

[F. No. AERA/20010/MYTP/Menzies/GH/HIAL/2011-12]

Airports Economic Regulatory Authority of India

Order No. 15/2012-13

AERA Building,  
Administrative Complex,  
Safdarjung Airport,  
New Delhi -110003

Date of Order : 28<sup>th</sup> August, 2012

Date of Issue: 11<sup>th</sup> September, 2012

**In the matter of Annual Tariff Proposal for the First and Second Tariff Years of the First Control Period submitted by Menzies Bobba Ground Handling Services Pvt Ltd for providing Ground Handling Services at Rajiv Gandhi International Airport, Hyderabad**

The Authority had considered the Multi Year Tariff Proposal (MYTP) for the first Control Period (i.e., 2011-12 to 2015-16) submitted by Menzies Bobba Ground Handling Services Pvt (MBGH) for the Ground Handling Services Pvt Ltd for providing Ground Handling Services at Rajiv Gandhi International Airport, Hyderabad, and after due stakeholder consultation, issued Order No. 15/2011-12 dated 13.10.2011 ordering that the ground handling services provided by MBGH is "not material" and tariffs for the same shall be determined under a "light touch approach".

2. MBGH submitted their Annual Tariff Proposal (ATP) for the first tariff year (2011-12) and for the second tariff year (2012-13) vide letter no Nil dated 16.03.2012 and 30.03.2012 respectively.

3. The Authority considered the submissions made by MBGH and issued a Consultation paper No. 10/2012-13 on 29.06.2012 for considering the ATP for first and second tariff year, with 14 days response time.

4. In response, Air Cargo Agents Association of India (ACAAI), vide their email dated 13.07.2012, stated that as the proposal is not related to cargo activities, it does not have any impact on cargo in terms of cost. Further, they have no other comments on the proposal. Thus, said comments are not related to the ground handling activities at RGI Airport, Hyderabad. No comments have been received from any other stakeholder.

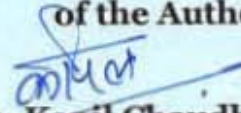


**ORDER:**

5. Upon careful consideration of material available on record, the Authority, in exercise of powers conferred by Section 13(1)(a) of the Airport Economic Regulatory Authority of India Act, 2008, hereby orders that:

- (i) The tariff for the Ground Handling Service provided by Menzies Bobba Ground Handling Services Pvt (MBGH) at Rajiv Gandhi International Airport, Hyderabad is determined, for the First Tariff year ( 2011-12) w.e.f 30.09.2011 as per **Annexure-I** and for Second Tariff year (2012-13) tariff year, w.e.f. 01.04.2012, as per **Annexure -II**.

By the Order of and in the Name  
of the Authority

  
(Cap. Kapil Chaudhary)  
Secretary

To

Menzies Bobba Ground Handling Services Pvt. Ltd.,  
Ground Support Equipment Building,  
Rajiv Gandhi International Airport,  
Shamshabad, Ranga Reddy District,  
Andhra Pradesh - 500 409  
(Through: Mr. Suresh Pillai, Chief Executive Officer)



MAXIMUM RATES TO BE PAID BY SCHEDULED AIRLINES FOR GROUND HANDLING:

EFFECTIVE 30th SEPTEMBER 2011

S.N.	ICAO Code	Aircraft Types	Maximum Ground Handling Rate per Flight in INR			
			Scheduled Passenger Aircraft		Scheduled Freighter Aircraft	
			Domestic Flight	International Flight	Domestic Flight	International Flight
1	CODE C	A319,A320,A321	6100	72328	NA	NA
2	CODE C	B737	NA	57395	4244	NA
3	CODE C	ATR 42	2900	NA	NA	NA
4	CODE D	B767,MD 11	NA	138853	NA	USD 1995
5	CODE E	A330-200, A330-300	NA	162661	NA	NA
6	CODE E	A340	NA	130354	NA	NA

**Notes:**

- 1) To achieve the projected ARR only maximum ground handling rates have been suggested for Airlines as user agreements will be entered into with each Airline based on the IATA AHM 810 STANDARD GROUND HANDLING AGREEMENT 2004 or 2008 (SGHA).
- 2) The rates with each Airline will be negotiated based on services required from SGHA service items (usage of equipment and manpower), flight frequency, service level agreement, credit period and liability and indemnity requirement. Also, scope of services are very different for International & domestic. For example, Pax services included in the scope of International services.
- 3) All charges mentioned above exclude taxes which will be charged at the prevailing rates.



MAXIMUM RATES TO BE PAID BY SCHEDULED AIRLINES FOR GROUND HANDLING:

EFFECTIVE 1st APRIL 2012

S.N.	ICAO Code	Aircraft Types	Maximum Ground Handling Rate per Flight in INR			
			Scheduled Passenger Aircraft		Scheduled Freighter Aircraft	
			Domestic Flight	International Flight	Domestic Flight	International Flight
1	CODE C	A319,A320,A321	6100	75221	NA	NA
2	CODE C	B737	NA	57395	4456	NA
3	CODE C	ATR 42	2900	NA	NA	NA
4	CODE D	B767,MD 11	NA	145796	NA	USD 2095
5	CODE E	A330-200, A330-300	NA	162661	NA	NA
6	CODE E	A340	NA	162661	NA	NA

Notes:

- 1) To achieve the projected ARR only maximum ground handling rates have been suggested for Airlines as user agreements will be entered into with each Airline based on the IATA AHM 810 STANDARD GROUND HANDLING AGREEMENT 2004 or 2008 (SGHA).
- 2) The rates with each Airline will be negotiated based on services required from SGHA service items (usage of equipment and manpower), flight frequency, service level agreement, credit period and liability and indemnity requirement. Also, scope of services are very different for International & domestic. For example, Pax services included in the scope of International services. The rates with Domestic Airlines will also differ from Customer to Customer, depending on the scope of services such as Pax & Ramp service, Only Ramp service or Ramp service without Pushback etc.
- 3) All charges mentioned above exclude taxes which will be charged at the prevailing rates.

