

Consultation Paper No. 13 /2013-14



Airports Economic Regulatory Authority of India

**Annual Tariff Proposal for the third tariff year
submitted by M/S Cambata Aviation Pvt. Ltd for
Providing Ground Handling Services at Chennai
International Airport, Chennai**

New Delhi: 21st JUNE , 2013

**AERA Building
Administrative Complex
Safdarjung Airport
New Delhi – 110 003**

The Authority had considered the Multi Year Tariff Proposal (MYTP) for the first Control Period submitted by M/s Cambata Aviation Pvt. Ltd (Cambata) in respect of the ground handling services being rendered by them at Chennai International Airport, Chennai. After due stakeholder consultation, the Authority issued Multi Year Tariff Order (MYTO) vide Order No. 31/2011-12 on 05.12.2011 and decided to “adopt light touch approach” for determination of tariff for the ground handling services provided by Cambata at the above mentioned airport, for the first control period.

2. Cambata vide letter dated 02.05.2013, has submitted its Annual Tariff Proposal for the third tariff year (2013-14) for ground handling services at Chennai International Airport, Chennai.

3.1 As per para 7.4 of the Authority’s Guidelines (“[Airports Economic Regulatory Authority of India (Terms and Conditions for Determination of Tariff for Cargo Facility, Ground Handling and Supply of Fuel to Aircraft) Guidelines 2011]”, after issuance of the Multi Year Tariff Order, the service provider shall submit the Annual Tariff Proposal (ATP) at least 75 days prior to the start of tariff year.

3.2. As per clause A.I.8.2. of the Appendix to the Guidelines, for Regulated Service(s) deemed either ‘not material’ or ‘material but competitive’ or ‘material and not competitive’ but where the Authority is assured of the reasonableness of the existing User Agreement(s), the Service Providers(s) shall submit, for the consideration of the Authority, an ATP for review of Tariff(s) to be charged in the following Tariff Year of the Control Period, in the specified Form B and Form F14 (b). The Tariff(s), as proposed by the Service Provider in the ATP, shall be on non- discriminatory basis, with reference to conditions of Tariff(s), volume of the discount, rationale behind giving the discount and such other factors as may be relevant.

4. The Authority has carefully considered the ATP submitted by Cambata and has decided to make the following proposal for stakeholder consultation:

- (i) The maximum tariff(s) for the third tariff year (w.e.f 01.04.2013 to 31.03.2014) for ground handling services provided by M/s Cambata Aviation Pvt. Ltd at Chennai International Airport, Chennai are proposed to be as at **Annexure I**.

5. In accordance with the provisions of Section 13(4) of the AERA Act 2008, the proposal contained in para 4 above is hereby put forth for stakeholder consultation. To assist the stakeholders in making their submissions in a meaningful and constructive manner, necessary documents are enclosed as **Annexure I**. For removal of doubts; it is clarified that the contents of this Consultation Paper may not be construed as any Order or Direction of this Authority. The Authority shall pass an Order, in the matter, only after considering the submissions of the stakeholders in response hereto and by making such decision fully documented and explained in terms of the provisions of the Act.

6. The Authority welcomes written evidence-based feedback, comments and suggestions from stakeholders on the proposal made in para 4 above, **latest by 05.07.2013** at the following address:

Capt. Kapil Chaudhary (Retd.)
Secretary,
Airports Economic Regulatory Authority of India,
AERA Building,
Administrative Complex,
Safdarjung Airport,
New Delhi- 110003
Email: kapil.chaudhary@era.gov.in
Tel: 011-24695042
Fax: 011-24695039

Yashwant S. Bhave
Chairperson

CAMBATA AVIATION PVT. LTD.

Corp. Off. : T9 & 9A, 3rd Floor, Vasant Square Mall, Vasant Kunj,
New Delhi-110070 Phone : +91-11-40000260-264

2nd May 2013

Ms. Radhika
DGM, Airports Economic Regulatory Authority of India
AERA Building, Safdarjung Airport
New Delhi.

Dear Ms. Radhika

Ref:- Your Letter dated 15th April 2013 in connection with ATP for the year 2013-14 relating to Chennai Station.

With reference to the above please find enclosed the revised ATP for the year 2013-14 relating to Chennai Station after necessary corrections.

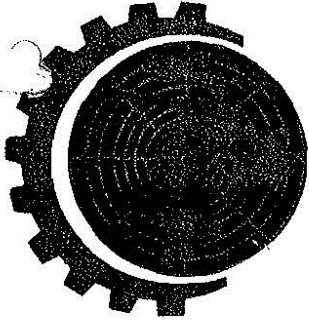
Sorry for the inconvenience.

Thank you

Yours truly



P. Bharani Kumar
Chief Financial Officer



CAMBATA AVIATION PVT. LTD.

Corp. Off. : T9 & 9A, 3rd Floor, Vasant Square Mall, Vasant Kunj,
New Delhi-110070 Phone : +91-11-4000260-264

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA

AT NEW DELHI

SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF FOR AND ON
BEHALF OF:

M/S. CAMBATA AVIATION PRIVATE LTD- CHENNAI BRANCH

I P. Bharani Kumar aged 46 years resident of Delhi- India acting in my official capacity as Chief Financial Officer in M/s. Cambata Aviation Private Ltd having its registered office at T 9/9A, Vasant Square Mall, Vasant Kunj, New Delhi-110 070 do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of M/s. Cambata Aviation Private Ltd in the matter of making this submission before the Airports Economic regulatory Authority of India, New Delhi ('the Authority');
2. I am competent to make this submission before the Authority;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The contents of this submission which include inter alia

~~(f) Estimated Maximum Allowed Yield per unit and the proposed detailed break-up of Tariff(s) (in context to Estimated Maximum Allowed Yield per unit where determined by the Authority) where the Authority has specified a price cap approach for the duration of the Control Period, pursuant to clause 3.2;~~

OR

Proposed detailed break-up of Tariffs(s) based on clause 11.2 where the Authority has specified a light touch approach for the duration of the Control Period, pursuant to Clause 3.2 and

(II) Justifications are correct and true to my knowledge and belief and nothing material has been concealed there from.

P. Bharani Kumar
Chief Financial Officer.

Place: New Delhi

Date: 29th March 2013

CAMBATA AVIATION PVT LTD

CHENNAI

GROUND HANDLING OPERATIONS

Form F14 (b) - Annual Tariff Proposal for Tariff Year-3 (2013-14)

Aircraft Type	Tariff Per Turnaround Ft. US\$	Tariff Per Turnaround Per INR.	Applicable Discount/Surcharge	Airport Royalty
A330	1250	67,500	N/A	Inclusive
B777-F	1600	86,400	N/A	Inclusive
A300-F	1375	74,250	N/A	Inclusive
B747-F	2970	160,380	N/A	Inclusive

Notes:

1. Please note that as per the agreement signed with all airlines our tariffs are quoted in USD and for ATP purposes the same have been converted to INR at the average rate of 1USD= INR 54
2. The tariff given above are inclusive/exclusive of royalty payable to the airport operator as per details given above.



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CAMBATA AVIATION PVT LTD

CHENNAI

CARGO SERVICES

Form F14 (b) - Annual Tariff Proposal for Tariff Year-3 (2013-14)

A/c Type	Delivery Order
	Fees per MAWB
A330	Inr. 800
B777 / A300	Inr. 1100

10/10/13

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