



**Airports Economic Regulatory Authority of India**

**IN THE MATTER OF  
DETERMINATION OF TARIFF FOR GROUND HANDLING SERVICES FOR  
M/s GLOBEGROUND INDIA PVT. LTD. AT  
KEMPEGOWDA INTERNATIONAL AIRPORT, BANGALORE FOR  
THE THIRD CONTROL PERIOD  
(FY 2021-22 TO FY 2025-26)**

**Date of Issue: 17/11/2021**

AERA Building  
Administrative Complex  
Safdarjung Airport  
New Delhi – 110003

## **STAKEHOLDERS' COMMENTS**

The Authority is aware of the fact that the Aviation Sector is undergoing unprecedented turbulence and uncertainty on account of the COVID 19 PANDEMIC and the associated lockdown situation in the major cities around the world has resulted in restrictions in air travel, both domestic and international. The Authority has released this Consultation Paper, after examining the impact of COVID 19 PANDEMIC on the various assumptions stipulated in the Multi Year Tariff Proposal ('MYTP') submitted by the ISPs. Accordingly, the Authority's opinion on the various aspects forming part of the tariff determination process has been explained in detail in this Consultation Paper.

Thus, in accordance with the provisions of Section 13(4) of the AERA Act, the written comments on Consultation Paper No. 22/2021-22 dated 17/11/2021 are invited from the Stakeholders, preferably in electronic form, at the following address:

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<b>Last Date for submission of Stakeholders' comments</b>	<b>08/12/2021</b>
<b>Last Date for submission of counter comments</b>	<b>17/12/2021</b>

Comments will be posted on AERA's website: [www.aera.gov.in](http://www.aera.gov.in)

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**List of Abbreviations:**

AERA	Airports Economic Regulatory Authority
AIASL	Air India Airport Services Ltd.
ATM	Air Traffic Movement
BIAL	Bangalore International Airport Limited
CAPEX	Capital Expenditure
CGF	Cargo, Ground Handling & Fuel Throughput
GGIPL	Globe Ground India Private limited
GHA	Ground Handling Agencies
GHS	Ground Handling Service
GSE	Ground Support Equipment
INR	Indian Rupees
ISP	Independent Service Provider
KIA	Kempegowda International Airport
MYTP	Multi-Year Tariff Proposal
MYTO	Multi-Year Tariff Order
NCAP	New Civil Aviation Policy
OPEX	Operating Expenditure
O&M	Operation and Maintenance
PAT	Profit After Tax
PBT	Profit Before Tax
PBIDT	Profit Before Interest, Depreciation and Tax
P&L	Profit & Loss
TCP	Third Control Period
SPRH	Service Provider Right Holder
YoY	Year on Year

## CHAPTER 1: BRIEF BACKGROUND

- 1.1 M/s Globe Ground India Private limited (GGIPL) is incorporated on 5<sup>th</sup> May, 1999 with a mandate to provide Ground Handling Services at various airports across India. Presently, GGIPL is the designated Ground Handling service provider and is engaged in carrying on the business of providing Ground Handling Services in respect of passenger handling and baggage handling services etc. for various Domestic & International flights at the Bengaluru International Airport. The present shareholding pattern of M/s GGIPL is given as below:

**Table 1: Summary of Shareholding Structure of M/s GGIPL**

Name of Shareholder	Percentage of Stake (%)
M/s Bird Consultancy Services Pvt Ltd	51.00
Mrs. Radha Bhatia	41.83
Mr. Vijay Bhatia	0.01
Mr. Gaurav Bhatia	1.18
Mrs. Radha Bhatia and Mr. Gaurav Bhatia	2.99
Mrs. Radha Bhatia and Mr. Ankur Bhatia	2.99
<b>TOTAL</b>	<b>100.00</b>

- 1.2 M/s GGIPL is a subsidiary of Bird Consultancy Services Private Limited and is one of the Ground Handling agencies appointed by Bangalore International Airport Ltd. for carrying out Ground Handling Services (GHS) at Kempegowda International Airport, Bangalore (KIA). In the year 2018, GGIPL has been awarded the concession for ground handling services for ten years through a bidding process at KIA, Bangalore for ten years effective from 1st August 2018.
- 1.3 The Authority, vide order no. 21/2019-20 dated 17<sup>th</sup> January, 2020 determined tariffs of M/s GGIPL for FY 2019-20 and FY 2020-21 of second control period under **“Light Touch Approach”**.
- 1.4 As per the provisions of the CGF Guidelines 2011, M/s GGIPL has submitted the Multi Year Tariff Proposal (‘MYTP’) seeking approval of tariffs for providing Ground Handling Services at BIAL for the 3rd Control Period (FY 2021-22 to FY 2025-26) on 24.09.2021.
- 1.5 M/s GGIPL has been awarded the license for Ground Handling services by BIAL for a second consecutive term at Kempegowda International Airport (KIA) through a competitive bidding process for a period of 10 years effective from 1st August, 2018 to 31st July, 2028. KIA has started levying the concession fee to M/s GGIPL from 1<sup>st</sup> January, 2019.
- 1.6 M/s GGIPL has conducted the Stakeholder Consultation Meeting on 15th April, 2021 and submitted the copy of ‘Minutes’ of Meeting in accordance with AERA Guidelines. Further, it is observed from the ‘Minutes’ that M/s GGIPL has addressed all the queries of the stakeholders on the proposed Annual Tariff Proposal (ATP) for the third control period wherein none of the stakeholders, including the participant from Lufthansa German Airlines, Oman Air, Air France etc. objected on the projected volume based ATP of M/s GGIPL .

## CHAPTER 2: PRINCIPLES FOR DETERMINATION OF AERONAUTICAL TARIFF UNDER “LIGHT TOUCH APPROACH”

- 2.1 The Authority vide its Order No. 12/2010-11 dated 10.01.2011 and Direction No. 04/2010-11 issued on 10.01.2011 finalized its approach in the matter of Regulatory Philosophy and Approach in Economic Regulation of the Services provided for Cargo Facility, Ground Handling and Supply of Fuel to the Aircraft at the major airports and issued the Airports Economic Regulatory Authority of India (Terms and Conditions for Determination of Tariff for Services provided for Cargo Facility, Ground Handling and supply of Fuel to the Aircraft) Guidelines, 2011 (“the Guidelines”).
- 2.2 In accordance to above mentioned AERA Guidelines and Directions, the following procedure is followed:

### Stage I: MATERIALITY:

$$\text{Materiality Index (MIg)} = \frac{\text{Int. Aircraft Movement at Bangalore Airport}}{\text{Total Intl.Aircraft Movement at major airports}} \times 100$$

$$\begin{aligned} \text{The materiality index at Bangalore Airport} &= 30311/431853 \\ &= 7.02\% \end{aligned}$$

The percentage share of Ground Handling for KIA, Bangalore for the FY 2019-20 is 7.02% which is more than 5% Materiality Index (MIg) for the above subject service. Hence the regulated service is deemed as ‘**Material**’ for the third control period.

### Stage II: COMPETITION:

- 2.3 AERA with regard to the provisions of the National Civil Aviation Policy (NCAP- 2016), vide Order No. 15/2016-17 dated 12th Jan, 2017 decided to consider three (3) Ground Handling Agencies (GHA) including Air India’s subsidiary/JV for competition assessment at all major airports.
- 2.4 As per the information furnished by M/s GGIPL on competition Assessment Form F1 (b), M/s Air India SATS Airport Services Private Limited (AISATS) and M/s Celebi Airport Services India Pvt. Ltd. are the other service provider rendering similar services at Kempegowda International Airport, Bangalore. Since, there are three Ground Handling agencies including M/s. GGIPL, the service is deemed as “**Competitive**”.
- 2.5 The Authority also observed that M/s GGIPL has submitted the copy of the user agreement with airlines such as Koninklijke Luchtvaart Maatschappij (KLM), Deutsche Lufthansa AG, Aerologic GmbH and Societe Air France (AF) etc. The Authority considers the user agreement(s) reasonable.
- 2.6 As per clause 11.2 of the CGF Guidelines, the ATP is required to be submitted in the manner and form provided AI 8.1 Appendix-I to the guidelines and should be supported by the following:-
- Form B and Form 14 (b) (Proposed Tariff Card);
  - Details of Consultation with Stakeholders;
  - Evidence of User Agreement clearly indicating the tariff proposal by the service provider and agreed to be the users.

2.7 M/s GGIPL has submitted all the documents as stated at para 2.6 above along with the MYTP.

**Authority's Proposal regarding tariff determination of M/s GGIPL:**

2.8 Based on the guiding principles of AERA's CGF Guidelines 2011 relating to Ground Handling Services, the Authority proposes to consider tariff determination exercise of M/s GGIPL for providing Ground Handling Services at KIA, Bangalore under "**Light Touch Approach**" for the 3<sup>rd</sup> Control Period as the service is "**Material but Competitive**".

### CHAPTER 3: TRAFFIC (FLIGHT HANDLING)

#### **M/s GGIPL, Bangalore submission on Traffic (Flights to be Handled) for the Third Control Period as part of MYTP**

- 3.1 As per MYTP submission made by M/s GGIPL, Bangalore, the projected Traffic (Flights to be Handled) for the third control period (FY 2021-22 to FY2025-26) is given as below:

**Table 2: Projected Flights to be Handled (in Nos.) by M/s GGIPL for the Third control period**

Year	Domestic (Landing)	International (Landing)	Total	As % of FY 2019-20		
				Domestic	International	Total
2019-20	12,985	5,145	18,130	-	-	-
2020-21	7,305	1,817	9,122	56	35	50
2021-22	7,634	2,244	9,878	59	44	54
2022-23	9,160	2,917	12,077	71	57	67
2023-24	10,993	3,792	14,785	85	74	82
2024-25	12,641	4,930	17,571	97	96	97
2025-26	14,538	6,409	20,947	112	125	116
TOTAL (2021-22 to 2025-26)	54,966	20,292	75,258			

#### **Authority's Examination and Analysis of Traffic Volume:**

- 3.2 The Authority notes that the traffic volume is substantially affected by COVID-19 in FY 2021-22 as compared with pre-covid level and felt that the effect of COVID-19 will gradually decrease in future.
- 3.3 The Authority also notes that M/s GGIPL will be able to nearing traffic volume of FY 2019-20 in FY 2024-25 and will exceed pre-covid level at the end of third control period.

#### **Authority's Proposal regarding Traffic Volume for the Third Control Period:**

- 3.4 Based on the available facts and analysis thereupon, the Authority proposes to consider the growth in traffic volume (flights to be handled) as proposed by M/s GGIPL, Bangalore for the third control period as per Table -2 above.

## CHAPTER 4: CAPITAL EXPENDITURE

### M/s GGIPL, Bangalore submission on Capital Expenditure for the Third Control Period as part of MYTP.

- 4.1 As per MYTP submission, M/s GGIPL has projected total capital expenditure (CAPEX) of Rs. 3286.73 Lakhs for the procurement of various assets for the third control period (FY 2021-22 to FY 2025-26). The asset wise capital expenditure projected by M/s GGIPL, Bangalore for the third control period is given as below:

**Table 3: Projected Capital Expenditure by M/s GGIPL for the Third control period**

Amount (in Lakhs)

Particulars	2021-22	2022-23	2023-24	2024-25	2025-26	TOTAL
Ground Handling Equipments	-	300.00	200.00	-	-	500.00
Leasehold Improvement	2212.37	-	-	-	-	2212.37
Furniture & Fixtures	413.09	-	-	-	-	413.09
Electrical Equipment	161.27	-	-	-	-	161.27
<b>TOTAL</b>	<b>2786.73</b>	<b>300.00</b>	<b>200.00</b>	<b>NIL</b>	<b>NIL</b>	<b>3286.73</b>

- 4.2 M/s. GGIPL has also submitted the breakup of the capital expenditure of Rs. 3286.73 Lakhs proposed for the third control period as given below:

**Table 4: Break up of Projected Capital Expenditure for 3<sup>rd</sup> control period**

Amount (in INR)

YEAR	Particulars	Qty.	Rate	Amount
<b>Tariff Year 1 - 2021-22</b>	<b>Construction of GSE 3</b>			
	Architectural Design /Civil, Plumbing, Fire & Electrical work / GSE3 Office Building Interior And HVAC works / HT Cabling Work for New Building	1	14,36,28,707	14,36,28,707
	PO for additional work	1	3,61,48,481	3,61,48,481
	GSE3 office bldg. interior	1	3,54,00,000	3,54,00,000
	GSE 3 statutory approvals ( pre-construction ) service charges	1	35,40,000	35,40,000
	GSE 3 statutory approvals ( post construction ) service charges	1	22,42,000	22,42,000
	Oil water separator systems	1	1,52,220	1,52,220
	Debris removal from gse3 site	1	1,26,000	1,26,000
	Furniture & fixtures	1	4,13,09,243	4,13,09,243
	Transformer	1	49,69,959	49,69,959
	Supply of HT and LT panels and ups for GSE3	1	68,58,726	68,58,726
	CCTV camera	1	9,72,025	9,72,025

	Single Girder EOT Crane with Electric Wire rope Hoist GSE3	1	12,98,000	12,98,000
	LED Sign Board for GSE 3	1	4,02,616	4,02,616
	Sign Board for GSE 3 City Side	1	2,61,842	2,61,842
	Safety equipment	1	13,63,490	13,63,490
	<b>Total - 2021-22</b>			<b>27,86,73,309</b>
<b>Tariff Year 2 - 2022-23</b>	Lower Deck Loader	1	2,00,00,000	2,00,00,000
	Electric Baggage Tractors	4	25,00,000	1,00,00,000
	<b>Total - 2022-23</b>			<b>3,00,00,000</b>
<b>Tariff Year 3 - 2023-24</b>	Lower Deck Loader	1	2,00,00,000	2,00,00,000
<b>Tariff Year 4 - 2024-25</b>				N I L
<b>Tariff Year 5 - 2025-26</b>				N I L
<b>GRAND PROJECTED CAPEX FOR THE THIRD CONTROL PERIOD</b>				<b>32,86,73,309</b>

#### **Authority's Examination and Analysis of CAPEX:**

- 4.3 The Authority during the analysis of CAPEX has observed that M/s GGIPL has proposed 85% of CAPEX to be incurred in the first tariff year. In this regard, the Authority sought clarification from M/s GGIPL towards the utilization of such CAPEX plan. In response to that M/s GGIPL stated that the CAPEX proposed is essential to construct new workshop namely GSE-3 and maintenance/ repairing of the existing ground handling equipment's at KIA, Bangalore during the first year of the Control Period.
- 4.4 Further, the Authority also observed from the SPRH agreement that M/s GGIPL should construct the Ground Support Equipment Maintenance Building Site and the capex proposed therein for the said facility has to be incurred for efficient operation at KIA, Bangalore.
- 4.5 The Authority also observed that M/s GGIPL has proposed expenditure of Rs. 2786.73 lakhs for construction of new workshop namely GSE-3 (workshop) and other allied works as part of the workshop. The balance CAPEX proposed to be incurred in FY 2022-23 and FY2023-24. M/s GGIPL has not proposed any CAPEX for FY 2024-25 and FY 2025-26 of the third control period.
- 4.6 M/s GGIPL in its submission also stated that the capital expenditure would be required to meet the projected growth in business at KIA, Bangalore.
- 4.7 The Authority has taken a cognizant view on the proposed CAPEX and observed that the significant portion of CAPEX of Rs. 2786.73 lakh has been proposed by M/s GGIPL in first year itself. Therefore, the Authority considering the CAPEX plan and its utility, elicit the specific views/comments of stakeholders on the CAPEX proposed by M/s GGIPL for the third control period.

#### **Authority's Proposal regarding CAPEX for the third control period**

- 4.8 Based on the available facts and analysis, the Authority proposes to consider the CAPEX as proposed by M/s GGIPL as per Table-3 above.

## CHAPTER 5: OPERATING EXPENDITURE

### M/s GGIPL submission on Operating Expenditure for the Third Control Period as part of MYTP.

- 5.1 As provided in Clause 9.4 of the CGF Guidelines mentioned in Direction No. 04/2010-11, the operational and maintenance expenditure incurred by the Service provider(s) include expenditure incurred on security, operating costs, other mandated operating costs and statutory operating costs.
- 5.2 As per the submission of M/s GGIPL, the Operation and Maintenance (O&M) expenditure has been segregated into the following categories:
- Payroll Costs;
  - Administrative and general expenses;
  - Utility & Outsourcing Costs;
  - Repair and maintenance expenditure;
  - Concession fees
- 5.3 As per M/s GGIPL submission, projected Revenue and Operating expenditure (OPEX) for the third control period (FY 2021-22 to FY 2025-26), is given below:

**Table 5: Projected Revenue and Operating Expenditure submitted by M/s GGIPL**

Particulars	Amount (INR in Lacs)							CAGR	YoY % Change					
	2019-20*	2020-21#	2021-22	2022-23	2023-24	2024-25	2025-26		2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
<b>Revenue (A)</b>	<b>8381.59</b>	<b>4108.71</b>	<b>5,139.61</b>	<b>6,382.68</b>	<b>7,626.27</b>	<b>8,747.15</b>	<b>9,609.34</b>	<b>17%</b>	<b>-51%</b>	<b>25%</b>	<b>24%</b>	<b>19%</b>	<b>15%</b>	<b>10%</b>
<b>Total Operating Expenditure (B)</b>	<b>7527.49</b>	<b>3970.74</b>	<b>4,687.73</b>	<b>5,536.63</b>	<b>6,489.84</b>	<b>7,388.79</b>	<b>8,082.04</b>	<b>15%</b>	<b>-44%</b>	<b>18%</b>	<b>18%</b>	<b>17%</b>	<b>14%</b>	<b>9%</b>
Payroll Costs	3,765.74	1,988.56	2,278.86	2,717.05	3,241.13	3,716.67	4,018.69	15%	-47%	15%	19%	19%	15%	8%
Administrative and General Costs	1,393.40	939.30	931.38	1,007.26	1,088.58	1,177.12	1,273.54	8%	-33%	-1%	8%	8%	8%	8%
Utilities and Outsourcing costs	331.93	218.97	262.77	315.32	378.38	454.06	544.87	20%	-34%	20%	20%	20%	20%	20%
Repair and Maintenance Costs	190.59	122.15	134.37	146.55	161.20	177.32	195.05	10%	-36%	10%	9%	10%	10%	10%
Concession Fees	1,845.83	701.75	1,080.36	1,350.45	1,620.54	1,863.62	2,049.89	17%	-62%	54%	24%	19%	15%	10%
<b>PBIDT C = (A-B)</b>	<b>854.10</b>	<b>137.97</b>	<b>451.88</b>	<b>846.05</b>	<b>1,136.43</b>	<b>1,358.36</b>	<b>1,527.29</b>	<b>-</b>	<b>-89%</b>	<b>228%</b>	<b>87%</b>	<b>34%</b>	<b>20%</b>	<b>12%</b>
Interest (D)	22.12	86.81	77.63	69.58	62.49	56.25	50.74	-10%	292%	-10%	-10%	-10%	-10%	-10%
Depreciation (E)	127.75	127.48	121.11	115.05	109.30	103.84	98.64	-5%	0%	-5%	-5%	-5%	-5%	-5%
<b>PBT (C-D-E)</b>	<b>704.23</b>	<b>-76.32</b>	<b>253.14</b>	<b>661.42</b>	<b>964.64</b>	<b>1198.27</b>	<b>1377.91</b>	<b>-</b>	<b>-111%</b>	<b>-432%</b>	<b>161%</b>	<b>46%</b>	<b>24%</b>	<b>15%</b>

(\*2019-20 audited figures & # 2020-21 estimated figures)

### Authority's Examination and Analysis of Operating Expenditure:

The Authority analyzed the Total Operating Expenditure proposed for Third Control Period by M/s GGIPL and noted that M/s GGIPL has proposed increase ranging from 9% to 18% for third control period in the following manner:

- 5.4 **Payroll Costs:** The Authority observes that M/s GGIPL has proposed a de-growth of 40% in FY



2021-22 over FY 2019-20 and thereafter, M/s. GGIPL has proposed an increase ranging from 8% to 19% for the Third Control Period with a CAGR of 15%. The Authority sought clarification from M/s GGIPL regarding overall increase in payroll costs and in response to that M/s GGIPL stated that the increase in payroll cost is due to projected increase in flights to be handled which shall require additional manpower and further there shall be an annual increase on account of annual increments.

- 5.5 **Administrative and General Costs:** The Authority also observes that M/s GGIPL has proposed 33% de-growth in FY 2021-22 over FY 2019-20 and thereafter, proposed annual increase of 8% (YoY) from FY 2022-23 onwards.
- 5.6 **Utility and Outsourcing Costs:** The Authority notes that M/s GGIPL has proposed de-growth of 21% in FY 2021-22 over FY 2019-20 and thereafter proposed annual escalation of 20% (YoY) from FY 2022-23 onwards. The Authority also sought clarification from M/s GGIPL regarding extreme increase in utility and outsourcing costs. In response to that M/s GGIPL stated that it includes power and fuel charges which is directly linked with the increase in projected traffic volume.
- 5.7 **Repair and Maintenance Costs:** M/s GGIPL has also proposed de-growth of 30% for FY 2021-22 as compared with FY 2019-20 and thereafter, proposed an increase of 10% (approx.) YoY in the repair and maintenance cost from FY 2022-23 onwards.
- 5.8 **Concession Fees:** The Authority analyzed the concession agreement and observed that increase in concession fees is in line with increase in revenue. M/s GGIPL has computed the concession fee based on Gross Revenue as per the relevant provision of SPRH agreement, which is to be paid to the Airport Operator.
- 5.9 The Authority sought clarification on increase in revenue and operating expenditure from M/s GGIPL. In response to that M/s. GGIPL stated that the increase in revenue is due to increase in volume of business (flight handling) year on year basis and subsequently, operational cost has also increased on account of increased volume of flight handling along with the impact of inflation.
- 5.10 The Authority notes from the submission of M/s GGIPL that M/s GGIPL will reach pre-covid level Profit before Tax (PBT) in FY 2023-24.
- 5.11 The Authority further analyzed the profit & loss account statement provided in Form F3 and observed that M/s GGIPL will earn return on RAB ranging from 2.70% to 12.60% as mentioned below in Table-6. The Authority also noted that the average return on RAB is 8.36% and that is well within the range of 14% which is generally allowed by the Authority on Equity portion.

**Table 6: Return on Average Regulated Asset Base (RAB)**

Amount (in Lakhs)

Particulars	2021-22	2022-23	2023-24	2024-25	2025-26	Total
Profit Before Tax	253.14	661.42	964.64	1198.27	1377.91	4455.38
Tax	18.98	49.61	72.35	89.87	103.34	334.15
<b>Profit After Tax (A)</b>	<b>234.16</b>	<b>611.81</b>	<b>892.29</b>	<b>1108.4</b>	<b>1274.57</b>	<b>4121.23</b>
Average RAB (B)	8660.84	10086.13	10223.94	10217.38	10116.14	49304.43
<b>Return on Avg. RAB (%) C = A/B</b>	<b>2.70</b>	<b>6.07</b>	<b>8.73</b>	<b>10.85</b>	<b>12.60</b>	<b>8.36</b>

- 5.12 The Authority has taken a cognizant view on extreme increase in certain O&M components such as payroll, utility & outsourcing and R&M expenses during the third control period. Further, in respect of

R&M cost, the Authority also believes that M/S GGIPL has proposed procurement of new ground handling equipment's at KIA, Bangalore and all such equipment's must be under warranty period leading to less R&M expense. Therefore, the Authority elicits the views/comments of stakeholders in context of huge increase in Operating Expenditure.

**Authority's Proposal regarding Operating Expenditure for the Third Control Period**

- 5.13 Based on the available facts and analysis, the Authority proposes to consider the operating expenditure as per Table-5 above.

## CHAPTER 6: ANNUAL TARIFF PROPOSAL

### M/s GGIPL, Bangalore submissions on Annual Tariff Proposal for the Third Control Period as part of MYTP

6.1 M/s GGIPL submitted the Multi Year Tariff Proposal for both Domestic and International Scheduled Flights (to be handled) for the third control period (FY 2021-22 to FY 2025-26) as given in Table- 7 below:

**Table 7: Annual Tariff Proposal for Scheduled Flights Handling for Third Control Period**

Amount (in INR)

Category	FLIGHTS PER ANNUM	Scheduled Passenger Flights for F.Y. 2021-22								
		Ramp Service			Pax Service			Full		
		Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
Category B	1 TO 400	38,519	34,282	18,874	16,425	14,618	8,048	54,944	48,900	26,923
	401 TO 800	37,749	33,596	18,497	16,097	14,326	7,887	53,845	47,922	26,384
	801 TO 1200	36,616	32,588	17,942	15,614	13,896	7,651	52,230	46,484	25,593
	1201 TO 1600	27,462	24,441	13,456	11,710	10,422	5,738	39,172	34,863	19,194
	1601 & above	26,089	10,754	5,921	5,152	4,586	2,525	31,242	15,340	8,446
Category C	1 TO 400	65,735	58,778	32,368	32,944	18,033	13,872	98,679	76,811	46,239
	401 TO 800	64,421	57,602	31,720	32,285	17,673	13,594	96,705	75,275	45,315
	801 TO 1200	62,488	55,874	30,769	31,316	17,143	13,187	93,804	73,017	43,955
	1201 TO 1600	46,866	41,906	23,077	23,487	12,857	9,890	70,353	54,763	32,966
	1601 & above	44,523	18,439	10,154	10,334	5,657	4,352	54,857	24,096	14,505
Category D	1 TO 400	70,633	60,661	38,816	34,128	18,583	14,064	1,04,761	79,245	52,880
	401 TO 800	69,220	59,448	38,040	33,446	18,212	13,783	1,02,666	77,660	51,823
	801 TO 1200	67,836	58,259	37,279	32,777	17,847	13,507	1,00,612	76,106	50,786
	1201 TO 1600	66,479	57,094	36,534	32,121	17,491	13,237	98,600	74,584	49,771
	1601 & above	65,149	55,952	35,803	31,479	17,141	12,972	96,628	73,093	48,775
Category E	1 TO 400	1,95,885	1,26,026	96,943	85,094	54,011	41,547	2,80,979	1,80,036	1,38,490
	401 TO 800	1,92,947	1,19,724	92,096	83,817	51,310	39,470	2,76,764	1,71,035	1,31,565
	801 TO 1200	1,90,053	1,10,745	85,188	82,560	47,462	36,509	2,72,613	1,58,207	1,21,698
	1201 TO 1600	1,71,048	99,670	76,670	74,304	42,716	32,858	2,45,352	1,42,386	1,09,528
	1601 & above	1,53,943	89,703	69,003	66,874	38,444	29,573	2,20,817	1,28,148	98,575
Category F	1 TO 400	2,88,489	1,87,518	1,44,244	1,23,638	80,365	61,819	4,12,127	2,67,882	2,06,063
	401 TO 800	2,74,064	1,78,142	1,37,032	1,17,456	76,346	58,728	3,91,520	2,54,488	1,95,760
	801 TO 1200	2,60,361	1,69,235	1,30,181	1,11,583	72,529	55,792	3,71,944	2,41,764	1,85,972
	1201 TO 1600	2,40,834	1,56,542	1,20,417	1,03,215	67,089	51,607	3,44,049	2,23,632	1,72,024
	1601 & above	2,16,751	1,40,888	1,08,375	92,893	60,381	46,447	3,09,644	2,01,268	1,54,822

Category	Scheduled Freight Flights for F.Y. 2021-22							
	Freight Flights				Transit Flights			
	FLIGHTS PER ANNUM	Ramp Service			FLIGHTS PER ANNUM	Transit Service		
Comprehensive		Partial	Basic	Comprehensive		Partial	Basic	
Category C	1 TO 400	67,488	43,867	33,744	1 TO 400	50,616	33,744	26,995
	401 TO 800	66,138	42,990	33,069	401 TO 800	49,604	33,069	26,455
	801 TO 1200	64,154	41,700	32,077	801 TO 1200	48,116	32,077	25,662
	1201 TO 1600	48,116	31,275	24,058	1201 TO 1600	36,087	24,058	19,246
	1601 & above	21,171	13,761	10,585	1601 & above	15,878	10,585	8,468
Category D	1 TO 400	1,84,932	1,77,535	92,466	1 TO 400	1,38,699	88,767	36,986
	401 TO 800	1,75,685	1,14,195	87,843	401 TO 800	1,35,925	86,992	36,247
	801 TO 1200	1,66,901	1,08,486	83,451	801 TO 1200	1,33,206	85,252	35,522
	1201 TO 1600	1,58,556	1,03,061	79,278	1201 TO 1600	1,30,542	83,547	34,811
	1601 & above	1,55,385	1,01,000	77,692	1601 & above	1,27,931	81,876	34,115
Category E	1 TO 400	1,92,133	1,82,527	96,067	1 TO 400	1,44,100	96,067	76,853
	401 TO 800	1,89,251	1,23,013	94,626	401 TO 800	1,36,895	91,263	73,011
	801 TO 1200	1,86,413	1,21,168	93,206	801 TO 1200	1,26,628	84,419	67,535
	1201 TO 1600	1,71,500	1,11,475	85,750	1201 TO 1600	1,13,965	75,977	60,781
	1601 & above	1,54,350	1,00,327	77,175	1601 & above	1,02,569	68,379	54,703

(Contd.)

Category	Scheduled Passenger Flights for F.Y. 2022-23									
	FLIGHTS PER ANNUM	Ramp Service			Pax Service			Full		
		Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
Category B	1 to 400	38,519	34,282	18,874	16,425	14,618	8,048	54,944	48,900	26,923
	401 to 800	37,749	33,596	18,497	16,097	14,326	7,887	53,845	47,922	26,384
	801 to 1200	36,616	32,588	17,942	15,614	13,896	7,651	52,230	46,484	25,593
	1201 to 1600	27,462	24,441	13,456	11,710	10,422	5,738	39,172	34,863	19,194
	1601 & above	26,089	10,754	5,921	5,152	4,586	2,525	31,242	15,340	8,446
Category C	1 to 400	65,735	58,778	32,368	32,944	18,033	13,872	98,679	76,811	46,239
	401 to 800	64,421	57,602	31,720	32,285	17,673	13,594	96,705	75,275	45,315
	801 to 1200	62,488	55,874	30,769	31,316	17,143	13,187	93,804	73,017	43,955
	1201 to 1600	46,866	41,906	23,077	23,487	12,857	9,890	70,353	54,763	32,966
	1601 & above	44,523	18,439	10,154	10,334	5,657	4,352	54,857	24,096	14,505
Category D	1 to 400	70,633	60,661	38,816	34,128	18,583	14,064	1,04,761	79,245	52,880
	401 to 800	69,220	59,448	38,040	33,446	18,212	13,783	1,02,666	77,660	51,823
	801 to 1200	67,836	58,259	37,279	32,777	17,847	13,507	1,00,612	76,106	50,786
	1201 to 1600	66,479	57,094	36,534	32,121	17,491	13,237	98,600	74,584	49,771
	1601 & above	65,149	55,952	35,803	31,479	17,141	12,972	96,628	73,093	48,775
Category E	1 to 400	1,95,885	1,26,026	96,943	85,094	54,011	41,547	2,80,979	1,80,036	1,38,490
	401 to 800	1,92,947	1,19,724	92,096	83,817	51,310	39,470	2,76,764	1,71,035	1,31,565
	801 to 1200	1,90,053	1,10,745	85,188	82,560	47,462	36,509	2,72,613	1,58,207	1,21,698
	1201 to 1600	1,71,048	99,670	76,670	74,304	42,716	32,858	2,45,352	1,42,386	1,09,528
	1601 & above	1,53,943	89,703	69,003	66,874	38,444	29,573	2,20,817	1,28,148	98,575
Category F	1 to 400	2,88,489	1,87,518	1,44,244	1,23,638	80,365	61,819	4,12,127	2,67,882	2,06,063
	401 to 800	2,74,064	1,78,142	1,37,032	1,17,456	76,346	58,728	3,91,520	2,54,488	1,95,760
	801 to 1200	<b>2,60,361</b>	1,69,235	1,30,181	1,11,583	72,529	55,792	3,71,944	2,41,764	1,85,972
	1201 to 1600	2,40,834	1,56,542	1,20,417	1,03,215	67,089	51,607	3,44,049	2,23,632	1,72,024
	1601 & above	2,16,751	1,40,888	1,08,375	92,893	60,381	46,447	3,09,644	2,01,268	1,54,822

Category	Scheduled Freight Flights for F.Y. 2022-23							
	Freight Flights				Transit Flights			
	FLIGHTS PER ANNUM	Ramp Service			FLIGHTS PER ANNUM	Transit Service		
		Comprehensive	Partial	Basic		Comprehensive	Partial	Basic
Category C	1 TO 400	67,488	43,867	33,744	1 TO 400	50,616	33,744	26,995
	401 TO 800	66,138	42,990	33,069	401 TO 800	49,604	33,069	26,455
	801 TO 1200	64,154	41,700	32,077	801 TO 1200	48,116	32,077	25,662
	1201 TO 1600	48,116	31,275	24,058	1201 TO 1600	36,087	24,058	19,246
	1601 & above	21,171	13,761	10,585	1601 & above	15,878	10,585	8,468
Category D	1 TO 400	1,84,932	1,77,535	92,466	1 TO 400	1,38,699	88,767	36,986
	401 TO 800	1,75,685	1,14,195	87,843	401 TO 800	1,35,925	86,992	36,247
	801 TO 1200	1,66,901	1,08,486	83,451	801 TO 1200	1,33,206	85,252	35,522
	1201 TO 1600	1,58,556	1,03,061	79,278	1201 TO 1600	1,30,542	83,547	34,811
	1601 & above	1,55,385	1,01,000	77,692	1601 & above	1,27,931	81,876	34,115
Category E	1 TO 400	1,92,133	1,82,527	96,067	1 TO 400	1,44,100	96,067	76,853
	401 TO 800	1,89,251	1,23,013	94,626	401 TO 800	1,36,895	91,263	73,011
	801 TO 1200	1,86,413	1,21,168	93,206	801 TO 1200	1,26,628	84,419	67,535
	1201 TO 1600	1,71,500	1,11,475	85,750	1201 TO 1600	1,13,965	75,977	60,781
	1601 & above	1,54,350	1,00,327	77,175	1601 & above	1,02,569	68,379	54,703

(Contd.)

Category	Scheduled Passenger Flights for F.Y. 2023-24									
	FLIGHTS PER ANNUM	Ramp Service			Pax Service			Full		
		Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
Category B	1 TO 400	39,289	34,968	19,252	16,754	14,911	8,209	56,043	49,878	27,461
	401 TO 800	38,504	34,268	18,867	16,418	14,612.40	8,045	54,922	48,881	26,912
	801 TO 1200	37,348	33,240	18,301	15,926	14,174	7,804	53,274	47,414	26,104
	1201 TO 1600	28,011	24,930	13,726	11,944	10,631	5,853	39,956	35,561	19,578
	1601 & above	26,611	10,969	6,039	5,256	4,677	2,575	31,866	15,647	8,614
Category C	1 TO 400	67,050	59,954	33,015	33,603	18,394	14,149	1,00,653	78,348	47,164
	401 TO 800	65,709	58,754	32,355	32,931	18,026	13,866	98,640	76,781	46,221
	801 TO 1200	63,738	56,992	31,384	31,943	17,485	13,450	95,680	74,477	44,834
	1201 TO 1600	47,803	42,744	23,538	23,957	13,114	10,088	71,760	55,858	33,626
	1601 & above	45,413	18,807	10,357	10,541	5,770	4,439	55,954	24,577	14,795
Category D	1 TO 400	72,045	61,874	39,593	34,811	18,955	14,345	1,06,856	80,829	53,938
	401 TO 800	70,604	60,637	38,801	34,115	18,576	14,059	1,04,719	79,213	52,859
	801 TO 1200	69,192	59,424	38,025	33,432	18,204	13,777	1,02,625	77,629	51,802
	1201 TO 1600	67,808	58,236	37,264	32,764	17,840	13,502	1,00,572	76,076	50,766
	1601 & above	66,452	57,071	36,519	32,108	17,484	13,232	98,561	74,555	49,751
Category E	1 TO 400	1,99,803	1,28,546	98,882	86,796	55,091	42,378	2,86,599	1,83,637	1,41,259
	401 TO 800	1,96,806	1,22,119	93,937	85,494	52,337	40,259	2,82,300	1,74,455	1,34,196
	801 TO 1200	1,93,854	1,12,960	86,892	84,211	48,411	37,240	2,78,065	1,61,371	1,24,132
	1201 TO 1600	1,74,469	1,01,664	78,203	75,790	43,570	33,516	2,50,259	1,45,234	1,11,719
	1601 & above	1,57,022	91,497	70,383	68,211	39,213	30,164	2,25,233	1,30,711	1,00,547
Category F	1 TO 400	2,94,258	1,91,268	1,47,129	1,26,111	81,972	63,055	4,20,369	2,73,240	2,10,185
	401 TO 800	2,79,546	1,81,705	1,39,773	1,19,805	77,873	59,903	3,99,351	2,59,578	1,99,675
	801 TO 1200	2,65,568	1,72,619	1,32,784	1,13,815	73,980	56,907	3,79,383	2,46,599	1,89,692
	1201 TO 1600	2,45,651	1,59,673	1,22,825	1,05,279	68,431	52,639	3,50,929	2,28,104	1,75,465
	1601 & above	2,21,086	1,43,706	1,10,543	94,751	61,588	47,375	3,15,837	2,05,294	1,57,918

Category	Scheduled Freight Flights for F.Y. 2023-24							
	Freight Flights				Transit Flights			
	FLIGHTS PER ANNUM	Ramp Service			FLIGHTS PER ANNUM	Transit Service		
		Comprehensive	Partial	Basic		Comprehensive	Partial	Basic
Category C	1 TO 400	68,838	44,745	34,418.86	1 TO 400	51,628.29	34,418.86	27,535.09
	401 TO 800	67,461	43,850	33,730	401 TO 800	50,596	33,730	26,984
	801 TO 1200	65,437	42,534	32,719	801 TO 1200	49,078	32,719	26,175
	1201 TO 1600	49,078	31,901	24,539	1201 TO 1600	36,808	24,539	19,631
	1601 & above	21,594	14,036	10,797	1601 & above	16,196	10,797	8,638
Category D	1 TO 400	1,88,631	1,81,085	94,315	1 TO 400	1,41,473	90,543	37,726
	401 TO 800	1,79,199	1,16,479	89,600	401 TO 800	1,38,643	88,732	36,972
	801 TO 1200	1,70,239	1,10,655	85,120	801 TO 1200	1,35,871	86,957	36,232
	1201 TO 1600	1,61,727	1,05,123	80,864	1201 TO 1600	1,33,153	85,218	35,508
	1601 & above	1,58,493	1,03,020	79,246	1601 & above	1,30,490	83,514	34,797
Category E	1 TO 400	1,95,976	1,86,177	97,988	1 TO 400	1,46,982	97,988	78,390
	401 TO 800	1,93,036	1,25,474	96,518	401 TO 800	1,39,633	93,089	74,471
	801 TO 1200	1,90,141	1,23,592	95,070	801 TO 1200	1,29,161	86,107	68,886
	1201 TO 1600	1,74,930	1,13,704	87,465	1201 TO 1600	1,16,244	77,496	61,997
	1601 & above	1,57,437	1,02,334	78,718	1601 & above	1,04,620	69,747	55,797

(Contd.)

Category	Scheduled Passenger Flights for F.Y. 2024-25									
	FLIGHTS PER ANNUM	Ramp Service			Pax Service			Full		
		Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
Category B	1 TO 400	40,075	35,667	19,637	17,089	15,209	8,373	57,164	50,876	28,010
	401 TO 800	39,274	34,954	19,244	16,747	14,904.65	8,206	56,020	49,858	27,450
	801 TO 1200	38,095	33,905	18,667	16,244	14,458	7,960	54,340	48,362	26,627
	1201 TO 1600	28,572	25,429	14,000	12,183	10,843	5,970	40,755	36,272	19,970
	1601 & above	27,143	11,189	6,160	5,361	4,771	2,627	32,504	15,960	8,787
Category C	1 TO 400	68,391	61,153	33,675	34,275	18,762	14,432	1,02,666	79,915	48,108
	401 TO 800	67,023	59,930	33,002	33,589	18,387	14,144	1,00,612	78,316	47,145
	801 TO 1200	65,012	58,132	32,012	32,581	17,835	13,719	97,594	75,967	45,731
	1201 TO 1600	48,759	43,599	24,009	24,436	13,376	10,289	73,195	56,975	34,298
	1601 & above	46,321	19,183	10,564	10,752	5,886	4,527	57,073	25,069	15,091
Category D	1 TO 400	73,486	63,112	40,384	35,507	19,334	14,632	1,08,993	82,446	55,017
	401 TO 800	72,016	61,850	39,577	34,797	18,947	14,340	1,06,813	80,797	53,916
	801 TO 1200	70,576	60,613	38,785	34,101	18,569	14,053	1,04,677	79,181	52,838
	1201 TO 1600	69,165	59,400	38,010	33,419	18,197	13,772	1,02,584	77,598	51,781
	1601 & above	67,781	58,212	37,249	32,751	17,833	13,496	1,00,532	76,046	50,746
Category E	1 TO 400	2,03,799	1,31,117	1,00,859	88,532	56,193	43,225	2,92,331	1,87,310	1,44,085
	401 TO 800	2,00,742	1,24,561	95,816	87,204	53,383	41,064	2,87,946	1,77,944	1,36,880
	801 TO 1200	1,97,731	1,15,219	88,630	85,896	49,380	37,984	2,83,627	1,64,599	1,26,614
	1201 TO 1600	1,77,958	1,03,697	79,767	77,306	44,442	34,186	2,55,264	1,48,139	1,13,953
	1601 & above	1,60,162	93,327	71,790	69,575	39,997	30,767	2,29,738	1,33,325	1,02,558
Category F	1 TO 400	3,00,144	1,95,093	1,50,072	1,28,633	83,611	64,316	4,28,777	2,78,705	2,14,388
	401 TO 800	2,85,136	1,85,339	1,42,568	1,22,201	79,431	61,101	4,07,338	2,64,770	2,03,669
	801 TO 1200	2,70,880	1,76,072	1,35,440	1,16,091	75,459	58,046	3,86,971	2,51,531	1,93,485
	1201 TO 1600	2,50,564	1,62,866	1,25,282	1,07,384	69,800	53,692	3,57,948	2,32,666	1,78,974
	1601 & above	2,25,507	1,46,580	1,12,754	96,646	62,820	48,323	3,22,153	2,09,400	1,61,077

Category	Scheduled Freight Flights for F.Y. 2024-25							
	FLIGHTS PER ANNUM	Freight Flights			FLIGHTS PER ANNUM	Transit Flights		
		Comprehensive	Partial	Basic		Comprehensive	Partial	Basic
Category C	1 TO 400	70,214	45,639	35,107.24	1 TO 400	52,661	35,107	28,086
	401 TO 800	68,810	44,727	34,405	401 TO 800	51,608	34,405	27,524
	801 TO 1200	66,746	43,385	33,373	801 TO 1200	50,059	33,373	26,698
	1201 TO 1600	50,059	32,539	25,030	1201 TO 1600	37,545	25,030	20,024
	1601 & above	22,026	14,317	11,013	1601 & above	16,520	11,013	8,810
Category D	1 TO 400	1,92,403	1,84,707	96,202	1 TO 400	1,44,302	92,354	38,481
	401 TO 800	1,82,783	1,18,809	91,392	401 TO 800	1,41,416	90,506	37,711
	801 TO 1200	1,73,644	1,12,869	86,822	801 TO 1200	1,38,588	88,696	36,957
	1201 TO 1600	1,64,962	1,07,225	82,481	1201 TO 1600	1,35,816	86,922	36,218
	1601 & above	1,61,662	1,05,081	80,831	1601 & above	1,33,100	85,184	35,493
Category E	1 TO 400	1,99,896	1,89,901	99,948	1 TO 400	1,49,922	99,948	79,958
	401 TO 800	1,96,897	1,27,983	98,449	401 TO 800	1,42,426	94,950	75,960
	801 TO 1200	1,93,944	1,26,063	96,972	801 TO 1200	1,31,744	87,829	70,263
	1201 TO 1600	1,78,428	1,15,978	89,214	1201 TO 1600	1,18,569	79,046	63,237
	1601 & above	1,60,585	1,04,381	80,293	1601 & above	1,06,712	71,142	56,913

(Contd.)

Category	Scheduled Passenger Flights for F.Y. 2025-26									
	FLIGHTS PER ANNUUM	Ramp Service			Pax Service			Full		
		Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
Category B	1 TO 400	40,877	36,380	20,030	17,430	15,513	8,541	58,307	51,893	28,570
	401 TO 800	40,059	35,653	19,629	17,082	15,203	8,370	57,141	50,855	27,999
	801 TO 1200	38,857	34,583	19,040	16,569	14,747	8,119	55,427	49,330	27,159
	1201 TO 1600	29,143	25,937	14,280	12,427	11,060	6,089	41,570	36,997	20,369
	1601 & above	27,686	11,412	6,283	5,468	4,866	2,679	33,154	16,279	8,962
Category C	1 TO 400	69,759	62,376	34,349	34,960	19,137	14,721	1,04,719	81,513	49,070
	401 TO 800	68,364	61,128	33,662	34,261	18,754	14,426	1,02,625	79,883	48,088
	801 TO 1200	66,313	59,294	32,652	33,233	18,192	13,994	99,546	77,486	46,646
	1201 TO 1600	49,735	44,471	24,489	24,925	13,644	10,495	74,659	58,115	34,984
	1601 & above	47,248	19,567	10,775	10,967	6,003	4,618	58,215	25,570	15,393
Category D	1 TO 400	74,956	64,374	41,192	36,217	19,721	14,925	1,11,173	84,095	56,117
	401 TO 800	73,457	63,087	40,368	35,493	19,326	14,626	1,08,950	82,413	54,995
	801 TO 1200	71,988	61,825	39,561	34,783	18,940	14,334	1,06,771	80,765	53,895
	1201 TO 1600	70,548	60,588	38,770	34,087	18,561	14,047	1,04,635	79,150	52,817
	1601 & above	69,137	59,377	37,994	33,406	18,190	13,766	1,02,543	77,567	51,761
Category E	1 TO 400	2,07,875	1,33,739	1,02,876	90,302	57,317	44,090	2,98,177	1,91,056	1,46,966
	401 TO 800	2,04,757	1,27,052	97,733	88,948	54,451	41,885	2,93,705	1,81,503	1,39,618
	801 TO 1200	2,01,686	1,17,523	90,403	87,613	50,367	38,744	2,89,299	1,67,891	1,29,147
	1201 TO 1600	1,81,517	1,05,771	81,362	78,852	45,330	34,870	2,60,369	1,51,102	1,16,232
	1601 & above	1,63,365	95,194	73,226	70,967	40,797	31,383	2,34,332	1,35,991	1,04,609
Category F	1 TO 400	3,06,147	1,98,995	1,53,073	1,31,206	85,284	65,603	4,37,352	2,84,279	2,18,676
	401 TO 800	2,90,839	1,89,045	1,45,420	1,24,645	81,019	62,323	4,15,485	2,70,065	2,07,742
	801 TO 1200	2,76,297	1,79,593	1,38,149	1,18,413	76,969	59,207	3,94,710	2,56,562	1,97,355
	1201 TO 1600	2,55,575	1,66,124	1,27,787	1,09,532	71,196	54,766	3,65,107	2,37,320	1,82,554
	1601 & above	2,30,017	1,49,511	1,15,009	98,579	64,076	49,289	3,28,596	2,13,588	1,64,298

Category	Scheduled Freight Flights for F.Y. 2025-26							
	FLIGHTS PER ANNUM	Freight Flights			FLIGHTS PER ANNUM	Transit Flights		
		Ramp Service				Transit Service		
		Comprehensive	Partial	Basic		Comprehensive	Partial	Basic
Category C	1 TO 400	71,619	46,552	35,809.38	1 TO 400	53,714.07	35,809.38	28,647.51
	401 TO 800	70,186	45,621	35,093	401 TO 800	52,640	35,093	28,075
	801 TO 1200	68,081	44,253	34,040	801 TO 1200	51,061	34,040	27,232
	1201 TO 1600	51,061	33,189	25,530	1201 TO 1600	38,295	25,530	20,424
	1601 & above	22,467	14,603	11,233	1601 & above	16,850	11,233	8,987
Category D	1 TO 400	1,96,251	1,88,401	98,126	1 TO 400	1,47,188	94,201	39,250
	401 TO 800	1,86,439	1,21,185	93,219	401 TO 800	1,44,245	92,317	38,465
	801 TO 1200	1,77,117	1,15,126	88,558	801 TO 1200	1,41,360	90,470	37,696
	1201 TO 1600	1,68,261	1,09,370	84,130	1201 TO 1600	1,38,533	88,661	36,942
	1601 & above	1,64,896	1,07,182	82,448	1601 & above	1,35,762	86,888	36,203
Category E	1 TO 400	2,03,894	1,93,699	1,01,947	1 TO 400	1,52,920	1,01,947	81,557
	401 TO 800	2,00,835	1,30,543	1,00,418	401 TO 800	1,45,274	96,849	77,480
	801 TO 1200	1,97,823	1,28,585	98,911	801 TO 1200	1,34,379	89,586	71,669
	1201 TO 1600	1,81,997	1,18,298	90,998	1201 TO 1600	1,20,941	80,627	64,502
	1601 & above	1,63,797	1,06,468	81,899	1601 & above	1,08,847	72,564	58,052

6.2 M/s. GGIPL has also submitted a separate tariff rate card for Non-Scheduled Flights as per Table-8 in addition to tariff rate card proposed for Scheduled Flights in Table-7 above.

6.3 M/s GGIPL submitted the Multi Year Tariff Proposal for both Domestic and International Non-Scheduled Flights for the third control period (FY 2021-22 to FY 2025-26) as given in Table- 8 below:

**Table 8: Annual Tariff Proposal for Non-Scheduled Flights for Third Control Period**

Domestic rates						% Increase YoY			
Aircraft MTOW	FY 2021-22	FY 2022-23	FY 2023-24	FY 2024-25	FY 2025-26	FY 2022-23	FY 2023-24	FY 2024-25	FY 2025-26
	Amount (in INR)								
Upto 07 tons	25,714	25,714	27,000	28,350	29,768	0%	5%	5%	5%
07 - 10 tons	25,714	25,714	27,000	28,350	29,768	0%	5%	5%	5%
10 - 20 tons	28,393	28,393	29,813	31,303	32,868	0%	5%	5%	5%
20-30 tons	34,821	34,821	36,563	38,391	40,310	0%	5%	5%	5%
30 - 40 tons	51,000	51,000	53,550	56,228	59,039	0%	5%	5%	5%
40 - 50 tons	58,286	58,286	61,200	64,260	67,473	0%	5%	5%	5%
50 - 100 tons	78,857	78,857	82,800	86,940	91,287	0%	5%	5%	5%
100 - 200 tons	4,05,321	4,05,321	4,25,588	4,46,867	4,69,210	0%	5%	5%	5%
200 - 300 tons	5,37,321	5,37,321	5,64,188	5,92,397	6,22,017	0%	5%	5%	5%
Above 300 tons	6,14,786	6,14,786	6,45,525	6,77,801	7,11,691	0%	5%	5%	5%

International rates						% Increase YoY			
Aircraft MTOW	FY 2021-22	FY 2022-23	FY 2023-24	FY 2024-25	FY 2025-26	FY 2022-23	FY 2023-24	FY 2024-25	FY 2025-26
	Amount (in INR)								
Upto 07 tons	44,464	44,464	46,688	49,022	51,473	0%	5%	5%	5%
07 - 10 tons	68,357	68,357	71,775	75,364	79,132	0%	5%	5%	5%
10 - 20 tons	78,321	78,321	82,238	86,349	90,667	0%	5%	5%	5%
20-30 tons	94,286	94,286	99,000	1,03,950	1,09,148	0%	5%	5%	5%
30 - 40 tons	1,00,714	1,00,714	1,05,750	1,11,038	1,16,589	0%	5%	5%	5%
40 - 50 tons	1,09,714	1,09,714	1,15,200	1,20,960	1,27,008	0%	5%	5%	5%
50 - 100 tons	1,49,143	1,49,143	1,56,600	1,64,430	1,72,652	0%	5%	5%	5%
100 - 200 tons	4,05,321	4,05,321	4,25,588	4,46,867	4,69,210	0%	5%	5%	5%
200 - 300 tons	5,37,321	5,37,321	5,64,188	5,92,397	6,22,017	0%	5%	5%	5%
Above 300 tons	6,14,786	6,14,786	6,45,525	6,77,801	7,11,691	0%	5%	5%	5%

6.4 M/s. GGIPL has also submitted a separate tariff rate card for Additional Service charges as per 'Annexure-I' in addition to the tariff proposed at Table No.7 and 8.

**Authority's Examination and Analysis regarding Tariff Proposal for the third control period:**

6.5 The Authority notes that M/s GGIPL has adopted volume based tariff rate card to be applicable for Ground Handling Services at Bangalore Airport. In this regard, the Authority sought clarifications regarding the application of volume based tariff rate card. In response to that M/s GGIPL submitted the following:

- Volume Based Tariff Structure creates transparency between all the stakeholders such as airlines, airport operator and Ground Handler.
- It helps in volume based pricing rather than single service price as airlines request discount with new flight addition and to accommodate this request every time used to be a challenge.



- Pricing are based on services rendered such as Comprehensive, Ramp or Pax only. For clarification it can be noted that most of the domestic carrier takes only Ramp services.
- Cross utilization and better optimization of the resources for Indian Carrier as compared to International Carriers.
- Business Volume from Indian Carrier (Domestic Airlines) is higher vis-a-vis International Carrier (International Airlines) wherein Indian Carrier will give a business of 95% to 97% more as compared with International Carriers.

In view of the above, the Authority proposes to consider the Volume based Tariff Rate Card for Ground Handling services for the Third Control Period at KIA, Bangalore.

- 6.6 M/s GGIPL has also stressed that they would like to adopt the same volume based tariff structure in future submissions of MYTP in case of other airports to maintain a uniformity across all the airport handled by them.
- 6.7 The Authority also analyzed the Tariff Proposal for Schedule flights submitted by M/s GGIPL and notes that M/s GGIPL has adopted existing tariff rate as applicable as on 31.03.2021 for FY 2021-22 and FY 2022-23 and thereafter has proposed an increase of 2% YoY from FY 2023-24 onwards.
- 6.8 The Authority also analyzed the Tariff Proposal for Non-Schedule flights submitted by M/s GGIPL and noted that M/s GGIPL has proposed increase of 5% YoY from FY 2022-23 onwards in case of Domestic and International flights.
- 6.9 The Authority also noted that M/s. GGIPL has proposed separate charges for Non-Scheduled flights. The Authority is of the firm view that incase of domestic non-scheduled flights the charges should not be more than the relevant scheduled flights. However, the Authority has considered the separate proposal of M/s GBAS in case of International flights and also proposes to elicit the views of Stakeholders before taking the final decision.
- 6.10 The Authority also noted that M/s. GGIPL has proposed charges for additional services over and above the standard pattern of tariff rate card proposed for Pax., Ramp and Comprehensive. In this regard, the Authority sought clarification from M/s GGIPL, whether the equipment's/items as stated under additional services are part of Comprehensive/full services. In response to this, M/s. GGIPL clarified that the additional services are not included in Full. However, the Authority considered the additional service charges at this stage as proposed by M/s GGIPL and also proposed to elicit the views of stakeholders before taking the final decision (Tariff charges may be Ref. Annexure-'I')
- 6.11 Further, in accordance to the directives issued by Ministry of Civil Aviation vide its letter No. AV-24011/10/2021-AAI-MOCA dated 01.11.2021, M/s GGIPL should ensure compliance towards Standardization of Ground Handling Equipment at Major Airports.

#### **Authority's Proposal regarding Tariff Proposal for the third control period**

Based on the available facts and analysis, the Authority proposes the following with regard to tariff structure and annual tariff proposal for the Third Control Period:

- 6.12 The Authority proposes that the Tariff Rates proposed as above shall be maximum tariff to be charged. No other charge is to be levied over and above the proposed Tariff Rates.
- 6.13 The Authority proposes that M/s GGIPL shall not exceed the Tariff Rates for its Non-Scheduled flights in case of Domestic flights as proposed for its relevant schedule flights. However, the Authority invites specific views/comments of Stakeholders in case of Non-Scheduled Flights of International operations.
- 6.14 The Authority proposes to consider the tariff rate card as per Table – 7 and also elicit the specific views/comments of the Stakeholders on Volume Based Tariff rate card.
- 6.15 The Authority proposes to consider the additional service charges as per Annexure-I and also elicit the specific views/comments of the Stakeholders in this regard.

## CHAPTER 7: SUMMARY OF AUTHORITY’S PROPOSALS

The below mentioned summary provides the Authority's proposals relating to relevant chapters regarding the tariff determination of M/s GGIPL providing Ground Handling Services at KIA, Bangalore for Stakeholder Consultation purpose:

Chapter	Para	Summary of Authority’s Proposal’s	Page No.
<b>Chapter No. 2</b>	2.8	The Authority proposes to consider tariff determination exercise of M/s GGIPL for providing Ground Handling Services at KIA, Bangalore under “ <b>Light Touch Approach</b> ” for the 3 <sup>rd</sup> Control Period as the service is ‘ <b>Material but Competitive</b> ’.	08
<b>Chapter No. 3</b>	3.4	The Authority proposes to consider the growth in traffic volume (flights to be handled) as proposed by M/s GGIPL, Bangalore for the third control period as per Table -2.	09
<b>Chapter No. 4</b>	4.8	The Authority proposes to consider the CAPEX as proposed by M/s GGIPL as per Table-3.	11
<b>Chapter No 5.</b>	5.13	The Authority proposes to consider the operating expenditure as per Table-5.	14
<b>Chapter No 6.</b>	6.12	The Authority proposes that the Tariff Rates proposed in Table 7 & Table 8 shall be maximum tariff to be charged. No other charge is to be levied over and above the proposed Tariff Rates.	21
	6.13	The Authority proposes that M/s GGIPL shall not exceed the Tariff Rates for its Non-Scheduled flights in case of Domestic flights as proposed for its relevant schedule flights. However, the Authority invites specific views/comments of Stakeholders in case of Non-Scheduled Flights of International operations.	21
	6.14	The Authority proposes to consider the tariff rate card as per Table – 7 and also elicit the specific views/comments of the Stakeholders on Volume Based Tariff rate card.	21
	6.15	The Authority proposes to consider the additional service charges as per Annexure-I and also elicit the specific views/comments of the Stakeholders in this regard.	21

## **CHAPTER 8: STAKEHOLDER CONSULTATION**

- 8.1 In **accordance** with the provisions of Section 13(4) of the AERA Act, the proposal contained in Chapter 7 above is hereby put forth for stakeholder consultation. To assist the stakeholders in making their submissions in a meaningful and constructive manner, necessary annexures are enclosed to the consultation paper (Annexures-I). For removal of doubts, it is clarified that the contents of this Consultation Paper may not be construed as any Order or Direction of this Authority. The Authority shall pass an Order, in the matter, only after considering the submissions of the stakeholders in response here to and by making such decision fully documented and explained in the tariff order in terms of the provisions of the Act.
- 8.2 The Authority welcomes written evidence-based feedback, comments and suggestions from stakeholders on the proposal made in Chapter 7 above, latest by 08.12.2021

**Secretary,**  
**Airports Economic Regulatory Authority of India**  
**AERA Building, Administrative Complex**  
**Safdarjung Airport, New Delhi -110003**  
**Tel: 011-24695044-47, Fax: 011-24695048**  
**Email: [rajan.gupta1@aera.gov.in](mailto:rajan.gupta1@aera.gov.in)**  
**[secretary@aera.gov.in](mailto:secretary@aera.gov.in); [director-ps@aera.gov.in](mailto:director-ps@aera.gov.in);**

**(Chairperson)**

**Annual Tariff Proposal - Additional Service Charges**

ANNEX B SECTIONS	EQUIPMENTS	REMARKS		FY 2021-22	FY 2022-23	FY 2023-24	FY 2024-25	FY 2025-26
3.4.1(a)	Air Conditioner unit (ACU)	Narrow Body	Per Hour	21,214	21,214	22,275	23,389	24,558
		Wide Body	Per Hour	31,286	31,286	32,850	34,493	36,217
3.7.1(a)	Air Start Unit (ASU)	Narrow Body	Per start	24,429	24,429	25,650	26,933	28,279
		Wide Body	Per start	26,786	26,786	28,125	29,531	31,008
2.1.3(a)6	Ambulift		Per Usage	53,571	53,571	56,250	59,063	62,016
3.6.3(a)	Conveyor belt loader	(non-operational use)	Per hour	11,143	11,143	11,700	12,285	12,899
3.6.2(a)2	Crew Bus	(non-operational use)	Trip (Two Way)	11,786	11,786	12,375	12,994	13,643
			Trip (one way)	6,429	6,429	6,750	7,088	7,442
3.3.3(a)	Ground Power Unit (GPU)	90 KVA	Per Hour	12,857	12,857	13,500	14,175	14,884
		140 KVA	Per Hour	17,893	17,893	18,788	19,727	20,713
3.6.3(a)	Lower Deck Loader (LDL)	(non-operational use)	Per Hour	49,179	49,179	51,638	54,219	56,930
3.6.3(a)/X	Main Deck Loader (MDL)	(non-operational use)	Per Hour	66,964	66,964	70,313	73,828	77,520
3.6.2(a)1	Passenger Bus	(non-operational use)	Trip (One Way)	16,607	16,607	17,438	18,309	19,225
3.9.3(a)	Push Back (Tow Bar included)	(1 free with flight handling)	per push	30,536	30,536	32,063	33,666	35,349
3.6.1(a)	Step Ladder (remote bay)	(2.5 Hr free with flight handling))	Per Hour	17,893	17,893	18,788	19,727	20,713
3.3.2(e)/X	Tail stand (B747)		Per Usage	26,786	26,786	28,125	29,531	31,008
3.3.2(e)/Y	Aircraft tethering		Per Usage	26,786	26,786	28,125	29,531	31,008
3.9.3(b)	Tow Inter Stand		Per Tow	43,821	43,821	46,013	48,313	50,729
3.6.5(a)/Y	Fork Lift 5 Ton	(non-operational use)	Per Hour	20,143	20,143	21,150	22,208	23,318
3.6.5(a)/Z	Fork Lift 12 Ton	(non-operational use)	Per Hour	24,536	24,536	25,763	27,051	28,403
3.3.3(a)/X	Hook on power	at aerobridge bay	per flight	1,821	1,821	1,913	2,008	2,109
3.12.1(a)	Toilet service	(1 svc free with flight handling))	per service	17,893	17,893	18,788	19,727	20,713
3.13.1(a)	Water service	(1 svc free with flight handling))	per service	17,893	17,893	18,788	19,727	20,713

**Passenger/Terminal Side and Manpower related.**

ANNEX B SECTIONS	SERVICES	REMARKS						
2.1.3(a)7/U	Floor Walkers/Welcomes staff		4+4	29,036	29,036	30,488	32,012	33,612
2.1.3(a)7/V	Live Animal Handling	AVIH	per AVI	1,607	1,607	1,688	1,772	1,860
2.1.3(a)7/W	Manpower (additional - UH)		per personnel/hr.	1,393	1,393	1,463	1,536	1,612
	Manpower (Executive )		per personnel/hr.	2,143	2,143	2,250	2,363	2,481

2.1.3(a)7/X	Porter assisting Pax.	at check-in counter	per porter/per flight	2,571	2,571	2,700	2,835	2,977
3.6.9(a)	Ballast Bags Refill		Per refill	4,500	4,500	4,725	4,961	5,209
7.4.3(a)	Security (additional)	per personnel/T/A flight	per personnel/flight	4,929	4,929	5,175	5,434	5,705
3.6.10(a)1,2	Val Handling		per std. sz. container	11,143	11,143	11,700	12,285	12,899
2.1.3(a)2	Wheel Chair WCHR OR WCHS		per service	2,893	2,893	3,038	3,189	3,349
	WCHC	Cabin Wheel chair	per service	3,536	3,536	3,713	3,898	4,093
2.1.3(a)1	Unaccompanied minor handling		per child	2,893	2,893	3,038	3,189	3,349
2.1.3(a)2	Disabled passengers		per passenger	2,893	2,893	3,038	3,189	3,349
2.1.3(a)3	VIPs		per passenger	4,500	4,500	4,725	4,961	5,209
2.1.3(a)4	Transit w/o visa pax	TWOVs	per passenger	4,500	4,500	4,725	4,961	5,209
2.1.3(a)5	Deportees		per passenger	4,500	4,500	4,725	4,961	5,209
	Valet Service	per valet/hour		1,607	1,607	1,688	1,772	1,860

Dated: 9<sup>th</sup> September 2021

To,

**Director (Planning & Strategy)**AERA Building  
Administrative Complex  
Safdarjung Airport  
New Delhi 110 003भारतीय विमानपत्तन आर्थिक विनियामक प्राधिकरण  
सफदरजंग एयरपोर्ट, नई दिल्ली-110003

प्राप्त

डायरी नं०

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24/09/2021

27-9  
SGM(RG)

**Subject: Submission of Form A & Form B in connection with submission of MYTP & ATP for Third Control Period (FY2021-22 to FY 2025-26) on behalf of M/s GlobeGround India Private Limited (GGIPL) for its ground handling operations at Kempegowda International Airport, Bengaluru.**

Dear Sir. / Madam,

Greeting from M/s GlobeGround India Private Limited

M/s GlobeGround India Pvt. Ltd (GGIPL) a PAN India security cleared company (Under Approval Reference No. CAS/7(23)/2013/DIV/I/GlobeGround India Pvt. Ltd ( E-97094 – Issued on 24/10/2019) is providing Ground Handling Concession at Kempegowda International Airport, Bengaluru.

The Authority vide its order No. 21/2019-20 dated 17<sup>th</sup> January 2019<sup>2</sup> determined tariffs for FY2019-20 & FY 2020-21 of second control period under light touch approach.

GGIPL already submitted the Annual Compliance Statement (ACS) for FY 2018-19 and FY 2019-20.

In reference to caption subject matter, we are submitting the below mentioned documents through email and also submit a set of hard copies in your good office today for tariff approval process for third control period FY2021-22 to FY2025-26.

1. Form A \_along with Multi-year Tariff Proposal ( MYTP) duly signed & stamped
2. Form B \_along with Form 14 (b) \_ Annual Tariff Proposals (ATP) form \_ Scheduled Flight Handling, Non- Scheduled Flight Handling and Additional Services.
3. Copy of documents related to Stakeholder Meeting conducted by GGIPL on 15<sup>th</sup> April 2021.
4. Copies of user agreements
5. Provisional Annual Compliance Statement for FY2020-21



2  
We request authority to maintain complete confidentiality of the contents of the MYTP.

We hope that the authority shall find our enclosed submission as per AERA CCF guidelines.

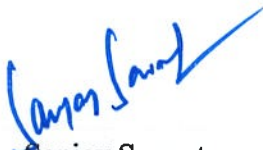
Please do let us know in case you need any information or clarification in this matter.

We humbly request authority to review our submissions under light touch approach and approved our ATP for third control period ASAP.

Thanking you

Yours sincerely,

**For GlobeGround (India) Private Limited**

  
Sanjay Savant

Authorized Signatory

Encl: As mentioned above

**Form A**  
(ref: Section A1.8 of Appendix I)

**BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA**

**AT NEW DELHI**

**SUBMISSION OF MULTI-YEAR TARIFF PROPOSAL FOR THIRD CONTROL PERIOD  
(2021-22 to 2025-26) FOR AND BEHALF OF**

M/s GlobeGround India Pvt. Ltd,  
Kempegowda International Airport,  
Bengaluru.

I, Sanjay Savant aged 54 years resident of H-596 C, Second Floor, Palam Vihar, Gurgaon (Haryana) acting in my official capacity as Chief Financial Officer in **M/s GlobeGround India Private Limited** having its registered office at E-9 Connaught House, Connaught Place, New Delhi -- 11001 do hereby state and affirm as under that:

- a) That I am duly authorized to act for and on behalf of **M/s GlobeGround India Private Limited** matter of making this submission before the Airports Economic Regulation Authority of India, New Delhi ('the Authority');
- b) I am competent to make this submission before the Authority;
- c) I am making this submission in my official capacity and the facts stated herein are based on official records;
- d) The Contents of the submission which include (i) Business Plan (ii) Information relating to the regulatory building blocks (iii) Competition Assessments (iv) Historical and forecasted volumes (v) Historical revenues, are correct and true to my knowledge and belief and nothing material has been concealed therefrom.

Yours sincerely

**For GlobeGround India Private Limited**



Authorized Signatory

Place: New Delhi



**Form B:**  
(ref: Section A1.8 of Appendix I)

**BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA**

**AT NEW DELHI**

**Subject: Submission of Form B in connection Annual Tariff Proposal (ATP) for Third Control Period (2021-22 to 2025-26) of M/s GlobeGround India Private Limited for its ground handling operations at Kempegowda International Airport, Bengaluru.**

I, Sanjay Savant aged 54 years resident of H-596 C, Second Floor, Palam Vihar, Gurgaon (Haryana) acting in my official capacity as Chief Financial Officer in M/s GlobeGround India Private Limited having its registered office at E-9 Connaught House, Connaught Place, New Delhi – 11001 do hereby state and affirm as under that:

- e) That I am duly authorized to act for and on behalf of M/s GlobeGround India Private Limited in the matter of making this submission before the Airports Economic Regulation Authority of India, New Delhi('the Authority');
- f) I am competent to make this submission before the Authority;
- g) I am making this submission in my official capacity and the facts stated herein are based on official records;
- h) The Contents of the Annual Tariff Proposal submission which includes inter-alia
- (i) ~~Estimated Maximum Allowed Yield per Unit and the proposed detailed break up of Tariff(s) (in context to Estimated Maximum Allowed Yield per Unit where determined by the Authority) where the Authority has specified a price cap approach for the duration of the Control Period pursuant to Clause 3.2;~~

Or

Proposed detailed breakup of tariff(s) based on clause 11.2 where the Authority has specified a light touch approach for the duration of the Control Period, pursuant to clause 3.2.

- i) Justifications are fair and true to my knowledge and belief and nothing material has been concealed there-from.

Yours sincerely

**For GlobeGround India Private Limited**



Authorized Signatory

Place: New Delhi

**GLOBEGROUND INDIA PRIVATE LIMITED**

**Kempegowda International Airport , Bengaluru.**  
**MYTP SUBMISSION FOR THIRD CONTROL PERIOD ( 2021-22 to 2025-26)**  
**INDEX**

S. No.	Form's No	Name of Forms
1	<u>Form 1(a)</u>	Materiality Assessment (ref Section AI,2 od appendix I)
2	<u>Form F1 (a)</u>	Historical and Proposed Aggregate Revenue Requirment (ref section AI.2 of Appendix i)
3	<u>Form 1 (b) -</u>	Competition Assessment (ref: Section AI.3 Appendix i)
4	<u>Form F2</u>	Historical and Projected Balance Sheet (ref: section AI 4 of Appendix i)
5	<u>Form F3</u>	Historical and Projected Profit and loss accounts (ref: Section AI 4 Appendix I)
6	<u>Form F4</u>	Historical and Projected Cash Flow Statement (ref: AI.4 of Appendix I)
7	<u>Form F 5</u>	Cost of equity and Post-tax Fror Forecst (ref: AI.5 of Appendix I)
8	<u>Form F6 (a)</u>	Loan Master (Ref; Section AI 5 Appendix I)
9	<u>Form F-6 (b)</u>	Summary of Statement of Interest and Finance Charges
10	<u>Form F6(c )</u>	Contribution, Grants and subsidies Master (ref: Section AI 5 of Appendix I)
11	<u>Form F7:</u>	Format for identifying Initial Regulatory Asset Base (ref: Section AI.5 of Appendix I)
12	<u>Form F8(a):</u>	Format for providing asset-wise information stokeholder contributions (ref; Section AI 5 of Appendix
13	<u>Form F8 (b):</u>	Format for providing proposed exclusions from RAB (ref; Section AI 5 of Appendix I)
12	<u>Form F 9</u>	Format for Forecast and Actual Roll-Forward Regulatory Asset Base (RAB) (ref: Section AI 5 OF Appendix I)
13	<u>Form F10 (a)</u>	Capital Projects Completed Before Current Review for Roll-Forward of RAB (ref: Section AI 5 Appendix I)
14	<u>Form F10 (b)</u>	Capital Expenditure Projected Plan -10 Year (ref AI.5 Of Appendix)
13	<u>Form F10 (c )</u>	Year wise Capital Expenditure Financing Plans for next 10,year (ref: section AI.5 of Appendix I)
14	<u>Form F10 (d)</u>	Summary Statement of Expennses Capitalised (ref; Section AI.5 OF Appendix I)
15	<u>Form F10 (e)</u>	Additional Capital Project Summary (ref: Section AI.5 of Appendix I)
14	<u>Form F11 (a)</u>	Employee Strength (ref; Section AI.5 of Appendix I)
15	<u>Form F11 (b)</u>	Payroll Related Expenditure and Provisions (ref; Section AI.5 of Appendix I)
16	<u>Form F11(c ):</u>	Administration and General Expenditure (ref; Section AI.5 of Appendix I)
17	<u>Form F11(d):</u>	Repair and maintenance Expenditure (ref; Section AI.5 of Appendix I)
18	<u>Form F11(c):</u>	Utilities and Outsourcing Expenditure (ref: Section AI.5 of Appendix I)
19	<u>Form F11(f)</u>	Other Outflow (ref; Section AI.5 of Appendix I)
20	<u>Form F12 (a):</u>	Historical and Projected Cargo Volume in to tonnes (ref : Section AI .6 of Appendix I)
21	<u>Form F12 (b) -</u>	Historical Aircraft Movements (ref: Section AI.6 Appendix I)
22	<u>Form F 12 c</u>	Projected Aircraft Movements (ref: Section A I.6 of Appendix i)
23	<u>From F12 (d) -</u>	Historical and Projected fuel throughput in kilolitres (ref : Section AI 6 of Appendix I)
24	<u>Form F13 (a) -</u>	Historical Tariff (s) and Revenues from Regulated Services (ref : Section A I 7 of Appendix I)
25	<u>Form F 13 b</u>	Historical and Projected revenues from services other than Regulated Services (ref : Section A I7 of Appendix I )
26	<u>Form F 14 a</u>	Annual Tariff Proposal For Tariff Year t-Format for providing information on EMAY (ref; Section AI.8 of Appendix i)
27	<u>Form F14(b) :</u>	Annual Tariff Proposal For Third Control Period ( FY2021-22 to FY2025-26) (ref; Section AI.8 of Appendix i)

**GlobeGround India Private Limited**  
**Kempegowda International Airport , Bengaluru.**

**Form 1(a) Materiality Assessment (ref Section A1,2 of appendix I)**

S.No.	Materiality Assessment							
		2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
	<b>Cargo Facility</b>							
1	Cargo Volume at Airport A	Not Applicable						
2	Total Cargo Volumes at Major Airports							
3	Materiality Index (Mle)							
	<b>Ground Handling</b>							
1	International Aircraft movements at BIAL	30311	11192	N/A	N/A	N/A	N/A	N/A
2	Total International Aircraft movements at major Airports*	431853	134824	N/A	N/A	N/A	N/A	N/A
3	Materiality Index (Mlg)	7.02%	8.30%	N/A	N/A	N/A	N/A	N/A
4	Domestic Aircraft movements at BIAL	200048	102459	N/A	N/A	N/A	N/A	N/A
5	Total Domestic Aircraft movements at major Airports*	2155201	1061916	N/A	N/A	N/A	N/A	N/A
6	Materiality Index (Mlg)	9.28%	9.65%	N/A	N/A	N/A	N/A	N/A
	<b>Fuel Supply</b>							
1	Aircraft movements at Airport A	Not Applicable						
2	Total aircraft movements at major Airports							
3	Materiality Index (Mif)							

\* As per data published by Airport Authority of India



**GI Ground India Private Limited**  
**KEMPEGOWDA INTERNATIONAL AIRPORT , BENGALURU**

**Form F1 (a) Historical and Proposed Aggregate Revenue Requirement (ref section AI.2 of Appendix i)**

S No.	Aggregate Revenue Requirement	Last available audited year #	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
			Financial Year Before Tariff Year 1*	Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Year 5
1	Aggregate Revenue Requirement	838,159,119	410,870,541	493,044,649	616,305,811	739,566,973	850,502,019	935,510,243

\* Projected values to be provided

# Information for last financial year for which audited accounts are available





**GlobeGround India Private Limited**  
**Kempegowda International Airport , Bengaluru.**

**Form 1 (b) - Competition Assessment (ref: Section A1.3 Appendix i)**

<b>S No.</b>	<b>Details of competitive facilities</b>
1	The Company is operating at Bangalore International Airport wherein apart from the Company, Air India Sats and Celebi Ground handling is also providing Ground Handling Services.
2	The Company is providing services to its Airlines Customers based on multiple discussions on service levels followed by negotiations with them. During this discussions, the cost factors and the competitive prices available are always considered.
3	Due to this perfect competition, the unit rate(s) are competitively low and have been determined by independent market forces.
4	Almost all of its services are covered through signed contracts with its customers.



**GlobeGround India Private Limited**  
**KEMPEGOWDA INTERNATIONAL AIRPORT , BENGALURU**

**Form F2 Historical and Projected Balance Sheet (ref: section AI 4 of Appendix i)**

S No.	Particulars	2021-22	2022-23	2023-24	2024-25	2025-26
1	<b>SOURCE OF FUNDS</b>					
	A) Shareholders' Funds					
	a) Share Capital	-	-	-	-	-
	b) Share Application Money					
	c) Reserves and Surplus	455,952,059	506,880,838	595,352,057	710,647,499	833,636,688
	...					
	<b>B) Loan Funds</b>					
	a) Secured Loans	312,783,743	252,183,743	191,583,743	130,983,743	70,383,743
	b) Unsecured Loans	-	-	-	-	-
	...					
	<b>C) Capital Grants</b>	-	-	-	-	-
	...					
	<b>D) Deferred Tax Liability</b>	-	-	-	-	-
	...					
	<b>TOTAL SOURCES OF FUND</b>	<b>768,735,802</b>	<b>759,064,580</b>	<b>786,935,800</b>	<b>841,631,241</b>	<b>904,020,430</b>
2	<b>APPLICATION OF FUNDS</b>					
	a) Fixed Assets					
	a) Gross Block (Net of assets not in use)	1,011,476,186	1,029,365,258	1,037,859,877	1,026,929,765	1,026,929,765
	b) less; Accumulated Depreciation	12,110,928	11,505,381	10,930,112	10,383,607	20,248,033
	c) Net Block	999,365,258	1,017,859,877	1,026,929,765	1,016,546,158	1,006,681,732
	d) Capital Work In Progress	-	-	-	-	-
	...					
	<b>B) INVESTMENTS</b>	-	-	-	-	-
	<b>C) Deferred Tax Assets</b>	-	-	-	-	-
	<b>D) Current Assets, Loans and Advances</b>					
	a) Sundry Debtors	60,786,327	75,982,908	91,179,490	104,856,413	115,336,879
	b) Cash And Bank Balances	-	-	-	-	-
	c) Inventories	-	-	-	-	-
	d) Other Current Assets	-	-	-	-	-
	e) Loans and Advances	-	-	-	-	-
		<b>60,786,327</b>	<b>75,982,908</b>	<b>91,179,490</b>	<b>104,856,413</b>	<b>115,336,879</b>
	<b>provisions:</b>					
	a) Liabilities	59,396,931	69,523,780	80,105,118	90,545,399	100,192,415
	b) Provisions					
		<b>59,396,931</b>	<b>69,523,780</b>	<b>80,105,118</b>	<b>90,545,399</b>	<b>100,192,415</b>
	...					
	<b>Net Current Assets</b>	<b>1,389,396</b>	<b>6,459,128</b>	<b>11,074,372</b>	<b>14,311,014</b>	<b>15,144,464</b>
	...					
	<b>TOTAL APPLICATION OF FUNDS</b>	<b>1,000,754,654</b>	<b>1,024,319,005</b>	<b>1,038,004,137</b>	<b>1,030,857,173</b>	<b>1,021,826,197</b>

# Fields in italics are indicative only

## Projected Balance sheet for standalone Bangalore can not be match as GGI is operating with airports and has consolidated balance sheet.



**GlobeGround India Private Limited**  
**KEMPEGOWDA INTERNATIONAL AIRPORT , BENGALURU**

**Form F3 Historical and Projected Profit and loss accounts (ref: Section AI 4 Appendix I)**

S No.	Particulars	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
<b>1</b>	<b>Revenue</b>						
	Revenue from Regulated services	410,870,541	493,044,649	616,305,811	739,566,973	850,502,019	935,510,243
	Revenue from other than Regulated Services	54,594,197	20,916,117	21,961,923	23,060,019	24,213,020	25,423,671
<b>2</b>	<b>Opening expenditure</b>						
	Payroll Costs	198,217,867	240,887,553	281,957,552	324,870,756	367,211,895	406,335,904
	Concession Fees						
	Administrative and General Costs	198,217,867	240,887,553	281,957,552	324,870,756	367,211,895	406,335,904
	Utilities and Outsourcing costs						
	Repair and Maintenance Costs						
<b>3</b>	<b>Earnings before depreciation, interest and taxation (EBDIT)</b>	<b>69,029,005</b>	<b>32,185,659</b>	<b>74,352,629</b>	<b>112,885,480</b>	<b>140,291,248</b>	<b>148,262,105</b>
	Depreciation and Amortisation	12,748,345	12,110,928	11,505,381	10,930,112	10,383,607	9,864,426
<b>4</b>	<b>Earning before interest and taxation (EBIT)</b>	<b>56,280,660</b>	<b>20,074,731</b>	<b>62,847,248</b>	<b>101,955,368</b>	<b>129,907,642</b>	<b>138,397,679</b>
	Total interest and finance charges	7,763,444	7,763,444	6,957,854	6,249,405	5,625,174	5,074,173
<b>5</b>	<b>Profit / loss before tax</b>	<b>48,517,216</b>	<b>12,311,287</b>	<b>55,889,394</b>	<b>95,705,963</b>	<b>124,282,468</b>	<b>133,323,506</b>
	Provision for taxation	3,522,088	1,898,496	4,960,616	7,234,743	8,987,026	10,334,317
<b>6</b>	<b>Profit / loss after taxation</b>	<b>44,995,128</b>	<b>10,412,791</b>	<b>50,928,778</b>	<b>88,471,220</b>	<b>115,295,442</b>	<b>122,989,189</b>
	Balance brought forward from previous year						
	<b>Balance Carried to Balance Sheet</b>	<b>44,995,128</b>	<b>10,412,791</b>	<b>50,928,778</b>	<b>88,471,220</b>	<b>115,295,442</b>	<b>122,989,189</b>

# Fields in italics are indicative only



GlobeGround India Private Limited

KEMPEGOWDA INTERNATIONAL AIRPORT , BENGALURU

Form F1 (C ) Historical and Proposed Aggregate Revenue Requirement (ref section AI.2 of Appendix i)

S.No.	Aggregate Revenue Requirement	Last available audited year	Financial Year before Tariff Year 1#	Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Year 5
			2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
	Aggregate Revenue Requirement	838,159,119	410,870,541	493,044,649	616,305,811	739,566,973	850,502,019	935,510,243





lobeGround India Private Limited  
Kempegowda International Airport , Bengaluru.

Form F5 Cost of equity and Post-tax Fror Forecst (ref: A1.5 of Appendix I)

		Tariff Year 1			Tariff Year 2			Tariff Year 3			Tariff Year 4			Tariff Year 5		
		Low	High	Point Estimate	Low	High	Point Estimate	Low	High	Point Estimate	Low	High	Point Estimate	Low	High	Point Estimate
	Gearing	40%	40%	40%	33%	33%	33%	26%	26%	26%	18%	18%	18%	10%	10%	10%
	Pre-tax cost of debt	9.50%	12.75%	10.75%	9.50%	12.75%	10.75%	9.50%	12.75%	10.75%	9.50%	12.75%	10.75%	9.50%	12.75%	10.75%
	Risk-free rate	6.57%	6.57%	6.57%	6.57%	6.57%	6.57%	6.57%	6.57%	6.57%	6.57%	6.57%	6.57%	6.57%	6.57%	6.57%
	Equity-risk premium	5.75%	5.75%	5.75%	5.75%	5.75%	5.75%	5.75%	5.75%	5.75%	5.75%	5.75%	5.75%	5.75%	5.75%	5.75%
	Beta	0.60	0.60	0.60	0.60	0.60	0.60	0.60	0.60	0.60	0.60	0.60	0.60	0.60	0.60	0.60
	Post -tax cost of equity	7.39%	7.39%	7.39%	7.39%	7.39%	7.39%	7.39%	7.39%	7.39%	7.39%	7.39%	7.39%	7.39%	7.39%	7.39%
	Post-tax FRoR	8.23%	9.53%	8.73%	8.10%	9.18%	8.51%	7.94%	8.79%	8.27%	7.78%	8.37%	8.01%	7.60%	7.93%	7.73%

\* Forecasted FRoR in this sheet should be used for determining Aggregate Revenue Requirement in the Multi Year Tariff Proposal

Gearing is calculated as per formula defined by AERA ie. Total Debt divided by total of shareholder funds plus debts



Form F6 (a) Loan Master (Ref: Section AI 5 Appendix I)

Provided detail of all debts (all types of debt instruments)

	2021-22	2022-23	2023-24	2024-25	2025-26
Particulars	Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Year 5
Secured Loan	312,783,743	252,183,743	191,583,743	130,983,743	70,383,743
Repayments during the year	60,600,000	60,600,000	60,600,000	60,600,000	70,383,743
Interest payments during the year	6,495,274	5,845,747	5,261,172	4,735,055	4,261,550
Outstanding at the end of the year	252,183,743	191,583,743	130,983,743	70,383,743	-
Unsecured Loan	-	-	-	-	-
Repayments during the year	-	-	-	-	-
Interest payments during the year	-	-	-	-	-
Outstanding at the end of the year	-	-	-	-	-

For every loan (actual/proposed,secured /unsecured ) the following information should also be provided /indicated

		IndusInd Bank	Federal Bank
1	Particulars	Cash Credit Loan	Term Loan
2	Source	IndusInd Bank	Federal Bank
3	Typr of Loan (PS/WC)	WC	PS
4	If PS,then indicated the project/apportionment to a project	NA	Bangalore International Airport (BIAL)
5	Total Loan Amount Sanctioned	12.50 Crore	50.00 crore
6	Loan Tenure	repayble on demand	6
7	Interest Type (Fixed / Floating)		fixed
8	If Fixed interest, rate of Interest %		4.75%
9	Base Rate, if Floating Interest		
10	Margin, if Floating Interest		
11	Are there any Caps / Floor?	No	No
12	If above is yes, specify caps.floor	NA	NA
13	Moratorium Period	NA	1 year
14	Moratorium effective from	NA	
15	Repayment Period	NA	5 years
16	Repayment Start Date	NA	09.04.21
17	Repayment Frequency	NA	monthly
18	Arrangement Fees	NA	NA
19	Outstanding Loan		
20	Other terms	None material	None Material

Legend

PS	Project Specific
WC	Working Capital

> Data from this sheet should be linked to all the sheets wherever detail Debt. Interest Charges, Arrangement fees, Cost of Debt etc. is getting used

\* Projected values to be provided

# Information for last financial year for which audited accounts are available



**Form F6(b) Summary Statement of Interest and Finance Charges (ref: Section AI 5 of Appendix I)**

Sl. No	Particulars	Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Year 5
		2021-22	2022-23	2023-24	2024-25	2025-26
<b>A</b>	<b>1 Interest charges on Government Loans,Bonds And Advances</b>					
	Bonds	-	-	-	-	-
	Foreign Currency Loans/Credits	-	-	-	-	-
	Debentures	-	-	-	-	-
	...					
	<b>Total</b>	-	-	-	-	-
	<b>2 Interest on Long Term Loans / Credits from the FIs/banks /organisation approved by the Government</b>					
	Secured	6,495,274	5,845,747	5,261,172	4,735,055	4,261,550
	.....					
	Unsecured	-	-	-	-	-
	.....					
	<b>Total</b>	<b>6,495,274</b>	<b>5,845,747</b>	<b>5,261,172</b>	<b>4,735,055</b>	<b>4,261,550</b>
	<b>Total =1+2</b>	<b>6,495,274</b>	<b>5,845,747</b>	<b>5,261,172</b>	<b>4,735,055</b>	<b>4,261,550</b>
<b>B</b>	Cost Of raising finance & Bank Charges on project loans	-	-	-	-	-
<b>C</b>	Grand Total of Interest & Finance Charges: A+B	6,495,274	5,845,747	5,261,172	4,735,055	4,261,550
<b>D</b>	Less:Interest & Finance Charges Capitalised	-	-	-	-	-
<b>E</b>	Net Total of Interest and Finance Charges on Project related Loans	6,495,274	5,845,747	5,261,172	4,735,055	4,261,550
<b>F</b>	Interest on Working Capital Loans	-	-	-	-	-
	Bank Charges	464,624	469,270	473,963	478,703	483,490
<b>G</b>	Other interest charges (Provided head -wise detail)	803,546	642,837	514,270	411,416	329,133
<b>H</b>	<b>Total interest and last finance charges chargeable to P&amp; L accounts (E+F+G)</b>	<b>7,763,444</b>	<b>6,957,854</b>	<b>6,249,405</b>	<b>5,625,174</b>	<b>5,074,173</b>

\* Projected value to be provided

# Fields in italics are indicative only

^ Information for last financial year for which audited accounts are available





**GlobeGround India Private Limited**  
**Kempegowda International Airport , Bengaluru.**

**Form F6(c ) Contribution, Grants and subsidies Master (ref: Section AI 5 of Appendix I )**

**Contributions**

Particulars	Source	Total Amount	Last available audited year #			Financial Year before Tariff Year 1*			Tariff Year 1			Tariff Year 2			Tariff Year 3			Tariff Year 4			Tariff Year 5		
			OB	Add.	CB	OB	Add.	CB	OB	Add	CB	OB	Add	CB	OB	Add	CB	OB	Add	CB	OB	Add	CB
1																							
2																							

**Grants**

Particulars	Source	Total Amount	Last available audited year #			Financial Year before Tariff Year 1*			Tariff Year 1			Tariff Year 2			Tariff Year 3			Tariff Year 4			Tariff Year 5		
			OB	Add.	CB	OB	Add.	CB	OB	Add	CB	OB	Add	CB	OB	Add	CB	OB	Add	CB	OB	Add	CB
1																							
2																							

**Subsidies**

Particulars	Source	Total Amount	Last available audited year #			Financial Year before Tariff Year 1*			Tariff Year 1			Tariff Year 2			Tariff Year 3			Tariff Year 4			Tariff Year 5		
			OB	Add.	CB	OB	Add.	CB	OB	Add	CB	OB	Add	CB	OB	Add	CB	OB	Add	CB	OB	Add	CB
1																							
2																							

**Legend**

OB	Opening Balance for the year
Add.	Additions during the year
CB	Closing Balance for the year

\* Projected values to be provided

# Information for last financial year for which audited accounts are available

**\*Not required to Fill**



**GlobeGround India Private Limited**  
**Kempegowda International Airport , Bengaluru.**

**Form F7: Format for Identifying Initial Regulatory Asset Base (ref: Section AI.5 of Appendix I)**

Fixed Asset already commissioned as on ....								
S.N.	Asset Name	Asset Type	Description of the asset	Commission Date	Useful Life in Years	Original Cost of Asset	Depreciation Rate	Accumulated Depreciation
1	Plant & Machinery	Ground Handling Equipment	Baggage Conveyor Belt					
	Plant & Machinery	Ground Handling Equipment	Diesel Baggage Tractor					
	Plant & Machinery	Ground Handling Equipment	Electric Baggage Tractor					
	Plant & Machinery	Ground Handling Equipment	Air Conditioning Unit					
	Plant & Machinery	Ground Handling Equipment	Air Starter Unit					
	Plant & Machinery	Ground Handling Equipment	Push Back tractor					
	Plant & Machinery	Ground Handling Equipment	Passenger Step Ladder					
	Plant & Machinery	Ground Handling Equipment	Water Cart					
	Plant & Machinery	Ground Handling Equipment	Toilet Cart					
	Plant & Machinery	Ground Handling Equipment	Main Deck Loader					
	Plant & Machinery	Ground Handling Equipment	Ground Power Unit					
	Plant & Machinery	Ground Handling Equipment	Pallet Dolly					
	Plant & Machinery	Ground Handling Equipment	Container Dolly					
2	Data Processing Devices	Various Items	Computers at airport offices					
3	Furniture & Fixture	Various Items	Furniture at airport offices			NONE		
4	LeaseHold Improvements	Various Items	Leasehold furniture at airport offices					
5	Office Equipments	Various Items	Office Equipments at airport offices					
6	Vehicles	Various Items	Vehicles at airport offices and to Operation Team					



lobeGround India Private Limited  
Kempegowda International Airport , Bengaluru.

Form F8(a): Format for providing asset-wise information stakeholder contributions (ref; Section AI 5 of Appendix I)

**Details of User Contributions for the assets**

S.N.	Contribution name	Asset Name	Extent of user Contribution approved for the project	Year Of approval	Tenure for User Contribution Collection	Actual Accumulated Collection till Beginning of previous Year	Accumulated Collection estimated till the beginning of first	Total Collection proposed in Tariff Year 1	Total Collection proposed in Tariff Year 2	Total Collection proposed in Tariff Year 3	Total Collection proposed in Tariff Year 4	Total Collection proposed in Tariff Year 5
1	Grant	Asset A										
2		Asset B										
3		...										
4		Asset C										
5		...										
No contribution received from User(s)												

\* Projected values to be provided  
# Fields in italics are indicative only



**GlobeGround India Private Limited**  
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**Form F8(b): Format for providing proposed exclusions from RAB (ref; Section AI 5 of Appendix I)**

**Details of Proposed Excluded Assets from RAB**

S.N.	Asset Name	Book Value	Accumulated Depreciation	Justifications for exclusion	Any Land associated with asset	If yes,Details of land
1	Asset A					
2	Asset B					
3	.....				Refer note below.	
4	.....					
5	.....					

# Fields in italics are indicative only

Note: In view of the fact that the assets of the Company (other than Plant and Equipment) are used by the Operational staff to provide regulated services, there are no asset that are considered by the Company for exclusion.





		Forecast for the Control Period				
		Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Year 5
		2021-22	2022-23	2023-24	2024-25	2025-26
<b>A Opening RAB</b>						
Building (Leasehold Improvements)						
Plant & Machinery						
Electrical Installation						
Furniture and Fittings						
Office Equipment						
Safety Equipment						
Air Conditioners						
Data Processing Equipment						
Motor Vehicles						
Knowhow Fees/Royalty (Refer Note No. 2 below)						
Software Licences						
Trademark						
....						
		732,802,877	999,365,258	1,017,859,877	1,026,929,765	1,016,546,158
<b>B Additions - WIP Capitalisation</b>						
Building						
Plant & Machinery						
Electrical Installation						
Furniture and Fittings						
Office Equipment						
Safety Equipment						
Air Conditioners						
Data Processing Equipment						
Motor Vehicles						
Knowhow Fees/Royalty (Refer Note No. 2 below)						
Software Licences						
Trademark						
		278,673,309	30,000,000	20,000,000	-	-
<b>C Disposal/ Transfers</b>						
Building						
Plant & Machinery						
Electrical Installation						
Furniture and Fittings						
Office Equipment						
Safety Equipment						
Air Conditioners						
Data Processing Equipment						
Motor Vehicles						
Knowhow Fees/Royalty (Refer Note No. 2 below)						
Software Licences						
Trademark						
		-	-	-	-	-
<b>D Depreciation Charges</b>						
Building						
Plant & Machinery						
Electrical Installation						
Furniture and Fittings						
Office Equipment						
Safety Equipment						
Air Conditioners						
Data Processing Equipment						
Motor Vehicles						
Knowhow Fees/Royalty (Refer Note No. 2 below)						
Software Licences						
Trademark						
		12,110,928	11,505,381	10,930,112	10,383,607	9,864,426
		12,110,928	11,505,381	10,930,112	10,383,607	9,864,426
<b>E Closing RAB (A+B-C-D)</b>						
Building						
Plant & Machinery						
Electrical Installation						
Furniture and Fittings						
Office Equipment						
Safety Equipment						
Air Conditioners						
Data Processing Equipment						
Motor Vehicles						
Knowhow Fees/Royalty (Refer Note No. 2 below)						
Software Licences						
Trademark						
		999,365,258	1,017,859,877	1,026,929,765	1,016,546,158	1,006,681,732
		999,365,258	1,017,859,877	1,026,929,765	1,016,546,158	1,006,681,732
<b>F Average RAB</b>		866,084,068	1,008,612,568	1,022,394,821	1,021,737,962	1,011,613,945

\* Projected values to be provided

# Fields in italics are indicative only

^ Information for last financial year for which audited accounts are available





Global Ground India Private Limited  
Kempegowda International Airport, Bengaluru.

**Form F10 (a): Capital Projects Completed Before Current Review for Roll-Forward of RAB (ref: Section A1 5 Appendix I)**

Project Details				Projected Capital Expenditure																			
S.N.	Project Name	Project Type	Comn. Date	Tariff Year 1				Tariff Year 2				Tariff Year 3				Tariff Year 4				Tariff Year 5			
				Capex	Comn	C Date	WIP	Capex	Comn	C Date	WIP	Capex	Comn	C Date	WIP	Capex	Comn	C Date	WIP	Capex	Comn	C Date	WIP
1	Project 1	Buildings																					
2	Project 2	Vehicles																					
3	Project 3	P& M																					
4	Project 3	F& F																					
...	...	...																					
Project Details				Actual Capital Expenditure																			
S.N.	Project Name	Project Type	Comn. Date	Tariff Year 1				Tariff Year 2				Tariff Year 3				Tariff Year 4				Tariff Year 5			
				Capex	Comn	C Date	WIP	Capex	Comn	C Date	WIP	Capex	Comn	C Date	WIP	Capex	Comn	C Date	WIP	Capex	Comn	C Date	WIP
1	Project 1	Buildings																					
2	Project 2	Vehicles																					
3	Project 3	P& M																					
4	Project 3	F& F																					

Legend	
Project name	Project Name should be a unique name or a primary key assigned to a capex project
Project Type	Type of the project and the asset class to which the capex project belongs
Comn. Date	Date on which the capital project was commenced
Capex	Year-wise Capex incurred on the project excluding any capital receipts like grants, user contributions etc.
WIP	Work-in-Progress at the end of every tariff Year
Comn	Commissioning in a particular Tariff Year
C Date	Date of Commissioning in a particular Tariff Year

# Fields in italics are indicative only



**GlobeGround India Private Limited**  
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**Form F10 (b) Capital Expenditure Projected Plan -10 Year (ref A1.5 Of Appendix)**

Note :- Information to be provided for 10 year period for all projects either spilling into the period or starting during the period

S.No.	Project Name	Project Type	Tariff Year 1 2021-22	Tariff Year 2 2022-23	Tariff Year 3 2023-24	Tariff Year 4 2024-25	Tariff Year 5 2025-26	Tariff Year 6 2026-27	Tariff Year 7 2027-28	Tariff Year 8 2028-29	Tariff Year 9 2029-30	Tariff Year 10 2030-31
1	Bangalore International Airport	Leasehold Improvements	278,673,309	30,000,000	20,000,000	-	-	-	-	-	-	-
2		Ground Handling Equipments										
3		Furniture & Fixtures										
4		Others										
		<b>Totals</b>	<b>278,673,309</b>	<b>30,000,000</b>	<b>20,000,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

Legend	
Project name	Project Name should be a unique name or a primary key assigned to a capex project
Project Type	Type of the project and the asset class to which the capex project belongs
Comn. Date	Date on which the capital project was commenced
Capex	Year-wise Capex incurred on the project excluding any capital receipts like grants, user contributions etc.
WIP	Work-in-Progress at the end of every tariff Year
Comn	Estimated date of Commissioning in a particular Tariff Year
C Date	Estimated Date of Commissioning in a particular Tariff Year
TCAPEX	Total Capex incurred on the project till the end of previous Control Period excluding any capital receipts like grants user contributions etc.
TCOMM	Total commissioning on the project till the end of previous Control Period
FinAlw	Project-wise Financing Allowance for the year



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 Kempegowda International Airport, Bengaluru.

**Form F10 (C) Year wise Capital Expenditure Financing Plans for next 10 year (ref: section AI.5 of Appendix I)**

Note :- Information to be provided for 10 year period for all projects either spilling into the period or starting during the period

Project Details	Tariff Year 1 2021-22				Tariff Year 2 2022-23				Tariff Year 3 2023-24				Tariff Year 4 2024-25				Tariff Year 5 2025-26			
Total Capex Planned	Internal Accrual	Equity Infused	User Contribution	Total Debt	Internal Accrual	Equity Infused	User Contribution	Total Debt	Internal Accrual	Equity Infused	User Contribution	Total Debt	Internal Accrual	Equity Infused	User Contribution	Total Debt	Internal Accrual	Equity Infused	User Contribution	Total Debt
	55,734,662	-	-	222,938,647	6,000,000	-	-	24,000,000	20,000,000	-	-	-	-	-	-	-	-	-	-	-

Legend	
Total Capex	Total Capex Planned indicates the total forecasted capex for all assets during the next 10 year
Internal Accrual	Internal Accrual (from free reserves and surplus) in the year
Equity Infused	Equity Infusion planned during the year
User Contributions	Representing Development Fees/User Contribution/ Capital Grants/ Subsidies etc. planned during the year for the capital project
Total Debt	Total Debt planned for funding capex during the year



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**Form F10 (d): Summary Statement of Expennses Capitalised (ref; Section AI.5 OF Appendix I)**

Sl. No.	Particulars	Last available audited year#	Financial Year before Tariff Year 1*	Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Year 5
A	Interest and Finance Charges Capitalised							
B	Cost of raising finance & Bank Charges							
C	Other Expenses Capitalised							
	Employees Expenses							
	Administrative and General Expenses							
	Utilities and Outsourcing Expenses				Nil			
	Any Other expenses being capitalised							
D	Total Expenses Being Capitalised (A+B+C)							

\* Projected values to be provided

# Information for the financial year for which audited accounts are available





**GlobeGround India Private Limited**  
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**Form F10(e) Additional Capital Project Summary (ref: Section A1.5 of Appendix I)**

Forecast WIP Assets						
		Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Year 5
A	Opening WIP Assets					
	Building	-	-	-	-	-
	Plant & Machinery	-	-	-	-	-
	Electrical Instalation	-	-	-	-	-
	Furniture and Fittings	-	-	-	-	-
	...					
B	Additions - New WIP					
	Building	-	-	-	-	-
	Plant & Machinery	-	-	-	-	-
	Electrical Instalation	-	-	-	-	-
	Furniture and Fittings	-	-	-	-	-
	....					
C	WIP Capitalization					
	Building	-	-	-	-	-
	Plant & Machinery	-	-	-	-	-
	Electrical Instalation	-	-	-	-	-
	Furniture and Fittings	-	-	-	-	-
	....					
D	Closing WIP Assets					
	Building	-	-	-	-	-
	Plant & Machinery	-	-	-	-	-
	Electrical Instalation	-	-	-	-	-
	Furniture and Fittings	-	-	-	-	-
	...					

# Fields in italics are indicative only



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**Form F11 (a) Employee Strength (ref: Section AI.5 of Appendix I)**

Sl. No.	Particulars - with detailed breakup	Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Year 5
<b>A</b>	<b>Department - wise Full-Time Employees</b>					
	Administration	7	7	7	7	7
	Human Resources	4	4	4	4	4
	Load Control	13	13	13	13	13
	Maintainence	16	16	16	16	16
	Finance	5	5	5	5	5
	Passsenger Services	140	140	140	169	169
	Ramp	530	530	530	560	560
	Security	-	-	-		
	Support	3	3	3	3	3
	Others	3	3	3	3	3
	....					
<b>B</b>	<b>Department - wise Part-Time / Contractual Employees</b>					
	Department 1	-	-	-	-	-
	Department 2	-	-	-	-	-
	Department 3	-	-	-	-	-
	Department 4	-	-	-	-	-
	....					

\* Projected values to be provided

# Fields in italics are indicative only

^ Information for last financial year for which audited accounts are available



G: Ground India Private Limited  
KEMPEGOWDA INETERNATIONAL AIRPORT , BENGALURU

Form F11 (b) Payroll Related Expenditure and Provisions (ref; Section AI.5 of Appendix I)

S. N.	Particulars - with detailed breakup	Financial Year before Tariff Year 1*	Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Year 5
A	Salaries and Wages	198,217,867	240,887,553	281,957,552	324,870,756	367,211,895	406,335,904
B	PF Contribution						
C	Medical Expenses						
D	Overtime						
E	Staff Welfare Fund						
F	Training and recruitment						
	*****						
1	Grand Total	198,217,867	240,887,553	281,957,552	324,870,756	367,211,895	406,335,904
2	Employee expenses capitalised	-					
3	Net Employees expenses (1)- (2)	198,217,867	240,887,553	281,957,552	324,870,756	367,211,895	406,335,904

\* Projected values to be provided  
# Fields in italics are indicative only  
^ Information for last financial year for which audited accounts are available



**GlobeGround India Private Limited**  
**KEMPEGOWDA INTERNATIONAL AIRPORT , BENGALURU**

**Form F11(c) : Administration and General Expenditure (ref: Section AI.5 of Appendix I)**

S. N.	Particulars - with detailed breakup	Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Year 5
<b>A</b>	<b>Administration Charges</b>					
	Lease/Rent	36,501,020	40,151,122	44,166,234	48,582,857	53,441,143
	Communication expenses	4,679,166	5,147,083	5,661,791	6,227,970	6,850,767
	Travelling and Conveyance	26,519,698	27,845,683	29,237,967	30,699,865	32,234,858
	Advertisement	667,747	734,522	807,974	888,771	977,648
	Printing and Stationery	626,651	689,316	758,248	834,073	917,480
	<b>Alloted Overhead Expenses (Provide details)</b>	<b>68,994,282</b>	<b>74,567,726</b>	<b>80,632,214</b>	<b>87,233,536</b>	<b>94,421,896</b>
	....					
<b>B</b>	<b>Legal Charges</b>					
	Legal Charges	5,371,850	5,909,035	6,499,939	7,149,933	7,864,926
	....	<b>5,371,850</b>	<b>5,909,035</b>	<b>6,499,939</b>	<b>7,149,933</b>	<b>7,864,926</b>
<b>C</b>	<b>Other Charges</b>					
	Insurance Costs	2,643,928	2,908,321	3,199,153	3,519,068	3,870,975
	Miscellaneous Expenses	8,983,844	9,433,036	9,904,688	10,399,922	10,919,918
	....	<b>11,627,772</b>	<b>12,341,357</b>	<b>13,103,841</b>	<b>13,918,990</b>	<b>14,790,893</b>
<b>D</b>	<b>Grand Total</b>	<b>85,993,904</b>	<b>92,818,118</b>	<b>100,235,994</b>	<b>108,302,459</b>	<b>117,077,715</b>
<b>E</b>	<b>Administration &amp; General Expenses capitalised</b>	-	-	-	-	-
<b>F</b>	<b>Net A&amp;G expenses (D-E)</b>	<b>85,993,904</b>	<b>92,818,118</b>	<b>100,235,994</b>	<b>108,302,459</b>	<b>117,077,715</b>

\* Projected values to be provided

# Fields in italics are indicative only

^ Information for last financial year for which audited accounts are available





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**Form F11(d): Repair and maintenance Expenditure (ref: Section A1.5 of Appendix I)**

S. N.	Particulars - with detailed breakup	Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Year 5
A	Building	1,260,431	1,386,474	1,525,121	1,677,633	1,845,396
B	Plant & Machinery	12,176,612	13,394,273	14,733,700	16,207,070	17,827,777
C	Electrical Installation					
D	Furniture and Fittings					
E	....	13,437,043	14,780,747	16,258,821	17,884,703	19,673,173

\* Projected values to be provided

# Fields in italics are indicative only

^ Information for last financial year for which audited accounts are available



**GlobeGround India Private Limited**  
**Kempegowda International Airport , Bengaluru.**

**Form F11(e): Utilities and Outsourcing Expenditure (ref: Section AI.5 of Appendix I)**

S. N.	Particulars - with detailed breakup	Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Year 5
A	<b>Utilities Costs</b>					
	Power Charges					
	Unit Consumed	367,998	404,798	445,278	489,805	538,786
	Effective Unit Rate	8	8	8	8	8
	Power costs	2,943,984	3,238,382	3,562,220	3,918,443	4,310,287
	Water Charges					
	Unit Consumed	-	-	-	-	-
	Effective Unit Rate	-	-	-	-	-
	Water Cost	247,172	271,890	299,079	328,986	361,885
	Other - Mention all the applicable heads					
	...					
B	<b>Department - wise Outsourcing Costs</b>					
	Airfield Services & Facilities	-	-	-	-	-
	Terminals	-	-	-	-	-
	Maintenance	-	-	-	-	-
	Cleaning	-	-	-	-	-
	...					
1	<b>Grand Total</b>	<b>3,191,156</b>	<b>3,510,272</b>	<b>3,861,299</b>	<b>4,247,429</b>	<b>4,672,172</b>
2	Utilities and Outsourcing expenses capitalised					
3	<b>Net Utilities and Outsourcing expense</b>	<b>3,191,156</b>	<b>3,510,272</b>	<b>3,861,299</b>	<b>4,247,429</b>	<b>4,672,172</b>

\* Projected values to be provided

# Fields in italics are indicative only

^ Information for last financial year for which audited accounts are available



**GlobeGround India Private Limited**  
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**Form F11(f) - Other Outflow (ref; Section A1.5 of Appendix I)**

S. N.	Particulars	Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Year 5
A	...					
B	...					NONE
C	...					
1	Grand Total					

\* Projected values to be provided

^ Information for last financial year for which audited accounts are available



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**Kempegowda International Airport , Bengaluru.**

**Form F12 (a) Historical and Projected Cargo Volume in to tonnes (ref : Section AI .6 of Appendix I)**

Year	Domestic								International								Forecast Error Correction Band*
	Loaded				Unloaded				Loaded				Unloaded				
	General	Perishable	Valuable	Other	General	Perishable	Valuable	Other	General	Perishable	Valuable	Other	General	Perishable	Valuable	Other	
2003-04																	
2004-05																	
2005-06																	
2006-07																	
2007-08																	
2008-09																	
2009-10																	
2010-11																	
2011-12																	
2012-13																	
2013-14																	
2014-15																	
2015-16																	
2016-17																	
2017-18																	
2018-19																	
2019-20																	

# Fields in italics are indicative only  
 \* Applicable for forecasted years only

**Note: Since the Company is engaged in the business of providing Ground Handling services only, Information required under this Form is not applicable.**



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**Form F12 (b) - Historical Aircraft Movements (ref: Section AI.6 Appendix I)**

<b>Year</b>	<b>Domestic (Movement / Landing)</b>	<b>International (Movement / Landing)</b>
2018-2019	12,294	7,073
2019-2020	12,985	5,145
2020-2021*	7,305	1,817

\* ATM handled by Company



**GlobeGround India Private Limited**  
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**Form F12(c ) Projected Aircraft Movements (ref: Section A I.6 of Appendix i)**

Year	Domestic (Landing)			International (Landing)		
	Optimistic	Most Likely	Conservative	Optimistic	Most Likely	Conservative
2021-22	8,036	7,634	7,252	2,362	2,244	2,132
2022-23	9,643	9,160	8,702	3,071	2,917	2,771
2023-24	11,571	10,993	10,443	3,992	3,792	3,603
2024-25	13,307	12,641	12,009	5,190	4,930	4,684
2025-26	15,303	14,538	13,811	6,746	6,409	6,089





GlobeGround India Private Limited  
Kempegowda International Airport , Bengaluru.

From F12 (d) - Historical and Projected fuel throughput in kilolitres (ref : Section AI 6 of Appendix I)

Year	Domestic Flights	International Flights	Forecast Error Correction Band*
2016-17			
2017-18			
2018-19			
2019-20			
2020-21			

# Fields in italics are indicative only

\* Applicable for forecasted years only

**Note:** Since the Company is engaged in the business of providing Ground Handling services only, information required under this Form is not applicable.



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**Form F13 (a) - Historical Tariff (s) and Revenues from Regulated Services (ref : Section A I 7 of Appendix I)**

S.N.	Particulars	Tariff Year 1		Tariff Year 2		Tariff Year 3		Tariff Year 4		Tariff Year 5	
		Per Unit Tariff	Revenues	Per Unit Tariff	Revenues	Per Unit Tariff	Revenues	Per Unit Tariff	Revenues	Per Unit Tariff	Revenues
A	Revenues from Regulated Services										
1	Revenue Receipts	49,915	493,044,649	51,029	616,305,811	50,022	739,566,973	48,402	850,502,019	44,661	935,510,243
	Total Revenues		493,044,649		616,305,811		739,566,973		850,502,019		935,510,243





**GlobGround India Private Limited**  
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**Form F13(b) - Historical and Projected revenues from services other than Regulated Services (ref : Section A I7 of Appendix I )**

S. No.	Particulars	2021-22	2022-23	2023-24	2024-25	2025-26
		Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Year 5
<b>A</b>	<b>Revenue from Regulated Services</b>					
1	Revenue Receipts	492,557,941	615,697,426	738,836,911	849,662,448	934,628,693
2	Service Charges	486,708	608,385	730,062	839,571	881,550
<b>B</b>	<b>Other Revenues</b>					
1	<b>Interest (Gross) on:</b>					
	- Bank Deposits	20,916,117	21,961,923	23,060,019	24,213,020	25,423,671
	- Others	-	-	-	-	-
2	<b>Revenues from Any Other Sources (Please Specify)</b>					
	Excess liabilities written back	-	-	-	-	-
	Foreign exchange difference (net)	-	-	-	-	-
	Miscellaneous income	-	-	-	-	-
	<b>Total Revenues</b>	<b>513,960,766</b>	<b>638,267,734</b>	<b>762,626,992</b>	<b>874,715,039</b>	<b>960,933,914</b>

\* Projected values to be provided

# Fields in italics are indicative only

^ Information for last financial year for which audited accounts are available



**GlobeGround India Private Limited**

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**Form F14(a) : Annual Tariff Proposal For Tariff Year t-Format for providing information on EMAY (ref; Section A1.8 of Appendix i)**

S.N.	Particulars	Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Year 5
1	Yeild per Unit	49,866	50,978	49,972	48,355	44,619
2	Error Correction term (from year t-2)	To be discussed to apply it uniformly for the industry as a whole				
3	Estimated Maximum Allowed Yeild (EMAY)	Not specified by the Airport Authority				



Form 14 (b) Annual Tariff Proposal for Scheduled Flight Handling for Third Control Period (FY2021-22 to 2025-26)

FY 2021-22

		Scheduled Passenger Flights								
FLIGHTS PER ANNUM		Ramp Service			Pax Service			Ramp + Pax service		
		Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
Code B	1 TO 400	38,519	34,282	18,874	16,425	14,618	8,048	54,944	48,900	26,923
	401 TO 800	37,749	33,596	18,497	16,097	14,326	7,887	53,845	47,922	26,384
	801 TO 1200	36,616	32,588	17,942	15,614	13,896	7,651	52,230	46,484	25,593
	1201 TO 1600	27,462	24,441	13,456	11,710	10,422	5,738	39,172	34,863	19,194
	1601 & above	26,089	10,754	5,921	5,152	4,586	2,525	31,242	15,340	8,446

		Scheduled Passenger Flights								
FLIGHTS PER ANNUM		Ramp Service			Pax Service			Ramp + Pax service		
		Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
Category C	1 TO 400	65,735	58,778	32,368	32,944	18,033	13,872	98,679	76,811	46,239
	401 TO 800	64,421	57,602	31,720	32,285	17,673	13,594	96,705	75,275	45,315
	801 TO 1200	62,488	55,874	30,769	31,316	17,143	13,187	93,804	73,017	43,955
	1201 TO 1600	46,866	41,906	23,077	23,487	12,857	9,890	70,353	54,763	32,966
	1601 & above	44,523	18,439	10,154	10,334	5,657	4,352	54,857	24,096	14,505

		Scheduled Passenger Flights								
FLIGHTS PER ANNUM		Ramp Service			Pax Service			Ramp + Pax service		
		Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
Category D	1 TO 400	70,633	60,661	38,816	34,128	18,583	14,064	104,761	79,245	52,880
	401 TO 800	69,220	59,448	38,040	33,446	18,212	13,783	102,666	77,660	51,823
	801 TO 1200	67,836	58,259	37,279	32,777	17,847	13,507	100,612	76,106	50,786
	1201 TO 1600	66,479	57,094	36,534	32,121	17,491	13,237	98,600	74,584	49,771
	1601 & above	65,149	55,952	35,803	31,479	17,141	12,972	96,628	73,093	48,775

		Scheduled Passenger Flights								
FLIGHTS PER ANNUM		Ramp Service			Pax Service			Ramp + Pax service		
		Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
Category E	1 TO 400	195,885	126,026	96,943	85,094	54,011	41,547	280,979	180,036	138,490
	401 TO 800	192,947	119,724	92,096	83,817	51,310	39,470	276,764	171,035	131,565
	801 TO 1200	190,053	110,745	85,138	82,560	47,462	36,509	272,613	156,207	121,698
	1201 TO 1600	171,048	99,670	76,670	74,304	42,716	32,858	245,352	142,386	109,528
	1601 & above	153,943	89,703	69,003	66,874	38,444	29,573	220,817	128,148	98,575

		Scheduled Passenger Flights								
FLIGHTS PER ANNUM		Ramp Service			Pax Service			Ramp + Pax service		
		Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
Category F	1 TO 400	288,489	187,518	144,244	123,638	80,365	61,819	412,127	267,882	206,063
	401 TO 800	274,064	178,142	137,032	117,456	76,346	58,728	391,520	254,488	195,760
	801 TO 1200	260,361	169,235	130,181	111,583	72,529	55,792	371,944	241,764	185,972
	1201 TO 1600	240,834	156,542	120,417	103,215	67,089	51,607	344,049	223,632	172,024
	1601 & above	216,751	140,888	108,375	92,893	60,381	46,447	309,644	201,268	154,822

Scheduled Freight Flights

Freighter Flights

Category C	FLIGHTS PER ANNUM	Ramp Service		
		Comprehensive	Partial	Basic
Category C	1 TO 400	67,488	43,867	33,744
	401 TO 800	66,138	42,990	33,069
	801 TO 1200	64,154	41,700	32,077
	1201 TO 1600	48,116	31,275	24,058
	1601 & above	21,171	13,761	10,585
Category D	FLIGHTS PER ANNUM	Ramp Service		
		Comprehensive	Partial	Basic
	1 TO 400	184,932	177,535	92,466
	401 TO 800	175,685	114,195	87,843
	801 TO 1200	166,901	108,486	83,451
Category E	FLIGHTS PER ANNUM	Ramp Service		
		Comprehensive	Partial	Basic
	1 TO 400	192,133	182,527	96,067
	401 TO 800	189,251	123,013	94,626
	801 TO 1200	186,413	121,168	93,206

Transit Flights

Category C	FLIGHTS PER ANNUM	Transit Service		
		Comprehensive	Partial	Basic
Category C	1 TO 400	50,616	33,744	26,995
	401 TO 800	49,604	33,069	26,455
	801 TO 1200	48,116	32,077	25,662
	1201 TO 1600	36,087	24,058	19,246
	1601 & above	15,878	10,585	8,468
Category D	FLIGHTS PER ANNUM	Transit Service		
		Comprehensive	Partial	Basic
	1 TO 400	138,699	88,767	36,986
	401 TO 800	135,925	86,992	36,247
	801 TO 1200	133,206	85,252	35,522
Category E	FLIGHTS PER ANNUM	Transit Service		
		Comprehensive	Partial	Basic
	1 TO 400	144,100	96,067	76,853
	401 TO 800	136,895	91,263	73,011
	801 TO 1200	126,628	84,419	67,535

NOTE

- The above rates are inclusive of the concession fees.
- GST shall apply on the above rates as applicable.
- The slab for the airlines shall be based on :
  - Aircraft category
  - Annual flight frequencies (Annual flight frequencies are based on total flights of an airline irrespective of their category of aircrafts)
  - Type of service i.e. ramp or passenger or both along with combination like comprehensive, partial or basic services
- In case the agreement rates are in USD or in any other foreign currency, further to the above conditions, following condition shall also be considered:
  - The rate of exchange considered at the time of filling is \_\_\_\_\_ USD / Sterling Pound and Euro
  - The billing shall be raised based on the prevailing exchange rate on the date of invoice, and any difference in the base rate shall not be the basis for moving from one slab to another. The slab shall be valid at least for one calendar year.
  - The change in the slab for the customer airline, in case there is a change in flight frequency, making them entitled for another slab, shall be considered in the following calendar year. No changes in the slab shall be considered in between the prevailing calendar year.





Form 14 (b) Annual Tariff Proposal for Scheduled Flight Handling for Third Control Period (FY2021-22 to 2025-26)

FY 2022-23

Scheduled Passenger Flights									
FLIGHTS PER ANNUM	Ramp Service			Pax Service			Ramp + Pax service		
	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
1 TO 400	38,519	34,282	18,874	16,425	14,618	8,048	54,944	48,900	26,923
401 TO 800	37,749	33,596	18,497	16,097	14,326	7,887	53,845	47,922	26,384
801 TO 1200	36,616	32,588	17,942	15,614	13,896	7,651	52,230	46,484	25,593
1201 TO 1600	27,462	24,441	13,456	11,710	10,422	5,738	39,172	34,863	19,194
1601 & above	26,089	10,754	5,921	5,152	4,586	2,525	31,242	15,340	8,446

FLIGHTS PER ANNUM	Ramp Service			Pax Service			Ramp + Pax service		
	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
1 TO 400	65,735	58,778	32,368	32,944	18,033	13,872	98,679	76,811	46,239
401 TO 800	64,421	57,602	31,720	32,285	17,673	13,594	96,705	75,275	45,315
801 TO 1200	62,488	55,874	30,769	31,316	17,143	13,187	93,804	73,017	43,955
1201 TO 1600	46,866	41,906	23,077	23,487	12,857	9,890	70,353	54,763	32,966
1601 & above	44,523	18,439	10,154	10,334	5,657	4,352	54,857	24,096	14,505

FLIGHTS PER ANNUM	Ramp Service			Pax Service			Ramp + Pax service		
	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
1 TO 400	70,633	60,661	38,816	34,128	18,583	14,064	104,761	79,245	52,880
401 TO 800	69,220	59,448	38,040	33,446	18,212	13,783	102,666	77,660	51,823
801 TO 1200	67,836	58,259	37,279	32,777	17,847	13,507	100,612	76,106	50,786
1201 TO 1600	66,479	57,094	36,534	32,121	17,491	13,237	98,600	74,584	49,771
1601 & above	65,149	55,952	35,803	31,479	17,141	12,972	96,628	73,093	48,775

FLIGHTS PER ANNUM	Ramp Service			Pax Service			Ramp + Pax service		
	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
1 TO 400	195,885	126,026	96,943	85,094	54,011	41,547	280,979	180,036	138,490
401 TO 800	192,947	119,724	92,096	83,817	51,310	39,470	276,764	171,035	131,565
801 TO 1200	190,053	110,745	85,188	82,560	47,462	36,509	272,613	158,207	121,698
1201 TO 1600	171,048	99,670	76,670	74,304	42,716	32,858	245,352	142,386	109,528
1601 & above	153,943	89,703	69,003	66,874	38,444	29,573	220,817	128,148	98,575

FLIGHTS PER ANNUM	Ramp Service			Pax Service			Ramp + Pax service		
	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
1 TO 400	288,489	187,518	144,244	123,638	80,365	61,819	412,127	267,882	206,063
401 TO 800	274,064	178,142	137,032	117,456	76,346	58,728	391,520	254,488	195,760
801 TO 1200	260,361	169,235	130,181	111,583	72,529	55,792	371,944	241,764	185,972
1201 TO 1600	240,834	156,542	120,417	103,215	67,089	51,607	344,049	223,632	172,024
1601 & above	216,751	140,888	108,375	92,893	60,381	46,447	309,644	201,268	154,822

Scheduled Freighter Flights									
Freighter Flights									
FLIGHTS PER ANNUM	Ramp Service			Transit Service			Freighter + Transit service		
	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
1 TO 400	67,488	43,867	33,744	50,616	33,744	26,995	118,104	77,611	60,739
401 TO 800	66,138	42,990	33,069	49,604	33,069	26,455	115,742	76,068	59,524
801 TO 1200	64,154	41,700	32,077	48,116	32,077	25,662	112,270	73,777	57,739
1201 TO 1600	48,116	31,275	24,058	36,087	24,058	19,246	84,203	55,333	43,304
1601 & above	21,171	13,761	10,585	15,878	10,585	8,468	37,049	24,346	19,053

FLIGHTS PER ANNUM	Ramp Service			Transit Service			Freighter + Transit service		
	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
1 TO 400	184,932	177,535	92,466	138,699	88,767	36,986	323,631	266,302	129,452
401 TO 800	175,685	114,195	87,843	135,925	86,992	36,247	311,610	251,187	124,090
801 TO 1200	166,901	108,486	83,451	133,206	85,252	35,522	300,107	243,738	118,973
1201 TO 1600	158,556	103,061	79,278	130,542	83,547	34,811	289,098	236,608	114,089
1601 & above	155,385	101,000	77,692	127,931	81,876	34,115	283,316	222,876	111,807

FLIGHTS PER ANNUM	Ramp Service			Transit Service			Freighter + Transit service		
	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
1 TO 400	192,133	182,527	96,067	144,100	96,067	76,853	336,233	278,594	172,920
401 TO 800	189,251	123,013	94,626	136,895	91,263	73,011	326,146	254,276	167,637
801 TO 1200	186,413	121,168	93,206	126,628	84,419	67,535	313,041	245,587	160,741
1201 TO 1600	171,500	111,475	85,750	113,965	75,977	60,781	285,465	227,452	146,531
1601 & above	154,350	100,327	77,175	102,569	68,379	54,703	256,919	208,706	131,878

NOTE

- The above rates are inclusive of the concession fees.
- GST shall apply on the above rates as applicable.
- The slab for the airlines shall be based on :
  - Aircraft category
  - Annual flight frequencies (Annual flight frequencies are based on total flights of an airline irrespective of their category of aircrafts)
  - Type of service i.e. ramp or passenger or both along with combination like comprehensive, partial or basic services
- In case the agreement rates are in USD or in any other foreign currency, further to the above conditions, following condition shall also to be considered:
  - The rate of exchange considered at the time of filing is \_\_\_\_\_ USD / Sterling Pound and Euro
  - The billing shall be raised based on the prevailing exchange rate on the date of invoice, and any difference in the base rate shall not be the basis for moving from one slab to another. The slab shall be valid at least for one calendar year.
  - The change in the slab for the customer airline, in case there is a change in flight frequency, making them entitled for another slab, shall be considered in the following calendar year. No changes in the slab shall be considered in between the prevailing calendar year.





		Scheduled Passenger Flights									
		FLIGHTS PER ANNUM	Ramp Service			Pax Service			Ramp + Pax service		
			Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
Code B	1 TO 400		39,289	34,968	19,252	16,754	14,911	8,209	56,043	49,878	27,461
	401 TO 800		38,504	34,268	18,867	16,418	14,612.40	8,045	54,922	48,881	26,912
	801 TO 1200		37,348	33,240	18,301	15,926	14,174	7,804	53,274	47,414	26,104
	1201 TO 1600		28,011	24,930	13,726	11,944	10,631	5,853	39,956	35,561	19,578
	1601 & above		26,611	10,969	6,039	5,256	4,677	2,575	31,866	15,647	8,614
		FLIGHTS PER ANNUM	Ramp Service			Pax Service			Ramp + Pax service		
			Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
Category C	1 TO 400		67,050	59,954	33,015	33,603	18,394	14,149	100,653	78,348	47,164
	401 TO 800		65,709	58,754	32,355	32,931	18,026	13,866	98,640	76,781	46,221
	801 TO 1200		63,738	56,992	31,384	31,943	17,485	13,450	95,680	74,477	44,834
	1201 TO 1600		47,803	42,744	23,538	23,957	13,114	10,088	71,760	55,858	33,626
	1601 & above		45,413	18,807	10,357	10,541	5,770	4,439	55,954	24,577	14,795
		FLIGHTS PER ANNUM	Ramp Service			Pax Service			Ramp + Pax service		
			Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
Category D	1 TO 400		72,045	61,874	39,593	34,811	18,955	14,345	106,856	80,829	53,938
	401 TO 800		70,604	60,637	38,801	34,115	18,576	14,059	104,719	79,213	52,859
	801 TO 1200		69,192	59,424	38,025	33,432	18,204	13,777	102,625	77,629	51,802
	1201 TO 1600		67,808	58,236	37,264	32,764	17,840	13,502	100,572	76,076	50,766
	1601 & above		66,452	57,071	36,519	32,108	17,484	13,232	98,561	74,555	49,751
		FLIGHTS PER ANNUM	Ramp Service			Pax Service			Ramp + Pax service		
			Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
Category E	1 TO 400		199,803	128,546	98,882	86,796	55,091	42,378	286,599	183,637	141,259
	401 TO 800		196,806	122,119	93,937	85,494	52,337	40,259	282,300	174,455	134,196
	801 TO 1200		193,854	112,960	86,892	84,211	48,411	37,240	278,065	161,371	124,132
	1201 TO 1600		174,469	101,664	78,203	75,790	43,570	33,516	250,259	145,234	111,719
	1601 & above		157,022	91,497	70,383	68,211	39,213	30,164	225,233	130,711	100,547
		FLIGHTS PER ANNUM	Ramp Service			Pax Service			Ramp + Pax service		
			Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
Category F	1 TO 400		294,258	191,268	147,129	126,111	81,972	63,055	420,369	273,240	210,185
	401 TO 800		279,546	181,705	139,773	119,805	77,873	59,903	399,351	259,578	199,675
	801 TO 1200		265,568	172,619	132,784	113,815	73,980	56,907	379,383	246,599	189,692
	1201 TO 1600		245,651	159,673	122,825	105,279	68,431	52,639	350,929	228,104	175,465
	1601 & above		221,086	143,706	110,543	94,751	61,588	47,375	315,837	205,294	157,918

Scheduled Freighter Flights

Freighter Flights

	FLIGHTS PER ANNUM	Ramp Service		
		Comprehensive	Partial	Basic
Category C	1 TO 400	68,838	44,745	34,418.86
	401 TO 800	67,461	43,850	33,730
	801 TO 1200	65,437	42,534	32,719
	1201 TO 1600	49,078	31,901	24,539
	1601 & above	21,594	14,036	10,797
Category D	1 TO 400	188,631	181,085	94,315
	401 TO 800	179,199	116,479	89,600
	801 TO 1200	170,239	110,655	85,120
	1201 TO 1600	161,727	105,123	80,864
	1601 & above	158,493	103,020	79,246
Category E	1 TO 400	195,976	186,177	97,988
	401 TO 800	193,036	125,474	96,518
	801 TO 1200	190,141	123,592	95,070
	1201 TO 1600	174,930	113,704	87,465
	1601 & above	157,437	102,334	78,718

Transit Flights

	FLIGHTS PER ANNUM	Transit Service		
		Comprehensive	Partial	Basic
Category C	1 TO 400	51,628.29	34,418.86	27,535.09
	401 TO 800	50,596	33,730	26,984
	801 TO 1200	49,078	32,719	26,175
	1201 TO 1600	36,808	24,539	19,631
	1601 & above	16,196	10,797	8,638
Category D	1 TO 400	141,473	90,543	37,726
	401 TO 800	138,643	88,732	36,972
	801 TO 1200	135,871	86,957	36,232
	1201 TO 1600	133,153	85,218	35,508
	1601 & above	130,490	83,514	34,797
Category E	1 TO 400	146,982	97,988	78,390
	401 TO 800	139,633	93,089	74,471
	801 TO 1200	129,161	86,107	68,886
	1201 TO 1600	116,244	77,496	61,997
	1601 & above	104,620	69,747	55,797

NOTE

- The above rates are inclusive of the concession fees.
- GST shall apply on the above rates as applicable.
- The slab for the airlines shall be based on :
  - Aircraft category
  - Annual flight frequencies (Annual flight frequencies are based on total flights of an airline irrespective of their category of aircrafts)
  - Type of service i.e. ramp or passenger or both along with combination like comprehensive, partial or basic services
- In case the agreement rates are in USD or in any other foreign currency, further to the above conditions, following condition shall also be considered:
  - The rate of exchange considered at the time of filing is \_\_\_\_\_ USD / Sterling Pound and Euro
  - The billing shall be raised based on the prevailing exchange rate on the date of invoice, and any difference in the base rate shall not be the basis for moving from one slab to another. The slab shall be valid at least for one calendar year.
  - The change in the slab for the customer airline, in case there is a change in flight frequency, making them entitled for another slab, shall be considered in the following calendar year. No changes in the slab shall be considered in between the prevailing calendar year.





FY 2024-25

		Scheduled Passenger Flights								
FLIGHTS PER ANNUM		Ramp Service			Pax Service			Ramp + Pax service		
		Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
Code B	1 TO 400	40,075	35,667	19,637	17,089	15,209	8,373	57,164	50,876	28,010
	401 TO 800	39,274	34,954	19,244	16,747	14,904.65	8,206	56,020	49,858	27,450
	801 TO 1200	38,095	33,905	18,667	16,244	14,458	7,960	54,340	48,362	26,627
	1201 TO 1600	28,572	25,429	14,000	12,183	10,843	5,970	40,755	36,272	19,970
	1601 & above	27,143	11,189	6,160	5,361	4,771	2,627	32,504	15,960	8,787
FLIGHTS PER ANNUM		Ramp Service			Pax Service			Ramp + Pax service		
		Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
Category C	1 TO 400	68,391	61,153	33,675	34,275	18,762	14,432	102,666	79,915	48,108
	401 TO 800	67,023	59,930	33,002	33,589	18,387	14,144	100,612	78,316	47,145
	801 TO 1200	65,012	58,132	32,012	32,581	17,835	13,719	97,594	75,967	45,731
	1201 TO 1600	48,759	43,599	24,009	24,436	13,376	10,289	73,195	56,975	34,298
	1601 & above	46,321	19,183	10,564	10,752	5,886	4,527	57,073	25,069	15,091
FLIGHTS PER ANNUM		Ramp Service			Pax Service			Ramp + Pax service		
		Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
Category D	1 TO 400	73,486	63,112	40,384	35,507	19,334	14,632	108,993	82,446	55,017
	401 TO 800	72,016	61,850	39,577	34,797	18,947	14,340	106,813	80,797	53,916
	801 TO 1200	70,576	60,613	38,785	34,101	18,569	14,053	104,677	79,181	52,838
	1201 TO 1600	69,165	59,400	38,010	33,419	18,197	13,772	102,584	77,598	51,781
	1601 & above	67,781	58,212	37,249	32,751	17,833	13,496	100,532	76,046	50,746
FLIGHTS PER ANNUM		Ramp Service			Pax Service			Ramp + Pax service		
		Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
Category E	1 TO 400	203,799	131,117	100,859	88,532	56,193	43,225	292,331	187,310	144,085
	401 TO 800	200,742	124,561	95,816	87,204	53,383	41,064	287,946	177,944	136,880
	801 TO 1200	197,731	115,219	88,630	85,896	49,380	37,984	283,627	164,599	126,614
	1201 TO 1600	177,958	103,697	79,767	77,306	44,442	34,186	255,264	148,139	113,953
	1601 & above	160,162	93,327	71,790	69,575	39,997	30,767	229,738	133,325	102,558
FLIGHTS PER ANNUM		Ramp Service			Pax Service			Ramp + Pax service		
		Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
Category F	1 TO 400	300,144	195,093	150,072	128,633	83,611	64,316	428,777	278,705	214,388
	401 TO 800	285,136	185,339	142,568	122,201	79,431	61,101	407,338	264,770	203,669
	801 TO 1200	270,880	176,072	135,440	116,091	75,459	58,046	386,971	251,531	193,485
	1201 TO 1600	250,564	162,866	125,282	107,384	69,800	53,692	357,948	232,666	178,974
	1601 & above	225,507	146,580	112,754	96,646	62,820	48,323	322,153	209,400	161,077

Scheduled Freighter Flights

Freighter Flights

Transit Flights

	FLIGHTS PER ANNUM	Ramp Service		
		Comprehensive	Partial	Basic
Category C	1 TO 400	70,214	45,639	35,107.24
	401 TO 800	68,810	44,727	34,405
	801 TO 1200	66,746	43,385	33,373
	1201 TO 1600	50,059	32,539	25,030
	1601 & above	22,026	14,317	11,013
Category D	1 TO 400	192,403	184,707	96,202
	401 TO 800	182,783	118,809	91,392
	801 TO 1200	173,644	112,869	86,822
	1201 TO 1600	164,962	107,225	82,481
	1601 & above	161,662	105,081	80,831
Category E	1 TO 400	199,896	189,901	99,948
	401 TO 800	196,897	127,983	98,449
	801 TO 1200	193,944	126,063	96,972
	1201 TO 1600	178,428	115,978	89,214
	1601 & above	160,585	104,381	80,293

	FLIGHTS PER ANNUM	Transit Service		
		Comprehensive	Partial	Basic
Category C	1 TO 400	52,660.86	35,107.24	28,085.79
	401 TO 800	51,608	34,405	27,524
	801 TO 1200	50,059	33,373	26,698
	1201 TO 1600	37,545	25,030	20,024
	1601 & above	16,520	11,013	8,810
Category D	1 TO 400	144,302	92,354	38,481
	401 TO 800	141,416	90,506	37,711
	801 TO 1200	138,588	88,696	36,957
	1201 TO 1600	135,816	86,922	36,218
	1601 & above	133,100	85,184	35,493
Category E	1 TO 400	149,922	99,948	79,958
	401 TO 800	142,426	94,950	75,960
	801 TO 1200	131,744	87,829	70,263
	1201 TO 1600	118,569	79,046	63,237
	1601 & above	106,712	71,142	56,913

NOTE

- The above rates are inclusive of the concession fees.
- GST shall apply on the above rates as applicable.
- The slab for the airlines shall be based on :
  - Aircraft category
  - Annual flight frequencies (Annual flight frequencies are based on total flights of an airline irrespective of their category of aircrafts)
  - Type of service i.e. ramp or passenger or both along with combination like comprehensive, partial or basic services
- In case the agreement rates are in USD or in any other foreign currency, further to the above conditions, following condition shall also be considered
  - The rate of exchange considered at the time of filling is \_\_\_\_\_ USD / Sterling Pound and Euro
  - The billing shall be raised based on the prevailing exchange rate on the date of invoice, and any difference in the base rate shall not be the basis for moving from one slab to another. The slab shall be valid at least for one calendar year.
  - The change in the slab for the customer airline, in case there is a change in flight frequency, making them entitled for another slab, shall be considered in the following calendar year. No changes in the slab shall be considered in between the prevailing calendar year.





FY 2025-26

24.7  
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		Scheduled Passenger Flights									
		FLIGHTS PER ANNUM	Ramp Service			Pax Service			Ramp + Pax service		
			Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
Code B	1 TO 400		40,877	36,380	20,030	17,430	15,513	8,541	58,307	51,893	28,570
	401 TO 800		40,059	35,653	19,629	17,082	15,203	8,370	57,141	50,855	27,999
	801 TO 1200		38,857	34,583	19,040	16,569	14,747	8,119	55,427	49,330	27,159
	1201 TO 1600		29,143	25,937	14,280	12,427	11,060	6,089	41,570	36,997	20,369
	1601 & above		27,686	11,412	6,283	5,468	4,866	2,679	33,154	16,279	8,962
		FLIGHTS PER ANNUM	Ramp Service			Pax Service			Ramp + Pax service		
			Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
Category C	1 TO 400		69,759	62,376	34,349	34,960	19,137	14,721	104,719	81,513	49,070
	401 TO 800		68,364	61,128	33,662	34,261	18,754	14,426	102,625	79,883	48,088
	801 TO 1200		66,313	59,294	32,652	33,233	18,192	13,994	99,546	77,486	46,646
	1201 TO 1600		49,735	44,471	24,489	24,925	13,644	10,495	74,659	58,115	34,984
	1601 & above		47,248	19,567	10,775	10,967	6,003	4,618	58,215	25,570	15,393
		FLIGHTS PER ANNUM	Ramp Service			Pax Service			Ramp + Pax service		
			Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
Category D	1 TO 400		74,956	64,374	41,192	36,217	19,721	14,925	111,173	84,095	56,117
	401 TO 800		73,457	63,087	40,368	35,493	19,326	14,626	108,950	82,413	54,995
	801 TO 1200		71,988	61,825	39,561	34,783	18,940	14,334	106,771	80,765	53,895
	1201 TO 1600		70,548	60,588	38,770	34,087	18,561	14,047	104,635	79,150	52,817
	1601 & above		69,137	59,377	37,994	33,406	18,190	13,766	102,543	77,567	51,761
		FLIGHTS PER ANNUM	Ramp Service			Pax Service			Ramp + Pax service		
			Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
Category E	1 TO 400		207,875	133,739	102,876	90,302	57,317	44,090	298,177	191,056	146,966
	401 TO 800		204,757	127,052	97,733	88,948	54,451	41,885	293,705	181,503	139,618
	801 TO 1200		201,686	117,523	90,403	87,613	50,367	38,744	289,299	167,891	129,147
	1201 TO 1600		181,517	105,771	81,362	78,852	45,330	34,870	260,369	151,102	116,232
	1601 & above		163,365	95,194	73,226	70,967	40,797	31,383	234,332	135,991	104,609
		FLIGHTS PER ANNUM	Ramp Service			Pax Service			Ramp + Pax service		
			Comprehensive	Partial	Basic	Comprehensive	Partial	Basic	Comprehensive	Partial	Basic
Category F	1 TO 400		306,147	198,995	153,073	131,206	85,284	65,603	437,352	284,279	218,676
	401 TO 800		290,839	189,045	145,420	124,645	81,019	62,323	415,485	270,065	207,742
	801 TO 1200		276,297	179,593	138,149	118,413	76,969	59,207	394,710	256,562	197,355
	1201 TO 1600		255,575	166,124	127,787	109,532	71,196	54,766	365,107	237,320	182,554
	1601 & above		230,017	149,511	115,009	98,579	64,076	49,289	328,596	213,588	164,298

Scheduled Fighter Flights

Freighter Flights

	FLIGHTS PER ANNUM	Ramp Service		
		Comprehensive	Partial	Basic
Category C	1 TO 400	71,619	46,552	35,809.38
	401 TO 800	70,186	45,621	35,093
	801 TO 1200	68,081	44,253	34,040
	1201 TO 1600	51,061	33,189	25,530
	1601 & above	22,467	14,603	11,233
Category D	1 TO 400	196,251	188,401	98,126
	401 TO 800	186,439	121,185	93,219
	801 TO 1200	177,117	115,126	88,558
	1201 TO 1600	168,261	109,370	84,130
	1601 & above	164,896	107,182	82,448
Category E	1 TO 400	203,894	193,699	101,947
	401 TO 800	200,835	130,543	100,418
	801 TO 1200	197,823	128,585	98,911
	1201 TO 1600	181,997	118,298	90,998
	1601 & above	163,797	106,468	81,899

Transit Flights

	FLIGHTS PER ANNUM	Transit Service		
		Comprehensive	Partial	Basic
Category C	1 TO 400	53,714.07	35,809.38	28,647.51
	401 TO 800	52,640	35,093	28,075
	801 TO 1200	51,061	34,040	27,232
	1201 TO 1600	38,295	25,530	20,424
	1601 & above	16,850	11,233	8,987
Category D	1 TO 400	147,188	94,201	39,250
	401 TO 800	144,245	92,317	38,465
	801 TO 1200	141,360	90,470	37,696
	1201 TO 1600	138,533	88,661	36,942
	1601 & above	135,762	86,888	36,203
Category E	1 TO 400	152,920	101,947	81,557
	401 TO 800	145,274	96,849	77,480
	801 TO 1200	134,379	89,586	71,669
	1201 TO 1600	120,941	80,627	64,502
	1601 & above	108,847	72,564	58,052

NOTE

- The above rates are inclusive of the concession fees.
- GST shall apply on the above rates as applicable.
- The slab for the airlines shall be based on :
  - Aircraft category
  - Annual flight frequencies (Annual flight frequencies are based on total flights of an airline irrespective of their category of aircrafts)
  - Type of service i.e. ramp or passenger or both along with combination like comprehensive, partial or basic services
- In case the agreement rates are in USD or in any other foreign currency, further to the above conditions, following condition shall also be considered:
  - The rate of exchange considered at the time of filing is \_\_\_\_\_ USD / Sterling Pound and Euro
  - The billing shall be raised based on the prevailing exchange rate on the date of invoice, and any difference in the base rate shall not be the basis for moving from one slab to another. The slab shall be valid at least for one calendar year.
  - The change in the slab for the customer airline, in case there is a change in flight frequency, making them entitled for another slab, shall be considered in the following calendar year. No changes in the slab shall be considered in between the prevailing calendar year.





Form 14 (b) Annual Tariff Proposal for Non-Scheduled Flight Handling for Third Control Period (FY2021-22 to 2025-26)

Non Scheduled Flights Rates

Domestic rates					
Aircraft MTOW	FY 2021-22	FY 2022-23	FY 2023-24	FY 2024-25	FY 2025-26
Upto 07 tons	₹ 25,714	₹ 25,714	₹ 27,000	₹ 28,350	₹ 29,768
07 - 10 tons	₹ 25,714	₹ 25,714	₹ 27,000	₹ 28,350	₹ 29,768
10 - 20 tons	₹ 28,393	₹ 28,393	₹ 29,813	₹ 31,303	₹ 32,868
20-30 tons	₹ 34,821	₹ 34,821	₹ 36,563	₹ 38,391	₹ 40,310
30 - 40 tons	₹ 51,000	₹ 51,000	₹ 53,550	₹ 56,228	₹ 59,039
40 - 50 tons	₹ 58,286	₹ 58,286	₹ 61,200	₹ 64,260	₹ 67,473
50 - 100 tons	₹ 78,857	₹ 78,857	₹ 82,800	₹ 86,940	₹ 91,287
100 - 200 tons	₹ 405,321	₹ 405,321	₹ 425,588	₹ 446,867	₹ 469,210
200 - 300 tons	₹ 537,321	₹ 537,321	₹ 564,188	₹ 592,397	₹ 622,017
Above 300 tons	₹ 614,786	₹ 614,786	₹ 645,525	₹ 677,801	₹ 711,691

International rates					
Aircraft MTOW	FY 2021-22	FY 2022-23	FY 2023-24	FY 2024-25	FY 2025-26
Upto 07 tons	₹ 44,464	₹ 44,464	₹ 46,688	₹ 49,022	₹ 51,473
07 - 10 tons	₹ 68,357	₹ 68,357	₹ 71,775	₹ 75,364	₹ 79,132
10 - 20 tons	₹ 78,321	₹ 78,321	₹ 82,238	₹ 86,349	₹ 90,667
20-30 tons	₹ 94,286	₹ 94,286	₹ 99,000	₹ 103,950	₹ 109,148
30 - 40 tons	₹ 100,714	₹ 100,714	₹ 105,750	₹ 111,038	₹ 116,589
40 - 50 tons	₹ 109,714	₹ 109,714	₹ 115,200	₹ 120,960	₹ 127,008
50 - 100 tons	₹ 149,143	₹ 149,143	₹ 156,600	₹ 164,430	₹ 172,652
100 - 200 tons	₹ 405,321	₹ 405,321	₹ 425,588	₹ 446,867	₹ 469,210
200 - 300 tons	₹ 537,321	₹ 537,321	₹ 564,188	₹ 592,397	₹ 622,017
Above 300 tons	₹ 614,786	₹ 614,786	₹ 645,525	₹ 677,801	₹ 711,691

NOTE:

The above rates shall attract taxes as applicable



Form 14 (b) Annual Tariff Proposal for Additional Services for Third Control Period (FY2021-22 to 2025-26)

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Non Scheduled Flights - Additional Price List

ANNEX B SECTIONS	EQUIPMENTS	REMARKS		FY 2021-22	FY 2022-23	FY 2023-24	FY 2024-25	FY 2025-26
3.4.1(a)	Air Conditioner unit (ACU)	Narrow Body	Per Hour	₹ 21,214	₹ 21,214	₹ 22,275	₹ 23,389	₹ 24,558
		Wide Body	Per Hour	₹ 31,286	₹ 31,286	₹ 32,850	₹ 34,493	₹ 36,217
3.7.1(a)	Air Start Unit (ASU)	Narrow Body	Per start	₹ 24,429	₹ 24,429	₹ 25,650	₹ 26,933	₹ 28,279
		Wide Body	Per start	₹ 26,786	₹ 26,786	₹ 28,125	₹ 29,531	₹ 31,008
2.1.3(a)6	Ambulift		Per Usage	₹ 53,571	₹ 53,571	₹ 56,250	₹ 59,063	₹ 62,016
3.6.3(a)	Conveyor belt loader	(non operational use)	Per hour	₹ 11,143	₹ 11,143	₹ 11,700	₹ 12,285	₹ 12,899
3.6.2(a)2	Crew Bus	(non operational use)	Trip (Two Way)	₹ 11,786	₹ 11,786	₹ 12,375	₹ 12,994	₹ 13,643
			Trip (one way)	₹ 6,429	₹ 6,429	₹ 6,750	₹ 7,088	₹ 7,442
3.3.3(a)	Ground Power Unit (GPU)	90 KVA	Per Hour	₹ 12,857	₹ 12,857	₹ 13,500	₹ 14,175	₹ 14,884
		140 KVA	Per Hour	₹ 17,893	₹ 17,893	₹ 18,788	₹ 19,727	₹ 20,713
3.6.3(a)	Lower Deck Loader (LDL)	(non operational use)	Per Hour	₹ 49,179	₹ 49,179	₹ 51,638	₹ 54,219	₹ 56,930
3.6.3(a)/X	Main Deck Loader (MDL)	(non operational use)	Per Hour	₹ 66,964	₹ 66,964	₹ 70,313	₹ 73,828	₹ 77,520
3.6.2(a)1	Passenger Bus	(non operational use)	Trip (One Way)	₹ 16,607	₹ 16,607	₹ 17,438	₹ 18,309	₹ 19,225
3.9.3(a)	Push Back (Tow Bar included)	(1 free with flight handling)	per push	₹ 30,536	₹ 30,536	₹ 32,063	₹ 33,666	₹ 35,349
3.6.1(a)	Step Ladder (remote bay)	(2.5 Hr free with flight handling))	Per Hour	₹ 17,893	₹ 17,893	₹ 18,788	₹ 19,727	₹ 20,713
3.3.2(e)/X	Tail stand (B747)		Per Usage	₹ 26,786	₹ 26,786	₹ 28,125	₹ 29,531	₹ 31,008
3.3.2(e)/Y	Aircraft tethering		Per Usage	₹ 26,786	₹ 26,786	₹ 28,125	₹ 29,531	₹ 31,008
3.9.3(b)	Tow Inter Stand		Per Tow	₹ 43,821	₹ 43,821	₹ 46,013	₹ 48,313	₹ 50,729
3.6.5(a)/Y	Fork Lift 5 Ton	(non operational use)	Per Hour	₹ 20,143	₹ 20,143	₹ 21,150	₹ 22,208	₹ 23,318
3.6.5(a)/Z	Fork Lift 12 Ton	(non operational use)	Per Hour	₹ 24,536	₹ 24,536	₹ 25,763	₹ 27,051	₹ 28,403
3.3.3(a)/X	Hook on power	at aerobridge bay	per flight	₹ 1,821	₹ 1,821	₹ 1,913	₹ 2,008	₹ 2,109
3.12.1(a)	Toilet service	(1 svc free with flight handling))	per service	₹ 17,893	₹ 17,893	₹ 18,788	₹ 19,727	₹ 20,713
3.13.1(a)	Water service	(1 svc free with flight handling))	per service	₹ 17,893	₹ 17,893	₹ 18,788	₹ 19,727	₹ 20,713

Passenger/Terminal Side and Manpower related.

ANNEX B SECTIONS	SERVICES	REMARKS							
3.11.2	Deep Cleaning	(non operational use)							
2.1.3(a)7/U	Floor Walkers/Welcom staff		4+4	₹ 29,036	₹ 29,036	₹ 30,488	₹ 32,012	₹ 33,612	
2.1.3(a)7/V	Live Animal Handling	AVIH	per AVI	₹ 1,607	₹ 1,607	₹ 1,688	₹ 1,772	₹ 1,860	
2.1.3(a)7/W	Manpower (additional - UH)		per personnel/hr.	₹ 1,393	₹ 1,393	₹ 1,463	₹ 1,536	₹ 1,612	
	Manpower (Executive )		per personnel/hr.	₹ 2,143	₹ 2,143	₹ 2,250	₹ 2,363	₹ 2,481	
2.1.3(a)7/X	Porter assisting Pax.	at check-in counter	per porter/per flight	₹ 2,571	₹ 2,571	₹ 2,700	₹ 2,835	₹ 2,977	
3.6.9(a)	Ballast Bags Refill		Per refill	₹ 4,500	₹ 4,500	₹ 4,725	₹ 4,961	₹ 5,209	
7.4.3(a)	Security (additional)	per personnel/ T/A flight	per personnel/flight	₹ 4,929	₹ 4,929	₹ 5,175	₹ 5,434	₹ 5,705	
3.6.10(a)1,2	Val Handling		per std. sz. container	₹ 11,143	₹ 11,143	₹ 11,700	₹ 12,285	₹ 12,899	
3.11.10(a,b)	Waste Disposal	(non operational use)							
2.1.3(a)2	Wheel Chair WCHR OR WCHS		per service	₹ 2,893	₹ 2,893	₹ 3,038	₹ 3,189	₹ 3,349	
	WCHC	Cabin Wheel chair	per service	₹ 3,536	₹ 3,536	₹ 3,713	₹ 3,898	₹ 4,093	
2.1.3(a)1	Unaccompanied minor handling		per child	₹ 2,893	₹ 2,893	₹ 3,038	₹ 3,189	₹ 3,349	
2.1.3(a)2	Disabled passengers		per passenger	₹ 2,893	₹ 2,893	₹ 3,038	₹ 3,189	₹ 3,349	
2.1.3(a)3	VIPs		per passenger	₹ 4,500	₹ 4,500	₹ 4,725	₹ 4,961	₹ 5,209	
2.1.3(a)4	Transit w/o visa pax	TWOVs	per passenger	₹ 4,500	₹ 4,500	₹ 4,725	₹ 4,961	₹ 5,209	
2.1.3(a)5	Deportees		per passenger	₹ 4,500	₹ 4,500	₹ 4,725	₹ 4,961	₹ 5,209	
3.11.1	Interior cleaning		per flight						
3.10.10	EXTERIOR CLEANING	sub. To BIAL APPROVAL							
	Valet Service	per valet/hour		₹ 1,607	₹ 1,607	₹ 1,688	₹ 1,772	₹ 1,860	

NOTE:

The above rates shall attract taxes as applicable



GLOBEGROUND INDIA PVT LTD.

EMPEGOWDA INTERNATIONAL AIRPORT , BENGALURU

Form 14 (b) Annual Tariff Proposal for Non-Scheduled Flight Handling for Third Control Period (FY2021-22 to 2025-26)

Non Scheduled Flights Rates

Domestic rates					
Aircraft MTOW	FY 2021-22	FY 2022-23	FY 2023-24	FY 2024-25	FY 2025-26
Upto 07 tons	₹ 25,714	₹ 25,714	₹ 27,000	₹ 28,350	₹ 29,768
07 - 10 tons	₹ 25,714	₹ 25,714	₹ 27,000	₹ 28,350	₹ 29,768
10 - 20 tons	₹ 28,393	₹ 28,393	₹ 29,813	₹ 31,303	₹ 32,868
20-30 tons	₹ 34,821	₹ 34,821	₹ 36,563	₹ 38,391	₹ 40,310
30 - 40 tons	₹ 51,000	₹ 51,000	₹ 53,550	₹ 56,228	₹ 59,039
40 - 50 tons	₹ 58,286	₹ 58,286	₹ 61,200	₹ 64,260	₹ 67,473
50 - 100 tons	₹ 78,857	₹ 78,857	₹ 82,800	₹ 86,940	₹ 91,287
100 - 200 tons	₹ 405,321	₹ 405,321	₹ 425,588	₹ 446,867	₹ 469,210
200 - 300 tons	₹ 537,321	₹ 537,321	₹ 564,188	₹ 592,397	₹ 622,017
Above 300 tons	₹ 614,786	₹ 614,786	₹ 645,525	₹ 677,801	₹ 711,691

International rates					
Aircraft MTOW	FY 2021-22	FY 2022-23	FY 2023-24	FY 2024-25	FY 2025-26
Upto 07 tons	₹ 44,464	₹ 44,464	₹ 46,688	₹ 49,022	₹ 51,473
07 - 10 tons	₹ 68,357	₹ 68,357	₹ 71,775	₹ 75,364	₹ 79,132
10 - 20 tons	₹ 78,321	₹ 78,321	₹ 82,238	₹ 86,349	₹ 90,667
20-30 tons	₹ 94,286	₹ 94,286	₹ 99,000	₹ 103,950	₹ 109,148
30 - 40 tons	₹ 100,714	₹ 100,714	₹ 105,750	₹ 111,038	₹ 116,589
40 - 50 tons	₹ 109,714	₹ 109,714	₹ 115,200	₹ 120,960	₹ 127,008
50 - 100 tons	₹ 149,143	₹ 149,143	₹ 156,600	₹ 164,430	₹ 172,652
100 - 200 tons	₹ 405,321	₹ 405,321	₹ 425,588	₹ 446,867	₹ 469,210
200 - 300 tons	₹ 537,321	₹ 537,321	₹ 564,188	₹ 592,397	₹ 622,017
Above 300 tons	₹ 614,786	₹ 614,786	₹ 645,525	₹ 677,801	₹ 711,691

NOTE:

The above rates shall attract taxes as applicable





**GlobeGround India Private Limited**

**Form F15 : Annual Compliance Statement  
KEMPEGOWDA INTERNATIONAL AIRPORT , BENGALURU**

S.No.	Particulars	2021-22	2022-23	2023-24	2024-25	2025-26
		<b>Tariff Year 1</b>	<b>Tariff Year 2</b>	<b>Tariff Year 3</b>	<b>Tariff Year 4</b>	<b>Tariff Year 5</b>
1	Yield per unit	49,915	51,029	50,022	48,402	44,661
	Actual WPI during the year	-	-	-	-	-
2	Actual Maximum Allowed Yield per unit	-	-	-	-	-
	Security Operating cost correction term	-	-	-	-	-
	Other Mandated Operating cost correction term	-	-	-	-	-
	Statutory cost Operating correction term	-	-	-	-	-
	Forecast Error Correction term	-	-	-	-	-
	Recovery Error Correction term	-	-	-	-	-
3	Actual Yield per unit	49,915	51,029	50,022	48,402	44,661
	Revenues subject to yield cap	493,044,649	616,305,811	739,566,973	850,502,019	935,510,243
	Volumes	9,878	12,078	14,785	17,572	20,947
	Over recovery of allowed yield - Error correction	-	-	-	-	-

**Note: We understand that this Form is to be submitted annually post implementation of the Tariffs by AERA. Therefore, it is left blank intentionally.**



**GlobeGround India Private Limited**

**Annexure 16 : Performance Report for the Tariff Years**  
**KEMPEGOWDA INTERNATIONAL AIRPORT , BENGALURU**

Particulars	2021-22	2022-23	2023-24	2024-25	2025-26
	Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Year 5
Total Revenue from Regulated Services (1)	493,044,649	616,305,811	739,566,973	850,502,019	935,510,243
Total Revenue from Services other than Regulated Services (2)	20,916,117	21,961,923	23,060,019	24,213,020	25,423,671
Operating Expenditure (3)	468,773,110	553,662,948	648,984,231	738,879,241	808,204,424
Depreciation (4)	12,748,345	12,110,928	11,505,381	10,930,112	10,383,607
Total Expenditure (3) +(4) = (5)	481,521,455	565,773,876	660,489,612	749,809,354	818,588,031
Regulated Operating Profit (1) + (2) - (5)= (6)	32,439,311	72,493,858	102,137,380	124,905,685	142,345,883
Capital Expenditure (7)	278,673,309	30,000,000	20,000,000	-	-
Opening RAB (8)	732,802,877	999,365,258	1,017,859,877	1,026,929,765	1,016,546,158
Disposals/ Transfers/Depreciation/Adjustment(9)	12,748,345	12,110,928	11,505,381	10,930,112	10,383,607
Closing RAB (8) +(7) -(9) = (10)	998,727,841	1,017,254,331	1,026,354,496	1,015,999,653	1,006,162,552
Average RAB (8) + (10)/2 = (11)	865,765,359	1,008,309,795	1,022,107,186	1,021,464,709	1,011,354,355
Return on Average RAB (6)/(11)	0.04	0.07	0.10	0.12	0.14
Total Volume (Cargo /Fuel throughput/ATM) (12)	9,878	12,078	14,785	17,572	20,947
Actual Yield per unit (12/1)	49,915	51,029	50,022	48,402	44,661





**GlobeGround India Private Limited**

**Form 17: Revenue from regulated services recovered during the Tariff Year**  
**KEMPEGOWDA INTERNATIONAL AIRPORT , BENGALURU**

Regulated Revenue	2021-22	2022-23	2023-24	2024-25	2025-26
	Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Year 5
- Revenue	493,044,649	616,305,811	739,566,973	850,502,019	935,510,243
- Service Charges					
Total revenue from regulated services	493,044,649	616,305,811	739,566,973	850,502,019	935,510,243



**GlobeGround India Private Limited**

**Form 18 : Revenue from services other than Regulated Services recovered during the Tariff Year**

**KEMPEGOWDA INTERNATIONAL AIRPORT , BENGALURU**

Revenue other than Regulated Services	2021-22	2022-23	2023-24	2024-25	2025-26
	Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Year 5
Interest Income	20,916,117	21,961,923	23,060,019	24,213,020	25,423,671
Miscellaneous Income					
Foreign Exchange Fluctuation (net)	-	-	-	-	-
Total Revenue from Services other than Regulated Services	20,916,117	21,961,923	23,060,019	24,213,020	25,423,671



**GlobeGround India Private Limited**

**Form 19 : Operating Expenditure incurred during the Tariff Year**  
**KEMPEGOWDA INTERNATIONAL AIRPORT , BENGALURU**

Operating Expenses	2021-22	2022-23	2023-24	2024-25	2025-26
	<b>Tariff Year 1</b>	<b>Tariff Year 2</b>	<b>Tariff Year 3</b>	<b>Tariff Year 4</b>	<b>Tariff Year 5</b>
- Payroll Expenses	227,885,557	271,705,396	324,113,475	371,667,346	401,868,520
- Administrative and General cost	240,887,553	281,957,552	324,870,756	367,211,895	406,335,904
- Utilities and outsourcing Costs					
- Concession Fees					
- Repair & Maintenance Costs					
<b>Total Operating Expenditure</b>	<b>468,773,110</b>	<b>553,662,948</b>	<b>648,984,231</b>	<b>738,879,241</b>	<b>808,204,424</b>





**GlobeGround India Private Limited**

**P&L Reconciliation Statement for the Tariff Year**  
**KEMPEGOWDA INTERNATIONAL AIRPORT , BENGALURU**

S.No.	Particulars	2021-22	2022-23	2023-24	2024-25	2025-26
		Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Year 5
<b>1</b>	<b>Revenue</b>					
	- Revenue from Regulated Services	493,044,649	616,305,811	739,566,973	850,502,019	935,510,243
	- Revenue from Services other than Regulated Services	20,916,117	21,961,923	23,060,019	24,213,020	25,423,671
<b>2</b>	<b>Operating Expenditure</b>					
	- Payroll Expenses	227,885,557	271,705,396	324,113,475	371,667,346	401,868,520
	- Administrative and General cost	240,887,553	281,957,552	324,870,756	367,211,895	406,335,904
	- Utilities and outsourcing Costs					
	- Concession Fees					
	- Repair & Maintenance Costs					
<b>3</b>	<b>Profit before Depreciation , Interest and Taxation</b>	<b>45,187,656</b>	<b>84,604,786</b>	<b>113,642,761</b>	<b>135,835,798</b>	<b>152,729,490</b>
	Depreciation and Amortisation	12,748,345	12,110,928	11,505,381	10,930,112	10,383,607
<b>4</b>	<b>Profit before Interest and Taxation (PBIT)</b>	<b>32,439,311</b>	<b>72,493,858</b>	<b>102,137,380</b>	<b>124,905,685</b>	<b>142,345,883</b>
	Total Interest and Finance Charges	7,763,444	6,957,854	6,249,405	5,625,174	5,074,173
<b>5</b>	<b>Profit/Loss before tax</b>	<b>24,675,867</b>	<b>65,536,004</b>	<b>95,887,975</b>	<b>119,280,511</b>	<b>137,271,710</b>
	Provisions for Taxation	1,898,496	4,960,616	7,234,743	8,987,026	10,334,317
<b>6</b>	<b>Profit/ Loss after taxation</b>	<b>22,777,371</b>	<b>60,575,388</b>	<b>88,653,232</b>	<b>110,293,485</b>	<b>126,937,393</b>
<b>7</b>	<b>Balance Carried to Balance Sheet</b>	<b>22,777,371</b>	<b>60,575,388</b>	<b>88,653,232</b>	<b>110,293,485</b>	<b>126,937,393</b>
	- Adjustments to reconcile as per statutory accounts					
<b>8</b>	<b>Operating profit as per statutory accounts</b>	<b>22,777,371</b>	<b>60,575,388</b>	<b>88,653,232</b>	<b>110,293,485</b>	<b>126,937,393</b>



GlobeGround India Private Limited  
Kempegowda International Airport , Bengaluru.

From F21 : RAB Reconciliation Statement (ref: Section AI.9 of Appendix I)

S.N.	Particulars	2021-22
1	Net Fixed Asset as per the statutory accounts	
	Difference between net fixed assets and RAB	
	Difference Between depreciation in statutory accounts and allowed regulatory depreciation	NOT APPLICABLE
	Intercompany transfers	
	Revaluations in statutory accounts	
	Reconciliation adjustment # 1	
	Reconciliation adjustment # 2	
	.....	
2	Closing RAB	

Note: We understand that this Form is to be submitted annually post implementation of the Tariffs by AERA. Therefore, it is left blank intentionally.





**GLOBEGROUND INDIA PRIVATE LIMITED**

**Kempegowda International Airport,  
Bengaluru**

Annual Tariff Approval Submission  
Third Control Period  
(FY 2021-22 to FY2025-26)

**STAKEHOLDER MEETING DOCUMENTS**

- Meeting Invite
- Virtual Meeting Screen Shot
- Attendance Confirmation
- Minutes of Meeting

**Sanjay Savant**

**From:** Kiran Prasad <knpr@bird.in>  
**Sent:** Monday, June 7, 2021 4:55 PM  
**To:** 'Sanjay Savant'  
**Cc:** Rajat Maharishi; 'Kopal Asthana'; 'Wilma'  
**Subject:** FW: Stakeholder meeting for discussion on THE ANNUAL TARIFF PROPOSAL OF GLOBEGROUND INDIA PRIVATE LIMITED AT KEMPEGOWDA INTERNATIONAL AIRPORT, BENGALURU for FY 2021-22  
**Attachments:** MOM 15.4.21.xlsx; Stakeholder presentation 15.4.21.pdf; MEETING SCREENSHOTS.docx; AERA Filing FY2021-22.pdf; Concession fee 11-03-21.xlsx; AW: Stakeholder meeting for discussion on THE ANNUAL TARIFF PROPOSAL OF ... (73.3 KB); Re: Stakeholder meeting for discussion on THE ANNUAL TARIFF PROPOSAL OF ... (68.6 KB); Re: Stakeholder meeting for discussion on THE ANNUAL TARIFF PROPOSAL OF ... (72.4 KB)  
**Follow Up Flag:** Follow up  
**Flag Status:** Flagged

Dear Sir

PFA details pertaining to BLR for AERA filing.

- MOM
- Stakeholder ppt
- Meeting Screenshots
- AERA filing 2021-22 (pdf) & excel
- Meeting recording  
<https://wettransfer.com/downloads/defa1fc1368cb51c8fff3b242fbab62c20210607102635/18c1ef3c61e4faa83a77ca2297ed718420210607102710/695505>
- Attendance confirmation email (3S/GF/WY)  
AF/KL didn't send the email after multiple reminders.(however the screenshots confirm)

Warm Regards

Kiran

**From:** Kopal Asthana <kla@bird.in>  
**Sent:** 19 April 2021 16:17  
**To:** 'Rajat Maharishi' <rma@bird.in>; 'Wilma Almedia' <wal@bird.in>; 'Kiran Prasad' <knpr@bird.in>  
**Subject:** RE: Stakeholder meeting for discussion on THE ANNUAL TARIFF PROPOSAL OF GLOBEGROUND INDIA PRIVATE LIMITED AT KEMPEGOWDA INTERNATIONAL AIRPORT, BENGALURU for FY 2021-22

Dear All,

Please find attached the MOM of stakeholder meeting held on 15.04.21 and meeting recording link (via we transfer)  
Please share comments (if any) to be incorporated in the same by Wednesday.

<https://wettransfer.com/downloads/f38ab244c1a657cfa0033945c77fa3ec20210419104849/f5f6eae68b85f865748e96a6f7dda42520210419104917/4a4e90>

Thanks & Regards,  
Kopal



CONFIDENTIAL

From: Kopal Asthana <kla@bird.in>

Sent: 12 April 2021 16:20

Cc: 'Rajat Maharishi' <rma@bird.in>; 'Kiran Prasad' <knp@bird.in>; 'Wilma Almedia' <wal@bird.in>

Subject: RE: Stakeholder meeting for discussion on THE ANNUAL TARIFF PROPOSAL OF GLOBEGROUND INDIA PRIVATE LIMITED AT KEMPEGOWDA INTERNATIONAL AIRPORT, BENGALURU for FY 2021-22

Dear All,

Greetings!!

This is with reference to the below email.

On account of holiday on 13<sup>th</sup> & 14<sup>th</sup> April 21, we are rescheduling the said meeting on 15<sup>th</sup> April, 2021 between 1500hours to 1600 hours on Zoom.

Please find below the meeting link

Join Zoom Meeting

<https://zoom.us/j/8124077368?pwd=Qnh0bFRta29NZUJJVkpLZHkUUVHhZz09>

Meeting ID: 812 407 7368

Passcode: 9HdgmR

We look forward to your participation.

Thanks & regards,

Kopal Asthana  
Marketing



Mobile: +91 9741393106 | Email : [kla@bird.in](mailto:kla@bird.in)

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From: Kiran Prasad <knp@bird.in>

Sent: 07 April 2021 16:25

Cc: Rajat Maharishi <rma@bird.in>; [kla@bird.in](mailto:kla@bird.in); 'Wilma Almedia' <wal@bird.in>

Subject: RE: Stakeholder meeting for discussion on THE ANNUAL TARIFF PROPOSAL OF GLOBEGROUND INDIA PRIVATE LIMITED AT KEMPEGOWDA INTERNATIONAL AIRPORT, BENGALURU for FY 2021-22

Dear All

Greetings!



Further to the below email, GGI is filing its annual tariff proposal with regards to providing GH services at KIA, Bengaluru to AERA and intends to conduct a consultation meeting with all stakeholders.

The meeting is scheduled on 13<sup>th</sup> April 2021, Tuesday between 1500hours to 1600 hours on Zoom  
Please find below the meeting link

Join Zoom Meeting

<https://zoom.us/j/93652230348?pwd=QzQ4cjdSc1dRd0hmQWlVSFU5YTZWdz09>

Meeting ID: 936 5223 0348

Passcode: aJfU86

We look forward to your participation.

Warm Regards,

Kiran Prasad

Manager – Marketing



Ventures of Bird Group

Mobile: +91 8884414194 | Email id: [knnp@bird.in](mailto:knnp@bird.in)

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**From:** Kiran Prasad [<mailto:knnp@bird.in>]

**Sent:** 25 March 2021 17:42

**Cc:** Rajat Maharishi ([rma@bird.in](mailto:rma@bird.in)) <[rma@bird.in](mailto:rma@bird.in)>; 'kla@bird.in' <[kla@bird.in](mailto:kla@bird.in)>; 'Wilma Almedia' <[wal@bird.in](mailto:wal@bird.in)>

**Subject:** FW: Stakeholder meeting for discussion on THE ANNUAL TARIFF PROPOSAL OF GLOBEGROUND INDIA PRIVATE LIMITED AT KEMPEGOWDA INTERNATIONAL AIRPORT, BENGALURU

Dear All

Reference below email, considering the CoVid situation and request from few stakeholders we are cancelling the face-to-face meeting scheduled on 26<sup>th</sup> March 2021.

We shall now be conducting this meeting online, details of which shall be shared in due course.

Please find attached the Annual Tariff Proposal of GlobeGround India Private Limited at Kempegowda International Airport, Bengaluru for FY2021-22 for submission to AERA which shall be discussed during the meeting.

Warm Regards,

Kiran Prasad

Manager – Marketing



Ventures of Bird Group

Mobile: +91 8884414194 | Email id: [knnp@bird.in](mailto:knnp@bird.in)



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**From:** Kiran Prasad [<mailto:knp@bird.in>]

**Sent:** 20 March 2021 10:31

**Cc:** Rajat Maharishi ([rma@bird.in](mailto:rma@bird.in)) <[rma@bird.in](mailto:rma@bird.in)>; 'kla@bird.in' <[kla@bird.in](mailto:kla@bird.in)>; 'Sanjay Savant' <[sanjays@bird.in](mailto:sanjays@bird.in)>; 'Wilma Almedia' <[wal@bird.in](mailto:wal@bird.in)>

**Subject:** Stakeholder meeting for discussion on THE ANNUAL TARIFF PROPOSAL OF GLOBEGROUND INDIA PRIVATE LIMITED AT KEMPEGOWDA INTERNATIONAL AIRPORT, BENGALURU

Dear All

Greetings from GlobeGround India Pvt. Ltd.

This email is with reference to the above mentioned subject.

GGI is filing its annual tariff proposal with regards to providing GH services at KIA, Bengaluru to AERA and intends to conduct a consultation meeting with all stakeholders.

The meeting is scheduled on 26<sup>th</sup> March 2021, Friday.

We will appreciate your confirmation for the above mentioned meeting by 23rd March, Tuesday.

Based on your confirmation we shall be booking the meeting venue closer to the airport.

Look forward to meeting you.

Thank you.

Warm Regards,

Kiran Prasad

Manager – Marketing



Ventures of Bird Group

Mobile: +91 8884414194 | Email id: [knp@bird.in](mailto:knp@bird.in)

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**Sanjay Savant**

**From:** Jithin Puthiya Purayil <Jithin.PuthiyaPurayil@gulfair.com>  
**Sent:** Friday, April 16, 2021 8:50 PM  
**To:** BLR - Airport Services Manager, Kopal Asthana  
**Cc:** Radhakrishna Menon, Rajesh (BLR PC KG) - AF; Triller, Sabine; Rajat Maharishi; Kiran Prasad; Wilma Almedia  
**Subject:** Re: Stakeholder meeting for discussion on THE ANNUAL TARIFF PROPOSAL OF GLOBEGROUND INDIA PRIVATE LIMITED AT KEMPEGOWDA INTERNATIONAL AIRPORT, BENGALURU for FY 2021-22  
**Attachments:** GulfAirNewLogo-Small-02\_8f09ea1a-814e-46a1-b504-8f5da9e26e95111111.png; clip\_image001\_b0012ce2-d09c-43fe-a8ff-2b010b8a24ad111111111111.png; gf-internal-email-facebook\_4f0cfe16-1757-4107-99e3-85d176a8a51711111111111111.png; gf-internal-emails-instagram\_b7e620ee-68a1-4b37-9e51-ea7e9732f3d0111111111111111.png; gf-internal-emails-linkedin\_5524d4ea-4c8d-4e78-af60-52803f51ce4211111111111111.png; gf-internal-emails-twitter\_22cae444-cb9d-44d2-9be3-d1316d37151111111111111111.png; gf-internal-emails-youtube\_6ef51013-6e3a-49d9-a0c8-04022736bbfe11111111111111.png

Dear Mr. Rajat/Ms. Kopal,

We had fruitful discussion through virtual meeting.

As discussed on " No increase in handling charges for our scheduled flight for this financial year from your end".

I highly appreciated Globe Ground India for been with Gulf Air through even hard time where we all are effected and still floating in same wave called COVID.

This understanding helps us to strengthen our relationship much stronger.

I thank you on behalf of Gulf Air team.

Regards,  
Jithin

[cid:GulfAirNewLogo-Small-02\_8f09ea1a-814e-46a1-b504-8f5da9e26e95111111.png] Jithin Puthiya Purayil  
Airport Duty Officer III  
Ground Operations

Address PO Box 138, Manama, Kingdom of Bahrain gulfair.com<<https://www.gulfair.com/>>  
[cid:gf-internal-email-facebook\_4f0cfe16-1757-4107-99e3-85d176a8a51711111111111111.png]<<https://www.facebook.com/gulfair>>[cid:gf-internal-emails-instagram\_b7e620ee-68a1-4b37-9e51-ea7e9732f3d0111111111111111.png]<<https://www.instagram.com/gulfair>>[cid:gf-internal-emails-linkedin\_5524d4ea-4c8d-4e78-af60-52803f51ce4211111111111111.png]<<https://www.linkedin.com/company/gulf-air>>[cid:gf-internal-emails-twitter\_22cae444-cb9d-44d2-9be3-d1316d37151111111111111111.png]<<https://www.twitter.com/gulfair>>[cid:gf-internal-emails-youtube\_6ef51013-6e3a-49d9-a0c8-04022736bbfe11111111111111.png]<<https://www.youtube.com/gulfair>><[https://www.youtube.com/user/user\\_name\\_here](https://www.youtube.com/user/user_name_here)>



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From: BLR - Airport Services Manager <BLR.ASM@omanair.com>

Sent: Friday, April 16, 2021 4:35:56 PM

To: Kopal Asthana

Cc: Radhakrishna Menon, Rajesh (BLR PC KG) - AF; Jithin Puthiya Purayil; Triller, Sabine; Rajat Maharishi; Kiran Prasad; Wilma Almedia

Subject: Re: Stakeholder meeting for discussion on THE ANNUAL TARIFF PROPOSAL OF GLOBEGROUND INDIA PRIVATE LIMITED AT KEMPEGOWDA INTERNATIONAL AIRPORT, BENGALURU for FY 2021-22

Dear Kopal,

Thank you for organising virtual meeting.

As mentioned in the meeting that there will not be any increase in the handling charges for the scheduled flights, due to COVID-19 pandemic were all airlines are still not able to recover from financial losses.

From WY we would like to thank GGI for supporting us during this ongoing pandemic by not increasing the handling charges.

Kind regards,

Rupesh Munikrishna

Airport Services Manager - Bangalore

Ground Operations | Oman Air | Tel: 080-47406464<tel:080-47406464>, Mobile: +91-9916999301<tel:+91-9916999301>

[cid:image001.png@01D6D1F8.BBF15BE0]

On 16-Apr-2021, at 4:20 PM, Kopal Asthana <kla@bird.in> wrote:

Dear Colleagues,

Thank you for attending the e-meeting yesterday (15th April 2021 3pm onwards) on the above subject. As discussed yesterday, please reply back to this reply as a confirmation for your attendance.

Thanks & regards,

Kopal Asthana

Marketing

<image001.jpg>

<image002.png>

<image003.png>

<image002.png>



<<https://eur02.safelinks.protection.outlook.com/?url=http%3A%2F%2Fwww.abovegroundlevellounge.com%2F&data=04%7C01%7CBLR.ASM%40omanair.com%7C2791dbeef05742236f3b08d900c56958%7C456ceee37fed44e8a399cd4111988137%7C0%7C0%7C637541670167548470%7CUnknown%7CTWFpbGZsb3d8eyJWljojoiMC4wLjAwMDAiLCJQIjoiV2luZmliLCJBTil6lk1haWwiLCJXVCi6Mn0%3D%7C1000&sdata=sPdkvIWydFJcfis98KwTUAfuRd6IFybUdNoHdqZq%2Fws%3D&reserved=0>>

<image004.jpg>

Mobile: +91 9741393106 | Email : kla@bird.in

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From: Kopal Asthana <kla@bird.in>

Sent: 12 April 2021 16:20

Cc: 'Rajat Maharishi' <rma@bird.in>; 'Kiran Prasad' <knp@bird.in>; 'Wilma Almedia' <wal@bird.in>

Subject: RE: Stakeholder meeting for discussion on THE ANNUAL TARIFF PROPOSAL OF GLOBEGROUND INDIA PRIVATE LIMITED AT KEMPEGOWDA INTERNATIONAL AIRPORT, BENGALURU for FY 2021-22

Dear All,

Greetings!!

This is with reference to the below email.

On account of holiday on 13th & 14th April 21, we are rescheduling the said meeting on 15th April, 2021 between 1500hours to 1600 hours on Zoom.

Please find below the meeting link

Join Zoom Meeting

<https://zoom.us/j/8124077368?pwd=Qnh0bFRta29NZUJJVkpLZHkUUVHZZ09<https://eur02.safelinks.protection.outlook.com/?url=https%3A%2F%2Fzoom.us%2Fj%2F8124077368%3Fpwd%3DQnh0bFRta29NZUJJVkpLZHkUUVHZZ09&data=04%7C01%7CBLR.ASM%40omanair.com%7C2791dbeef05742236f3b08d900c56958%7C456ceee37fed44e8a399cd4111988137%7C0%7C0%7C637541670167558466%7CUnknown%7CTWFPbGZsb3d8eyJWljoimC4wLjAwMDAiLCJQIjoiV2luMzliLCJBTiI6Iik1haWwIjLCjXVCI6Mn0%3D%7C1000&sdata=oUwZSHy%2BTigj5565AVaYZI7Xpw8U1yQBS86Pz8krpZc%3D&reserved=0>

Meeting ID: 812 407 7368

Passcode: 9HdgmR

We look forward to your participation.

Thanks & regards,

Kopal Asthana  
Marketing

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<image003.png>

<image002.png>



<<https://eur02.safelinks.protection.outlook.com/?url=http%3A%2F%2Fwww.abovegroundlevellounge.com%2F&dat>

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<image004.jpg>

Mobile: +91 9741393106 | Email : kla@bird.in<mailto:kla@bird.in>

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From: Kiran Prasad <knp@bird.in<mailto:knp@bird.in>>

Sent: 07 April 2021 16:25

Cc: Rajat Maharishi <rma@bird.in<mailto:rma@bird.in>>; kla@bird.in<mailto:kla@bird.in>; 'Wilma Almedia' <wal@bird.in<mailto:wal@bird.in>>

Subject: RE: Stakeholder meeting for discussion on THE ANNUAL TARIFF PROPOSAL OF GLOBEGROUND INDIA PRIVATE LIMITED AT KEMPEGOWDA INTERNATIONAL AIRPORT, BENGALURU for FY 2021-22

Dear All

Greetings!

Further to the below email, GGI is filing its annual tariff proposal with regards to providing GH services at KIA, Bengaluru to AERA and intends to conduct a consultation meeting with all stakeholders.

The meeting is scheduled on 13th April 2021, Tuesday between 1500hours to 1600 hours on Zoom Please find below the meeting link Join Zoom Meeting

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Meeting ID: 936 5223 0348

Passcode: ajfU86

We look forward to your participation.

Warm Regards,

Kiran Prasad  
Manager – Marketing  
<image006.png>



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Ventures of Bird Group

<image010.png>

Mobile: +91 8884414194 Email id: knp@bird.in<mailto:knp@bird.in>

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From: Kiran Prasad [mailto:knp@bird.in]

Sent: 25 March 2021 17:42

Cc: Rajat Maharishi (rma@bird.in<mailto:rma@bird.in>) <rma@bird.in<mailto:rma@bird.in>>; 'kla@bird.in' <kla@bird.in<mailto:kla@bird.in>>; 'Wilma Almedia' <wal@bird.in<mailto:wal@bird.in>>

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Warm Regards,

Kiran Prasad

Manager – Marketing

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From: Kiran Prasad [mailto:knp@bird.in]

Sent: 20 March 2021 10:31

Cc: Rajat Maharishi (rma@bird.in<mailto:rma@bird.in>) <rma@bird.in<mailto:rma@bird.in>>; 'kla@bird.in' <kla@bird.in<mailto:kla@bird.in>>; 'Sanjay Savant' <sanjays@bird.in<mailto:sanjays@bird.in>>; 'Wilma Almedia' <wal@bird.in<mailto:wal@bird.in>>

Subject: Stakeholder meeting for discussion on THE ANNUAL TARIFF PROPOSAL OF GLOBEGROUND INDIA PRIVATE LIMITED AT KEMPEGOWDA INTERNATIONAL AIRPORT, BENGALURU

Dear All

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This email is with reference to the above mentioned subject.

GGI is filing its annual tariff proposal with regards to providing GH services at KIA, Bengaluru to AERA and intends to conduct a consultation meeting with all stakeholders.

The meeting is scheduled on 26th March 2021, Friday.

We will appreciate your confirmation for the above mentioned meeting by 23rd March, Tuesday. Based on your confirmation we shall be booking the meeting venue closer to the airport.

Look forward to meeting you.

Thank you.

Warm Regards,

Kiran Prasad  
Manager – Marketing  
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&lt;image010.png&gt;

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**Sanjay Savant**

**From:** Triller, Sabine <Sabine.Triller@aerologic.aero>  
**Sent:** Friday, April 16, 2021 5:01 PM  
**To:** Kopal Asthana  
**Cc:** 'Rajat Maharishi'; 'Kiran Prasad'; 'Wilma Almedia'; Freitag, Stefan  
**Subject:** AW: Stakeholder meeting for discussion on THE ANNUAL TARIFF PROPOSAL OF GLOBEGROUND INDIA PRIVATE LIMITED AT KEMPEGOWDA INTERNATIONAL AIRPORT, BENGALURU for FY 2021-22

Dear Kopal,

thank you for organizing the meeting and I hereby confirm my attendance.

Please also pass on our thanks to the entire team of GGI for their great support during the ongoing pandemic.

Stay safe and best regards,  
Sabine

**Sabine Triller**

Ground Operations Key Account Contracts & Administration

**AeroLogic**

A joint venture of DHL Express and Lufthansa Cargo

Aerologic GmbH  
Industriestr. 70  
04435 Schkeuditz  
Germany

Phone +49 34204 443 230  
Mobile +49 151 58943759  
Fax +49 34204 443 199

[Sabine.triller@aerologic.aero](mailto:Sabine.triller@aerologic.aero)  
<http://www.aerologic.aero>

**Von:** Kopal Asthana <kla@bird.in>

**Gesendet:** Freitag, 16. April 2021 12:43

**An:** 'Radhakrishna Menon, Rajesh (BLR PC KG) - AF' <ramenon@airfrance.fr>; 'Jithin Puthiya Purayil' <Jithin.PuthiyaPurayil@gulfair.com>; Triller, Sabine <Sabine.Triller@aerologic.aero>; 'BLR - Airport Services Manager' <BLR.ASM@omanair.com>

**Cc:** 'Rajat Maharishi' <rma@bird.in>; 'Kiran Prasad' <knp@bird.in>; 'Wilma Almedia' <wal@bird.in>

**Betreff:** RE: Stakeholder meeting for discussion on THE ANNUAL TARIFF PROPOSAL OF GLOBEGROUND INDIA PRIVATE LIMITED AT KEMPEGOWDA INTERNATIONAL AIRPORT, BENGALURU for FY 2021-22

Dear Colleagues,

Thank you for attending the e-meeting yesterday (15<sup>th</sup> April 2021 3pm onwards) on the above subject. As discussed yesterday, please reply back to this reply as a confirmation for your attendance.

Thanks & regards,



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Kopal Asthana  
Marketing



BCLPL

Mobile: +91 9741393106 | Email : [kla@bird.in](mailto:kla@bird.in)

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From: Kopal Asthana <[kla@bird.in](mailto:kla@bird.in)>

Sent: 12 April 2021 16:20

Cc: 'Rajat Maharishi' <[rma@bird.in](mailto:rma@bird.in)>; 'Kiran Prasad' <[knnp@bird.in](mailto:knnp@bird.in)>; 'Wilma Almedia' <[wal@bird.in](mailto:wal@bird.in)>

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Dear All,

Greetings!!

This is with reference to the below email.

On account of holiday on 13<sup>th</sup> & 14<sup>th</sup> April 21, we are rescheduling the said meeting on 15<sup>th</sup> April, 2021 between 1500hours to 1600 hours on Zoom.

Please find below the meeting link  
Join Zoom Meeting

<https://zoom.us/j/8124077368?pwd=Qnh0bFRta29NZUJJVkpLZHkUUVVH7z09>

Meeting ID: 812 407 7368

Passcode: 9Hdgmr

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Meeting ID: 936 5223 0348

Passcode: ajfU86

We look forward to your participation.

Warm Regards,

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Manager – Marketing



Ventures of Bird Group

Mobile: +91 8884414194 | Email id: [knk@bird.in](mailto:knk@bird.in)

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**Sent:** 25 March 2021 17:42

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[www.aerologic.aero](http://www.aerologic.aero)

Aerologic GmbH; Registered office Schkeuditz; local district court Leipzig; HRB 23498

Managing Director: Josef Moser / Martin Hirsch

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## Minutes of the Meeting

Agenda : Discussion with stakeholders for the annual tariff proposal to be submitted to AERA by GlobeGround India Pvt. Ltd. for Kempegowda International Airport, Bengaluru for FY2021-22

Date: 15-04-2021

Meeting conducted online via Zoom call

Time: 15:00hr

Invitees BIAL, Air Asia India, Air Asia Berhad, Star Air, Air France, Air Arabia, AeroLogic, Lufthansa German Airlines, Gulf Air, DHL, SriLankan Airlines, KLM Airlines, Oman Air, Qatar Airways, Nepal Airlines, Thai Air Asia, IATA, Business Aircraft Operators Association

Attendees Gulf Air, Aerologic, Oman Air, Air France, KLM Airlines

SL#	Points Discussed	Speaker	Response by GGI
1	GGI welcomed all the stakeholders and thanked them for joining the meeting to discuss the ANNUAL TARIFF PROPOSAL FOR FY2021-22 for Kempegowda International Airport, Bengaluru	GGI representative.	
	Powerpoint presentation was given to all stakeholders, to share the proposed Annual Tariff to be filed with AERA		
	It was explained that considering the current pandemic situation no increment in the Annual tariff is considered and GGI shall continue with existing tariff.		
	Further it was shared that the proposed Annual Tariff for 2021-22 also includes tariff for non schedule operations		
	All the notes related to the tariff were also shared		
2	The basis of flight slab was enquired	Air France Representative	It was explained that the methodology used for 2021-22 filing is the same as the existing tariff and hence the same slab is continued.
3	All airlines appreciated the continuation of the existing tariff without any increase	Airline Representatives	
	GGI representative requested the airlines to share any further queries within next week via email (if required) and GGI shall share the response		
4	Meeting ended with a thank you note.		



Recording...

KOPAL ASTHANA striller R Rupesh Muni. Rajesh Radhakri.

# RAJAT

Participants (7)

Initials	Name	Audio	Video
KA	KOPAL ASTHANA (Host, me)	On	On
R	RAJAT	On	On
R	Rajesh Radhakrishnamanon	On	On
S	striller	On	On
J	Jethin	On	On
R	Rupesh Munkrishna	On	On
W	Wilma	On	On

15:16  
15-04-2021

Stakeholder presentation 15.4.21.pdf - Adobe Reader

File Edit View Window Help

Open 14 / 14 90%

Thank you

Participants (7)

Initials	Name	Audio	Video
KA	KOPAL ASTHANA (Host, me)	On	On
R	Rajesh Radhakrishnamanon	On	On
J	Jethin	On	On
R	RAJAT	On	On
R	Rupesh Munkrishna	On	On
S	striller	On	On
W	Wilma	On	On

15:16  
15-04-2021







Zoom Meeting

KOPAL ASTHANA striller

Recording...

Rupesh Muni... Rajesh Radhakri...

# RAJAT

- Participants (7)
- KA KOPAL ASTHANA (Host, me)
  - R RAJAT
  - Rajesh Radhakrishnamenon
  - S striller
  - J Jithin
  - R Rupesh Munikrishna
  - W Wilma

Invite

Mute All

ENG  
15:16  
15-04-2021



The screenshot displays a Zoom application window. At the top, a status bar indicates 'You are screen sharing' and a 'Stop Share' button. The main interface shows a meeting titled 'KOPAL ASTHANA's Zoom Meeting' with a duration of 15:00 - 16:00, currently 'In Progress'. The meeting ID is 812 407 7368. A 'Start' button is visible, along with 'Copy Invitation', 'Edit', and 'Delete' options. A 'Show Meeting Invitation' window is open, listing 6 participants: KOPAL ASTHANA (Host, me), RAJAT, Jithin, Rupesh Munikrishna, striller, and Wilma. The background shows a Windows desktop with a file explorer window open to 'Stakeholder presentation 15.4.21.ppt'.

**KOPAL ASTHANA's Zoom Meeting**

15:00 - 16:00 | In Progress

Meeting ID: 812 407 7368

**Participants (6)**

- KA KOPAL ASTHANA (Host, me)
- R RAJAT
- J Jithin
- R Rupesh Munikrishna
- S striller
- W Wilma

15:12  
15-04-2021



Stakeholder presentation 15.4.21.pdf - Adobe Reader

File Edit View Window Help

Open [Icons] 14 / 14 90% [Icons]

You are screen sharing

Participants (7)

- KA KOPAL ASTHANA (Host, me)
- Rajesh Radhakrishnamenon
- J Jithin
- R RAJAT
- R Rupesh Munikrishna
- S striller
- W Wilma

Invite Mute All

Thank you

ENG 15:10 15-04-2021



**Sanjay Savant**

**From:** BLR - Airport Services Manager <BLR.ASM@omanair.com>  
**Sent:** Friday, April 16, 2021 4:36 PM  
**To:** Kopal Asthana  
**Cc:** Radhakrishna Menon, Rajesh (BLR PC KG) - AF; Jithin Puthiya Purayil; Triller, Sabine; Rajat Maharishi; Kiran Prasad; Wilma Almedia  
**Subject:** Re: Stakeholder meeting for discussion on THE ANNUAL TARIFF PROPOSAL OF GLOBEGROUND INDIA PRIVATE LIMITED AT KEMPEGOWDA INTERNATIONAL AIRPORT, BENGALURU for FY 2021-22

Dear Kopal,

Thank you for organising virtual meeting.

As mentioned in the meeting that there will not be any increase in the handling charges for the scheduled flights, due to COVID-19 pandemic were all airlines are still not able to recover from financial losses.

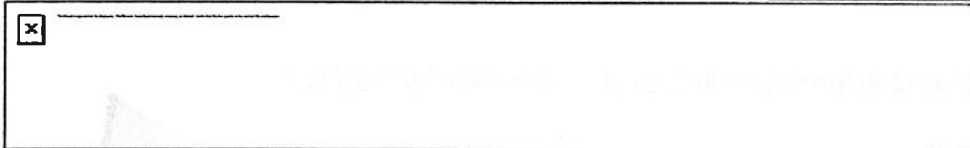
From WY we would like to thank GGI for supporting us during this ongoing pandemic by not increasing the handling charges.

Kind regards,

**Rupesh Munikrishna**

**Airport Services Manager - Bangalore**

**Ground Operations | Oman Air | Tel: 080-47406464, Mobile: +91-9916999301**



On 16-Apr-2021, at 4:20 PM, Kopal Asthana <kla@bird.in> wrote:

Dear Colleagues,

Thank you for attending the e-meeting yesterday (15<sup>th</sup> April 2021 3pm onwards) on the above subject.

As discussed yesterday, please reply back to this reply as a confirmation for your attendance.

Thanks & regards,

**Kopal Asthana**





Marketing

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<image001.jpg>

<image002.png>

<image003.png>

<image002.png>

<image004.jpg>

Mobile: +91 9741393106 | Email : kla@bird.in

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---

From: Kopal Asthana <kla@bird.in>

Sent: 12 April 2021 16:20

Cc: 'Rajat Maharishi' <rma@bird.in>; 'Kiran Prasad' <knp@bird.in>; 'Wilma Almedia' <wal@bird.in>

Subject: RE: Stakeholder meeting for discussion on THE ANNUAL TARIFF PROPOSAL OF GLOBEGROUND INDIA PRIVATE LIMITED AT KEMPEGOWDA INTERNATIONAL AIRPORT, BENGALURU for FY 2021-22

Dear All,

Greetings!!

This is with reference to the below email.

On account of holiday on 13<sup>th</sup> & 14<sup>th</sup> April 21, we are rescheduling the said meeting on 15<sup>th</sup> April, 2021 between 1500hours to 1600 hours on Zoom.

Please find below the meeting link  
Join Zoom Meeting

<https://zoom.us/j/8124077368?pwd=Qnh0bFRta29NZUJJVkpLZHZkUUUVHZZ09>

Meeting ID: 812 407 7368

Passcode: 9HdgmR

We look forward to your participation.

Thanks & regards,

Kopal Asthana  
Marketing

---

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<image002.png>

<image003.png>



&lt;image002.png&gt;

&lt;image004.jpg&gt;

Mobile: +91 9741393106 | Email : [kla@bird.in](mailto:kla@bird.in)

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From: Kiran Prasad <[knnp@bird.in](mailto:knnp@bird.in)>

Sent: 07 April 2021 16:25

Cc: Rajat Maharishi <[rma@bird.in](mailto:rma@bird.in)>; [kla@bird.in](mailto:kla@bird.in); 'Wilma Almedia' <[wal@bird.in](mailto:wal@bird.in)>

Subject: RE: Stakeholder meeting for discussion on THE ANNUAL TARIFF PROPOSAL OF GLOBEGROUND INDIA PRIVATE LIMITED AT KEMPEGOWDA INTERNATIONAL AIRPORT, BENGALURU for FY 2021-22

Dear All

Greetings!

Further to the below email, GGI is filing its annual tariff proposal with regards to providing GH services at KIA, Bengaluru to AERA and intends to conduct a consultation meeting with all stakeholders.

The meeting is scheduled on 13<sup>th</sup> April 2021, Tuesday between 1500hours to 1600 hours on Zoom  
Please find below the meeting link

Join Zoom Meeting

<https://zoom.us/j/93652230348?pwd=QzQ4cjdSc1dRd0hmQWlVSFU5YTZWdz09>

Meeting ID: 936 5223 0348

Passcode: aJfU86

We look forward to your participation.

Warm Regards,

Kiran Prasad

Manager – Marketing

&lt;image006.png&gt;

&lt;image007.jpg&gt;

&lt;image008.jpg&gt;

&lt;image009.jpg&gt;

Ventures of Bird Group



&lt;image010.png&gt;

Mobile: +91 8884414194 Email id: [knnp@bird.in](mailto:knnp@bird.in)

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**From:** Kiran Prasad [<mailto:knp@bird.in>]

**Sent:** 25 March 2021 17:42

**Cc:** Rajat Maharishi ([rma@bird.in](mailto:rma@bird.in)) <[rma@bird.in](mailto:rma@bird.in)>; 'kla@bird.in' <[kla@bird.in](mailto:kla@bird.in)>; 'Wilma Almedia' <[wal@bird.in](mailto:wal@bird.in)>

**Subject:** FW: Stakeholder meeting for discussion on THE ANNUAL TARIFF PROPOSAL OF GLOBEGROUND INDIA PRIVATE LIMITED AT KEMPEGOWDA INTERNATIONAL AIRPORT, BENGALURU

Dear All

Reference below email, considering the CoVid situation and request from few stakeholders we are cancelling the face-to-face meeting scheduled on 26<sup>th</sup> March 2021.  
We shall now be conducting this meeting online, details of which shall be shared in due course.

Please find attached the Annual Tariff Proposal of GlobeGround India Private Limited at Kempegowda International Airport, Bengaluru for FY2021-22 for submission to AERA which shall be discussed during the meeting.

Warm Regards,

**Kiran Prasad**

Manager – Marketing

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<image009.jpg>

Ventures of Bird Group

<image010.png>

Mobile: +91 8884414194 Email id: [knp@bird.in](mailto:knp@bird.in)

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**From:** Kiran Prasad [<mailto:knp@bird.in>]

**Sent:** 20 March 2021 10:31

**Cc:** Rajat Maharishi ([rma@bird.in](mailto:rma@bird.in)) <[rma@bird.in](mailto:rma@bird.in)>; 'kla@bird.in' <[kla@bird.in](mailto:kla@bird.in)>; 'Sanjay Savant' <[sanjays@bird.in](mailto:sanjays@bird.in)>; 'Wilma Almedia' <[wal@bird.in](mailto:wal@bird.in)>

**Subject:** Stakeholder meeting for discussion on THE ANNUAL TARIFF PROPOSAL OF GLOBEGROUND INDIA PRIVATE LIMITED AT KEMPEGOWDA INTERNATIONAL AIRPORT, BENGALURU

Dear All

Greetings from GlobeGround India Pvt. Ltd.

This email is with reference to the above mentioned subject.



GGI is filing its annual tariff proposal with regards to providing GH services at KIA, Bengaluru to AERA and intends to conduct a consultation meeting with all stakeholders.

The meeting is scheduled on 26<sup>th</sup> March 2021, Friday.

We will appreciate your confirmation for the above mentioned meeting by 23rd March, Tuesday.  
Based on your confirmation we shall be booking the meeting venue closer to the airport.

Look forward to meeting you.

Thank you.

Warm Regards,

Kiran Prasad  
Manager – Marketing  
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<image008.jpg>

<image009.jpg>

Ventures of Bird Group

<image010.png>

Mobile: +91 8884414194 Email id: [knk@bird.in](mailto:knk@bird.in)

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**GLOBEGROUND INDIA PRIVATE LIMITED**

**Kempegowda International Airport,  
Bengaluru**

**Annual Tariff Approval Submission  
Third Control Period  
(FY 2021-22 to FY2025-26)**

**USER AGREEMENTS**



**AIRFRANCE**

Reference : CW2089857

## **AMENDMENT 1 TO STANDARD GROUND HANDLING AGREEMENT SIMPLIFIED PROCEDURE**

### **ANNEX B 1.0 LOCATIONS, AGREED SERVICES, FACILITIES and CHARGES to the Standard Ground Handling Agreement (SGHA) of January 2013**

Between  
Having its principal office at

**KONINKLIJKE LUCHTVAART MAATSCHAPPIJ (KLM)**  
Amsterdamseweg 55  
1182 GP Amstelveen  
The Netherlands

Hereinafter referred to as "the Carrier(s)"

And

**GLOBEGROUND INDIA PVT. LTD.**

Having its principal office at

E-9, Connaught Circus, Connaught Place  
New Delhi – 110 001  
India

Hereinafter referred to as "the Handling Company"

Both the Handling Company and the Carrier may be hereinafter referred to as the "Party(ies)"

#### **PREAMBLE:**

Whereas, the Parties entered into an Annex B1.0 effective on 27 October 2019 hereinafter referred to as "the Agreement", and amended by Addendum 1 of 27 October 2019,

Whereas, the Parties now wish to modify the terms and conditions of the Agreement and the Amendment/Addendum, in accordance with the provisions of this amendment, hereinafter referred to as "Amendment",

Now, therefore, in consideration of the mutual covenants set forth herein, the Parties agree as follows:



Reference : CW2089857

**PARAGRAPH 1 - HANDLING CHARGES**

- 1.1 Effective 01 September 2020, the rates as defined in Subparagraph 1.2, and as further amended by Amendment 1, will be replaced as per the table hereunder,:

Type of service for all wide body aircraft types	All rates in INR, exclusive of GST and applicable concession fee
BLR cargo only flight both ways	104,800
BLR cargo only flight one way	94,320
BLR turnrate for < 20 flights per month	131,000
BLR turnrate for >= 20 flights per month OR Monthly flights at all stations >= 100	126,000

For the computation of the number of flights per month, all flights of Air France and KLM shall be taken into account.

- 1.2 Effective 01 January 2020, subparagraph 3.2 of the Agreement will be replaced by the following text,:
- 3.2 In accordance with Sub-Article 6.2 in the main agreement the following infrastructural charges, baggage sorting charges, concession fees and other charges will be recharged at costs to the carrier:
- Concession Fee: INR 55,411
- 1.3 Effective 01 September 2020, Addendum 1 shall stand deleted.
- 1.4 Subparagraph 7.2 of the Agreement will be replaced by the following text: "The rates in Subparagraph 1.2 and as modified by this Amendment 1, shall be subject to a 3,5% increase effective 01 September 2021 and by consecutive CPI increases, capped at 5% effective 01 September of each following year.
- 1.5 Effective 01 April 2020, a temporary surcharge per flight will apply to share Handling Agent's cost related to Covid-19 measures as required by the India Council of Medical Research (ICMR). The cost per flight is defined in the table hereunder and the Parties agree that the Carrier will pay an amount of INR 14.000 per flight. Any decrease of the cost breakdown following a decrease of requirements as set by ICMR will be evenly shared between the Parties and the Parties explicitly agree that this surcharge will fully cease to be applicable immediately after the ICMR requirements allow the Handling Agent to do so.

	QTY	Cost per UoM	Cost per flight
Staff using hazmat suit	11	325	3.575
Staff using mask and gloves	35	10	350
Additional transportation	46	100	4.600
Medical checks (temperature measurement, sanitization of individual and surfaces, medical supervision), apportioned on per customer facing person	46	425	19.550
			INR 28.075

**PARAGRAPH 2 – TERMINATION**

- 2.1 Subparagraph 7.4 of the Agreement will be replaced by the following text:
- 7.4 This agreement can be terminated for convenience by the Carrier with no penalties by giving sixty (60) days advance written notice to Handling Agent.



AIRFRANCE





Reference : CW2089857


**PARAGRAPH 3 - EFFECTIVE DATE**


This Amendment 1 comes into force on 01 January 2020 and shall be deemed incorporated into the Annex B. All other terms and conditions of the Annex B, not modified by the Amendment, shall remain and shall continue in full force and effect.

This Amendment has been drawn up in the English language, in two (2) original counterparts constituting one and the same instrument, each Party acknowledging receipt of its own counterpart.

The Parties expressly consent and agree that this Agreement shall be electronically signed. The Parties agree the electronic signatures appearing on this agreement shall be treated, for purposes of validity, reliability, enforceability as well as admissibility, the same as hand-written signatures

For the Handling Company	
Date : Dec 30, 2020 At : Place By : Gaurav Bhatia Title : Director Signature : 	Date : Jan 11, 2021 At : Place By : Hema Title : Executive assistant Signature : 

For KONINKLIJKE LUCHTVAARTMAATSCHAPPIJ	
Date : Jan 11, 2021 At : Amsterdam Schiphol Airport By : Rob van Hijfte Title : VP Procurement Airport Services AFKL Signature : 	Date : At : By : Title : Signature :

Signature:   
Hema (Jan 11, 2021 15:30 GMT+5.5)

Email: hh@bird.in











# CW2089857 - KL BLR DRAFT AMENDMENT 1 of 2020.doc.pdf

Final Audit Report

2021-01-11

Created:	2020-12-30
By:	Anna Padar (Anna.Padar2@klm.com)
Status:	Signed
Transaction ID:	CBJCHBCAABAA2I2DR9dOQyKOsJl5ZtVAGxJMqy090HGz

## "CW2089857 - KL BLR DRAFT AMENDMENT 1 of 2020.doc.pdf" History

-  Document created by Anna Padar (Anna.Padar2@klm.com)  
2020-12-30 - 8:05:37 AM GMT- IP address: 165.225.200.132
-  Document emailed to Gaurav Bhatia (gb@bird.in) for signature  
2020-12-30 - 8:14:28 AM GMT
-  Email viewed by Gaurav Bhatia (gb@bird.in)  
2020-12-30 - 9:41:44 AM GMT- IP address: 203.122.9.58
-  Document e-signed by Gaurav Bhatia (gb@bird.in)  
Signature Date: 2020-12-30 - 11:56:52 AM GMT - Time Source: server- IP address: 106.210.108.28
-  Document emailed to Hema (hh@bird.in) for signature  
2020-12-30 - 11:56:54 AM GMT
-  Email viewed by Hema (hh@bird.in)  
2020-12-30 - 12:10:20 PM GMT- IP address: 106.210.108.28
-  Email viewed by Hema (hh@bird.in)  
2021-01-08 - 10:39:34 AM GMT- IP address: 115.112.197.46
-  Email viewed by Hema (hh@bird.in)  
2021-01-11 - 9:56:45 AM GMT- IP address: 106.223.30.169
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Signature Date: 2021-01-11 - 10:00:19 AM GMT - Time Source: server- IP address: 106.223.30.169
-  Document emailed to Rob van Hijfte (rob-van.hijfte@klm.com) for signature  
2021-01-11 - 10:00:20 AM GMT

 Email viewed by Rob van Hijfte (rob-van.hijfte@klm.com)

2021-01-11 - 12:30:41 PM GMT- IP address: 165.225.241.71

 Document e-signed by Rob van Hijfte (rob-van.hijfte@klm.com)

Signature Date: 2021-01-11 - 5:14:28 PM GMT - Time Source: server- IP address: 165.225.241.71

 Agreement completed.

2021-01-11 - 5:14:28 PM GMT



**IATA Standard Ground Handling Agreement  
Simplified Procedures**

**Annex B 1.0 – Location(s), Agreed Services and Charges  
to the Standard Ground Handling Agreement (SGHA) of January 2018**

between: Deutsche Lufthansa AG ("Carrier")  
Venloer Str. 151-153  
D-50672 Cologne  
Germany

and: GlobeGround India Private Limited ("Handling Company")  
E-9, Connaught House, Connaught Place,  
New Delhi – 110 001  
India

effective from: June 1, 2020

this Annex B 1.0

for the location: Kempegowda International Airport, Bengaluru (BLR)

valid from: June 1, 2020

and replaces: none

**PREAMBLE:**

This Annex B is prepared in accordance with the simplified procedure whereby the Carrier and the Handling Company agree that the terms of the Main Agreement and the Annex A of the SGHA of 2018 as published by the International Air Transport Association shall apply as if such terms were repeated here in full. By signing this Annex B, the Parties confirm that they are familiar with the aforementioned Main Agreement and Annex A. In the event of any contradiction between the terms of this Annex B and the Main Agreement or Annex A, this Annex B shall prevail.



**PARAGRAPH 1: HANDLING SERVICES AND CHARGES**

For a single ground handling consisting of the arrival and the subsequent departure at agreed timings of the same aircraft, the Handling Company shall provide the following services of Annex "A" at the following rates.

**1.1 Scope of Services and Handling Charges****1.1.1 Services****SECTION 1. MANAGING FUNCTIONS****1.1. Representation****1.1.2. Liaise with local authorities.****1.1.3. Indicate that the Handling Company is acting as handling agent for the Carrier.****1.1.4. Inform all interested Parties concerning schedules of the Carrier's aircraft.****1.2 Administrative Functions****1.2.2. Take action on communications addressed to the Carrier.****1.2.3. Prepare, forward, file and retain for a period specified in the Annex B, messages /reports/statistics/documents and perform other administrative duties in the following areas.**

(a) station administration

(b) passenger services

(c) ramp services

(d) load control

(e) flight operations

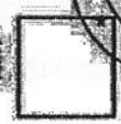
**1.2.4. Maintain the Carrier's manuals, circulars, and other operational documents connected with the performance of the services.****1.2.5 (a) Check**

(c) Forward

on behalf of the Carrier items including, but not limited to, invoices, supply orders, handling charge notes, work orders.

**SECTION 2. PASSENGER SERVICES****2.1 General****2.1.1 Inform passengers and/or public about time of arrival and/or departure of Carrier's aircraft and surface transport.**

- 2.1.2 Make arrangements for, transfer and transit passengers and their baggage and inform them about services available at the airport.
- 2.1.3 When requested by the Carrier,
  - (a) Provide special equipment, facilities and specially trained personnel, for assistance to
    - 1. unaccompanied minors
    - 2. persons with reduced mobility (PRMs)
      - (to read: 6 WCH per flight included, cumulated on a monthly base up to 180, as soon as BLR MUC A/C will be handled with gate positions, the number of included WCH increase to 250 per month cumulated)
    - 3. VIPs (e.g. HON, SEN, Meet & Greet Service)
    - 4. transit without visa passengers (TWOVs)
    - 5. INAD/deportees
    - 6. special medical transport (to read: on request at extra charge)
- 2.1.4 (a) Provide passenger assistance when flights are interrupted, delayed or cancelled. Such assistance shall include:
  - 1. Meal vouchers
  - 2. Rebooking
  - 3. Transportation
  - 4. Hotel accommodation
  - 5. Personnel
- 2.1.6 (a) Notify the Carrier of complaints and claims made by the Carrier's passengers.
- 2.1.7 Report to the Carrier any irregularities discovered in passenger and baggage handling.
- 2.1.8 (b) Arrange for
  - 1. check-in counter(s)
  - 2. service counter(s)
  - 5. set up of Carrier specific items, such as but not limited to carpets, mobile signage, queuing control stanchions
- 2.1.9 Perform the following ticketing/sales functions (see Attachment No. 3 as well)
  - (a) reservations via carriers' Remote Business Center
  - (b) issuance of transportation documents
  - (c) ancillary services (Via Amadeus shopping basket/ carriers' Remote Business Center)
  - (d) e-ticketing via carriers' Remote Business Center
  - (e) other as specified in Annex B (Answer any queries from Accounts/Customer Relations regarding sales reports/Invol reissuance in irregularity situations in accordance with Group Pax and Baggage Manual and Tariff Waiver Policies (TWP))



**2.2 Departure****2.2.1 Perform pre-flight editing**

- 2.2.2** Check and ensure that tickets are valid for the flight(s). The check shall not include the fare. At the following locations:
- (a) check-in area
  - (c) transfer counter
  - (d) gate

- 2.2.3** (a) Check travel documents for the flight(s) concerned within the booking. Handling Company shall be liable for immigration fines in the following cases:
1. Expired Passports/Visas or Passports/Visas without the minimum required validity at the day of entry
  2. Non-Existence of Visa/Necessary Travel Document required by destination or transit station(s). (Excluding passports damaged or missing at point of transit or entry).

In the event that the Handling Company does not have access to information that verifies visa validities and entry conditions for the passenger's final destination and transit point(s), the Handling Company will not have liability. The Handling Company shall not be liable for immigration fines in the event of non-bona fide travel documents or other events, which are outside of their control. In the event an immigration fine is announced or raised against the Carrier, the Carrier will make available to the Handling Company all supporting documents to investigate the matter.

- (b) Enter passenger and/or travel document information into Carrier's and/or government system.

At the following locations:

1. check-in area
3. transfer counter
4. gate

**2.2.4 (a) Weigh and/or measure checked and/or cabin baggage,****(b) Record baggage figures**

for

1. initial flight
2. subsequent flight(s).

At the following locations:

- (i) check-in area  
(to read: including 6 dedicated baggage helpers at check-in / 1 helper for day shifts)
- (ii) transfer counter
- (iv) gate

**2.2.5 Excess baggage**

- (a) determine excess baggage
- (b) issue excess baggage ticket
- (c) collect excess baggage charges





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(d) detach applicable excess baggage coupons

At the following locations:

1. check-in area
3. transfer counter
4. gate

#### 2.2.6 Tag

- (a) checked baggage
  - (b) cabin baggage
- for

1. initial flight
2. subsequent flight(s)

At the following locations:

- (i) check-in area
- (iii) transfer counter
- (iv) gate

#### 2.2.7 Effect conveyance of checked baggage to the baggage sorting area

At the following locations:

- (a) check-in area
- (c) transfer counter
- (d) gate

#### 2.2.8 Effect conveyance of Out of Gauge (OOG) checked baggage to the baggage sorting area

At the following locations:

- (a) check-in area
- (c) transfer counter
- (d) gate

#### 2.2.9 Collect airport and/or any other service charges from departing passengers

At the following locations:

- (a) check-in area
- (c) transfer counter
- (d) gate

#### 2.2.10 (a) Carry out the Carrier's seat allocation or selection system

- (b) Issue boarding pass(es)
  - (c) Detach applicable flight coupons
- for

1. initial flight
2. subsequent flight(s)

At the following locations:

- (i) check-in area
- (iii) transfer counter
- (iv) gate



- 2.2.11 Handle
- (a) Denied Boarding process
  - (b) Denied Boarding Compensation *(to read: compensation paid by the Carrier)*
- At the following locations:
- 1. check-in area
  - 3. transfer counter
  - 4. gate
- 2.2.12 Direct passengers
- (a) through controls to departure gate
- 2.2.13 Handle upgrade/downgrade functions
- At the following locations:
- (a) check-in area
  - (b) lounge
  - (c) transfer counter
  - (d) gate
- 2.2.14 Handle standby list
- At the following locations:
- (a) check-in area
  - (c) transfer counter
  - (d) gate
- 2.2.15 At the gate perform
- (b) boarding process
  - (c) reconciliation of passenger numbers with aircraft documents prior to departure
  - (d) other gate functions as specified in Annex B
- 2.2.16
- (a) collect
  - (b) reconcile
  - (c) handle and forward to Carrier transportation documents (flight coupons, or other flight related documents) uplifted from departing passengers
- 2.2.17 Perform post-flight editing
- 2.3 Arrival
- 2.3.2 Direct passengers
- (a) from aircraft through controls
- 2.3.3
- (a) Provide
  - (b) Arrange for
    - 1. Transfer counter
    - 3. Baggage recheck (as and when required and shall be done by the allocated arrival staff)
- 2.3.4 Handle lost, found and damaged property matters

## (a) Provide

1. acceptance of baggage irregularity reports
2. entering of data into baggage tracing system
3. maintaining and monitoring baggage tracing system files for period specified in Annex B
4. making payments for incidental expenses
6. handling of communications with passengers

## (b) Arrange for

5. delivery of delayed baggage to passengers (coordination with the designated supplier of the carrier)

**SECTION 3. RAMP SERVICES**

(Ramp services to be understood including one dedicated aircraft loading supervisor trained according to AHM 1110; task according to GHP 2.4 and Carrier specific training requirements acc. SAM 3)

**3.1 Baggage Handling****3.1.1 Handle baggage in**

1. baggage sorting area

**3.1.2 Segregate baggage as specified in Annex B****3.1.3 Priority Baggage**

## (a) Provide

## (b) Arrange for

1. Sortation of priority baggage
2. Load priority baggage in accordance with Carrier's instructions
3. Prioritise delivery of priority baggage to claim area

**3.1.4 Prepare for delivery onto flights**

## (a) bulk baggage

## (b) ULDs

- (c) baggage accepted at a location as specified in Annex B

**3.1.5 Establish the number and/or weight of**

## (a) bulk baggage

## (b) built-up ULDs

and provide the load control unit with the information

**3.1.6 Offload**

## (a) bulk baggage

## (b) ULDs

**3.1.7 Deliver to claim area**

## (a) baggage



(b) Out of Gauge (OGG)

3.1.8 Transfer baggage

(a) Provide

1. Sortation of transfer baggage
3. Transport of transfer baggage to the sorting area of the receiving Carrier

(b) Arrange for

2. Storage of transfer baggage prior to dispatch  
(storage time limits to be specified in Annex B)

3.1.9 Handle crew baggage

3.1.10 Baggage Tracking

(a) Provide

(b) Arrange for

(c) Operate

system to provide:

1. Evidence of acquisition
2. Evidence of delivery
3. Inventory of bags, upon departure of flight *(to read: coordination only)*
4. Data exchange (e.g. with other airlines) *(to read: coordination only)*

3.2 Marshalling

3.2.1 (a) Provide

marshalling at arrival and/or departure

3.3 Parking

3.3.1 (a) Provide

(b) Position and/or remove  
wheelchocks

3.3.2 (a) Provide

(b) Position and/or remove  
6. Safety cones

3.4 Ancillary Items

3.4.1 (a) Provide

(c) Operate

1. Ground power unit

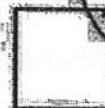
*(to read: additional charge if exceeding scheduled ground time by more than 15 minutes)*

3. Cooling unit (additional charge)

5. Air start unit (additional charge)

**3.6 Loading and Unloading**

- 3.6.1** (a) Provide  
(c) Operate  
1. passenger steps (on remote bay additional charge applicable)  
3. loading bridges
- 3.6.2** (a) Provide for  
1. passenger (additional charge)  
2. crew (additional charge)  
transport between aircraft and airport terminal(s)
- 3.6.3** (c) Operate  
Equipment for loading and/or unloading
- 3.6.4** (a) Provide  
delivery and pick-up of  
1. Baggage  
2. Mobility devices at aircraft doors or other agreed points
- 3.6.5** (a) Provide  
(b) Arrange for  
assembly and transport of  
1. Baggage  
2. General cargo  
3. Special shipments  
4. Mail  
5. Documents  
6. Company mail (e.g. The Carrier's stationary, bag tags or boarding cards)  
between agreed points on the airport
- 3.6.6** (a) Unload aircraft, returning lashing materials to the Carrier.  
(b) Segregate Loads at the aircraft  
(c) Load and secure Loads in the aircraft  
For LH/LX: (to read: incl. one dedicated aircraft loading supervisor trained according to AHM 1110; task according to GHP 2.4 and Carrier specific training requirements acc. SAM 3.)  
(d) Operate in-plane loading system  
(e) Report final load distribution to the Load Control unit
- 3.6.7** Open, close and secure aircraft hold doors  
(a) aircraft lower deck
- 3.6.9** (a) Provide  
safeguarding of all Loads requiring special handling during  
1. loading/unloading  
2. transport between aircraft and designated point on the airport



**3.7 Safety Measures****3.7.1 (a) Provide**

1. portable fire extinguisher on motorized/self-propelled ramp equipment
2. ramp fire extinguisher, if not provided by airport authority

**3.7.2 Perform visual external safety/ground damage inspection of**

- (a) doors and panels and immediate surroundings
- (b) Other inspection items as specified in Annex B

1. immediately upon arrival
  2. immediately prior departure
- and communicate the results to flight crew or Carrier's representative

**3.7.3 Check that all doors and access panels are properly closed and locked****3.8 Moving of Aircraft****3.8.1 (a) Provide****(b) Arrange for**

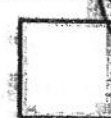
1. tow-in (at additional charge) and/or push-back of aircraft (one pushback included; 2<sup>nd</sup> push back onwards: additional charge)
2. towing of aircraft between other points (additional charge)
4. wing-walker(s)

**3.8.2 (b) Towbar to be provided by the Handling Company****3.10 Interior Cleaning****3.10.1 Clean**

Perform cleaning in accordance with Carriers written instructions of

- (a) flight deck, if specified, under the control of a person authorized by the Carrier
- (b) passenger and crew compartments (other than flight deck)

1. empty ash trays
2. dispose of litter
3. clear waste from overhead stowage
4. wipe tables
5. seats, seat back pockets and passenger service units
6. floors
7. empty refuse bins
8. surfaces in pantries, galleys (sinks, working surfaces, ovens and surrounds) and toilets (wash basins, bowls, seats, mirrors and surrounds)
9. remove, as necessary, any contamination caused by airsickness, spilled food or drink and offensive stains
10. telephones, screens and other equipment
11. inside windows (to read, if necessary only)

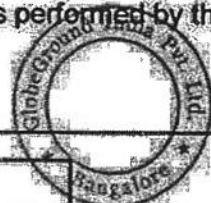




- 3.10.2 Remove and dispose of  
(a) litter/waste (to read: as per local regulations)
- 3.10.3 Perform cabin dressing  
(a) blankets/duvets (fold/place in designated locations)  
(b) arrange seat belts  
(c) make up berths including crew  
(d) replace head rests  
(e) replace pillow covers  
(f) restock toilet items  
(g) replace/restock seat back pocket items  
(h) other cabin items as specified in Annex B  
1. Materials provided by the Carrier
- 3.10.4 (a) Disinfect aircraft with  
1. materials provided by Carrier
- 3.11 Toilet Service
- 3.11.1 (a) Provide  
1. servicing (empty, clean, flush and replenish fluids)  
2. triturator/disposal service
- 3.12 Water Service
- 3.12.1 (a) Provide  
1. draining tanks  
2. replenish tanks (water standard as specified in Annex B)  
3. water quality tests

## SECTION 4. LOAD CONTROL AND FLIGHT OPERATIONS

- 4.1 Load Control
- 4.1.1 Deliver load control related documents between aircraft and airport buildings and vice versa.
- 4.1.2 (a) Process  
(b) Sign documents and information, including but not limited to, loading instructions, load and trim sheets, Captain's load information and manifests where:  
1. Load Control is performed by the Handling Company  
2. Handling Company is performing inputs/updates when Load Control is performed by the Carrier or third party (to read: Load control via GLC)



**4.2 Communications**

- 4.2.1 Inform all interested Parties concerning movements of the Carrier's aircraft.
- 4.2.2 (a) Compile, receive, process and send all messages in connection with the services performed by the Handling Company. The Handling Company is authorized to use Carrier's originator code or double signature procedure.  
(b) Inform the Carrier's representative of the contents of such messages
- 4.2.3 (b) Operate means of communication between the ground station and the Carrier's aircraft (e.g. ARCAS).

**4.3 Flight Operations**

- 4.3.1 Inform the Carrier of any known project affecting the operational services and facilities made available to its aircraft in the areas of responsibility as specified in Annex B.
- 4.3.2 (b) Arrange for meteorological documentation and aeronautical information  
1. at the airport location(s), as defined in Annex B
- 4.3.3 (a) Provide delivery of flight operations related documentation to the aircraft and obtain signature of the pilot-in-command, where applicable  
1. at the airport location(s), as defined in Annex B
- 4.3.4 Analyse the operational conditions and  
(b) request  
(c) sign  
the operational flight plan according to the instructions and data provided by the Carrier  
1. at the airport location(s), as defined in Annex B  
2. at different airport location(s) (in case of diversions)  
3. en-route (applicable for offline stations)
- 4.3.5 (a) Prepare  
(b) Request  
(c) Sign  
(d) File  
the Air Traffic Services ("ATS") Flight Plan  
1. at the airport location(s), as defined in Annex B
- 4.3.6 (a) Request  
the Carrier's slot time allocation with the ATS



## LUFTHANSA GROUP

1. at the airport location(s), as defined in Annex B

4.3.7 Provide the crew with a briefing

4.3.8 (c) Deliver

1. the fuel order
2. the fuel distribution form

4.3.9 Provide ground handling party(ies) with weight and fuel data

4.3.10 Obtain a debriefing from incoming crews, distributing reports or completed forms to offices concerned.

#### 4.4 Crew Administration

4.4.1 Distribute crew schedule information provided by the Carrier to all parties concerned.

4.4.2 Arrange hotel accommodation for crew layover

- (a) scheduled
- (b) non-scheduled

4.4.3 Coordinate  
crew transportation to/from off airport locations

4.4.4 Direct crews through airport facilities

4.4.5 Coordination and arrange with

1. crew layover hotel(s)
2. crew transportation company

on crew call and pick-up timings

4.4.6 (c) Inform the Carrier representative of any crew indisposition or potential absence

#### SECTION 6. SUPPORT SERVICES

##### 6.1 Accommodation

6.1.1 Provide the Carrier with

(b) storage space (for signage and other materials for counters/gate, - on request)

##### 6.2 Automation/Computer Systems

6.2.1 (c) Operate

computer hardware and other equipment (as specified in Annex B) to enable access to

1. Carrier's system

- 6.2.2 Perform the following functions in  
(a) Carrier's system  
(c) other system  
for  
1. Training  
2. Passenger reservations and sales  
3. Passenger service  
4. Baggage reconciliation (to read: just coordinate with the responsible security agency)  
5. Baggage tracing  
6. Operations, load control
- 6.3 Unit Load Device (ULD) Control
- 6.3.1 (a) Provide  
for storage space for  
1. passenger ULDs (additional charge)
- 6.3.2 Take action to prevent damage, theft or unauthorized use of the Carrier's ULDs in the custody of the Handling Company. Notify the Carrier immediately of any damage or loss.
- 6.3.3 (a) Take physical inventory of ULD stock and maintain records.  
(b) Compile and dispatch ULD control messages
- 6.3.4 Prepare ULD exchange control documentation for all transfers of ULDs and obtain signature(s) of the transferring and receiving Carrier(s) or approved third parties and distribute copies.
- 6.3.5 Handle lost, found and damaged ULDs and notify the Carrier of such irregularities.
- 6.4 Fuel Farm (Depot)
- 6.4.1 Liaise with fuel farm suppliers.
- 6.6 Surface Transport
- 6.6.1 (a) Provide  
(b) Arrange for the transport of  
1. passengers (additional charge - Apron package- applicable when at remote bay)  
2. baggage  
3. cargo  
4. post office mail  
5. empty ULDs  
between  
(ii) airport and other agreed points  
(iii) separate terminals at the same airport



**6.7 Catering Services - Liaison and Administration**

6.7.1 Liaise with the Carrier's catering supplier.

**SECTION 7. SECURITY****7.1 Passenger and Baggage Screening and Reconciliation****7.1.2 (b) Arrange for**

1. screening of checked baggage
2. screening of transfer baggage
3. screening of mishandled baggage
4. physical examination of checked, transfer and mishandled baggage
5. identification of security cleared baggage

**7.1.4 (a) Provide**

1. identification of passengers prior to boarding
2. reconciliation of boarded passengers with their baggage
4. offloading of baggage for passengers who fail to board the aircraft

**7.5 Additional Security Services****7.5.1 (b) Arrange for**

additional security services (e.g. Ground Security Coordinator), as specified in Annex B  
(to read: on request and at additional charge)





## PARAGRAPH 1: CONTINUATION

## 1.1.2 Charges per flight in INR

A/C Type	LH-Group Turnaround Handling in LHG DCS (Currency INR)
332	205.000,00
333	205.000,00
343	205.000,00
346	205.000,00
359	205.000,00
763	NA
772	205.000,00
773	205.000,00
779	NA
789	NA
744	215.000,00
748	215.000,00
380	NA

All-inclusive turnaround handling charge		
A350	1 GPU (for standard ground time)	INR 246.105,00
	2 Steps (for standard ground time)	
B748	6 WCHR	INR 256.532,00
	2 trips one way of Crew Coach	
	6 trips one way of Passenger coach	

The above charges are exclusive of the Airport Concession fee.  
The airport concession fee shall be applicable on the gross up charges  
The above charges shall attract Tax(es) as per government regulations

All charges mentioned above are inclusive of Centralised Load Control (GLC) by the Carrier.

Provision of Check-in counters:

Passenger handling is to be understood incl.:

- |           |   |
|-----------|---|
| 10 (ten)  | counters to be opened for A380 ops              |
| 9 (nine)  | counters to be opened for B744/748 ops          |
| 8 (eight) | counters to be opened for A346/359 and B779 ops |
| 7 (seven) | counters to be opened for A333/343 ops          |

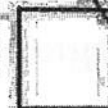
Check-in shall start latest STD minus 4 hours with 2 early bird counters starting at STD minus 4.5 hours and be completed 60 minutes prior STD.

Staff requirements (to be included in charges above):

For minimum staff requirement see **Attachment 4**. A dedicated key account manager as well as a dedicated core team for the Carriers flights is required.

One dedicated office assistant during the day (8 hours) at 7 days a week, and one assistant for one hour prior and after the flight. Functions are admin support work such as collection of documents.

- 1.2 The Handling Company agrees to perform the handling activities in the Carrier's check-in system, weight & balance system and Worldtracer. The Carrier will provide its own EDP-system, which can be used via CUTE system (or similar). The Handling Company should ensure its own access to internet in order to retrieve information provided by the Carrier on its respective platform.
- 1.3 Handling in case of technical landing for other than commercial purposes will be charged at 25% (twenty-five percent) of the above listed full handling rates, provided that a physical change of load is not involved.
- 1.4 Handling in case of return to ramp will not be charged extra, provided that a physical change of load is not involved.
- 1.5 Handling in case of return to ramp involving a physical change of load will be charged at cost price but limited to 40% as for handling in case of technical landing in accordance with Sub-Paragraph 1.1.2 of this Annex B.
- 1.6 No extra charges will be made for providing the services at night, on legal holidays, weekends, turnarounds or overnight stops.
- 1.7 **Cancelled flights:**  
In case of flight cancellation due to schedule change or rotation, no charges shall apply. In the event of another cancellation, the Carrier must inform the Handling Company and:
  - No charges will be incurred if the Carrier informs the Handling Company of the cancellation up to 24 hours in advance.
  - The Handling Company will charge the Carrier 40% of the rates, mentioned above, if cancellation is received less than 12 hours before Scheduled Time of Departure.
- 1.8 Handling of ferry flights will be charged as follows:  
 Ferry in – Full out 70% of the charges in Sub-Paragraph 1.1.2 will apply  
 Full in – Ferry out 60% of the charges in Sub-Paragraph 1.1.2 will apply  
 Ferry in – Ferry out 10% of the charges in Sub-Paragraph 1.1.2 will apply
- 1.9 **Pricing of new aircraft types**  
If aircraft types – which are not mentioned in Annex B – are introduced by the Carrier, the charges shall be mutually agreed between the Handling Company and the Carrier, based on a pro-rata comparison on aircraft seating capacity.
- 1.10 No extra charge will be made for providing the services to the Carrier's off scheduled operation, provided that the services are provided no more than sixty (60) minutes earlier.



than scheduled arrival or not more than sixty (60) minutes later than scheduled departure. For the avoidance of doubt, the first minute of overtime is minute sixty one (61). Charges will be based on actual man-hours worked and for all the equipment docked to the aircraft on pro rate basis charged at the rates specified in Paragraph 2.1 of the Annex B. This applies only if schedule Groundtime is exceeded by more than 60 minutes.

- 1.11 The rates do not include applicable taxes.
- 1.12 The Handling Company will provide as many dedicated and competent staff to accomplish the services of Paragraph 1.1 above, all well trained and familiar with the special procedures of the Carrier as needed to achieve the quality standards and the flight handling as described und Paragraph 1.1.
- 1.13 The Handling Company nominates a dedicated person as a single point of contact to the Carrier. This single point of contact takes care of all operational and/or general business matters of the Carrier, including other Lufthansa Group Hub Airlines being served by the Handling Company.
- 1.14 Check-in counter fees (under section 2.1.8(a)(1,2)) will be charged directly from the provider (Airport) to the Carrier
- 1.15 CUTE charges are centralised to CUTE provider and directly charged to carrier

**PARAGRAPH 2: ADDITIONAL CHARGES & SERVICES**  
(IF NOT PART OF SERVICES UNDER PARAGRAPH 1.1)

2.1

	Service Provided	Unit of Measure	Price (INR)
2.1.3 (a)(2)	Special assistance (WCHR, WCHS) exceeding 180 (250) per month (see comment in Section 2.1.3 a (2) of this Annex B as well.	per unit	855
	Special assistance (WCHC)	per unit	1.608,00
	Ambulift / stretcher case	per service	13.653,00
	Ambulift / wheelchair lift	per service	1.194,00
3.4.1 (a,c)(1)	GPU, if exceeding schedule ground time charges as follows:		
	For the first 30 mins		7.095,00
	Every 15 mins henceforth		3.547,00
3.4.1 (a,c)(3)	Cooling unit charges as follows:		
	For the first 30 mins		14.054,00
	Every 15 mins henceforth		7.066,00





3.4.1 (a,c)(5)	Air Start Unit	per service	16.338,00
3.6.1 (a,c) (1)	The step ladder if provided shall be charged	per hour	11.824,00
3.6.2 (2)	Crew transport	per trip one way	3.870,00
3.6.2 (1)	Passenger coach	per trip one way	5.053,00
3.8.1 (a) (1)	Push back (additional)	per push back	11.287,00
3.8.1 (a) (2)	Towing	per service	28.268,00
	Additional Manpower (blue collar)	per 8 hr. Shift	2.150,00
6.3.1	ULD storage (Calculation on monthly basis, based on Mode) -if applicable		
	LD3	per unit per month	4.718,00
	LD11	per unit per month	7.234,00
	Pallet-PAJ (maximum staking 5)	per unit per month	10.540,00
	Pallet-PMA (maximum staking 5)	per unit per month	18.020,00

1. The above charges are inclusive of the Airport Concession fee

In case of handling delays created solely by the Handling Company, no additional charges for the service listed above under Sub-Items 3.4.1 will apply for the duration of the delay, however charges shall be applicable for the scheduled ground time.

## 2.2

### Coordination Services:

Both Parties agree that the Coordination Services shall apply in the following cases

- (1) Flight Cancellation/ Diversion
- (2) Weight Restricted Flights which result in passenger offloads and delays
- (3) Overbooked Flights which result in passenger offloads > 10pax
- (4) Delays > 1h

In case of irregularities as mentioned above there shall be one coordinator dedicated to Lufthansa Group operations ensuring an independent handling of the irregularity situation.

### The coordinator

- Shall ensure initial communication to Carrier's service center/ rebooking unit
- Shall ensure cancellation of all affected passengers from check-in in alignment with Carrier's service center/ re-booking unit
- Shall act as a point of contact to the Carrier's service center/ re-booking unit to ensure prompt handling of the passengers during the process
- Shall act as single point of contact for Passengers (including general information on type and reason of irregularity and procedure how re-bookings are handled) and Airport Authorities



- Shall coordinate other necessary measures to be taken in case of an irregularity, including but not limited to issuance of vouchers (e.g. meals, hotel, beverages, ground transport) and/ or arrangements for accommodation and/ or ground transport
  - Shall strictly adhere to the Carrier's communication process
  - Shall prepare Final Irregularity Management Report as per Carrier's Instruction
- 2.3 All other services neither included in Paragraph 1 nor mentioned in Sub-Paragraph 2.1 will be charged for, according to attached pricelist minus a discount of 5%. In case of any updates or changes in the pricelist, the Carrier has to be notified by the Handling Company right after publication.
- 2.4 Passenger stairs shall be provided for the period of turnaround times - in the following number, unless jetbridge at terminal gate is utilized:

**Aircraft Type**

For all wide body aircraft types

No. of stairs  
two stairs

for aircraft positioned at remote stands one additional stair is charged as per paragraph 2.1.

**PARAGRAPH 3: DISBURSEMENTS**

- 3.1 The handling charges agreed upon do not include disbursements, which may arise to the Handling Company in connection with the services provided for the Carrier. Such disbursements must be strictly necessary to render assistance in an emergency or irregularity situation. The Carrier will reimburse such expenses to the Handling Company at cost price, plus 5% administrative charges, if settled within a 15 days. If such disbursements are settled after 15 days it will attract 10% administrative charge on monthly basis over above the bill.
- 3.2 The Handling Company supports the Carrier in its efforts of general practice that any possible third party invoices (e.g. irregularity costs like hotel accommodation and meal/ refreshment cost) will be billed directly to the Carrier to avoid billing through the Handling Company.

**PARAGRAPH 4: COMMUNICATION**

- 4.1 The Handling Company shall be entitled to use the Carrier's originator code in all messages dispatched on behalf of the Carrier.

**PARAGRAPH 5: SUBCONTRACTING**

- 5.1 Not applicable for the time being

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Austrian



Lufthansa

SWISS

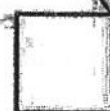




**PARAGRAPH 6: HANDLING REQUIREMENTS AND AUDITING**

- 6.1 The Handling Company must possess all necessary permits, licenses and authorizations to perform aircraft ground services at Bangalore International Airport and guarantees to fulfil all obligations resulting from applicable law, applicable agreements and/or applicable mandatory local requirements (this applies particularly to social law, labor law, and collective labor agreements).
- 6.2 The Handling Company is requested to provide all of the support vehicles and equipment necessary for aircraft/ground requirements to service the aircraft operations.
- 6.3 The Handling Company ensures that their staff with Lufthansa Group client contact speaks English at conversation level as well as the local language fluently. Personnel working in ramp supervision (e.g. qualified aircraft loading supervisor) have sufficient knowledge in English to understand the content of the relevant manuals and the requirements to perform their operational duties.
- 6.4 It will be the Handling Company's responsibility to pay all social contributions (e.g. fees, taxes, charges etc.) resulting from social legislation, labour and foresight of the Handling Company's directors, officers, agents, servants, employees and subcontractors including insurance and work accidents as well as all minimum wages as per applicable law. The Handling Company will indemnify and hold harmless the Carrier from and against any claims of third parties resulting from the non-payment of such contributions.
- 6.5 It will be the Handling Company's responsibility to guarantee to the Carrier that the Handling Company's directors, officers, agents, servants, employees and subcontractors are security checked and fully comply with local security and safety regulations.
- 6.6 For all flights operated by the Carrier. The reference for quality, security and safety procedures in handling operations are the below listed Manuals (see table, which will be amended from time to time). Furthermore, the Handling Company expressly agrees that the whole content of the from time to time amended Carrier's Manuals shall apply to this Agreement.

The Carrier	Applicable Manuals	Abbreviation
LH, CL	<ul style="list-style-type: none"> <li>Lufthansa Group Passenger and Baggage Manual</li> <li>Group Passenger and Baggage Directives</li> <li>Group Passenger and Baggage Instructions</li> <li>Group Aircraft Handling Directives</li> <li>Group Aircraft Handling Instructions</li> <li>Group Station Directive</li> <li>FIND Data System</li> </ul>	GPM GPD GPI AHD AHI GSD NEWS



	<ul style="list-style-type: none"> <li>• Lufthansa Group Hub Airlines Cabin Cleaning Manual</li> <li>• De-icing / Anti-icing Manual</li> </ul>	GCM DAM
LH and CL	<ul style="list-style-type: none"> <li>• Lufthansa Ground Operations Manual incl. all related parts/ manuals.</li> <li>• Lufthansa Group Security Manual</li> <li>• Quality Assurance Manual</li> </ul>	GOM QAM
Wetlease	In case no other information is provided for a Wetlease-operation, the reference for quality, security and safety procedures in handling operations are the Ground Operations Manuals (GOM) of the respective operating Airline.	

As far as there are items not mentioned and not specified in the Ground Operations Manuals, the IATA and/or ICAO rules in force shall apply, as also stated in Article 5 of the Main Agreement.

Access to the Lufthansa Ground handling Library:

[www.lh-handlingagent.com](http://www.lh-handlingagent.com)

username: lh

password: welcome

6.6 As the Handling Company will have access to confidential data including but not limited to PNRs both Parties have agreed to sign a Privacy and Data Protection Clause attached hereto as Attachment 2.

6.7 The Carrier may at its own cost, by prior written notice to the Handling Company and its subcontractors, engage the Handling Company for the purpose of auditing at the location designated in this Annex B. Such notice shall contain a description of the area(s) to be audited. Additionally, the Carrier reserves the right to perform spot audits/inspections without previous notification, thereby counting on the cooperation of the Handling Company, always without prejudice of the rights of defence.

6.8 As the Handling Company should comply with Article 14.2 of the International Health Regulations (WHO Guidelines) concerning Potable Water, the Quality Minimum Requirements for the Carrier's Aircraft as per Lufthansa Group Potable Water Quality Assurance Manual (QAM) shall apply.

6.10 Credit Card Industry Standards

The Handling Company and its subcontractors shall at all times during the Term of this Agreement comply with these requirements of the current Payment Card Industry Data Security Standard (PCI DSS) issued by the PCI Security Standards Council and determined between Handling Company and Carrier, and all subsequent replacing standards or versions thereof and provide the respective certificate. The Parties will agree on the respective requirements on regular basis, in particular in case of any changes to the PCI



DSS. In the event that the Parties could not agree on these requirements, Carrier has the right to terminate the Agreement with immediate effect.

#### PARAGRAPH 7: TRAINING / QUALIFICATION

The content of this contract is applicable for all Ground Operations services defined in Annex B.

7.1 In order to support the fulfilment of this Agreement, the Handling Company will provide competent staff who has been trained in general IATA/airline and basic service standards and in any case in accordance with applicable legal requirements. The general training must be complemented with relevant Carrier-specific training. The Carrier's training departments will provide the required qualification and delivery method as determined by the Carrier's assessments, if necessary.

7.2 The Handling Company will nominate a contact person for all training issues.

7.3 Training will be provided by trainers qualified/certified by the Carrier's training departments. Latest six weeks before taking over operation a detailed training plan must be agreed between the Handling Company and the responsible Carrier's representative with basic information e.g.

- Type of training
- Training location and set-up
- Number of staff to be trained

This must be confirmed by the Carrier's training department.

7.4 The Carrier's training department decides on content, material, measures and methods used for Carrier specific trainings. Trainings can be either performed locally or at the Carrier's training center.

7.5 The Carrier offers, if applicable, train the trainer seminars and/or support to qualify local trainers of the Handling Company.

7.6 Training Costs:

7.6.1 Cost participation for training performed at the local station:

For local training, the training room, the necessary training room equipment (including IT infrastructure and internet lines) and the Handling Company's training material is provided and paid for by the Handling Company. Furthermore the Handling Company will bear the working hours (possibly overtime hours) costs as well as the daily allowances and overnight expenses for its participating employees should they arise. If the Carrier sends a trainer for local training, the working hours and the daily allowance of the trainer will be borne by the Carrier.

7.6.2 Cost participation for training performed at the Carrier's training center:





If the training is performed at the training center of the Carrier or its designated training provider, the costs for transportation, accommodation and training, will be borne by the Carrier for up to five trainees, further trainee costs will be borne by the Handling Company. Working hours, daily allowances and other costs of the Handling Company's employees will be borne by the Handling Company.

- 7.6.3 Cost participation for training of qualified local Handling Company trainers:  
The Carrier's might offer seminars to qualify local trainers of the Handling Company either locally or at the Carrier's training centers with the same cost-sharing model as above.
- 7.6.4 Implementation of new systems and procedures;  
In cases where the Carrier implements new systems and procedures (e.g. new DCS), training costs for this initial training (system migration/procedural initial training) are to be shared as follows: In case of local training cost participation will be same as stipulated in Sub-Paragraph 7.6.1. If training will be provided at the Carrier's training center the cost participation of Sub-Paragraph 7.6.2 shall apply.
- 7.7 The Handling Company shall ensure that all personnel handling the Carriers' flights complete security awareness & safety training in accordance with the regulations of IATA, the respective authority as well as any instructions of the Carriers before being assigned to any of its/their flights. Recurrent training has to be performed in accordance to the requirements and duly recorded. Such records shall be made available to the Carriers upon request. All cost shall be borne by the Handling Company.
- 7.8 Recurrent training (acc. to IATA AHM) for all staff involved in passenger-, baggage- & aircraft handling is mandatory on a regular basis in respect of:
- Dangerous goods – once every 24 months and in accordance with the training requirements based on IATA DGR.
  - Passenger-, Baggage Handling- & Aircraft Handling Procedures – once every 36 months including applicable regulations, policies and operating practices, training in human factors principles, Safety Management System (SMS) and safety training on associated operational hazards.
- For avoidance of doubts, any costs arising from recurrent training will ultimately be borne by the Handling Company.
- 7.9 It is agreed between both Parties that improvement in Handling Company staff know-how does not entitle the Handling Company to raise its handling charges.
- 7.10 To ensure the quality of training provided by the Handling Company, audits will be made on regular basis. Audits include compliance checks within following areas:
- Curriculum and qualification status of trainers
  - Competence checks of trainers
  - Course syllabi
  - Training materials



Based on the audit results, the Carrier reserves the right to launch further actions.

- 7.11 The training unit of the Handling Company will inform the Carrier about major organizational changes (e.g. fluctuation of trainers), change of EDP-system or legal changes.

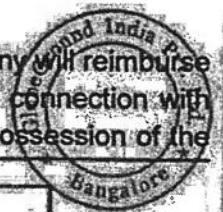
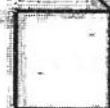
#### PARAGRAPH 8: QUALITY PERFORMANCE STANDARDS

- 8.1 In accordance with Sub-Article 5.8 of the Main Agreement the Parties have agreed to sign a Service Level Agreement, with measurable specifications, which shall become an Attachment 1 to this Annex B. The Attachment shall be effective from the same effective date of this Annex B.
- 8.2 The local representatives or any other designated persons from the Parties will meet at mutually agreed intervals to monitor the actual performance and inform each other on projects likely to have impact on agreed standards.
- 8.3 Both Parties agree to meet on a regular basis to adapt the targets as defined in the Service Level Agreement if necessary based on mutual agreement.
- 8.4 The Handling Company warrants having a quality assurance program in place. The Handling Company shall conduct regular quality checks using clearly defined measuring procedures and sampling sizes. The results of such checks shall be sent to the Carrier at regular intervals if requested.
- 8.5 The Handling Company warrants having a quality assurance program in place to ensure oversight about all sub-contracted services.

#### PARAGRAPH 9: LIABILITY AND INDEMNITY

Notwithstanding Article 8 of the Main Agreement, liability and indemnity shall be as follows:

- 9.1 The Handling Company shall not be liable for damage sustained by or claims lodged against the Carrier in connection with the performance or non-performance of the services or the supply of goods, if any, irrespective of how and by which persons such damage are caused, unless such damage or claims are due to negligence or wilful misconduct of the Handling Company, its servants or subcontractors.
- 9.2 The Handling Company shall be liable for all claims and all costs arising from or connected with the performance or non-performance of its obligations stated under Paragraph 6. The Handling Company indemnifies the Carrier against and holds the Carrier free and harmless from all claims (including all costs incident thereto) and costs arising from the performance or non-performance of the obligations stated under Paragraph 6.
- 9.3 Notwithstanding Sub-Paragraph 9.1 of this Annex B, the Handling Company will reimburse the Carrier for all actual aircraft and ULD damage repair costs, costs in connection with damage of cargo (damage occurred while the ULD and cargo is in the possession of the





handling company during flight operations (i.e. movement of ULD and cargo from warehouse to aircraft and vice-versa). The Handling Company shall not be liable for any damage to ULD and cargo whilst in the warehouse. The Carrier shall provide sufficient evidence that such damage occurred during flight operations) and other detectable consequential costs caused by the Handling Company's performance or non-performance of the services.

- 9.4 The Handling Company shall maintain any stationary and equipment provided by the Carrier for signage and branding purposes free of charge.

Liability shall be as follows:

330, 340, 350, 380, 747, 767, 777, 787	USD	1.000.000,-
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#### PARAGRAPH 10. INSURANCE

- 10.1. The Handling Company shall at its own cost and expense procure and maintain in full force and effect during the term of this Agreement the following insurance covering the operation of the Handling Company under this Agreement and provide the Carrier with a certificate of insurance evidencing the following coverage and provisions:

- Aviation General Legal Liability including but not limited to Premises, Automobile Liability whilst on aviation premises, Contractual and Products Legal Liability with a minimum Combined Single Limit of USD each occurrence (but in the aggregate for Products Legal Liability).
- Comprehensive General Legal Liability including but not limited to contractual, premises, automobile liability insurance (for vehicles on public roads) in an amount not less than USD 25,000,000 or any other amount acceptable to the Carrier.
- Employers Liability with a minimum Limit of USD 25,000,000.
- In respect of all liability insurance
  - a) the Carrier, its directors, officers, agents, servants, employees and subcontractors shall be named as additional insured;
  - b) such insurance shall be primary and non-contributory with respect to any other applicable insurance carried by the Carrier;
  - c) the policies shall contain a severability of interest clause and
  - d) provide that the outlined coverage shall not be invalidated with respect to the interest of the Carrier, its directors, officers, agents, servants, employees and its subcontractors by any act or omission or breach or violation of the Handling Company of any of its obligations contained in the insurance policies and
  - e) recognise the indemnification provision as set forth in this Agreement and
  - f) confirm a 30 (thirty) days written notice period of cancellation or material change in favour of the Carrier.



## PARAGRAPH 11: SETTLEMENT

- 11.1 "Settlement of account shall be effected in local currency (or EUR) via direct payment of the Carrier or the Handling Company, as the case may be. All mutual amounts between the Parties due shall be payable within 30 days after receipt of the invoice. The day of receipt of invoices is considered to be the third day of issue of the invoice."

All invoices to the Carrier have to be addressed to:

Lufthansa German Airlines  
GST ID: 29AAACL5792P2ZM  
/ PAN: AAACL5792P  
Room 44, 1st Floor  
Alpha 3, Airline Landside Building  
Kempegowda International Airport,  
Devanahalli, Bangalore-560300

All invoices to the Carrier have to be sent to

Lufthansa Group  
Finance Department (DELCA/L)  
2nd Floor, Novotel Pullman Hotel,  
Commercial Block, Asset No. 2,  
Delhi Aerocity, GMR Hospitality District,  
IGI Airport, New Delhi - 110037

All invoices to the Handling Company have to be addressed and sent to:

GlobeGround India Pvt. Ltd  
GSE Building, Kempegowda International Airport,  
Devanahalli, Bangalore-560300

- 11.2 Possible electronic transmittance of invoices is subject to approval by both Parties.

LH: Electronic transmittance of invoices with additional information is available via e-mail to: [Lufthansa@pdf.invoice.lufthansagroup.com](mailto:Lufthansa@pdf.invoice.lufthansagroup.com)

- 11.3 Invoices must be completely transparent and written in English. All invoices have to show the kind of services/ exact dates/ period for invoicing and exact numbers of events (i.e. handled flights, UM's, wheelchairs, etc.) during that period along with the agreed rate as per valid contract. Incomplete invoices will be rejected and will cause a delay in the settlement of accounts.

## PARAGRAPH 12: CHOICE OF LAW / VENUE

- 12.1 Article 9 of the Main Agreement (Arbitration) shall be deleted in its entirety. Any dispute arising under or in connection with this Agreement, including any action in tort shall be governed by the laws of India.

- 12.2 Legal venue shall be Bengaluru. Place of jurisdiction in the competent court in Bengaluru.



## PARAGRAPH 13: ADJUSTMENT OF CHARGES

- 13.1 Notwithstanding the provisions of Sub-Articles 11.11, 11.12 and 11.13 of the Main Agreement, the handling charges as mentioned under Sub-Paragraph 1.1.2 and Paragraph 2 of this contract shall be valid for a period of 3 years commencing June 1, 2020, through May 31, 2023.
- 13.2 With reference to Article 6 of the Main Agreement, the Carrier and the Handling Company mutually agree that the handling charges stipulated in this Annex B are fixed for the duration of this contract and that Sub-Article 6.2 of the Main Agreement shall not apply.
- 13.3 Notwithstanding Sub-Paragraph 13.1 if at any time the procedures and/or processes and/or products required to provide the services under this Agreement change on the Carrier's request the above mentioned charges under Sub-Paragraph 1.1.2 and Paragraph 2 shall be re-negotiated and adjusted accordingly. This should be based on open book policy on the costs.
- 13.4 At any time the Carrier has the right to call the Handling Company for a joint review/analysis of the Carrier's handling and/or respective Handling Company's operation (with the focus on process optimisation, including planning of manpower, equipment and other related resources or administrative functions) during the duration of the contract and based on an open book policy. The review/analysis may be underdone in ways as described below under a) or b), allowing the Carrier on its own choice to apply each of these measures individually or cumulative.

That means that the review/analysis may be

- a) based upon the so called "LEAN-KAIZEN"-Approach and /or
- b) based on joint workshops and/or

Any cost savings resulting from modifications of operation, planning of resources, processes and/or products as a result of the above mentioned measures (a) or (b), while maintaining or even improving the quality/service level provided for Carrier, will be shared fairly.

Based on this fact the Handling Company will support the Carrier with regard to the above mentioned approaches (a), (b) and to best practice experiences in the industry. As a necessary pre-requisite the Carrier and the Handling Company have to work closely and fruitful together.

- 13.5 Notwithstanding Sub-Paragraph 13.1, in the event the Carrier decides for a Common Check-In solution or other synergetic/shared use of staff with other Lufthansa Group Carriers, having an impact on the agreed staffing and man-hours per flight, the charges mentioned under Sub-Paragraph 1.1.2 may be reduced according the effective reduction of counters/man-hours/functions per flight versus the initial staffing/man-hour/function requirements. The corresponding rates shall be mutually re-negotiated and adjusted





counters/man-hours/functions per flight versus the initial staffing/man-hour/function requirements. The corresponding rates shall be mutually re-negotiated and adjusted accordingly. This should be based on open book policy by the Handling Company on the impact on costs.

#### PARAGRAPH 14: DURATION AND TERMINATION

- 14.1 Notwithstanding the provisions of Sub-Article 11.4 and 11.5 of the Main Agreement, the term of this contract shall be for a period of 3 years commencing June 1, 2020, through May 31, 2023 and shall continue to be valid thereafter until terminated by either Party giving 60 days' written notice to the other Party.
- 14.2 Notwithstanding Sub-Paragraph 14.1 of this Annex B, if in the opinion of the Carrier the Handling Company fails to provide a consistently satisfactory level of service, the Carrier reserves the right to provide the Handling Company with written notice to the effect that correction is required within 30 (thirty) days. If the Handling Company fails to correct the situation within 30 (thirty) days, the Carrier may terminate the Agreement upon an additional 30 (thirty) days prior written notice.
- 14.3 Notwithstanding Sub-Paragraph 14.1 of this Annex B, if for reasons of corporate policy, the Carrier is required to obtain its handling services which are subject of this Agreement, from one of its alliance partners or affiliated companies, the Carrier may terminate this Agreement without any further obligation giving 90 (ninety) days prior written notice to the Handling Company.
- 14.4 In case of any Lufthansa Integrated Groundhandling Assessment (LIGA) findings in the pre- or initial audit, the Handling Company is required to close all findings prior the start of the operations (or to an mutually agreed point into the contract duration) otherwise the Carrier is entitled to terminate the contract immediately. The Handling Company and the Carrier may agree on a Corrective Action Plan (CAP) to close audit findings. If the Handling Company does not close the findings within the agreed period, the Carrier is entitled to terminate the contract thereafter with immediate effect.
- 14.5 **Change of control**  
"Change of control" means, that the direct or beneficial majority of ownership of the voting stock of the Handling Company has been acquired or has become held by a legal entity that is not a Party to this Agreement. Notwithstanding Sub-Paragraph 14.1 of this Annex B, the Carrier reserves the right to terminate this Agreement immediately or with 120 days' notice if there is a change of control of the Handling Company. The Handling Company shall give the Carrier immediate notice of any event that would give the Carrier the right to terminate this Agreement.
- 14.6 Without prejudice to any termination rights under Article 11 of the Main Agreement that are not excluded by Sub-Paragraph 14.1 of this Annex B the Carrier may terminate this Agreement with immediate effect in case of a proven material breach of the Agreement by the Handling Company. An occurrence, which may represent a significant risk to aviation



safety as, defined in Art. 4 of Regulation (EU) No 376/2014 of the European Parliament and the Council of 3 April 2014 on the reporting, analysis and follow-up of occurrences in civil aviation or any succeeding rule and that is caused by the Handling Agent (including its directors, officers, agents, servants, employees and subcontractors) shall always be deemed a material breach of the Agreement for the purpose of this termination clause if such occurrence affects an Aircraft operated by the Carrier itself or any other Lufthansa Group Carrier. The Lufthansa Group Carriers may share information concerning aviation safety occurrences in detail among themselves.

#### PARAGRAPH 15: APPLICABILITY OF SERVICES AND CHARGES

The terms, charges and conditions in this Annex also apply to any of the Carrier's subsidiaries and all affiliated companies of the Lufthansa Group, if it is to mutual consent and written request between the Handling Company and the Carrier.

#### PARAGRAPH 16: CONTRACT NOTIFICATION

Notwithstanding Sub-Article 11.3 of the Main Agreement, any notice required to be given by either Party under this Agreement shall be deemed properly given if sent by email followed by certified mail or overnight delivery service to the following:

For the Carrier	For the Handling Company
Lufthansa German Airlines Marcus Siebenschuh Senior Manager Commercial Airport Infrastructure FRA GK/I-I 60546 Frankfurt/Main Germany E-Mail: Marcus.Siebenschuh@dlh.de	GlobeGround India Private Limited Rajat Maharishi Chief Executive Officer E-9, Connaught House, Connaught Place, New Delhi – 110 001 E-Mail: rma@bird.in

#### PARAGRAPH 17: SUSTAINABILITY AND ENVIRONMENTAL REQUIREMENTS

The Carrier's goal is to incorporate best international practice to reduce environmental impact with regard to sustainability, avoidance of environmental pollution, minimize energy use over the entire lifecycle, water, wastewater management and solid waste management.

Therefore, the Carrier is committed to purchasing sustainable products, works and services wherever possible. The Carrier will give appropriate weighting to sustainable products, works and services in the purchasing process.

17.1 The Handling Company will perform the services in a manner that gives appropriate regard to the protection of the natural environment. The Handling Company will comply with all





environmentally related legislation and codes of practices relating to the products and services being offered in India.

- 17.2 Unless otherwise agreed with the Carrier, insofar as any services supplied under the contract comprise or include electrical or fuel/diesel powered equipment as per the Airport Regulations, the Handling Company and its employees are committed to operate and manage the said equipment and associated consumables with appropriate considerations to: Reduced levels of toxicity, end of life disposal, efficiencies and reducing environmental impact during services.
- 17.3 The Handling Company will support and ensure any opportunities for improvement in the environmental performance, identified by the Handling Company's employees or subcontractors. This includes the training of staff in the environmental impact of their work and the environmental/sustainable policy of the Carrier/Airport in/on whose premises they will be working.
- 17.4 The Handling Company will provide details of any eco-label license or similar initiatives to the Carrier.

#### PARAGRAPH 18: COMPLIANCE CLAUSE

##### 18.1 Integrity Compliance

The Handling Company represents warrants and undertakes that:

- a) this Agreement and the relationship created hereby and the Handling Company's activities hereunder do not and will not violate any laws related to bribery and/or corruption, e.g. the OECD convention on combating bribery of foreign public officials in international business transactions and all related and implementing legislation;
- b) the creation of a relationship or the activities of the Handling Company do not or will not put Lufthansa Group Airlines in breach of the aforementioned laws;
- c) in connection with the provision of the services or any of them, the Handling Company will duly observe at all times throughout the period of this Agreement all applicable laws;
- d) neither the Handling Company nor, to the Handling Company's knowledge, any other person, including but not limited to the Handling Company's employees, subcontractors or agents, have made any loan, gift, donation or other payment of anything of value, directly or indirectly, whether in cash or in kind, to or for the benefit of any public official or any other person to obtain any improper advantage regarding this Agreement or will make such offers in the future irrespective of this Agreement. The aforementioned term of a public official includes officer or employee of a government agency, department, instrumentality, government-owned company, or public international organization, political candidate, political party or official thereof, or anyone acting in an official capacity for any of the foregoing.



- e) the Handling Company will notify Lufthansa Group Airlines of any change of ownership which may affect the relationship and/or change the control or decision making as regards the Handling Company or information provided in the Supplier Questionnaire within four weeks.

Without prejudice to any other rights the Carrier may have, the Carrier shall be entitled to terminate for good cause with immediate effect fully or partially this Agreement and any Attachment as well as any other contractual relationship the Parties may have if the Carrier gains knowledge or has reasonable grounds to suspect that the Handling Company is in breach of his obligations according to this Article, if the breach is material. Lufthansa Group Airlines may conduct an anti-corruption audit of the Handling Company's books and records if necessary and appropriate to ensure the Handling Company complies with its obligations under this Article. Personal data of the Handling Company, his employees, subcontractor or Agent as well as information which the Handling Company must not disclose due to a confidentiality obligation of the Handling Company towards a third party shall not be subject to such audits of Lufthansa Group Airlines. If the access to the aforementioned data is necessary to ensure that the Handling Company complies with its obligation under this Article, the Handling Company will endeavor to gain the approval for the access to the records and data, where necessary."

#### 18.2 CSR (Corporate Social Responsibility) - Compliance:

In terms of a major contractual obligation, the Handling Company undertakes to comply with the 10 principles of UN Global Compact and 4 fundamental principles of International Labour Organisation (ILO). Lufthansa Group Airlines expect that the Handling Company demand such compliance also from its subcontractors.

#### 18.3 Audit:

In the event that Lufthansa Group Airlines has reasonable suspicion that a Handling Company (including its subcontractors) is in breach of its obligations according to this article, Lufthansa Group Airlines shall have the right, in accordance with the following provisions, to conduct an audit within the Handling Company's organization to the extent necessary to determine whether a breach exists. Except for cases of justified urgency, Lufthansa Group Airlines shall announce Handling Company such audit with a two (2) week prior written notice.

Lufthansa, or a third party engaged by Lufthansa Group Airlines which is bound to confidentiality, may conduct the audit at Handling Company's premises during Service Provider's ordinary business hours. Lufthansa Group Airlines shall take reasonable care that its activities during the audit at Lufthansa's premises will interfere to a minimum with Lufthansa Group Airlines' regular business operations. Handling Company's "company- and trade secrets" as well as the protection of personal data of persons affected by the audit shall be maintained.

#### 18.4 Termination Right:

Without prejudice to any other rights the Carrier may have, the Carrier shall be entitled to terminate without previous notice fully or partially this Agreement and any Attachment as well as any other contractual relationship the Parties may have if the Carrier gains knowledge or has reason to suspect

that the Handling Company is in breach of its obligations according to this Paragraph and/or that the information provided in the Supplier-Questionnaire is not correct. The Carrier may conduct an anti-corruption audit of the Handling Company's books and records if necessary and appropriate to ensure the Handling Company complies with its obligations under this Article.

#### PARAGRAPH 19: CONFIDENTIALITY

In reference to Sub-Article 2.2 of the Main Agreement, the Parties shall consider all information obtained in connection with the contractual relationship to be confidential. The Parties shall not disclose any confidential information to any third party without the prior written approval of the other Party except to their own advisers, or as required by any court, competent government or administrative authority or applicable law or regulations in which case the other Party will be notified accordingly. The obligation not to pass on information shall not apply with regard to information, which has been obtained in legally permitted ways from other sources, which has been known in advance or which is evident. The obligation of confidentiality/nondisclosure shall not apply if the Carrier is disclosing confidential information (e.g. audit results, quality issues or contract conditions but not limited hereto) to its subsidiaries, its affiliated companies or its wet lease partners.

The provision of this Paragraph shall survive the termination of this Agreement

#### PARAGRAPH 20: SALVATORIOUS CLAUSE

If any provision of this Agreement is prohibited by law or judged by a court to be unlawful, void or unenforceable, the provision shall, to the extent required, be severed from this agreement and rendered ineffective as far as possible without modifying the remaining provisions of this agreement, and shall not in any way affect any other circumstances of or the validity or enforcement of this Agreement.





CONFIDENTIAL

LUFTHANSA GROU

Signed on 21.02.2020

at Frankfurt / Main  
for and on behalf of

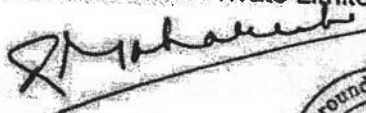
Deutsche Lufthansa AG

  
Jörg Mülch  
Vice President  
Commercial Airport Infrastructure  
Deutsche Lufthansa AG  
Jörg Mülch FRA GKI  
60546 Frankfurt

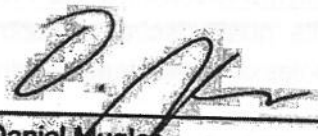
Signed on

at  
for and on behalf of

GlobeGround India Private Limited

  
Rajat Maharishi  
Chief Executive Officer



  
Daniel Mugler  
Head of Ground Operations  
International  
Deutsche Lufthansa AG  
Ground Operations Intercontinental  
Daniel Mugler  
FRA HG/I  
Lufthansa Base, Building 302, FL 5  
60546 Frankfurt

  
Kopal Asthana



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CONFIDENTIAL



**AeroLogic**

**ADDENDUM NO.3**

**Issued on 11 December, 2019**

**Effective January 01, 2019 until December 31, 2021**

To the original Ground Handling Agreement signed between AeroLogic GmbH (as 'the Carrier') and GlobeGround India Pvt. Ltd. (as 'the Handling Company') at Kempegowda International Airport, Bengaluru, and effective 1<sup>st</sup> March, 2014.

The following is agreed between both parties and stands as corrected to the main agreement:

1. With reference to the letter of Bangalore International Airport Limited (BIAL) from 28<sup>th</sup> November, 2018 and in line with clause 7.2 of the SPRH, the Carrier agrees to pay concession fee of 21.912% of the Gross Revenue, or 90% of AERA Rate published (whichever is higher) to GlobeGround India Pvt. Ltd.
2. The Handling Company ensures to immediately share all future communications including proposals and/or decisions on this subject impacting the overall payment stream of the Carrier and given by government and/or Airport Authority to the Carrier.
3. For the avoidance of doubt additional fees such as but not limited to taxes or interests caused by delay or default under the contractual relationship between GGI and BIAL will be not charged to the Carrier if the payment is received from the Carrier within the stipulated time.  
In case, if the Carrier delays the payment of concession fee beyond due date as agreed between Carrier and GGI in the SGHA, it will attract interest @ 18% per annum (1.5% per month on cumulative basis) and other related charges, as applicable. This will expressly not apply to invoices issued in 2019, any accruing interest and or other related charges will apply from 01.01.2020.
4. Whereas it is now mutually agreed to extend the validity of the Agreement (Annex B 2.0) for a further period up to 31<sup>st</sup> December, 2021. All rates as listed in Addendum No.2, effective 01<sup>st</sup> January, 2018 are valid until 31<sup>st</sup> December, 2021.

It is also agreed that all the other terms and conditions as detailed in the existing agreement and addenda remain unchanged.

at Schkeuditz, Germany, on 19.12.2019

for and on behalf of  
AeroLogic GmbH

by   
Name: Joe Moser

Accountable Manager Operations

by   
Name: Stefan Freitag  
Director Ground Operations

Company Seal:



at BENGALURU, INDIA, on 19/12/2019

for and on behalf of  
GlobeGround India Pvt. Ltd.

by   
Name: RAJAT MAHARISHI  
Chief Executive Officer

witnessed by 

Name: WILMA ALMEIDA

Company Seal:







AIRFRANCE



Reference : CW2091271

## AMENDMENT 1 TO STANDARD GROUND HANDLING AGREEMENT SIMPLIFIED PROCEDURE

### ANNEX B 3.0 LOCATIONS, AGREED SERVICES, FACILITIES and CHARGES to the Standard Ground Handling Agreement (SGHA) of January 2013

Between  
Having its principal office at

**SOCIETE AIR FRANCE (AF)**  
45, Rue de Paris  
Tremblay en France  
FR-95703 Roissy -CDG Cedex  
France

Hereinafter referred to as "the Carrier(s)"

And

**GLOBEGROUND INDIA PVT. LTD.**

Having its principal office at

E-9, Connaught Circus, Connaught Place  
New Delhi – 110 001  
India

Hereinafter referred to as "the Handling Company"

Both the Handling Company and the Carrier may be hereinafter referred to as the "Party(ies)"

#### PREAMBLE:

Whereas, the Parties entered into an Annex B3.0 effective on 27 October 2019 hereinafter referred to as "the Agreement", and amended by Addendum 1 of 27 October 2019,

Whereas, the Parties now wish to modify the terms and conditions of the Agreement and the Amendment/Addendum, in accordance with the provisions of this amendment, hereinafter referred to as "Amendment",

Now, therefore, in consideration of the mutual covenants set forth herein, the Parties agree as follows:

Reference : CW2091271

AIRFRANCE

KLM

**PARAGRAPH 1 - HANDLING CHARGES**

- 1.1 Effective 01 September 2020, the rates as defined in Subparagraph 1.2, and as further amended by Amendment 1, will be replaced as per the table hereunder,:

Type of service for all wide body aircraft types	All rates in INR, exclusive of GST and applicable concession fee
BLR cargo only flight both ways	104,800
BLR cargo only flight one way	94,320
BLR turnrate for < 20 flights per month	131,000
BLR turnrate for >= 20 flights per month OR Monthly flights at all stations >= 100	126,000

For the computation of the number of flights per month, all flights of Air France and KLM shall be taken into account.

- 1.2 Effective 01 January 2020, subparagraph 3.2 of the Agreement will be replaced by the following text,:
- 3.2 In accordance with Sub-Article 6.2 in the main agreement the following infrastructural charges, baggage sorting charges, concession fees and other charges will be recharged at costs to the carrier:
- Concession Fee: INR 55,411
- 1.3 Effective 01 September 2020, Addendum 1 shall stand deleted.
- 1.4 Subparagraph 7.2 of the Agreement will be replaced by the following text: "The rates in Subparagraph 1.2 and as modified by this Amendment 1, shall be subject to a 3,5% increase effective 01 September 2021 and by consecutive CPI increases, capped at 5% effective 01 September of each following year.
- 1.5 Effective 01 April 2020, a temporary surcharge per flight will apply to share Handling Agent's cost related to Covid-19 measures as required by the India Council of Medical Research (ICMR). The cost per flight is defined in the table hereunder and the Parties agree that the Carrier will pay an amount of INR 14.000 per flight. Any decrease of the cost breakdown following a decrease of requirements as set by ICMR will be evenly shared between the Parties and the Parties explicitly agree that this surcharge will fully cease to be applicable immediately after the ICMR requirements allow the Handling Agent to do so.

	QTY	Cost per UoM	Cost per flight
Staff using hazmat suit	11	325	3.575
Staff using mask and gloves	35	10	350
Additional transportation	46	100	4.600
Medical checks (temperature measurement, sanitization of individual and surfaces, medical supervision), apportioned on per customer facing person	46	425	19.550
			INR 28.075

**PARAGRAPH 2 - TERMINATION**

- 2.1 Subparagraph 7.4 of the Agreement will be replaced by the following text:
- 7.4 This agreement can be terminated for convenience by the Carrier with no penalties by giving sixty (60) days advance written notice to Handling Agent.



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Reference : CW2091271

**PARAGRAPH 3 - EFFECTIVE DATE**

This Amendment 1 comes into force on 01 January 2020 and shall be deemed incorporated into the Annex B. All other terms and conditions of the Annex B, not modified by the Amendment, shall remain and shall continue in full force and effect.

This Amendment has been drawn up in the English language, in two (2) original counterparts constituting one and the same instrument, each Party acknowledging receipt of its own counterpart.

The Parties expressly consent and agree that this Agreement shall be electronically signed. The Parties agree the electronic signatures appearing on this agreement shall be treated, for purposes of validity, reliability, enforceability as well as admissibility, the same as hand-written signatures

**For the Handling Company**

Date : Feb 10, 2021

At : New Delhi

By : Gaurav Bhatia

Title : Director

Signature : 

Gaurav Bhatia (Feb 10, 2021 13:13 GMT+5.5)

Date : Feb 10, 2021

At : New Delhi

By : Hemlata

Title : Executive Assistant

Signature : 

Hemlata (Feb 10, 2021 10:23 GMT+5.5)

**For AIR FRANCE**

Date : Feb 8, 2021

At : Paris

By : Pascal LE QUEMENER

Title : VP Procurement Airport Services

Signature : 

Pascal LE QUEMENER (Feb 8, 2021 10:09 GMT+1)

Date :

At :

By :

Title :

Signature :











# CW2091271 - AF BLR AMENDMENT 1 of 2020.doc.pdf

Final Audit Report

2021-02-10

Created:	2021-01-20
By:	Barbara Megyeri (Barbara.Megyeri@klm.com)
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 Document e-signed by Hemlata (hh@bird.in)

Signature Date: 2021-02-10 - 4:53:58 AM GMT - Time Source: server- IP address: 106.202.30.146

 Agreement completed.

2021-02-10 - 4:53:58 AM GMT



**AeroLogic****IATA STANDARD GROUND HANDLING AGREEMENT****SIMPLIFIED PROCEDURE**

**Annex B 2.0 - Location, Agreed Services and Charges**  
to the Standard Ground Handling Agreement (SGHA) of January 2008

between:	<b>Aerologic GmbH</b>
having its principal office at:	Industriestrasse 70 04435 Schkeuditz Germany (hereinafter referred to as "the Carrier")
and:	<b>GlobeGround India Pvt. Ltd.</b>
having its principal office at:	E9, Connaught House, Connaught Place, New Delhi - 110001, India. (hereinafter referred to as "the Handling Company")
 This Annex	 B 2.0
for the location:	BLR
is valid from:	01.03.2014
in connection with:	Appendix 1 - Service Level Agreements - Aircraft Handling Appendix 2 - Local Price List
and replaces:	Annex B 1.0 valid from 01.10.2011

**PREAMBLE:**

This Annex B is prepared in accordance with the simplified procedure whereby the Carrier and the Handling Company agree that the terms of the Main Agreement and Annex A of the SGHA of January 2008 as published by the International Air Transport Association shall apply as if such terms were repeated here in full. By signing this Annex B, the parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.



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**Paragraph 1 – Handling Services and Charges**

For a single ground handling consisting of the arrival and subsequent departure at agreed timings of the same freighter, the Handling Company shall provide the following services of Annex A for the Carrier or client's designated by the Carrier at the charges stated under 1.2:

**1.1 Services:****Section 1 – Representation Administration and Supervision:**

1.1.2, 1.1.3, 1.1.4  
 1.2.1, 1.2.2, 1.2.3 (90 days), 1.2.4,  
 1.3.1, 1.3.2, 1.3.3, 1.3.4, 1.3.5, 1.3.6, 1.3.7, 1.3.8  
 1.4.1 (a), 1.4.2 (with carrier consent), 1.4.3 (a), 1.4.5, 1.4.6 (local coordination), 1.4.7, 1.4.8

**Sections 2 – Passenger Services:**

2.1.3 (a)(7)

**Section 3 – Ramp Services:**

3.1.8  
 3.2.1 (a)  
 3.3.1, 3.3.2 (f), 3.3.3 (a) (c) (up to 2 hrs plus 30 minutes included in Basic Handling)  
 3.4.1 (upon request and against additional charge)  
 3.6.1 (a)(c) (2), 3.6.2 (a) (2), 3.6.3 (a), 3.6.5 (a)(2)(3)(4), 3.6.6, 3.6.7, 3.6.8, 3.6.10 (a)  
 3.7.1 Upon request and against additional charge.  
 3.8.1, 3.8.2  
 3.9.1(a), 3.9.2 (b), 3.9.3 (a – one push back free of charge), (b) – Upon request and against additional charge (d)  
 3.11.1 (b) against recharge except 4 flights per month included in Basic Handling on non-cumulative basis.  
 3.11.4 – Upon request and against additional charge,  
 3.11.10 – Upon request and against additional charge  
 3.12.1 (upon request and against additional charge)  
 3.13.1 (a)(1,2,3) (upon request and against additional charge)

**Section 4 – Load Control, Communications and Flight Operations:**

4.1.1  
 4.1.2 (a,b,c,d,e) (3 – for B777F)  
 4.3.1, 4.3.2  
 4.4.1, 4.4.2, 4.4.3 (b, c, d), 4.4.4, 4.4.5, 4.4.7,  
 4.7.1  
 4.9.1, 4.9.2 (b) (only liaison), 4.9.3 (on request), 4.9.4.

**Section 6 – Support Services:**

6.2.1 (b)(c)(3)  
 6.2.2 (c) (6) – Currently by remote weight and balance from BKK (10)  
 6.3.2  
 6.5.1  
 6.6.1 (a) (1-pax on freighter) (2)(3)(4)(5) (b) – Airport and other agreed point (within airport premises)  
 6.7.1 (in non-routine matters on request)  
 7.4.2. (a) (i) (Non-security Personnel)





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## 1.2 Charges

SERVICE:	B747-100/200/ 300/400F	MD 11F	B 777F
Turnaround/Transit Flight	INR 1,22,400	INR 76,000	INR 76,000
15% discount			
a) in case of ULD's ≤ 20	INR 1,04,040	INR 64,600	INR 64,600
b) only export or import			
Technical Stop	INR 61,200	INR 38,000	INR 38,000
Documentation Fee - Per flight	INR 2,000	INR 2,000	INR 2,000

Service Taxes as applicable shall be applied on the rates specified above.

**Sections on request and additional charges**

Ground Power beyond two hours and 30 minutes	INR 4,135/- per hour
Air Start Unit in excess of one start per month	INR 5,906/- per hour
Pushback in excess of one push back	INR 4,135/- per service
Tow-in	INR 11,517/- per tow
Air Condition Unit	INR 5,788/- per hour
Water Service	INR 1,772/- per service
Lavatory Service	INR 2,363/- per service
Flight Deck Cleaning	INR 1,772/- per service
Leaf Blower Service	INR 1,772/- per service
3.5.2 Head Set Operation (Up to 3 Hours of operation maximum)	INR 5,000/- per service
3.11.1 & 3.12.2 (a-i) : Interior Cleaning / Clean Passenger and Crew Compartments	INR 3,275/- per service
Galley and Carpet Cleaning	INR 509/- per service
Waste Disposal	INR 289/- per service

Service Taxes as applicable shall be applied on the rates specified above

- 1.2.1 Handling in case of return to ramp will not be charged extra, provided that a physical change of load is not involved.
- 1.2.2 Handling in case of return to ramp involving a physical change of load will not be charged if handling can be completed within three hours of the actual arrival time. Handling in case of return to ramp involving a physical change of load that requires handling beyond three hours of the scheduled arrival time shall be charged at cost but limited to 10% of the applicable turn rate as per sub-paragraph 1.2 per case.
- 1.2.3 No charges shall apply for flights cancelled as long as the Carrier notifies the Handling Company no later than 2 hours before STA. After that the Handling Company may charge its actual personnel cost to the Carrier but limited to 10% of the applicable turn rate as per sub-paragraph 1.2 per case.
- 1.2.4 Only the applicable turn rate as per sub-section 1.2 but no additional charges shall apply for any extra sections and charters pre-advised 24 hours prior arrival. After that the Handling Company may charge its actual personnel cost to the Carrier but limited to 10% of the applicable turn rate as per sub-paragraph 1.2 per case.

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- 1.2.5 No charges shall apply in case of delay of incoming flights as well as delays in departure as long as the Carrier notifies the Handling Company no later than 3 hours before STA (delay of incoming flights) respectively STD (delays in departure). If the notification is not given as stipulated above, 10% of the turnaround charge shall apply.
- 1.2.6 In case that only export cargo has to be loaded (or only import cargo has to be unloaded) the charge shall be 85% of the applicable rate (including shifting of load) in paragraph 1.2. Empty ULD and pallet stacks are considered as load.
- 1.2.7 In case less than 20 ULD's will have to be loaded and unloaded the charge shall be 85% of the applicable rate. ULD means total of import and export (in and out) ULDs, along with empty containers/Pallet Stacks. 20 FT ULD shall be counted as two units and all the other ULDs shall be considered as single units.
- 1.2.8 The discounted rate of 85% as per paragraph 1.2.6 and paragraph 1.2.7 shall not apply to more than 16 flights per month for Lufthansa Cargo and AeroLogic. In case capping is relevant the first 16 flights of respective month which have qualified for the discount shall be accounted with discounted rate.
- 1.2.9 No extra charges will be made for providing the services at night, on weekends and legal holidays or for overtime labor. The Handling Company may charge for overtime labor only with prior written authorization of the Carrier's representative.
- 1.2.10 Handling can take up to 3 hours per flight event and therefore shall not be charged extra.
- The time limit for usage of equipment required in terms of paragraph 1.2 without any extra charges shall be for three hours. Beyond this time any additional charges shall be levied for every hour or part thereof as per the prevailing rates.
- 1.2.11 Additional persons on a freighter aircraft with a ticket shall be handled at no charge.
- 1.2.12 Notwithstanding Art. 6.2 of the Main Agreement, the Carrier shall not be levied with any further charge, fee, tax or other expense unless otherwise expressly agreed upon in this Annex B. For the avoidance of doubt all charges are exclusive of service taxes as per paragraph 1.2. All future regulatory or airport taxes and fees will be mutually agreed on by the parties.

**Paragraph 2 - Additional Services**

All services not included in Paragraph 1 of this Annex B will be charged for at current local rates (minus 15%). The respective local price list (Rate Sheet) will be made available to the Carrier prior to conclusion of this Annex B and is part of this contract as Appendix 2. (The validity of the Rate Sheet shall be reviewed by the Parties every Financial Year, i.e., from April 01 to March 31, and every new Rate Sheet shall be mutually agreed)

**Paragraph 3 - Disbursements**

Any disbursements made by the Handling Company on behalf of the Carrier will be reimbursed by the Carrier at cost price with an additional 3% for administrative purposes. Prior written authorization from the Carrier's representative is required for all disbursements (in case the amount exceeds 1000 INR).

**Paragraph 4 - Liability and Indemnity**

Article 8 of the Main Agreement shall apply except as provided for otherwise herein.

- 4.1 The Handling Company shall not be liable for damage sustained by or claims lodged against the Carrier in connection with the performance or non-performance of the services or the supply of goods, if any, irrespective of how and by which persons such damages or claims are caused, unless such damages or claims are due to negligence or wilful misconduct of the Handling Company, its servants or subcontractors.
- 4.2 The Carrier shall indemnify the Handling Company against, and hold the Handling Company free and harmless from, all claims (including all costs incident thereto) instituted by or on behalf of the





Carrier's employees, shippers, or consignees if these claims arise from, or are connected with, the performance or non-performance of the services or the supply of goods by the Handling Company – unless such claims are caused due to negligence or willful misconduct of the Handling Company, its servants or subcontractors.

- 4.3 Notwithstanding Sub-Paragraph 4.1 of this Annex B, the Handling Company will reimburse the Carrier for all actual aircraft and ULD damage repair costs, costs in connection with damage to cargo caused by the Handling Company's performance or non-performance of the services.

- 4.4 Limitations of Art. 8.6 of the Main Agreement shall apply.

## Paragraph 5 – Fines & Penalties

The Handling Company shall indemnify and hold the Carrier harmless from all fines or penalties imposed by any governmental agency or entity governing the Airport and/or said Services, including, without limitation, country regulations, any Airport Authority, arising out of the acts or omissions of Handling Company's employees, agents or subcontractors without limitation, including but not limited to wrong data capture. The Carrier will attempt to mitigate all fines/penalties in a timely fashion or turn over such fines/penalties to the Handling Company to mitigate. In all cases the Carrier will provide copies of said fines/penalties to the Handling Company within a reasonable time frame after receipt. Any such fine or penalty imposed on the Carrier will be responded to by the Handling Company within ten (10) days of receipt of Carrier's invoice. The Handling Company may choose at its own discretion to either pay the fine immediately and/or to negotiate the reduction or elimination of fines charged with the issuing authority. Settlement between the Carrier and the Handling Company will be handled by issuing a credit note as per mutually agreed documentation.

## Paragraph 6 - Limitation

The parties agree that, as permitted by applicable law, the parties hereto are entitled to assert all claims arising from this contract within a period of three years after the event giving rise to the claim. The parties hereby waive any right or defense, which may limit this period of time.

If any discrepancy between the regulation above and the applicable law arises, the parties hereto will agree to such provision, which causes an effect as similar as possible to the regulation as per Sub-Paragraph 6.1 of this Annex B. The Handling Company shall maintain and archive all Carrier related business records and documentation for the same period, and shall make it available to the Carrier at any time during this period upon Carrier's request.

## Paragraph 7 - Handling Requirements

- 7.1 The Carrier shall have the right to perform audits as outlined in Article 5.9 of the Main Agreement at no additional costs.
- 7.2 The Handling Company must possess all necessary permits, licenses and authorizations to perform ground handling services at Bangalore International Airport.
- 7.3 It will be the Handling Company's responsibility to pay all social contributions (fees, charges, taxes etc.) resulting from social legislation, labor and foresight of the Handling Company's directors, officers, agents, employees, subcontractors etc. including insurance and work accidents.
- 7.4 The Handling Company's guarantees to the Carrier that the Handling Company's directors, officers, agents, employees, subcontractors etc. are security checked and fully comply with all security and safety regulations mandated by any competent authority (e.g. all federal agencies such as TSA, FAA, U.S. Customs, Department for Homeland Security, IATA, ICAO, the Airport Authority, local and state authorities).
- 7.5 On the Carrier's request, the Handling Company shall provide all services under this agreement to any Carrier Group Related Carrier/Capacity ("GRC"). GRC is defined as any carrier/company or capacity partially or entirely directly or indirectly belonging to the Carrier at the time of performance of services (i.e. including, from a present-day perspective, future carriers/companies and capacities). The Handling Company shall handle all GRC freight as if it was the Carrier's own freight. All terms and conditions of this agreement shall apply accordingly to such GRC freight. For the purpose of monthly handling charges calculation, the Handling Company shall add GRC





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volumes to the Carrier's volumes. The tier price (if applicable) under sub-paragraph 1.2 will be determined by the sum total of Carrier's and GRC volumes.

Furthermore, on the Carrier's request, the Handling Company shall provide all services under this agreement to any other carrier under the Carrier's supervision. All provisions with respect to GRC freight of this paragraph 7.5 shall apply accordingly.

- 7.6 The Carrier conducts a global continuous improvement program (CIP) to optimize handling standards and performance. The Handling Company agrees to participate in all reasonable efforts under such program to improve handling services in close cooperation with the Carrier.
- 7.7 The Carrier has described in detail (i) all security related tasks in its Security Manual, (ii) all warehouse handling related tasks in the respective Cargo Handling Manual of the commercial sector owner, (iii) all aircraft handling related tasks in its Ground Operations Manual and constantly enhances such descriptions (the latest version at a time hereinafter being referred to as the 'Security Manual', 'CHM' or 'GOM' respectively). The Carrier shall hand over relevant extracts of the Security Manual. In case the Handling Company's personnel is involved in any warehouse handling related tasks the Carrier shall additionally hand over the CHM. In case the Handling Company's personnel is involved in any aircraft handling related tasks the Carrier shall hand over the GOM in addition to the LCSM. The Handling Company shall ensure compliance with all procedures described in the foregoing documents, all national and international aviation security regulations and the latest editions of any other handling related manuals (IATA-PCR, IATA-LAR, IATA-DGR, IATA Cargo-IMP, etc.).
- 7.8 If the Handling Company's ground Handling license for the airport contracted hereunder should be revoked or terminated for any reason, the Carrier will receive compensation payment covering up to 90 days (as per notification of termination period) for the difference if higher in charges between the agreed rates in this Annex B and those charged by the new third party handling company for any higher handling charges, which may have to be paid to third party handling companies chosen by the Carrier, provided that the services contracted are equal to the services offered by the Handling Company. The Carrier will try to seek best available. Offer for compensation services and do its utmost to achieve reasonable prices.
- 7.9 The Handling Company shall ensure that all personnel is provided with the necessary uniforms, gloves, girdles and all other necessary work accessories to adequately perform the services set forth herein.
- 7.10 Notwithstanding Paragraph 4 and 5 of this Annex B in case when established and agreed procedures are not followed by the Handling Company and cost arise out of this failure to follow standard processes, the Handling Company shall be responsible for said cost.
- 7.11 The Handling Company shall operate in an environmentally responsible and efficient manner in order to minimize adverse impacts on the environment. The Handling Company is encouraged to conserve natural resources, to avoid the use of hazardous materials where possible and to engage in activities that reuse and recycle. The Handling Company shall comply with all applicable environmental regulations and adhere to respective restrictions. The Handling Company shall have systems in place to ensure the safe handling, movement, storage, recycling, reuse or management of waste, air emissions and wastewater discharges. Any waste, wastewater or emissions with the potential to adversely impact human or environmental health shall be appropriately managed, controlled and treated prior to release into environment.
- 7.12 The Handling Company shall provide staff as per agreed Service Level Agreement (Appendix 1 to SGHA 2.0).

#### Paragraph 8 - Training Requirements

- 8.1 The Handling Company shall at its expense ensure basic and refresher training for all assigned personnel according to the Carrier's requirements, which are listed in Appendix 1 to this Annex B, prior to start of operation. The Handling Company ensures compliance of training with the then applicable Carrier's regulations as well as IATA and applicable local security and safety requirements at any time. The Handling Company must ensure that airside personnel (GSE operators, etc.) are trained and instructed according to IATA AHM and IATA DG Regulations. The Handling Company must document and file all training records pertaining to this Paragraph 8 and present these to the Carrier upon Carrier's request.



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- 8.2 The Carrier will consider the request of the Handling Company for training of two RA staff in the entire contract period. The Carrier will bear the training cost of RA- Refreshers in India. The Carrier will bear the cost of Domestic travel, local accommodation and transport of two participants in India.

### Paragraph 9 - Adjustment of charges

- 9.1 Notwithstanding the provisions of Sub-Article 11.11 and 11.12 of the Main Agreement, the handling charges as mentioned under Paragraph 1 of this Annex B shall be valid for a period of 1 year commencing 01.03.2014, through 28.02.2015 and thereafter handling charges will be increased every year by 4% on the anniversary of the commencement of services which is 01.03.2015 and 01.03.2016 respectively.
- 9.2 The Carrier will be entitled to benchmark the services performed by the Handling Company under this Annex B including but not limited to price and performance quality. The Handling Company will provide all necessary information for such benchmark exercise. The Carrier shall further be entitled to publicly tender the services covered by this Annex B, during the term of this Annex B. The Carrier shall inform the Handling Company of any intended benchmark exercise and/ or the publication of a tender at least one month in advance. If, as a result of the tender, the Handling Company's offer is not at least equivalent to, or more favorable than the offers of its competitors, the Carrier shall be entitled to terminate this Annex B, with a notice period of 90 days, without incurring any costs and/ or liability towards the Handling Company in connection with such termination.

### Paragraph 10 - Duration and Termination

- 10.1 Notwithstanding the provisions of sub-article 11.4 and 11.5 of the Main Agreement, this Annex B shall continue in effect for a fixed period of three years from the date of commencement effective 01.03.2014 through 28.02.2017. After this period this Annex B shall continue to stay in force until terminated by either Party giving 60 days prior notice to the other Party, first time effective on 28.02.2017.
- 10.2 Notwithstanding sub-article 11.4 of the Main Agreement and sub-paragraph 10.1 of this Annex B if in the opinion of the Carrier the Handling Company fails to provide a consistently satisfactory level of service, the Carrier reserves the right to provide the Handling Company with written notice to the effect that correction is required within 30 (thirty) days. If the Handling Company fails to correct the situation within 30 (thirty) days, the Carrier may terminate this Annex B upon an additional 30 (thirty) days prior written notice.
- 10.3 Notwithstanding sub-article 11.4 of the Main Agreement and sub-paragraph 10.1 of this Annex B, the Carrier shall have the right to terminate this Annex B with 30 (thirty) days written notice in case of cancellation of regular scheduled flights to the above mentioned airport.
- 10.4 After termination of this Annex B by either party the Handling Company has to ensure that the contracted service quality is reached until the termination becomes effective. In case the service quality is reduced, the Carrier shall have the right to seek reimbursement for any and all additional costs the Carrier might incur to ensure the necessary service levels - including but not limited to staff overtime, hiring of additional staff, supplementing equipment.

### Paragraph 11 - Settlement

- 11.1 Notwithstanding Sub-Article 7.2 of the Main Agreement, settlement of account shall be effected in INR on a monthly n/30 basis after receipt of invoices through the Carrier's office. However, before the invoices are sent out for settlement, they have to be checked and approved by the Carrier's representative.
- Invoices to the Carrier shall provide for the following terms of payment:
- Payment within 14 days with 1.5% discount
  - Payment within 15 to 30 days no discount applicable
- 11.2 Settlement between the Carrier and the Handling Company will be handled as an "off-set" on the monthly handling invoice.




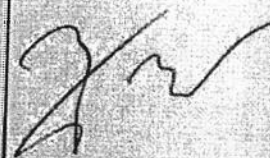
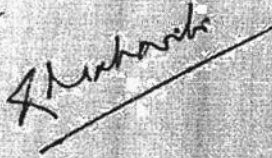
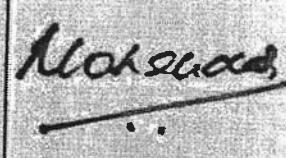


## AeroLogic

- 11.3 The Handling Company will submit its invoices directly to the Carrier's homebase. The following email address will be used: [accounting@aerologic.aero](mailto:accounting@aerologic.aero).

## Paragraph 12 – Miscellaneous

- 12.1 In line with Article 9 of the Main Agreement, the governing law shall be the law of Germany and the court for the resolution of dispute shall be the court of Frankfurt/Main, Germany.
- 12.2 Should any provision of this Annex B be or become invalid, ineffective or unenforceable as a whole or in part, the validity, effectiveness and enforceability of the remaining provisions shall not be affected thereby. Any such invalid, ineffective or unenforceable provision shall, to the extent permitted by law, be replaced by such valid, effective and enforceable provision that comes closest to the economic intent and purpose of such invalid, ineffective or unenforceable provision. The aforesaid shall apply mutatis mutandis to any gap in this Annex B.

Date _____ signed in Schkeuditz, Germany for and on behalf of _____		Date _____ Signed in Bangalore, India for and on behalf of _____	
Aerologic GmbH		Globe Ground India Pvt. Ltd.	
			
Stefan Freitag Director Ground Operations	Ulf Weber Managing Director	Rajat Maharishi Chief Operating Officer	K. Mohandas Head Finance

## Attachments:

- Appendix 1 – Service Level Agreements – Aircraft Handling
- Appendix 2 – Local Price List

Reference : CW2091271

AIRFRANCE



## AMENDMENT 1 TO STANDARD GROUND HANDLING AGREEMENT SIMPLIFIED PROCEDURE

### ANNEX B 3.0 LOCATIONS, AGREED SERVICES, FACILITIES and CHARGES to the Standard Ground Handling Agreement (SGHA) of January 2013

Between  
Having its principal office at

**SOCIETE AIR FRANCE (AF)**  
45, Rue de Paris  
Tremblay en France  
FR-95703 Roissy -CDG Cedex  
France

Hereinafter referred to as "the Carrier(s)"

And

**GLOBEGROUND INDIA PVT. LTD.**

Having its principal office at

E-9, Connaught Circus, Connaught Place  
New Delhi - 110 001  
India

Hereinafter referred to as "the Handling Company"

Both the Handling Company and the Carrier may be hereinafter referred to as the "Party(ies)"

#### PREAMBLE:

Whereas, the Parties entered into an Annex B3.0 effective on 27 October 2019 hereinafter referred to as "the Agreement", and amended by Addendum 1 of 27 October 2019;  
Whereas, the Parties now wish to modify the terms and conditions of the Agreement and the Amendment/Addendum, in accordance with the provisions of this amendment, hereinafter referred to as "Amendment",

Now, therefore, in consideration of the mutual covenants set forth herein, the Parties agree as follows:



Reference : CW2091271

AIRFRANCE

KLM

**PARAGRAPH 1 - HANDLING CHARGES**

- 1.1 Effective 01 September 2020, the rates as defined in Subparagraph 1.2, and as further amended by Amendment 1, will be replaced as per the table hereunder,:

Type of service for all wide body aircraft types	All rates in INR, exclusive of GST and applicable concession fee
BLR cargo only flight both ways	104,800
BLR cargo only flight one way	94,320
BLR turnrate for < 20 flights per month	131,000
BLR turnrate for >= 20 flights per month OR Monthly flights at all stations >= 100	126,000

For the computation of the number of flights per month, all flights of Air France and KLM shall be taken into account.

- 1.2 Effective 01 January 2020, subparagraph 3.2 of the Agreement will be replaced by the following text,:
- 3.2 In accordance with Sub-Article 6.2 in the main agreement the following infrastructural charges, baggage sorting charges, concession fees and other charges will be recharged at costs to the carrier:
- Concession Fee: INR 55,411
- 1.3 Effective 01 September 2020, Addendum 1 shall stand deleted.
- 1.4 Subparagraph 7.2 of the Agreement will be replaced by the following text: "The rates in Subparagraph 1.2 and as modified by this Amendment 1, shall be subject to a 3,5% increase effective 01 September 2021 and by consecutive CPI increases, capped at 5% effective 01 September of each following year.
- 1.5 Effective 01 April 2020, a temporary surcharge per flight will apply to share Handling Agent's cost related to Covid-19 measures as required by the India Council of Medical Research (ICMR). The cost per flight is defined in the table hereunder and the Parties agree that the Carrier will pay an amount of INR 14.000 per flight. Any decrease of the cost breakdown following a decrease of requirements as set by ICMR will be evenly shared between the Parties and the Parties explicitly agree that this surcharge will fully cease to be applicable immediately after the ICMR requirements allow the Handling Agent to do so.

	QTY	Cost per UoM	Cost per flight
Staff using hazmat suit	11	325	3.575
Staff using mask and gloves	35	10	350
Additional transportation	46	100	4.600
Medical checks (temperature measurement, sanitization of individual and surfaces, medical supervision), apportioned on per customer facing person	46	425	19.550
			INR 28.075

**PARAGRAPH 2 - TERMINATION**

- 2.1 Subparagraph 7.4 of the Agreement will be replaced by the following text:
- 7.4 This agreement can be terminated for convenience by the Carrier with no penalties by giving sixty (60) days advance written notice to Handling Agent.



AIRFRANCE



Reference : CW2091271

**PARAGRAPH 3 - EFFECTIVE DATE**

This Amendment 1 comes into force on 01 January 2020 and shall be deemed incorporated into the Annex B. All other terms and conditions of the Annex B, not modified by the Amendment, shall remain and shall continue in full force and effect.

This Amendment has been drawn up in the English language, in two (2) original counterparts constituting one and the same instrument, each Party acknowledging receipt of its own counterpart.

The Parties expressly consent and agree that this Agreement shall be electronically signed. The Parties agree the electronic signatures appearing on this agreement shall be treated, for purposes of validity, reliability, enforceability as well as admissibility, the same as hand-written signatures

For the Handling Company	
Date: Feb 10, 2021 At: New Delhi By: Gaurav Bhatia Title: Director Signature: <u>Gaurav Bhatia</u> <small>Gaurav Bhatia (Feb 10, 2021 10:19 GMT+5.5)</small>	Date: Feb 10, 2021 At: New Delhi By: Hemlata Title: Executive Assistant Signature: <u>Hemlata</u> <small>Hemlata (Feb 10, 2021 10:33 GMT+5.5)</small>

For AIR FRANCE	
Date: Feb 8, 2021 At: Paris By: Pascal LE QUEMENER Title: VP Procurement Airport Services Signature: <u>P. Le Quemener</u> <small>Pascal LE QUEMENER (Feb 8, 2021 10:09 GMT+1)</small>	Date: At: By: Title: Signature:











# CW2091271 - AF BLR AMENDMENT 1 of 2020.doc.pdf

Final Audit Report

2021-02-10

Created:	2021-01-20
By:	Barbara Megyeri (Barbara.Megyeri@klm.com)
Status:	Signed
Transaction ID:	CBJCHBCAABAAF8WHIQMA2cfK_sl3yBVF8AHeNzDMAyv

## "CW2091271 - AF BLR AMENDMENT 1 of 2020.doc.pdf" History


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 Agreement completed.

2021-02-10 - 4:53:58 AM GMT



**GLOBEGROUND INDIA PRIVATE LIMITED**

**Kempegowda International Airport,  
Bengaluru**

Annual Tariff Approval Submission  
Third Control Period  
(FY 2021-22 to FY2025-26)

**PROVISIONAL ANNUAL COMPLIANCE STATEMENT**

**FY 2020-21**

**GlobeGround India Private Limited**

Form F15 : Annual Compliance Statement  
Bangalore Station

PROVISIONAL

S.No.	Particulars	Provisional Figure 2020-21	Forecasted Figure 2020-21	Actual (Audited) 2019-20	Forecasted Figure 2019-20
1	Yield per unit	45,042	36,999	46,233	35,678
	Actual WPI during the year				
2	Actual Maximum Allowed Yield per unit	45,042	36,999	46,233	35,678
	Security Operating cost correction term	-	-	-	
	Other Mandated Operating cost correction term	-	-	-	
	Statutory cost Operating correction term	-	-	-	
	Forecast Error Correction term	-	-	-	
	Recovery Error Correction term	-	-	-	
3	Actual Yield per unit	45,042	36,999	46,233	35,678
	Revenues subject to yield cap	410,870,541	963,082,614	838,159,119	910,499,540
	Volumes	9,122	26,030	18,129	25,520
	Over recovery of allowed yield - Error correction				

Tariff year commence on 1st April to 31st March



## GlobeGround India Private Limited

Form 16 : Performance Report for the Tariff Years  
Bengaluru Station

## PROVISIONAL

Particulars	Provisional Figure 2020-21	Forecasted Figure 2020-21	Actual (Audited) 2019-20	Forecasted Figure 2019-20
Total Revenue from Regulated Services (1)	410,870,541	963,082,614	838,159,119	910,499,540
Total Revenue from Services other than Regulated Services (2)	-	-	-	-
Operating Expenditure (3)	397,073,794	714,896,971	768,316,275	677,127,901
Depreciation (4)	12,748,345	115,287,182	12,774,907	78,607,681
Total Expenditure (3) + (4) = (5)	409,822,139	830,184,153	781,091,182	755,735,582
Regulated Operating Profit (1) + (2) - (5) = (6)	1,048,402	132,898,462	57,067,938	154,763,958
Capital Expenditure (7)	914,916	386,100,000	7,674,854	54,250,000
Opening RAB (8)	76,365,850	732,802,877	84,407,153	757,160,558
Depreciation (9)	12,748,345	115,287,182	12,774,907	78,607,681
Disposals/ Transfers/Adjustment (9(a))	-	-	2,941,251	-
Closing RAB (8) + (7) - (9) = (10)	64,532,421	1,003,615,695	76,365,850	732,802,877
Average RAB (8) + (10)/2 = (11)	70,449,135	868,209,286	80,386,502	744,981,718
Return on Average RAB (6)/(11)	0.01	0.15	0.71	0.21
Total Volume (Cargo /Fuel throughput/ATM) (12)	9122	26,030	18,129	25,520
Actual Yield per unit (12/1)	45,042	36,999	46,233	35,678

Tariff year commence on 1st April to 31st March

For calculating Regulated Operating Profit, other income (Interest Income, Excess Provision Written Back, Miscellaneous Income , Exchange Fluctuation etc) is not considered.



**GlobeGround India Private Limited****Form 17: Revenue from regulated services recovered during the Tariff Year**  
**Bangalore Station****PROVISIONAL**

Regulated Revenue	Provisional Figure 2020-21	Forecasted Figure 2020-21	Actual (Audited) 2019-20	Forecasted Figure 2019-20
- Revenue	410,870,541	963,082,614	835,118,774	910,499,540
- Service Charges			3,040,345	-
<b>Total revenue from regulated services</b>	<b>410,870,541</b>	<b>963,082,614</b>	<b>838,159,119</b>	<b>910,499,540</b>

Tariff year commence on 1st April to 31st March





**GlobeGround India Private Limited****Form 18 : Revenue from services other than Regulated Services recovered during the Tariff Year**Bangalore Station**PROVISIONAL**

Revenue other than Regulated Services	Provisional Figure 2020-21	Forecasted Figure 2020-21	Actual (Audited) 2019-20	Forecasted Figure 2019-20
Liabilities / Provisions Written Back	-	-	3,242,333	-
Miscellaneous Income	-	-	74,006	-
Interest received on Fixed Deposit	19,920,111	-	12,156,717	-
Exchange Fluctuation	1,257,101	-	-	-
Export Incentive	33,416,985	-	-	-
<b>Total Revenue from Services other than Regulated Services</b>	<b>54,594,197</b>	<b>-</b>	<b>15,473,056</b>	<b>-</b>

Tariff year commence on 1st April to 31st March



**GlobeGround India Private Limited**

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**Form 19 : Operating Expenditure incurred during the Tariff Year****Bangalore Station****PROVISIONAL**

Operating Expenses	Provisional Figure 2020-21	Forecasted Figure 2020-21	Actual (Audited) 2019-20	Forecasted Figure 2019-20
- Payroll Expenses	198,855,928	398,537,788	376,574,432	379,559,798
- Administrative and General cost	198,217,867	316,359,183	391,741,842	297,568,103
- Utilities and outsourcing Costs				
- Concession Fees				
- Repair & Maintenance Costs				
<b>Total Operating Expenditure</b>	<b>397,073,794</b>	<b>714,896,971</b>	<b>768,316,275</b>	<b>677,127,901</b>

Tariff year commence on 1st April to 31st March



**P&L Reconciliation Statement for the Tariff Year**  
**Bangalore Station**

PROVISIONAL

S.No.	Particulars	Provisional Figure 2020-21	Forecasted Figure 2020-21	Actual (Audited) 2019-20	Forecasted Figure 2019-20
<b>1</b>	<b>Revenue</b>				
	- Revenue from Regulated Services	410,870,541	963,082,614	838,159,119	910,499,540
	- Revenue from Services other than Regulated Services	54,594,197		15,473,056	-
<b>2</b>	<b>Operating Expenditure</b>				
	- Payroll Expenses	198,855,928	398,537,788	376,574,432	379,559,798
	- Administrative and General cost	198,217,867	316,359,183	391,741,842	297,568,103
	- Utilities and outsourcing Costs				
	- Concession Fees				
	- Repair & Maintenance Costs				
<b>3</b>	<b>Profit before Depreciation , Interest and Taxation</b>	<b>68,390,944</b>	<b>248,185,643</b>	<b>85,315,900</b>	<b>233,371,639</b>
	Depreciation and Amortisation	12,748,345	115,287,182	12,774,907	78,607,681
<b>4</b>	<b>Profit before Interest and Taxation (PBIT)</b>	<b>55,642,599</b>	<b>132,898,462</b>	<b>72,540,994</b>	<b>154,763,958</b>
	Total Interest and Finance Charges	8,681,426	81,449,353	2,212,368	60,449,005
<b>5</b>	<b>Profit/Loss before tax</b>	<b>46,961,173</b>	<b>51,449,109</b>	<b>70,328,626</b>	<b>94,314,953</b>
	Provisions for Taxation*	-	14,572,960	7,822,248	26,714,711
<b>6</b>	<b>Profit/ Loss after taxation</b>	<b>46,961,173</b>	<b>36,876,149</b>	<b>62,506,378</b>	<b>67,600,242</b>
<b>7</b>	<b>Balance Carried to Balance Sheet</b>	<b>955,803,107</b>	<b>482,415,416</b>	<b>908,841,934</b>	<b>445,539,268</b>
	- Adjustments to reconcile as per statutory accounts				
<b>8</b>	<b>Operating profit as per statutory accounts</b>	<b>46,961,173</b>	<b>36,876,149</b>	<b>62,506,378</b>	<b>67,600,242</b>

Tariff year commence on 1st April to 31st March

