

फा.सं.ऐरा/20010/एमवाईटीपी/ए.ए.आई.सी.एल.ए.एस./सी./पटना/ सीपी-II/2020-21

भारतीय विमानपत्तन आर्थिक विनियामक प्राधिकरण

ऐरा भवन, प्रशासनिक कॉम्पलेक्स,

सफदरजंग एयरपोर्ट,

नई दिल्ली -110003

दिनांक : 23 जून, 2020

विषय: जय प्रकाश नारायण (जे.पी.एन.) अंतर्राष्ट्रीय हवाई अड्डा, पटना में कार्गो हैंडलिंग सेवाएं प्रदान करने के लिए मैसर्स एएआई कार्गो लॉजिस्टिक्स एंड एलाइड सर्विसेज कंपनी लिमिटेड के संबंध में वित्तीय वर्ष 2019-20 से वित्तीय वर्ष 2023-24 तक के बहुवर्षीय टैरिफ प्रस्ताव (एम.वाई.टी.पी.) और वार्षिक टैरिफ प्रस्ताव (एटीपी) पर विचार करने के संबंध में।

उपर्युक्त विषय पर दिनांक 23 जून 2020 का टैरिफ परामर्श पत्र संख्या 20/2020-21 सूचना और अनुपालन के लिए संलग्न है।

उपर्युक्त परामर्श पत्र पर हितधारकों से लिखित साक्ष्य, अपने विचार, टिप्पणियां और सुझाव प्रस्तुत करने की अंतिम तारीख 14.07.2020 हैं।

भवदीया,

गीता साहू

(गीता साहू)

सहायक महाप्रबंधक (वित्त)



Airports Economic Regulatory Authority of India

TO CONSIDER THE MULTI YEAR TARIFF PROPOSAL (MYTP) AND ANNUAL TARIFF PROPOSAL (ATP) FROM FY 2019-20 TO FY 2023-24 IN RESPECT OF M/S AAI CARGO LOGISTICS AND ALLIED SERVICES COMPANY LIMITED (AAICLAS) FOR PROVIDING CARGO HANDLING SERVICES AT JAI PRAKASH NARAYAN (JPN) AIRPORT, PATNA.

New Delhi: 23rd June, 2020

**AERA Building
Administrative Complex
Safdarjung Airport
New Delhi-110003**

STAKEHOLDER COMMENTS

In accordance with the provisions of Section 13(4) of the AERA Act, the written comments on Consultation Paper No. 20/2020-21 dated 23/06/2020 are invited from the stakeholders, preferably in electronic form at the following address;

Director (P&S, Tariff)

Airports Economic Regulatory Authority of India (AERA),

AERA Administrative Complex,

Safdarjung Airports, New Delhi – 110003, India

Email: director-ps@era.gov.in and copy to jaimon.skaria@gov.in
trilok@era.gov.in

Last Date for submission of comments: 14/07/2020

Last Date for submission of counter comments: 22/07/2020

**Comments and counter comments will be posted on AERA's website
www.era.gov.in**

For any clarification/information, Director (P&S, Tariff) may be contacted at

Tel. No. +91-11-24695048.

1. **Brief Background**

AAI Cargo Logistics and Allied Services Company Limited (AAICLAS) is a 100% subsidiary company of Airports Authority of India (AAI) providing Cargo Services at Jay Prakash Narayan (JPN) Airport, Patna which is setup exclusively to focus on the growth in Aviation Cargo business in India. Airport Authority of India (AAI) demerged its Cargo operation from 11th August, 2016 into a subsidiary company i.e. AAI Cargo Logistics and Allied Services Company Limited (AAICLAS) for providing Cargo Handling services at various AAI operated Airports. Currently, AAICLAS operates in the 15 Major airports as notified by AERA out of which two Airports i.e. Ahmedabad and Calicut are operating under outsourced model.

2. **MYTP/ATP/ACS Submissions made by M/s AAICLAS for 1st Control Period.**

- 2.1 M/s AAICLAS, vide letter dated 30.01.2020 submitted their Multi Year Tariff Proposal (MYTP) and Annual Tariff Proposal (ATP) towards determination of tariffs from FY 2017-18 to FY 2023-24 for providing Cargo Handling Services at Jay Prakash Narayan (JPN) Airport, Patna. In the same letter AAICLAS submitted that the Control Period may be considered as 7 years including the previously elapsed 2 years i.e. FY 2017-18 and FY 2018-19.
- 2.2 M/s AAICLAS have sought an increase of 27.29% for FY 2020-21 and thereafter 10% year on year (y-o-y) from FY 2021-22 to FY 2023-24 for its Cargo Handling Services at JPN Airport, Patna (**Annexure-I**). M/s AAICLAS in the aforesaid letter dated 30/01/2020 submitted the following justification for the proposed increase in tariff:
 - 2.2.1 AAICLAS submitted that the last revision of tariff at Patna Airport was done in FY 2008-09. Though the inflationary increase was about 83% between 2008-09 and 2018-19. No tariff increase has been effected in the period.
 - 2.2.2 AAICLAS submitted that they need around 389.90% tariff increases in FY 2020-21 and thereafter 10% year on year (y-o-y) from FY 2021-22 to FY 2023-24 for achieving zero PAT but such increase in tariff would impede growth. The market may not be able to take the above tariff increase. This may even lead to deflection of traffic from air cargo to other modes. Hence, they have submitted only 27.29% increase in tariff for FY 2020-21.
 - 2.2.3 Traffic at Patna airport is expected to grow at a CAGR of 17.08% over the next 4 years. Proposed increase in tariff would help airport to transition into the next stage in the business cycle and hasten the transitioning of this airport into mature stages of business cycle.
- 2.3 M/s AAICLAS has not submitted any documentary evidence for conducting the stakeholder consultation with the stakeholders on the proposed tariff form FY 2020-21 to FY 2023-24.
- 2.4 M/s AAICLAS vide mail dated 27.02.2020 submitted the copy of Concession Agreement between AAICLAS and Airport operator i.e. AAI. As per Concession

Agreement, the company will pay 30% of the actual Gross Revenue as Concession fee. AAICLAS has not submitted the copy of User Agreement with necessary Airlines.

3. Principles for Determination of Aeronautical Tariff under “Light Touch Approach”.

- 3.1 The Authority vide its Order No. 12/2010-11 dated 10.01.2011 and direction No. 04/2010-11 issued on 10.01.2011 finalized its approach in the matter of Regulatory Philosophy and Approach in Economic Regulation of the Services provided for Cargo Facility, Ground Handling and Supply of Fuel to the Aircraft at the major airports and issued the Airports Economic Regulatory Authority of India (Terms and Conditions for Determination of Tariff for Services provided for Cargo Facility, Ground Handling and supply of Fuel to the Aircraft) Guidelines, 2011 (“ the Guidelines”).
- 3.2 In accordance, to above mentioned AERA Guidelines and Directions the Authority shall follow a three stage process :

- a) Stage1: **Materiality Assessment:** The Materiality shall be assessed based on Cargo volume in MT at the major airport as a percentage of cargo volume in metric at all major airports

$$\text{Materiality Index (MIc)} = \frac{\text{Cargo Volume at major airport A}}{\text{Total Cargo Volume at Major Airports}} \times 100$$

$$\text{Materiality index for Patna Airport} = \frac{11435}{3497991} \times 100 = 0.33\%$$

The materiality index and the percentage share of Cargo Handling at Patna Airport is 0.33% which is below the threshold limit of 2.5% for the Cargo Handling Service hence, the regulated service is deemed as ‘Not Material’.

- b) Stage2: **Competition Assessment:** The Cargo Service at Patna Airport is ‘not material’ therefore, the Competition Assessment has no relevance for the assessment of approach.
- c) Stage3: **Assessment of reasonableness of the User Agreements:** The Cargo Service at Patna Airport is ‘not material’ therefore, the Assessment of reasonableness of the User Agreements also has no relevance for the assessment of approach.

4. Authority’s Examination on the proposal.

- 4.1 The services rendered by AAICLAS for Cargo Handling at Patna Airports are Aeronautical services in terms of section 2(a) of the Airports Economic Regulatory Authority of India Act, 2008 (Act) and under section 13(1) (a) of the act. The Authority is required to determine tariff for aeronautical services.
- 4.2 As per AERA (CGF) Guidelines (Clause 3.2 of the Guidelines), based on assessment of materiality, when any regulated services is deemed as ‘not material’ the Authority shall determine tariff (s) for the service provider (s) based on a ‘Light Touch Approach’. In

the instant case, the regulated service being provided by AAICLAS at Patna Airport is 'not material' and shall therefore, come under the 'Light Touch Approach' for tariff determination.

- 4.3 The Authority noted that AAICLAS has submitted that the control period may be considered as 7 years including the previously elapsed 2 years i.e. FY 2017-18 & FY 2018-19. As per AERA (CGF) guidelines 2011, Control period means a period of 5 years, during which the Multi Year Tariff Order and Tariff (s) determined by the Authority pursuant to such order shall subsist. Therefore, Control Period cannot be considered for more than 5 years. In the instant case the control period for AAICLAS shall be the First Control Period from FY 2019-20 to FY 2023-24.
- 4.4 Based on the submission made by AAICLAS, a comparative scenario of Revenue, Cost, Return on Average RAB and Operating Profit margin for FY2017-18 to FY2023-24 is prepared and annexed as **(Annexure-II)**. The Authority observed the following parameters in the financials as submitted by AAICLAS:
- (a) Return on Average RAB was -24.17% in FY 2017-18 and 12.08% in FY 2018-19 (actual) and as per projections for FY 2019-20, FY 2020-21, FY 2021-22, FY 2022-23 and FY 2023-24, Returns on Average RAB will be -48.71%, -31.32%, -16.41%, -16.09% and -16.61% respectively.
- (b) The Operating profit/turnover ratio was -154.26% in FY 2017-18 and 15.01% in FY 2018-19 (actual) and as per projections for FY 2019-20, FY 2020-21, FY 2021-22, FY 2022-23 and FY 2023-24, Operating profit/turnover will be -76.54%, -220.50%, -172.72%, -131.38% and -93.77% respectively.
- 4.5 The Authority observed that as per the projection submitted for the 1st Control Period, they would require higher rate of increase in tariff rates at Patna Airport to achieve the sufficient Return on Average RAB & Operating Profit Margin 'and' due to low volume of Cargo at the Airport. Considering the substantial change in the prevailing business scenario and higher tariff rate required to AAICLAS, the Authority may consider 20.00% increase for FY 2020-21 and thereafter 10.00% y-o-y against the 27.29% for FY 2020-21 and thereafter 10% y-o-y tariff increase as sought by AAICLAS for the remaining period of the 1st Control Period. After stability in the business scenario, if AAICLAS feels that there is a need to review the proposal, they may submit the revised proposal along with details of actual financial position of Revenue, Opex, Capex, Cargo volumes expected to be handled etc.
- 4.6 The Authority further noted that the Cargo volumes have increased from 1928 MT to 11435 MT in the last ten years at the CAGR of around 19.48% and around 17.08% CAGR in the last five years at Patna Airport. Based on the actual CAGR of around 17.08% in last five years, AAICLAS has projected the same 17.08% growth rate in the Cargo volume for the 1st Control period. The Authority further noted that AAICLAS earlier projected Rs 1339 lakhs capital expenditure in FY 2020-21 in which the major portion was Rs 840 lakhs for new Cargo Terminal Building and Rs 360 lakhs for electrical installations and maintenance. In its revised submission AAICLAS have revised their capital expenditure to Rs 1000 lakhs and mentioned that the project of terminal building would be completed in the first half of FY 2021-22. AAICLAS also stated that the current facility at Patna Airport is in the nature of temporary structure.

There is a need to build infrastructure to manage the current and projected growth in Cargo services.

5. **Proposal**

The Authority, after careful consideration of the MYTP/ATP submitted by M/s AAICLAS has decided to make the following proposal for Stakeholder Consultation:

- 5.1 The service being rendered by M/s AAICLAS at Patna airports is “Not-Material” the Authority adopt a “Light Touch Approach” for determination of tariff for the First Control Period (01.04.2019 to 31.03.2024).
 - 5.2 It is proposed to allow M/s AAICLAS to charge an increase of 20.00% for FY 2020-21 and thereafter 10.00% Y-O-Y from FY 2021-22 to FY 2023-24. The proposed tariff rate for Cargo Handling Services provided by M/s AAICLAS at (JPN) Airport, Patna is as per the **Annexure-III**.
 - 5.3 The Authority observes that, no ‘Stakeholder Consultation Committee’ meeting has been conducted by M/s AAICLAS, hence, it is directed that AAICLAS should conduct a Stakeholder Consultation meeting and submit details to the Authority along with Stakeholder’s comments before issue of tariff Order on the above proposal.
 - 5.4 Tariff determined as above will be maximum tariff to be charged. No other charge is to be levied over and above the approved tariff.
 - 5.5 Demurrage free period shall be as per Government orders issued from time to time.
- 6 In accordance with the provisions of Section 13(4) of the AERA Act, the proposal contained in para 5 above is hereby put forth for stakeholder consultation. To assist the stakeholders in making their submissions in a meaningful and constructive manner, necessary documents are enclosed as annexure to the consultation paper. For removal of doubts, it is clarified that the contents of this Consultation Paper may not be construed as any Order or Direction of this Authority. The Authority shall pass an Order, in the matter, only after considering the submissions of the stakeholders in response here to and by making such decision(s) fully documented and explained in terms of the provisions of the Act.
- 7 The Authority welcomes written evidence-based feedback, comments and suggestions from stakeholders on the proposal made in para 5 above, latest by **14.07.2020** at the following address:

**Airports Economic Regulatory Authority of India,
AERA Building,
Administrative Complex,
Safdarjung Airport,
New Delhi- 110003**

**Email: director-ps@aera.gov.in
jaimon.skaria@gov.in
Tel: 011-24695048
Fax: 011-24695039**

(Chairperson)

7. Airport - Form F14(b) - Annual Tariff Proposal for tariff year for FY – 2019-20

Cargo Charges at Patna Airport

7.1 Domestic Outbound Cargo Charges leviable on Shippers/ Consignor(s) etc.

Sr. No.	Type of Cargo	INR Per Kg	Minimum Charges (INR)
1.	Standard Charges for processing & Handling at Air Cargo Terminal		
	a) General Cargo	0.91	134
	b) Special (AVI) #/ PER/ HAZARDOUS/ VAL	1.83	268
2.	Demurrage Charges / Storage (per day)		
	a) General Cargo	0.91	134
	b) Special (AVI) #/ PER/ HAZARDOUS/ VAL	1.83	268
3.	Amendment of Airway Bill	122.00 per AWB	
4.	Return Cargo Charges	122.00 per AWB	
5.	Strapping /Re-packing Charges	12.16 per package subject to minimum of INR 20/= per AWB	

Notes:

- a) The free period for outbound domestic cargo shall be 12 hours for examination/processing by the shipper/consignor/authorized representative etc. and 12 hours for Airlines at SHA.
- b) 10% discount in the domestic cargo handling charges will be granted to the shippers/consignors who opt for engaging their own manpower for offloading cargo from their vehicles at Truck Dock and shifting to the examination/storage area before handing over to the airlines concerned, wherever it is applicable.
- c) Consignment of human remains, coffin including unaccompanied baggage of deceased and human eyes will be exempted from the preview of domestic cargo handling & demurrage charges.
- d) The domestic cargo handling charges are inclusive of forklift charges wherever forklift usage is involved. No separate forklift charges will be levied.
- e) #As per IATA definition, Special cargo consists of cold storage, live animals, hazardous goods & valuable cargo.
- f) Charges will be levied on the 'gross weight' or the chargeable weight' of the consignment, whichever is higher. Wherever the 'gross weight' and (or) 'volume weight' is wrongly indicated on the Airway Bill and is found more, charges will be levied on the 'actual gross weight' or 'actual volumetric weight', whichever is higher.
- g) For mis-declaration of weight above 2% and up to 5% of declared weight, penal charges @ double the applicable domestic cargo handling charges and for variation above 5%, the penal charges % 5 times the applicable domestic cargo handling charges will be leviable on the differential weight, subject to minimum amount equivalent to the applicable minimum domestic cargo handling Charges. No penal charges will be leviable for variation up to and inclusive of 2%. No weight deviation permissible in VAL cargo.

- h) XBIS usage charges INR 1 per kg subject to minimum of INR 150 per Airway Bill. The same is applicable at 50% per kg subject to minimum of INR 100 per ODC shipment where physical check with the help of ETDs are facilitated.
- i) All the Bills shall be rounded off to the nearest of Rupee 1/-.
- j) All the above charges are excluding GST, which will be levied at applicable rates announced by GoI from time to time.

7.2 Domestic Inbound Cargo Charges leviable on Consignee(s) etc.

Sr. No.	Type of Cargo	INR Per Kg	Minimum Charges (INR)
1.	Standard Charges for processing & Handling at Air Cargo Terminal		
	a) General Cargo	0.91	134
	b) Special (AVI) # / PER/ HAZARDOUS/ VAL*	1.83	268
2.	2. Demurrage Charges / Storage (per day)		
	a) General Cargo	0.91	134
	b) Special (AVI) # / PER/ HAZARDOUS/ VAL*	1.83	268

Note:

- a) The free period for inbound domestic cargo shall be one working day for processing/delivery by the consignee/authorized representative etc.
- b) 10% discount in the domestic cargo handling charges will be granted to the consignee/authorized representative who opts for engaging their own manpower for loading cargo into their vehicles for delivery at designated areas from the airlines concerned, wherever it is applicable.
- c) Consignment of human remains, coffin including unaccompanied baggage of deceased and human eyes will be exempted from the purview of domestic cargo handling & demurrage charges.
- d) The domestic cargo handling charges are inclusive of forklift charges wherever forklift usage is involved. No separate forklift charges will be levied.
- e) Charges will be levied on the 'gross weight' or the 'chargeable weight' of the consignment, whichever is higher. Wherever the 'gross weight' and (or) 'volume weight' is wrongly indicated on the Airway Bill and is found more, charges will be levied on the 'actual gross weight' or 'actual volumetric weight', whichever is higher.
- f) #As per IATA definition, Special cargo consists of cargo stored in cold storage, live animals, valuable & hazardous goods.
- g) *Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, travelers' cheques, diamonds (including diamonds for industrial use), diamond jewelry, jewelry & watches made of silver, gold platinum & items valued at US\$ 1000 and above.
- k) All the Bills shall be rounded off to the nearest of Rupee 1/-.
- l) All the above charges are excluding GST, which will be levied at applicable rates announced by GoI from time to time.

7.3 Schedule of charges leviable on Airlines for Domestic Cargo Handling:

(Applicable where AAICLAS undertaking responsibility)

Activity	AAICLAS	
	Minimum per flight (INR)	Per Kg. (INR)
A) Unloading of incoming cargo loaded on trolleys (Bulk cargo Handling)	100.00	0.75
B) Loading of outgoing cargo on trolleys (Bulk cargo handling)	100.00	0.75
C) Loading of Container/ Pallet	250.00	1.33
D) De-stuffing of container / pallet	250.00	1.33

Note:

- a) All bills preferred by the handling company shall be rounded off to the nearest higher of Rupee 1/-.
- b) All the above charges are excluding GST, which will be levied at applicable rates announced by Gol from time to time.

7.4 Regulated Agent Facilitation (for Export & Domestic Outbound):

Sr. No.	Particulars of Services	Charges (INR)
a)	i) X-ray machine usage charges	INR 1 per kg, subject to minimum of INR 150 per shipment/ Airway Bill
	ii) Use of ETD for ODC	INR 0.50 per kg subject to minimum of INR 100/- per shipment/ Airway Bill
b)	Screening & Certification charges	
	i) Export	International Cargo Handling has been outsourced by AAICLAS
	ii) Domestic outbound	INR 1.32 per kg, subject to minimum of INR 120 per shipment
c)	Security Services for escorting of Cargo from Cargo Terminal to Aircraft and vice versa and handing over to the Airlines representative (For both Scheduled Airlines and Non-scheduled Airlines)	INR 0.10 per kg, subject to minimum of INR 1,000 per flight (Subject to negotiation based on type of Aircraft & Load)

Note:

- c) All Bills shall be rounded off to the nearest of Rupee 1/-.
- d) All the above charges are excluding GST, which will be levied at applicable rates announced by Gol from time to time.

AAICLAS Patna

(Amount in Lakhs)

Sl No.	Particulars	FY 2017-18	FY 2018-19	FY 2019-20	FY 2020-21	FY 2021-22	FY 2022-23	FY 2023-24
		Actual	Actual	Projected	Projected	Projected	Projected	Projected
1	Revenue:							
1.1	Regulated Services-Cargo Handling	31.16	25.21	29.52	44.94	57.88	74.54	96.00
1.2	Demurrage Collection							
1.3	Other than Regulated Services	-22.70	15.95	16.74	17.58	18.45	19.38	20.35
	Total Revenue (1)	8.46	41.16	46.26	62.52	76.33	93.92	116.35
2	Expenditure:							
2.1	Operating Expenditure	19.37	31.49	78.18	88.84	96.63	105.78	116.59
2.2	Depreciation	2.16	3.49	3.49	111.54	111.54	111.54	108.87
	Total Expenditure (2)	21.53	34.98	81.668	200.376	208.169	217.316	225.455
3	Regulatory Operating Profit (3)	-13.07	6.18	-35.41	-137.86	-131.84	-123.40	-109.11
4	CAPEX (4)							
4.1	Opening RAB	55.08	52.92	49.43	95.94	784.40	822.86	711.32
4.2	Capital Expenditure	0.00	0.00	50.00	800.00	150.00	0.00	0.00
4.3	Disposals /Transfers	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4.4	Deprecation	2.16	3.49	3.49	111.54	111.54	111.54	108.87
4.5	closing RAB {4.1+4.2-4.3-4.4}	52.92	49.43	95.94	784.40	822.86	711.32	602.45
4.6	Average RAB{(4.1+4.5)/2}	54.00	51.18	72.69	440.17	803.63	767.09	656.89
5	Return on Average RAB @14% (5)	7.56	7.16	10.18	61.62	112.51	107.39	91.96
	% of Operating profit/ average RAB	-24.20	12.08	-48.71	-31.32	-16.41	-16.09	-16.61
6	Total Volume (MT)	6879	11435	13388	15675	18352	21486	25156
7	ARR (2+5)	29.09	42.14	91.84	262.00	320.68	324.71	317.42
8	Surplus/ Shortage	-20.63	-0.98	-46	-199	-244	-231	-201
9	%operating profit/turnover	-154.47	15.01	-76.54	-220.50	-172.72	-131.38	-93.77

**Proposed tariff rates by AERA for AAICLAS at Patna Airport
Domestic Outbound Cargo Charges leviable on Shippers/ Consignor(s) etc.**

Sr. No.	Type of Cargo	FY 2019-20		FY 2020-21		FY 2021-22		FY 2022-23		FY 2023-24	
		INR Per Kg	Minimum Charges	INR Per Kg	Minimum Charges	INR Per Kg	Minimum Charges (INR)	INR Per Kg	Minimum Charges (INR)	INR Per Kg	Minimum Charges (INR)
1	Standard Charges for processing & Handling at Air Cargo Terminal										
	a) General Cargo	0.91	134	1.09	160.80	1.20	176.88	1.32	194.57	1.45	214.02
	b) Special (AVI) #/ PER/ HAZARDOUS/ VAL	1.83	268	2.20	321.60	2.42	353.76	2.66	389.14	2.92	428.05
2	Demurrage Charges / Storage (per day)			0.00	0.00						
	a) General Cargo	0.91	134	1.09	160.80	1.20	176.88	1.32	194.57	1.45	214.02
	b) Special (AVI) #/ PER/ HAZARDOUS/ VAL	1.83	268	2.20	321.60	2.42	353.76	2.66	389.14	2.92	428.05
3	Amendment of Airway Bill	122.00 per AWB		146.40 per AWB		161.04 per AWB		177.14 per AWB		194.86 per AWB	
4	Return Cargo Charges	122.00 per AWB		146.40 per AWB		161.04 per AWB		177.14 per AWB		194.86 per AWB	
5	Strapping /Re-packing Charges	12.16 per package subject to minimum of INR 20/= per AWB		14.59 per package subject to minimum of INR 24/= per AWB		16.05 per package subject to minimum of INR 26.40/= per AWB		17.66 per package subject to minimum of INR 29.04/= per AWB		19.42 per package subject to minimum of INR 31.94/= per AWB	

Note:

- a) The free period for outbound domestic cargo shall be 12 hours for examination/processing by the shipper/consignor/authorized representative etc. and 12 hours for Airlines at SHA.
- b) 10% discount in the domestic cargo handling charges will be granted to the shippers/consignors who opt for engaging their own manpower for offloading cargo from their vehicles at Truck Dock and shifting to the examination/storage area before handing over to the airlines concerned, wherever it is applicable.
- c) Consignment of human remains, coffin including unaccompanied baggage of deceased and human eyes will be exempted from the preview of domestic cargo handling & demurrage charges.
- d) The domestic cargo handling charges are inclusive of forklift charges wherever forklift usage is involved. No separate forklift charges will be levied.
- e) #As per IATA definition, Special cargo consists of cold storage, live animals, hazardous goods & valuable cargo.
- f) Charges will be levied on the 'gross weight' or the chargeable weight' of the consignment, whichever is higher. Wherever the 'gross weight' and (or) 'volume weight' is wrongly indicated on the Airway Bill and is found more, charges will be levied on the 'actual gross weight' or 'actual volumetric weight', whichever is higher.
- g) For mis-declaration of weight above 2% and up to 5% of declared weight, penal charges @ double the applicable domestic cargo handling charges and for variation above 5%, the penal charges % 5 times the applicable domestic cargo handling charges will be leviable on the differential weight, subject to minimum amount equivalent to the applicable minimum domestic cargo handling Charges. No penal charges will be leviable for variation up to and inclusive of 2%. No weight deviation permissible in VAL cargo.
- h) XBIS usage charges INR 1.30 per kg subject to minimum of INR 195 per Airway Bill. The same is applicable at 50% per kg subject to minimum of INR 130 per ODC shipment where physical check with the help of ETDs are facilitated.
- i) All the Bills shall be rounded off to the nearest of Rupee 1/-.
- j) All the above charges are excluding GST, which will be levied at applicable rates announced by GoI from time to time.

**Proposed tariff rates by AERA for AAICLAS at Patna Airport
Domestic Inbound Cargo Charges leviable on Consignee(s) etc.**

Sr. No.	Type of Cargo	FY 2019-20		FY 2020-21		FY 2021-22		FY 2022-23		FY 2023-24	
		INR Per Kg	Minimum Charges (INR)	INR Per Kg	Minimum Charges (INR)	INR Per Kg	Minimum Charges (INR)	INR Per Kg	Minimum Charges (INR)	INR Per Kg	Minimum Charges (INR)
1	Standard Charges for processing & Handling at Air Cargo Terminal										
	a) General Cargo	0.91	134	1.09	160.80	176.88	194.57	214.02	235.43	258.97	284.87
	b) Special (AVI) #/ PER/ HAZARDOUS/ VAL	1.83	268	2.20	321.60	353.76	389.14	428.05	470.85	517.94	569.73
2	Demurrage Charges / Storage (per day)			0.00	0.00						
	a) General Cargo	0.91	134	1.09	160.80	176.88	194.57	214.02	235.43	258.97	284.87
	b) Special (AVI) #/ PER/ HAZARDOUS/ VAL	1.83	268	2.20	321.60	353.76	389.14	428.05	470.85	517.94	569.73

Note:

- a) The free period for inbound domestic cargo shall be one working day for processing/delivery by the consignee/authorized representative etc.
- b) 10% discount in the domestic cargo handling charges will be granted to the consignee/authorized representative who opts for engaging their own manpower for loading cargo into their vehicles for delivery at designated areas from the airlines concerned, wherever it is applicable.
- c) Consignment of human remains, coffin including unaccompanied baggage of deceased and human eyes will be exempted from the purview of domestic cargo handling & demurrage charges.
- d) The domestic cargo handling charges are inclusive of forklift charges wherever forklift usage is involved. No separate forklift charges will be levied.
- e) Charges will be levied on the 'gross weight' or the chargeable weight' of the consignment, whichever is higher. Wherever the 'gross weight' and (or) 'volume weight' is wrongly indicated on the Airway Bill and is found more, charges will be levied on the 'actual gross weight' or 'actual volumetric weight', whichever is higher.
- f) #As per IATA definition, Special cargo consists of cargo stored in cold storage, live animals, valuable & hazardous goods.
- g) *Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, travelers' cheques, diamonds (including diamonds for industrial use), diamond jewelry, jewelry & watches made of silver, gold platinum & items valued at US\$ 1000 and above.
- h) All the Bills shall be rounded off to the nearest of Rupee 1/-.
- i) All the above charges are excluding GST, which will be levied at applicable rates announced by GoI from time to time.

**Proposed tariff rates by AERA for AAICLAS at Patna Airport
Schedule of charges leviable on Airlines for Domestic Cargo Handling:**

Activity	FY 2019-20		FY 2020-21		FY 2021-22		FY 2022-23		FY 2023-24	
	Minimum per flight (INR)	Per Kg. (INR)	Minimum per flight (INR)	Per Kg. (INR)	Minimum per flight (INR)	Per Kg. (INR)	Minimum per flight (INR)	Per Kg. (INR)	Minimum per flight (INR)	Per Kg. (INR)
A) Unloading of incoming cargo loaded on trolleys (Bulk cargo Handling)	100	0.75	120.00	0.90	132.00	0.99	145.20	1.09	159.72	1.20
B) Loading of outgoing cargo on trolleys (Bulk cargo handling)	100	0.75	120.00	0.90	132.00	0.99	145.20	1.09	159.72	1.20
C) Loading of Container/ Pallet	250	1.33	300.00	1.60	330.00	1.76	363.00	1.93	399.30	2.12
D) De-stuffing of container / pallet	250	1.33	300.00	1.60	330.00	1.76	363.00	1.93	399.30	2.12

Note:

- a) All bills preferred by the handling company shall be rounded off to the nearest higher of Rupee 1/-.
- b) All the above charges are excluding GST, which will be levied at applicable rates announced by GoI from time to time.

**Proposed tariff rates by AERA for AAICLAS at Patna Airport
Regulated Agent Facilitation (for Export & Domestic Outbound)**

Sr. No.	Particulars of Services	FY 2019-20	FY 2020-21	FY 2020-21	FY 2020-21	FY 2020-21
		Charges (INR)	Charges (INR)	Charges (INR)	Charges (INR)	Charges (INR)
a)	i) X-ray machine usage charges	INR 1.00 per kg, subject to minimum of INR 150.00 per shipment/ Airway Bill	INR 1.20 per kg, subject to minimum of INR 180 per shipment/ Airway Bill	INR 1.32 per kg, subject to minimum of INR 198 per shipment/ Airway Bill	INR 1.45 per kg, subject to minimum of INR 217.80 per shipment/ Airway Bill	INR 1.60 per kg, subject to minimum of INR 239.58 per shipment/ Airway Bill
	ii) Use of ETD for ODC	INR 0.50 per kg subject to minimum of INR 100.00 per shipment/ Airway Bill	INR 0.60 per kg subject to minimum of INR 120 per shipment/ Airway Bill	INR 0.66 per kg subject to minimum of INR 132 per shipment/ Airway Bill	INR 0.73 per kg subject to minimum of INR 145.20 per shipment/ Airway Bill	INR 0.80 per kg subject to minimum of INR 159.72 per shipment/ Airway Bill
b)	Screening & Certification charges					
	i) Export	International Cargo Handling has been outsourced by AAICLAS	International Cargo Handling has been outsourced by AAICLAS	International Cargo Handling has been outsourced by AAICLAS	International Cargo Handling has been outsourced by AAICLAS	International Cargo Handling has been outsourced by AAICLAS
	ii) Domestic outbound	INR 1.32 per kg, subject to minimum of INR 120.00 per shipment	INR 1.58 per kg, subject to minimum of INR 144 per shipment	INR 1.74 per kg, subject to minimum of INR 158.40 per shipment	INR 1.92 per kg, subject to minimum of INR 174.24 per shipment	INR 2.11 per kg, subject to minimum of INR 191.66 per shipment
c)	7. Security Services for escorting of Cargo from Cargo Terminal to Aircraft and vice versa and handing over to the Airlines representative (For both Scheduled Airlines and Non-scheduled Airlines)	INR 0.10 per kg, subject to minimum of INR 1,000 per flight (Subject to negotiation based on type of Aircraft & Load)	INR 0.12 per kg, subject to minimum of INR 1200 per flight (Subject to negotiation based on type of Aircraft & Load)	INR 0.13 per kg, subject to minimum of INR 1,320 per flight (Subject to negotiation based on type of Aircraft & Load)	INR 0.15 per kg, subject to minimum of INR 1,452 per flight (Subject to negotiation based on type of Aircraft & Load)	INR 0.16 per kg, subject to minimum of INR 1,597.20 per flight (Subject to negotiation based on type of Aircraft & Load)

Note:

- a) All Bills shall be rounded off to the nearest of Rupee 1/-.
- b) All the above charges are excluding GST, which will be levied at applicable rates announced by GoI from time to time.

There are few additional clause has been incorporated in the footnotes of the tariff card. The stakeholder may consider these footnotes also before submitting their comments.