

**File No. AERA/20010/MYTP-Celebi/GH/Del/2011-12**

**Consultation Paper No. 20/2012-13**



**Airports Economic Regulatory Authority of India**

**Annual Tariff Proposals submitted by Celebi  
Ground Handling Delhi Private Limited for  
providing Ground Handling Services at IGI  
Airport, New Delhi**

**New Delhi: 12<sup>th</sup> September, 2012**

**AERA Building  
Administrative Complex  
Safdarjung Airport  
New Delhi – 110 003**

The Authority, considered the Multi Year Tariff Proposal (MYTP) submitted by M/s Celebi Ground Handling Delhi Private Limited (Celebi) for the first control period commencing w.e.f. 01.04.2011, in respect of the tariff for the services provided for ground handling facility at IGI Airport, New Delhi. After due stakeholder Consultation (vide Consultation Paper No. 23/2011-12 dated 04.10.2011), a Multi Year Tariff Order (MYTO) No. 26/2011-12 on 28.10.2012 was issued wherein it was ordered that:

- (i) ***“...The services provided for ground handling by M/s Celebi Ground Handling Delhi Private Limited at IGI Airport, New Delhi is "material but competitive". Hence, the Authority shall adopt a "light touch approach" for determination of tariff for the first Control Period w.e.f 01.04.2011.***
- (ii) ***Celebi Ground Handling Delhi Private Limited may submit the Annual Tariff Proposal for the first tariff year of the first control period for the consideration of the Authority within a period of 75 days of the issue of this Order in accordance with the Guidelines....”***

2. Pursuant to the issue of the MYTO, Celebi have submitted the Annual Tariff Proposal (ATP) for first and second tariff year (FY 2011-12 & 2012-13).

3. Regarding the users consultation, Celebi have stated that they have submitted the copies of the users agreements signed with their customers at MYTP stage, hence they have not submitted the details of consultation with stakeholders on the proposed tariff. Celebi have furnished the copies of users agreements (SGHAs) with various airlines and other aviation companies at MYTP stage, which include agreed tariffs also.

4. Celebi have also furnished the copy of concession agreement (at MYTP stage) with DIAL wherein the ceiling rates at IGI Airport for the ground handling services by ground handling service providers at IGI Airport, New Delhi and escalation mechanism for subsequent years have been mentioned.

5. As per clause 11.2 of the Airport Economic Regulatory Authority of India (Terms and Conditions for Determination of Tariff for Services provided for Cargo Facility, Ground Handling, and Supply of Fuel to the Aircraft (the Guidelines), the ATP is required to be submitted in the form and manner as provided in Appendix AI.8.2 wherein it is mentioned that the ATP should be supported by:

- Form B and Form F14 (b),
- Details of consultation with stakeholders
- Evidence of User Agreements clearly indicating the Tariff(s) proposed by the service Provider.

6. Celebi have submitted Form B and Form 14(b) towards ATP for first and second tariff years. Celebi had also submitted the copies of user agreements/concession agreement at MYTP stage itself.

7. The Authority, after careful consideration of the annual tariff proposal for the years 2011-12 and 2012-13, makes the following proposal for stakeholder consultation:

- a) The tariff for ground handling services provided by Celebi Ground Handling Delhi Private Limited (Celebi) at IGI Airport, New Delhi for the first tariff year (01.04.2011 to 31.03.2012) and second tariff year (01.04.2012 to 31.03.2013) of the first control period may be tentatively decided to be approved as placed at **Annexure – I**.

8. In accordance with the provisions of Section 13(4) of the AERA Act, the proposal contained in para 7 above is hereby put forth for stakeholder consultation. To assist the stakeholders in making their submissions in a meaningful and constructive manner, necessary documents are enclosed at **Annexure-II**. For removal of doubts, it is clarified that the contents of this Consultation Paper may not be construed as any Order or Direction of this Authority. The Authority shall pass an Order, in the matter, only after considering the submissions of the stakeholders in response hereto and by making such decision fully documented and explained in terms of the provisions of the Act.

9. The Authority welcomes written evidence-based feedback, comments and suggestions from stakeholders on the proposal made in para 7 above, **latest by 26.09.2012** at the following address:

**Capt. Kapil Chaudhary**  
**Secretary**  
**Airports Economic Regulatory Authority of India**  
**AERA Building,**  
**Administrative Complex,**  
**Safdarjung Airport,**  
**New Delhi- 110003**  
**Email: [kapil.chaudhary@aera.gov.in](mailto:kapil.chaudhary@aera.gov.in)**  
**Tel: 011-24695040**  
**Fax: 011-24695039**

**Yashwant S. Bhawe**  
**Chairperson**

**Annual Tariff Proposal for the tariff year 2011-12**

<b>Aircraft Type/Category (ICAO code types)</b>	<b>Tariff Heading</b>	<b>Conditions of Tariff – INR (Ceiling Price*)</b>
<b>International – Passenger Flights</b>		
B	Comprehensive	44,000
	Ramp	33,000
C	Comprehensive	73,500
	Ramp	55,000
D	Comprehensive	120,800
	Ramp	96,800
E	Comprehensive	141,950
	Ramp	113,950
F	Comprehensive	198,000
	Ramp	155,000
<b>International – Cargo Flights</b>		
C	Ramp	60,500
D	Ramp	106,480
E	Ramp	125,345
F	Ramp	170,500
<b>Domestic – Passenger Flights</b>		
B	Comprehensive	10,000
	Ramp	7,000
C	Comprehensive	8,500
	Ramp	6,000

\* As per Concession agreement with Delhi International Airport Pvt. Ltd. dated 26.11.2009



**Annual Tariff Proposal for the tariff year 2012-13**

<b>Aircraft Type/Category (ICAO code types)</b>	<b>Tariff Heading</b>	<b>Conditions of Tariff – INR (Ceiling Price*)</b>
<b>International – Passenger Flights</b>		
B	Comprehensive	55,800
	Ramp	41,800
C	Comprehensive	93,200
	Ramp	69,700
D	Comprehensive	153,100
	Ramp	122,700
E	Comprehensive	179,900
	Ramp	144,500
F	Comprehensive	251,000
	Ramp	196,500
<b>International – Cargo Flights</b>		
C	Ramp	76,700
D	Ramp	135,000
E	Ramp	158,900
F	Ramp	216,100
<b>Domestic – Passenger Flights</b>		
B	Comprehensive	12,700
	Ramp	8,900
C	Comprehensive	10,800
	Ramp	7,600

\* As per revised ceiling rate as published by Delhi International Airport Pvt. Ltd. These ceiling rates are effective from 1<sup>st</sup> April 2012.



Annexure-II

January 9, 2012

To,

Capt. Kapil Chaudhary, Secretary  
Airports Exonomic Regulatory Authority of India  
AERA Building, Administrative Complex,  
Safdarjung Airprt, New Delhi – 110003.

Dear Madam,

Sub: Tariff Proposal for the first tariff year of the first control period.

Ref: Order No. 26/2011-12, date of order: 21<sup>ST</sup> October 2011, date of issue: 28<sup>th</sup> October, 2011

As required under clause 5 (ii) of the aforesaid order, we are submitting herewith the Annual Tariff Proposal (in Annexure I), for the first tariff year of the first control period started w. e. f. 01.04.2011.

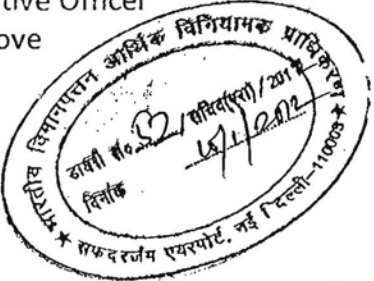
We request you not to make this proposal a public document because the information content in it is very sensitive to our business and competitiveness. As explained during our meeting on September 14, 2011 and vide our letter dated September 23, 2011, we operate at Indira Gandhi International Airport in Delhi in a competitive environment wherein customers (airlines) select the ground handlers through RFQ (Request for Quotation) after thorough evaluation of quality and prices of our services.

We appreciate and thank you for your understanding on the above.

For Celebi Ground Handling Delhi Private Limited



TANER SARI  
Chief Executive Officer  
Encl: As Above

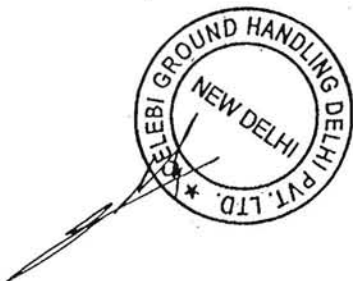


**Annexure – I (Tariff Proposal for the year 2011-12)**

Aircraft Type/ Category (ICAO code types)	Tariff Heading	Conditions of Tariff - INR (Ceiling Price *)	Applicable Discount – INR	Estimated Units	Estimated Revenues – INR
<b>International – Passenger Flights</b>					
B	Comprehensive	44,000			
	Ramp	33,000			
C	Comprehensive	73,500			
	Ramp	55,000			
D	Comprehensive	120,800			
	Ramp	96,800			
E	Comprehensive	141,950			
	Ramp	113,950			
F	Comprehensive	198,000			
	Ramp	155,000			
<b>International – Cargo Flights</b>					
C	Ramp	60,500			
D	Ramp	106,480			
E	Ramp	125,345			
F	Ramp	170,500			
<b>Domestic – Passenger Flights</b>					
B	Comprehensive	10,000			
	Ramp	7,000			
C	Comprehensive	8,500			
	Ramp	6,000			

REDACTED

\* As per Concession agreement with Delhi International Airport Pvt. Ltd dated 26.11.2009






March 26, 2012

To,

C.V. Deepak  
OSD-II,  
Airports Economic Regulatory Authority of India  
AERA Building, Administrative Complex,  
Safdarjung Airprt, New Delhi – 110003.

Dear Sir,

Sub: Tariff Proposal for the first tariff year of the first control period.

Ref: File No. AERA/20010/MYTP/Celebi/GH/DEL/2011-12/2710 dated March 16, 2012


Kindly note that as per observation (a) in the letter vide reference number as quoted above, we submit herewith form B. Also please note that form 14B has already been submitted by us on January 9, 2012.

Regarding your observation (b) please note that we have already submitted the copies of the agreements signed with our customers as per clause A1.7.1.2 hence we are not submitting detail of consultation with stakeholders on the tariff proposed.

Regarding your observation 2. we confirm that we have not requested to keep the ceiling rates confidential.

Trust you will find the above in order. We appreciate and thank you for your understanding on the above.

For Celebi Ground Handling Delhi Private Limited

  
Huseyin Taner Sari  
Chief Executive Officer  
Encl: Form B

29/03/12

29/3/12

CELEBI GROUND HANDLING DELHI PVT. LTD.  
www.celebi.in

Form B

**BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA  
AT NEW DELHI**

**SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF FOR AND ON BEHALF  
OF: M/S Celebi Ground Handling Delhi Private Limited**

I, Huseyin Taner Sari, aged 45 years resident of B4/904, Sahara Grace, M.G. Road, Gurgaon (Haryana) acting in my official capacity as Chief Executive Officer in M/s Celebi Ground Handling Delhi Private Limited having its registered office at Room No. 22, Import Building 3, International Cargo Terminal, IGI Airport, New Delhi - 110037 do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of M/s Celebi Ground Handling Delhi Private Limited in the matter of making this submission before the Airports Economic Regulation Authority of India, New Delhi ('AERA');
2. I am competent to make this submission before AERA;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The contents of the Annual Tariff Proposal submission which include
  - (i) Estimated Maximum Allowed Yield per Unit (where determined by the Authority);
  - (ii) Proposed detailed break-up of Tariff(s) (in context to Estimated Maximum Allowed Yield per Unit where determined by the Authority); and
  - (iii) Justifications, are correct and true to my knowledge and belief and nothing material has been concealed there from.

For Celebi Ground Handling Delhi Private Limited

  
Huseyin Taner Sari  
Chief Executive Officer

Place: New Delhi

Date:



20819/2012/Secy  
7/6/12

June 7, 2012

To,

Capt. Kapil Chaudhary, Secretary  
Airports Economic Regulatory Authority of India  
AERA Building, Administrative Complex,  
Safdarjung Airprt, New Delhi – 110003.

Dear Madam,

**Sub: Tariff Proposal for the second tariff year of the control period.**

We are hereby submitting the Annual Tariff Proposal (in Annexure I), for the second tariff year 2012-13 of the control period which started w. e. f. 01.04.2011.

We request you not to make this proposal a public document because the information content in it is very sensitive to our business and competitiveness. As explained during our earlier meetings that we operate at Indira Gandhi International Airport in Delhi in a very competitive environment wherein customers (airlines) select the ground handlers through RFQ (Request for Quotation) after thorough evaluation of quality and prices of our services.

We appreciate and thank you for your understanding on the above.

For Celebi Ground Handling Delhi Private Limited

TANER SARI  
Chief Executive Officer  
Encl: As Above

Form B


**BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA  
AT NEW DELHI**

**SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF FOR AND ON BEHALF  
OF: M/S Celebi Ground Handling Delhi Private Limited**

I, Huseyin Taner Sari, aged 45 years resident of B4/904, Sahara Grace, M.G. Road, Gurgaon (Haryana) acting in my official capacity as Chief Executive Officer in M/s Celebi Ground Handling Delhi Private Limited having its registered office at Room No. 22, Import Building 3, International Cargo Terminal, IGI Airport, New Delhi - 110037 do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of M/s Celebi Ground Handling Delhi Private Limited in the matter of making this submission before the Airports Economic Regulation Authority of India, New Delhi ('AERA');
2. I am competent to make this submission before AERA;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The contents of the Annual Tariff Proposal submission which include
  - (i) Estimated Maximum Allowed Yield per Unit (where determined by the Authority);
  - (ii) Proposed detailed break-up of Tariff(s) (in context to Estimated Maximum Allowed Yield per Unit where determined by the Authority); and
  - (iii) Justifications, are correct and true to my knowledge and belief and nothing material has been concealed there from.

**For Celebi Ground Handling Delhi Private Limited**

  
**Huseyin Taner Sari**  
**Chief Executive Officer**

Place: New Delhi  
Date:



**Annexure – I (Tariff Proposal for the year 2012-13)**

Aircraft Type/ Category (ICAO code types)	Tariff Heading	Conditions of Tariff - INR (Ceiling Price *)	Applicable Discount – INR	Estimated Units	Estimated Revenues – INR
<b>International – Passenger Flights</b>					
B	Comprehensive	55,800			
	Ramp	41,800			
C	Comprehensive	93,200			
	Ramp	69,700			
D	Comprehensive	153,100			
	Ramp	122,700			
E	Comprehensive	179,900			
	Ramp	144,500			
F	Comprehensive	251,000			
	Ramp	196,500			
<b>International – Cargo Flights</b>					
C	Ramp	76,700			
D	Ramp	135,000			
E	Ramp	158,900			
F	Ramp	216,100			
<b>Domestic – Passenger Flights</b>					
B	Comprehensive	12,700			
	Ramp	8,900			
C	Comprehensive	10,800			
	Ramp	7,600			

REDACTED

\* As per revised ceiling rate as published by Delhi International Airport Pvt. Ltd. These ceiling rates are effective from 1<sup>st</sup> April 2012.






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CGHD/FRA/2012-13/149

20863/2012/Secy  
22/6/12

June 20, 2012

To,

Capt. Kapil Chaudhary, Secretary  
Airports Economic Regulatory Authority of India  
AERA Building, Administrative Complex,  
Safdarjung Airprt, New Delhi – 110003.

Dear Madam,

Sub: Tariff Proposal for the second tariff year of the control period.

In reference to our submission on 7<sup>th</sup> June 2012 of Annual Tariff Proposal for the second tariff year 2012-13, we wish to clarify that we have no objection in publishing the ceiling rates.


We have requested to keep the information given under following column heading of Annexure – I, as confidential:

1. "Applicable Discount – INR",
2. "Estimated Units"
3. "Estimated Revenues – INR"

We thank you for your understanding and co-operation on the above.

For Celebi Ground Handling Delhi Private Limited

  
TANER SARI  
Chief Executive Officer

  
21/06/12



**STANDARD GROUND HANDLING AGREEMENT  
\_SIMPLIFIED PROCEDURE\_**

**ANNEX-B.1.0** Location(s), Agreed Services, Facilities and Charges to the Standard Ground Handling Agreement ( SGHA ) of January 2004

between: **Kam Air**  
  
having its principle office at: E 52, Hauz Khas  
New Delhi 110016 India

hereinafter referred to as " **the Carrier** "

and: **Celebi Ground Handling Delhi Pvt. Ltd.**

having its principal office at: 55, Community Center 2nd Floor  
East of Kailash  
New Delhi, INDIA

hereinafter referred to as " **the Handling Company** "

effective from:

this Annex B for the locations: Delhi (DEL)

is valid from - to: 30<sup>th</sup> July 2010 – 29<sup>th</sup> July 2013

and replaces: None

**PREAMBLE:** This Annex B is prepared in accordance with the simplified procedure whereby the Carrier and the Handling Company agree the terms of the Main Agreement and Annex A of the SGHA of January 2004 as published by the International Air Transport Association shall apply as if such terms were repeated here in full. By signing this Annex B, the parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.

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**PARAGRAPH 8 NOTIFICATION**

8.1 In accordance sub-article 11.3 of the main agreement, any notice or communication to be given hereunder shall be addressed to the respective parties as follows:

To Carrier:	<b>Kam Air</b>
To Handling Company:	Celebi Ground Handling Delhi Pvt. Ltd.
Street:	55, Community Center 2nd Floor East of Kailash
City, country:	Delhi, India
Telephone:	
Fax:	
E-mail:	<u>askin.demir@celebi.in</u> <u>athina.kapeni@celebi.com.tr</u>
Attention:	Askin Demir (Head of Sales & Marketing) Athina Kapeni (Global Sales & Marketing Director)

signed on

signed on

at

at

for and on behalf of  
**Celebi Ground Handling Delhi Pvt. Ltd.**

for and on behalf of  
**Kam Air**

By **Taner Sari**  
Chief Executive Officer

By **Mohammad Munir Akbarzada**  
Station Manager

By **Jungbir Singh**  
Director

By **Said Farhad**  
Airport manager



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**STANDARD GROUND HANDLING AGREEMENT  
\_SIMPLIFIED PROCEDURE\_**

**ANNEX-B.1.0 Location(s), Agreed Services, Facilities and Charges to the Standard  
Ground Handling Agreement ( SGHA ) of January 2004**

between: **HONG KONG AIRLINES LTD.**

having its principle office at: L2 CNAC House,  
12 Tung Fai Road,  
Hong Kong International Airport,  
Lantau, Hong Kong

hereinafter referred to as " **the Carrier** "

and: **Celebi Ground Handling Delhi Pvt. Ltd.**

having its principal office at: Room No:22, Import Building 3  
Cargo Terminal IGI Airport  
New Delhi, INDIA

hereinafter referred to as " **the Handling Company** "

effective from: 1<sup>st</sup> July 2011

this Annex B for the locations: Delhi (DEL)

is valid from - to: 1<sup>st</sup> July 2011 – 30<sup>th</sup> June 2013

and replaces: None

**PREAMBLE:** This Annex B is prepared in accordance with the simplified procedure whereby the Carrier and the Handling Company agree the terms of the Main Agreement and Annex A of the SGHA of January 2004 as published by the International Air Transport Association shall apply as if such terms were repeated here in full. By signing this Annex B, the parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.

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The charge is **exclusive** of the Concession Fee which is depicted in Annex B of this Agreement and it is invoiced separately by the Handling Company to the Carrier. Applicable service taxes are **exclusive**.

This addendum remains intact as long as the Annex B 1.0 signed between the parties on 27 April 2011 is valid.

signed on:

signed on: 27 April 2011

at:


at: Hong Kong

for and on behalf of


for and on behalf of


**Celebi Ground Handling Delhi Pvt. Ltd**


**Hong Kong Airlines Ltd.**

By:  Taner Sari  
Chief Executive Officer



By:  Jacqueline See  
General Manager, Service  
Delivery

By:  Jungbir Singh  
Director

By:  Kenneth Lam  
Senior Manager, Contracts &  
Project Development

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### ADDENDUM № 3

#### To the STANDARD GROUND HANDLING AGREEMENT (SIMPLIFIED PROCEDURE) ANNEX B

LOCATION(S), AGREED SERVICES, FACILITIES AND CHARGES of the IATA Standard  
Ground Handling Agreement of January 2008

between:

**TNT Airways SA**

having its principal office at:  
Rue De L'Aéroport 101  
BE 4460 Grace Hollogne  
Belgium  
(hereinafter referred to as "the Carrier")

and:

**CELEBI Ground Handling Delhi Pvt. Ltd.**

Having its principal office at:  
55, Community Center 2<sup>nd</sup> Floor  
East of Kailash, New Delhi, India  
(hereinafter referred to as "the Handling Company")

This Addendum  
for the location:  
is valid from:  
and replaces:

New Delhi Indira Gandhi International Airport  
9th February 2011 after signing of the present Addendum  
No 3  
None

#### PREAMBLE

This is an Addendum to the Standard Ground Handling Agreement Annex B between TNT Airways SA and CELEBI Ground Handling Delhi Pvt. Ltd., which is valid from 9th February 2011.

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either during or after the term of this Contract without the other Party's prior written consent.

- 10.3 The Parties agree that they shall cause other persons in legal relationship with them (such as their employees, business partners etc.) also to keep the Secret as a business secret either during or after the term of this Contract.
- 10.4 The Parties agree that they shall comply with the confidentiality obligation hereunder for an indefinite period of time reckoned from the last day of their legal relationship if this Contract is terminated for any reason.

signed on  
 at  
 for and on behalf of  
**Celebi Ground Handling Delhi Pvt. Ltd.**

signed on *5<sup>TH</sup> JANUARY 2011*  
 at *LIEGE, BELGIUM*  
 for and on behalf of  
**TNT Airways SA**

*[Signature]*  
 By **Taner Sari**  
 Chief Executive Officer



*[Signature]*  
 By **Roger C. Walton**  
 Manager Airport Services

*[Signature]*  
 By **Jungbir Singh**  
 Director

*[Signature]*  
 By *[Signature]*

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**STANDARD GROUND HANDLING AGREEMENT  
SIMPLIFIED PROCEDURE**

**ANNEX-B.1.0 Location(s), Agreed Services, Facilities and Charges to the Standard  
Ground Handling Agreement (SGHA) of January 2004**

between: **GMG Airlines**

having its principle office at: ABC House (9th Floor)  
8, Kemal Ataturk Avenue  
Banani Commercial Area  
Dhaka - 1213, Bangladesh

Hereinafter referred to as "the Carrier"

and: **Celebi Ground Handling Delhi Pvt. Ltd.**

having its principal office at: Room No:22, Import Building 3  
Cargo Terminal IGI Airport  
New Delhi, INDIA

Hereinafter referred to as "the Handling Company"

effective from: 20<sup>th</sup> April 2011

this Annex B for the locations: Delhi (DEL)

is valid from - to: 20<sup>th</sup> April 2011 - 19<sup>th</sup> April 2014

and replaces: None

**PREAMBLE:** This Annex B is prepared in accordance with the simplified procedure whereby the Carrier and the Handling Company agree the terms of the Main Agreement and Annex A of the SGHA of January 2004 as published by the International Air Transport Association shall apply as if such terms were repeated here in full. By signing this Annex B, the parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.

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**PARAGRAPH 10. NOTIFICATION**

**10.1** In accordance sub-article 11.3 of the main agreement, any notice or communication to be given hereunder shall be addressed to the respective parties as follows:

To Carrier: **GMG Airlines**

E-mail: **shailesh@gmgairlines.com**  
**shahab@gmgairlines.com**

Attention: Shailesh Sharma (Director – Ground Service)  
Shahab Sattar (Managing Director)

To Handling Company: **Celebi Ground Handling Delhi Pvt. Ltd.**

Address: Room No:22, Import Building 3  
Cargo Terminal IGI Airport  
New Delhi, INDIA

E-mail: **gizem.gulsen@celebi.in**  
**taner.sari@celebi.in**

Attention: Gizem Demet Gulsen (Key Account Manager)  
Taner Sari (Chief Executive Officer)

signed on

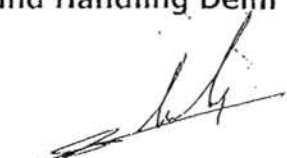
signed on

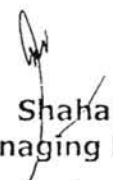
at


at

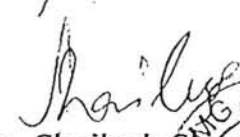
for and on behalf of  
**Celebi Ground Handling Delhi Pvt. Ltd.**

for and on behalf of  
**GMG Airlines**

  
By **Taner Sari**  
Chief Executive Officer

  
By **Shahab Sattar**  
Managing Director

  
By **Jungbir Singh**  
Director

  
By **Shailesh Sharma**  
Director – Ground Service



**STANDARD GROUND HANDLING AGREEMENT**  
**SIMPLIFIED PROCEDURE**

**ANNEX-B.1.0 Location(s), Agreed Services, Facilities and Charges to the Standard Ground Handling Agreement (SGHA) of January 2008**

between: **Ethiopian Airlines Ent.**

having its principle office at: Addis Ababa Bole International Airport  
P.O. Box: 1755  
Addis Ababa, Ethiopia

hereinafter referred to as "**the Carrier**"

and: **Celebi Ground Handling Delhi Pvt. Ltd.**

having its principal office at: 55, Community Center 2nd Floor  
East of Kailash  
New Delhi, INDIA

hereinafter referred to as "**the Handling Company**"

effective from: April 23, 2011

this Annex B for the locations: Delhi (DEL)

is valid from - to: April 23, 2011 - March 31, 2014

and replaces: None

**PREAMBLE:** This Annex B is prepared in accordance with the simplified procedure whereby the Carrier and the Handling Company agree the terms of the Main Agreement and Annex A of the SGHA of January 2008 as published by the International Air Transport Association shall apply to this Annex B as if such terms were repeated here in full. By signing this Annex B, the parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.

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kept as future references.

C.E.O

On behalf of the Handling Company

On behalf of the Carrier  
Huseyin Taner Sari

Signed by: SOLOMON YADETA

Signed by: \_\_\_\_\_

Date 10 MAY 11

Date 10 May 2011



**STANDARD GROUND HANDLING AGREEMENT  
\_SIMPLIFIED PROCEDURE\_**

**ANNEX-B.1.0 Location(s), Agreed Services, Facilities and Charges to the Standard Ground Handling Agreement ( SGHA ) of January 2004**

between: **TURKISH AIRLINES A.O. (THY)**  
having its principle office at: General Management Building, Ataturk Airport, Yesilkoy  
Istanbul, TURKEY  
hereinafter referred to as " **the Carrier** "

and: **CELEBI GROUND HANDLING DELHI Pvt. Ltd.**  
having its principal office at: 55 Community Center, 2<sup>nd</sup> Floor, East of Kailash  
New Delhi, INDIA  
hereinafter referred to as " **the Handling Company** "

effective from: 12.09.10  
this Annex B for the locations: DEL- DELHI, INDIA  
is valid from - to: 12.09.10- 12.08.15

**PREAMBLE:** This Annex B is prepared in accordance with the simplified procedure whereby the Carrier and the Handling Company agree the terms of the Main Agreement and Annex A of the SGHA of January 2004 as published by the International Air Transport Association shall apply as if such terms were repeated here in full. By signing this Annex B, the parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.

**CONFIDENTIAL**

# Service Level Agreement

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Turkish Airlines Inc.

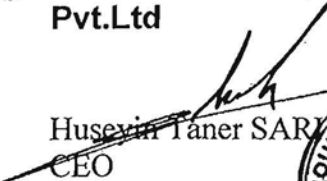
\*Bonus cannot be exchanged for money.

7.2.6 In case the staff numbers provided is below the agreed numbers during the flight handling, as per 5.2.5,5.2.6 and 5.2.8, and this short staffing affects our on time performance, the deduction will be calculated as per 7.1.5.

Signed the  
At Delhi

for and on behalf of

Celebi Ground Handling Delhi  
Pvt.Ltd

  
Huseyin Taner SARI  
CEO



Signed the  
at Istanbul

for and on behalf of

Turkish Airlines Inc.

  
Abdullah Sarı SENLER  
TURKISH AIRLINES  
Handling Contracts Manager



  
For Turkish Airlines Inc.

Mete AKANDERE  
General Manager - India / New Delhi

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**STANDARD GROUND HANDLING AGREEMENT  
SIMPLIFIED PROCEDURE**

**ANNEX-B.1.0 Location(s), Agreed Services, Facilities and Charges to the Standard  
Ground Handling Agreement ( SGHA ) of January 2008**

between: **Jet Airways (India) Ltd.**

having its registered office at: S.M. Centre  
Andheri-Kurla Road  
Andheri (East)  
Mumbai 400 059

hereinafter referred to as " **the Carrier** "

and: **Celebi Ground Handling Delhi Pvt. Ltd.**

having its principal office at: Room No:22, Import Building 3  
Cargo Terminal IGI  
New Delhi, INDIA

hereinafter referred to as " **the Handling Company** "

effective from: 29<sup>th</sup> December 2010

this Annex B for the locations: Delhi (DEL)

is valid- to: 31<sup>th</sup> December 2011

and replaces: None

**PREAMBLE:** This Annex B is prepared in accordance with the simplified procedure whereby the Carrier and the Handling Company agree the terms of the Main Agreement and Annex 'A' of the SGHA of January 2008 as published by the International Air Transport Association shall apply as if such terms were repeated here in full. By signing this Annex B, the parties confirm that they are familiar with the aforementioned Main Agreement and Annex 'A'.

*SKB*





**PARAGRAPH 8. NOTIFICATION**

**8.1** In accordance sub-article 11.3 of the Main Agreement, any notice or communication to be given hereunder shall be addressed to the respective parties as follows:

To Carrier: **Jet Airways (India) Ltd.**

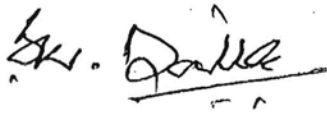
To Handling Company: **Celebi Ground Handling Delhi Pvt. Ltd.**  
 Street: Room No:22, Import Building 3  
 Cargo Terminal IGI Airport  
 City, country: New Delhi, India  
 Telephone: .....  
 Fax:  
 E-mail: **taner.sari@celebi.in**


Attention: Taner Sari (Chief Executive Officer)

signed on  
 at  
 for and on behalf of  
**Celebi Ground Handling Delhi Pvt. Ltd.**

signed on  
 at  
 for and on behalf of  
**Jet Airways (India) Ltd.,**

  
 By **Taner Sari**  
 Chief Executive Officer

  
 By **SAROJ K. DATTA**  
 EXECUTIVE DIRECTOR

  
 By **Jungbir Singh**  
 Director

By

CONFIDENTIAL



CELEBI GROUND HANDLING  
DELHI PVT. LTD.

**STANDARD GROUND HANDLING AGREEMENT  
\_SIMPLIFIED PROCEDURE\_**

**ANNEX-B.1.0 Location(s), Agreed Services, Facilities and Charges to the Standard  
Ground Handling Agreement ( SGHA ) of January 2004**

between: **ACG Air Cargo Germany GmbH**

having its principle office at: ACG Air Cargo Germany  
Gebaeude 1335  
55483 Hahn – Airport, Germany

hereinafter referred to as " **the Carrier** "

and: **Celebi Ground Handling Delhi Pvt. Ltd.**

having its principal office at: 55, Community Center 2nd Floor  
East of Kailash  
New Delhi, INDIA

hereinafter referred to as " **the Handling Company** "

effective from:

this Annex B for the locations: Delhi (DEL)

is valid from - to: 1<sup>st</sup> September 2010, – 31<sup>st</sup> March 2012

and replaces: None

**PREAMBLE:** This Annex B is prepared in accordance with the simplified procedure whereby the Carrier and the Handling Company agree the terms of the Main Agreement and Annex A of the SGHA of January 2004 as published by the International Air Transport Association shall apply as if such terms were repeated here in full. By signing this Annex B, the parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.

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signed on 23.08.2010

at New Delhi

for and on behalf of  
**Celebi Ground Handling Delhi Pvt. Ltd.**

By **Taner Sari**  
Chief Executive Officer

signed on *02. SEP*

at *HAHN-AIRPORT*

for and on behalf of  
**ACG Air Cargo Germany GmbH**

By **Michael Bock**  
Chief Executive Officer



By **Wolfgang Duffner**  
Director Ground Operations

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**STANDARD GROUND HANDLING AGREEMENT  
SIMPLIFIED PROCEDURE**

**ANNEX - B 1.0**

**Location(s), Agreed Services, Facilities and Charges  
to the Standard Ground Handling Agreement (SGHA) of January 2004**

Between: **Austrian Airlines**  
having its principle office at: **Austrian Airlines AG  
Head Office, Office Park 2  
1300 Vienna Airport Austria**

Hereinafter referred to as **“the Carrier”**

And: **Celebi Ground Handling Delhi Pvt. Ltd.**  
Having its principal office at: **55, IInd Floor  
Community Center; East of Kailash  
New Delhi INDIA**

Hereinafter referred to as **“the Handling Company”**

Effective from: **1<sup>st</sup> October 2010**

This Annex B for the locations: **Delhi (DEL)**

Is valid from - to: **1<sup>st</sup> October 2010 – 30<sup>th</sup> September 2013**

And replaces: **None**

**CONFIDENTIAL**

-444-

signed on

at

for and on behalf of  
Celebi Ground Handling Delhi Pvt. Ltd.



By **Taner Sari**  
Chief Executive Officer

signed on

at Vienna

for and on behalf of  
Austrian Airlines



By **DI Thomas Suritsch**  
Vice President Ground Operations

By **Jungbir Singh**  
Director

By **Mag Manfred Svaton**  
Senior Director  
Procurement & Business Services

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**STANDARD GROUND HANDLING AGREEMENT  
\_SIMPLIFIED PROCEDURE\_**

**ANNEX-B.1.0 Location(s), Agreed Services, Facilities and Charges to the Standard Ground Handling Agreement ( SGHA ) of January 2004**

between: **Aero Space One (P) Ltd.**

having its principle office at: A-107, Lajpat Nagar-1  
New Delhi 110024

hereinafter referred to as " **the Representative** "

and: **Celebi Ground Handling Delhi Pvt. Ltd.**

having its principal office at: 55, Community Center 2nd Floor  
East of Kailash  
New Delhi, INDIA

hereinafter referred to as " **the Handling Company** "

effective from: 23<sup>rd</sup> November 2010

this Annex B for the locations: Delhi (DEL)

is valid from - to: 23<sup>rd</sup> November 2010 – 22<sup>nd</sup> November 2013

and replaces: None

**PREAMBLE:** This Annex B is prepared in accordance with the simplified procedure whereby the Carrier and the Handling Company agree the terms of the Main Agreement and Annex A of the SGHA of January 2004 as published by the International Air Transport Association shall apply as if such terms were repeated here in full. By signing this Annex B, the parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.

**CONFIDENTIAL**





signed on

signed on

at

at

for and on behalf of  
**Celebi Ground Handling Delhi Pvt. Ltd.**

for and on behalf of  
**Aero Space One (P) Ltd.**

By *Taner Sari*  
**Taner Sari**  
Chief Executive Officer



By *Avnish Bakshi*  
**Avnish Bakshi**  
Director Operations



By **Jungbir Singh**  
Director

By

CONFIDENTIAL





**STANDARD GROUND HANDLING AGREEMENT  
\_SIMPLIFIED PROCEDURE\_**

**ANNEX-B.1.0 Location(s), Agreed Services, Facilities and Charges to the Standard  
Ground Handling Agreement ( SGHA ) of January 2004**

between: **Jagson Airlines Limited**

having its principle office at: III Floor, Vandana Building  
11 – Tolstoy Marg  
New Delhi – 110 001

hereinafter referred to as " **the Carrier** "

and: **Celebi Ground Handling Delhi Pvt. Ltd.**

having its principal office at: 55, Community Center 2nd Floor  
East of Kailash  
New Delhi, INDIA

hereinafter referred to as " **the Handling Company** "

effective from: 15<sup>th</sup> January 2011 – 14<sup>th</sup> January 2014

this Annex B for the locations: Delhi (DEL)

is valid from - to:

and replaces: None

**PREAMBLE:** This Annex B is prepared in accordance with the simplified procedure whereby the Carrier and the Handling Company agree the terms of the Main Agreement and Annex A of the SGHA of January 2004 as published by the International Air Transport Association shall apply as if such terms were repeated here in full. By signing this Annex B, the parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.

**CONFIDENTIAL**



signed on

at

for and on behalf of  
**Celebi Ground Handling Delhi Pvt. Ltd.**

signed on

at

for and on behalf of  
**Jagson Airlines Ltd.**

By **Taner Sari**  
Chief Executive Officer



By **Koustav M. Dhar**,  
Chief Executive Officer



By **Jungbir Singh**  
Director

By

**CONFIDENTIAL**



**STANDARD GROUND HANDLING AGREEMENT  
SIMPLIFIED PROCEDURE**

**ANNEX - B 1.0**

**Location(s), Agreed Services, Facilities and Charges  
to the Standard Ground Handling Agreement (SGHA) of January 2004**

Between: **Aerotech FMS Pvt. Ltd.**

Having its principle office at: **Suite N0:203, 2nd Floor, 234-A Chandi Plaza  
Sant Nagar, East of Kailash  
110065 New Delhi INDIA**

Hereinafter referred to as "the Representative"

And: **CELEBI GROUND HANDLING DELHI PVT. LTD.**

Having its principal office at: **55, IInd Floor  
Community Center; East of Kailash  
New Delhi.**

Hereinafter referred to as "the Handling Company"

Effective from:

This Annex B for the locations: **DELHI, INDIA**

Is valid from - to: **23<sup>rd</sup> July 2010 - 22<sup>nd</sup> July 2013**

And replaces: **None**

**PREAMBLE:** This Annex B is prepared in accordance with the simplified procedure whereby the Carrier and the Handling Company agree the terms of the Main Agreement and Annex A of the SGHA of January 2004 as published by the International Air Transport Association shall apply as if such terms were repeated here in full. By signing this Annex B, the parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.



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7.2 The terms and the provisions of this Annex-B supersede and replace any former letter of intent, memorandum of understanding, agreement, contract or understanding between the parties with respect to the subject matter thereof.

7.4 Notwithstanding Article 9 of the Main Agreement, any disputes or claims concerning the scope, meaning, construction or effect of this agreement or arising there from shall be referred to and finally settled by the Courts and Bailiffs of India in accordance with Indian Laws. Award of the Courts shall be final and binding upon parties.

signed on

signed on



at

at

for and on behalf of  
**Celebi Ground Handling Delhi Pvt. Ltd.**

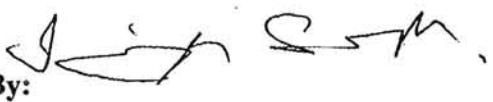
for and on behalf of  
**Aerotech FMS Pvt. Ltd.**

By:

  
**Huseyin Taner.Sarl**

By:

By:



By:





**STANDARD GROUND HANDLING AGREEMENT  
\_SIMPLIFIED PROCEDURE\_**

**ANNEX-B.1.0 Location(s), Agreed Services, Facilities and Charges to the Standard Ground Handling Agreement ( SGHA ) of January 2004**

between: **Uni-top Airlines Co., Ltd.**

having its principle office at: **1# Tianhe Street, Tianhe Airport, Huangpi Dist. Wuhan  
P.R.CHINA**

hereinafter referred to as " the Carrier "

and: **Celebi Ground Handling Delhi Pvt. Ltd.**

having its principal office at: **Room No:22, Import Building 3  
Cargo Terminal IGI Airport  
New Delhi, INDIA**

hereinafter referred to as " the Handling Company "

effective from: **1<sup>st</sup> April 2011**

this Annex B for the locations: **Delhi (DEL)**

is valid from - to: **1<sup>st</sup> April 2011 – 31<sup>st</sup> March 2014**

and replaces: **None**



**PREAMBLE: This Annex B is prepared in accordance with the simplified procedure whereby the Carrier and the Handling Company agree the terms of the Main Agreement and Annex A of the SGHA of January 2004 as published by the International Air Transport Association shall apply as if such terms were repeated here in full. By signing this Annex B, the parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.**

**CONFIDENTIAL**



signed on

signed on

at

at

for and on behalf of  
Celebi Ground Handling Delhi Pvt. Ltd.

for and on behalf of  
Dni-top Airlines Co., Ltd.

By **Taner Sari**  
Chief Executive Officer

By **Yang Fan**  
Chief Executive Officer



By **Jungbir Singh**  
Director

By **Feng Feishi**  
Commercial Manager

CONFIDENTIAL



**CELEBI GROUND HANDLING  
DELHI PVT. LTD.**

**STANDARD GROUND HANDLING AGREEMENT  
SIMPLIFIED PROCEDURE**

**ANNEX - B 1.0**

**Location(s), Agreed Services, Facilities and Charges  
to the Standard Ground Handling Agreement (SGHA) of January 2004**

**Between: Mera Travels Private Ltd.**

**Having its principle office at: 95 Yashwant Place  
Chanakyapuri, New Delhi**

Hereinafter referred to as "the Representative"

**And: CELEBI GROUND HANDLING DELHI PVT. LTD.**

**Having its principal office at: 55, IInd Floor  
Community Center; East of Kailash  
New Delhi.**

Hereinafter referred to as "the Handling Company"

**Effective from:**

**This Annex B for the locations: DELHI, INDIA**

**Is valid from - to: 21<sup>st</sup> July 2010 – 20<sup>th</sup> July 2013**

**And replaces: None**

**PREAMBLE:** This Annex B is prepared in accordance with the simplified procedure whereby the Carrier and the Handling Company agree the terms of the Main Agreement and Annex A of the SGHA of January 2004 as published by the International Air Transport Association shall apply as if such terms were repeated here in full. By signing this Annex B, the parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.

CONFIDENTIAL

signed on

signed on

at

at

for and on behalf of  
**Celebi Ground Handling Delhi Pvt. Ltd.**

for and on behalf of  
**Mera Travels Pvt. Ltd.**

By: *Taner*  
Chief Executive Officer



By:



By: *Jungbir Singh*  
Director

By:

CONFIDENTIAL





## STANDARD GROUND HANDLING AGREEMENT SIMPLIFIED PROCEDURE

### ANNEX - B 1.0

Location(s), Agreed Services, Facilities and Charges  
to the Standard Ground Handling Agreement (SGHA) of January 2004

Between: **Prime Aviation Services Pvt. Ltd.**  
Having its principle office at: **29 Regal Building, Parliament Street  
Connaught Place, New Delhi 110001 INDIA**  
Hereinafter referred to as "the Representative"

And: **CELEBI GROUND HANDLING DELHI PVT. LTD.**  
Having its principal office at: **55, IInd Floor  
Community Center; East of Kailash  
New Delhi.**  
Hereinafter referred to as "the Handling Company"

Effective from:

This Annex B for the locations: **DELHI, INDIA**

Is valid from - to: **24<sup>th</sup> July 2010 – 23<sup>rd</sup> July 2013**

And replaces: **None**

**PREAMBLE:** This Annex B is prepared in accordance with the simplified procedure whereby the Carrier and the Handling Company agree the terms of the Main Agreement and Annex A of the SGHA of January 2004 as published by the International Air Transport Association shall apply as if such terms were repeated here in full. By signing this Annex B, the parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.

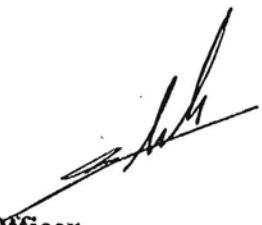
Taran Singh

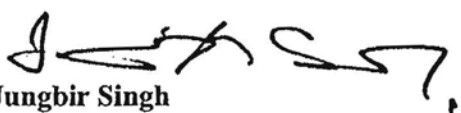


signed on

at

for and on behalf of  
**Celebi Ground Handling Delhi Pvt. Ltd.**

  
By: **Taner Sari**  
Chief Executive Officer

  
By: **Jungbir Singh**  
Director

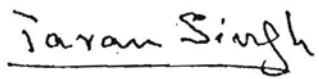


signed on

at

for and on behalf of  
**Prime Aviation Services Pvt. Ltd.**



  
By: **Taran Singh**  
Director

By:

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