

Airports Economic Regulatory Authority of India

Order No. 40/2012-13

AERA Building,  
Administrative Complex,  
Safdarjung Airport,  
New Delhi - 110 003.

Date of Order: 30<sup>th</sup> January, 2013  
Date of Issue: 25<sup>th</sup> February, 2013

**In the matter of determination of Annual Tariff for First and Second Tariff Year of the First Control Period in respect of Cambata Aviation Private Limited for Providing Ground Handling Services at CSI Airport, Mumbai.**

The Authority had considered the Multi Year Tariff Proposal (MYTP) submitted by M/s Cambata Aviation Private Limited (Cambata) for the first control period commencing w.e.f. 01.04.2011, in respect of the services provided for ground handling facility at CSI Airport, Mumbai and after due stakeholder consultation, issued a Multi Year Tariff Order (MYTO) No. 38/2011-12 dated 14.03.2012, ordering that the ground handling services provided by Cambata is "material but competitive" and tariffs for the same shall be determined under a "light touch approach".

2. Pursuant to issue of MYTO, Cambata submitted their Annual Tariff Proposal (ATP) for the first tariff year (w.e.f. 01.04.2011 to 31.03.2012) and second tariff year (w.e.f. 01.04.2012 to 31.03.2013) of the first control period for rendering ground handling services at CSI Airport, Mumbai.

3.1 The Authority considered the submissions made by Cambata and issued a Consultation Paper No. 37/2012-13 on 03.01.2013, wherein the ATPs for first and second tariff years were put up for stakeholder consultation.

3.2 In response to the consultation paper comments have been received from Mumbai International Airport Pvt .Ltd. (MIAL). MIAL, in their comments, have stated the following:

*".....we agreed and support the Authority's proposal to approve the tariff for ground handling services provided at CSI Airport, Mumbai for the first tariff year (April 1, 2011 - March 31, 2012) and second tariff year (April 1, 2012 - March 31, 2013)) of the first control period as per Annexure 1 of the Consultation Paper. We understand that ceiling rates proposed in Annexure are exclusive of applicable Services Tax and the same will be charges extra.*

*It may be noted that Cambata has not entered into any agreement with MIAL for providing cargo back office functions at CSIA, Mumbai. Therefore, the cargo services provided by Cambata are subject to review and entering into necessary agreement, if any, and MIAL reserves its right not to allow Cambata to provide any service relating to cargo back office operations at CSI Airport, Mumbai, which please note...."*



3.3 It is observed that MIAL in its comments, have agreed to the Authority's proposal in the Consultation Paper to approve the tariff for ground handling services rendered at CSI Airport, Mumbai for the first and second tariff years of the first control period. However for cargo back office functions, MIAL stated that this is subject to review and that it reserves its right not to allow Cambata to provide any service relating to cargo back office operations at CSI Airport, Mumbai. MIAL further stated that they understand that the rates are exclusive of applicable service tax.

3.4 The Authority noted the above and observed that as per their submissions, Cambata is providing certain services at Mumbai airport in respect of ground handling and some cargo back office functions. As per submissions – all these form part of the same ground handling agreements with its customers. Also, at Mumbai airport, cargo as well as ground handling services are material and competitive. Hence, the Authority has considered the tariff proposals in respect of ground handling and cargo back office functions provided by Cambata at CSI Airport, Mumbai.

**ORDER:**

4. Upon careful consideration of material available on record, the Authority, in exercise of its powers conferred by Section 13(1)(a) of the Airports Economic Regulatory Authority of India Act, 2008, hereby orders that:

- (i) Tariffs for ground handling and cargo back office functions services provided by M/s Cambata Aviation Private Limited at CSI Airport, Mumbai, for the first tariff year (w.e.f. 01.04.2011 to 31.03.2012) and second tariff year (w.e.f. 01.04.2012 to 31.03.2013) of the first control period, are determined as at **Annexure- I**.
- (ii) The Authority also clarifies that this determination is limited to the determination of tariffs for aeronautical services provided by M/s Cambata Aviation Private Limited at CSI Airport, Mumbai and should not be, construed as permission to render any aeronautical service at CSI Airport, Mumbai by any party and it does not confer any right/claim to Cambata for appointment as an aeronautical service provider at CSI Airport, Mumbai. Further, it is also decided that for this purpose, this Order will also not affect the rights of any parties in this matter.

**By the Order of and in the  
Name of the Authority**

  
[(Capt. Kapil Chaudhary (Retd.))  
Secretary

To

M/s Cambata Aviation Pvt. Ltd.,  
Corp. Off: T9 & 9A, 3<sup>rd</sup> Floor,  
Vasant Square Mall,  
Vasant Kunj,  
New Delhi-110 070  
(Through: Shri P. Bharani Kumar Chief Financial Officer)



**ANNEXURE – I**

**CAMBATA AVIATION PVT LTD  
MUMBAI**

**GROUND HANDLING OPERATIONS - MAXIMUM TARIFF FOR TARIFF YEAR – 1 w.e.f. 01.04.2011 to  
31.03.2012**

Aircraft Type	Per Turnaround		Discount/Surcharge
	(IN USD) Maximum	(IN INR) Maximum	
A-320	2200	110,000	NIL
A-330	3500	175,000	NIL
A-340	2700	135,000	NIL
B-737	2400	120,000	NIL
B- 747	3100	155,000	NIL
B-747-200	3740	187,000	NIL
B-747SP	3100	155,000	NIL
B-767	3150	157,500	NIL
B-777	2750	137,500	NIL
B747-F	3800	190,000	NIL
A-310-F	2400	120,000	NIL
MD11-F	3200	160,000	NIL
A-330-600-F	3100	155,000	NIL
A-767-F	3300	165,000	NIL

**Notes:**

1. As per the agreement signed with all airlines tariffs are quoted in USD and for ATP purposes the same have been converted to INR at the average rate of 1USD=INR 50
2. Tariffs given above are inclusive of royalties payable to Airport Operators.

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CAMBATA AVIATION PVT LTD

MUMBAI

GROUND HANDLING OPERATIONS- MAXIMUM TARIFF FOR TARIFF YEAR – 2 w.e.f. 01.04.2012 to 31.03.2013

Aircraft Type	Per Turnaround		Discount/Surcharge
	(IN USD)	(IN INR)	
	Maximum	Maximum	
A-320	2200	123,200	NIL
A-330	3500	196,000	NIL
A-340	2700	151,200	NIL
B-737	2400	134,400	NIL
B-747	3100	173,600	NIL
B-747-200	3740	209,440	NIL
B-747SP	3100	173,600	NIL
B-767	3150	176,400	NIL
B-777	2750	154,000	NIL
B747-F	3800	212,800	NIL
A-310-F	2400	134,400	NIL
MD11-F	3200	179,200	NIL
A-330-600-F	3100	173,600	NIL
A-767F	3300	184,800	NIL

**Notes:**

1. As per the agreement signed with all airlines tariffs are quoted in USD and for ATP purposes the same have been converted to INR at the average rate of 1USD=INR 56
2. Tariffs given above are inclusive of royalties payable to Airport Operators.



**CAMBATA AVIATION PVT LTD  
MUMBAI**

**CARGO OPERATIONS - CARGO DOCUMENTATION SERVICES - MAXIMUM TARIFF FOR TARIFF YEAR – 1  
w.e.f. 01.04.2011 to 31.03.2012**

Aircraft Type	Cargo Documentation (per Flight Turnaround or Per Kg)		Cargo Unitlizing (per Flight Turnaround or Per Kg)		Deliver Order Fees
	(IN USD)	(IN INR)	IN USD	IN INR	
B777	375	18,750	300	15000 OR 1.60 Per Kg	Per MAWB- Rs. 1,000 Per HAWB- Rs. 550
B-747-200		Rs. 1.75 per Kg		Rs.1.75 per Kg	
B747	380	19,000	275	13750 or 2.25 per Kg	
A330/320	275	13750 OR 2.30 Per Kg		Rs. 2.30 per Kg	
B767	165	8,250		Rs. 1.85 per Kg	
B737	65	3,250		Rs. 1.75 per Kg	
A310	498	24,900		Rs. 1.75 per Kg	
MD11	498	24,900		Rs. 1.75 per Kg	
A330-600	296	14,800		Rs. 1.85 per Kg	
B767	296	14,800		Rs. 1.80 per Kg	

**Notes:**

1. As per the agreement signed with airlines tariffs are quoted in USD OR Per Kg basis and for ATP purposes the same have been converted at the average rate of 1USD=INR 50
2. Tariffs given above are inclusive of royalties payable to Airport Operators.

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CAMBATA AVIATION PVT LTD  
MUMBAI

CARGO OPERATIONS - CARGO DOCUMENTATION SERVICES - MAXIMUM TARIFF FOR TARIFF YEAR – 2  
w.e.f. 01.04.2012 to 31.03.2013

Aircraft Type	Cargo Documentation (per Flight Turnaround or Per Kg)		Cargo Utilizing (per Flight Turnaround or Per Kg)		Deliver Order Fees
	(IN USD)	(IN INR)	IN USD	IN INR	
					Per MAWB- Rs. 1,000 Per HAWB- Rs. 550
B777	375	21,000	300	16,800 OR 1.60 Per Kg	
B-747-200		Rs. 1.75 per Kg		Rs.1.75 per Kg	
B747	380	21,280	275	15,400 or 2.25 per Kg	
A330/320	275	15400 OR 2.30 Per Kg		Rs. 2.30 per Kg	
B767	165	9,240		Rs. 1.85 per Kg	
B737	65	3,640		Rs. 1.75 per Kg	
A310	498	27,888		Rs. 1.75 per Kg	
MD11	498	27,888		Rs. 1.75 per Kg	
A330-600	296	16,576		Rs. 1.85 per Kg	
B767	296	16,576		Rs. 1.80 per Kg	

Notes:

1. As per the agreement signed with airlines tariffs are quoted in USD OR Per Kg basis and for ATP purposes the same have been converted at the average rate of 1USD=INR 56
2. Tariffs given above are inclusive of royalties payable to Airport Operators.

