

F.No. AERA/20010/AAI/AAICLAS/CC/Chennai/CP-II/18-19.

Airports Economic Regulatory Authority of India

Order No. 16/2020-21

AERA Building,  
Administrative Complex,  
Safdarjung Airport,  
New Delhi – 110003.

Date of Issue: 29<sup>th</sup> June, 2020.

Service : Cargo Handling & Courier Cargo Handling.  
Service provider: AAI Cargo Logistics and Allied Services Company Limited (AAICLAS).  
Airport : Chennai International Airport, Chennai.

In the matter of Determination of tariffs for AAI Cargo Logistics & Allied Services Company Ltd.(AAICLAS) in respect of Chennai International Airport, Chennai for providing Cargo Handling & Courier Cargo Handling for the First Control Period (01.04.2019 to 31.03.2024).

1. AAI Cargo Logistics and Allied Services Company Limited (hereinafter referred to as "AAICLAS" or "the Company") is the company performing Aviation Cargo Business in India. AAICLAS is a 100% subsidiary promoted by Airport Authority of India (AAI). AAI demerged and corporatized the cargo department into functionally and administratively independent organization as "AAICLAS". AAICLAS was incorporated on 11<sup>th</sup> August 2016 and the Concession Agreement was executed on 1<sup>st</sup> April, 2017.
2. M/s AAICLAS is levying the same tariff approved by the Authority for AAI vide its Order No. 38/2012-13 dated 4<sup>th</sup> Feb, 2013 for Cargo Service at Chennai International Airport for the First Control Period (01.04.2011 to 31.03.2016). The same tariff is extended/continued till date by M/s AAICLAS, vide various regulatory orders issued by AERA from time to time.
3. The Authority after examining the MYTP/ATP submissions of AAICLAS for rendering its Cargo operations at Chennai International Airport issued Consultation Paper No. 01/2020-21 dated 22.05.2020 for comments on the tariff proposal of the concerned stakeholders.
4. As discussed in the above mentioned CP, M/s Air India renders similar cargo service other than M/s AAICLAS at Chennai International Airport. Hence in the instant case, as there are two cargo operators, the Cargo service of M/s AAICLAS is deemed '**Material and Competitive**'. Since the Cargo Services of M/s AAICLAS is competitive, as per AERA Guidelines, the tariff determination is processed under "**Light Touch Approach**".
5. M/s AAICLAS has submitted Concession Agreement entered with AAI along with the MYTP/ATP proposal for the perusal of the Authority.
6. M/s AAICLAS has conducted the stakeholder consultation on Cargo Handling Charges and Courier Cargo Charges on 20.12.2019 in accordance to AERA guidelines on the proposed tariff and submitted the 'minutes' of the stakeholder consultation meeting and attendance sheet of the said meeting as evidence to the Authority.



### Authority Examination on the MYTP/ATP proposal:

7. The Authority decided that the First Control Period of M/s AAICLAS will begin from FY2019-20 to FY2023-24 and actuals of FY2017-18 & FY2018-19 will be treated as tariff years of pre-control period. Since the Cargo service provided by M/s AAICLAS is determined as **'Material and Competitive'**, in accordance to AERA Guidelines, the Authority shall determine Tariff based on **"Light Touch Approach"** for the First Control Period (01.04.2019 to 31.03.2024).
8. The Authority observed that, as per the Concession Agreement between AAI, and, AAICLAS, 30% of the revenues from AAICLAS, is be paid to AAI in consideration for the 'right' to operate cargo business in AAI Airports across India. The concession agreement is valid for 30 years from the date of execution of Concession Agreement dated 1<sup>st</sup> April, 2017.
9. The Authority observed that M/s AAICLAS has projected their cargo volume and revenue after executing the Concession Agreement with AAI, on the basis of cargo volumes handled by AAI at Chennai International Airport for the past ten years (CAGR).
10. M/s AAICLAS has requested for an increase of 3.41% for FY2020-21 and further 3% increase for FY2021-22, FY2022-23, & FY2023-24 in the tariff proposal.
11. The Authority observed that M/s AAICLAS has requested for 3% increase in tariff on the basis of generating 25% profitability after PAT for Chennai Airport. The details of profitability statement submitted by M/s AAICLAS is as follows:

Figs. In Lacs

Particulars	FY2017-18	FY2018-19	FY2019-20	FY2020-21	FY2021-22	FY2022-23	FY2023-24
	Actuals	Actuals	Projections	Projections	Projections	Projections	Projections
Total Revenue including other income	22727.97	22845.41	24446.70	27187.40	28962.79	30859.97	32101.13
<b>Expenditure</b>							
Employee benefit expenses	1548.62	1746.72	2189.84	2337.19	2493.85	2659.09	2835.28
Operating Expenses	3771.15	2818.66	3961.94	4583.52	5000.75	5332.10	5685.41
Administrative and other Expenses	240.96	205.77	218.51	233.21	248.85	265.33	282.92
Concession Fees	6813.36	6970.68	7539.81	7993.82	8441.53	8914.32	9413.59
Clq Expenditure allocated	465.23	747.56	1253.53	1337.88	1427.55	1522.14	1623.00
Depreciation	1051.71	680.78	885.15	1801.04	1951.57	2242.52	1779.53
<b>Total Cost</b>	<b>13891.03</b>	<b>13170.17</b>	<b>16048.78</b>	<b>18286.66</b>	<b>19564.19</b>	<b>20935.51</b>	<b>21619.73</b>



<b>Profit Before Tax</b>	<b>8836.93</b>	<b>9675.24</b>	<b>8397.91</b>	<b>8900.75</b>	<b>9398.69</b>	<b>9924.47</b>	<b>10481.41</b>
Tax	3154.94	3963.89	2286.24	2103.90	2157.99	2209.47	2456.12
<b>Net Profit</b>	<b>5681.99</b>	<b>5711.35</b>	<b>6111.67</b>	<b>6796.85</b>	<b>7240.70</b>	<b>7714.99</b>	<b>8025.28</b>
<b>Profit % to Revenue</b>	<b>25%</b>	<b>25%</b>	<b>25%</b>	<b>25%</b>	<b>25%</b>	<b>25%</b>	<b>25%</b>

The Authority observed that M/s AAICLAS accounted the shortfall of FY2017-18, FY2018-19 and the lapsed period of FY2019-20 (up to Qtr ending Dec 2019) and sowed a profit margin of 25% whereas based on actual revenue and expenses the turnover/profit margin (%) as per the Authority earned in FY2017-18 and FY2018-19 works out to 37% and 35% respectively.

Similarly, the Authority, also observed that M/s AAICLAS has accounted revenue from Rent/Space and Royalty in Non-Regulated Revenue in its proposal for the entire control period including the pre-control years (FY2017-18 & FY2018-19) thereby pegging the Regulatory Operating Profit at 25%. It is felt that the space rent and royalty earned by AAICLAS are from the Airlines and cargo agency. The revenue earned from them is to be treated as aero revenue and accordingly the revenue projected by AAICLAS and profitability margin has been recalculated as per Table given below:

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Figs. In Lacs

Particulars	FY2017-18	FY2018-19	FY2019-20	FY2020-21	FY2021-22	FY2022-23	FY2023-24
	Actuals	Actuals	Provisional	Projections	Projections	Projections	Projection
Total Revenue generated on existing tariff including other income	23007.24	24513.71	25133.91	25769.79	26421.77	27090.24	27775.62
<b>Expenditure</b>							
Employee benefit expenses	1548.62	1746.72	2189.84	2337.19	2493.85	2659.09	2835.28
Operating Expenses	3771.15	2818.66	3961.94	4583.52	5000.75	5332.1	5685.41
Administrative and other Expenses	240.96	205.77	218.51	233.21	248.85	265.33	282.92
Concession Fees	6813.36	6970.68	7540.17	7730.94	7926.53	8127.07	8332.69
Chq Expenditure allocated	465.23	747.56	1253.53	1337.88	1427.55	1522.14	1623
Depreciation	1051.71	680.78	885.15	1801.04	1951.57	2242.52	1779.53
<b>Total Cost</b>	<b>13891.03</b>	<b>13170.17</b>	<b>16049.14</b>	<b>18023.78</b>	<b>19049.10</b>	<b>20148.25</b>	<b>20538.83</b>
<b>Profit Before Tax</b>	<b>8836.93</b>	<b>9675.24</b>	<b>9084.76</b>	<b>7746.02</b>	<b>7372.67</b>	<b>6941.99</b>	<b>7236.80</b>
Tax	432.15	1008.25	2285.73	1948.90	1854.96	1746.60	1820.78
<b>Net Profit</b>	<b>8404.78</b>	<b>8666.99</b>	<b>6799.04</b>	<b>5797.12</b>	<b>5517.71</b>	<b>5195.38</b>	<b>5416.02</b>
<b>Profit % to Revenue</b>	<b>37%</b>	<b>35%</b>	<b>27%</b>	<b>22%</b>	<b>21%</b>	<b>19%</b>	<b>19%</b>



The Authority observed the following parameters in the financials as submitted by AAICLAS:

- a) Return on Average RAB for FY2017-18 and FY2018-19 stands at 88% and 104% respectively.
- b) The turnover/profit margin (%) earned in FY2017-18 and FY2018-19 as shown in the table above is 37% and 35% respectively.
- c) The Authority observed that, even after considering/allowing the projected expenditure as submitted, AAICLAS is still earning reasonable profit margin of around 20% for the first control period (ref. table above).

As the profit margin is high for 2017-18 and 2018-19, the Authority decides not to consider the shortfall as quoted by M/s AAICLAS for the two years for determination of tariff for the control period.

12. The Authority observed that M/s AAICLAS has conducted the Stakeholders' Consultation on Cargo Handling Charges and Courier Cargo Charges on 20.12.2019 in accordance to AERA guidelines on the proposed tariff. From the 'minutes,' the Authority, observed that the Annual Tariff Proposal tariff components were comprehensively explained to the Stakeholders attending the Stakeholder Consultation Meeting and the queries of Stakeholders were redressed.
13. The Authority carefully considered the submissions made by M/s AAICLAS and issued the Consultation Paper No. 01/2020-21 dated 22.05.2020 wherein, it was proposed that M/s AAICLAS Chennai should continue with the existing tariff for first three years of the First Control period (FY2019-20 to FY2023-24) i.e. FY2019-20, FY2020-21 and FY2021-22 as AAICLAS has earned reasonable profit in FY2017-18 and FY2018-19 and will continue to earn reasonable profit in the future years as shown in the table above.
14. **Stakeholder Consultation:** The Consultation Paper No.1/2020-21 dated 22.05.2020 was put on the AERA website and the last date for receipt of Stakeholders' comments was 12.06.2020. No comments/views have been received from any of the stakeholders. Hence, the Authority presumes that the Stakeholders have no objection to the proposal made in the Consultation Paper.
15. The Authority is of the view that M/s AAICLAS is earning reasonable profit with the prevailing tariff and the same tariff would be good enough to compensate the inflation in future years and at the same time keep the tariff rates reasonable for its users. This is based on business/turnover projected by AAICLAS. However in case there is significant drop in business due to present economic/ aviation scenario during these year, M/s AAICLAS may approach AERA with audited financials and due justifications for any tariff increase, to make up any short fall, in future tariff years. The Authority will assess/evaluate the profitability of M/s AAICLAS at Chennai International Airport based on the audited financials submitted before approving any tariff increase in future tariff years of the First Control Period. M/s AAICLAS should conduct Stakeholder/User Consultation with the proposed increase in tariff before approaching AERA for the required tariff increase.

#### **ORDER:**

Upon careful consideration of material available on record, as well as submissions made by AAICLAS, the Authority, in exercise of powers conferred by Section 13(1) (a) of the AERA Act, 2008 hereby orders that:

- i) The Cargo facility provided by M/s AAI Cargo Logistics and Allied Services



Company Limited (AAICLAS) at Chennai International Airport, Chennai are "Material but Competitive". Hence the Authority decides to adopt "Light Touch Approach" for determination of tariff for the First Control Period (FY2019-20 to FY2023-24).

- ii) M/s AAICLAS is allowed to continue with the tariff existing as on 31.03.2020 for FY2020-21 & FY2021-22 of the First Control Period. The Tariff Orders issued in the interim up to 31.03.2020 by the Authority hereby stands regularized.
- iii) The tariff for providing Cargo Handling and Courier Cargo Handling Services by M/s AAICLAS for FY2020-21 and FY2021-22 of the First Control Period is determined as per Annexure I.
- iv) Tariff determined as above will be maximum tariff to be charged. No other charge is to be levied over and above the approved tariff.



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By the Order of and in the  
Name of the Authority

(Ram Krishan)

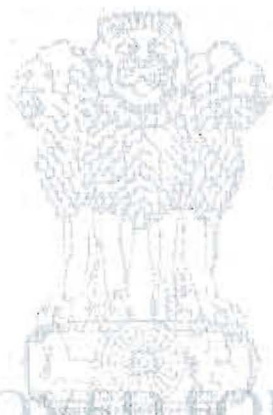
Director Policy & Statistics)

To  
M/s AAI Cargo Logistics and Allied Services Company Limited.,  
AAICLAS Complex, Delhi Flying Club Road, Safdarjung Airport,  
New Delhi-110003.

Copy to: Secretary, Ministry of Civil Aviation, Rajiv Gandhi  
Bhawan, Safdarjung Airport, New-Delhi-110003.

AERA





ATP APPROVED FOR AAICLAS,  
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CHENNAI.

PERIOD - FY 2019-20, FY2020-21 & FY2021-22.

भा.वि.आ.वि.प्रा.  
AERA



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## 1. Airport - Form F14 (b) - Annual Tariff Approved for tariff year for FY – 2019-20, FY2020-21 & FY2021-22.

Cargo Charges at Chennai International Airport, Chennai

### 1.1 Export Cargo

Sr. No.	Type of Cargo	Terminal, Storage & Processing charges		Demurrages charges (leviable from shippers)	
		Rs. Per Kg	Minimum Rate per Consignment	Rs. Per Kg	Minimum Rate per Consignment
1.	General	0.74	125.00	0.76	125.00
2.	Special & Valuable	1.47	245.00	1.50	245.00
3.	Perishable	0.74	125.00	0.76	125.00

#### NOTES: [Export Cargo]

- a) The free period for export cargo shall be 12 hours; or as applicable based on the government regulations, for examination/processing by the Shippers.
- b) 10% discount in the Terminal, Storage and Processing charges will be granted to Exporters, who opt for engaging their own manpower for offloading cargo from their vehicles at Truck Dock and shifting to Custom Examination Area and handing over to Airlines/Terminal Operator, wherever it is applicable.
- c) Consignments of human remains coffin including unaccompanied baggage of deceased and human eyes will be exempted from the purview of Terminal, Storage and Processing charges & Demurrage charges.
- d) Terminal, Storage and processing charges are inclusive of Forklift charges wherever Forklift usage is involved. No separate Forklift charges will be levied.
- e) Special cargo consists of live animals, hazardous goods and valuable cargo.
- f) Charges will be levied on the 'gross weight' or the 'chargeable weight' of the consignment, whichever is higher. Wherever the 'gross weight' and (or) 'volume weight' is wrongly indicated on the Airway Bill and is found more, charges will be levied on the 'actual gross weight' or 'actual volumetric weight', whichever is higher.
- g) For mis-declaration of weight above 2% and up to 5% of declared weight, penal charges @ double the applicable Terminal, Storage and Processing charges and for variation above 5%, the penal charges @ 5 times the applicable Terminal, Storage and Processing charges will be leviable on the differential weight, subject to minimum amount equivalent to the applicable minimum Terminal, Storage and Processing charges. No penal charges will be leviable for variation up to and inclusive of 2%. (For any variation, all the documents/ records to be invariably amended). No weight variation acceptable in the case of VAL consignments.
- h) All Bills shall be rounded off to the nearest of Rupee 1/-.
- i) Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, travelers' cheques, diamonds (including diamonds for industrial use), diamond jewelry, jewelry & watches made of silver, gold platinum and items valued at USD 1000 per Kg. & above.
- j) Terminal Operator shall levy packing/repacking charges @ 2% of packages per shipping bill with a minimum of Rs.20/= per Airway Bill. Packing / Repacking charges will be at Rs.10/= per packet.
- k) XBIS usage charges is Re.1/= per kg subject to minimum of Rs. 150/= per shipment. The same is applicable for ODC shipment where physical check with the help of ETDs are facilitated.
- l) Charges shall be leviable separately for installation/ commissioning/ maintenance of air cargo inspection system (ACIS) as stipulated by CBIC, as & when implemented.





- m) All the above charges are excluding GST, which will be levied at applicable rates announced by GoI from time to time.

## 1.2 Import Cargo

### a. Terminal, storage and processing charges:

Sr. No.	Type of Cargo	Rs. Per Kg	Minimum Rate per Consignment
1.	General	4.96	135.00
2.	Special & Valuable	9.89	265.00

### b. Demurrage Charges: -

Free storage period for import cargo shall be 48 hrs. (02 working days) from the date and time of segregation reflected in the ICEGATE. For the next 48 hrs. (02 working days), demurrage will be charged at "per kg. per day" non-cumulative basis, provided the consignment is cleared within 96 hrs. (04 working days), from the date and time of segregation reflected in the ICEGATE. If clearance is affected after 96 hrs. (04 working days), demurrage will accrue for the entire period from the date/time of segregation reflected in the ICEGATE as follows: -

Sr. No.	Type of Cargo	Period	Rs. Per Kg	Minimum Rate per Consignment (Rs./P)
1.	General	Up to 96 hrs. (4 working days) including free period	1.44	325.00
		Between 96 hrs. and 720 hrs. (5 and 30 days)	2.87	
		Beyond 720 hrs. (beyond 30 days)	4.31	
2.	Special	Up to 96 hrs. (4 working days) including free period	2.87	640.00
		Between 96 hrs. and 720 hrs. (5 and 30 days)	5.73	
		Beyond 720 hrs. (beyond 30 days)	8.60	
3.	Valuable	Up to 96 hrs. (4 working days) including free period	5.73	1280.00
		Between 96 hrs. and 720 hrs. (5 and 30 days)	11.47	
		Beyond 720 hrs. (beyond 30 days)	17.20	

- (c) Opening / Repacking Charges: -Rs.10/= per-pkg. subject to minimum of Rs.20/= per consignment.

### NOTES: [Import Cargo]

- Consignments of human remains, coffin including baggage of deceased & human eyes will be exempted from the purview of Terminal, Storage and Processing charges & Demurrage charges.
- Terminal, Storage and processing charges are inclusive of Forklift charges wherever Forklift usage is involved. No separate Forklift charges will be levied.
- Charges will be levied on the 'gross weight' or the 'chargeable weight' of the consignment whichever is higher. Wherever the 'gross weight' and (or) volume weight is wrongly indicated on the Airway Bill and is actually found more, charges will be levied on the 'actual gross weight' or 'actual volumetric weight' or 'chargeable weight' whichever is higher.
- Special Import Cargo consists of cargo stored in cold storage, live animals and hazardous goods.



- e) Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, travelers' cheques, diamonds (including diamonds for industrial use), diamond jewelry, jewelry & watches made of silver, gold platinum and items valued at USD 1000 per Kg. & above.
- f) All Bills shall be rounded off to the nearest of Rupee 1/-.
- g) Any product/ commodity having inbuilt/ mounted with Lithium batteries will be continued to be treated as Hazardous Cargo for storage / handling purpose but attract only general cargo TSP rate during the clearance within the free period. However Special charges leviable beyond the free period.
- h) Wherever 24 hours operations are NOT implemented due to lack of presence of all related/ regulatory agencies, Rs. 500/- per consignment will be levied as overtime charges in addition to next working day demurrage charges.
- i) Import consignment meant for Air Freight Station (AFS) only in ULD forms will attract 50% of TSP charges (presently it is Rs 2.50 per kg) subject to clearance from Air Cargo Terminal within the period stipulated by Customs at the Station in order to achieve reduced dwelling time at Air Cargo Terminal.
- j) XBIS usage charges Re. 1/= per kg subject to minimum of Rs. 150/= per consignment (as per the requirement of Customs for speedy clearance of import cargo).
- k) Charges shall be leviable on airlines separately for installation/ commissioning/ maintenance of Air cargo Inspection System (ACIS) as stipulated by CBIC, as and when implemented.
- l) All the above charges are excluding GST, which will be levied at applicable rates announced by GoI from time to time.

2. Schedule of Charges/ Discounts/ Incentives leviable/ payable on/ to Airlines for various Cargo Handling Services rendered by AAICLAS at the Cargo Terminal:

Sr. No.	Particulars of Services	Charges
1.	Storage charges for General export uplifted beyond free period	1.81/Kg./day
2.	Storage charges for valuable Export Cargo Perishable/ Live Animals and Hazardous Cargo uplifted beyond free period shall be two times of normal	3.62/Kg./day
3.	Penal/storage charges on Airlines for not handing over of general import cargo to the customs appointed custodian within 04 hours of flight landing (i/c courier cargo)	
	i. General Bulk Cargo	Rs. 1.81 (Kg/day)
	ii. Loaded ULD	Rs. 723 (ULD/day)
	Penal / storage charges on Airlines for not handing over of Val/Haz/Perishable/Live Animal import cargo to the customs appointed custodian within 04 hours of flight landing (i/c courier cargo)	
	i. Valuable	Rs. 4.57 (Kg/day)
	ii. Haz./PIR/Live Animals	Rs. 3.00 (Kg/day)
	iii. Minimum per consignment / AWB	Rs. 252.00

4. NOTES:

- a) Demurrage charges on Import Transshipment cargo will be as applicable to Import cargo except that no handling charges shall be levied on the airlines handled by AAICLAS where the TP cargo handed over to the airlines on airside designated area on the airport. 50% discount will be applicable on TSP/ handling charges where the import transshipment cargo moved in ULD form to the other Airports of AAI by road.
- b) Demurrage charges on transshipment cargo from Domestic to International and from International to International shall be treated as same as applicable for export cargo, after allowing the normal free period



- c) The free period for export cargo for the carrier from the time of entry in bonded area till upliftment shall be 36 hrs. as per Government Directives as of now.
- d) All Bills preferred by the Handling Company shall be rounded off to the nearest Rupee.1/-
- e) No free period may be allowed on second time handling/upliftment of export cargo from cargo terminal. Applicable charges (Demurrage/Storage) shall be levied.
- f) In case of Transit ULDs brought by the Airlines handed over to AAICLAS for Storage in the Bonded Area/ETV stacker for any reasons, the storage charges as per para 3.1 & 3.2 above) shall be levied.
- g) The free period for export cargo for the NSOs in the bonded area, would be same as applicable for scheduled carrier as per the government regulations issued from time to time, from the time of physical acceptance at bonded area.
- h) XBIS usage charges Re. 1 per kg subject to minimum of Rs. 150 per consignment. The same is applicable for ODC consignment where physical check with the help of ETDs are facilitated.
- i) Charges shall be leviable separately for installation/ commissioning/ maintenance of Air Cargo Inspection System (ACIS) as stipulated by CBIC as & when implemented.
- j) Addl. Packing services required by Airlines for any shipment shall be additionally chargeable.
- k) The above charges are excluding GST, which will be levied at applicable rates announced by Govt from time to time.
- l) All the Scheduled Airlines shall maintain Security deposit for adequate amount as prescribed by AAICLAS for the cargo operations apart from the security deposit for License fee and enter into an agreement for availing credit facility as per the policy prescribed from time to time.

### 1.3 Domestic Outbound Cargo Charges leviable on Shippers/ Consignor(s) etc.

Sr. No.	Type of Cargo	Rs. Per Kg	Minimum Charges
1.	Standard Charges for processing & Handling at Air Cargo Terminal		
	a) General Cargo	0.75	110
	b) Special (AVI) #/ PER/ HAZARDOUS/ VAL	1.50	220
2.	Demurrage Charges / Storage (per day)		
	a) General Cargo	0.75	110
	b) Special (AVI) #/ PER/ HAZARDOUS/ VAL	1.50	220
3.	Amendment of Airway Bill	100.00 per AWB	
4.	Return Cargo Charges	100.00 per AWB	
5.	Strapping /Re-packing Charges	10.00 per package subject to minimum of Rs.20/= per AWB	

#### Notes:

- a) The free period for outbound domestic cargo shall be 12 hours for examination/processing by the shipper/consignor/authorized representative etc. and 12 hours for Airlines at SHA.
- b) 10% discount in the domestic cargo handling charges will be granted to the shippers/consignors who opt for engaging their own manpower for offloading cargo from their vehicles at Truck Dock and shifting to the examination/storage area before handing over to the airlines concerned, wherever it is applicable.
- c) Consignment of human remains, coffin including unaccompanied baggage of deceased and human eyes will be exempted from the preview of domestic cargo handling & demurrage charges.



- d) The domestic cargo handling charges are inclusive of forklift charges wherever forklift usage is involved. No separate forklift charges will be levied.
- e) #As per IATA definition, Special cargo consists of cold storage, live animals, hazardous goods & valuable cargo.
- f) Charges will be levied on the 'gross weight' or the chargeable weight' of the consignment, whichever is higher. Wherever the 'gross weight' and (or) 'volume weight' is wrongly indicated on the Airway Bill and is found more, charges will be levied on the 'actual gross weight' or 'actual volumetric weight', whichever is higher.
- g) For mis-declaration of weight above 2% and up to 5% of declared weight, penal charges @ double the applicable domestic cargo handling charges and for variation above 5%, the penal charges % 5 times the applicable domestic cargo handling charges will be leviable on the differential weight, subject to minimum amount equivalent to the applicable minimum domestic cargo handling Charges. No penal charges will be leviable for variation up to and inclusive of 2%. No weight deviation permissible in VAL cargo.
- h) All the Bills shall be rounded off to the nearest of Rupee 1/-.
- i) All the above charges are excluding GST, which will be levied at applicable rates announced by Govt from time to time.

### 1.3.1 Domestic Inbound Cargo Charges leviable on Consignee(s) etc.

Sr. No.	Type of Cargo	Rs. Per Kg	Minimum Charges
1.	Standard Charges for processing & Handling at Air Cargo Terminal		
	a) General Cargo	0.75	110
	b) Special (AVI) # / PER/ HAZARDOUS/ VAL	1.50	220
2.	2. Demurrage Charges / Storage (per day)		
	a) General Cargo	0.75	110
	b) Special (AVI) # / PER/ HAZARDOUS/ VAL	1.50	220

#### Note:

- a) The free period for inbound domestic cargo shall be one working day for processing/delivery by the consignee/authorized representative etc.
- b) 10% discount in the domestic cargo handling charges will be granted to the consignee/authorized representative who opts for engaging their own manpower for loading cargo into their vehicles for delivery at designated areas from the airlines concerned, wherever it is applicable.
- c) Consignment of human remains, coffin including unaccompanied baggage of deceased and human eyes will be exempted from the purview of domestic cargo handling & demurrage charges.
- d) The domestic cargo handling charges are inclusive of forklift charges wherever forklift usage is involved. No separate forklift charges will be levied.
- e) Charges will be levied on the 'gross weight' or the chargeable weight' of the consignment, whichever is higher. Wherever the 'gross weight' and (or) 'volume weight' is wrongly indicated on the Airway Bill and is found more, charges will be levied on the 'actual gross weight' or 'actual volumetric weight', whichever is higher.
- f) #As per IATA definition, Special cargo consists of cargo stored in cold storage, live animals, valuable & hazardous goods.
- g) \*Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, travelers' cheques, diamonds (including diamonds for industrial use), diamond jewelry, jewelry & watches made of silver, gold platinum & items valued at US\$ 1000 and above.
- j) All the Bills shall be rounded off to the nearest of Rupee 1/-.



- k) All the above charges are excluding GST, which will be levied at applicable rates announced by Gol from time to time.

### 1.3.2 Schedule of Charges leviable on Non-Scheduled Operators

Sr. No.	Particulars of Services	Charges
1.	Storage charges for export cargo uplifted beyond free period	2.99 / Kg. / day
2.	Storage charges for export valuable perishable cargo, live animals and hazardous cargo uplifted beyond free period	6.02/ Kg. / day
3.	Penal / Storage charges on Airlines for not handing over of general import cargo to the customs appointed custodian within 04 hours of flight landing (i/c courier cargo)	
	i. General Bulk Cargo	Rs. 2.99 Kg. / day
	ii. Loaded ULD	Rs. 1194/ULD/day
	Penal / Storage charges on Airlines for not handing over of 'Val/Haz/Perishable/Live Animal' import cargo to the customs appointed custodian within 04 hours of flight landing (i/c courier cargo)	
	i. Valuable	7.52 Kg. / day
	ii. Haz./PER/Live Animal	4.98 Kg. / day
	iii. Minimum charges per consignment (AWB)	Rs. 414.81

#### Note:

- Demurrage charges on Import Transshipment cargo will be as applicable to Import cargo except that no handling charges shall be levied on the airlines handled by AAICLAS where the TP cargo handed over to the airlines on airside designated area on the airport. 50% discount will be applicable on TSP/ handling charges where the import transshipment cargo moved in ULD form to the other Airports of AAI by road.
- Demurrage charges on transshipment cargo from domestic to international and from international to international shall be treated as same as applicable for export cargo, after allowing the prescribed free period.
- The free period for export cargo for the NSOs in the bonded area, would be same as applicable for scheduled carrier as per the government regulations issued from time to time, from the time of physical acceptance at bonded area.
- All bills preferred by the handling company shall be rounded off to the nearest higher of Rupee 1/-.
- NSO operators/their authorized agencies shall register with Terminal operator along with all required permission/documents from Customs & DGCA and various other regulatory agencies and are required maintain security deposit with AAICLAS equivalent to two month's transactions. In addition to security deposit, NSO operators may maintain running account with AAICLAS with adequate balance to avoid Cash & carry model.
- No free period may be allowed on second time handling / upliftment of export cargo from cargo terminal. Applicable charges (storage) shall be levied.
- In case of transit ULDs brought by the Airlines handed over to AAICLAS for storage in the bonded area / ETV stacker for any reasons, the storage charges as per para 3 shall be levied.
- XBIS usage charges Re. 1 per kg subject to minimum of Rs. 150 per consignment. The same is applicable for ODC consignment where physical check with the help of ETDs are facilitated.
- Charges shall be leviable separately for installation/ commissioning/ maintenance of air cargo inspection system (ACIS) as stipulated by CBIC, as & when implemented.



- j) All the above charges are excluding GST, which will be levied at applicable rates announced by Govt from time to time.

#### 1.4 International Courier Cargo Tariff/ Rates

S. No.	Tariff Heading	Rates with minimum charges
a)	<b>Import:</b>	
	Facilitation Charges (segregation, handling, XBIS usage, Customs facilitation etc.)	Rs.16 per Kg, minimum of Rs.160 per flight
b)	<b>Export:</b>	
	Facilitation Charges	Rs. 12/- per bag subject to minimum of Rs. 120/- per shipment
c)	X-Ray machine usage charges-Export	Rs. 1/- per kg subject to minimum of Rs. 150 per shipment
d)	<b>Import Demurrage Charges:</b>	
	Minimum demurrage charges	Minimum Rs. 100/- per consignment
	During the free period as per government regulations (currently it is 48 Hours from segregation)	No demurrage charges
	Beyond 48 hrs.-upto 96 hours	Rs. 3 per kg per day (non-cumulative)
	Beyond 96 hrs.-upto 720 hrs	Rs. 4 per kg per day (cumulative with no free period)
	Beyond 720 hrs. (beyond 30 days)	Rs. 5 per kg per day
e)	Amendment Charges*	Rs. 100 per amendment
f)	Opening / Re-Packing charges	Rs.10 per pkt. subject to Rs.20 per consignment/shipment at Import/Export

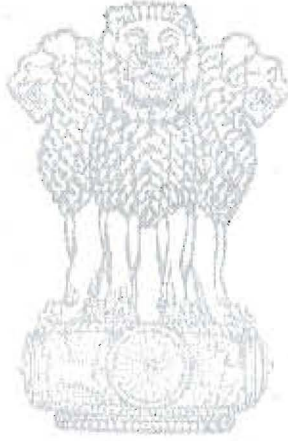
Note:

- 10% discount allowable on Export facilitation charges for the courier agencies using their own manpower in off-loading their courier cargo from Trucks, shifting to Customs examination area before handling over to respective Airlines with Customs LEO, wherever applicable.
- Amendment Charges\* would be applicable, if only there are any changes that are required to be carried out on the Airway Bill, Way bill and/ or marking of the package at the request of the user or Customs, at any stage of handling of consignment, whether for export or import or Transshipment.
- On introduction of Express Cargo Clearance System (ECCS), the charges stipulated by CBIC & for maintenance of ECCS by AAICLAS, separate charges shall be leviable on Courier Agencies.



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4. Charges shall be leviable separately for installation/ commissioning/ maintenance of Air Cargo Inspection System (ACIS) as stipulated by CBIC, as & when implemented.
5. All Bills shall be rounded off to the nearest of Rupee 1/-.
6. All the above charges are excluding GST, which will be levied at applicable rates announced by GoI from time to time.



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### 1.5 Regulated Agent Facilitation (for Export & Domestic Outbound):

a)	X-ray machine usage charges	Re.1 per kg, subject to minimum of Rs.150 per shipment
b)	Screening & Certification charges	
	i) Export	Rs.1.50 per kg, subject to minimum of Rs.150 per shipment
	ii) Domestic outbound	Rs.1.32 per kg, subject to minimum of Rs.120 per shipment
c)	Escorting Charges From export cargo terminal to aircraft or vice versa	Rs.1.50 per kg, subject to minimum of Rs.1,500 per flight

**Note:**

- a) All the above charges are excluding GST, which will be levied at applicable rates announced by Govt from time to time.

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