

ऐरा /20010/एमवाईटीपी/सीएसआईपीएल/जीएच/एमओपीए-गोवा/सीपी-1/2023-28 /19506

AERA/20010/MYTP/CASIPL/GH/MOPA-GOA/CP-1/2023-28

भारतीय विमानपत्तन आर्थिक विनियामक प्राधिकरण

Airports Economic Regulatory Authority of India

आदेश संख्या 25/2022-23

Order No. 25/2022-23

ऐरा भवन/AERA Building
प्रशासनिक कॉम्प्लेक्स/Administrative Complex
सफदरजंग हवाईअड्डा/Safdarjung Airport
नई दिल्ली/New Delhi – 110003

जारी करने की तारीख: 07 अक्टूबर, 2022

Date of Issue: 07th October, 2022

सेवा/Service	: ग्राउंड हैंडलिंग सेवाएं (जी.एच.एस.) Ground Handling Services (GHS)
सेवा प्रदाता/Service provider	: मैसर्स सैलेबी एयरपोर्ट सर्विसेज (इंडिया) प्राइवेट लिमिटेड M/s Celebi Airport Services (India) Pvt. Ltd.
हवाईअड्डा/Airport	: गोवा अंतरराष्ट्रीय हवाईअड्डा, मोपा, गोवा Goa International Airport, Mopa, Goa.
हवाईअड्डा प्रचालक/Airport Operator	: गोवा इंटरनेशनल एयरपोर्ट लिमिटेड Goa International Airport Limited.

मैसर्स सैलेबी एयरपोर्ट सर्विसेज (इंडिया) प्राइवेट लिमिटेड (सीएसआईपीएल) द्वारा गोवा इंटरनेशनल एयरपोर्ट (जीआईए), एमओपीए, गोवा पर प्रदान की जाने वाली वैमानिक सेवाओं के लिए प्रचालन की वाणिज्यिक तारीख ("सीओडी") से 31.03.2023 तक के लिए तदर्थ टैरिफ निर्धारित करने के मामले में

In the matter of Determination of Ad-hoc Tariff for Ground Handling Services to be provided by M/s Celebi Airport Services (India) Pvt. Ltd. (CASIPL) at GOA International Airport (GIA), Mopa, Goa, w.e.f. Commercial Operations Date (COD) till 31.03.2023.

M/s Celebi Airport Services (India) Pvt. Ltd. (CASIPL) vide letter dated 09.08.2022 submitted MYTP for the 1st Control Period in respect of Ground Handling Services to be provided at Goa International Airport, Mopa, Goa, along with a request to approve Ad-hoc Tariff Rates till the determination of regular Tariff. M/s CASIPL informed the Authority that they have been selected through competitive bidding process by the Airport Operator, namely Goa International Airport Limited (GIAL), for providing Ground Handling Services at Goa International Airport (GIA), Mopa, Goa.



CASIPL proposes to commence their Commercial Operations for domestic flights w.e.f. 1st November, 2022 and international flights w.e.f. 1st January, 2023, at GIA, Mopa, Goa.

2. Subsequently, CASIPL has submitted the copies of following documents:

- (i) LOI no. GGIAL/GH/2021-22/0900 dated 27.01.2022 issued by GIAL.
- (ii) Security clearance issued by Bureau of Civil Aviation Security.
- (iii) License Agreement execute between the Airport Operator & CASIPL.

3. The Authority notes that the CASIPL has obtained security clearance from Bureau of Civil Aviation Security (BCAS) vide BCAS Order dated 14.05.2019 valid for a period of 5 years, from the date of issue of security clearance.

4. The Authority notes that CASIPL has executed license agreement with Airport Operator on 02.02.2022 for Design, Build, Finance, Operate, Maintain & Transfer (DBFOMT) of Ground Handling Facilities and Services at GIA, Mopa, Goa. The Concession Agreement is valid for a period of 20 years commencing from the appointed date (which shall be the date of commencement of the License period).

5. The Authority, having examined the MYTP of CASIPL, feels that regular tariff determination exercise for CASIPL at GIA, Mopa, Goa will take some time. Further, considering that ISP proposes to commence Ground Handling Services w.e.f. 01.11.2022; the Authority, as an interim measure, decides to allow M/s Celebi Airport Services (India) Pvt. Ltd. to levy the ad-hoc Tariff for Ground Handling Services at GIA, Mopa, Goa.

6. The Authority notes that presently, CASIPL is the only service provider appointed by the Airport Operator for provision of Ground Handling Services at GIA, Mopa, Goa. Therefore, the Authority has compared the tariff rates proposed by the ISP with the tariff rates approved by the Authority for other service provider namely M/s Bird Airport Services (Konkan) Private Limited (BASKPL), providing Ground Handling Services at the existing Goa International Airport, Dabolim, Goa. The Authority notes that as compared to approved Tariff rates of BASKPL, Dabolim, Goa, CASIPL has proposed the lower Tariff rates for all aircraft codes, except for code "B" type of aircraft(s) [Scheduled Domestic & International Flights].

7. Further, in compliance to the directive of the Ministry of Civil Aviation (MoCA) Order No. AV-24032/184/2022-AAI-MOCA dated 23rd September, 2022 regarding provision of Item-wise charges for Non-Scheduled Operators Permit (NSOP) holders/ General Aviation (GA), the CASIPL vide email dated 04.10.2022 submitted Item-wise Tariff Rate Card for Scheduled Operators and Non-Scheduled Operators (including GA) at Mopa, Goa airport.

8. Based on comparative analysis of Tariff proposed by the ISP and the Tariff applicable to BASKPL, Dabolim Goa; the Authority has adopted the lower Tariff rates for each category of aircraft codes for CASIPL at Mopa, Goa, as an interim arrangement (as per **Annexure-I, II & III**), w.e.f. **Commercial Operations Date ("COD") to 31.03.2023**, or, till the determination of regular Ground Handling Tariff, whichever is earlier.

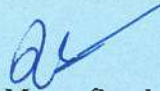
ORDER

Upon careful consideration of the material available on records, the Authority, in exercise of powers conferred by Section 13(1)(a) of the Airports Economic Regulatory Authority of India Act, 2008, hereby orders that:



- (i) M/s Celebi Airport Services (India) Pvt. Ltd., is allowed to levy and collect, on ad-hoc basis, Tariff for Ground Handling Services at Goa International Airport, Mopa, Goa as per **Annexure-I, II & III** w.e.f. **COD to 31.03.2023**, or, till the determination of regular Tariff, whichever is earlier.
- (ii) The Authority decides that Tariff(s) for Domestic Non-Scheduled & General Aviation Operations shall not exceed the approved Tariff for relevant Domestic Scheduled Flights for similar class of aircraft(s).
- (iii) Tariff approved, as above, shall be the maximum Tariffs to be charged from the Users of the Ground Handling Services. No other charges are to be levied over and above the approved Tariffs.
- (iv) M/s Celebi Airport Services (India) Pvt. Ltd. shall ensure compliance of Standardization of Ground Handling Equipment at Goa International Airport Limited (GIAL), Mopa Goa in accordance with the directives issued by Ministry of Civil Aviation vide its letter no. AV-24011/10/2021-AAI-MOCA dated 01.11.2021.
- (v) The Tariff determined herein above is excluding of applicable taxes, if any.
- (vi) M/s Celebi Airport Services (India) Pvt. Ltd. shall maintain the separate accounts for its Ground Handling Operations at Mopa, Goa and at the end of each tariff year and submit Annual Compliance Statement (ACS), including annual audited accounts, as per AERA CGF Guidelines, 2011 (clause 11.4).
- (vii) The Airport Operator shall ensure compliance of this Order.

By the Order of and in the Name of the Authority


(Col. Manu Sooden)
Secretary

To,

M/s Celebi Airport Services India Pvt. Ltd.,
Room no. CE 01, Import Building 2, International Cargo Terminal,
IGI Airport, New Delhi – 110037.
(Through: Shri Cem Sensoz, Chief Executive Officer)

Copy to:

- 1) Secretary, Ministry of Civil Aviation, Rajiv Gandhi Bhawan, Safdarjung Airport, New Delhi-110003.
- 2) Shri K Narayan Rao, Director, Goa International Airport Limited, New Udaan Bhawan, Opp. Terminal-3, Indira Gandhi International Airport, New Delhi – 110037.



**Approved Ad-hoc Tariff for M/s Celebi Airport Services (India) Pvt. Ltd.
(CASIPL) in respect of Ground Handling Services to be provided
at GOA International Airport, Mopa, Goa
w.e.f. Commercial Operations Date (COD) till 31.03.2023**

For Scheduled Aircraft Operators (Domestic & International)

(Amount in ₹)

Particulars	Pax	Ramp	Full
Domestic Passenger Flights*			
CODE B	8,325	19,425	27,750
CODE C	9,975	29,925	39,900
CODE D	22,325	66,975	89,300
CODE E	30,225	90,675	120,900
CODE F	35,000	105,000	140,000
International Passenger Flights			
CODE B	31,795	74,188	105,983
CODE C	42,825	128,475	171,300
CODE D	57,352	172,056	229,408
CODE E	80,293	240,878	321,171
CODE F	100,366	301,099	401,465
Domestic Freighter Flights			
CODE B	N/A	35,000	N/A
CODE C	N/A	65,000	N/A
CODE D	N/A	135,000	N/A
CODE E	N/A	160,000	N/A
CODE F	N/A	220,000	N/A
International Freighter Flights			
CODE B	N/A	90,000	N/A
CODE C	N/A	150,000	N/A
CODE D	N/A	225,000	N/A
CODE E	N/A	310,000	N/A
CODE F	N/A	390,000	N/A

*Tariff for Domestic Scheduled Flights is also applicable to Domestic Non-Scheduled & General Aviation Flights.

Notes:

- Above Tariff Rates are excluding of all applicable taxes, if any.
- Tariff determined shall be the maximum Tariff to be charged. No other charge is to be levied over and above the approved Tariff Rates.
- For payment in foreign currency, the RBI conversion rate as on the last day of the previous month will be applicable for the first fortnight and the rate as on the 15th of the month will be applicable for the second fortnight.



**Approved Ad-hoc Tariff for M/s Celebi Airport Services (India) Pvt. Ltd.
(CASIPL) in respect of Ground Handling Services to be provided
at GOA International Airport, Mopa, Goa**

w.e.f. Commercial Operations Date (COD) till 31.03.2023

For International Non-Scheduled & General Aviation Flights

MTOW of Aircraft	Amount (in ₹)
0-5000	44900
5001-10000	81900
10001- 20000	130100
20001- 35000	148900
35001- 40000	167100
40001- 50000	188400
50001- 100000	241100
100001 - 200000	398400
200001- 300000	495400
300001 and above	630100

Notes:

- Above Tariff Rates are excluding of all applicable taxes, if any.
- Tariff determined shall be the maximum Tariff to be charged. No other charge is to be levied over and above the approved Tariff Rates.
- For payment in foreign currency, the RBI conversion rate as on the last day of the previous month will be applicable for the first fortnight and the rate as on the 15th of the month will be applicable for the second fortnight.



ANNEXURE III**Approved Ad-hoc Tariff for M/s Celebi Airport Services (India) Pvt. Ltd.
(CASIPL) in respect of Ground Handling Services to be provided
at GOA International Airport, Mopa, Goa****w.e.f. Commercial Operations Date (COD) till 31.03.2023****(A) - Item wise charges for Additional Services in respect of Domestic & International Scheduled Operators**

S.NO.	SERVICES	UNIT	Amount (in ₹)	
			Domestic*	International
1	Air Cooling Unit per hour usage	Per Hour	18,479	29,209
2	Air Starter Unit	Per Start	13,536	21,390
3	Aircraft Disinfection - Freighter A/Cs	Per service	4,875	7,500
4	Aircraft Disinfection - Pax A/C Code C	Per service	6,000	12,220
5	Aircraft Disinfection - Pax A/C Code D/E	Per service	10,000	23,075
6	Aircraft Disinfection - Pax A/C Code F	Per service	23,384	35,975
7	Aircraft marshalling	Per service	2,000	4,075
8	Ambulift	Per flight leg	6,000	10,000
9	Apron Transport (Passenger)	Per Trip	2,000	5,000
10	Arrange non-scheduled Crew HOTAC	Per flight	1,294	1,990
11	ATC payment services	Per flight	3,000	8,000
12	Baggage ID	Per Service	3,000	4,000
13	Baggage/Cargo cart	Per Hour	560	885
14	Ballast Bags refill	Per refill-per bag	1,287	1,980
15	Blue collar staff	Per staff per hour	1,867	2,950
16	Brake Cooling Service	Per flight	22,061	33,940
17	Cabin loading/unloading NB	Per hour	14,118	21,720
18	Cabin loading/unloading WB	Per hour	17,648	27,150
19	Cargo Supervision services	Per flight	6,987	11,043
20	Container/Pallet Dolly	Per Hour	467	737
21	Container/Pallet Dolly 20 FT	Per Hour	654	1,033
22	Conveyor belt	Per Hour	5,000	10,095
23	Crew Transport	Per Trip	1,800	5,000
24	Deportee/INAD handling	Per Passenger	3,892	6,150
25	Direct crew through airport facilities	Per Service	1,000	4,090

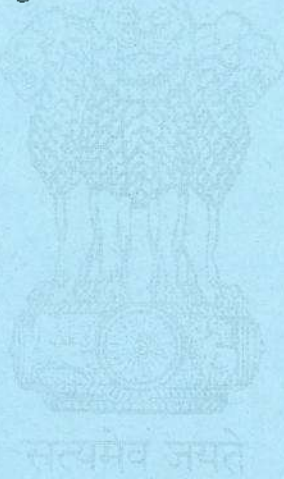
S.NO.	SERVICES	UNIT	Amount (in ₹)	
			Domestic*	International
26	Excess Baggage Fee (% of collection)	As per collection	10%	10%
27	Exterior Cleaning - NB	Per Service	21,900	31,755
28	Exterior Cleaning - WB	Per Service	58,000	84,100
29	Forklift	Per Hour	7,413	11,405
30	Full body suit PPE	Per suit	1,333	2,050
31	Ground Power Unit	Per Hour	5,000	14,309
32	Headset service	Per Flight	2,500	5,000
33	Interior Deep Cleaning - NB	Per Service	8,000	19,220
34	Interior Deep Cleaning - WB	Per Service	15,000	33,895
35	Interior Turn Cleaning - NB	Per Service	8,000	16,700
36	Interior Turn Cleaning - WB	Per Service	15,000	27,000
37	LDL	Per hour	23,329	35,890
38	Manual Check-In	Per Passenger	133	205
39	MDL	Per hour	27,622	42,495
40	Operational Flight Plan Print Out	Per service	600	4,075
41	Passenger Step (mobile)	Per Hour	1,500	7,195
42	Pushback for narrow body aircraft	Per Push	11,203	17,702
43	Pushback for wide body aircraft	Per Push	16,000	24,000
44	Stationery (Boarding card & Tags)	Per Flight	7,059	10,860
45	Tail stand	Per Hour	10,000	15,000
46	Toilet truck	Per Service	3,000	11,064
47	Tow Bar	Per Use	2,000	5,901
48	Towing of narrow body aircraft	Per Tow	14,000	22,000
49	Towing of wide body aircraft	Per Tow	24,000	29,000
50	Transit w/o visa pax	Per Passenger	3,892	6,150
51	Trestle (standard size - 4ft)	Per Hour	1,000	2,000
52	Tugs	Per Hour	3,000	11,405
53	ULD Storage	Per ULD/per day	1,000	2,695
54	UM Handling	Per UM	2,531	3,999
55	Vacuum Cleaner	Per Hour	1,853	2,850
56	VIP Vehicle (Innova Range)	Per trip	6,000	9,500
57	VIP Vehicle (Luxury - Mercedes/ BMW / AUDI range)	Per trip	6,000	9,500
58	VIPs	Per Passenger	3,892	6,150
59	Water truck	Per Service	3,000	9,588
60	Water Uplift	Per Ltr.	5	15

S.NO.	SERVICES	UNIT	Amount (in ₹)	
			Domestic*	International
61	Wheel Chair	Per Service	1,000	2,500
62	White collar staff	Per staff per hour	2,800	4,426

*Tariff for Domestic Flights is also applicable to Domestic Non-Scheduled and General Aviation.

Notes:

- Above Tariff Rates are excluding of all applicable taxes, if any.
- Tariff determined shall be the maximum Tariff to be charged. No other charge is to be levied over and above the approved Tariff Rates.
- For payment in foreign currency, the RBI conversion rate as on the last day of the previous month will be applicable for the first fortnight and the rate as on the 15th of the month will be applicable for the second fortnight.



(B) - Item wise charges for Additional Services in respect of International Non-Scheduled Operators & General Aviation

S.NO.	SERVICES	UNIT	Amount (in ₹)
			International
1	Air Cooling Unit per hour usage	Per Hour	29,209
2	Air Starter Unit	Per Start	21,390
3	Aircraft Disinfection - Freighter A/Cs	Per service	7,500
4	Aircraft Disinfection - Pax A/C Code C	Per service	12,220
5	Aircraft Disinfection - Pax A/C Code D/E	Per service	23,075
6	Aircraft Disinfection - Pax A/C Code F	Per service	35,975
7	Aircraft marshalling	Per service	5,000
8	Ambulift	Per flight leg	16,833
9	Apron Transport (Passenger)	Per Trip	6,500
10	Arrange non-scheduled Crew HOTAC	Per flight	1,990
11	ATC payment services	Per flight	14,000
12	Baggage ID	Per Service	11,130
13	Baggage/Cargo cart	Per Hour	885
14	Ballast Bags refill	Per refill-per bag	1,980
15	Blue collar staff	Per staff per hour	2,950
16	Brake Cooling Service	Per flight	33,940
17	Cabin loading/unloading NB	Per hour	21,720
18	Cabin loading/unloading WB	Per hour	27,150
19	Cargo Supervision services	Per flight	11,043
20	Container/Pallet Dolly	Per Hour	737
21	Container/Pallet Dolly 20 FT	Per Hour	1,033
22	Conveyor belt	Per Hour	10,095
23	Crew Transport	Per Trip	5,525
24	Deportee/INAD handling	Per Passenger	5,685
25	Direct crew through airport facilities	Per Service	4,090
26	Excess Baggage Fee (% of collection)	As per collection	10%
27	Exterior Cleaning - NB	Per Service	31,755
28	Exterior Cleaning - WB	Per Service	84,100
29	Forklift	Per Hour	11,405
30	Full body suit PPE	Per suit	2,050
31	Ground Power Unit	Per Hour	16,450
32	Headset service	Per Flight	6,788
33	Interior Deep Cleaning - NB	Per Service	19,220
34	Interior Deep Cleaning - WB	Per Service	33,895
35	Interior Turn Cleaning - NB	Per Service	16,700



S.NO.	SERVICES	UNIT	Amount (in ₹)
			International
36	Interior Turn Cleaning - WB	Per Service	27,000
37	LDL	Per hour	35,890
38	Manual Check-In	Per Passenger	205
39	MDL	Per hour	42,495
40	Operational Flight Plan Print Out	Per service	4,075
41	Passenger Step (mobile)	Per Hour	7,195
42	Pushback for narrow body aircraft	Per Push	17,702
43	Pushback for wide body aircraft	Per Push	29,865
44	Stationery (Boarding card & Tags)	Per Flight	10,860
45	Tail stand	Per Hour	20,000
46	Toilet truck	Per Service	11,064
47	Tow Bar	Per Use	5,901
48	Towing of narrow body aircraft	Per Tow	21,450
49	Towing of wide body aircraft	Per Tow	37,195
50	Transit w/o visa pax	Per Passenger	6,150
51	Trestle (standard size - 4ft)	Per Hour	2,715
52	Tugs	Per Hour	11,405
53	ULD Storage	Per ULD/per day	2,695
54	UM Handling	Per UM	3,999
55	Vacuum Cleaner	Per Hour	2,850
56	VIP Vehicle (Innova Range)	Per trip	15,000
57	VIP Vehicle (Luxury - Mercedes/ BMW / AUDI range)	Per trip	19,000
58	VIPs	Per Passenger	6,150
59	Water truck	Per Service	9,588
60	Water Uplift	Per Ltr.	20
61	Wheel Chair	Per Service	3,500
62	White collar staff	Per staff per hour	4,426

Notes:

- Above Tariff Rates are excluding of all applicable taxes, if any.
- Tariff determined shall be the maximum Tariff to be charged. No other charge is to be levied over and above the approved Tariff Rates.
- For payment in foreign currency, the RBI conversion rate as on the last day of the previous month will be applicable for the first fortnight and the rate as on the 15th of the month will be applicable for the second fortnight.

