

[फा.सं. ऐरा/20010/एमवाईटीपी/सेलेबी/जीएच/डीईएल/सीपी-II/2016-17]

भारतीय विमानपत्तन आर्थिक विनियामक प्राधिकरण

ऐरा भवन, प्रशासनिक कॉम्पलेक्स,

सफदरजंग एयरपोर्ट,

नई दिल्ली -110003

दिनांक : 06 दिसम्बर, 2017

विषय : इंदिरा गांधी अंतर्राष्ट्रीय हवाई अड्डा, नई दिल्ली (डायल) में ग्राउंड हैंडलिंग सेवाएं प्रदान करने हेतु मैसर्स सेलेबी ग्राउंड हैंडलिंग प्राइवेट लिमिटेड (सेलेबी) के संबंध में द्वितीय नियंत्रण अवधि के लिए बहुवर्षीय टैरिफ प्रस्ताव (एमवाईटीपी) और वार्षिक टैरिफ प्रस्ताव (एटीपी) (टी-1 से टी-3 तक)।

.....

उपर्युक्त विषय पर दिनांक 06.12.2017 का टैरिफ आदेश संख्या 27/2017-18 सूचना और आवश्यक अनुपालन के लिए संलग्न है।

भवदीय,

विजय कुमार शर्मा

(वी.के.सचदेवा)

उप महा प्रबंधक (वित्त)

सेवा में,

1. मैसर्स सेलेबी ग्राउंड हैंडलिंग प्राइवेट लिमिटेड (सेलेबी),
कॉरपोरेट कार्यालय का पता: कमरा संख्या सीई-01,
इम्पोर्ट बिल्डिंग II, कॉर्गो टर्मिनल,
इंदिरा गांधी अंतर्राष्ट्रीय हवाई अड्डा,
नई दिल्ली -110037
(मार्फत: श्री. सैम सैनसोज, मुख्य कार्यकारी अधिकारी (दिल्ली))

प्रतिलिपि: सचिव, नागर विमानन मंत्रालय, राजीव गांधी, भवन, सफदरजंग हवाई अड्डा, नई दिल्ली-110003

Airports Economic Regulatory Authority of India

Order No. 27/2017-18

AERA Building,
Administrative Complex,
Safdarjung Airport,
New Delhi - 110003

Date of Issue: 06.12.2017.

Service :Ground Handling Services.
Service provider :Celebi Ground Handling Pvt. Ltd.(Celebi).
Airport :Indira Gandhi International Airport New Delhi(IGI).

In the matter of Multi Year Tariff Proposal(MYTP) for the second control period and Annual Tariff Proposal(ATP) (T1 to T3) for the second control period in respect of M/s Celebi Ground Handling Pvt. Ltd.(Celebi) for providing Ground Handling Services at IGI Airport, New Delhi(DIAL).

सत्यमेव जयते

1. M/s Celebi is one of the Ground Handling agencies appointed by Delhi International Airport Ltd. (DIAL) for carrying out Ground Handling (GH) at IGI Airport, New Delhi. The Authority, vide its MYTO Order No. 26/2011-12 dated 28.10.2011, decided to adopt '**Light Touch Approach**' in respect of the Celebi for Ground Handling services at IGI Airport for determination of tariffs for the first control period. The Authority in line with the above mentioned MYTO order determined the Annual Tariff Proposal (ATP) for FY 2011-12, 2012-13, vide order No.23/2012-13 dated 12.11.2012. Subsequently, Authority's also determined the Annual tariff for FY 2013-14 vide its Order No. 12/2013-14, dated 07.06.2013. Followed by Order No. 06/2014-15, dated 03.06.2014 for the FY 2014-15. The tariffs applicable on 31.03.2015 are continuing till date. The Authority vide its Order No.50/2015-16 dated 31.03.2016 allowed the AOs/ISPs to continue the levy of tariffs existing as on 31.03.2016 up to 30.09.2016 or till the determination of tariffs for the second control period, whichever is earlier. The Authority vide its Order No. 11/2016-17 dated 29.09.2016 extended the levy of tariffs as on 31.03.2016 up to 31.03.2017 or till the determination of tariffs for the second control period, whichever is earlier. The Authority vide its Order No. 19/2016-17 dated 31.03.2017 further extended the levy of tariffs as on 31.03.2016 up to 30.09.2017 or till the determination of tariffs for the second control period, whichever is earlier. The Authority vide its Order No. 12/2017-18 dated 29.09.2017 further extended the tariffs existing as on 31.03.2016, for a period of six months w.e.f. 01.10.2017 or till determination of tariffs for the Second Control Period whichever is earlier.
2. M/s Celebi submitted their MYTP online on 18th March, 2016 and submitted the hardcopy of online Multi Year Tariff Proposal (MYTP) and Annual Tariff Proposal (ATP) for FY 2016-17 for second control period. M/s Celebi has sought/proposed an increase of 12% in International tariff, based on the revision of ceiling rates fixed by



DIAL in accordance with concession agreement. M/s Celebi has submitted the required Annual Compliance Statements (ACS) for the first control period (FY2011-12 to FY2015-16). M/s Celebi vide their letter dated 16.08.2017 submitted the Annual Compliance Statements (ACS) for FY2016-17.

3. a. As per Clause 4 .4 of the CGF Guidelines, 2011 for the regulated service(s) provided for Ground Handling facility at the major airports. The percentage share of Ground Handling for IGI Airport, New Delhi is **25.97** which is greater than **5%** Materiality Index (MIg) for the above subject service. Hence the regulated service is deemed '**material**'.
- b. AERA on provisions of the National Civil Aviation Policy (NCAP- 2016), vide Order No. 15/2016-17 dated 12th Jan,2017 decided to consider three (3) Ground Handling Agencies (GHA) including Air India's subsidiary/JV for competition assessment at all major airports. M/s AISATS Ground Handling Delhi Pvt. Ltd and Bird Worldwide Flight Services (BWFS) are also providing similar Ground handling services at IGI Airport, New Delhi. Hence in the instance case, there are three Ground Handling Service providers including M/s Celebi, thus service is deemed '**Competitive**'.
- c. As per Clause 3.2 of the Guidelines, when such regulated service is deemed 'material but competitive', the Authority shall determine tariff(s) for the service provider(s) based on a 'Light Touch Approach' for the duration of the Control Period. Accordingly, the regulated service being provided by Celebi at IGI Airport, New Delhi is 'material but competitive' and shall come under the '**Light Touch Approach**' for tariff determination.
4. The Authority considered the submissions made by M/s Celebi and issued the Consultation Paper No. 26/2017-18 dated 19.09.2017 wherein, the Authority proposed not to approve the increase of 12% sought in ATP by Celebi for FY 2016-17 and proposed that the service provider may continue/maintain tariff for the tariff year FY 2016-17, FY2017-18 and FY 2018-19 at the same level as approved by AERA order No. 06/2014-15 dated 03.06.2014 on examination of following parameters of ACS:
- a) 58.22% return on RAB in FY 2016-17.
- b) 280% growth in Regulatory operating profit in FY2016-17 compared to FY 2015-16.
- 4.1 Further, the Authority proposed that the tariff charges for Non-schedule operations provided by the service provider should not exceed the ceiling rates approved by AERA for its scheduled operations for its similar class of aircraft and M/s Celebi cannot handle aircraft for general aviation and fixed base operators as per the concession agreement entered with the airport operator.
5. The Authority requested written evidence based feedback, comments and suggestions from stakeholders on the above Consultation Paper by 10th Oct, 2017. No comments have been received from stakeholders.



ORDER

Upon careful consideration of material available on record, as well as submissions made by the stakeholders, the Authority, in exercise of powers conferred by Section 13(1)(a) of the AERA Act, 2008 hereby orders that:

- (i) The services Provided by M/s Celebi Ground Handling Pvt. Ltd.(Celebi),the Ground Handling Service Provider at IGI Airport, New Delhi are “material but competitive” Hence the authority will adopt a “Light touch” approach and not adopted the Price cap/cost plus approach for determination of tariff for the 2nd Control Period (FY 2016-17 to FY 2020-21).
- (ii) The Authority has decided to allow M/s Celebi to continue to levy tariffs as determined vide AERA Order No. 06/2014-15 dated 03.06.2014 for FY2016-17,FY2017-18 and FY 2018-19 of the second control period for Ground Handling Services as in **Annexure-I**.
- (iii) As regards to Non-Scheduled operations of scheduled operators, the tariff charged by M/s Celebi should not exceed the tariff charges as approved by AERA for its scheduled operations for similar class of aircraft .M/s Celebi cannot handle aircraft for general aviation and fixed base operators as per the concession agreement entered with the airport operator.
- (iv) Tariff determined as above will be maximum tariff to be charged. No other charge is to be levied by M/s Celebi over and above the approved tariff.

By the Order of and in the
Name of the Authority


(Puja Jindal)
Secretary

भा.वि.आ.वि.प्रा.

AERA

To
M/s Celebi Ground Handling Pvt. Ltd.(Celebi), Corporate Office Address: Room
No. CE-01, Import Building II, Cargo Terminal, Indira Gandhi International
Airport,New- Delhi-110037.
(Through: Mr. Cem Sensoz, Chief Executive Officer (Delhi).

Copy to: Secretary, Ministry of Civil Aviation, Rajiv Gandhi Bhawan, Safdarjung
Airport, New Delhi-110003.



Annexure-I

Celebi Ground Handling Delhi Pvt. Ltd.

Maximum rate to be paid by Schedule/Non- Scheduled Airlines (excluding General Aviation and Fixed Base Operators) for Ground Handling Services for tariff year FY2017-18 & FY2018-19.

Aircraft Type/ Category (ICAO code types)	Tariff Heading	Conditions of Tariff- INR(Ceiling Price/Maximum Tariff)
International - Passenger Flights		
B	Comprehensive	55,800
	Ramp	41,800
C	Comprehensive	93,200
	Ramp	69,700
D	Comprehensive	153,100
	Ramp	122,700
E	Comprehensive	179,900
	Ramp	144,500
F	Comprehensive	251,000
	Ramp	196,500
International - Cargo Flights		
C	Ramp	76,700
D	Ramp	135,000
E	Ramp	158,900
F	Ramp	216,100
Domestic - Passenger Flights		
B	Comprehensive	12,700
	Ramp	8,900
C	Comprehensive	10,800
	Ramp	7,600

Note-All charges mentioned above are excluding Statutory Taxes as and when applicable.

