Indira Gandhi International Airport Terminal II, New Delhi-110061 do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of *M/s Bharat Stars Services Private Limited* in the matter of making this submission before the Airports Economic Regulatory Authority of India, New Delhi ('the Authority');
2. I am competent to make this submission before the Authority;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The contents of the Annual Tariff Proposal submission which include inter alia
  - (i) ~~Estimated Maximum Allowed Yield per Unit and the proposed detailed break-up of Tariff(s) (in context to Estimated Maximum Allowed Yield per Unit where determined by the Authority) where the Authority has specified a price cap approach for the duration of the Control Period, pursuant to Clause 3.2;~~

OR

Proposed detailed break-up of Tariff(s) based on Clause 11.2 where the Authority has specified a light touch approach for the duration of the Control Period, pursuant to Clause 3.2 (*strikeout whichever is not applicable*); and

(ii) Justifications are correct and true to my knowledge and belief and nothing material has been concealed there from.



V. Ranjan  
(Chief Executive Officer)

Place

Date: 27.06.2012

Form 14(b): Annual Tariff Proposal for Tariff Year 2011-12

Revised

in million

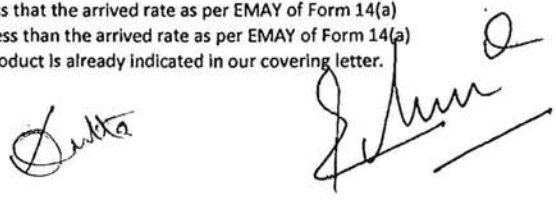
Tariff heading	Conditions of Tariff		Applicable Discount/ Surcharge	Estimated Units	Estimated Revenues
	e.g. Tariff per KL of Fuel			e.g. Throughput in KL	Tariff * Estimated Units
	Rates as per ATP Calculation (a)	Rates as agreed with Airport Operator (5% escalation) *		(c)	(b)*(c)
Tariff: INTO PLANE Service (Proposed) From 01.04.2011 to 31.05.2011	310.55	210.00	Nil	18600	3.91
Tariff: INTO PLANE Service (Proposed) From 01.06.2011 to 31.03.2012	310.55	220.50	Nil	93000	20.51
<b>Total</b>				<b>111600</b>	<b>24.41</b>

Annual Tariff Proposal for Tariff Year 2012-13

in million

Tariff heading	Conditions of Tariff		Applicable Discount/ Surcharge	Estimated Units	Estimated Revenues
	e.g. Tariff per KL of Fuel			e.g. Throughput in KL	Tariff * Estimated Units
	Rates as per ATP Calculation (a)	Rates as agreed with Airport Operator (5% escalation) **		(c)	(b)*(c)
Tariff: INTO PLANE Service (Proposed) From 01.04.2012 to 31.05.2012	306.78	220.50		19530	4.31
Tariff: INTO PLANE Service (Proposed) From 01.06.2012 to 31.03.2013	306.78	231.53	Nil	97650	22.61
<b>TOTAL</b>				<b>117180</b>	<b>26.91</b>

\* Approval is sought for this rate only which is less than the arrived rate as per EMAY of Form 14(a)  
 \*\* Approval is sought for this rate only which is less than the arrived rate as per EMAY of Form 14(a)  
 Tariff for defuelling and refuelling of defuelled product is already indicated in our covering letter.



ANNEXURE - III

Form F 1(a) - BSSPL Historical and Proposed Aggregated Revenue Requirement with Tariff

S.N.	Aggregated Revenue Requirement	2010-11 ( Audited)		2011-12		2012-13
		01.04.10 to 31.05.10	01.06.10 to 31.03.11	Tariff Year t		Tariff Year t+1
				01.04.11 to 31.05.11	01.06.11 to 31.03.12	
1(a)	Aggregated Revenue Requirement ( As per ATP )	36.30		34.66		35.95
1(b)	Actual Revenue received	25.41				
2	Tariff Already charged ( As per Aera order )*	200	200.00	200.00	200.00	-
3	Tariff as per agreement with Airport Operator (BIAL). ( 5% annual escalation )	200	210.00	210.00	220.50	231.53
4	Tariff as arrived from our ATP proposal	-	-	310.55	310.55	306.78

Initially as per intimation from BIAL tariff of Rs. 210/KL was charged w.e.f. 01.06.2010, which was revised to Rs. 200/KL w.e.f. 01.11.2010 till 31.03.11 as per advice from AERA. However in accordance with the advice, credit notes were issued to the parties for Rs. 10/KL for services rendered between June to Nov. 2010.

Though approval is received from AERA for Rs.210/- BSSPL not charged for additional rate as per order awaited from tribunal

**PROPOSED RATES FOR APPROVAL**

S.N.	(Tariff as per available agreements with operator and supplier)	Tariff Year t (2011-12)	Tariff Year t (2011-12)	Tariff Year t+1
		01.04.11-31.05.11	01.06.11-31.03.12	2012-13
1	Tariff for Into Plane Refueling	210.00	220.50	231.53
2	Defueling within 48 hrs.	210.00	220.50	231.53
3	Defueling after 48 hrs.	252.00	264.60	277.83
4	Refueling of Defuled product with in 48 hrs.	231.00	242.55	254.68
5	Refueling of Defuled product beyond 48 hrs.	252.00	264.60	277.83

\* rates enhanced at 5% annual escalation

Please find enclosed herewith the following as per the proposed tariff rate:

- 1 Projected Profit & Loss Account
- 2 Projected Balance Sheet
- 3 Projected Cash Flow Statement

*Subh*

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Dated 10<sup>th</sup> June , 2009

ADDENDUM TO THE  
AGREEMENT FOR INTO-PLANE SERVICES AGREEMENT  
AT  
BANGALORE INTERNATIONAL AIRPORT  
BETWEEN

BHARAT STARS SERVICES PVT. LTD.  
AND  
BHARAT PETROLEUM CORPORATION LTD.

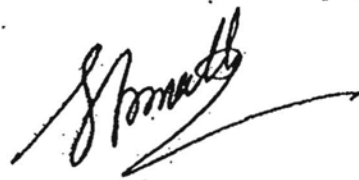
Further to the 'Into-Plane Agent Agreement' (Agreement) for the supply of Aviation Fuel at Bangalore International Airport dated 10<sup>th</sup> June, 2008 , between M/s Bharat Stars Services Pvt. Ltd. and Bharat Petroleum Corporation Ltd, the following has been added as Addendum to the Agreement. :-

1. Further to Clause 5.1 of the Agreement, the validity of the Agreement has been extended beyond the date 10<sup>th</sup> June, 2009.
2. The rest of the Clauses in the Agreement remain same.
3. The Addendum should be read in conjunction with the Agreement and is integral part of the Agreement.
4. This has been mutually agreed between the 'Parties'.

IN WITNESS WHEREOF the Parties have caused Addendum to the Agreement to be duly executed the day and year first above written.

Signed and sealed for and behalf of  
BHARAT PETROLEUM CORPORATION LTD.)  
[THE SUPPLIER ] )

by S P Mathur  
Executive Director & Head Aviation SBU )  
Registered Office: Mumbai )



Signed for and behalf of  
BHARAT STARS SERVICES PVT. LTD )  
[THE INTO-PLANE AGENT ] )

by Vijay Ranjan  
Chief Executive Officer )  
Registered Office: Delhi )



WITNESS:

1. )
2. )

Sujit Kumar  
Aur.

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उत्तर प्रदेश UTTAR PRADESH

H 9010

**INTO PLANE AGENT AGREEMENT**

This INTO PLANE AGENT AGREEMENT is made on 10<sup>TH</sup> JUNE 08 at NOIDA

**BETWEEN**

Bharat petroleum Corporation Ltd, a company incorporated under the provisions of the Companies Act, 1956 and having its registered office at Bharat Bhawan, 4 & 6 Currimbhoy Road, Ballard Estate, Mumbai-400 001 represented herein by its General Manager & Head, SBU (Aviation) Mr. S.P.Mathur, (hereinafter referred to as the Supplier, which expression shall, unless repugnant to the meaning or context thereof, be deemed to mean and include its executors, administrators and permitted assigns) of the First Part;

**AND**

Bharat Stars Services Pvt. Ltd, a company incorporated under the provisions of the Companies Act, 1956 and having its registered office at BPCL Aviation Fuelling Station, Indira Gandhi International Airport, Terminal-II, New Delhi - 110061 represented herein by its Chief Executive Officer, Mr. V.Ranjan, (hereinafter referred to as the Into Plane Agent, which expression shall, unless repugnant to the meaning or context thereof, be deemed to mean and include its executors, administrators, successors and permitted assigns) of the Second Part.

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IN WITNESS WHEREOF the Parties have caused this Agreement to be duly executed the day and year first above written.

SIGNED for and on behalf of )  
[THE SUPPLIER] )  
by: S.P.Mathur. )  
General Manager & Head, SBU (Aviation)

*S.P. Mathur*  
S.P. MATHUR  
General Manager (Aviation)  
Bharat Petroleum Corporation Ltd.  
A-5 & 6, Sector-1, Noida-201 301 (U.P.)

BPCL, Registered Office: Mumbai

SIGNED for and on behalf of )  
[INTO PLANE AGENT] )  
by: Vijay Ranjan )  
Chief Executive Officer )

*Vijay Ranjan*  
BHARAT STARS SERVICES  
S  
★ ★ ★ ★ ★

Bharat Stars Services Pvt Ltd  
Registered Office: Delhi

WITNESSES:

1) *Raj*  
Name & Address: *RAMSARAT*  
*BPCL*

2) *N.P. GAWAL*  
Name & Address: *N.P. GAWAL, Sr. M.*  
*BPCL - NOIDA*

000080

Dated 9<sup>th</sup> June, 2009

**ADDENDUM TO THE  
AGREEMENT FOR INTO PLANE SERVICE  
AT  
BANGALORE INTERNATIONAL AIRPORT**

**BETWEEN  
BHARAT STARS SERVICES PRIVATE LIMITED  
&  
HINDUSTAN PETROLEUM CORPORATION LIMITED**

Further to the 'Into Plane Agent Agreement' (Agreement) for the supply for Aviation Fuel at Bangalore International Airport dated 9<sup>th</sup> June 2008 between M/s Bharat Stars Services Private limited and M/s Hindustan Petroleum Corporation Limited, the following has been added as addendum to the agreement :-

1. Further to clause 5.1 of the Agreement, the validity of the Agreement has been extended beyond the date 9<sup>th</sup> June, 2009.
2. The rest of the Clauses in the Agreement remain the same.
3. The Addendum should be read in conjunction with the Agreement and integral part of the Agreement.
4. These has been mutually agreed between the 'Parties'

IN WITNESS WHEREOF the Parties have caused Addendum to the Agreement to be duly executed the day and year first above written.

Signed and sealed for and behalf of  
**HINDUSTAN PETROLEUM CORPORATION LIMITED. )**  
[THE SUPPLIER]

by K. SRINIVAS  
DGM (I/C) & Head SBU (Aviation) )  
HPCL, Registered Office, Mumbai.




Signed and sealed for and behalf of  
**BHARAT STARS SERVICES PRIVATE LIMITED )**  
[THE INTO-PLANE AGENT]



by VIJAY RANJAN  
Chief Executive Officer, )  
Registered Office, Delhi

WITNESS

1. **ROOY G. CHACKO** 

2.

000081



भारतीय गैर न्यायिक

एक सौ रुपये

Rs. 100

₹. 100

ONE HUNDRED RUPEES



भारत INDIA  
INDIA NON JUDICIAL

General Stamp Office, Mumbai  
V. No. 507  
MAHARASHTRA  
16 APR 2008  
Propriet Officer

Shri. M. D. Kadam

दि. महाराष्ट्र मंत्रालय अॅन्ड अलाईड ऑफिसस  
फो. आॅप. बॅंक लि., मंत्रालय, मुंबई ४०० ०३३  
ए. स. व्ही. क्रमांक - ६६४  
क्र. :- 4 दिनांक :-  
बा. शंकरा, बांद्रा (पु), मुंबई  
सर्वश्री/श्री./श्रीमती Ms. Vijay Ranjan  
यांना न्यायेत्तर मुद्रांक रु \_\_\_\_\_ चा  
विकला.

16 JUN 2008  
AZ 8419

मुद्रांक विक्रेता

प्रविण शंकर कौटीयन

INTO PLANE AGENT AGREEMENT

This INTO PLANE AGENT AGREEMENT is made on 09.06.2008 Mumbai

BETWEEN

Hindustan petroleum Corporation Ltd, a company incorporated under the provisions of the Companies Act, 1956 and having its registered office at 17, Jamshedji Tata Road, Mumbai-400 020 represented herein by its DGM (I/Charge) & Head, SBU (Aviation), Mr. K.Srinivas, (hereinafter referred to as the Supplier, which expression shall, unless repugnant to the meaning or context thereof, be deemed to mean and include its executors, administrators and permitted assigns) of the First Part;

AND

Bharat Stars Services Pvt. Ltd, a company incorporated under the provisions of the Companies Act, 1956 and having its registered office at BPCL Aviation Fuelling Station, Indira Gandhi International Airport, Terminal-II, New Delhi - 110061 represented herein by its Chief Executive Officer, Mr. V.Ranjan, (hereinafter referred to as the Into Plane Agent, which expression shall, unless repugnant to the meaning or context thereof, be deemed to mean and include its executors, administrators, successors and permitted assigns) of the Second Part.

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IN WITNESS WHEREOF the Parties have caused this Agreement to be duly executed the day and year first above written.

SIGNED for and on behalf of )  
[THE SUPPLIER] )  
by: Mr. K. Srinivas )  
DGM (I/Charge) & Head SBU (Aviation) )  
HPCL, Registered Office: Mumbai

For HINDUSTAN PETROLEUM CORPORATION LTD.  
*[Signature]*  
K. SRINIVAS  
Constituted Attorney

SIGNED for and on behalf of )  
[INTO PLANE AGENT] )  
By Mr. Vijay Ranjan )  
CEO )  
Bharat Stars Services Pvt Ltd  
Registered Office: Delhi

*[Signature]*



WITNESSES:

1) *[Signature]*

2) *[Signature]*

Name & Address:  
S.S. BRAMHE  
HPCL, MUMBAI.

Name & Address: P.J. KAVDE  
BPA, MUMBAI

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ಈ ದಸ್ತಾವೇಜು ಹಾಳೆಯನ್ನು ಕರ್ನಾಟಕ ಸರ್ಕಾರದ  
ಆವೇಶ ಸಂಖ್ಯೆ ಕರ್ನಾ.152 ಮುನೋಮು 2003  
ದಿನಾಂಕ 09-05-2003ರ ಪ್ರಕಾರ ಮುದ್ರಿಸಲಾಗಿದೆ.

ಕರ್ನಾಟಕ ಸರ್ಕಾರ  
Government of Karnataka

ದಸ್ತಾವೇಜು ಹಾಳೆ  
Document Sheet

ಮೆಟ್ರಿ



ನೋಂದಣಿ ಹಾಗೂ ಮುದ್ರಾಂಕ ಇಲಾಖೆ  
Registration and Stamps Department

ಬೆಲೆ : ರೂ. 2/-

ಈ ಹಾಳೆಯನ್ನು ಯಾವುದೇ ದಸ್ತಾವೇಜಿಗೆ ಉಪಯೋಗಿಸಬಹುದು  
This sheet can be used for any document

ದಸ್ತಾವೇಜನ್ನು ಬರೆದುದಕ್ಕೊಟ್ಟ ದಿನಾಂಕ  
Date of execution

ಪಾವತಿಸಿದ ಒಟ್ಟು ಮುದ್ರಾಂಕ ಶುಲ್ಕ ರೂ.  
Total stamp duty paid Rs.

Dated 12. September 2009

**ADDENDUM TO THE  
AGREEMENT FOR INTO PLANE AGREEMENT**

**BETWEEN  
BHARAT STARS PRIVATE LIMITED  
AND  
SHELL MRPL AVIATION FUELS AND SERVICES PRIVATE LIMITED**

Further to the Into Plane agreement dated 12<sup>th</sup> September 2009, between M/s Bharat Stars Services Private Limited and M/s Shell MRPL Aviation Fuels and Services Private Limited, the following were added as addendum :-

- 1) The agreement is valid from 12<sup>th</sup> September 2009, unless terminated pursuant to the following :
  - a) By the Supplier in the event the Into Plane Agent ceases to be entitled to perform the services at the Airport.
  - b) By Into Plane Agent in the event the Supplier ceases to be entitled to supply ATF through the facility.
  - c) By either party, by providing to the other party, a three month's notice indicating its intention to terminate this agreement.
- 2) All other clauses remains same.

Executed by

On behalf of M/s Shell MRPL Aviation Fuels and Services Private Limited

Sanjay Varkey, CEO

Witness :

On behalf of M/s Bharat Stars Services Private Limited

Vijay Ranjan, CEO

Witness :

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