

[F. No. AERA/20010/MYTP-BWFS/GH/Del/2011-12]
Airports Economic Regulatory Authority of India
Order No. 47/2012-13

**AERA Building,
Administrative Complex,
Safdarjung Airport,
New Delhi - 110 003.**

Date of Order: 30th January, 2013
Date of Issue: 12th March, 2013

In the matter of determination of Annual Tariff for First, Second, Third and Fourth Tariff Years of the First Control Period in respect of Bird Worldwide Flight Services (India) Private Limited for Providing Ground Handling Services at IGI Airport, New Delhi.

The Authority had considered the Multi Year Tariff Proposal (MYTP) for the first Control Period (i.e. 2011-12 to 2015-16) submitted by M/s Bird Worldwide Flight Services (India) Private Limited (BWFS) in respect of the tariff for the services provided for ground handling at IGI Airport, New Delhi and after due stakeholder consultation, issued Multi Year Tariff Order (MYTO) No. 25/2011-12 on 28.10.2012, ordering that the ground handling services provided by BWFS is "material but competitive" and tariffs for the same shall be determined under a "light touch approach".

2. Thereafter, BWFS submitted their Annual Tariff Proposals ATP(s) for first tariff year (2011-12), second tariff year (2012-13), third tariff year (2013-14) and fourth tariff years (2014-15).

3.1 The Authority considered the submissions made by BWFS and issued Consultation Paper No. 25/2012-13 on 06.11.2012, wherein the ATPs for first, second, third and fourth tariff years were put up for stakeholder comments. The last date for submission of comments was 20.11.2012.

3.2 In response to the said Consultation Paper, comment was received from Delhi International Airport (P) Ltd. (DIAL). DIAL, in its comments has agreed to the proposal contained in the Consultation Paper and requested to approve Annual Tariff Proposals submitted by BWFS.

3.3 The Authority noted that after stakeholder consultation in respect of the Consultation Paper No. 25/2012-13, BWFS has submitted rates for certain activities under ground handling services and mentioned that "..... the *additional services are excluded in the above rates.....*". It was observed that BWFS had not included these additional services and the charges for the same in its ATP, which was placed for stakeholder consultation vide Consultation Paper No. 25/2012-13. This is a material proposal in respect of various Ground Handling activities although BWFS has stated that these services are not regularly used on all flights.

3.4 The Authority noted the list of additional services and observed that the tariff rates for these additional services would need further stakeholder consultation. The tariffs for these would need to be determined based on the outcome of the stakeholder consultation process. The Authority also observed that BWFS had submitted these additional tariff items before issue of the instant Order in respect of the proposal contained in Consultation Paper No. 25/2012-13 dated 06.11.2012. Hence, alternatively BWFS may be permitted to levy these charges for the present - subject to the final determination post stakeholder consultation and in such a case, the revenue received on this account should be accounted for by BWFS separately. In case the final determined rates for these additional services are less than the proposed rates, then BWFS would be required to refund the excess revenue collected till such determination. On balance, the Authority has presently, decided to determine the tariffs for additional




services subject to separate accounting and their final determination post stakeholder consultation process being held separately in this regard.

ORDER

4. Upon careful consideration of material available on record, the Authority, in exercise of powers conferred by Section 13 (1) (a) of the Airports Economic Regulatory Authority of India Act, 2008, hereby orders that:

- (i) Tariffs for the first tariff year (w.e.f. 01.04.2011 to 31.03.2012), second tariff year (w.e.f. 01.04.2012 to 31.03.2013), third tariff year (w.e.f. 01.04.2013 to 31.03.2014) and fourth tariff year (w.e.f. 01.04.2014 to 31.03.2015) of the first five year control period, for ground handling services provided by Bird Worldwide Flight Services (India) Private Limited at IGI Airport, New Delhi, are determined as at **Annexure – I**.
- (ii) Tariff for additional services for the first tariff year (w.e.f. 01.04.2011 to 31.03.2012), second tariff year (w.e.f. 01.04.2012 to 31.03.2013), third tariff year (w.e.f. 01.04.2013 to 31.03.2014) and fourth tariff year (w.e.f. 01.04.2014 to 31.03.2015) of the first five year control period as proposed by BWFS are also determined for the present only as at **Annexure-II**. The proposal for these additional tariff items is being placed separately for stakeholder consultation. The current determination of these tariff items has been done by the Authority for the time being and is subject to the final determination of these additional tariff items. BWFS will maintain a separate account for revenue from these additional tariff items and after final determination of these charges by the Authority, BWFS will have to undertake consequential refund action, if any, based on the rates which may be finally determined post stakeholder consultation in the matter of the additional services, for which Consultation Paper is being issued separately.

**By the Order of and in the
Name of the Authority**


[Capt. Kapil Chaudhary (Retd.)]
Secretary

To

**M/s Bird- Worldwide Flight Services (I) Private Ltd.,
Bird Consultancy Services Pvt. Ltd.
E-Block, Connaught House,
Connaught Place,
New Delhi - 110 001.
(Through: Shri Gaurav Bhatia, Director)**



Annexure – I

Bird Worldwide Flight Services (India) Private Limited

Maximum Rate to be paid by Scheduled Airlines for ground handling services in Tariff Year 1 (2011-12)

Indira Gandhi International Airport, New Delhi

Amount in INR

| S. No. | ICAO Code | Aircraft Type | Domestic Passenger Flights | | | International Passengers Flights | | |
|--------|-----------|--|----------------------------|---------------|---------------|----------------------------------|---------------|---------------|
| | | | Terminal handling | Ramp handling | Full handling | Terminal handling | Ramp handling | Full handling |
| 1 | Code B | Single Engine Aircraft | 3,000 | 7,000 | 10,000 | 11,000 | 33,000 | 44,000 |
| 2 | Code C | A318, A319, A320, A321, B717, B727, B 737, BBJ, MD81 to MD90, DC9, TU134, TU134A, AN24, AN26, ATR42, ATR72, F27, F28, F50, F70, F100, YAK40, YAK42 | 2,500 | 6,000 | 8,500 | 18,500 | 55,000 | 73,500 |
| 3 | Code D | A300-600, A310, B707, B727-100, B757, B767, B787-300, DC8, DC10, MD11 | 3,500 | 10,000 | 13,500 | 24,000 | 96,800 | 120,800 |
| 4 | Code E | A330-200, A330-300, A340, B747SP, B747, B777, B787-800, B787-900, IL96 | 15,000 | 30,000 | 45,000 | 28,000 | 113,950 | 141,950 |
| 5 | Code F | A380 | 30,000 | 50,000 | 80,000 | 43,000 | 155,000 | 198,000 |

| S. No. | ICAO Code | Domestic Cargo | International |
|--------|-----------|----------------|---------------|
| | | Freighter | Freighter |
| | | Ramp handling | Ramp handling |
| 1 | Code B | N/A | N/A |
| 2 | Code C | 5,800 | 60,500 |
| 3 | Code D | 12,000 | 106,480 |
| 4 | Code E | 36,000 | 125,345 |
| 5 | Code F | 62,500 | 170,500 |

Note: (1) applicable taxes/levies are extra.

*For full handling of cargo freighter aircrafts, the maximum rates will be higher by maximum of 25% of the corresponding commercial passenger aircraft as stated in format above.



Bird Worldwide Flight Services (India) Private Limited

Maximum Rate to be paid by Scheduled Airlines for ground handling services in Tariff Years 2, 3 and 4 (2012-13, 2013-14 and 2014-15)

Indira Gandhi International Airport, New Delhi

Amount in INR

| S. No. | ICAO Code | Aircraft Type | Domestic Passenger Flights | | | International Passengers Flights | | |
|--------|-----------|--|----------------------------|---------------|---------------|----------------------------------|---------------|---------------|
| | | | Terminal handling | Ramp handling | Full handling | Terminal handling | Ramp handling | Full handling |
| 1 | Code B | Single Engine Aircraft | 3,800 | 8,900 | 12,700 | 13,900 | 41,800 | 55,800 |
| 2 | Code C | A318, A319, A320, A321, B717, B727, B 737, BBJ, MD81 to MD90, DC9, TU134, TU134A, AN24, AN26, ATR42, ATR72, F27, F28, F50, F70, F100, YAK40, YAK42 | 3,200 | 7,600 | 10,800 | 23,500 | 69,700 | 93,200 |
| 3 | Code D | A300-600, A310, B707, B727-100, B757, B767, B787-300, DC8, DC10, MD11 | 4,400 | 12,700 | 17,100 | 30,400 | 122,700 | 153,100 |
| 4 | Code E | A330-200, A330-300, A340, B747SP, B747, B777, B787-800, B787-900, IL96 | 19,000 | 38,000 | 57,000 | 35,500 | 144,500 | 1,79,900 |
| 5 | Code F | A380 | 38,000 | 63,300 | 101,400 | 54,500 | 196,500 | 251,000 |

| S. No. | ICAO Code | Domestic Cargo | International |
|--------|-----------|----------------|---------------|
| | | Freighter | Freighter |
| | | Ramp handling | Ramp handling |
| 1 | Code B | N/A | N/A |
| 2 | Code C | 57,400 | 76,700 |
| 3 | Code D | 101,200 | 135,000 |
| 4 | Code E | 119,200 | 158,900 |
| 5 | Code F | 162,100 | 216,100 |

Note: (1) applicable taxes/levies are extra.

*For full handling of cargo freighter aircrafts, the maximum rates will be higher by maximum of 25% of the corresponding commercial passenger aircraft as stated in format above.



LIST OF CHARGES FOR ADDITIONAL EQUIPMENT AT IGI AIRPORT, NEW DELHI

| ANNEX A SECTIONS | EQUIPMENTS | UoM | Amount (USD) | Tariff Year 1 (INR) | Tariff Year 2, 3 & 4 (INR) |
|------------------|-----------------------------------|----------------|--------------|---------------------|----------------------------|
| 2.1.3(a) 6 | Ambulift | Per Usage | 190 | 9,500 | 10,640 |
| 3.3.3 (a) | Ground Power Unit (GPU) | Per Hour | 190 | 9,500 | 10,640 |
| 3.4.1 (a) | Air Conditioner unit (ACU) | Per Hour | 300 | 15,000 | 16,800 |
| 3.5.1/ 3.5.2 | Ramp to Flight Deck Communication | Per Turnaround | 60 | 3,000 | 3,360 |
| 3.6.1 (a) | Step Ladder (remove bay) | Per Hour | 150 | 7,500 | 8,400 |
| 3.6.2 (a) 1 | Passenger Bus | Per Leg | 70 | 3,500 | 3,920 |
| 3.6.2 (a) 2 | Crew Bus | Per Leg | 80 | 4,000 | 4,480 |
| 3.6.3 (a) | Conveyor belt loader | Per Hour | 160 | 8,000 | 8,960 |
| 3.6.3 (a) | Lower Deck Loader (LDL) | Per Hour | 410 | 20,500 | 22,960 |
| 3.6.3 (a) | Main Deck Loader (MDL) | Per Hour | 470 | 23,500 | 26,320 |
| 3.6.3 (a) | Fork Lift 10 Tons | Per Hour | 200 | 10,000 | 11,200 |
| 3.6.3 (a) | Fork Lift 5 Tons | Per Hour | 150 | 7,500 | 8,400 |
| 3.6.3 (a) | Fork Lift 3 Tons | Per Hour | 100 | 5,000 | 5,600 |
| 3.7.1 (a) | Air Start Unit (ASU) | Per start | 275 | 13,750 | 15,400 |
| 3.9.2 (b) | Towbar | Per push/ tow | 60 | 3,000 | 3,360 |
| 3.9.3 (a) | Push Back (Tow Bar included) | Per service | 350 | 17,500 | 19,600 |
| 3.9.3 (b) | Tow Inter Stand | Per Tow | 425 | 21,250 | 23,800 |
| 3.9.3 (d) | Wing Walkers | Per turnaround | 75 | 3,750 | 4,200 |
| 3.12.1 (a) | Toilet Service | Per service | 125 | 6,250 | 7,000 |
| 3.13.1 (a) | Water Service | Per service | 125 | 6,250 | 7,000 |

Passenger/Terminal Side and Manpower related.

| ANNEX A SECTIONS | SERVICES | UoM | Amount (USD) | Tariff Year 1 (INR) | Tariff Year 2,3 & 4 (INR) |
|------------------|------------------------------|------------------|--------------|---------------------|---------------------------|
| 2.13 (a) 1 | Unaccompanied minor handling | Per child | 50 | 2,500 | 2,800 |
| 2.1.3 (a) 2 | Wheel Chair WCHR OR WCHS | Per service | 50 | 2,500 | 2,800 |
| | WCHC | Per service | 60 | 3,000 | 3,360 |
| 2.1.3 (a) 3 | VIPs | Per passenger | 60 | 3,000 | 3,360 |
| 2.1.3 (a) 4 | Transit w/o visa pax | Per passenger | 60 | 3,000 | 3,360 |
| 2.1.3 (a) 5 | Deportees | Per passenger | 60 | 3,000 | 3,360 |
| 2.1.3 (a) 7 | Floor Walkers/ Welcome staff | Per person/ 4hr. | 30 | 1,500 | 1,680 |
| 2.1.3 (a) 7 | Manpower (White collar) | Per person/ 4hr. | 50 | 2,500 | 2,800 |



| | | | | | |
|----------------|--|---------------------------------|-----|--------|--------|
| 2.1.3 (a) 7 | Manpower (Blue collar) | Per personal/ 4hr. | 30 | 1,500 | 1,680 |
| 3.6.10 (a) 1,2 | Val Handling | Per standard container | 160 | 8,000 | 8,960 |
| 3.6.9 (a) | Ballast Bags Refill | Per refill-per Bag | 20 | 1,000 | 1,120 |
| 3.11.1 | Interior cleaning (Transit) | Per service | 375 | 18,750 | 21,000 |
| 3.11.2 | Deep Cleaning | Per service | 550 | 27,500 | 30,800 |
| 3.11.2 | Flight Deck cleaning | Per service | 80 | 4,000 | 4,480 |
| 3.11.10 (a, b) | Waste Disposal | Per bag | 20 | 1,000 | 1,120 |
| 4.9.2 (b) | Arrange non-scheduled Crew Hotel accommodation | Per service | 35 | 1,750 | 1,960 |
| 4.9.3 (b) | Arrange for non-scheduled Crew Transportaion | Per service | 50 | 2,500 | 2,800 |
| 4.9.4 | C.I.Q assistance/Direct crew thru airport facilities | Per arr or dep clearance | 50 | 2,500 | 2,800 |
| 5.5.1 (e) | Live Animal Handling | Per AVI | 30 | 1,500 | 1,680 |
| 6.3.1 (a) | ULD Storage | LD3 per month | 40 | 2,000 | 2,240 |
| 6.3.1 (a) | ULD Storage | LD11 per month | 50 | 2,500 | 2,800 |
| | Stacking of Pallets | Per stack of 20 pallets or less | 80 | 4,000 | 4,480 |
| | Valet Service | Per valet / 4hour | 30 | 1,500 | 1,680 |

Miscellaneous services

| | | | | | |
|--|-------------------------|----------|----|-------|-------|
| | Baggage Trolley | per hour | 20 | 1,000 | 1,120 |
| | Container Dollies | Per hour | 20 | 1,000 | 1,120 |
| | Pallet Dollies | Per hour | 20 | 1,000 | 1,120 |
| | Diesel/ Battery Tractor | Per hour | 70 | 3,500 | 3,920 |
| | Ramp Car | Per hour | 50 | 2,500 | 2,800 |

Notes:

- 1) Above rates are excluding Service and other Taxes as may be applicable from time to time.
- 2) In case there is any additional levy by Airport Operator, AAI or any regulatory body, the same will be charged over and above the rates given above.

