

फा. सं. ऐरा /20010/एमवाईटीपी/जीएल/कार्गो/मोपा-गोवा/सीपी-I/2022-23

File No: AERA/20010/MYTP/GAL/Cargo/MOPA Goa/CP-I/2022-23

**भारतीय विमानपत्तन आर्थिक विनियामक प्राधिकरण/  
Airports Economic Regulatory Authority of India**

आदेश संख्या 28/2022-23/

Order No. 28/2022-23

ऐरा भवन/ AERA Building,  
प्रशासनिक कॉम्प्लेक्स/Administrative Complex,  
सफदरजंग हवाईअड्डा/ Safdarjung Airport,  
नई दिल्ली- 110003/New Delhi – 110003

जारी करने की तारीख: 14 नवम्बर, 2022/ Date of Issue: 14<sup>th</sup> November, 2022

सेवा/Service : कार्गो हैंडलिंग सेवाएं/  
Cargo Handling Services  
सेवा प्रदाता/Service Provider : जीएमआर एयरपोर्ट्स लिमिटेड (जीएल)/  
GMR Airports Limited (GAL)  
हवाईअड्डा/Airport : गोवा अंतरराष्ट्रीय हवाईअड्डा, मोपा, गोवा/  
Goa International Airport, Mopa, Goa  
हवाईअड्डा प्रचालक/  
Airport Operator : गोवा इंटरनेशनल एयरपोर्ट लिमिटेड (जीआईएल)/  
Goa International Airport Limited (GIAL)

जीएमआर एयरपोर्ट्स लिमिटेड द्वारा गोवा अंतरराष्ट्रीय हवाईअड्डा, मोपा में प्रदान की जाने वाली अंतरदेशीय और अंतरराष्ट्रीय कार्गो हैंडलिंग सेवाओं के लिए वाणिज्यिक प्रचालन की तारीख ("सीओडी") से 30.09.2023 तक के लिए तदर्थ टैरिफ निर्धारित करने के मामले में/

In the matter of Determination of Ad-hoc Tariff for Domestic and International Cargo Handling Services to be provided by GMR Airports Limited, at Goa International Airport, Mopa w.e.f. Commercial Operations Date (COD) till 30.09.2023.

**GAL's Submission:**

1. Goa International Airport Limited (GIAL), a wholly owned subsidiary of GMR Airports Limited (GAL), was awarded a concession by Government of Goa on 08.11.2016 for development of a Greenfield International Airport at Mopa, Goa on Design, Build, Finance, Operate and Transfer (DBFOT) basis for a period of 40 years commencing from the Appointed Date (September 04, 2017), further extendable by another 20 years.



2. Pursuant to the terms of the concession (main concession referred above), GIAL resolved to undertake and sub-license the designing, building, financing, operation, maintenance and transfer of Cargo Terminal Facilities and Services at the Airport. In this regard, GIAL through a competitive bidding process has selected and entered into a license agreement with "GMR Airports Limited" (GAL) on 16<sup>th</sup> November 2021, whereby GIAL has granted GAL the right to design, build, finance, operate, maintain and transfer the cargo facilities for an initial period of 20 years commencing from the Appointed Date, further extendable by another 20 years. GAL will operate Cargo Terminal at Goa International Airport, Mopa and provide domestic & international cargo handling services at the airport.
3. GAL, vide its letter dated 14<sup>th</sup> July 2022 informed that it is developing a cargo terminal with a built-up area around 4200 sqm (incl. office/ancillary building), with a modular design, at an estimated cost of Rs. 40 crores. GAL has proposed to commence Domestic and International Cargo Handling Services at Goa International Airport, Mopa, Goa w.e.f. September 2022 and January 2023 respectively. Accordingly, GAL requested the Authority to allow it to levy Ad-hoc Tariff for Cargo Handling Services as proposed.
4. GAL submitted that, at present, it is not in a position to project the cargo volumes and corresponding operational costs and accordingly requested the Authority to provide Ad-hoc Tariff for Cargo Handling Services for the period from September 2022 to March 2024, in order to assess the business suitably and subsequently file proposal for determination of regular Tariff.
5. GAL has further submitted:
  - (i) That it proposes Tariff for International Cargo similar to the Tariff recently proposed by the Authority for Mumbai Cargo Service Center Airport Pvt. Ltd. (MCSC) in respect of its International Cargo Handling Services at Mumbai Chhatrapati Shivaji Airport, considering that currently exporters and importers in the state of Goa are mainly dependent on the Cargo Operator at Mumbai Airport.
  - (ii) That it proposes Tariff for Domestic Cargo 30% higher than Tariff prevailing at the Dabolim Airport, Goa, as GAL is developing modern domestic cargo terminal with specific facilities for handling domestic freighters and temperature-controlled cargo as compared to domestic operations at Dabolim Airport, Goa which are being handled through basic facilities with limited mechanization.
  - (iii) That Customs Deployment Charges are proposed to be levied based on the Actual Customs' Deployment at the airport. The same shall be reconciled and revised on a quarterly basis to adjust for short/ excess recovery in over subsequent quarters.
6. GAL also proposed separate Built-up pallet handling charges and special wrap charges to facilitate handling of shipper-pallets and to increase efficiencies in cargo handling operations.



**Authority's Examination on the request of GAL:**

7. Upon initial scrutiny, the Authority notes that GIAL has been awarded a concession by Government of Goa on 8.11.2016 for development of a Greenfield International Airport at Mopa, Goa for a period of 40 years. The Authority further observes as under:

- (i) GIAL shall undertake development of Cargo facilities, as per the clause 12.7.1 of the Concession Agreement entered into with Government of Goa which has been reproduced below:

*"Subject to the provisions of Clause 12.4 and Clause 21.1, the Concessionaire shall undertake development of Cargo Facilities as specified in Schedule-B together with provision of Project Facilities as specified in Schedule-C. and in conformity with the Specifications and Standards set forth in Schedule-D"*

- (ii) GIAL, through a competitive bidding process has appointed "GAL" for providing cargo handling services at Mopa, Goa airport. Accordingly, GIAL has entered into a license agreement with its holding company named "GMR Airports Limited" (GAL) on 16<sup>th</sup> November 2021, whereby GIAL has granted GAL the right to design, build, finance, operate, maintain and transfer the cargo facilities for an initial period of 20 years.

As per license agreement, the licensee will pay land license fee @ Rs. 3,77,175/- per month (Rs. 45,26,100/- annually) to the GIAL and same shall be increased year-on-year basis, based on notified CPI (IW). In addition, Licensee will also share a percentage of its Gross Revenue ("the Revenue Share") equal to 15.30% to the GIAL (Airport Operator) during the license period.

- (iii) The Authority notes from the CAPEX plan of GAL that it is developing a greenfield Integrated Domestic & International Cargo Terminal having a total built-up area of around 4200 sqm (including office & ancillary buildings), with Domestic Cargo handling capacity of 11000 MT and International Cargo handling capacity of 14000 MT, at Mopa Goa airport. As per report of CRISIL Risk and Infrastructure Solutions Limited, Dec 2021, the total annual cargo volume of 25000 MT will be achieved during the FY 2027-28.

- (iv) The Authority observes that as per GAL submission, 100% CAPEX for Cargo Terminal will be financed through internal accruals. The Authority sought clarification regarding CAPEX incurred by the ISP. In response thereto, GAL vide email dated 23.09.2022 informed that as on Sept. 2022 they have incurred a total CAPEX of around Rs. 10 crores and ISP expects to incur cumulative CAPEX of around 44 crores by December, 2022 on new greenfield Integrated Cargo Terminal at Mopa, Goa airport.

- (v) GAL vide letter dated 25.10.2022 (attached to email dated 27.10.2022) informed that Cargo operations at Goa Mopa airport will commence in gradual manner effective from 1<sup>st</sup> December, 2022.



- (vi) The Authority notes that GAL has proposed 30% higher Tariff for Domestic Cargo at Goa International Airport, Mopa, Goa vis-à-vis Domestic Cargo Tariff applicable to AAICLAS at Dabolim Airport, Goa; though GAL is required to share lower revenue share (15.30%) with the Airport Operator as compared to revenue share payable by AAICLAS (30%) to Airports Authority of India at Dabolim Airport, Goa. Hence, Authority feels that GAL's proposal of 30% higher domestic tariff as compared to prevailing domestic cargo tariff at Dabolim Airport, Goa is not justified, particularly considering that no details of estimated Cargo Volume, Operating expenditure etc. and calculations justifying proposed Tariff rates is submitted.
- (vii) The Authority noted that in their proposal for Ad-hoc Tariff Rates, GAL has proposed the rates for International Cargo Services on the basis of the Tariff proposed by the Authority for Mumbai Cargo Service Center Airport Pvt. Ltd. (MCSC) in its Consultation Paper (CP) No. 03/2022-23 dated 24.05.2022. In this regard, it is stated that the Authority has subsequently issued Tariff Order No. 20/2022-23 dated 30.08.2022, finalizing the Tariff Rates for MCSC which are much lower than the Tariff proposed at consultation stage.
- (viii) The Authority notes that GAL has not assessed the likely Cargo Volumes to be handled at Goa International Airport, Mopa, Goa. However, GAL has submitted that cargo operations at Goa International Airport, Mopa, Goa will directly compete with cargo business of Dabolim Airport and Mumbai Airport, wherein all efforts will be made to get the significant volume of business.
- (ix) The Authority observes that neither operational costs have been assessed by the GAL nor the Multi Year tariff proposal has been submitted by the GAL to the Authority. GAL has only submitted the request for the Ad-hoc Tariff for Cargo Handling Services for the period from October, 2022 to March 2024.

The Authority is conscious of the fact that it would be first time in India that two airports will operate in the close vicinity and agrees with the Cargo Operator's view that it is not possible at this juncture to assess the cargo volumes that new greenfield airport at Mopa will be able to attract. Accordingly, in the absence of critical data i.e. Detailed Capex, Cargo Volume projection, Operational Cost projection and Multi-Year Tariff Proposal as per AERA guidelines, it is not possible for the Authority to determine the regular Tariff for GAL in a realistic manner.

8. GAL, vide letter dated 11.10.2022 also proposed a separate Cargo Handling Charges for Built-Up-Pallets (BUPs) pertaining to International Export Cargo as under:

**Table 1: Built-Up-Pallets (BUP) Charges proposed by GAL.**

| Built-Up-Pallets (BUPs) Charges | General Cargo | Other than General Cargo* |
|---------------------------------|---------------|---------------------------|
|                                 |               |                           |
| BUP Charges/Unit (up to LD3)    | 1300          | 2000                      |



|  |      |      |
|--|------|------|
| BUP Charges/Unit (Lower deck above LD3)        | 2600 | 4000 |
| BUP Charges/Unit (above LD3- main deck pallet) | 3900 | 6000 |

\* Other than General Cargo BUPs include Dangerous Goods/Perishables/Pharma/Odd Dimension/Project Cargo/Valuable/Vulnerable/Live Animal.

ISP has proposed a discount @ 20% on BUP Charges in case of Customs cleared shipments. The Authority notes that as compared to BUPs relating to General Cargo, ISP has proposed 50% (approx.) higher charges for BUPs in respect of "Other than General Cargo". However, no details justifying the differential charges for BUPs relating to "Other than General Cargo" has been submitted.

- The Authority feels that "Other than General Cargo BUPs" is likely to contain the pharmaceutical/ perishable commodities etc., which require temperature-controlled storage facilities, thereby higher charges on such BUPs to a certain extent may be justified. Hence, in order to facilitate the cargo handling of such commodities, the Authority decides to rationalize the rates proposed by the ISP for BUPs pertaining to "Other than General Cargo" as per the table given below:

**Table 2 - BUP Charges considered by the Authority for Ad-hoc Tariff**

(Rates in ₹)

| Particulars                                    | General Cargo | Other than General Cargo |
|--|---------------|--------------------------|
| BUP Charges/Unit (upto LD3)                    | 1300          | 1700                     |
| BUP Charges/Unit (Lower deck above LD3)        | 2600          | 3400                     |
| BUP Charges/Unit (above LD3- main deck pallet) | 3900          | 6000*                    |

\*Authority decides to adopt same rate for above LD3 (main deck pallet) as proposed by the ISP.

Note: 20% discount in BUP Charges in case of "Customs cleared shipments" will be given to Users, as proposed by ISP.

- The BUP Charges (in terms of Rates Per Kg) considered by the Authority in the above Table for GAL are lower than / equal to the normal TSP rates applicable to Export Cargo (other than BUPs) for ISP, as per Annexure-I.
- The Authority notes that presently, GAL is the only Cargo Operator at Mopa Goa airport and while proposing Ad-hoc Tariff for Cargo Handling Services, no details pertaining to Cargo Volumes, OPEX etc. have been submitted by the ISP, which can be relied upon to assess the reasonableness of the Ad-hoc Tariff proposed by the ISP. Therefore, the Authority, based on the comparative analysis of Tariff proposed by the ISP and approved Tariff applicable to other Cargo Service Provider i.e. AAICLAS at Dabolim, Goa airport, has adopted the lower Tariff rates for Mopa Goa airport, on ad-hoc basis **(as per Annexure-I), w.e.f. Commercial Operations Date (COD) to 30.09.2023**, or, till the determination of regular Tariff for Cargo Handling Services, whichever is earlier.



However, in case of additional/miscellaneous services proposed by GAL at Mopa Goa airport and which are not part of AAICLAS' approved Tariff, the rates of such services (International Cargo Handling Services) have been considered by the Authority based on the approved Tariff for MCSC at Mumbai airport.

12. Upon enquiry, regarding receipt of statutory and regulatory approvals, GAL vide email dated 29.7.2022 has stated that the design stage security vetting for Goa Air Cargo Terminal has been done (as per BCAS letter dated 04.02.2022 to ISP), subject to compliance of recommendations of standing committee & other conditions. Further, the security arrangements will be reviewed by BCAS, after completion of work, before giving its approval for operationalization. Thus, the Authority notes that GAL is yet to receive final BCAS approval for commencement of proposed services at Mopa airport. Therefore, the Authority decides that the ad-hoc tariff for GAL shall be made effective subject to receipt of requisite regulatory and statutory approvals before the commencement of proposed Cargo Handling Services at Goa International Airport, Mopa, Goa.
13. In case, the Authority, based on its regulatory guidelines decides that the regular Tariff for the First Control Period in respect of GAL is to be done under "Cost Plus Method", then the Revenue collected by the Cargo Operator (GAL), on ad-hoc basis in the interim period as per this Order, shall also be accounted for by the Authority for determination of regular Tariff for Cargo Handling Services.
14. The Authority notes that as per the concession agreement executed between the Airport Operator and Govt. of Goa, GIAL is responsible for compliance of agreement clauses relating to "Relating Party Transactions" & "Arms' length", including clause nos. 5.6.2, 5.6.3 & 11.12. Hence, GIAL (Airport Operator) shall ensure compliances of aforesaid agreement clauses, along with other relevant terms & conditions pertaining to related party transactions & Arms' length pricing.
15. GAL informed that the Airport Operator has selected the Cargo Operator through competitive bidding process. However, the Authority, may examine the criteria adopted by the Airport Operator for selection of Cargo Operator in detail and comment, if required, at the time of determination of regular Tariff for Cargo Services for ISP at Mopa Goa airport.
16. Cargo Operator is advised to submit the MYTP for determination of regular Tariff for Cargo Handling Services well before the expiry of Ad-hoc Tariff.

### **ORDER**

Upon careful consideration of the material available on records, the Authority, in the exercise of powers conferred by Section 13(1)(a) of the Airports Economic Regulatory Authority of India Act, 2008, hereby orders that:

- (i) The **GMR Airports Limited (GAL)** is allowed to levy and collect the Tariff for Cargo Handling Services as per **Annexure-I**, on an Ad-hoc basis, w.e.f. **COD** to **30.09.2023**, or, till the



determination of regular Tariff upon receipt of MYTP for cargo handling services for the First Control Period, whichever is earlier.

- (ii) This order shall be made effective subject to receipt of all the requisite regulatory and statutory approvals before the commencement of proposed Cargo Handling Services at Goa International Airport, Mopa, Goa. Further, ISP to ensure security related compliances in respect of handling of Built-Up-Pallets.
- (iii) GIAL, the Airport Operator & Airport Concessionaire, to ensure the compliance of all the relevant clauses of Concession awarded by the State Government of Goa pertaining to "Related Party Transactions" & "Arms' length" (including clause 5.6.2, 5.6.3 & 11.12) and other relevant terms & conditions pertaining to related party transactions & Arms' length pricing.
- (iv) Tariff determined, as above, is the maximum Tariff(s) to be charged from the Users and no other charges are to be levied over and above the approved Tariff(s).
- (v) The Tariff approved, as above, is excluding of all applicable Govt. taxes, if any.
- (vi) The ISP shall maintain separate accounts for its Cargo Handling Services at Mopa Goa airport and submit Annual Compliance Statement (ACS) for each accounting year (ending on 31<sup>st</sup> March) as per AERA CGF Guidelines (clause 11.4).
- (vii) The Airport Operator to ensure compliance of this Order.

By the Order of and in the Name of the Authority

  
(Col Manu Sooden)  
Secretary

To

**Shri Rajesh Arora,**  
CEO -BD, JVs & Adjacencies  
GMR Airports Limited,  
New Udaan Bhawan, Opp. Terminal 3,  
Indira Gandhi International Airport,  
New Delhi-110037.

Copy to:

- (i) Secretary, Ministry of Civil Aviation, Rajiv Gandhi Bhawan, Safdarjung Airport New Delhi-110003.
- (ii) K Narayana Rao, Director, Goa International Airport Limited, New Udaan Bhawan, Opp. Terminal 3, Indira Gandhi International Airport, New Delhi-110037.



**AERA approved Ad-hoc Tariff for M/s GMR Airports Limited  
in respect of Cargo Handling Services at Goa International Airport, Mopa, Goa  
(For the period from COD to 30.09.2023)**

**(I) INTERNATIONAL CARGO: AGENT CHARGES**

**(A) EXPORT CARGO**

| Particulars  | From COD to 30.09.2023  |  |
|--|---|--|
|  | Minimum Charges<br>per Air Waybill<br>(AWB) [in ₹]  | Rate Per Kg<br>[in ₹]  |
| <b>Terminal, Storage &amp; Processing charges</b>                          |   |  |
| a) General   | 152   | 0.89   |
| b) Special/Pharma  | 356   | 2.13   |
| c) Valuable  | 726   | 2.13   |
| d) Perishable  | 182   | 1.07   |
| <b>Demurrages charges<br/>(Rate per kg per day or part thereof)</b>        |   |  |
| a) General   | 152   | 0.91   |
| b) Special/Pharma  | 356   | 2.18   |
| c) Valuable  | 726   | 2.18   |
| d) Perishable  | 182   | 1.10   |
| Customs Facilitation Fee   |   | 0.21   |
| Repacking/ Strapping Charges   | 2% of packages per shipping bill with a minimum of ₹ 20.00 per Airway Bill. Repacking charges will be at ₹ 10 per packet. |  |
| Shrink Wrap of Unit Load Device (ULD) [cost inclusive of material] per ULD | 3011  |  |
| Shrink Wrap of EURO Pallet/ Skid   | 452   |  |
| Repacking with wooden Skid (per wooden skid)                               | 753   |  |
| Special Wrap (Bubble, Thermal), Service Charge/ ULD inclusive of material. | 3011  |  |
| Weight / Volumes Mis- Declaration  |   |  |
| Above 2% to 5% variation   | 152   | 2 times of applicable Terminal, Storage and Processing charges for differential weight |
| More than 5% variation   | 152   | 5 times of applicable Terminal, Storage and  |



|  |  |
|--|--|
|  | Processing charges for differential weight |
| <b>Built-Up-Pallet (BUP) Charges*</b>          |  |
| a) General Cargo                               |  |
| BUP Charges/Unit (upto LD3)                    | 1300                                       |
| BUP Charges/Unit (Lower deck above LD3)        | 2600                                       |
| BUP Charges/Unit (above LD3- main deck pallet) | 3900                                       |
| b) Other than General Cargo                    |  |
| BUP Charges/Unit (upto LD3)                    | 1700                                       |
| BUP Charges/Unit (Lower deck above LD3)        | 3400                                       |
| BUP Charges/Unit (above LD3- main deck pallet) | 6000                                       |
| Pet Assistance                                 | 1506                                       |
| Marketing and Labelling Charges                | 1050                                       |
| <b>Optional Service</b>                        |  |
| HAWB Consolidation Charges                     | 1050                                       |

\*20% discount on the BUP charges will be given for the shipment(s) that are cleared by Customs Deptt. before arriving at Cargo Terminal.

HAWB = House Air Waybill

#### (B) IMPORT CARGO

| Type of Cargo   | From COD to 30.09.2023                       |                    |
|---|--|--------------------|
|   | Minimum Charges per Air Waybill (AWB) [in ₹] | Rate Per Kg [in ₹] |
| <b>Terminal, storage and processing (TSP) charges</b>           |  |                    |
| a) General  | 152  | 5.63               |
| b) Special/Pharma/ Valuable/ Perishable                         | 297  | 11.24              |
| Additional Processing Charges for Non- Schedule                 |  |                    |
| a) General  |  | 1.31               |
| b) Special/Pharma/ Valuable/ Perishable                         |  | 2.63               |
| Customs facilitation Fee  |  | 0.21               |
| Pet Assistance  | 1506   |                    |
| <b>Optional Services</b>  |  |                    |
| a) Delivery Order Fees  | 6300   |                    |
| b) HAWB Issuance Charges  | 4095   |                    |
| c) HAWB De-consolidation Fees                                   | 2205   |                    |
| d) Special Handling Fees with Pre- Alert                        | -  | 0.21               |
| <b>Demurrages charges (Rate per kg per day or part thereof)</b> |  |                    |
| <b>General</b>  |  |                    |
| a) Upto 48 hours  |  | NIL                |
| b) Between 48 hrs up to 96 hrs.                                 | 373  | 1.65               |



|   |     |       |
|---|-----|-------|
| c) Between 96 hrs. and 720 hrs.                 |     | 3.29  |
| d) Beyond 720 hrs.                              |     | 4.94  |
| <b>Pharma</b>                                   |     |       |
| a) Upto 48 hours                                |     | NIL   |
| b) Between 48 hrs up to 96 hrs.                 |     | 3.29  |
| c) Between 96 hrs. and 720 hrs.                 | 734 | 6.58  |
| d) Beyond 720 hrs.                              |     | 9.87  |
| <b>Perishable (Incl. Fruit &amp; Vegetable)</b> |     |       |
| a) Upto 48 hours                                |     | NIL   |
| b) Between 48 hrs up to 96 hrs.                 |     | 3.29  |
| c) Between 96 hrs. and 720 hrs.                 | 734 | 6.58  |
| d) Beyond 720 hrs.                              |     | 9.87  |
| <b>Special Cargo/ Valuable Cargo</b>            |     |       |
| a) Upto 48 hours                                |     | NIL   |
| b) Between 48 hrs up to 96 hrs.                 |     | 4.17  |
| c) Between 96 hrs. and 720 hrs.                 | 929 | 8.32  |
| d) Beyond 720 hrs.                              |     | 12.49 |

HAWB = House Air Waybill

**Notes - International Cargo handling:**

- (1) Consignments of Human Remains, Coffins including Unaccompanied Baggage of the deceased and Human Eyes will be exempted from the purview of the Terminal, Storage and Processing charges and Demurrage charges.
- (2) Charges will be levied on the "gross weight" or the "chargeable weight" of the consignment whichever is higher. Wherever the "gross weight" and/ or volume weight is wrongly indicated on the Airway Bill and is actually found more, charges will be levied on the 'actual gross weight or 'actual volumetric weight' or 'chargeable weight' whichever is higher.
- (3) Terminal, Storage and processing charges are inclusive of Forklift charges wherever Forklift usage is involved. No separate Forklift charges will be levied.
- (4) Free period:
  - (i) **Export Cargo:** 12 hrs. for examination/ processing by shippers on "Per kg. per day".
  - (ii) **Import Cargo:** Computation of Free Period will start from the Segregation time of flight till time of generation of release note inclusive of Holidays. After expiry of above mentioned stipulated Free Period, Demurrage for next 48 hrs. will be charged on 'per kg per day non-cumulative basis inclusive of holidays, provided the consignment is cleared within 96 hours from Segregation time. Number of hours applicable for demurrage will be computed as the time between Segregation Time and "Time of generation of Release Note". Each 24 hrs. cycle will be taken as 01 day and any part thereof will be counted as one full day. After Expiry of the stipulated free period i.e. 48 hrs., if the total time between Segregation time and generation of the Release Note exceeds 96 hrs., Demurrage charges will be levied on cumulative basis inclusive of holidays from Segregation Time as per above table.
  - (iii) Free period for calculations of demurrage charges will be applicable as per Govt. of India Orders, issued from time to time. Demurrage shall be charged on 'Per Kg Per Day Basis'



- (5) Each 24 hrs. cycle will be taken as 01 day, and any part thereof will be counted as one full day.
- (6) All bills will be rounded off to the next Rs. 1.
- (7) Valuable consignment means "cargo with high declared value for example, rare and precious metal such as gold, platinum, iridium, rhodium, ruthenium, osmium and palladium and their alloys/products; various precious stones, rubies, emeralds, sapphires, opals, Jade articles, diamond, pearl and its jewellery / products; watches made of silver, gold or platinum, valuable documents including books, paintings, and antiques etc.; currency notes, securities, stamps and articles that have been declared with value of no less than 1000 US Dollars per kilogram of gross weight."
- (8) Release of Empty ULDs to Cityside or Acceptance from Cityside will be treated as handling of Cargo and all applicable Tariff shall be charged.
- (9) Back to town charges are at 100 % of all applicable charges including TSP charges.
- (10) All charges above are excluding GST which shall be levied at prevailing rates.
- (11) The tariff charged will be applicable as per the tariff prevailing at the time of invoicing.
- (12) Any cost incurred for lease of any special equipment for handling a particular shipment shall be recovered on Actuals plus 15% Admin Fee plus applicable Revenue Share from the Agent.
- (13) Customs Deployment Charge including Merchant Overtime Charge (MOT) at actuals on a per kg basis to be charged based on the Actuals Customs deployment. The same shall be reconciled and revised on a quarterly basis to adjust for short/excess recovery in over subsequent quarters.
- (14) For Bonded Trucking activities applicable TSP will be charged.



## (II) DOMESTIC AGENT CHARGES

### (A) OUTBOUND CARGO

| Particulars   | From COD to 30.09.2023  |  |
|---|---|--|
|   | Minimum Charges per Air Waybill (AWB) [in ₹]  | Rate Per Kg [in ₹]   |
| <b>Terminal, storage and processing charges</b>                         |   |  |
| a) General  | 160   | 1.09   |
| b) Special / Perishable/Pharma/ Dangerous                               | 319   | 2.18   |
| <b>Demurrage Charges / Storage (rate per kg per day beyond 24 hrs.)</b> |   |  |
| a) General  | 160   | 1.09   |
| b) Special / PER/Pharma/Dangerous                                       | 319   | 2.18   |
| Amendment of Airway Bill  |   | 145 per AWB  |
| Return Cargo Charges  |   | 145 per AWB  |
| Strapping /Re-packing Charges   | ₹ 10.00 per package subject to minimum of ₹ 20.00 per AWB for the actual services provided by GMR Airports Limited. |  |
| Weight / Volumes Mis-declaration  |   |  |
| Above 2% to 5% variation  | 160   | 2 times of applicable Terminal, Storage and Processing charges for differential weight |
| More than 5% variation  | 160   | 5 times of applicable Terminal, Storage and Processing charges for differential weight |

### (B) INBOUND CARGO

| Particulars   | From COD to 31.03.2023   |                    |
|---|--|--------------------|
|   | Minimum Charges per Air Waybill (AWB) [in ₹]   | Rate Per Kg [in ₹] |
| <b>Terminal, storage and processing charges</b>                         |  |                    |
| a) General  | 160.00   | 1.09               |
| b) Special / Perishable/Pharma/ Dangerous                               | 319.00   | 2.18               |
| <b>Demurrage Charges / Storage (rate per kg per day beyond 24 hrs.)</b> |  |                    |
| a) General  | 160.00   | 1.09               |
| b) Special / Perishable/Pharma/ Dangerous                               | 319.00   | 2.18               |
| Strapping /Re-packing Charges   | ₹ 10.00 per package subject to minimum of ₹ 20.00 per AWB for the actual services provided by GMR Airports Limited |                    |



**Notes - Domestic Cargo handling:**

- (1) Consignments of Human Remains, Coffins including Unaccompanied Baggage of the deceased and Human Eyes will be exempted from the purview of the TSP and Demurrage charges.
- (2) Charges will be levied on the "gross weight" or the "chargeable weight" of the consignment whichever is higher. Wherever the "gross weight and/ or volume weight is wrongly indicated on the Airway Bill and is actually found more, charges will be levied on the 'actual gross weight or 'actual volumetric weight' or 'chargeable weight' whichever is higher.
- (3) 50% of the General Cargo Charges will be applicable to Newspapers (Daily) TV Reels, applicable to domestic cargo.
- (4) The domestic cargo handling charges are inclusive of forklift charges wherever forklift usage is involved. No separate forklift charges will be levied.
- (5) All bills will be rounded off to the next Rs. 1 as per rules.
- (6) Valuable consignment means "cargo with high declared value for example, rare and precious metal such as gold, platinum, iridium, rhodium, ruthenium, osmium and palladium and their alloys/ products; various precious stones, rubies, emeralds, sapphires, opals, Jade articles, diamond, pearl and its jewellery / products; watches made of silver, gold or platinum, valuable documents including books, paintings, and antiques etc.; currency notes, securities, stamps and articles that have been declared with value of no less than 1000US Dollars per kilogram of gross weight".
- (7) Release of Empty ULDs to cityside or acceptance from cityside will be treated as handling of Cargo and applicable Tariff shall be charged.
- (8) Back to town charges are at 100 % of all applicable charges including TSP charges.
- (9) All charges above are excluding GST which shall be levied at prevailing rates.
- (10) The tariff charged will be applicable as per the tariff prevailing at the time of invoicing.
- (11) Each 24 hrs. cycle will be taken as 01 day, and any part thereof will be counted as one full day.



### (III) CHARGES APPLICABLE TO AIRLINES FOR VARIOUS CARGO HANDLING SERVICES

#### (A) EXPORT CARGO

| Particulars  | From COD to 30.09.2023   |   |
|--|--|---|
|  | Minimum Charges per Air Waybill (AWB) for Scheduled Airlines [in ₹]      | Rate per Kg for Scheduled Airlines (in ₹) |
| Unitization/Build-up/Palletization   | 2.54 /Kg., subject to minimum of ₹ 574 per Export General Manifest (EGM) |   |
| Demurrage/ Storage Charge (per kg per day or part thereof)                                 |  |   |
| a) General Cargo   |  | 2.04                                      |
| b) Pharma  |  | 4.06                                      |
| c) Perishable  |  | 4.06                                      |
| d) Special Cargo (Incl. DG/ VAL/VUN/AVI/Project/OD)  |  | 4.06                                      |
| X-Ray Machine charges (including screening and certification)                              | 300  | 2.50                                      |
| Handling and Electricity Charges for RKN Container / Environtainer (per container per day) | 2043   |   |
| Handling and Electricity Charges for RAP Container / Environtainer (per container per day) |  |   |
| Preparation of NOTOC per NOTOC   | 2100   |   |
| FWB/FHL data verification per AWB  | 157.50   |   |
| FWB/FHL data capture per AWB   | 483  |   |
| Escort services for general cargo  | 2100   | 1.05                                      |
| Escort services for Special /Valuable (per AWB)  | 1655.85  |   |
| Escort services for High Value Pharma  | 2100   | 2.10                                      |
| Empty Pallet Stack making charges  |  | 1.05                                      |
| Warehouse Services (Import/Export) (Dedicated Handling)                                    |  | 16.00                                     |
| e-CSD (per MAWB)   | 262.50   |   |

DG= Dangerous Good, VAL=Valuable Goods, VUN=Vulnerable Goods, AVI= Live Animal, Project= Large complex pieces of equipment for a Project, OD = Odd Dimension, FWB= Freight Waybill, FHL= Freight House Consolidation List, E-CSD= Electronic Consignment Security Declaration, MAWB= Master Air Waybill, NOTOC= Notification to Captain.

#### (B) IMPORT CARGO

| Particulars                                 | From COD to 30.09.2023  |  |
|---|---|--|
|   | Minimum Charges per Air Waybill (AWB) for Scheduled Airlines [in ₹] | Rate per Kg. for Scheduled Airlines (in ₹) |
| De-unitization/ Break-down/De-Palletisation | 296   | 2  |



|  |  |      |
|--|--|------|
| Carting of cargo from aircraft stand to Cargo Terminal and vice-versa (If services of GHA not available) | 0.86 /Kg., subject to minimum of ₹ 297 per Cargo Transfer Manifest (CTM) |      |
| Demurrage/ Storage Charge (per kg per day or part thereof)   |  |      |
| a) General Cargo   | 297  | 2.12 |
| b) Pharma  | 297  | 3.52 |
| c) Perishable  | 297  | 3.52 |
| d) Special Cargo (Incl. DG/ VAL/VUN/AVI/Project/OD)  | 297  | 3.52 |
| Transshipment Charges  |  |      |
| a) Transshipment charges -International to International   | 3.88 /Kg., subject to minimum of ₹ 297 per Cargo Transfer Manifest (CTM) |      |
| b) Transshipment charges -International to Domestic  |  |      |
| Document Handling  |  |      |
| a) Document Handling (General/PO Mail) (minimum charges applicable per flight)                           | 966  | 2.11 |
| b) Document Handling Special / Valuable cargo (minimum charges applicable per flight)                    | 1012   | 3.30 |
| ULD management (Import/Export) (per flight)  | 12075  |      |
| Handling and Electricity Charges for RKN Container / Environtainer (per container per day)               | 2043   |      |
| Handling and Electricity Charges for RAP Container / Environtainer (per container per day)               | 2043   |      |
| ULD cleaning charges per unit  | 7527.45  |      |
| Escort services for general cargo  | 2100   | 1.05 |
| Escort services for Special /Valuable (per AWB)  | 1655.85  |      |
| Escort services for High Value Pharma  | 2100   | 2.10 |

### (C) DOMESTIC CARGO

| Particulars   | From COD to 30.09.2023  |  |
|---|---|--|
|   | Minimum Charges per Air Waybill (AWB) for Scheduled Airlines [in ₹] | Rate per Kg. for Scheduled Airlines [in ₹] |
| <b>Outbound</b>   |   |  |
| Pallet Unitization/ Build-up                                  | 363   | 1.93                                       |
| Loading of Outgoing Cargo in Trolleys                         | 145   | 1.09                                       |
| X-Ray Machine charges (including screening and certification) | 156   | 1.72                                       |
| Preparation of NOTOC per flight                               | 2100  |  |
| <b>Inbound</b>  |   |  |
| Pallet De-unitization/ Breakdown                              | 363   | 1.93                                       |
| Unloading of Incoming Cargo from Trolleys                     | 145   | 1.09                                       |



**Notes - Airlines Charges:**

- (1) Free period for demurrage calculation will be calculated as per Govt. orders issued from time to time.
- (2) Each 24 hrs. cycle will be taken as 01 day, and any part thereof will be counted as one full day.
- (3) Charges will be levied on the "gross weight" or the "chargeable weight" of the consignment whichever is higher. Wherever the "gross weight and/ or volume weight is wrongly indicated on the Airway Bill and is actually found more, charges will be levied on the 'actual gross weight or 'actual volumetric weight' or 'chargeable weight' whichever is higher.
- (4) Back to town charges are at 100 % of all applicable charges including TSP charges.
- (5) The Expenditure (CAPEX and OPEX viz. Manpower, Utilities, Rentals, R&M) for ACIS and related activities has not been considered. Accordingly, the same will be recovered on a per kg basis based on actual cost estimates.
- (6) All charges above are excluding GST and GST will be charged as per rules.
- (7) Additional per kg Charges for Non-Scheduled Aircraft: Rs.0.5 for Carting of Import shipments; Rs 1 for Unitization and Demurrage (both Export & Import) charges; Rs 3.25 for De-Unitization/De-stuffing and Document Handling.
- (8) Security Deposit from the party will be collected at equivalent to 02 months peak billing based on average of last 06 months billing.
- (9) Invoice shall be raised on a monthly/ fortnightly/ weekly basis and shall have to be paid within 10 days from the date of invoice.
- (10) Warehouse Services is dedicated space and handling staff for export cargo handling.
- (11) Delivery Order issuance charge would be collected by the GHA and retained as per percentage agreed with Airline.
- (12) For Consolidation TP Cargo-TSP Charges will be levied to all types of Cargo in addition to Transshipment charges mentioned above. For such shipments, demurrage Charges will be applicable as per General Cargo tariff.

